



SAATBAU

Saat gut, Ernte gut.



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- Main Austrian seed cooperative
- Approx. 170 M€ turnover
- Leading soybean breeder in central and east Europe



- Breeding body of Saatbau for cereals, soybean and OSR
- Soybean breeding
 - maturity group 0 to 0000
 - 10 /15 new application yearly



SWOT ANALYSE – SOYBEAN BREEDING

| Strength | Weakness |
|---|--|
| Limited concurrence on the seeds market | High FSS rates |
| Positive input in crop rotation | No FSS license collecting system |
| Increase market needs | High Transport and seedlings costs |
| Development of soybean surface in non-traditional growing regions | No Seed carry-over |
| Opportunity | Risk |
| Political wish to support protein crop | Lack of competitiveness with south & north american import |
| Request for non-GMO soybean and food grade soybean rising | |
| High yield increase potential | Parity \$ / € |



Challenges for soybean breeding

- **Long term European policy to sustain the crop development**
- **GMO Free is a guarantee for European soybean breeders**
- **Export positioning with IP Soybean for new developing market (West-Canada, CIS)**
- **Need to increase resources for fundamental research on specific purpose (Anti-nutritive substance, hybridization, herbicide tolerance)**



Challenges for soybean breeding

- **Coming reduction of Oilseed raps surface in DE, FR, PL, UK:**
 - ➡ **Growing opportunity for soybean**
- **High potential of development for Soybean as greening crop**
 - Sustainable growing without plant protection easier than with pulses
 - Good adaptation to the warmer region as IT, FR, SK, HU, RO
 - Farmers need education to learn how to drive the crop without pesticide



Thank you for your attention

