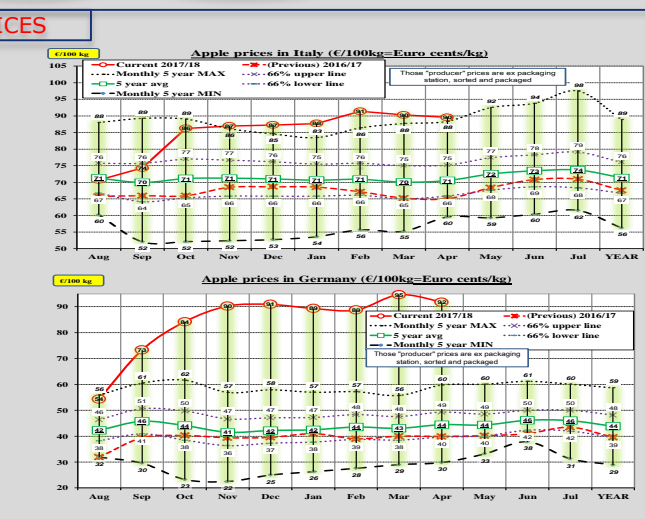
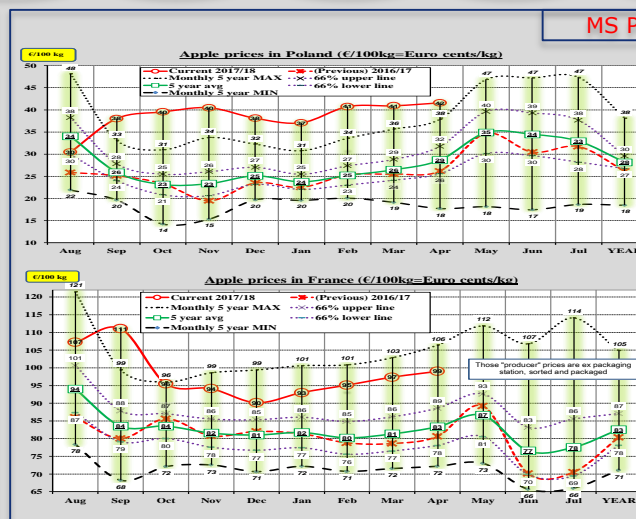
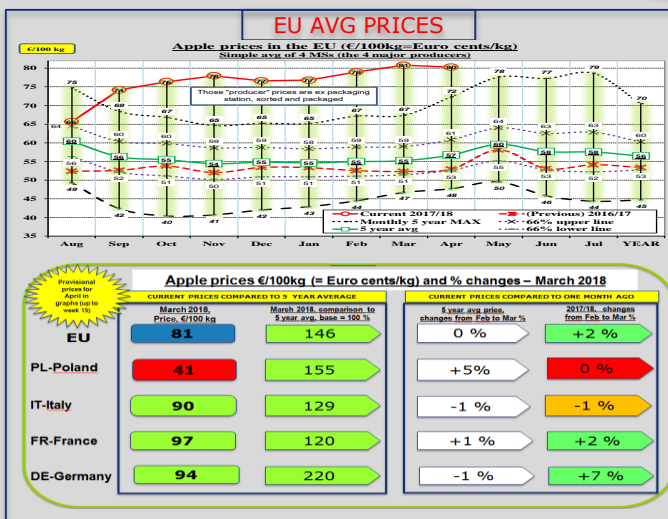
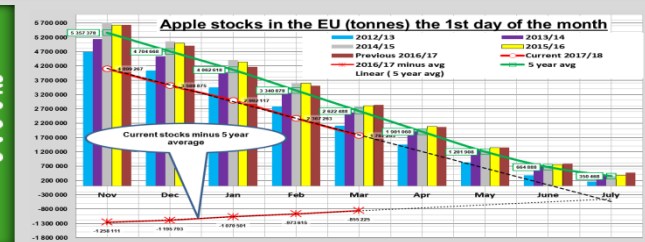
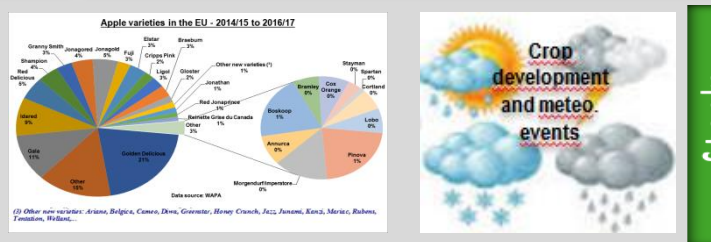
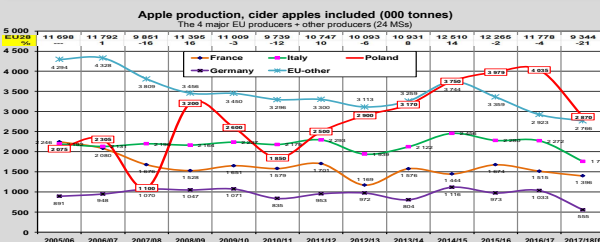


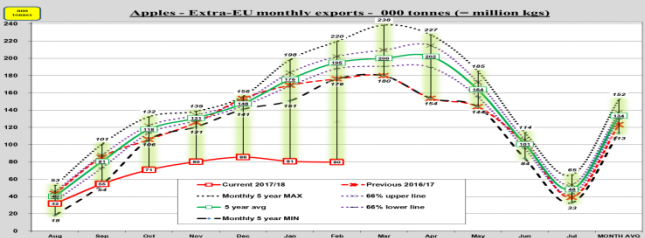
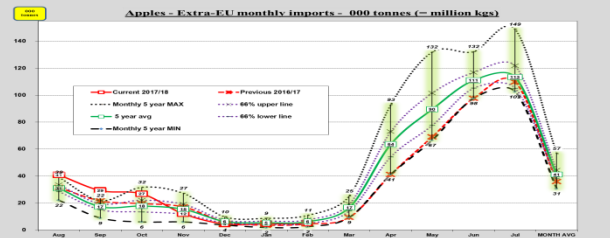
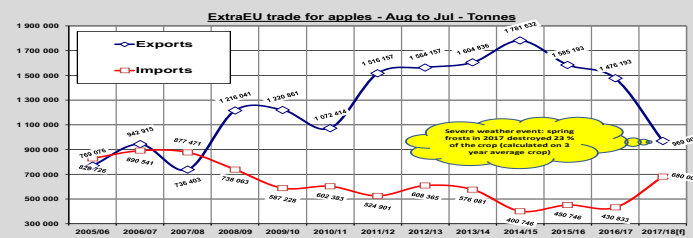
Prices



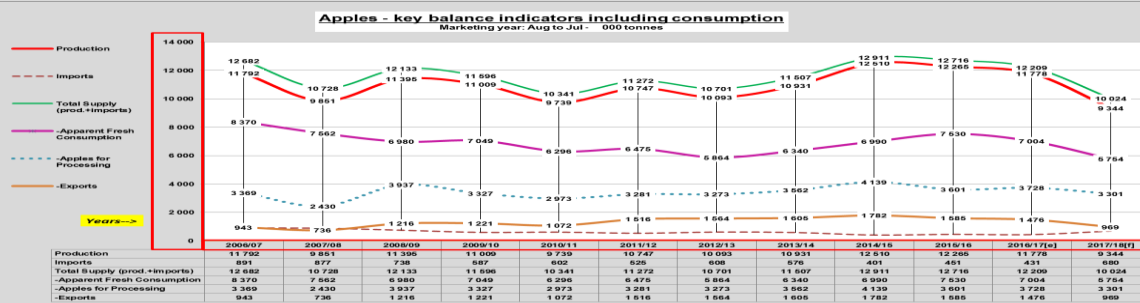
Production



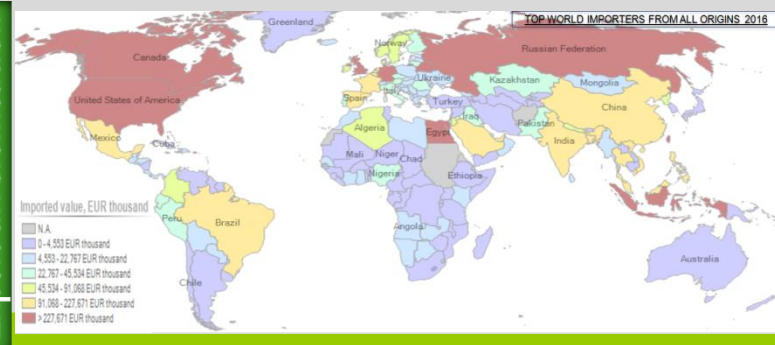
Trade



EU Balance



Export diversification





INDEX

European
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0. Summary overview, market update

1. Prices

- * EU prices**
- * MS prices for major producers**

2. Production (by variety + extreme weather events + stocks)

3. Trade

- * Evolution of the trade balance**
- * Import monitoring**
- * Export development**

4. Key balance indicators including CONSUMPTION

5. Export diversification

0. SUMMARY OVERVIEW, MARKET UPDATE





RECENT DEVELOPMENTS

- 1. The EU average price moved from 79 (*) EuroCents/kg in February to 81 (*) in March this year (wich implies evolving from 44% to 46% above the 5 year reference period averages for these two months).**
- 2. All major EU producers have prices above the reference period average. In the case of Poland, the Member State with the highest volume and the lowest price among the 4 major EU producers, prices were 62% above historical levels in February and 55% in March. The same indicator for the remaining major producers changed from February to March as follows: +19% -> +20% in France , +104% -> +120% in Germany and +29% -> +29% in Italy (no change) .**
- 3. In conclusion, price fluctuations when taking into account for seasonal factors in the EU were slightly positive and at MS level as follows: positive in both DE and FR, stability in IT and moderate price reduction in PL.**

(*) Minor last minute adjustments on previously disseminated figures are possible due to additional notifications coming from Member States.

Background

BACKGROUND

1. Extreme weather events during April and May 2017, late spring frosts,  are at the origin of a relatively small supply level implying high prices during this marketing year. This is the central weather event defining the ongoing marketing year.
2. The EU apple market has essentially two major "leading indicators":
 - 2.1. The size of the crop for the ongoing marketing year;  at EU level a 19% reduction of the current crop (when compared to a 5 year reference period) results on about 40% price increase (with huge differences depending on the relative size of the crop of each MS and the historical reference level of prices); => in the current year the price band is situated well above the historical range for prices; => [PLACEMENT OF THE BAND WHEN COMPARED TO REFERENCE PERIOD AVERAGE PRICES]
 - 2.2 The depletion or unstocking rate  month after month during the marketing year; => that rate and price evolve towards opposite directions; = [MONTHLY ADJUSTMENTS WITHIN THE BAND ABOVE]
3. The depletion or unstocking rate depends on 3 sub-factors:
 - 3.1 Monthly consumption; 
 - 3.2 Monthly trade balance (the EU apple market is sensitive to extra-EU export developments) ;
 - 3.2 Small adjustments in terms of product expecting to go to fresh consumption but that due to quality issues has to go finally for processing.
4. In conclusion, the current marketing year is characterized by a significantly smaller than average supply and very high prices.

1. PRICES

1.1. EU Prices

1.2. MS prices for major producers

* Poland (1st EU28 volume producer)

* Italy (2nd)

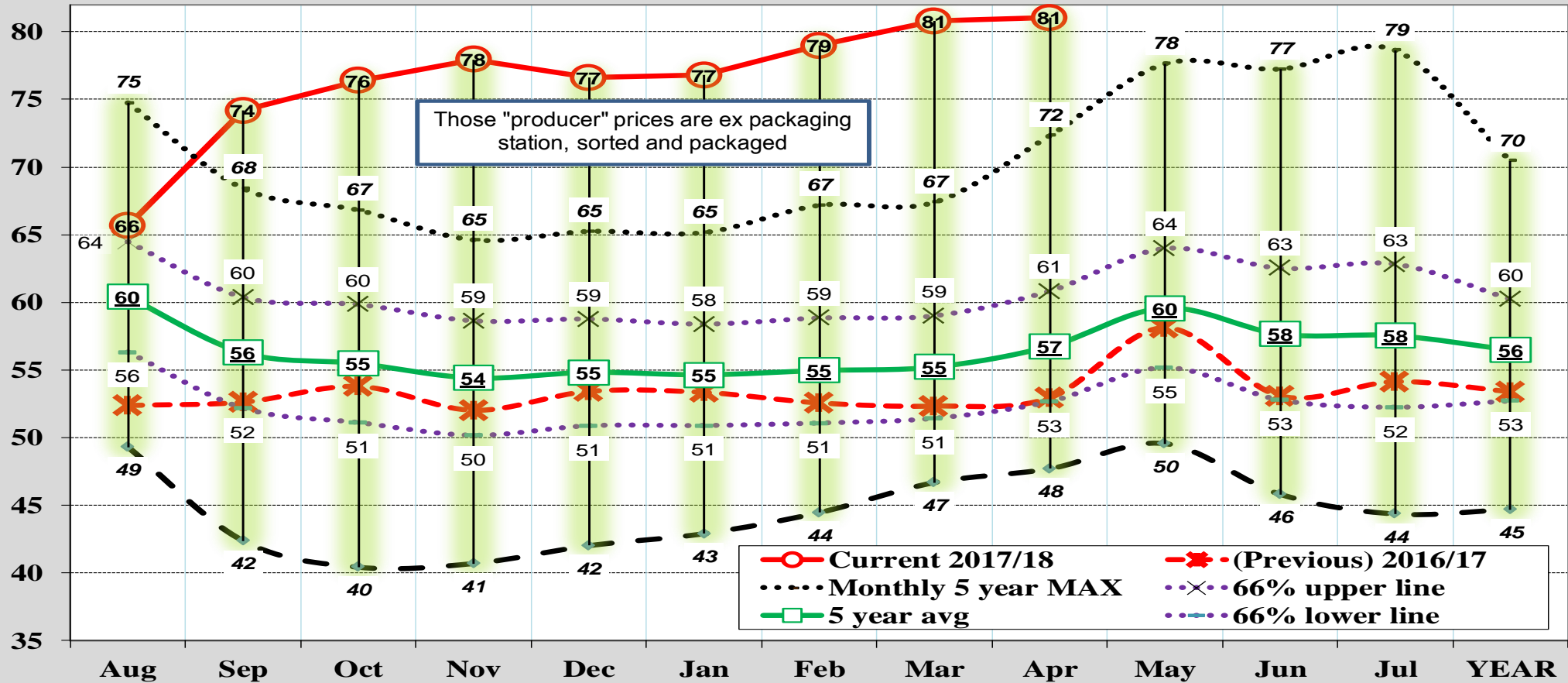
* France (3rd)

* Germany (4th)

€/100 kg

Apple prices in the EU (€/100kg=Euro cents/kg)

Simple avg of 4 MSs (the 4 major producers)



Provisional
prices for
April in
graphs (up to
week 15)

Apple prices €/100kg (= Euro cents/kg) and % changes – March 2018

CURRENT PRICES COMPARED TO 5 YEAR AVERAGE

March 2018,
Price, €/100 kg

March 2018, comparison to
5 year avg, base = 100 %

81

146

PL-Poland

41

155

IT-Italy

90

129

FR-France

97

120

DE-Germany

94

220

CURRENT PRICES COMPARED TO ONE MONTH AGO

5 year avg price,
changes from Feb to Mar %

2017/18, changes
from Feb to Mar %

0 %

+2 %

+5%

0 %

-1 %

-1 %

+1 %

+2 %

-1 %

+7 %

Apple prices €/100kg (= Euro cents/kg) and % changes – February 2018

CURRENT PRICES COMPARED TO 5 YEAR AVERAGE		CURRENT PRICES COMPARED TO ONE MONTH AGO		
	<u>February 2018, Price, €/100 kg</u>	<u>Jan. 2018, comparison to 5 year avg, base = 100 %</u>	<u>5 year avg price, changes from Jan to Feb %</u>	<u>2017/18, changes from Jan to Feb %</u>
EU	79	144	+1 %	+3 %
PL-Poland	41	162	+6%	+10 %
IT-Italy	92	129	0 %	+4 %
FR-France	95	119	-2 %	+2 %
DE-Germany	89	204	+3 %	-1 %

Apple prices €/100kg (= Euro cents/kg) and % changes – January 2018

CURRENT PRICES COMPARED TO 5 YEAR AVERAGE		CURRENT PRICES COMPARED TO ONE MONTH AGO		
	<u>January 2018, Price, €/100 kg</u>	<u>Jan. 2018, comparison to 5 year avg, base = 100 %</u>	<u>5 year avg price, changes from Dec to Jan %</u>	<u>2017/18, changes from Dec to Jan %</u>
EU	77	140	0 %	0 %
PL-Poland	37	156	-5%	-3 %
IT-Italy	88	124	-1 %	1 %
FR-France	93	114	+1 %	+3 %
DE-Germany	89	210	+1 %	-2 %

Apple prices €/100kg (= Euro cents/kg) and % changes – December 2017

CURRENT PRICES COMPARED TO 5 YEAR AVERAGE		CURRENT PRICES COMPARED TO ONE MONTH AGO		
	<u>December 2017, Price, €/100 kg</u>	<u>Dec 2017, comparison to 5 year avg, base = 100 %</u>	<u>5 year avg price, changes from Nov to Dec %</u>	<u>2017/18, changes from Nov to Dec %</u>
EU	77	140	+1 %	-2 %
PL-Poland	38	152	+8%	-6 %
IT-Italy	87	123	0 %	0 %
FR-France	90	111	-1 %	-4 %
DE-Germany	91	216	+2 %	+1 %

Apple prices €/100kg (= Euro cents/kg) and % changes – November 2017

CURRENT PRICES COMPARED TO 5 YEAR AVERAGE		CURRENT PRICES COMPARED TO ONE MONTH AGO		
	<u>November 2017, Price, €/100 kg</u>	<u>Nov 2017, comparison to 5 year avg, base = 100 %</u>	<u>5 year avg price, changes from Oct to Nov %</u>	<u>2017/18, changes from Oct to Nov %</u>
EU	78	143	-2 %	+2 %
PL-Poland	41	173	+1 %	+2 %
IT-Italy	87	122	0 %	+1 %
FR-France	94	115	-2 %	-1 %
DE-Germany	90	217	-6 %	+7 %

Apple prices €/100kg (= Euro cents/kg) and % changes – October 2017

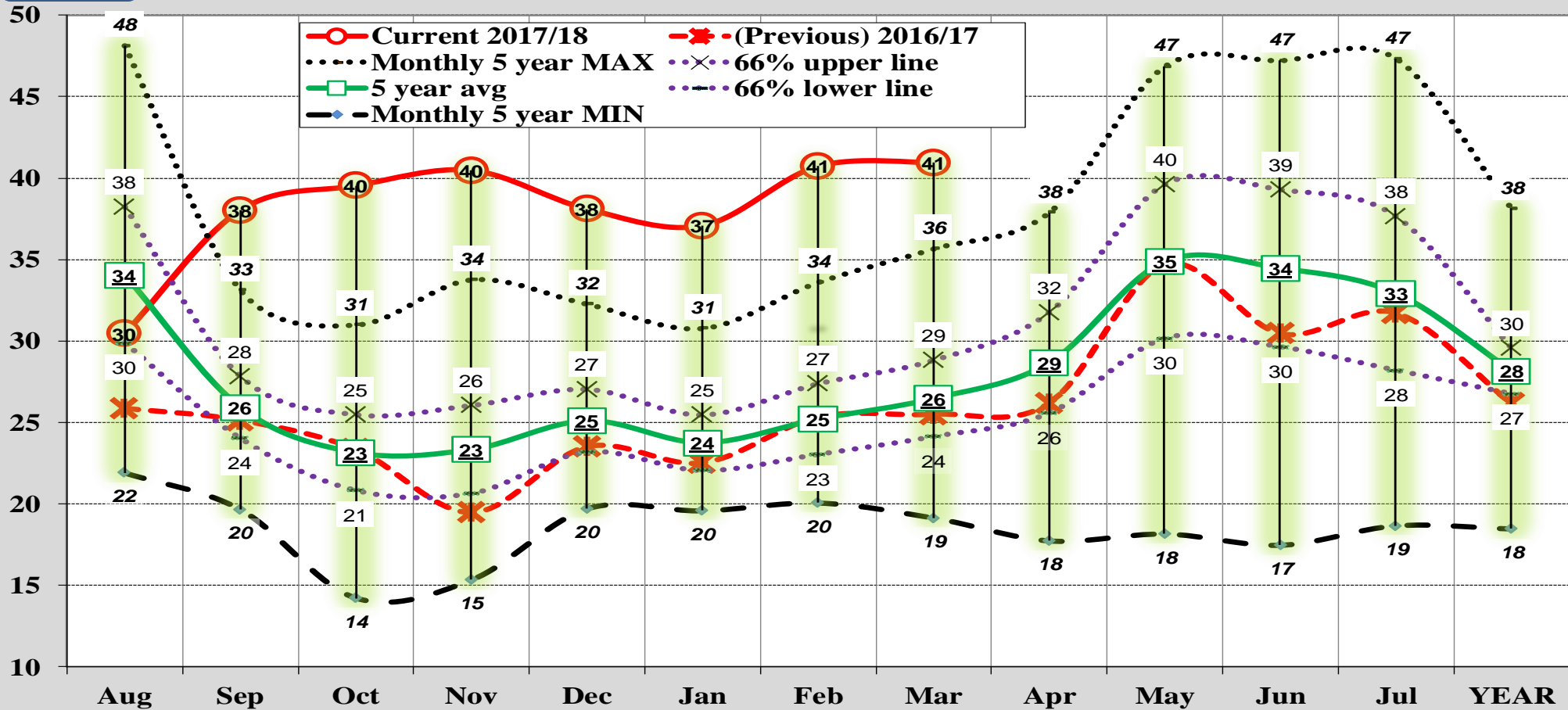
CURRENT PRICES COMPARED TO 5 YEAR AVERAGE		CURRENT PRICES COMPARED TO ONE MONTH AGO		
	<u>October 2017, Price, €/100 kg</u>	<u>Oct. 2017, comparison to 5 year avg, base = 100 %</u>	<u>5 year avg price, changes from Sep to Oct %</u>	<u>2017/18, changes from Sep to Oct %</u>
EU	76	138	-1 %	+3 %
PL-Poland	40	171	-11 %	+4 %
IT-Italy	86	121	+2 %	+16 %
FR-France	96	114	0 %	-14 %
DE-Germany	84	191	-4 %	+5 %

Apple prices €/100kg (= Euro cents/kg) and % changes – September 2017

CURRENT PRICES COMPARED TO 5 YEAR AVERAGE		CURRENT PRICES COMPARED TO ONE MONTH AGO		
	<u>September 2017, Price, €/100 kg</u>	<u>Sept. 2017, comparison to 5 year avg, base = 100 %</u>	<u>5 year avg price, changes from Aug to Sep %</u>	<u>2017/18, changes from Aug to Sep, %</u>
EU	74	132	-7 %	+13 %
PL-Poland	38	147	-24 %	+25 %
IT-Italy	74	106	-2 %	+5 %
FR-France	111	133	-11 %	+4 %
DE-Germany	73	160	+8 %	+35 %

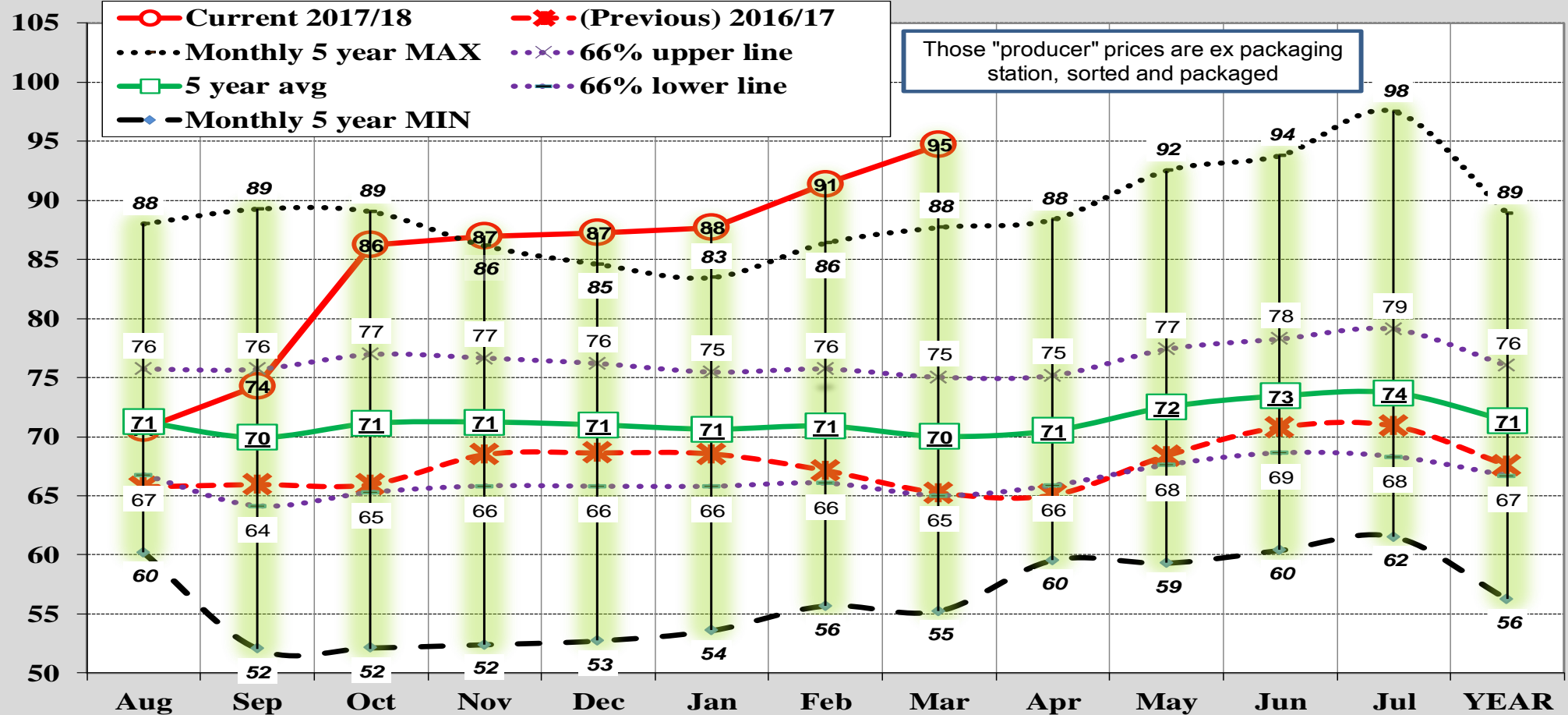
€/100 kg

Apple prices in Poland (€/100kg=Euro cents/kg)



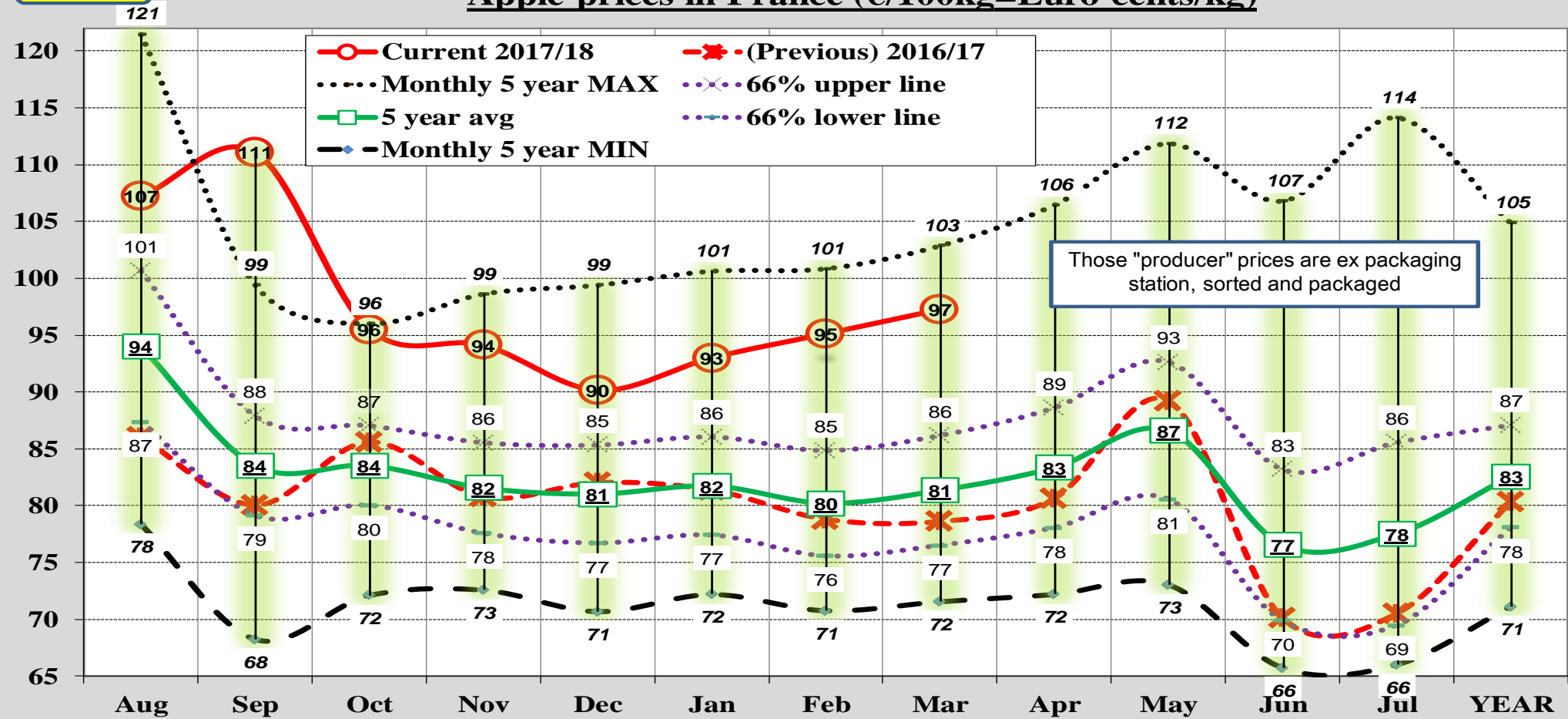
€/100 kg

Apple prices in Italy (€/100kg=Euro cents/kg)



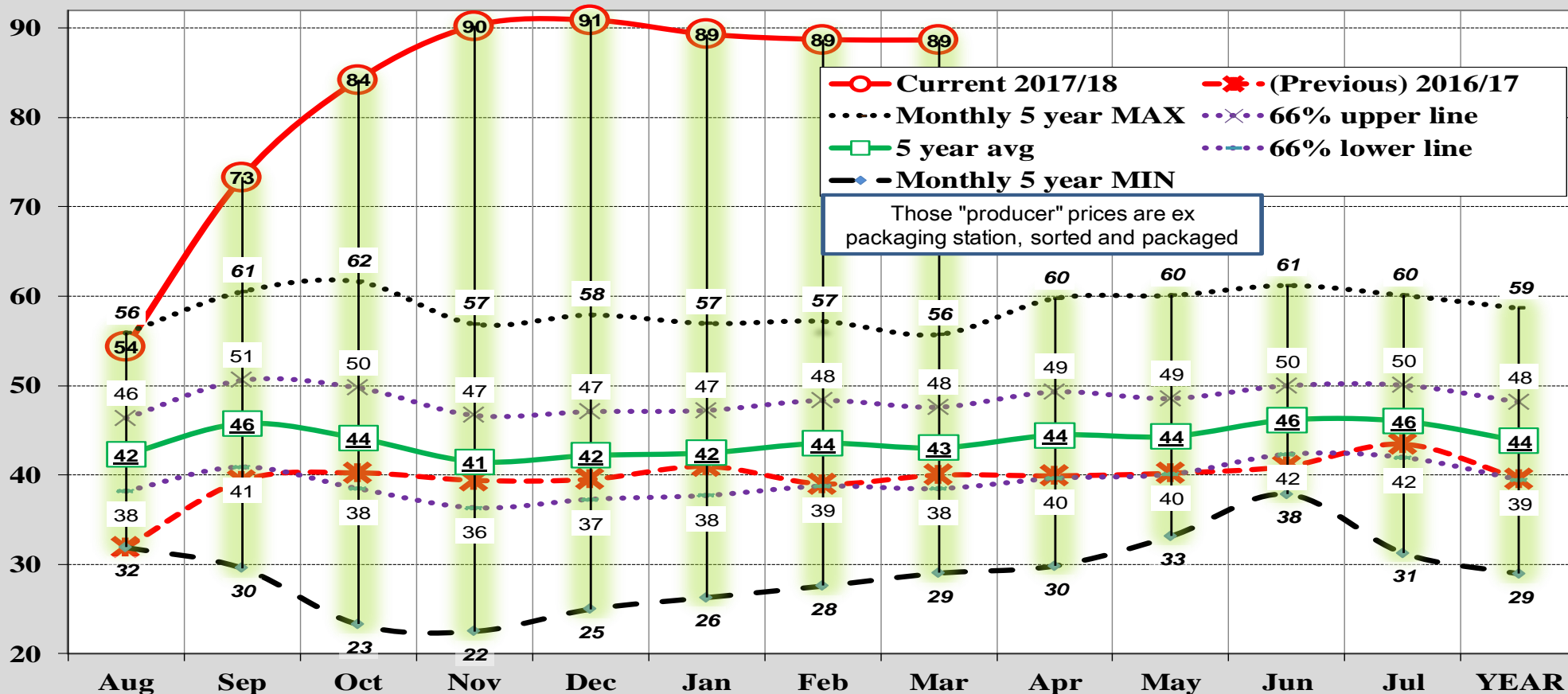
€/100 kg

Apple prices in France (€/100kg=Euro cents/kg)



€/100 kg

Apple prices in Germany (€/100kg=Euro cents/kg)





2. PRODUCTION

2.1. EU production for MSs that are major producers

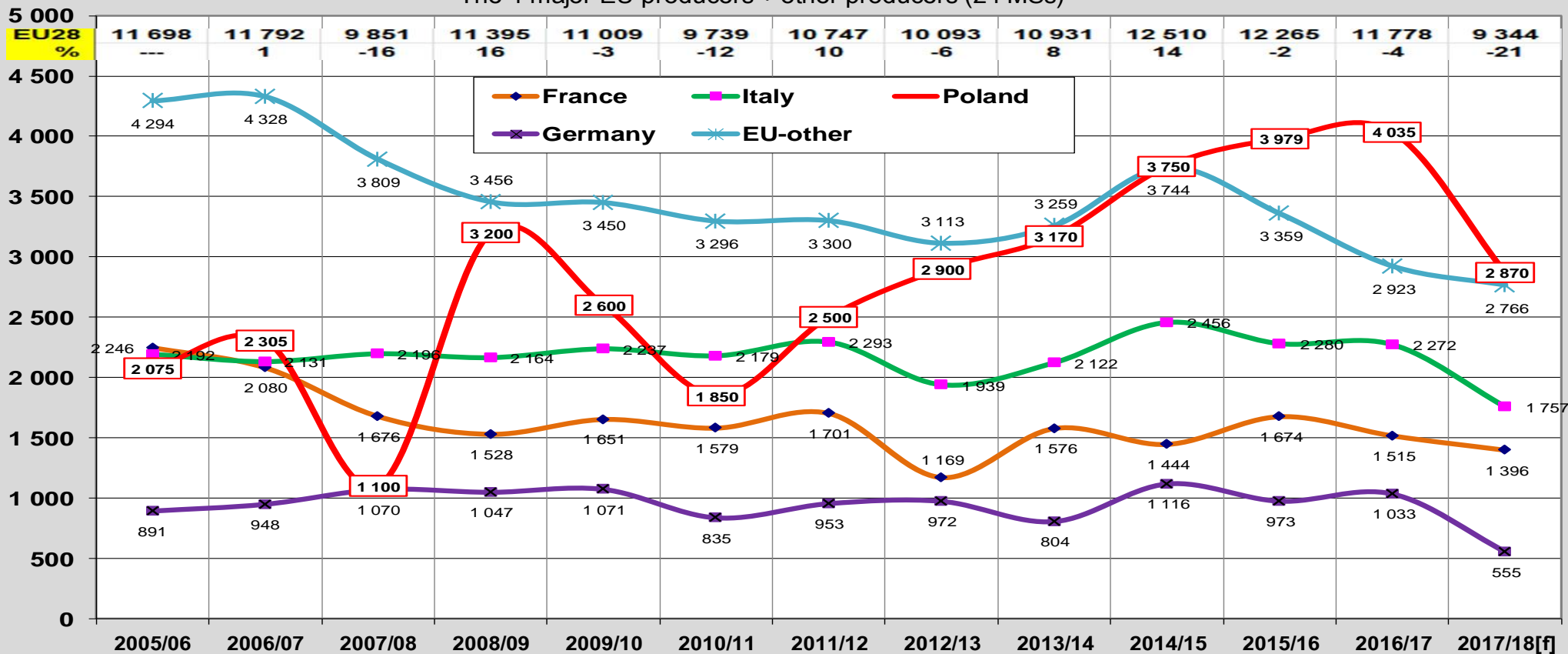
2.2. EU production by variety (%)

2.3. Extreme weather events

2.4. Apple stocks

Apple production, cider apples included (000 tonnes)

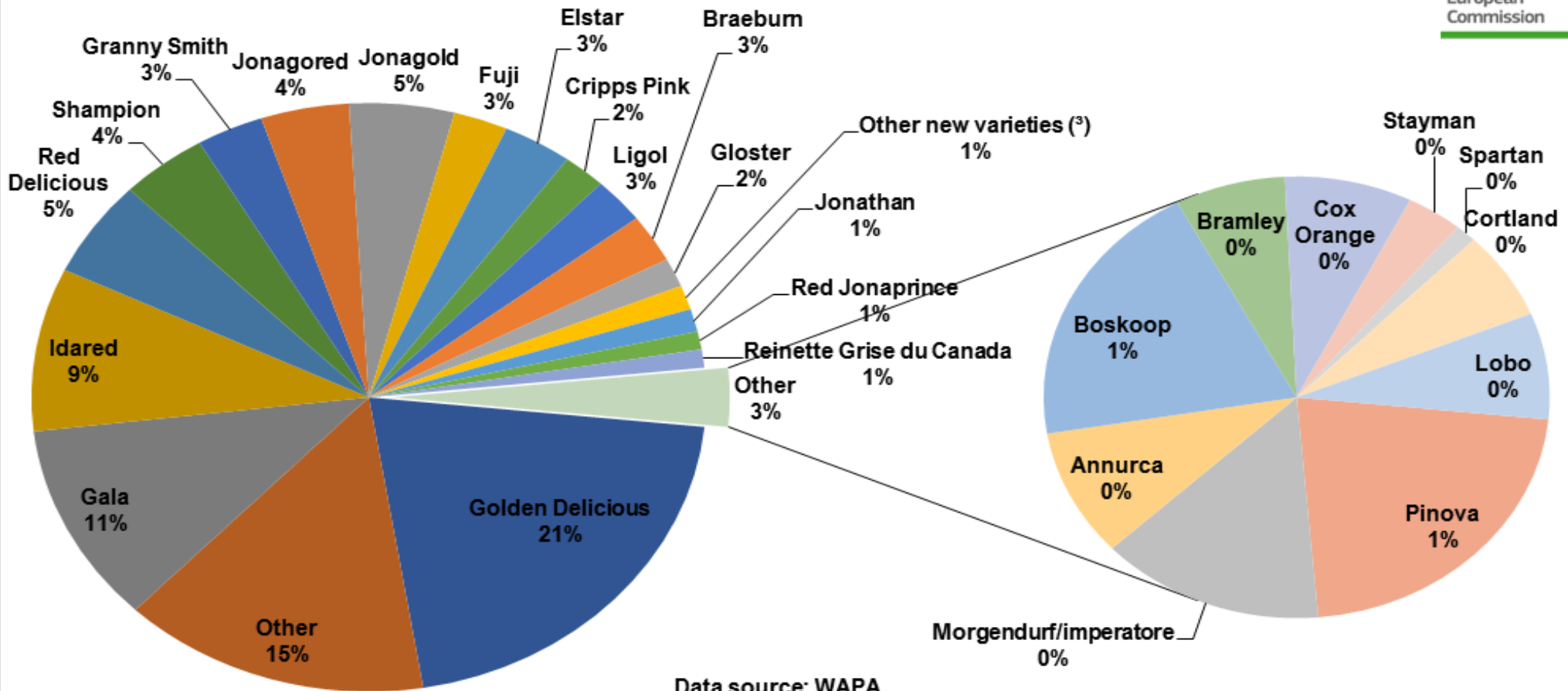
The 4 major EU producers + other producers (24 MSs)



APPLE CROP 2017/18 - forecasts

<u>000 Tonnes</u>	<u>2016/17</u>	<u>2017/18 f</u>	<u>Change on 3 year avg</u>
EU	11 779	9 343	-23%
Poland	4 035	2 870	-27%
Italy	2 272	1 757	-25%
France	1 515	1 396	-10%
Germany	1 033	555	-47%
EU-other	2 923	2 766	-17%

Apple varieties in the EU - 2014/15 to 2016/17



Data source: WAPA

(3) Other new varieties: Ariane, Belgica, Cameo, Diwa, Greenstar, Honey Crunch, Jazz, Junami, Kanzi, Maria c, Rubens, Tentation, Wellant,...



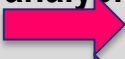



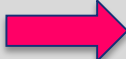

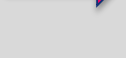



General index

Agro-weather index

WEATHER FACTORS IN FRUIT AND VEGETABLE PRODUCTIONS

AGRO-WEATHER INDEX

1. Background with main elements 
2. Summary multi-event map 
 - * main events
3. Precipitation analysis 
 - * 90 day 
 - * 30 day 
 - * maps of current or recent droughts in the EU 
4. Temperature analysis 
 - * 30 day average, °C, regional deviations 
 - * Relative number of cold days 
5. Other agro-weather events 



Summary of main agro-weather events affecting markets during the current marketing year

RECENT EVENTS

- 1. Frosts registered at the end of February 2018 in Southern Europe; several early crops of fruit (especially stonefruit) and vegetables were destroyed partially.**
- 2. Heavy rains in several regions of Southern Europe (see 30 day precipitation map) implicated the end of drought in these regions and floods in some cases.**
- 3. However, the effects of a severe drought were still felt in several regions of Southern Europe, i.e., Southern Portugal, South-Est Spain, West Sicily, Puglia and Crete. Currently there is rain deficit in Poland, the Baltic States and Scotland.**
- 4. Very mild winter; one of the exceptions is cold spell last January in the Iberian penninsula.**



BACKGROUND

1. Late spring frosts (mid April to mid May 2017) defined the current apple crop.
2. Above average temperatures during the summer period (2017).
 - * affected both production and consumption.
3. Drought and/or rain deficit in many Member States.
 - * severe in Southern Europe
 - * very severe in the Iberian peninsula
4. Very mild winter 2017/18.

AREAS OF CONCERN - EXTREME WEATHER EVENTS

Based on weather data from 1 March 2018 until 20 April 2018

(c) EC - Joint Research Centre
MARS AOC - APRIL 2018

Agro-weather index



 Rain surplus
 Rain deficit

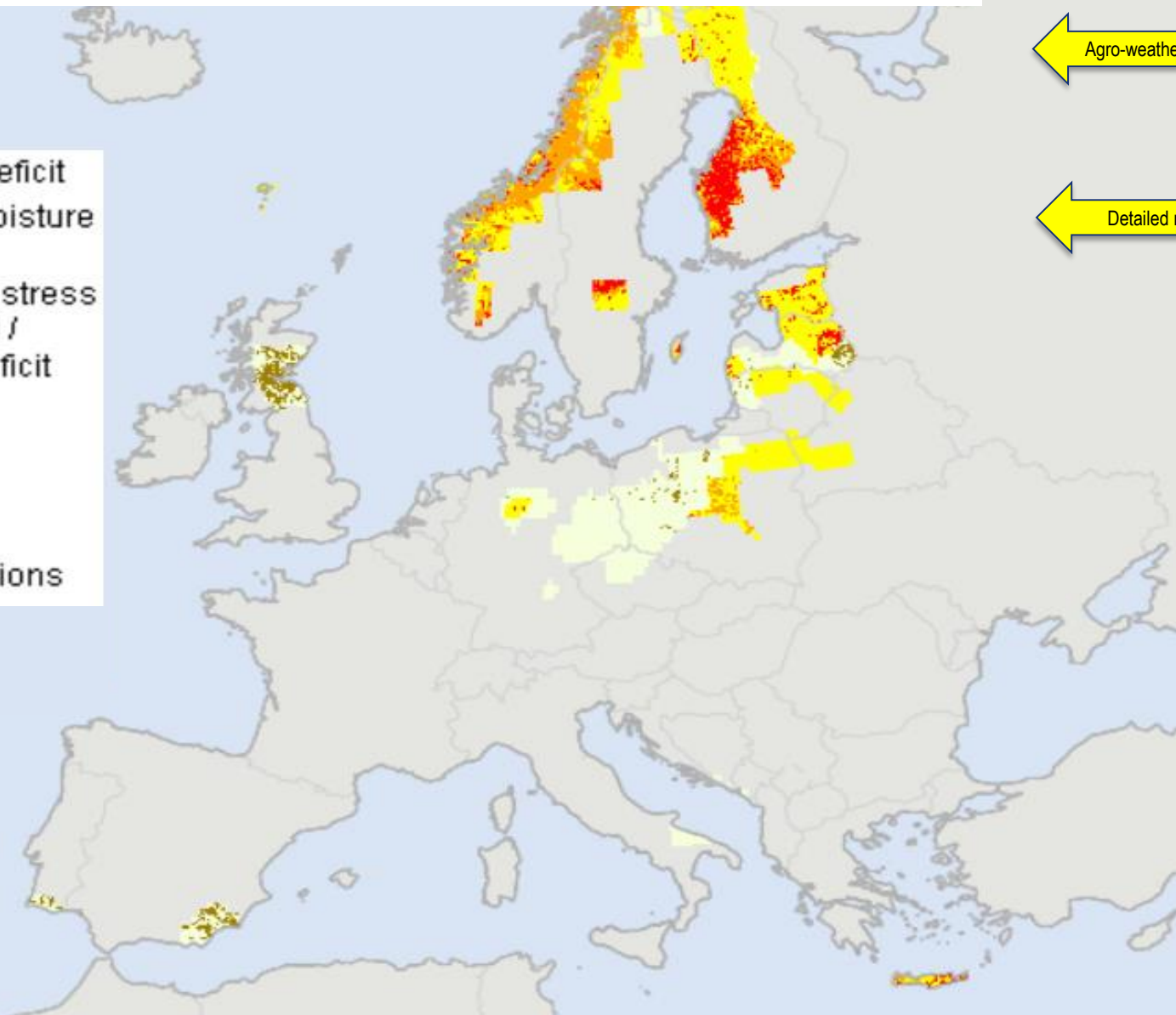
 Cold spell

Source: JRC

← Agro-weather index

← Detailed maps

- Watch: rainfall deficit
- Warning: soil moisture deficit
- Alert: vegetation stress following rainfall / soil moisture deficit
- Partial recovery of vegetation
- Full recovery of vegetation to normal conditions



Source: JRC

AVERAGE DAILY TEMPERATURE

ECMWF operational model (starting 12 April 2018)

Averaged values

from : 13 April 2018

to : 20 April 2018

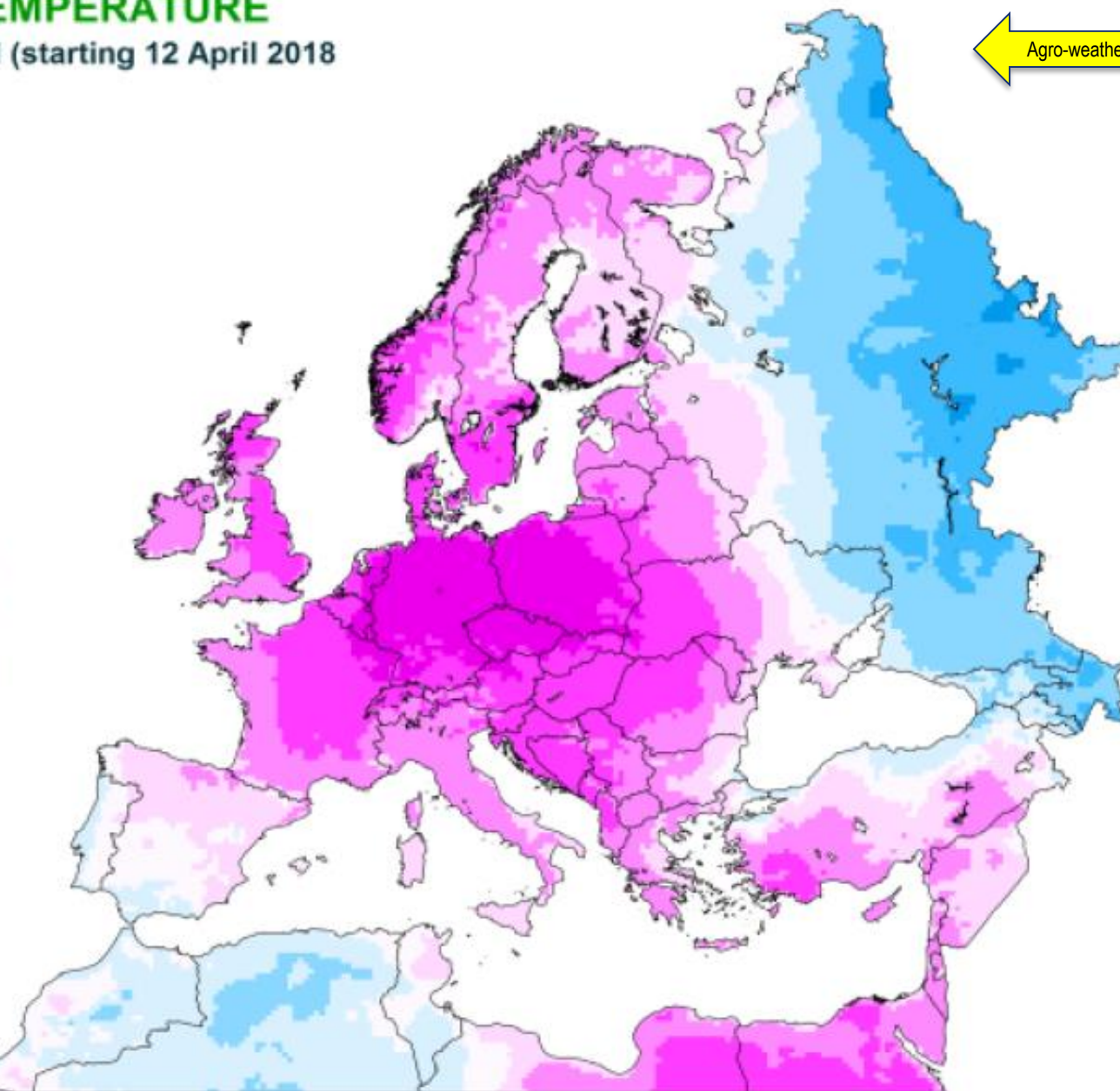
Deviation:

Year of interest - LTA

LTA = Long term average

YOI, year of interest = current year

Unit: degrees Celsius



Agro-weather index

SPRING 2017 (mid-April to mid-May): huge damages to the orchard crops mainly due to frost and low temperatures

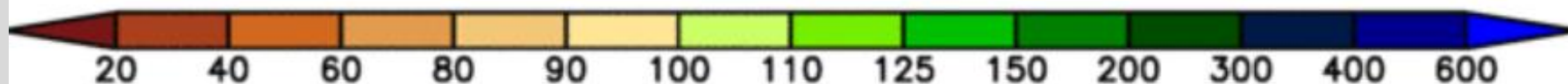
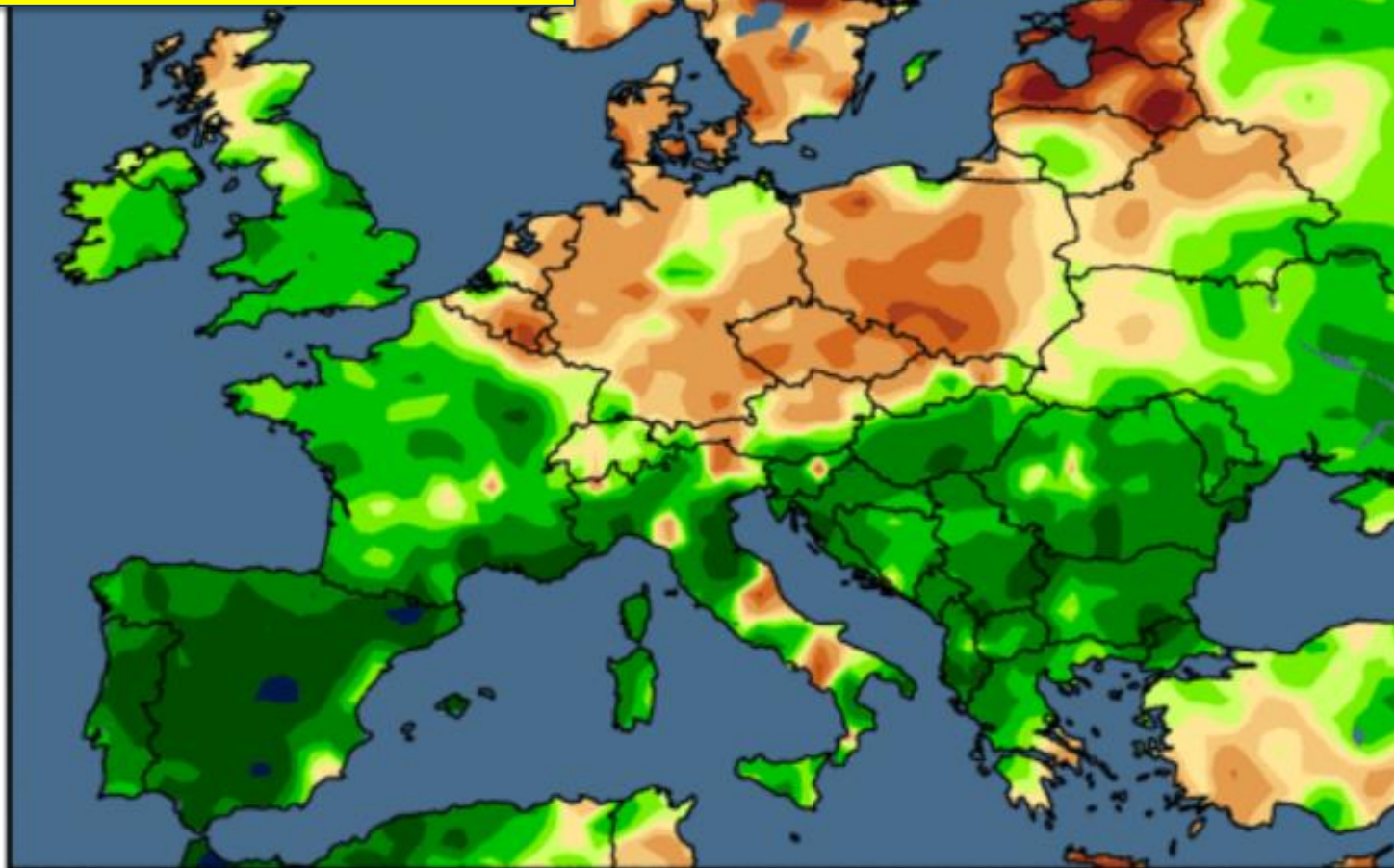
Agro-weather index



Further detail

EXTREME WEATHER EVENTS IN EUROPE
90 DAY PRECIPITATION ANALYSIS OF ANOMALIES
19 Jan 2018 to 18 Apr 2018 (90 days) - % of normal

Agro-weather index



Source: Ag Weather

Further detail

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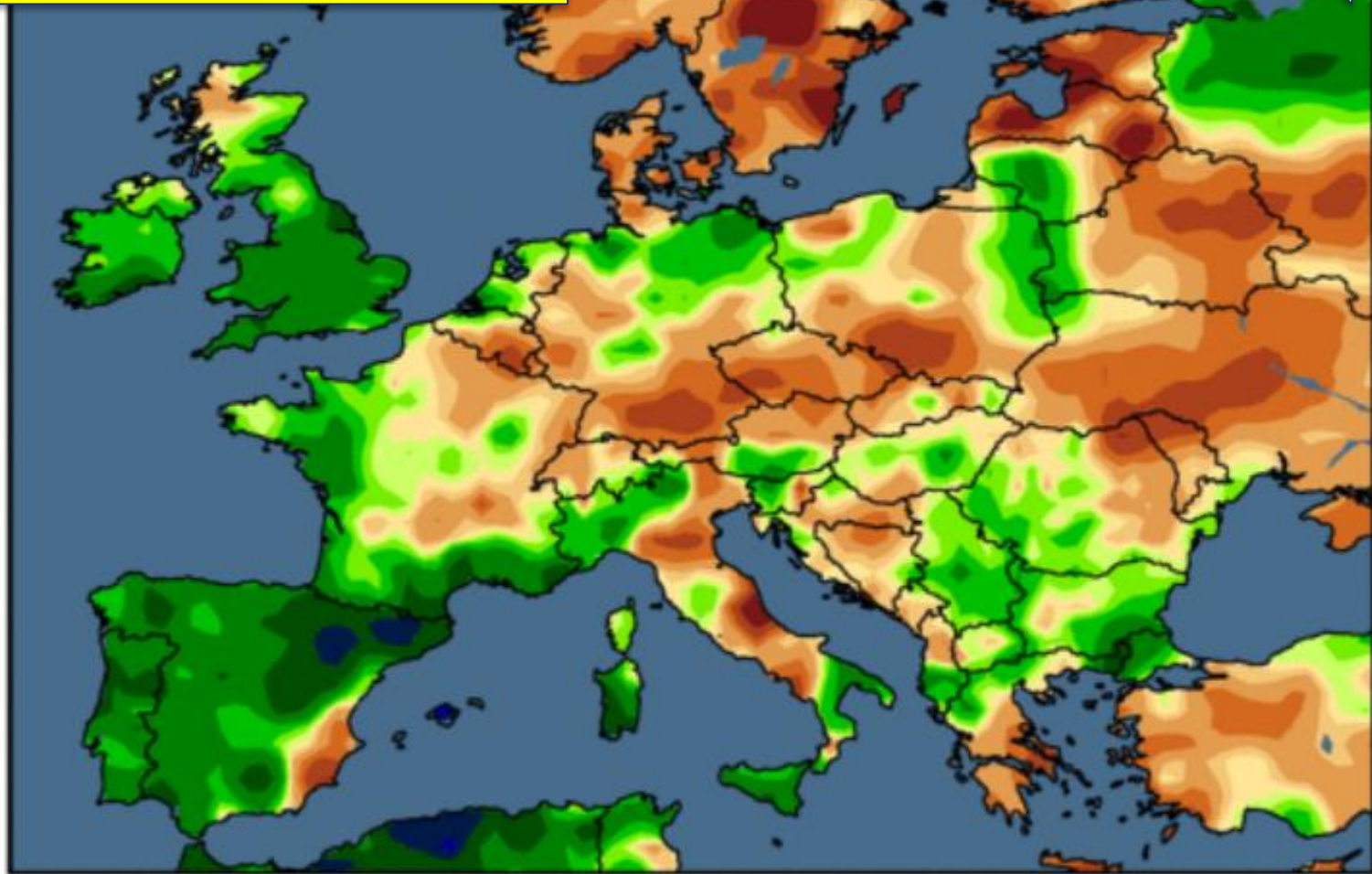
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EXTREME WEATHER EVENTS IN EUROPE
30 DAY PRECIPITATION ANALYSIS OF ANOMALIES
19 March 2018 to 18 April 2018 (30 days) - % of normal

Agro-weather index



20 40 60 80 90 100 110 125 150 200 300 400 600

Source: Ag Weather

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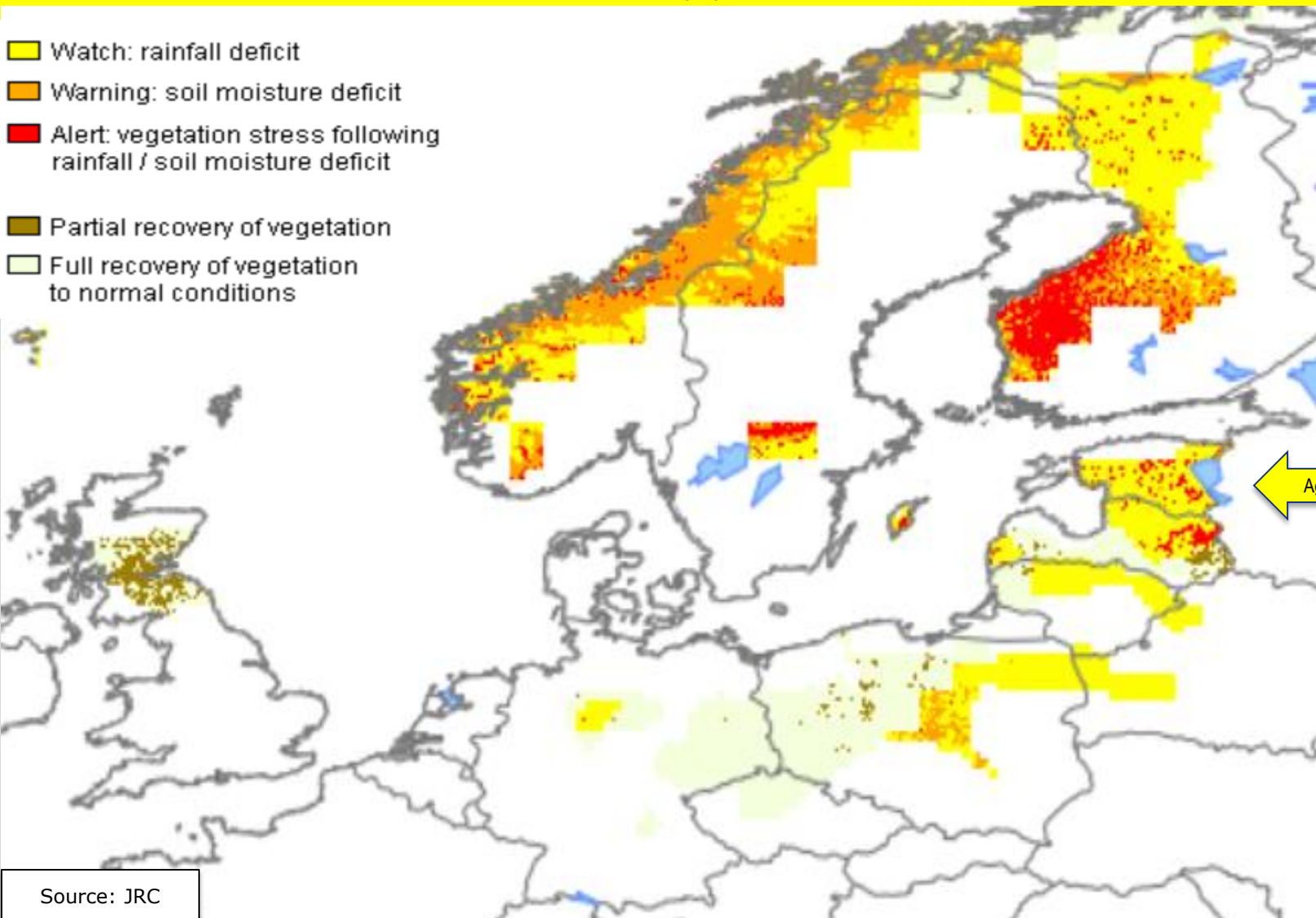
Further detail

➡ back to Dashboard

Agriculture
and Rural
Development

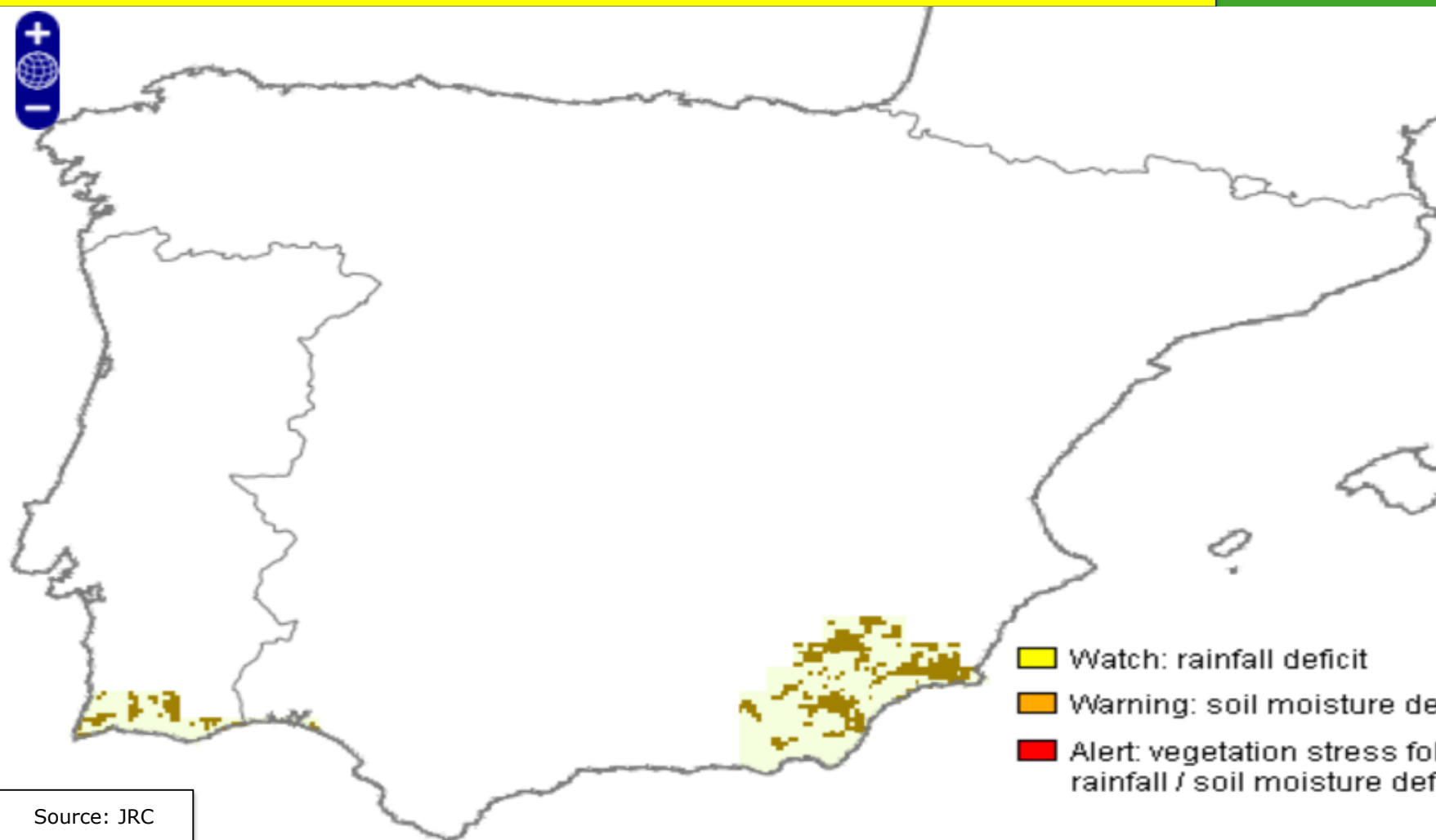
MAPS OF CURRENT DROUGHTS IN EUROPE (++) : CENTRAL AND NORTHERN EUROPE

- Watch: rainfall deficit
- Warning: soil moisture deficit
- Alert: vegetation stress following rainfall / soil moisture deficit
- Partial recovery of vegetation
- Full recovery of vegetation to normal conditions





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Source: JRC

- Watch: rainfall deficit
- Warning: soil moisture deficit
- Alert: vegetation stress following rainfall / soil moisture deficit
- Partial recovery of vegetation
- Full recovery of vegetation to normal conditions

Further detail

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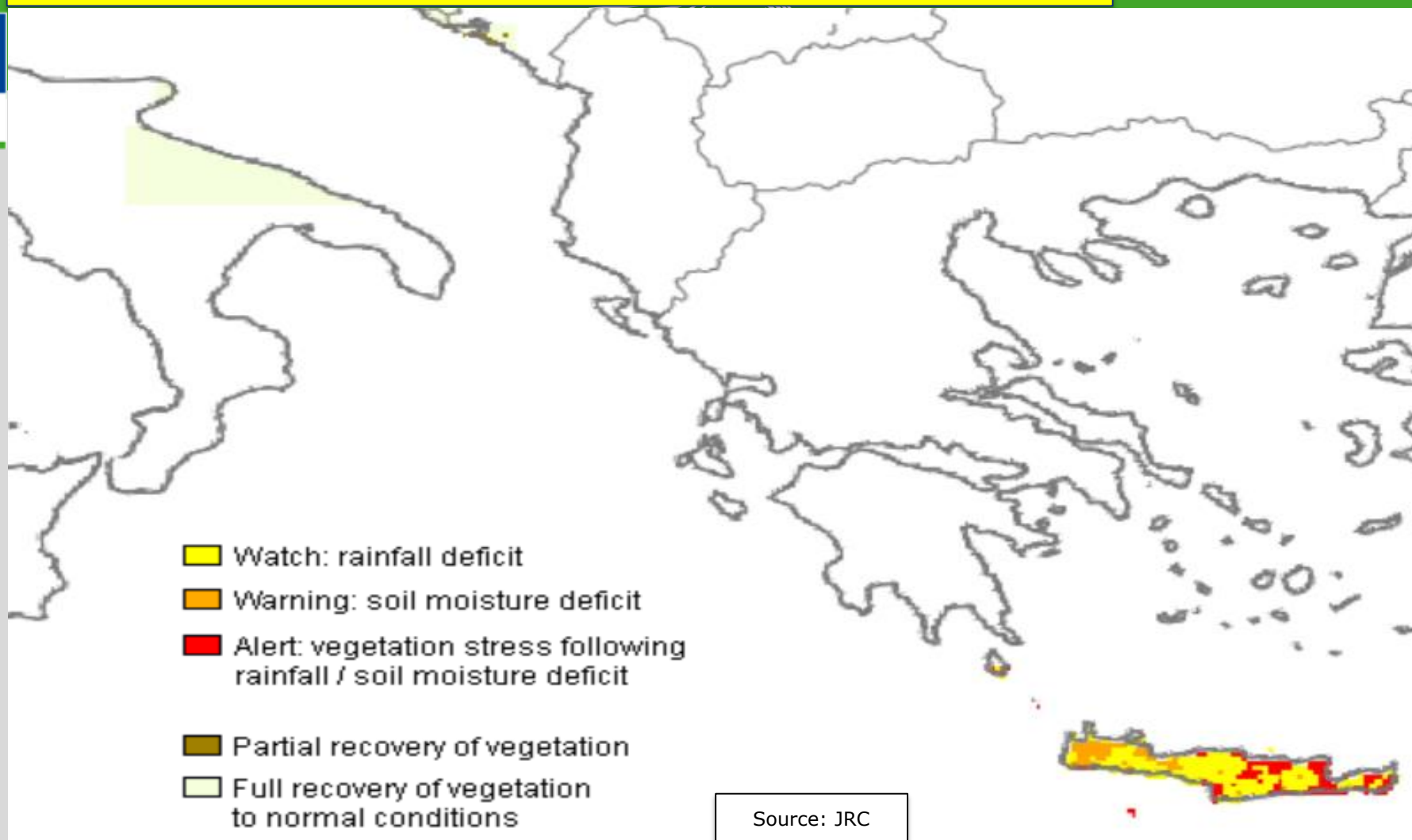
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and Rural
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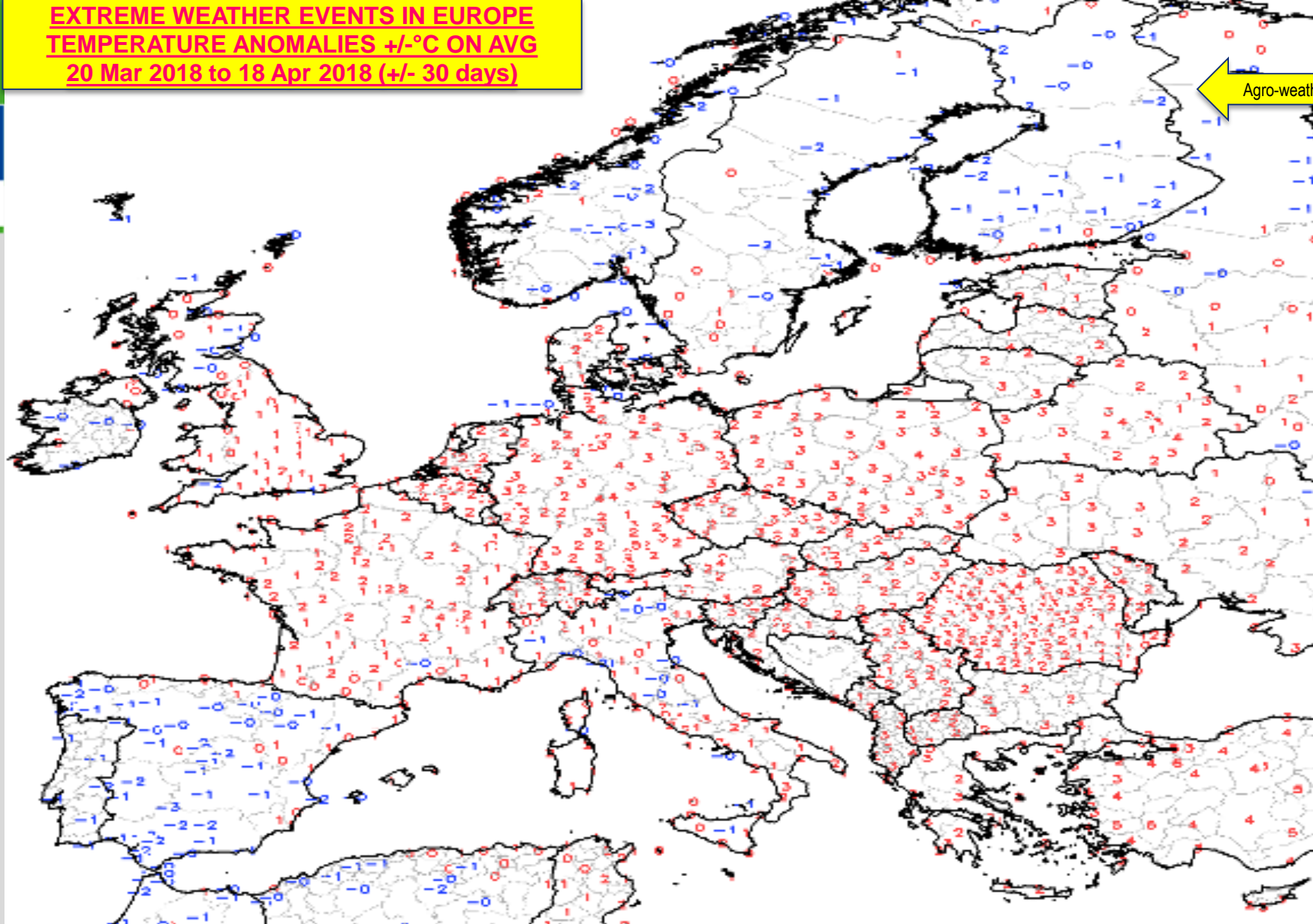


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Commission



Further detail

EXTREME WEATHER EVENTS IN EUROPE
TEMPERATURE ANOMALIES +/-°C ON AVG
20 Mar 2018 to 18 Apr 2018 (+/- 30 days)



Agro-weather index

Source: Climate Prediction Center

Further detail

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NUMBER OF COLD DAYS

← Agro-weather indexx

from : 01 March 2018
to : 31 March 2018

Deviation:

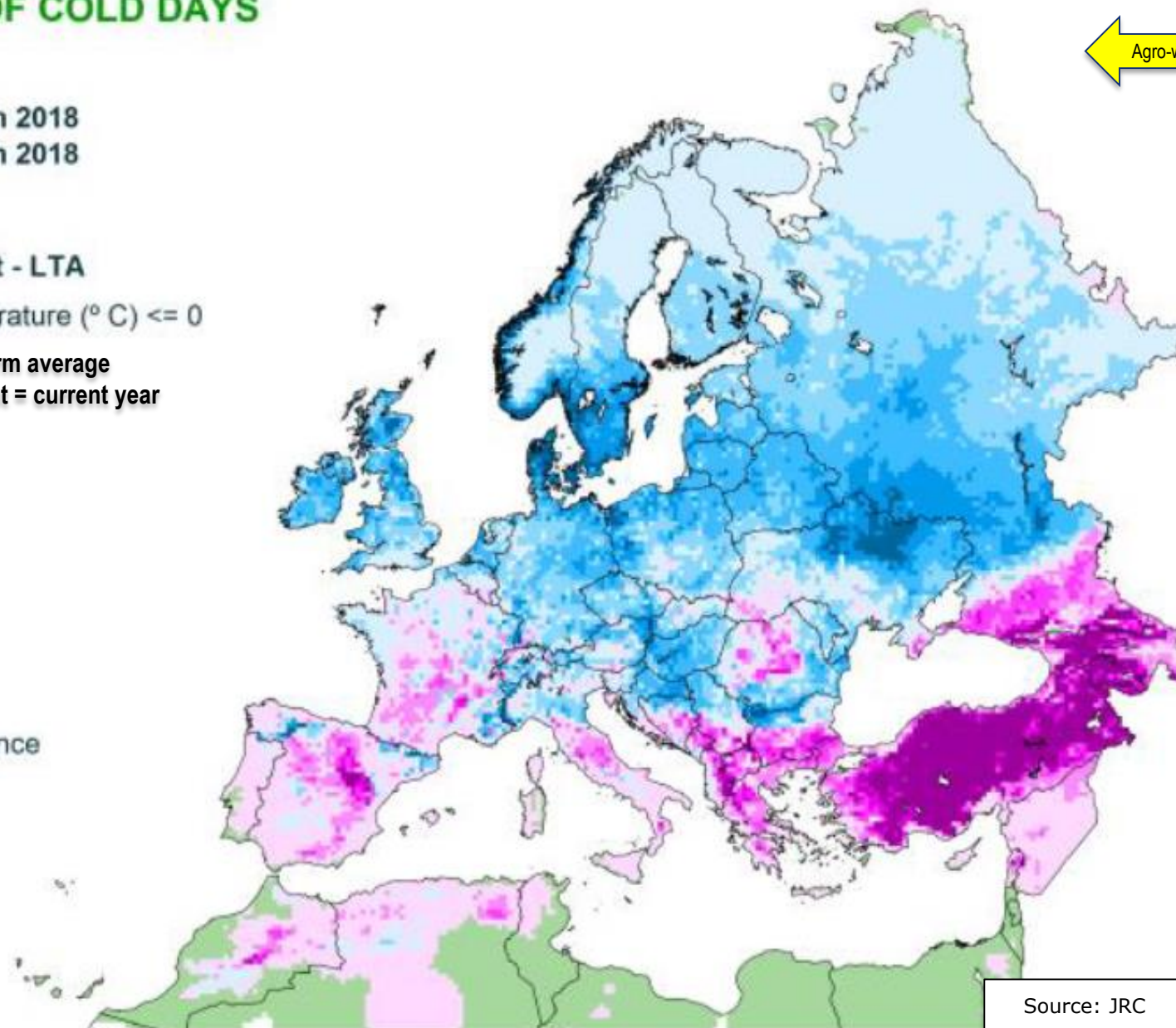
Year of interest - LTA

Minimum temperature ($^{\circ}$ C) ≤ 0

LTA = Long term average

YOI, year of interest = current year

Unit: days



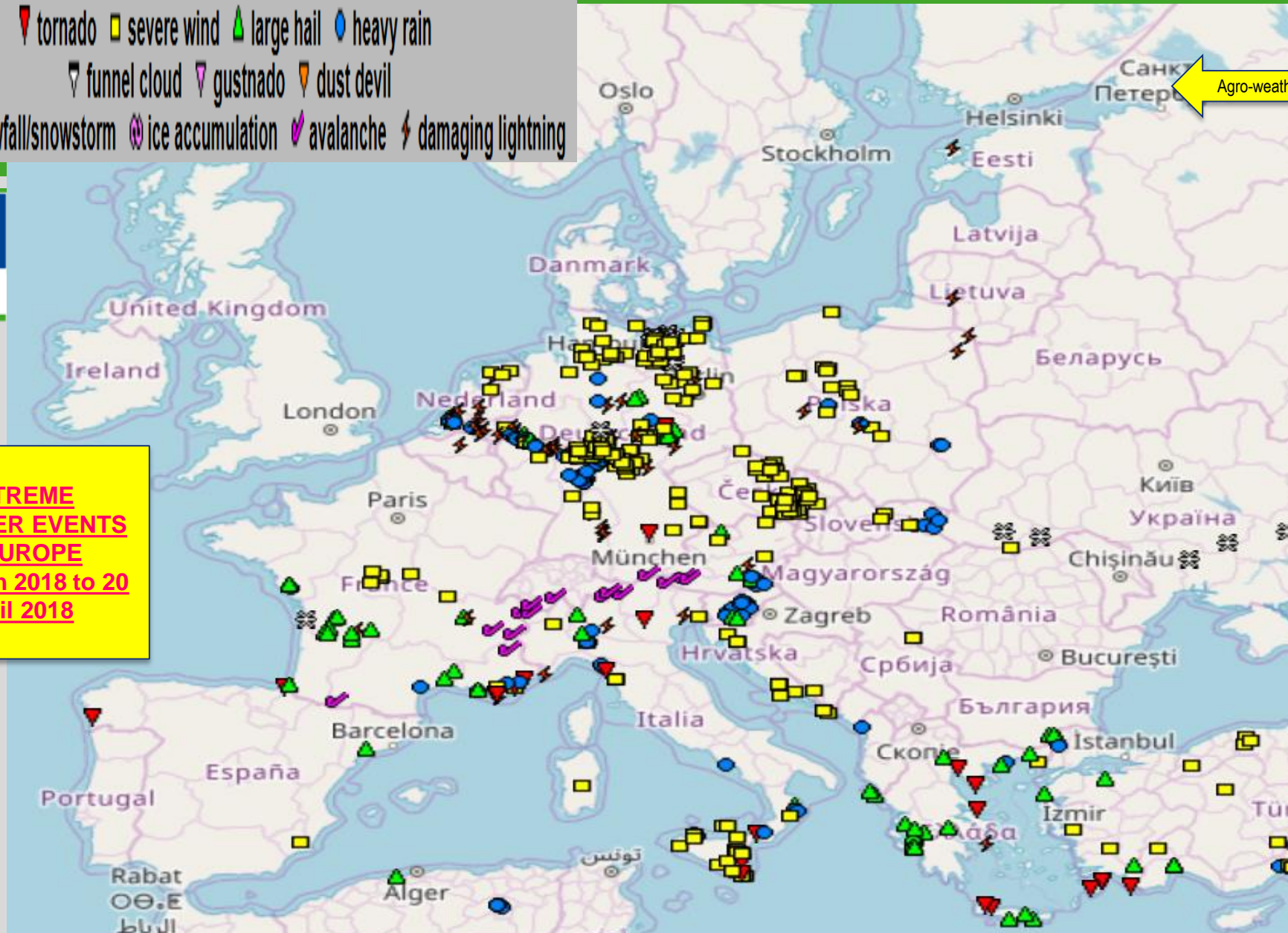
Source: JRC

▼ tornado ■ severe wind ▲ large hail ● heavy rain
 ▼ funnel cloud ▼ gustnado ▼ dust devil
 ❄ heavy snowfall/snowstorm ❄ ice accumulation ▼ avalanche ⚡ damaging lightning

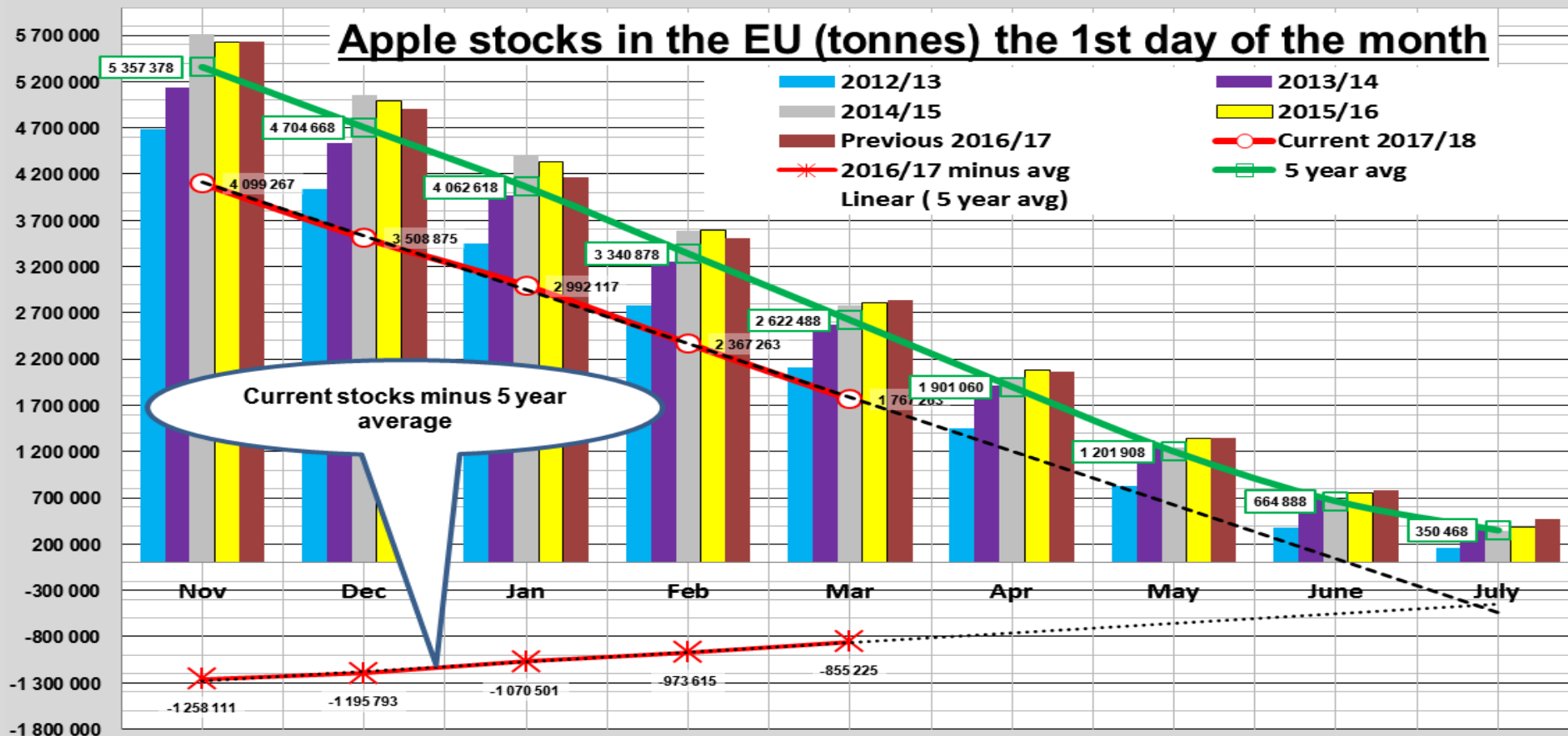


Agro-weather index

**EXTREME
WEATHER EVENTS
IN EUROPE**
 15 March 2018 to 20
 April 2018



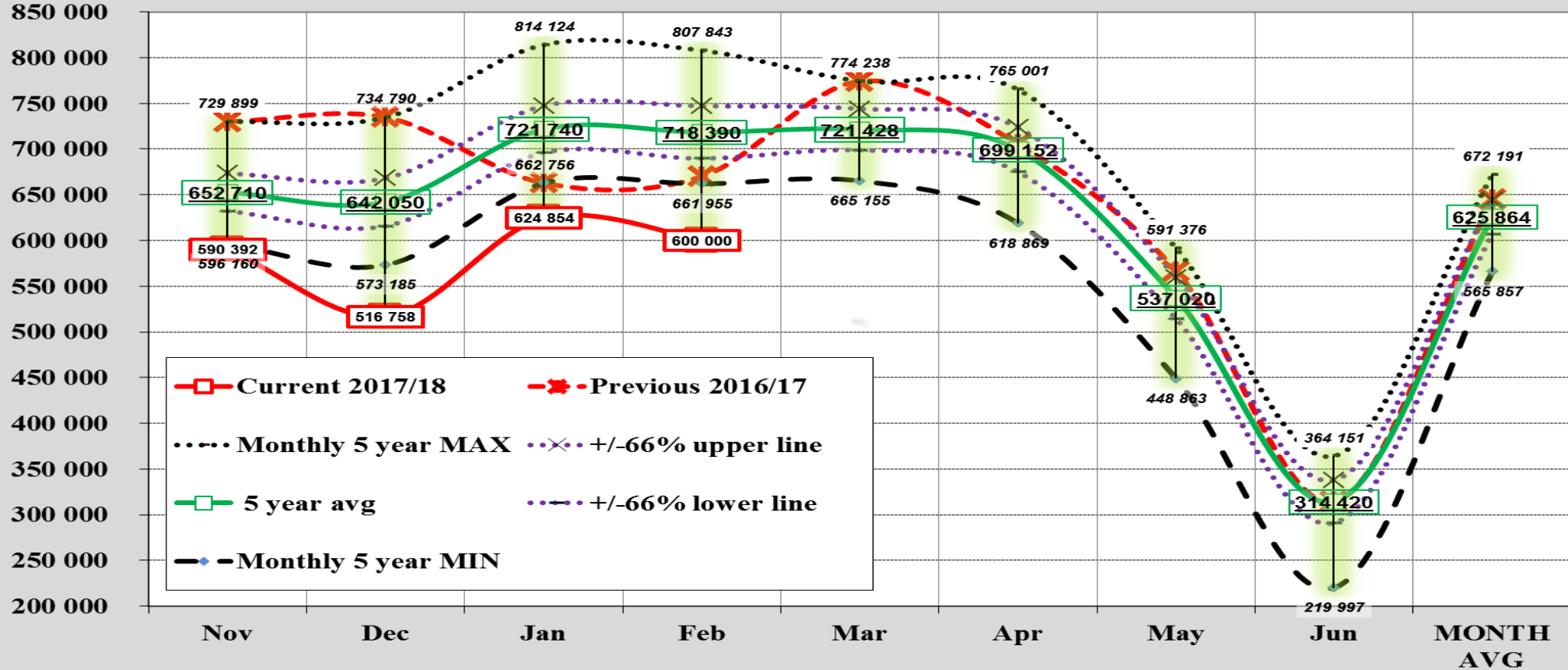
Source: Severe weather database



Data sources: WAPA&AMI

Apples - Monthly unstocking rates in the EU - tonnes

tonnes



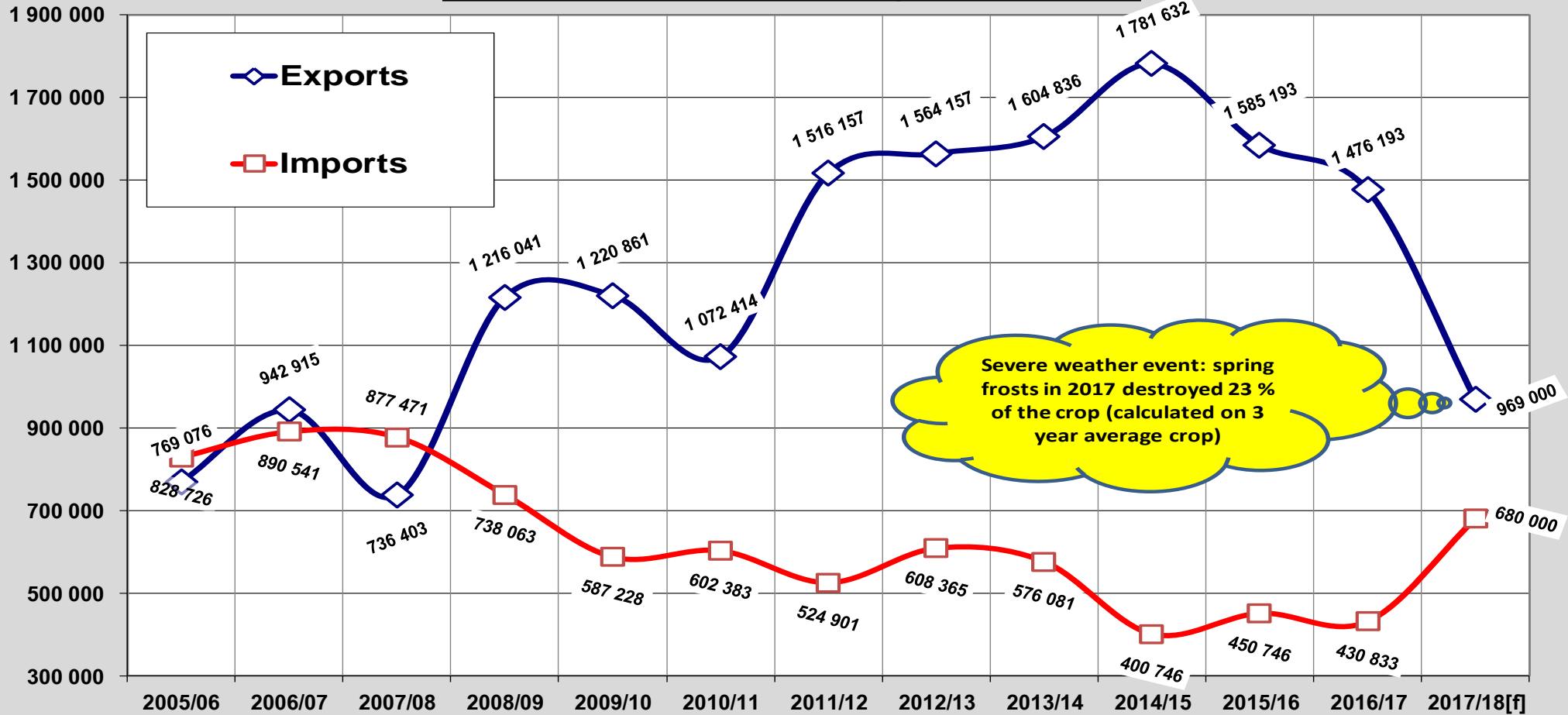
3. TRADE

3.1. Evolution of the trade balance

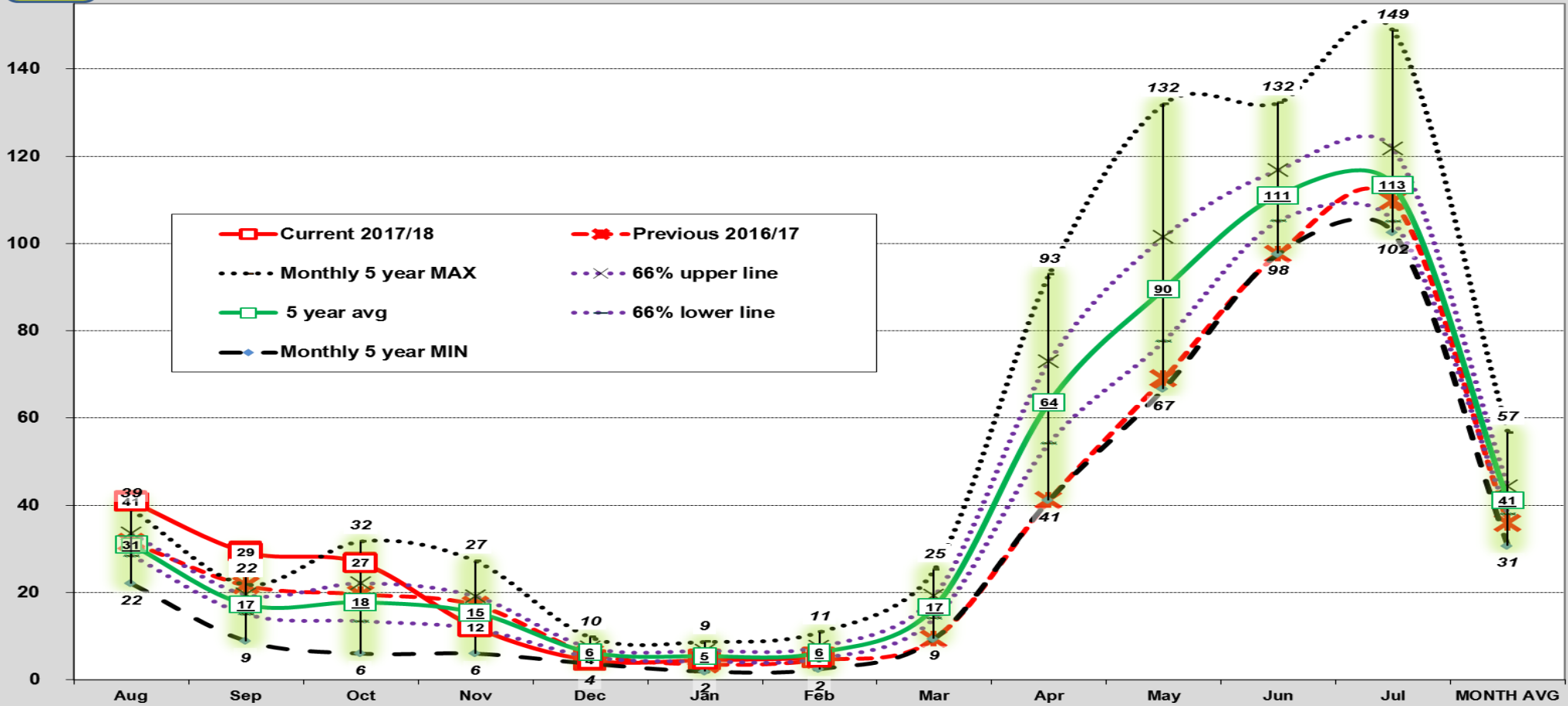
3.2. Import monitoring

2.3. Export development (export diversification is under section 5)

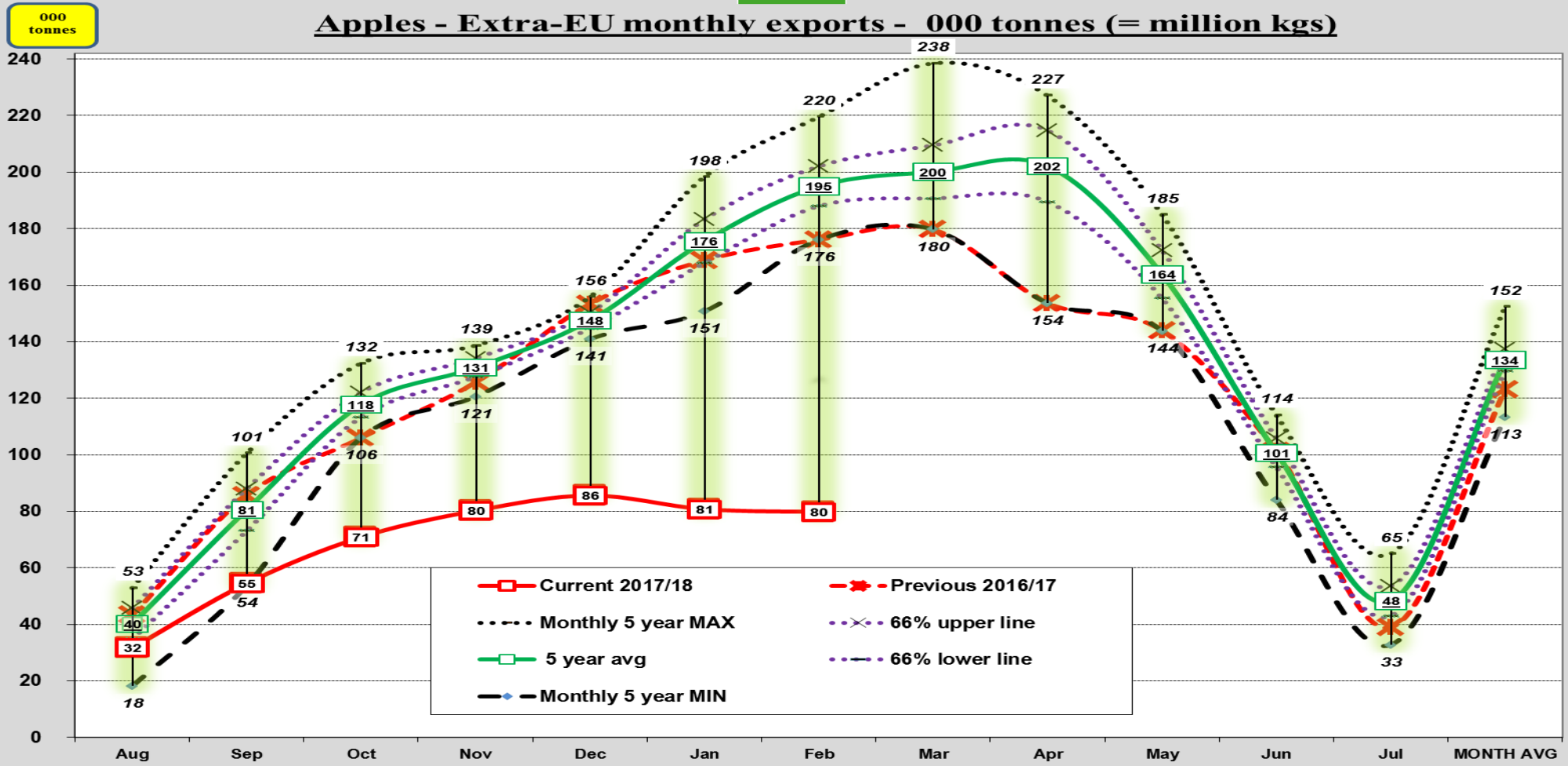
ExtraEU trade for apples - Aug to Jul - Tonnes



Apples - Extra-EU monthly imports - 000 tonnes (= million kgs)



Apples - Extra-EU monthly exports - 000 tonnes (= million kgs)



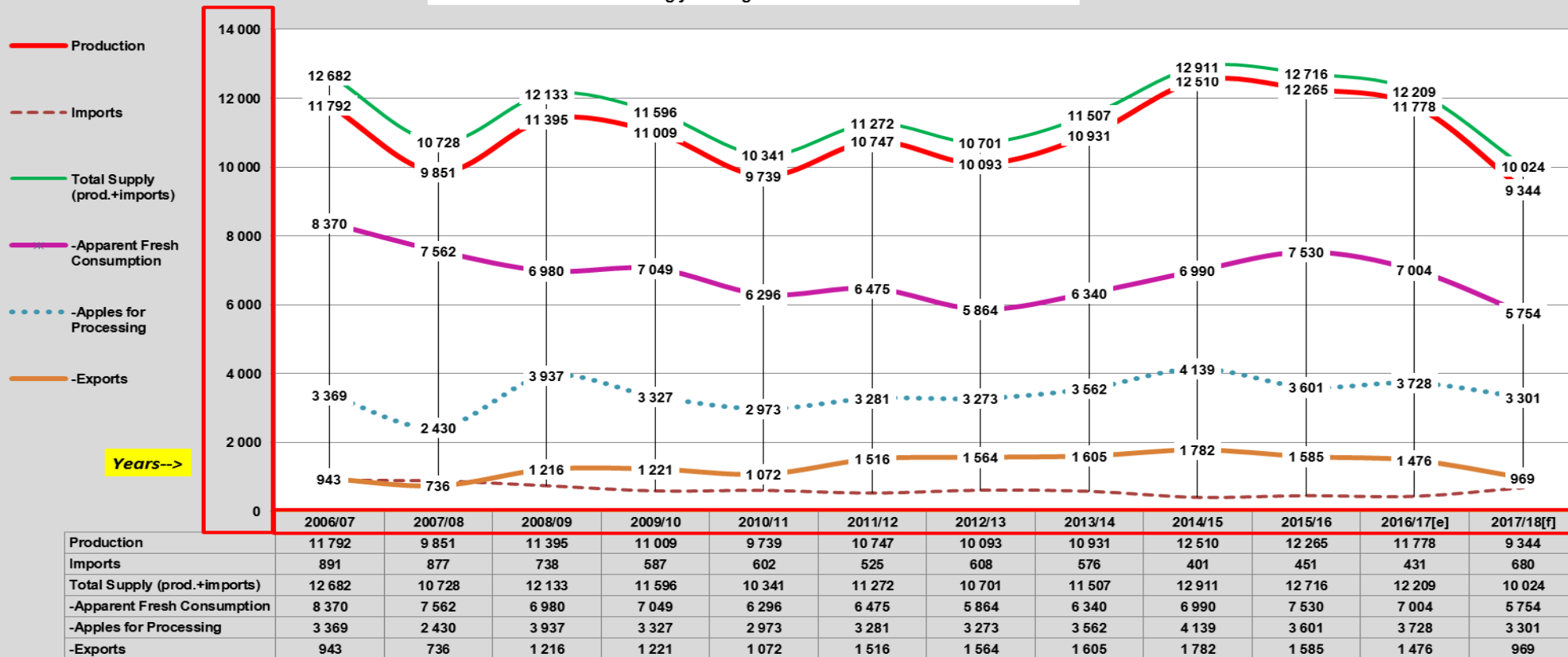
4. KEY BALANCE INDICATORS

including CONSUMPTION

- Production
- Imports
- Total supply (production + imports)
 - * Apparent fresh consumption
 - * Apples for processing
 - * Exports
- Market access (Imports/Fresh consumption)
- Fresh production exported (%)
- Apparent fresh consumption (kg/person)

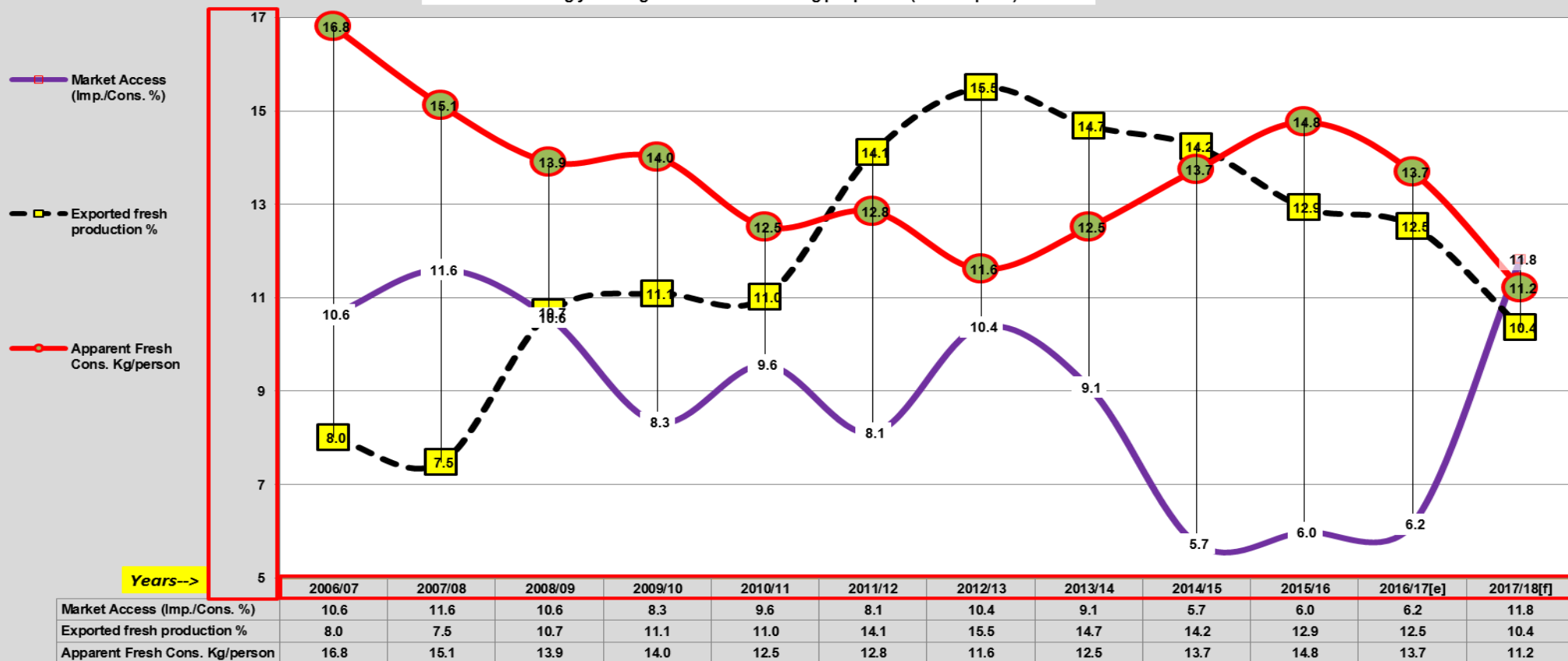
Apples - key balance indicators including consumption

Marketing year: Aug to Jul - 000 tonnes



Apples - key balance indicators including consumption (+)

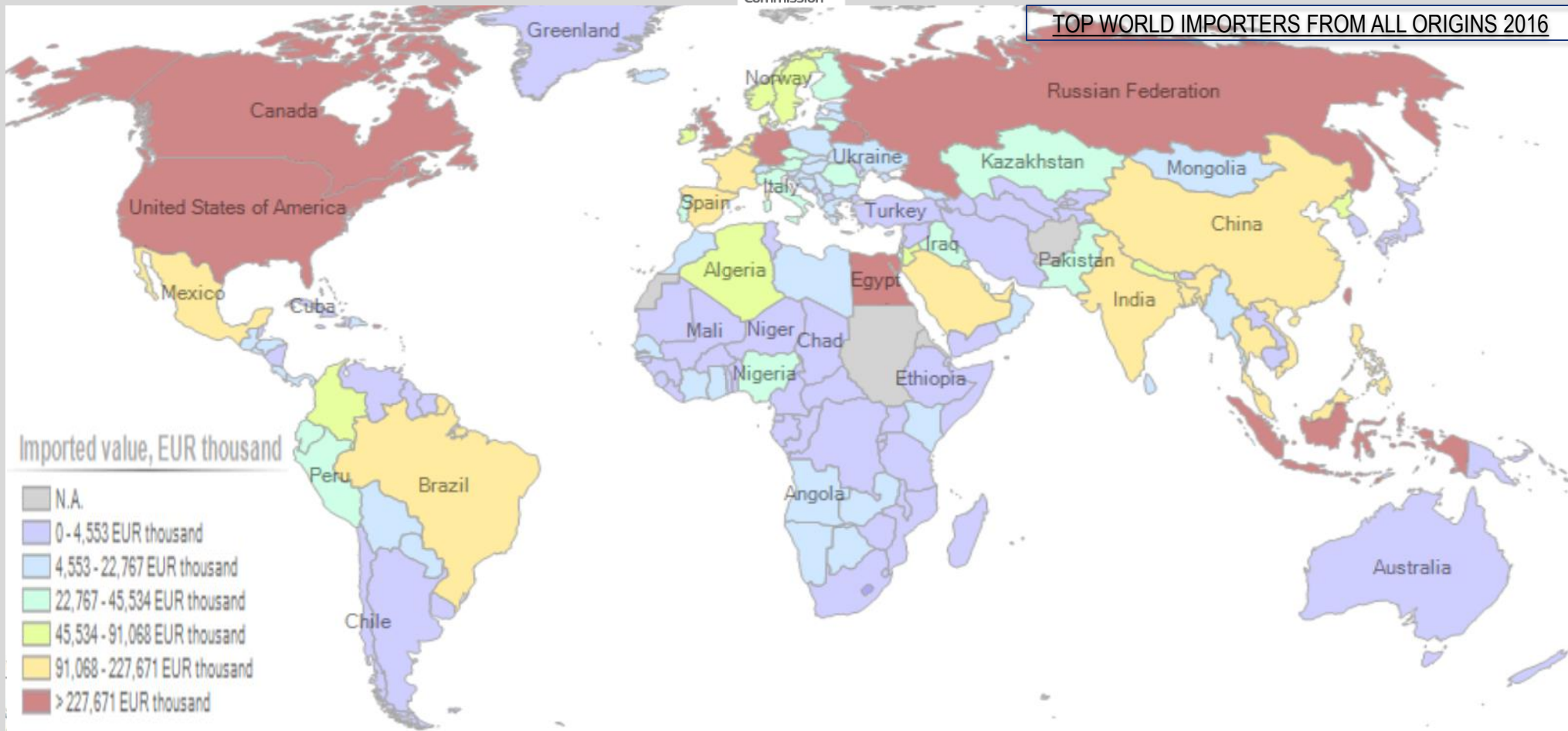
Marketing year: Aug to Jul - Units: % and kg per person (consumption)



5. EXPORT DIVERSIFICATION

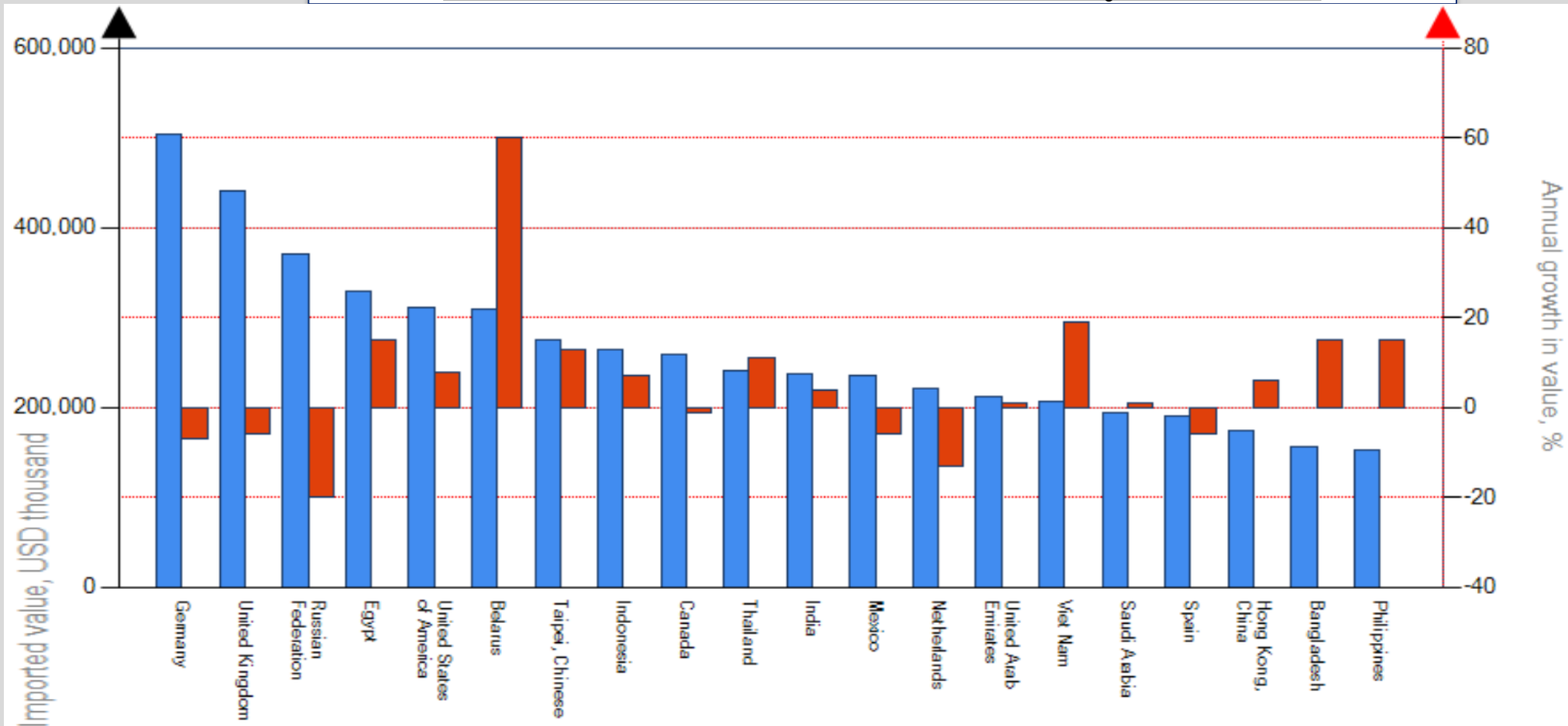
- **Map of top world importers of apples**
- **Bar chart on top world importers and annual growth rates**
- **Key trade indicators on top world importers of apples**
- **Main apple traders in the world and degree of diversification**
- **World consumption of apples, main players**

TOP WORLD IMPORTERS FROM ALL ORIGINS 2016





TOP WORLD APPLE IMPORTERS FROM ALL ORIGINS and % Annual growth in value 2012-16



TOP WORLD APPLE IMPORTERS FROM ALL ORIGINS

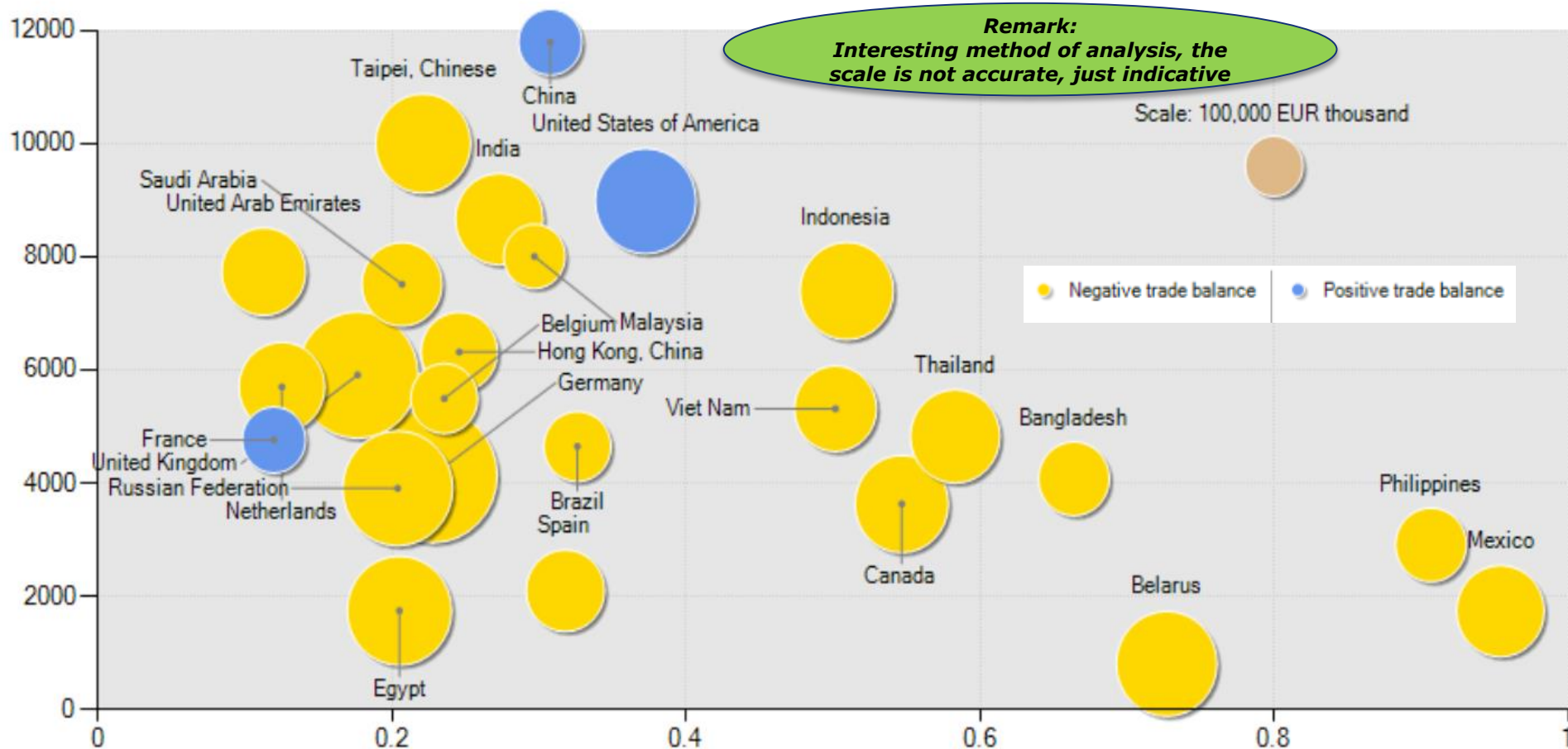
Importers	Value imported in 2016 (USD thousand) ▼	Trade balance in 2016 (USD thousand) ▼	Quantity imported in 2016	Quantity Unit	Unit value (USD/unit) ▼	Annual growth in value between 2012-2016 (%) ▼	Annual growth in quantity between 2012-2016 (%) ▼	Share in world imports (%) ▼	Average distance of supplying countries (km) ▼	Concentration of supplying countries ▼	Average tariff (estimated) applied by the country (%) ▼	Number of non-tariff requirements applied by the country
World	7,772,442	-589,592	8,863,645	Tons	877	0	-5	100	4,815	0.09		
Germany i	503,940	-444,104	602,398	Tons	837	-7	-1	6.5	4,131	0.23	3.4	20
United Kingdom i	440,471	-427,730	397,875	Tons	1,107	-6	-5	5.7	5,909	0.18	3.4	20
Russian Federation i	370,430	-365,822	676,837	Tons	547	-20	-16	4.8	3,905	0.2	5.8	21
Egypt i	329,147	-328,995	353,594	Tons	931	15	-20	4.2	1,743	0.2	30.2	20
United States of America i	310,437	625,059	193,449	Tons	1,605	8	-2	4	8,983	0.37	0	
Belarus i	308,856	-284,336	599,014	Tons	516	60	53	4	803	0.73	6.2	
Taipei, Chinese	274,745	-274,744	171,157	Tons	1,605	13	6	3.5	10,000	0.22	25.8	
Indonesia i	263,530	-263,482	139,926	Tons	1,883	7	-9	3.4	7,394	0.51	4.8	
Canada i	259,774	-220,921	238,785	Tons	1,088	-1	2	3.3	3,629	0.55	2.5	
Thailand i	240,876	-238,925	189,345	Tons	1,272	11	8	3.1	4,823	0.58	7.4	
India i	237,800	-232,406	246,808	Tons	964	4	6	3.1	8,664	0.27	48.3	26
Mexico i	234,837	-233,081	212,678	Tons	1,104	-6	-1	3	1,736	0.95	19.3	6
Netherlands i	220,545	-36,118	208,587	Tons	1,057	-13	-12	2.8	5,697	0.12	3.4	20
United Arab Emirates i	212,960	-199,368	209,135	Tons	1,018	1	2	2.7	7,737	0.11	0	26
Viet Nam	205,823	-205,614	152,797	Tons	1,347	19	10	2.6	5,312	0.5	10.8	
Saudi Arabia i	194,915	-192,603	201,240	Tons	969	1	2	2.5	7,513	0.21	0	29
Spain i	190,833	-77,857	249,985	Tons	763	-6	2	2.5	2,095	0.32	3.4	20
Hong Kong, China i	174,718	-131,159	168,252	Tons	1,038	6	11	2.2	6,315	0.25	0	10
Bangladesh	155,578	-155,578	230,877	Tons	674	15	15	2	4,073	0.66	25	
Philippines i	153,280	-153,280	153,050	Tons	1,002	15	12	2	2,904	0.91	6.9	28
Brazil i	139,893	-121,740	155,479	Tons	900	14	19	1.8	4,645	0.33	9.6	8
Belgium i	136,066	-1,919	131,345	Tons	1,036	-7	-5	1.8	5,492	0.24	3.4	20
China i	123,225	1,329,707	67,109	Tons	1,836	15	10	1.6	11,792	0.31	17.6	14
France i	122,700	468,601	176,929	Tons	693	-13	-6	1.6	4,761	0.12	3.4	20

<- diversified, many trade partners



concentrated, few trade partners->

TOP 25 APPLE IMPORTERS OF THE WORLD FROM ALL ORIGINS - 2016 – Value Terms

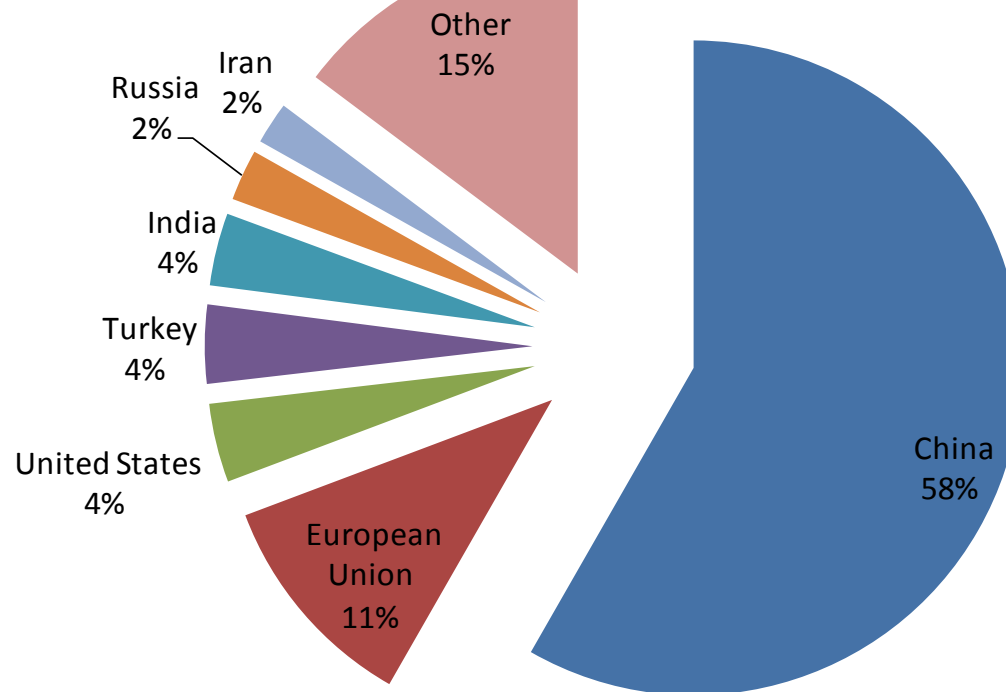


Further detail



World consumption of apples 2015/16 (volume)

Main players



End

Thank you