



# Market Transparency

CROPS Market Observatory

*26 March 2021*

# Key legal structure remains

Regulation (EU) 2017/1185

- ISAMM
- Confidentiality
- Data quality and series continuity
- MS methodology definition
- Possible voluntary notifications
- Existing reporting obligations

# New elements in amended text

## Regulation (EU) 2019/1746

- Additional products (incl. additional processed)
- Buying prices
- Some additional quantities
- Reporting threshold 2% (4% organics)
- MS can delegate reporting
- Price collection along the FSC

# New CROPS prices (I)

## Cereals

- **Organic cereals**

- Common wheat, Durum wheat, Rye
- Monthly notification

- **Wheat flour**

- Selling price (*milling industry's representative selling prices*), Buying price (*retailers' and other food business operators' representative buying prices*)
  - Products categories (voluntary): Selling price (for retailers / for processing industry / not specified), Retailers' buying price (small retailer / hypermarket or supermarket / not specified), Other food business operators' (traditional bakery / industrial bakery / not specified)
- Monthly notification

# New CROPS prices (II)

## Oilseeds and protein crops (I)

- **Oilseeds**

- Rapeseed, Sunflower seed, Soya bean
  - Products categories: Sunflower seed (standard / high-oleic)
- Weekly notification

- **Oilseeds meals and oils**

- Rapeseed meal, Sunflower seed meal, Soya meal, Crude rape oil, Crude sunflower oil, Crude soya bean oil
  - products categories: Rapeseed meal (below 30% protein content / 30-35% protein content / above 35% protein content), Sunflower seed meal (from hulled seeds / from dehulled seeds), Soya meal (below 40% protein content / 40-50% protein content / above 50% protein content), Crude sunflower oil (standard / high-oleic)
- Weekly notification

# New CROPS prices (III)

## Oilseeds and protein crops (II)

- **Non-conventional oilseeds**

- Organic soya beans, Organic soya meal, Non-GM soya meal
- Monthly notification

- **Protein crops**

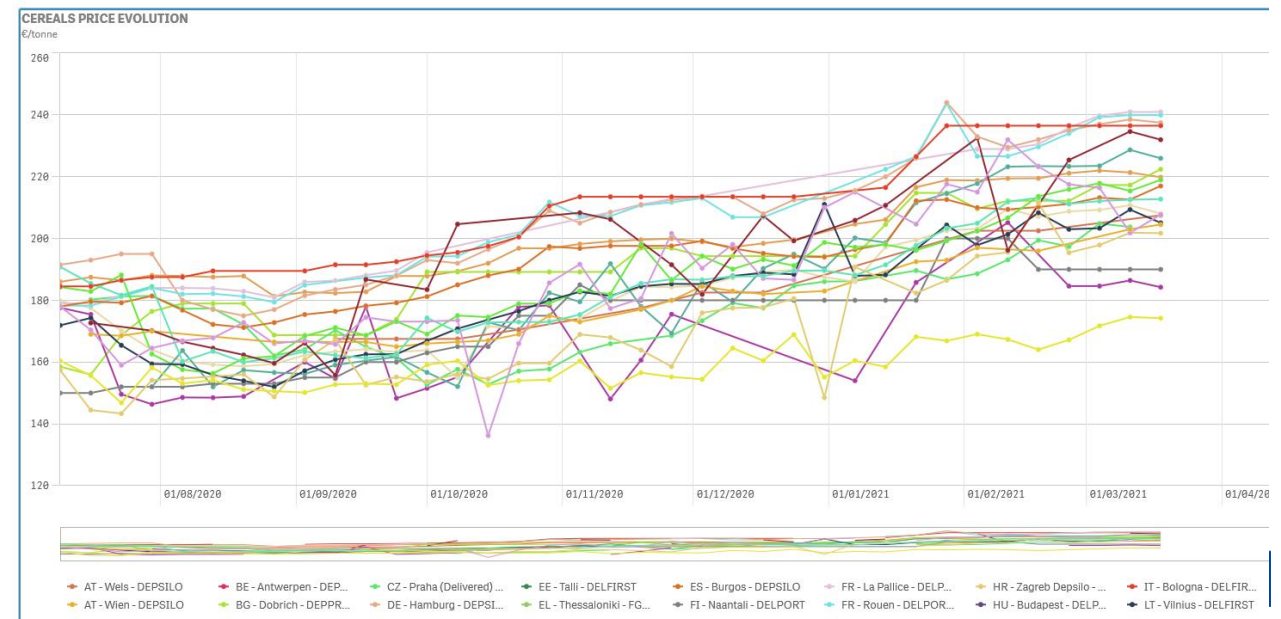
- Peas, Chickpeas, Lentils, Broad beans, Lupins, Alfalfa
  - Products categories: Peas (food / feed), Chickpeas (food), Lentils (food), Broad beans (food / feed), Lupins (food / feed), Alfalfa (pellets / bales)
- Monthly notification

# Representative prices (I)

- **Representative prices vs. Average prices**
- Representative prices have been the usual way for reporting **cereals prices** under Regulation (EU) 2017/1185 since long – prices refer to specific **quotation places** and **marketing stages**.

e.g.

- Hamburg - DEPSILO-GEX
- Riga - DELFIRST
- Perugia - FGATE
- Rotterdam - CIF
- Barcelona - DELPROC
- Koskenkorva - DELFIRST
- Rouen - DELPORT
- Wels - DEPSILO
- etc.



# Representative prices (II)

- **Prices stages labels:**

|          |   |
|----------|---|
| FGATE    | Price at farm gate  |
| DEPPROD  | Departure from farm or from production area – on truck or other transport means   |
| DELFIRST | Delivered to first customer – silo or processing plant – on truck or other transport means  |
| DEPSILO  | Departure from silo – after some storage – on truck or other transport means  |
| DELPROC  | Delivered to processor after one intermediary   |
| DEPPROC  | Departure from processor – after some storage – on truck or other transport means   |
| DELPORT  | Delivered to port – French definition : "marchandise livrée dans un silo portuaire par train ou camion ou péniche", "grain delivered to a port si by train or truck or barge"     |
| FOB      | Free On Board – Incoterm – Official definition at <a href="http://www.iccwbo.org/incoterms/id3040/index.html">http://www.iccwbo.org/incoterms/id3040/index.html</a>               |
| CIF      | Cost, Insurance and Freight – Incoterm – Official definition at <a href="http://www.iccwbo.org/incoterms/id3040/index.html">http://www.iccwbo.org/incoterms/id3040/index.html</a> |
| DEPPORT  | Shipped to the place (port), unloaded, on truck leaving port  |
| -GEX     | grains exchange quotation   |

All prices are wholesale prices, without VAT.

Please note that the price stage "labels" above are an approximation. Two neighbouring stages may overlap.

These labels have no legal value. Their only aim is to provide some qualitative information about the costs included or not in the corresponding price quotations.



# Representative prices (III)

- Places of quotation and relevant marketing stages are to be used when reporting prices on **new products**, i.e. organic cereals, wheat flour, oilseeds, meals and oils, and protein crops
  - NB National averages may be used too

# Questions

- Which type of quotations/price stages/marketing places you find the most useful for market participants?
- For the first time the Commission will dispose quotation for organic cereal and oilseeds products, given these market are still relatively small, do you expect these new prices would be sufficiently representative for the EU market?

# Thank you

The United Kingdom is no longer a Member State of the European Union, however where it is deemed relevant (e.g. for comparison purposes) an EU+UK aggregate are still displayed



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# ANNEX

# Buying prices

## Definition:

*“Official currency, net of VAT, expressed per 100 kg of product.*

*Invoiced price, including premiums, rebates and discounts when these are invoiced in relation to the product and known at the time of price notification”.*

# Direct reporting by operators - Art. 9 (1a)

## *Article 9*

### **Price and quantity definition**

(...)

1a. For each price and quantity notification required by this Section, Member States **may** delegate to operators the **direct transmission** of the prices and quantities to the information system of the Commission referred to in Article 1. **Member States shall inform the Commission of the identity of operators that are subject to such a delegation.**

(...)

# MS methodology notifications - Art. 9 (1)

## *Article 9*

### **Price and quantity definition**

1. For each price and quantity notification required by this Section, **Member States shall notify the source and methodology used** to determine the information provided. Such notifications shall include **information on the representative markets** determined by Member States and the associated weighting coefficients.

# Data quality

## *Article 7*

### **Integrity of information**

1. Member States shall take the necessary steps to ensure that information notified is **relevant** to the market concerned, **accurate and complete**. Member States shall ensure that quantitative data notified constitute a **consistent statistical series**. In the event that a Member State has reason to believe that the information notified might not be relevant, accurate or complete, the Member State concerned shall signal this to the Commission when notifying the information.
3. Member States shall take the necessary measures to ensure that the economic operators concerned provide them with the information required within the appropriate time limits. Economic operators shall provide Member States with the information necessary to comply with the information requirements laid down in this Regulation.



# Competition and confidentiality

## *Article 4*

### Protection of personal data

(...)

3. Where information notified to the Commission is obtained from **less than three operators**, or **where information from a single operator accounts for more than 70 % of the quantum** of such information notified, the Member State concerned shall **signal this to the Commission** when notifying the information.

4. The **Commission shall not publish information in such a way that can lead to the identification of an individual operator**. Where such a risk exists, the Commission shall only publish such information in an aggregate form.