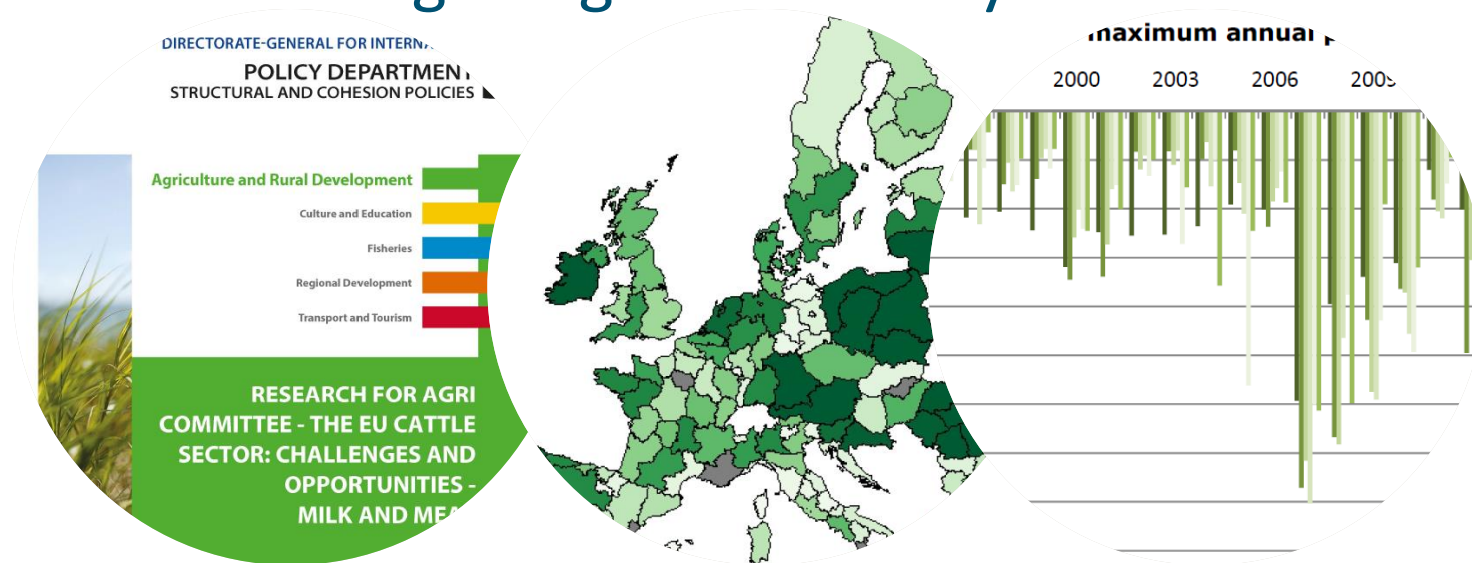


# The Current Structure and Prospects of the EU Bovine Meat Sector

Dr. Rico Ihle and Dr. Roel Jongeneel

Agricultural Economics and Rural Policy Group (AEP)/  
WEcR

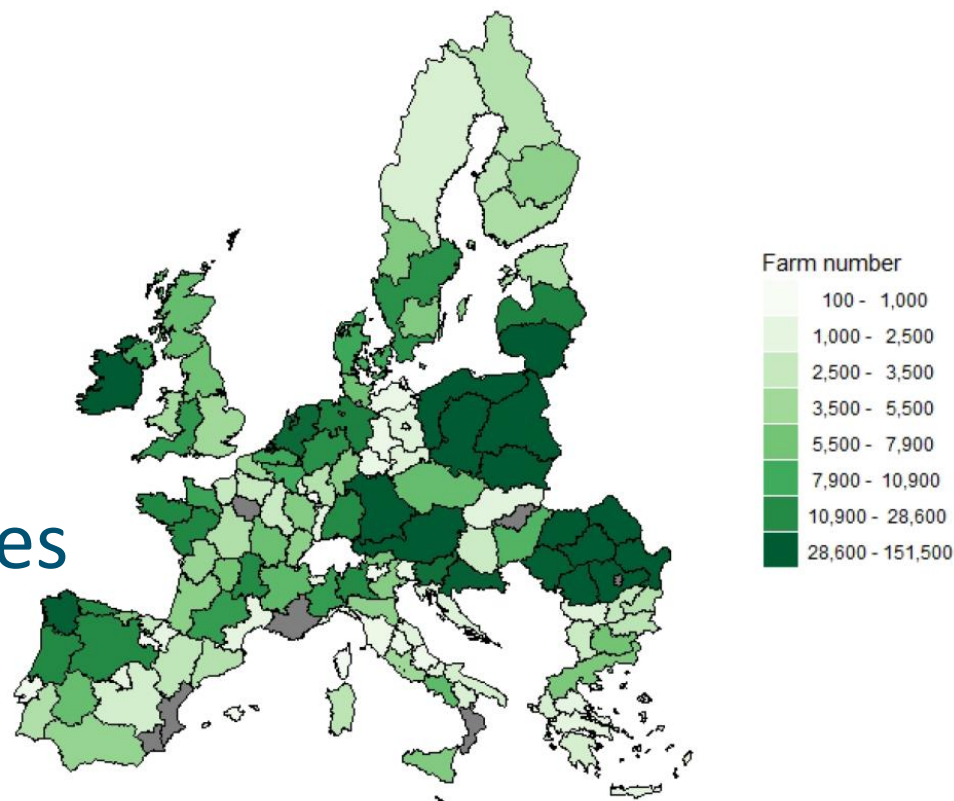
Wageningen University & Research



# Outline

**Map 1: Regional distribution of EU cattle-keeping farms**

1. Background
2. Regional patterns
3. Role in EU trade
4. Prices and incomes
5. Current role of policies
6. Future scenarios
7. Summary



**Source:** Authors based on European Commission (2016j)

Source: Ihle et al. (2017).

# 1. Background

## Analysis aims:

- Current situation of the EU cattle sector
  - Characteristics
  - Interlinkages between the meat and dairy sectors
  - Challenges
  - Opportunities
- Assessment of the role of current CAP measures supporting the EU cattle sector

## Analysis dimensions:

- Macro-level vs. regionally disaggregated micro-level
- Diverse structures of the EU cattle sector
- Regional disparities vs. cohesion
- Effects of potential future policy choices

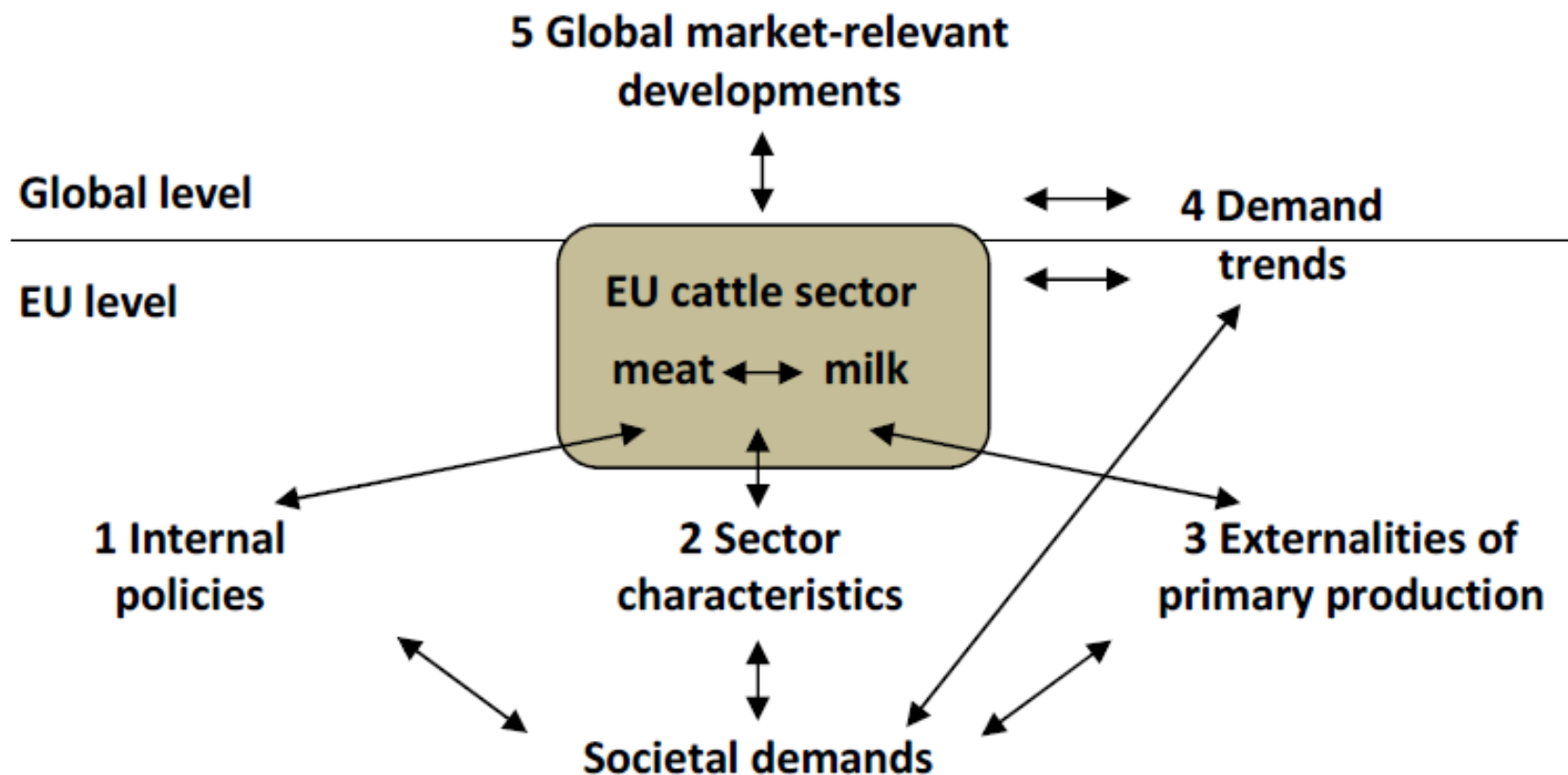
# 1. Background

## Analysis perspectives:

|                             |  |
|-----------------------------|--|
| <b>Analysis dimensions</b>  | Macro-level vs. micro-level  |
| <b>Supply chain level</b>   | Primary production: commercial vs. non-commercial farms<br>Processing chain: structure vs. conduct vs. performance   |
| <b>MS</b>                   | EU15 vs. EU13, EU-N vs. EU-S   |
| <b>Production intensity</b> | Intensively vs. extensively operated commercial farms  |
| <b>Farm income</b>          | Income quintiles   |
| <b>Farm type</b>            | Specialist dairying<br>Specialist cattle — rearing and fattening<br>Cattle — dairying, rearing and fattening combined<br>Mixed livestock, mainly grazing livestock<br>Field crops — grazing livestock combined |

# 1. Background

Key determinants of the EU cattle sector:

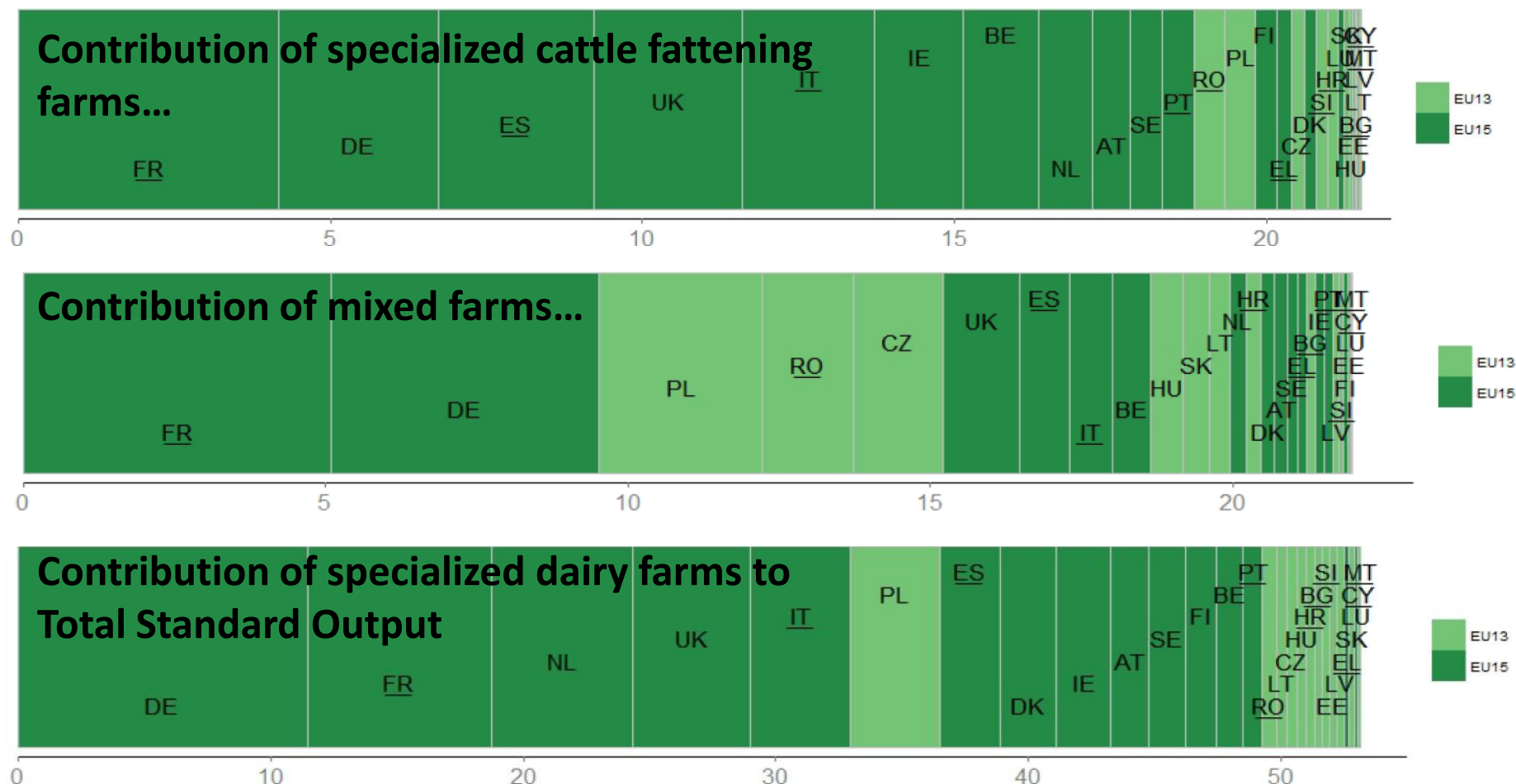


# 1. Background

- **Data & Limitations:**
- FSS
  - Collection every three years & processing
  - Latest data available is from 2013 (2015 FSS data not yet published)
- FADN data
  - Annually collected & processing
  - Latest dataset available from 2013
- Farm type classification of the FADN dataset
  - Last available FSS: 2013 FADN is based on the 2010 FSS
- Comtrade dataset
  - Missing observations & incomplete panel observations

# 1. Background

Bird's eye perspective:



Source: Ihle et al. (2017).



# 1. Background

Bird's eye perspective:

**Table 2: The role of the EU cattle sector in EU farming**

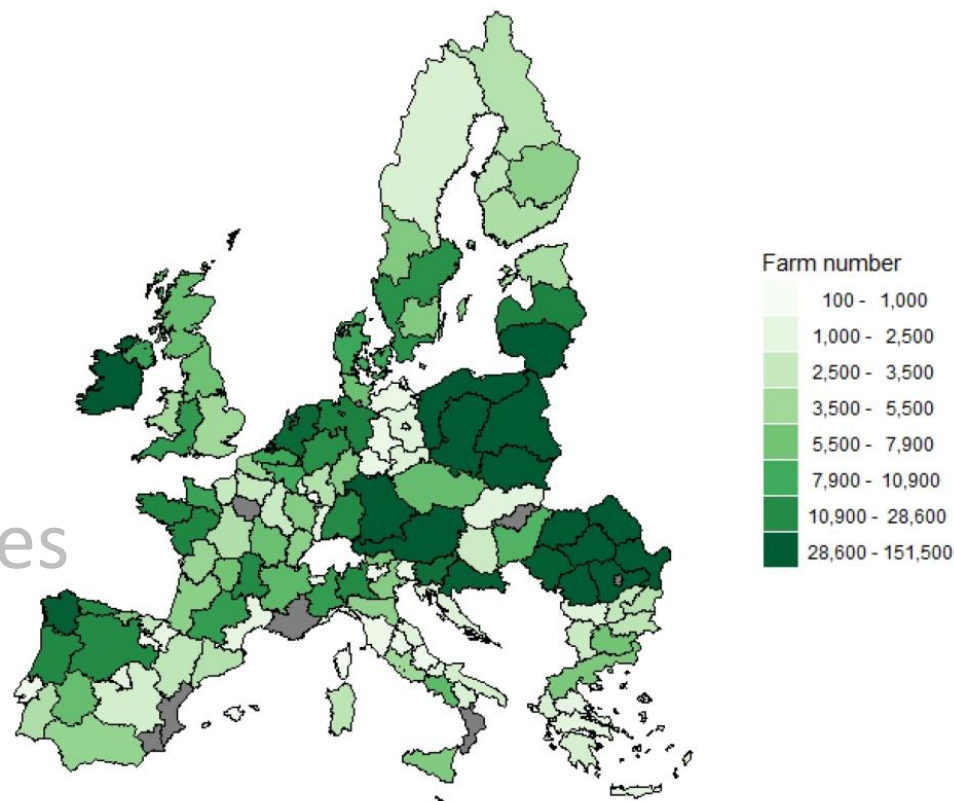
| (A) Characteristic                   | (B) EU total    | (C) All cattle-keeping farms | (C)/(B) |
|--------------------------------------|-----------------|------------------------------|---------|
| Farm number                          | 10,841,010      | 1,825,370                    | 17%     |
| Utilized agricultural area (UAA, ha) | 174,613,630     | 54,717,470                   | 31%     |
| Livestock units (LSU)                | 130,172,030     | 60,694,260                   | 47%     |
| Labour force (AWU)                   | 9,508,470       | 2,501,220                    | 26%     |
| Standard output (SO, Euro)           | 331,101,770,640 | 96,592,485,310               | 29%     |
| Total area (ha)                      | 213,813,200     | 63,515,240                   | 30%     |
| Subsistence farms (number)           | 4,765,980       | 643,720                      | 14%     |



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Source: Ihle et al. (2017).

## 2. Regional patterns

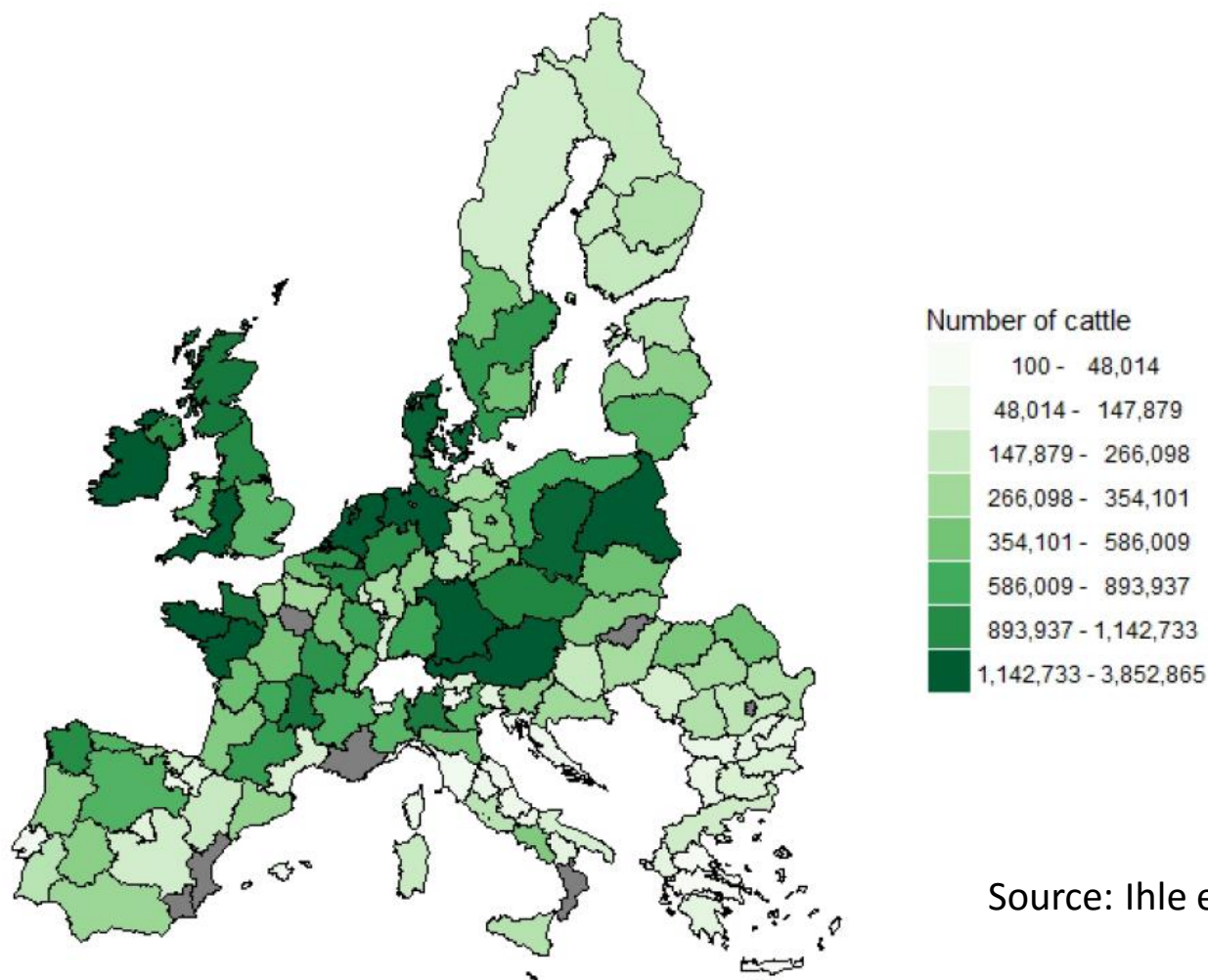
**Table 31: The structure of bovine meat production in the EU in 2015**

| (A) REGION | (B) NON-DAIRYING CATTLE |       | (C) SUCKLER COWS |       | (D) SUCKLER COWS IN (B) | (E) BOVINE MEAT PRODUCTION |       | (F) CARCASS WEIGHT |                        |
|------------|-------------------------|-------|------------------|-------|-------------------------|----------------------------|-------|--------------------|------------------------|
|            | NUMBER (M HEADS)        | SHARE | NUMBER (M HEADS) | SHARE |                         | QUANTITY (MT)              | SHARE | WEIGHT (KG/HEAD)   | RELATION TO EU AVERAGE |
| EU         | 65.8                    | 100%  | 12.3             | 100%  | 19%                     | 7.7                        | 100%  | 288                | 100%                   |
| EU15       | 57.5                    | 87%   | 11.5             | 93%   | 20%                     | 6.8                        | 89%   | 295                | 103%                   |
| EU13       | 8.3                     | 13%   | 0.8              | 7%    | 10%                     | 0.9                        | 11%   | 241                | 84%                    |
| EU-N       | 36.6                    | 56%   | 5.0              | 41%   | 14%                     | 4.5                        | 58%   | 293                | 102%                   |
| EU-S       | 29.1                    | 44%   | 7.3              | 59%   | 25%                     | 3.2                        | 42%   | 281                | 98%                    |



## 2. Regional patterns

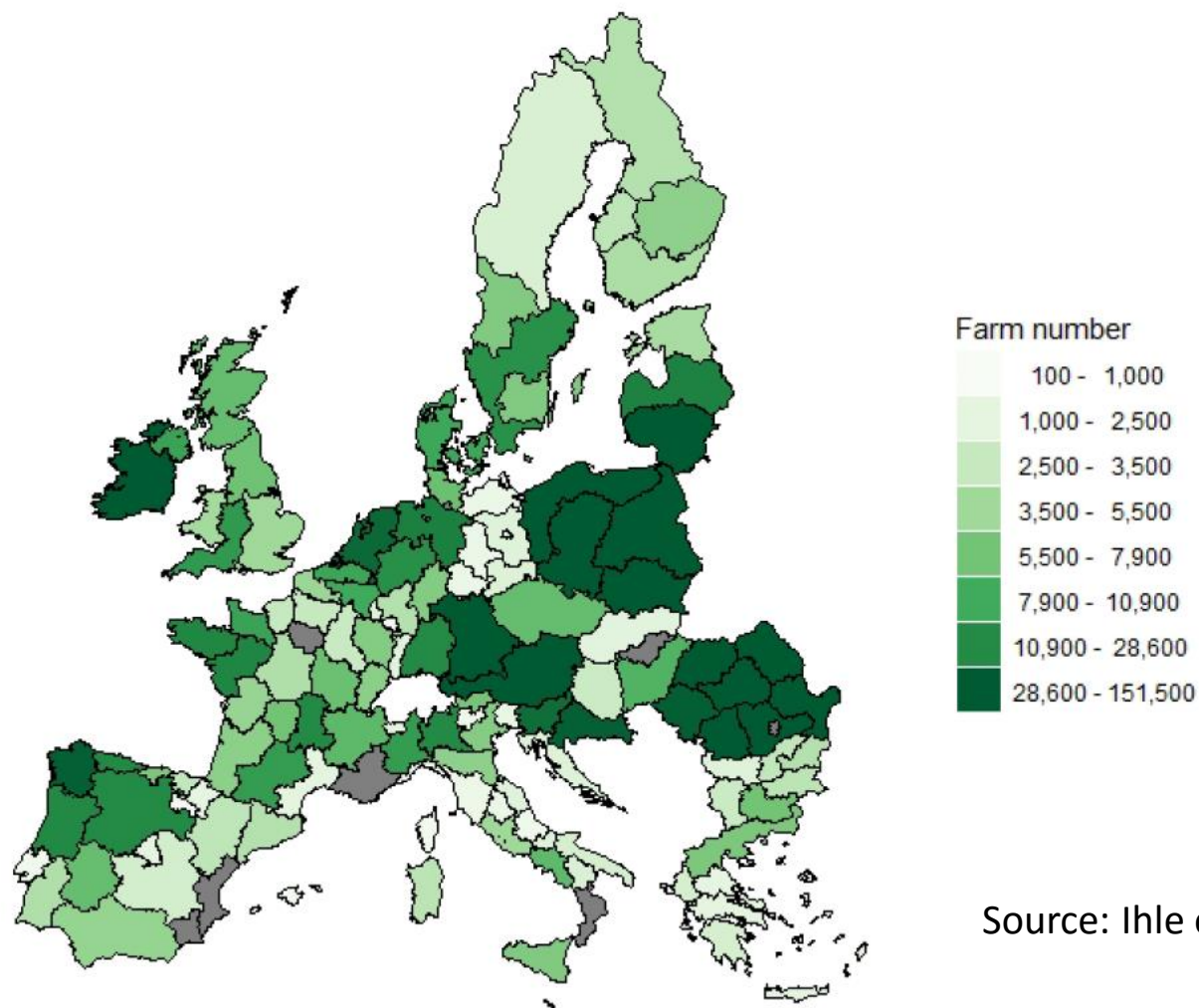
**Map 2: Regional distribution of cattle throughout the EU**



Source: Ihle et al. (2017).

## 2. Regional patterns

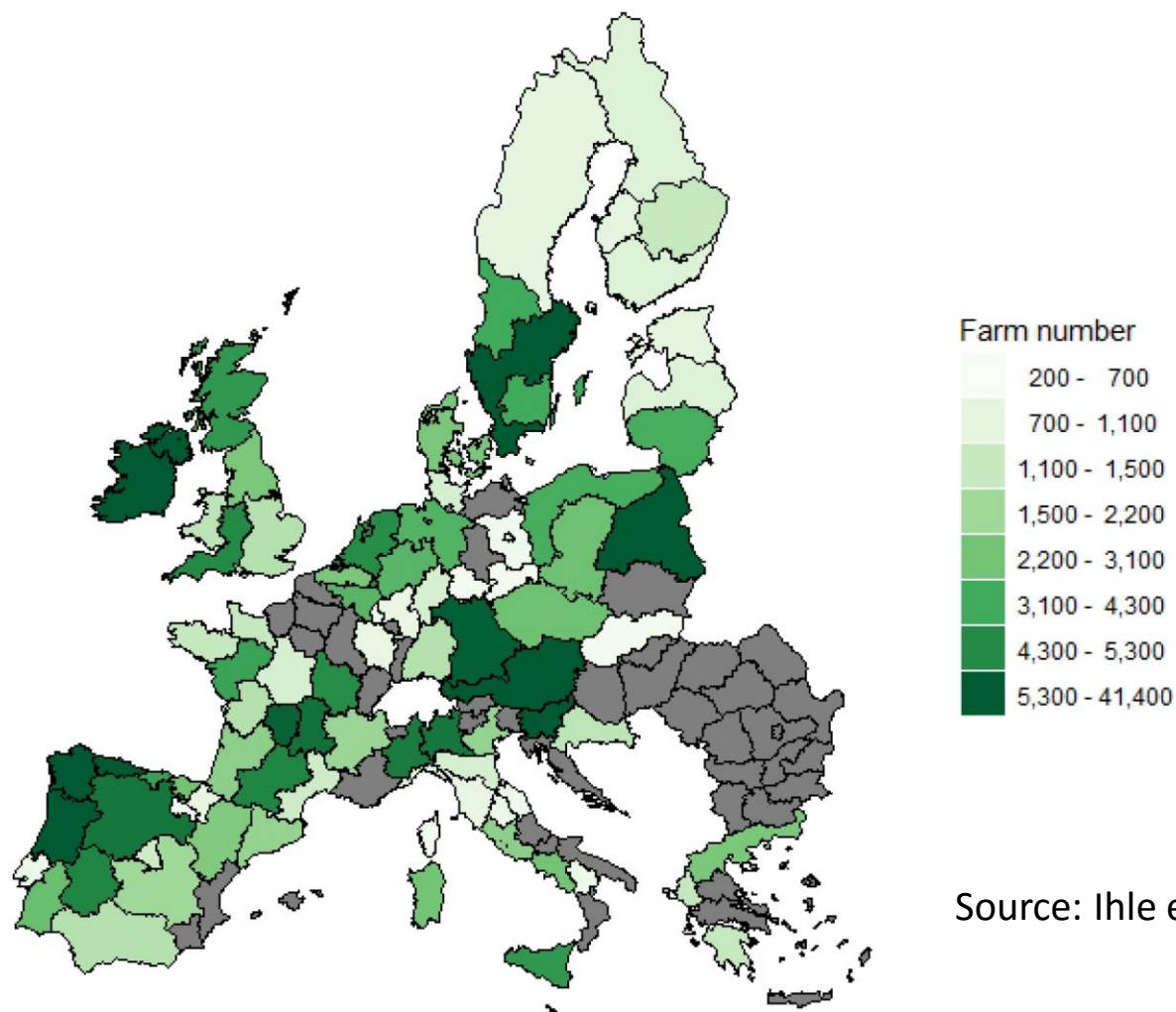
**Map 1: Regional distribution of EU cattle-keeping farms**



Source: Ihle et al. (2017).

## 2. Regional patterns

**Map 16: Regional distribution of specialist cattle fattening farms**

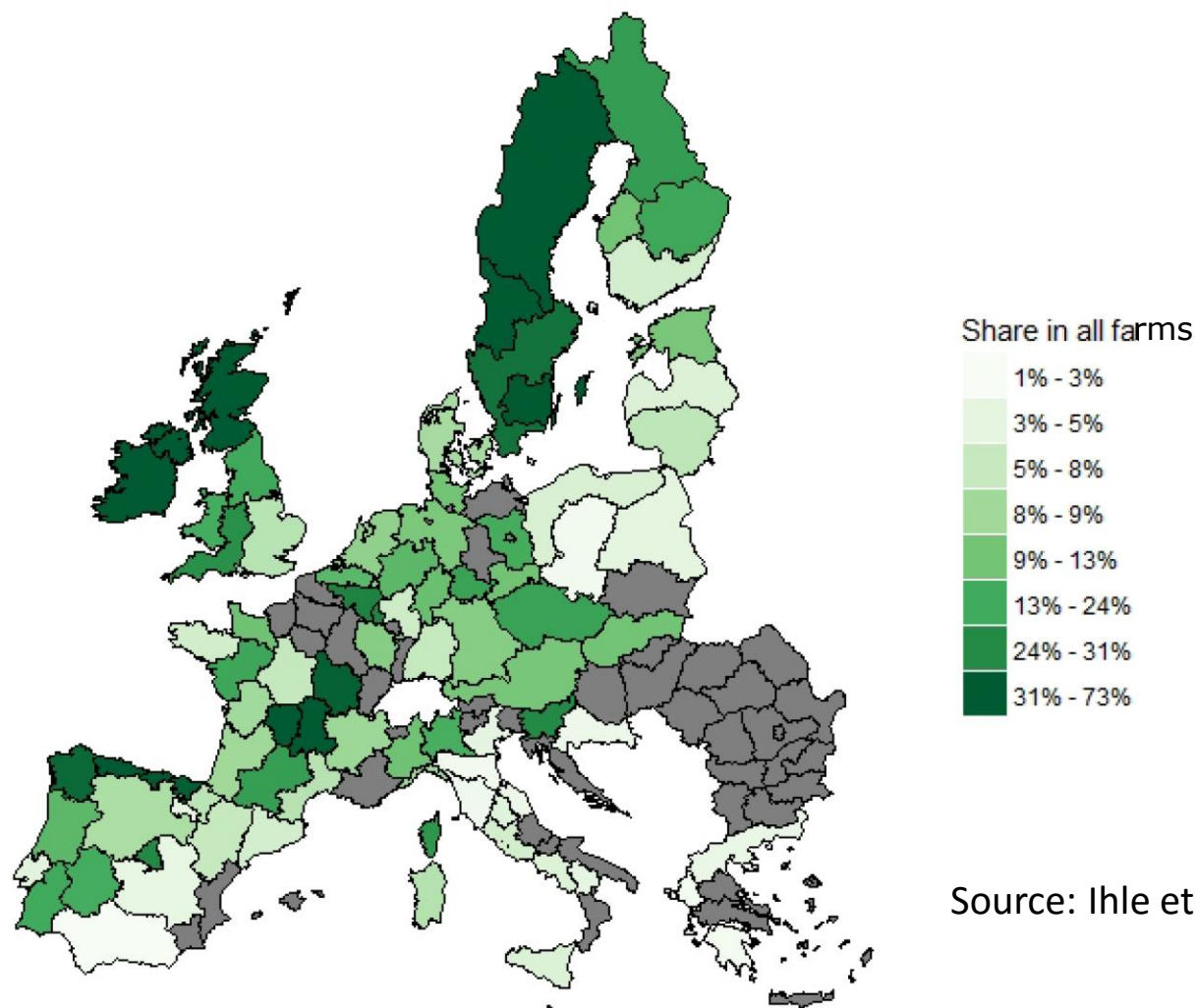


Source: Ihle et al. (2017).



## 2. Regional patterns

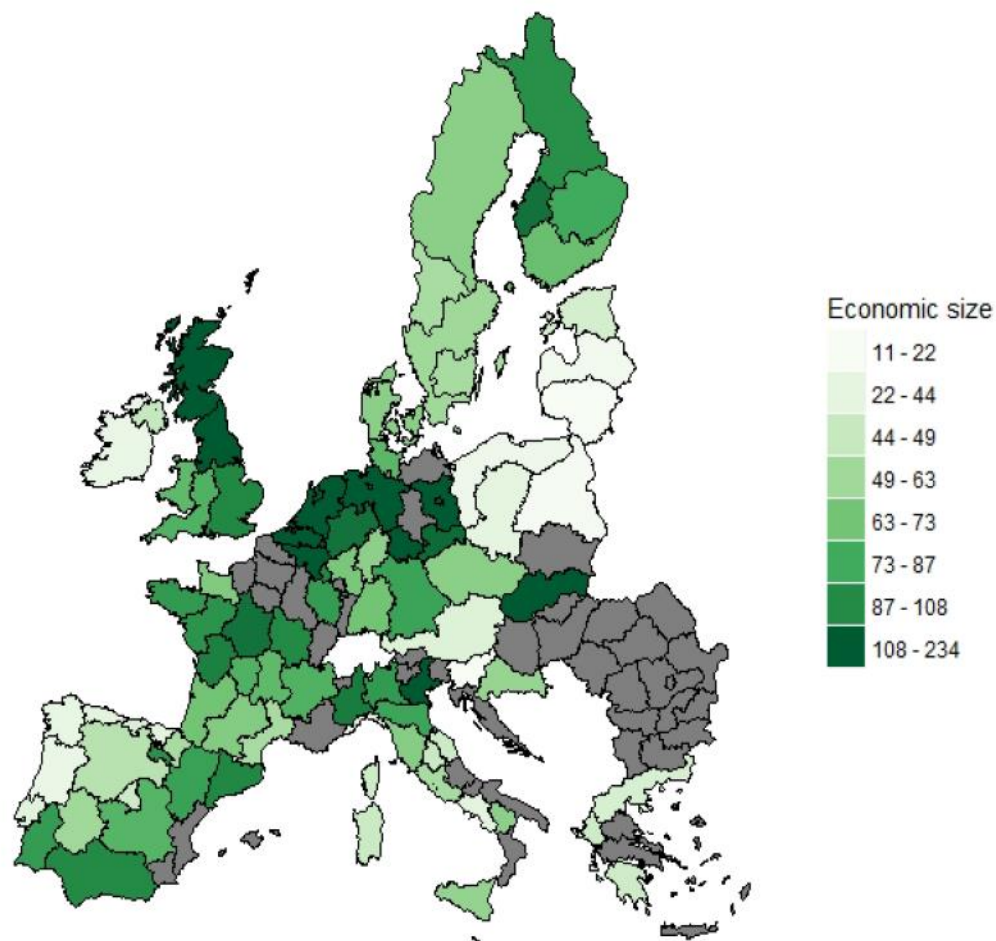
**Map 24: Regional distribution of the shares of specialist fattening farms**



Source: Ihle et al. (2017).

## 2. Regional patterns

**Map 17: Regional distribution of economic size of specialist fattening farms (measured in 1,000 euros standard output per FADN region)**

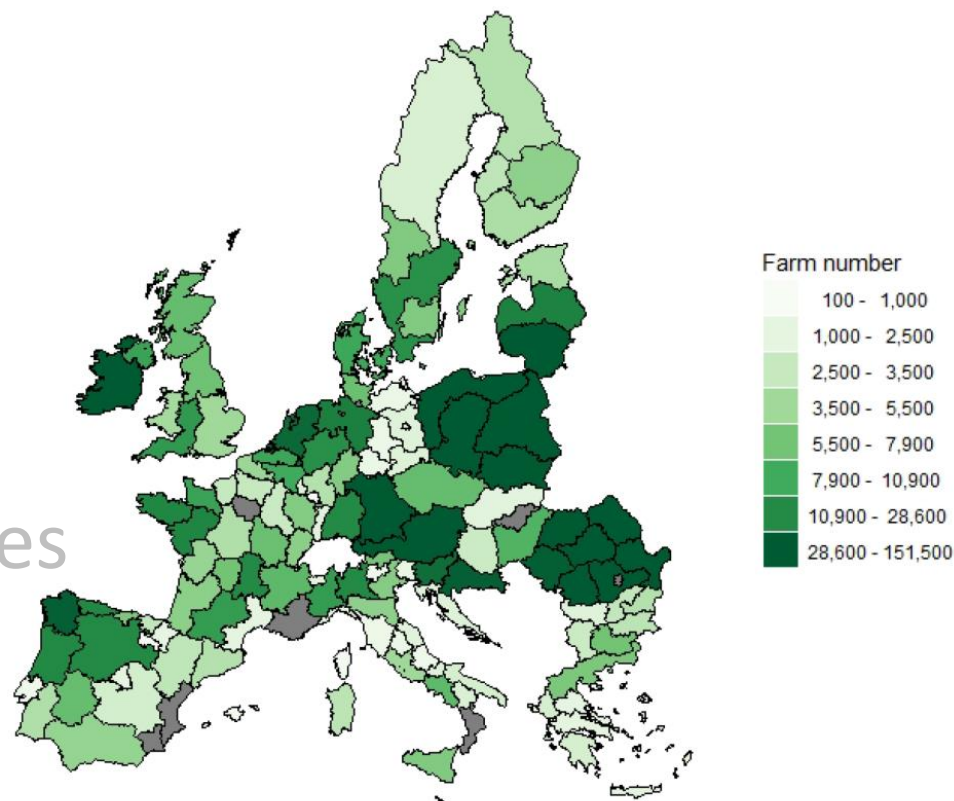


Source: Ihle et al. (2017).

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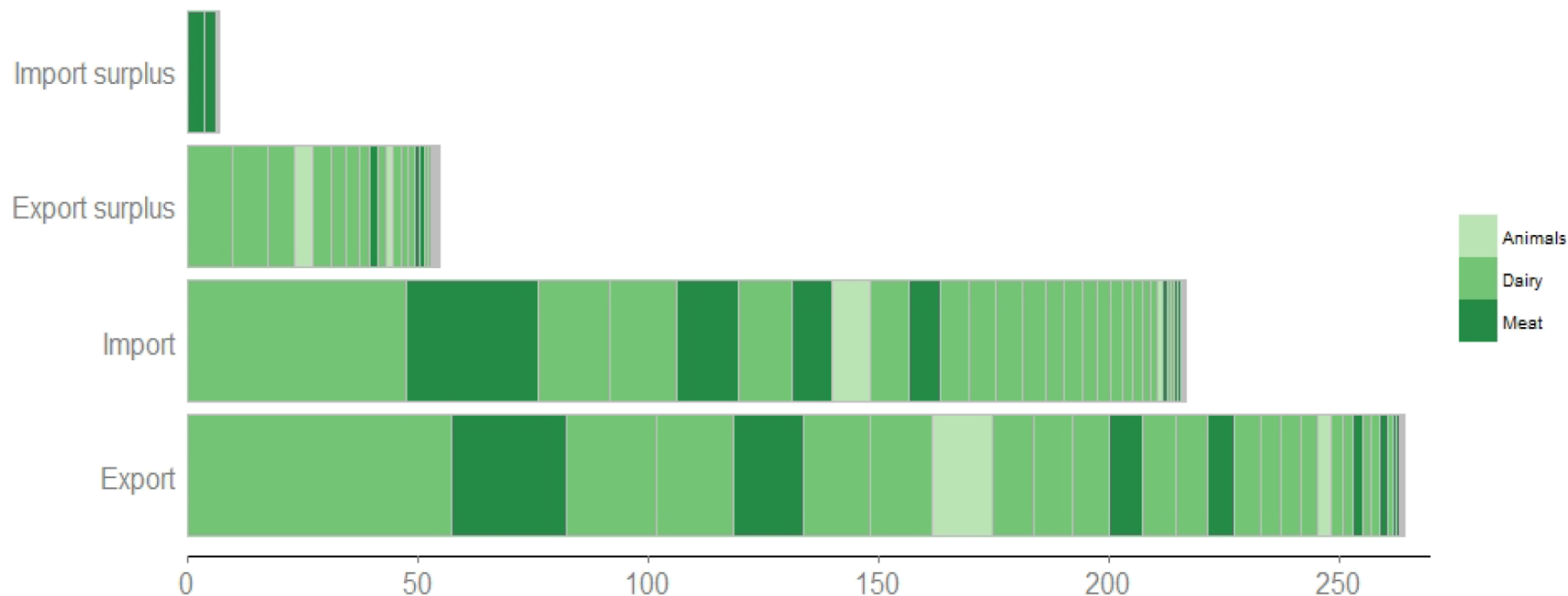
**Source:** Authors based on European Commission (2016j)

Source: Ihle et al. (2017).



### 3. Role in EU trade

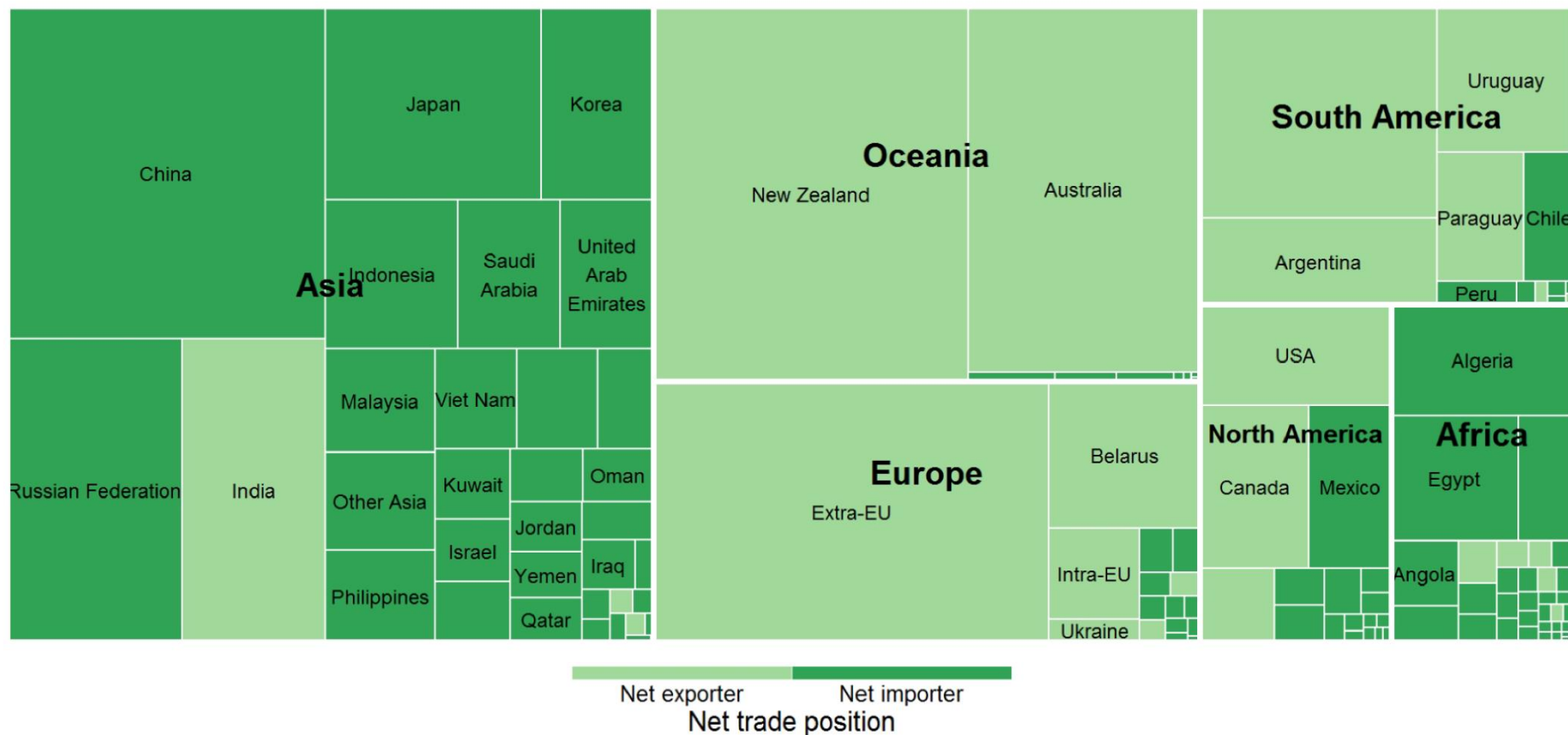
**Figure 8: EU trade in bovine products (in bln Euros)**



### 3. Role in EU trade

**Figure 15: Net trade positions in global dairy, bovine meat and live animals trade**

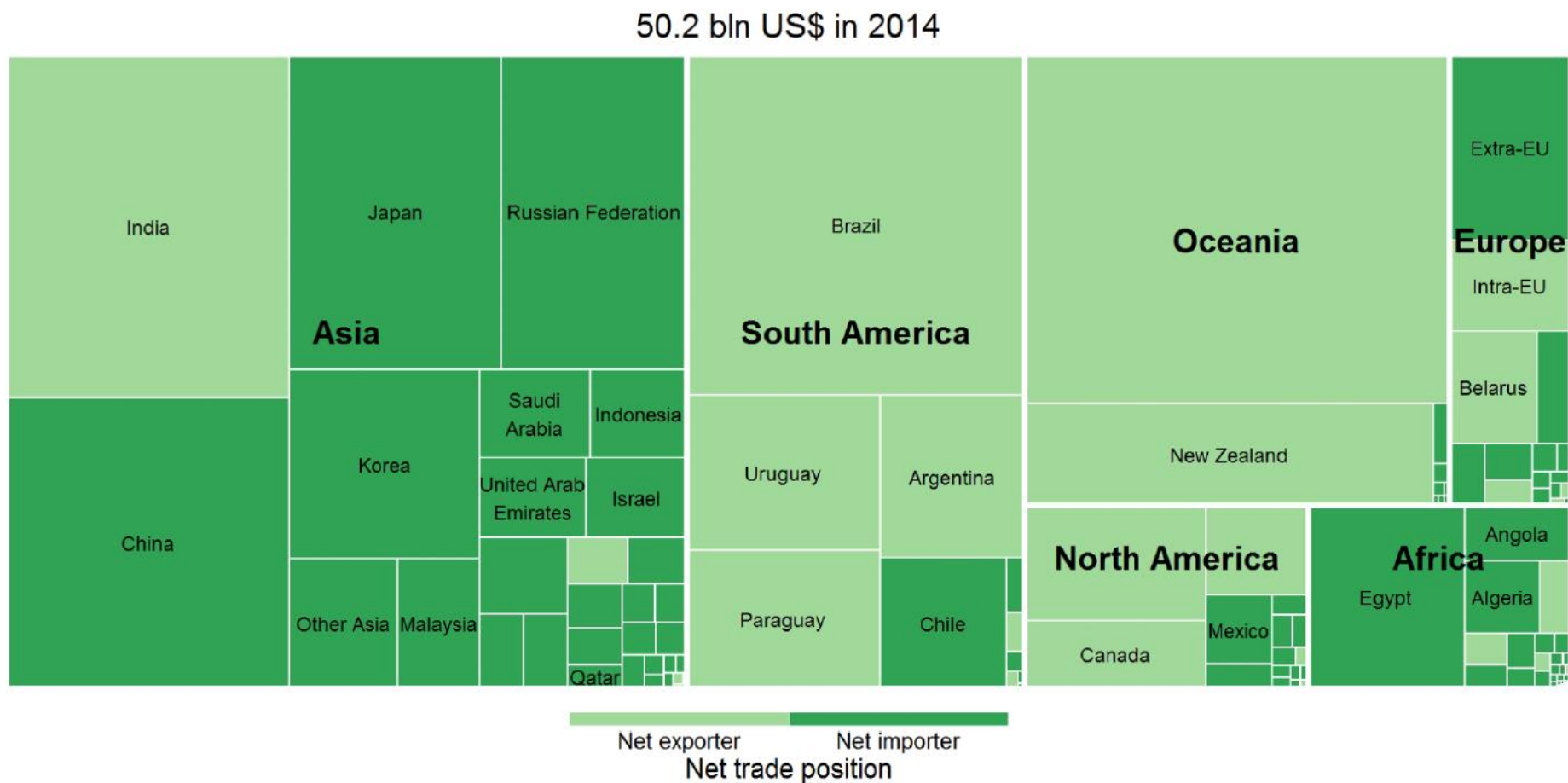
119.5 bln US\$ in 2014



Source: Ihle et al. (2017).

### 3. Role in EU trade

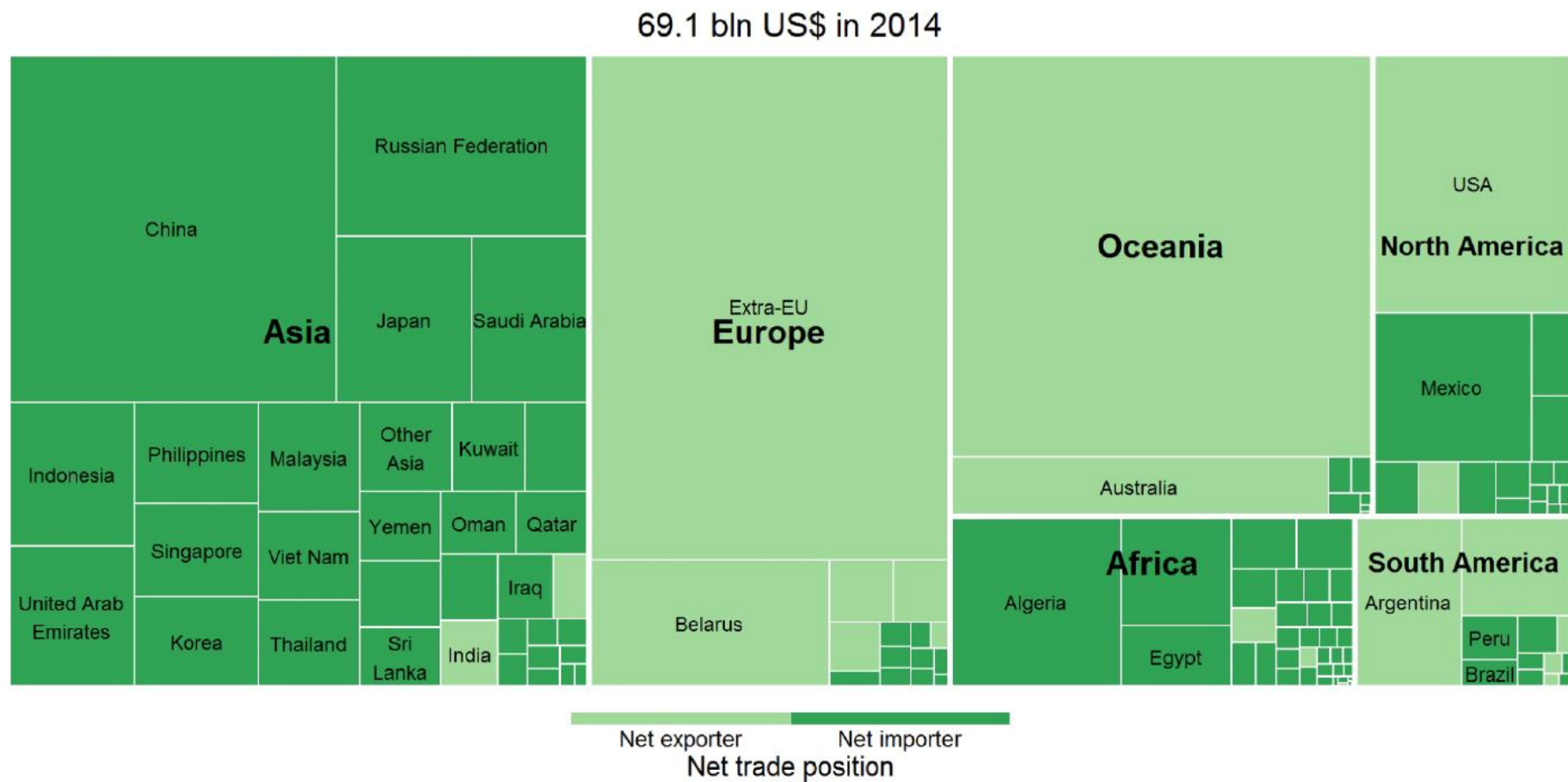
**Figure 43: Trade balances in global bovine meat commodity trade**



Source: Ihle et al. (2017).

### 3. Role in EU trade

**Figure 42: Trade balances in global dairy commodity trade**



### 3. Role in EU trade

**Table 33: Development of bovine meat imports (in bln US dollar) by continent from 2004-2014**

| Continent     | Imports 2014 | Share 2014 | Change 2014 vs. 2004 |
|---------------|--------------|------------|----------------------|
| Africa        | 2.3          | 5%         | +388%                |
| Asia          | 17.5         | 38%        | +268%                |
| Europe        | 15.9         | 35%        | +82%                 |
| North America | 8.3          | 18%        | +74%                 |
| Oceania       | 0.2          | 0%         | +111%                |
| South America | 1.4          | 3%         | +255%                |
| Sum           | 45.5         | 100%       |                      |

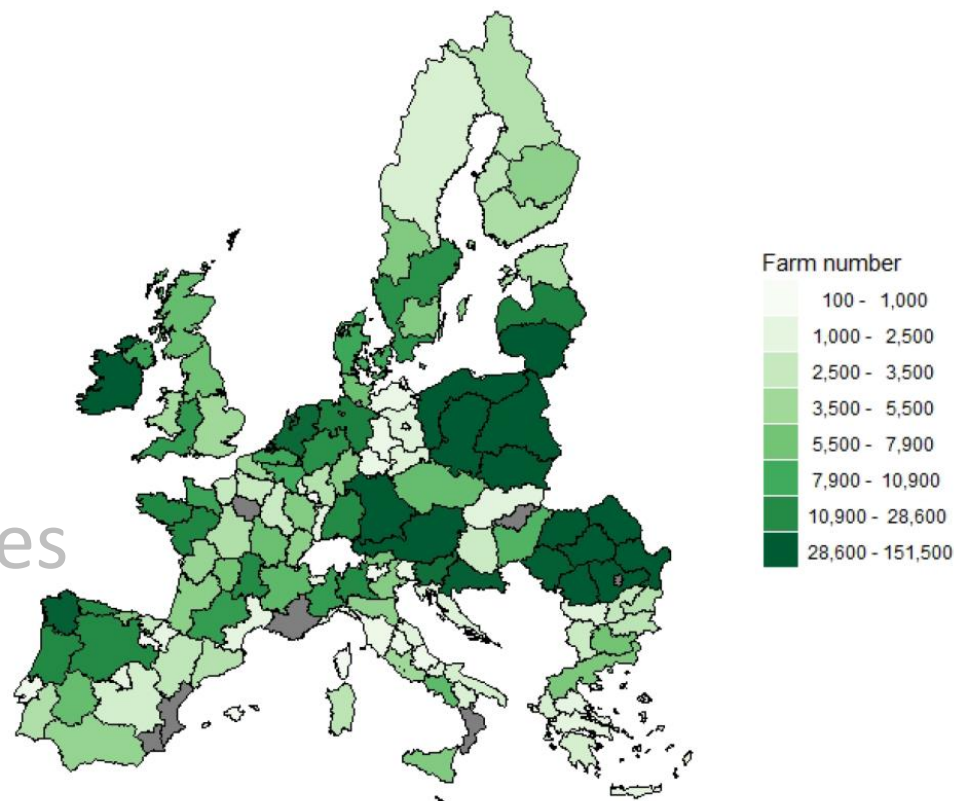
### 3. Role in EU trade

| (A)<br>PARTNER | (B) BALAN<br>MEAT (bln | (A)<br>PARTNER | (B)<br>CHANGE<br>MEAT | (C) REGION    |
|----------------|------------------------|----------------|-----------------------|---------------|
| Australia      | -0.21                  | US             | +6737%                | North America |
| US             | -0.23                  | New Zealand    | +480%                 | Oceania       |
| Uruguay        | -0.31                  | Australia      | +473%                 | Oceania       |
| Argentina      | -0.37                  | Switzerland    | +321%                 | Europe        |
| Brazil         | -0.47                  | Uruguay        | +228%                 | South America |

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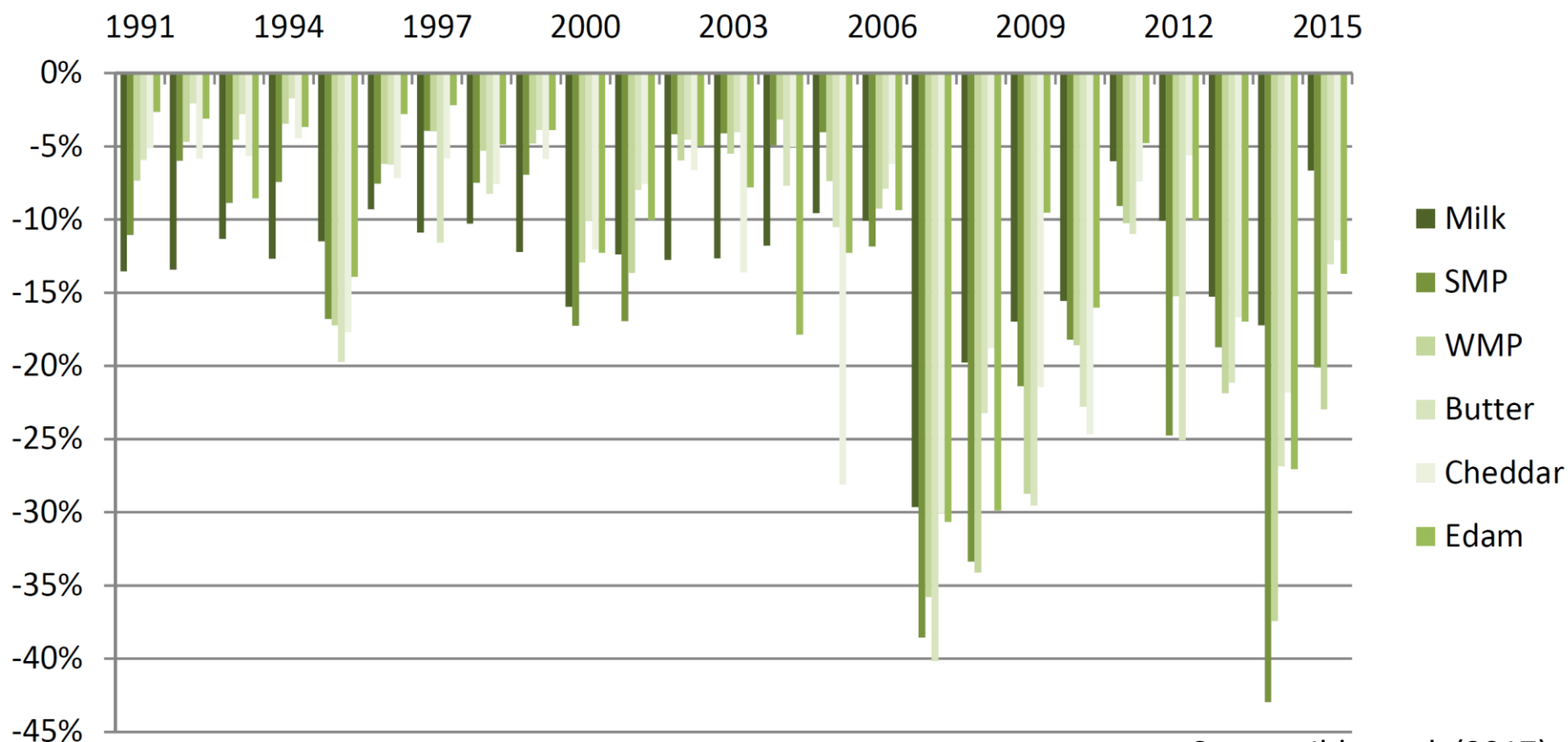
**Source:** Authors based on European Commission (2016j)

Source: Ihle et al. (2017).

## 4. Prices and incomes

In contrast to structural change in milk price formation:

**Figure 27: Development of the maximum annual price ranges of dairy products**



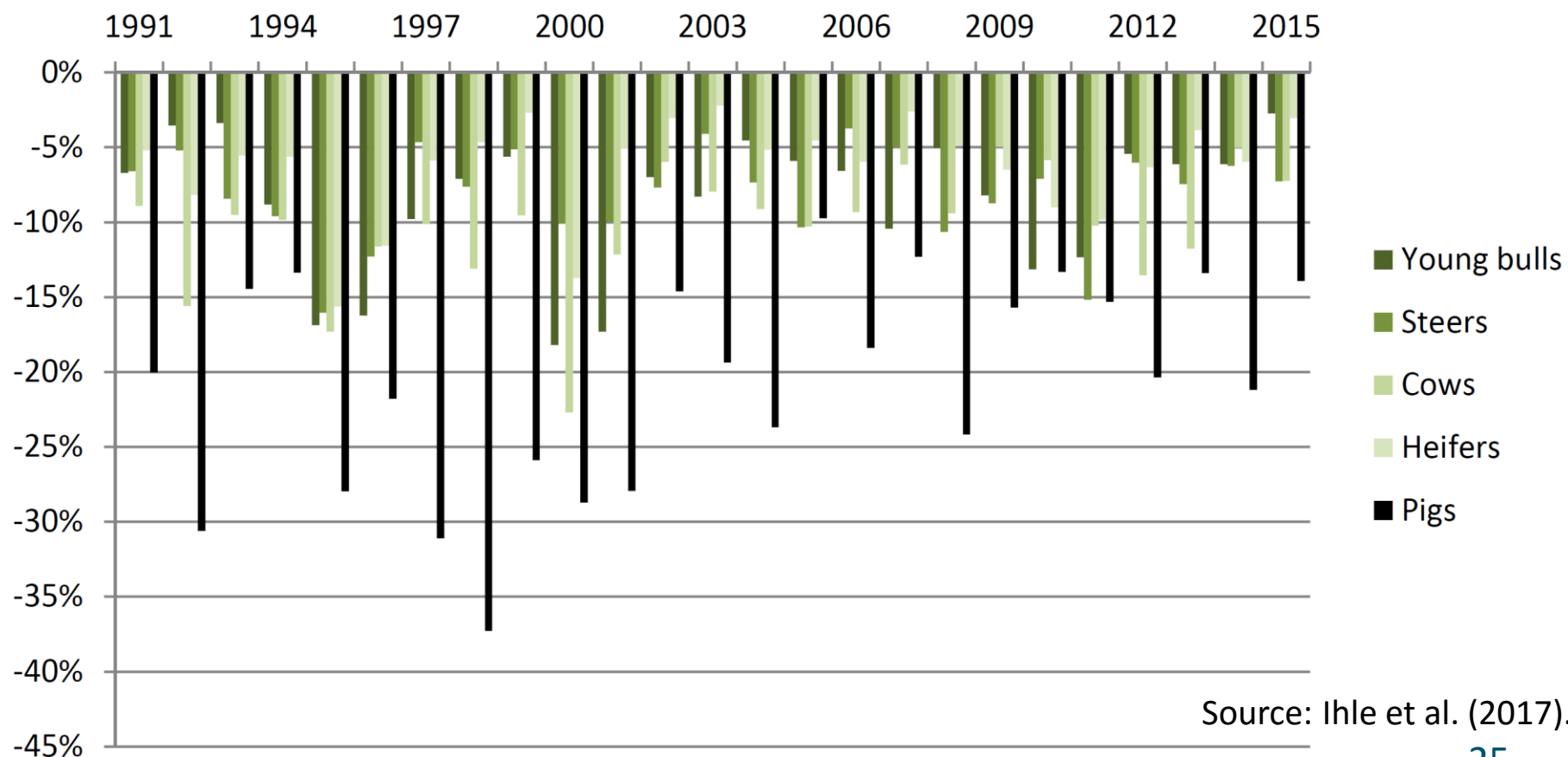
Source: Ihle et al. (2017).



## 4. Prices and incomes

Very stable price levels since 1990:

**Figure 39: Development of the maximum annual ranges of EU cattle slaughter prices**



Source: Ihle et al. (2017).

## 4. Prices and incomes

Certain income vulnerability due to specialization:

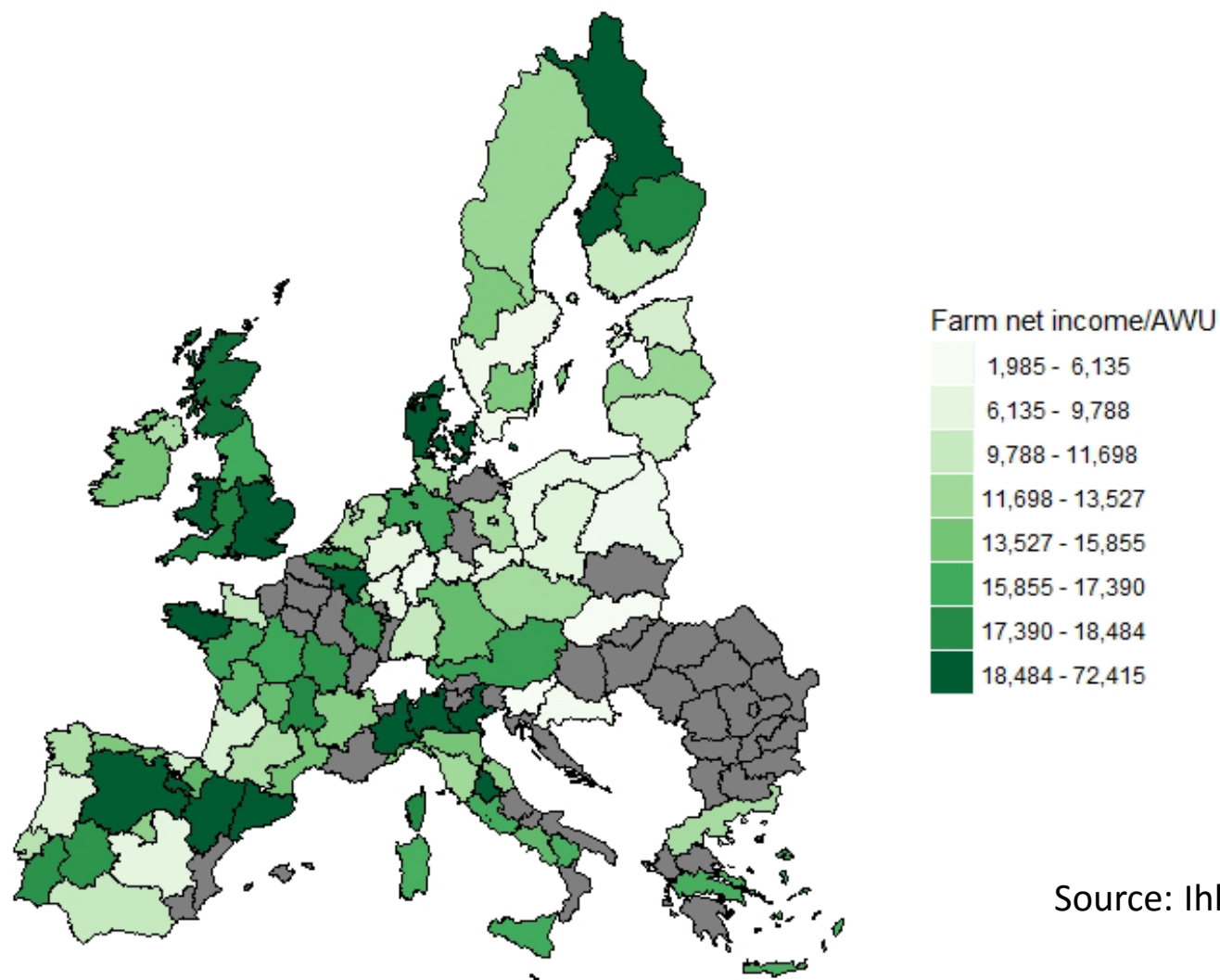
**Table 3: Production values of bovine raw products in the EU**

| (A) General farm type                      | (B) Total  | (C) Milk & milk products | (D) Beef & veal | (E) Bovine products | (F) Share bovine prod. | (G) Bovine prod. in 2013 total |
|--|------------|--------------------------|-----------------|---------------------|------------------------|--------------------------------|
| (15) Specialist COP                        | 41.2       | 0.1                      | 0.5             | 0.5                 | 1%                     | 0.2%                           |
| (16) Specialist other field crops          | 31.8       | 0.2                      | 0.4             | 0.6                 | 2%                     | 0.2%                           |
| (20) Specialist horticulture               | 29.6       | 0.0                      | 0.0             | 0.0                 | 0%                     | 0.0%                           |
| (35) Specialist wine                       | 19.6       | 0.0                      | 0.0             | 0.0                 | 0%                     | 0.0%                           |
| (36) Specialist orchards fruits            | 13.2       | 0.0                      | 0.0             | 0.0                 | 0%                     | 0.0%                           |
| (37) Specialist olives                     | 4.2        | 0.0                      | 0.0             | 0.0                 | 0%                     | 0.0%                           |
| (38) Permanent crops combined              | 3.4        | 0.0                      | 0.0             | 0.0                 | 0%                     | 0.0%                           |
| (45) Specialist milk                       | 68.1       | 48.2                     | 7.4             | 55.5                | 81%                    | 15.8%                          |
| (48) Specialist sheep and goats            | 15.4       | 0.3                      | 1.2             | 1.5                 | 10%                    | 0.4%                           |
| (49) Specialist cattle                     | 22.1       | 2.9                      | 11.9            | 14.7                | 67%                    | 4.2%                           |
| (50) Specialist granivores                 | 47.4       | 0.4                      | 0.3             | 0.7                 | 1%                     | 0.2%                           |
| (60) Mixed crops                           | 8.1        | 0.1                      | 0.1             | 0.2                 | 2%                     | 0.0%                           |
| (70) Mixed livestock                       | 12.2       | 3.0                      | 1.4             | 4.4                 | 36%                    | 1.3%                           |
| (80) Mixed crops and livestock             | 34.7       | 5.2                      | 3.7             | 8.8                 | 25%                    | 2.5%                           |
| <b>EU cattle sector</b>                    | <b>137</b> | <b>59</b>                | <b>24</b>       | <b>84</b>           | <b>61%</b>             | <b>24%</b>                     |
| <b>All commercial farms</b>                | <b>351</b> | <b>60</b>                | <b>27</b>       | <b>87</b>           | <b>25%</b>             | <b>25%</b>                     |
| <b>EU cattle sector in all comm. farms</b> | <b>39%</b> | <b>98%</b>               | <b>91%</b>      | <b>96%</b>          |                        |                                |



## 4. Prices and incomes

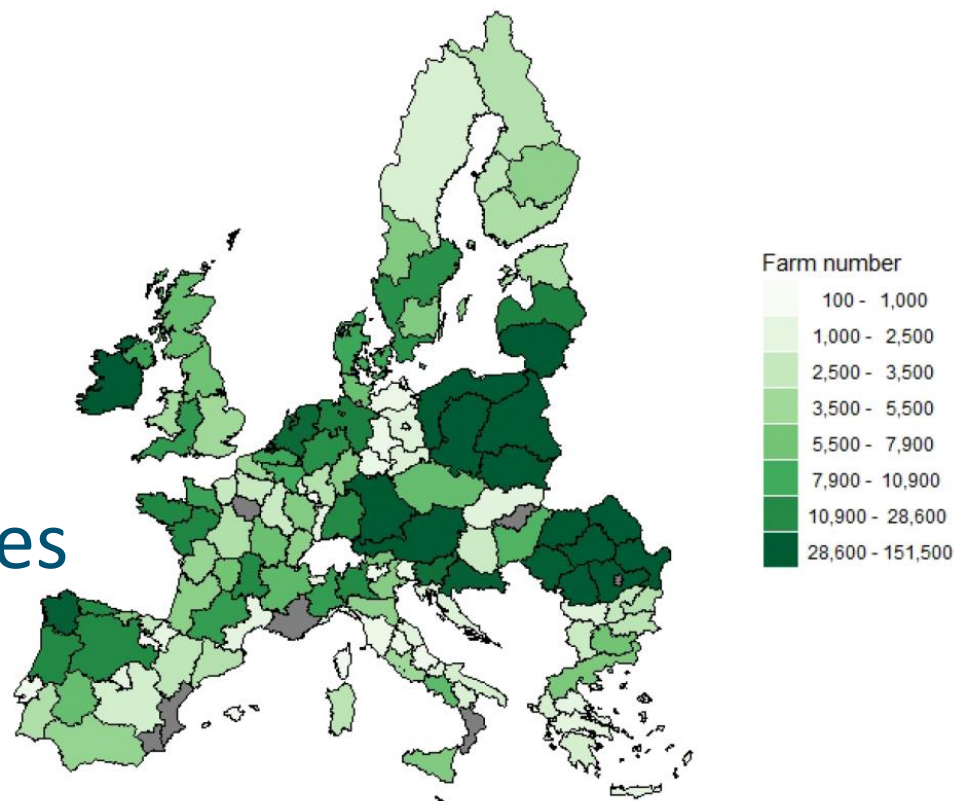
**Map 23: Regional distrib. of labour income (Euros/year) of spec. fattening**



# Outline

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**Source:** Authors based on European Commission (2016j)

Source: Ihle et al. (2017).

## 5. Current role of policies

- CAP measures applicable to EU cattle sector
  - Direct payments (decoupled and voluntary coupled)
  - Common Market Organisation (safety net, trade, calamities)
  - Rural development policy
- DPs play important role for viable food production
  - DPs under “old” CAP make up a very large share in beef farm income
  - Simulated results for “new” CAP: confirm effective role of DPs for farm income improvement
  - DPs are relevant and effective
  - Dependency on DPs may create problem in medium to long run

## 5. Current role of policies

Lion's share of voluntarily coupled support (VCS):

**Table 9: Allocation of voluntary coupled support to the EU cattle sector**

| <b>(A)<br/>Specialization</b> | <b>(B)<br/>VCS in m €</b> | <b>(C)<br/>Share in EU budget</b> | <b>(D)<br/>Number of MS</b> |
|-------------------------------|---------------------------|-----------------------------------|-----------------------------|
| Beef and veal                 | 1 706                     | 41%                               | 23                          |
| Milk and milk products        | 829                       | 20%                               | 19                          |
| Sheep and goat                | 503                       | 12%                               | 19                          |
| Protein crops                 | 443                       | 11%                               | 15                          |
| Other sectors                 | 646                       | all < 5%                          |                             |
| Total                         | 4 127                     | 100%                              | 27                          |

## 5. Current role of policies

### Regional distribution of CAP payments to the EU cattle sector:

**Table 7: CAP Subsidies in the EU cattle sector**

| (A)<br>Region or subsector     | (B)<br>Milk<br>cows | (C)<br>Other<br>cattle | (D)<br>DPs | (E)<br>Other | (F)<br>Total |
|--------------------------------|---------------------|------------------------|------------|--------------|--------------|
| EU cattle sector (m €)         | 480                 | 1,201                  | 13,867     | 6,698        | 22,246       |
| Share of EU dairy sector       | 99%                 | 26%                    | 75%        | 72%          | 72%          |
| Share of EU bovine meat sector | 1%                  | 74%                    | 25%        | 28%          | 28%          |
| Share of EU15                  | 64%                 | 95%                    | 81%        | 70%          | 78%          |
| Share of EU13                  | 36%                 | 5%                     | 19%        | 30%          | 22%          |
| Share of EU-N                  | 67%                 | 31%                    | 64%        | 75%          | 65%          |
| Share of EU-S                  | 33%                 | 69%                    | 36%        | 25%          | 35%          |

# 5. Current role of policies

## Role of CAP payments in EU cattle sector incomes:

**Table 8: Income, labour and the role of subsidies in the EU cattle sector**

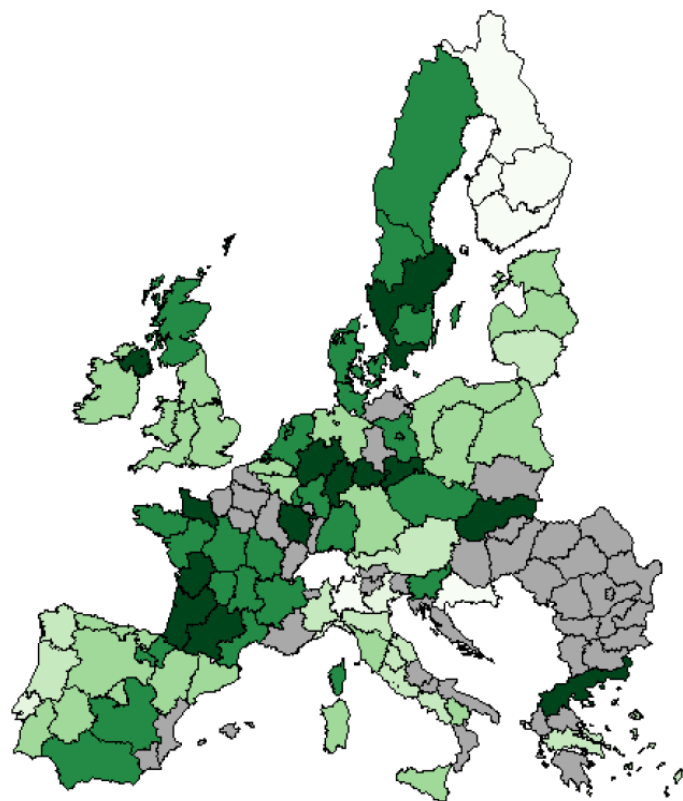
| (A)<br>Region or subsector | (B)<br>Income | (C)<br>Total labour | (D)<br>Income/AWU<br>€ | (E)<br>Cattle support<br>as share of<br>farm income |
|----------------------------|---------------|---------------------|------------------------|---|
| EU cattle sector           | 27,211 m €    | 2.4 m AWU           | 11,411 €               | 57%   |
| EU dairy sector            | 84%           | 86%                 | 11,174                 | 49%   |
| EU bovine meat sector      | 16%           | 14%                 | 12,842                 | 100%  |
| EU15                       | 77%           | 42%                 | 20,831                 | 61%   |
| EU13                       | 23%           | 58%                 | 4,539                  | 46%   |
| EU-N                       | 57%           | 53%                 | 12,226                 | 61%   |
| EU-S                       | 43%           | 47%                 | 10,481                 | 51%   |



## 4. Current role of policies

### Crucial role of political support for specialist fattening farms under new CAP:

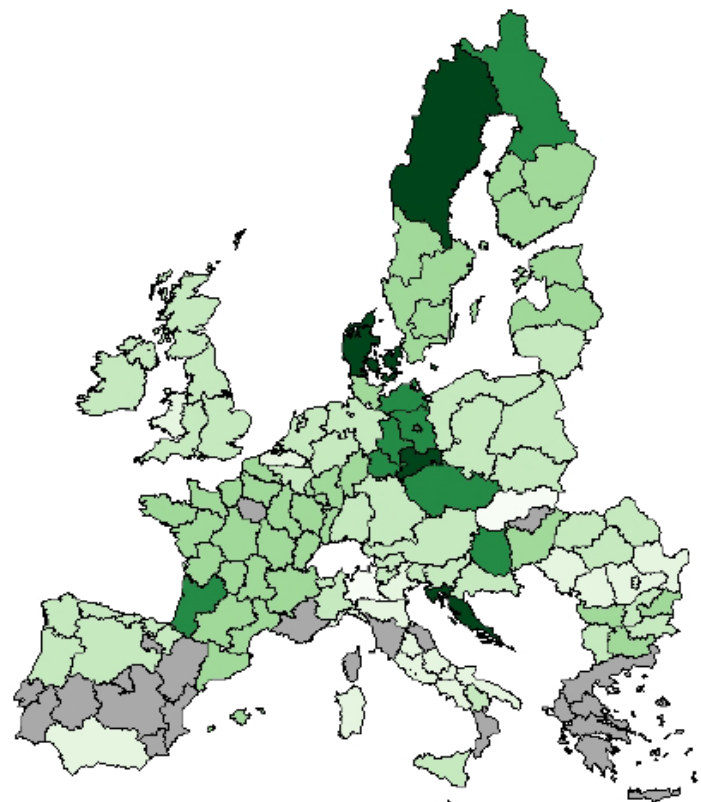
Share of cattle-related CAP payments  
in farm income



Share

- <10%
- 11% - 25%
- 26% - 50%
- 51% - 100%
- 101% - 200%
- >200%

Distribution of labour income (€  
/AWU) vs. benchmark income (GDP/cap)



Share

- <10%
- 11% - 25%
- 26% - 50%
- 51% - 100%
- 101% - 200%
- >200%

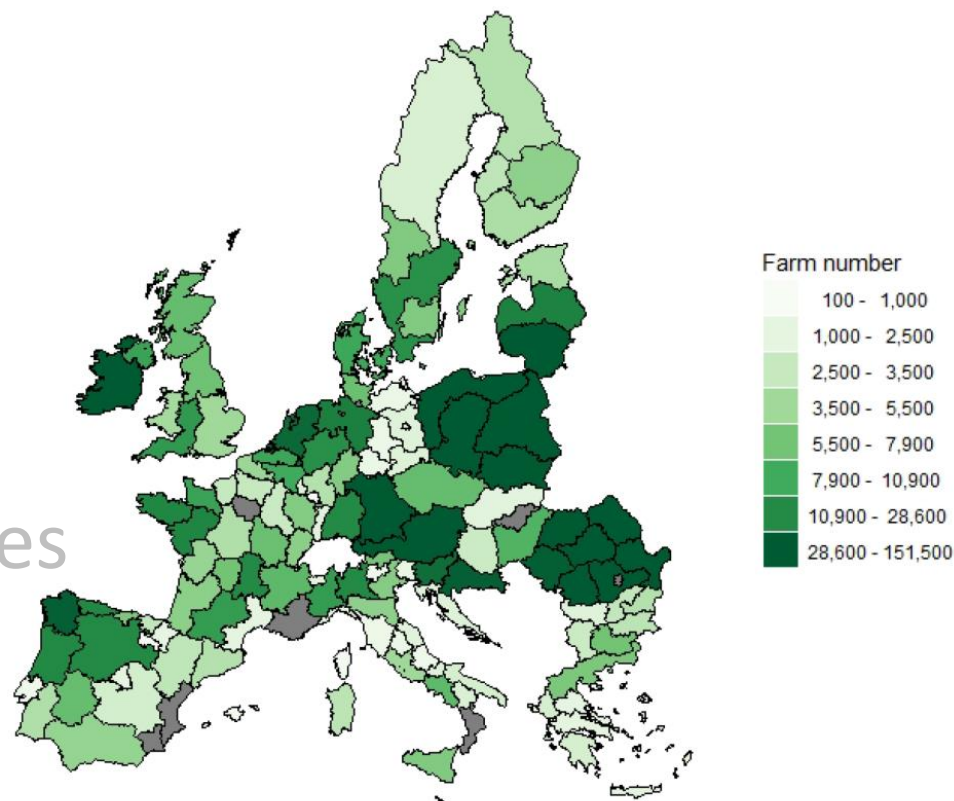
## 4. Current role of policies: Dairy-beef interaction

- Dutch phosphate production has exceeded phosphate ceiling
- Joined government action and dairy sector remedying actions to reduce phosphate production by 8.2 million kg
  - Phosphate Production Reduction Decree (-4.0 million kg)
  - Dairy Farm Termination Program (-2.5 million kg)
  - Reduction of the Phosphate content in dairy feed (-1.7 million kg)
- Impacts of this set of measures
  - Reduction of livestock herd in 2017 by 160 000 LUs
  - Composition not fully clear: about 90 000 dairy cows and remainder by reducing young stock (about 70 000 animals)
  - Measure includes a smoothing over the year

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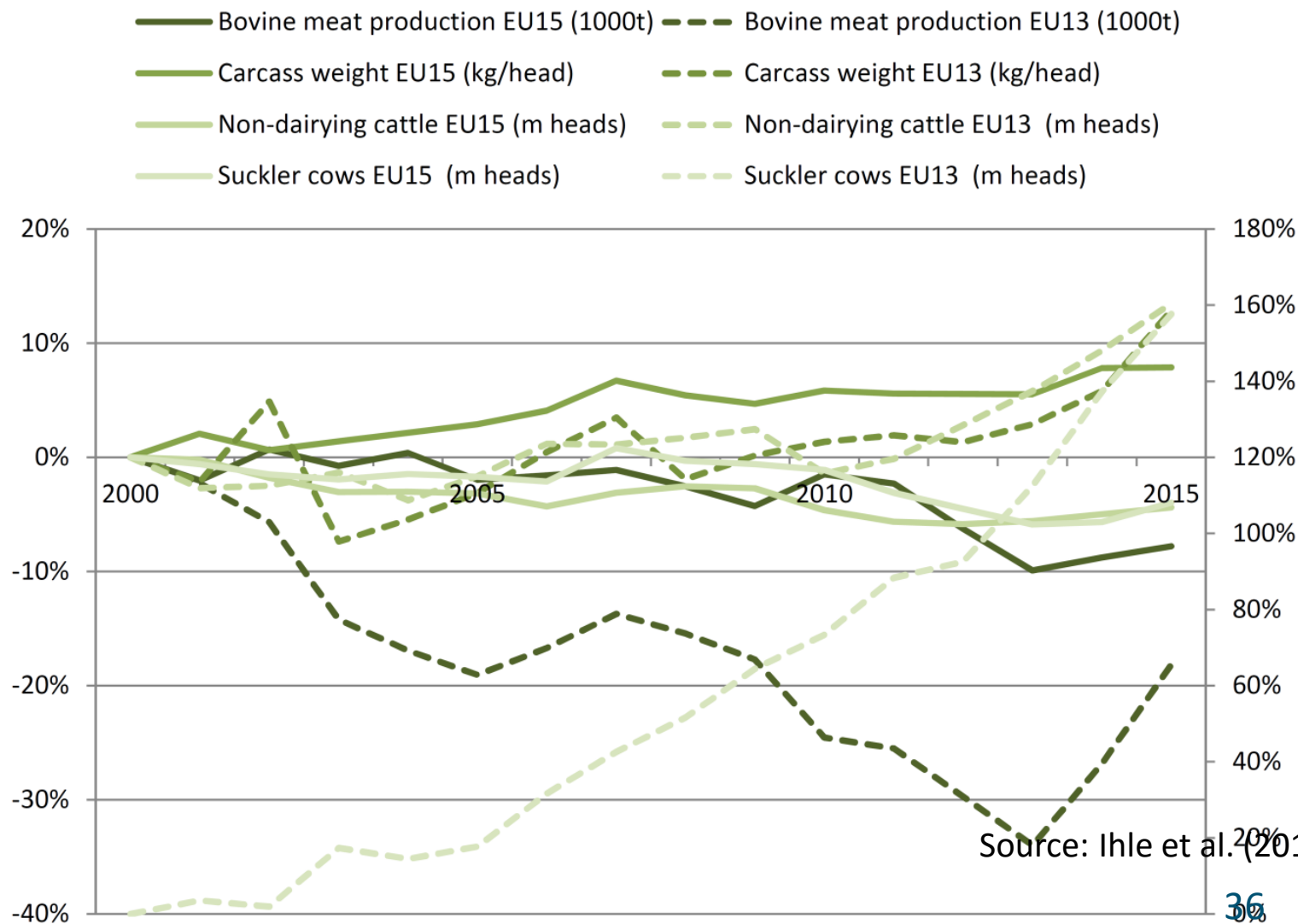


**Source:** Authors based on European Commission (2016j)

Source: Ihle et al. (2017).

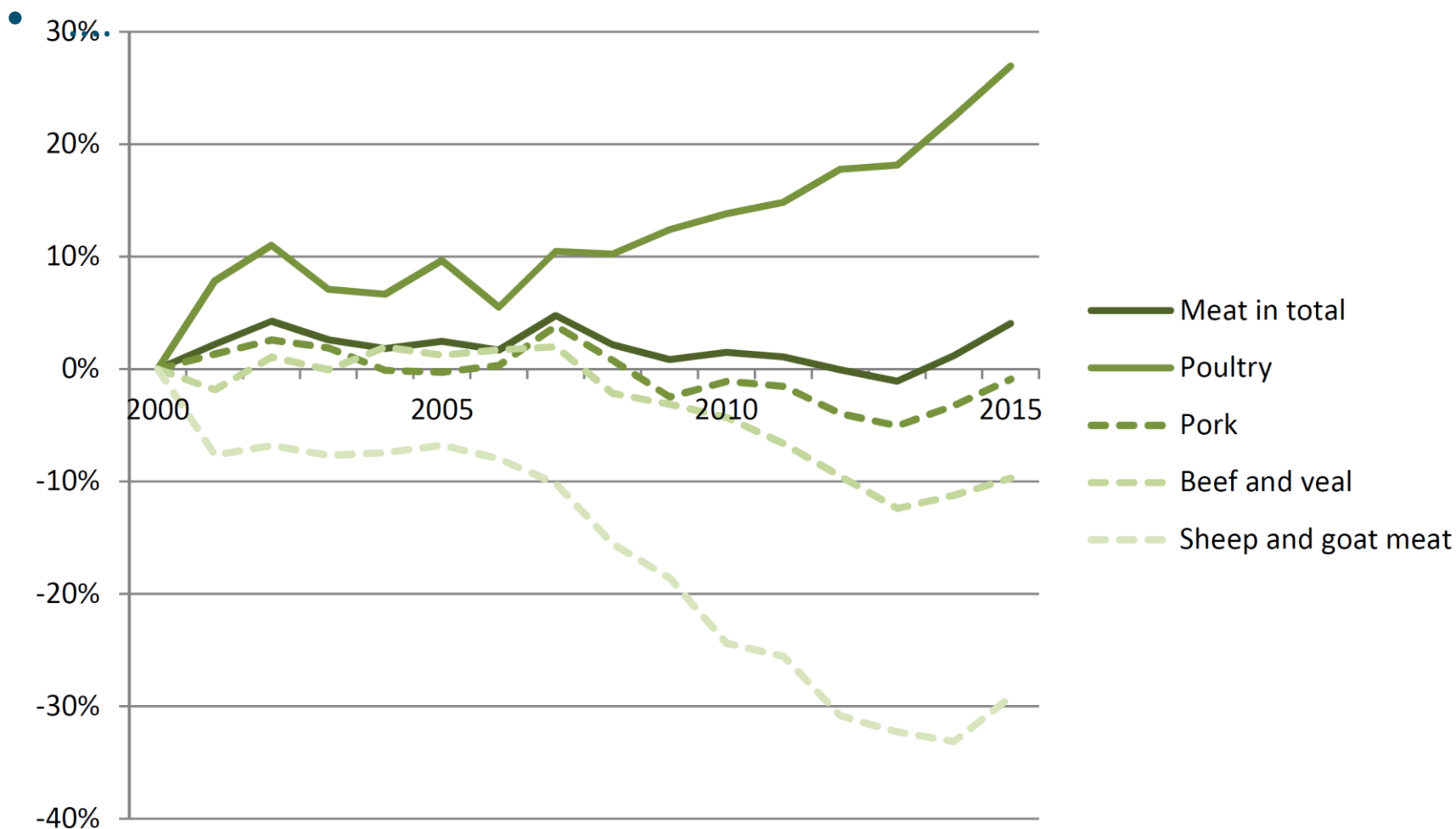
# 5. Future scenarios: Herd size and quantities

**Figure 36: Development of EU bovine meat production since 2000**



## 5. Future scenarios: Consumption preferences

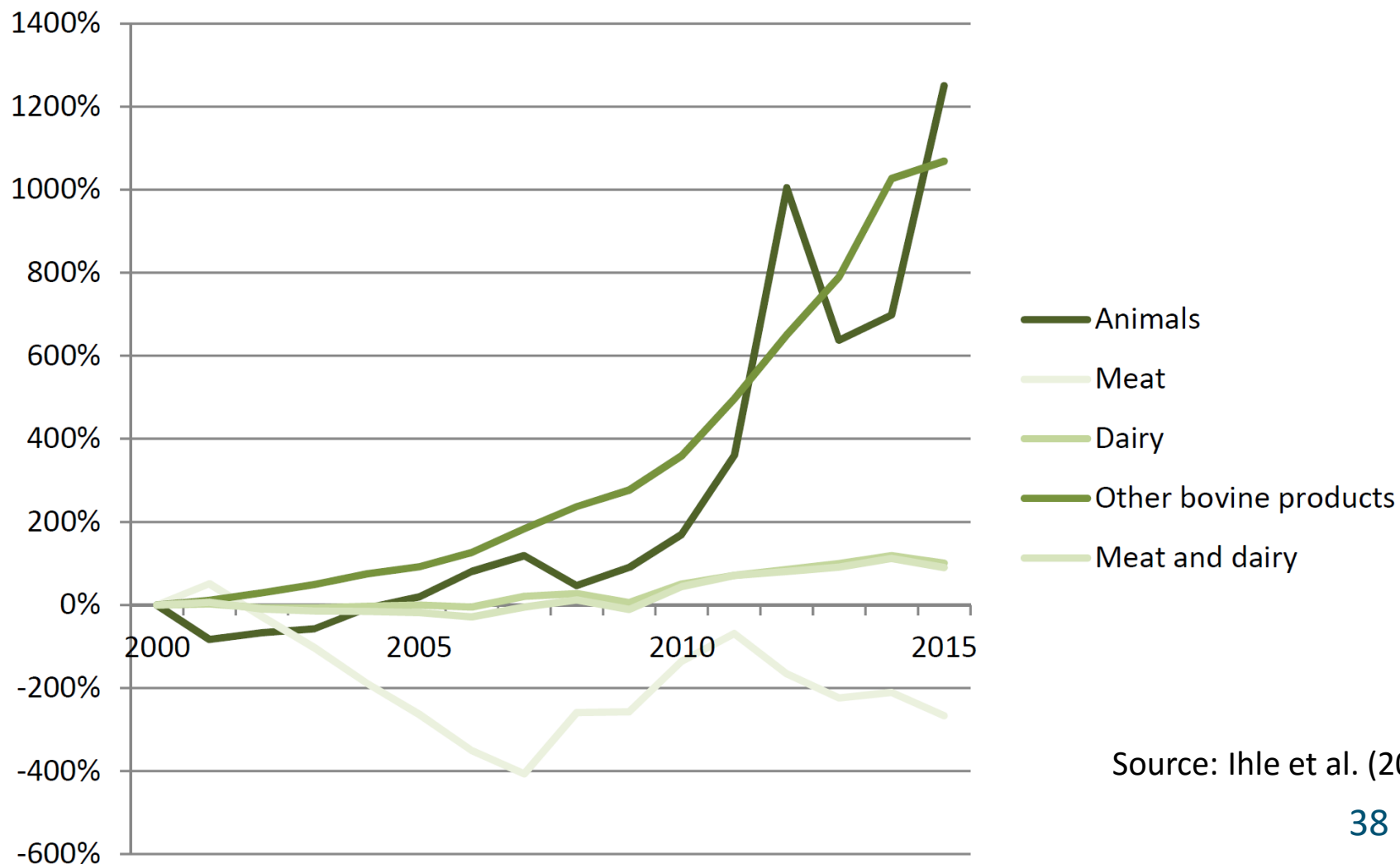
**Figure 31: Evolution of per capita consumption of different meat types in the EU**



Source: Ihle et al. (2017).

## 5. Future scenarios: Trade balance

**Figure 10: Development of EU bovine product trade value balance**

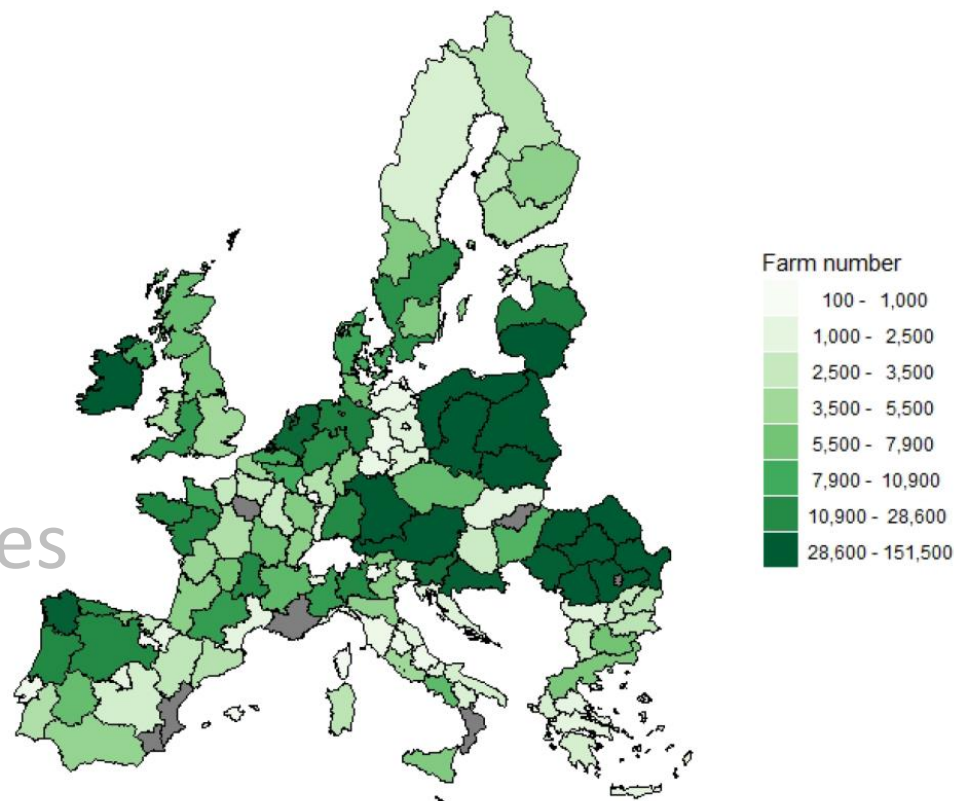


Source: Ihle et al. (2017).

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**Source:** Authors based on European Commission (2016j)

Source: Ihle et al. (2017).

## 6. Summary

- Data lag impedes timely analyses
- EU cattle substantial aspect of EU agriculture
  - Dairy sector more than double production value
- Pronounced regional disparities:
  - Bovine meat concentrated in south-west. & north-west. EU
  - Animals & farms in peripheral regions vs. economic size in central EU
- Trade:
  - Major net importer on global scale besides Asian countries
  - Main sources: South America, US & Australia
- Prices and incomes:
  - Remarkably stable prices – superior to dairy farms
  - Regions of high net farm income/ AWU scattered across EU
- Role of policies:
  - Lion's share of voluntarily coupled support
  - Key role of DPs for ensuring competitiveness
- Prospects:
  - Modest downward per capita consumption trend since 2007
  - Steep downward trend of trade balance since 2010
  - Strong production quantity rebound in EU13 since 2013



# Questions? Comments?



DIRECTORATE-GENERAL FOR INTERNAL POLICIES

**POLICY DEPARTMENT B**  
STRUCTURAL AND COHESION POLICIES

Link to the study:

<http://www.wur.nl/en/newsarticle/Research-for-AGRI-Committee-of-the-European-Parliament.htm>



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