



**TomatoEurope**

PROCESSORS ASSOCIATION

**Expert Group Economic Board  
Subgroup on Tomatoes  
Wednesday, June 24, 2020**

***Tomatoes for Processing  
- Forecast 2020 -***

**European 2020 production of processing tomatoes is expected to be stable and will not reach the levels of previous years**

## EU Processing tomatoes Crop Forecast 2020

(x .000 tons)

(highlighted in yellow are members of Tomato Europe)

	Average 2015/2019	2018 FINAL	2019 FINAL	2020 FORECAST	VARIATION 2020 vs 2019	VARIATION 2020 vs average 2015/2019
Italy	5.193	4.650	4.801	5.000	4,1%	-3,7%
Spain	3.200	2.800	3.200	3.100	-3,1%	-3,1%
Portugal	1.536	1.200	1.410	1.300	-7,8%	-15,4%
Greece	415	320	400	420	5,0%	1,2%
France	191	145	154	155	0,6%	-18,6%
<b>TOMATO EUROPE</b>	<b>10.534</b>	<b>9.115</b>	<b>9.965</b>	<b>9.975</b>	<b>0,1%</b>	<b>-5,3%</b>
Malta	8	8	8	8	0,0%	-3,0%
Bulgaria	50	30	40	40	0,0%	-20,0%
Czech Republic	25	25	25	25	0,0%	0,0%
Hungary	103	106	100	100	0,0%	-2,4%
Poland	208	180	175	175	0,0%	-15,7%
Slovakia	20	20	20	20	0,0%	0,0%
Croatia	10	10	10	10	0,0%	0,0%
<b>TotaleEU</b>	<b>10.958</b>	<b>9.494</b>	<b>10.343</b>	<b>10.353</b>	<b>0,1%</b>	<b>-5,5%</b>

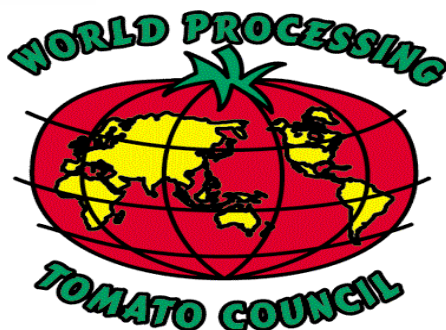


**According to forecasts, while European production remains stable compared to 2019, production from non-European countries is growing**



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# *2020 forecast world production of tomatoes for processing (in 1000 metric tonnes)*

*Estimate at 12 June 2020*

## Major producing countries and total world production (forecast 2020 x.000 tons)

	Average 2015/2019	2017 FINAL	2018 FINAL	2019 FINAL	2020 FORECAST	VARIATION 2020 vs 2019	VARIATION 2020 vs average 2015/2019
California	10.216	9.492	11.137	10.144	10.886	7,3%	6,6%
Italy	5.114	5.200	4.650	4.801	5.000	4,1%	-2,2%
China	5.565	6.200	3.800	4.600	5.300	15,2%	-4,8%
Spain	3.200	3.350	2.800	3.200	3.100	-3,1%	-3,1%
Turkey	2.020	1.900	1.300	2.200	2.200	0,0%	8,9%
Iran	1.165	980	700	1.650	1.650	0,0%	41,6%
Portugal	1.511	1.554	1.200	1.410	1.300	-7,8%	-14,0%
Brazil	1.400	1.450	1.400	1.200	1.050	-12,5%	-25,0%
Chile	1.000	1.080	1.211	1.100	855	-22,3%	-14,5%
Tunisia	680	643	629	815	950	16,6%	39,8%
Algeria	625	600	500	800	1.000	25,0%	60,0%
Ukraine	634	650	735	720	850	18,1%	34,1%
Russia	355	400	500	552	550	-0,4%	55,1%
Canada	437	426	450	434	426	-1,8%	-2,4%
Egypt	320	300	400	400	400	0,0%	25,0%
Greece	412	400	320	400	420	5,0%	1,9%
Argentina	445	488	435	395	454	14,9%	2,1%
USA escluding California	421	408	410	370	450	21,6%	6,9%
Others	2.279	2.276	2.226	2.192	2.119	-3,3%	-7,0%
World	37.825	37.797	34.803	37.383	38.960	4,2%	3,0%

**Is the percentage of European production of processing tomatoes declining, compared to world production trends?**

## Europe vs World

	Average 2015/2019	2018 FINAL	2019 FINAL	2020 FORECAST	VARIATION 2020 vs 2019	VARIATION 2020 vs average 2015/2019
<b>UE</b>	10.958	9.494	<b>10.343</b>	<b>10.353</b>	<b>0,1%</b>	<b>-5,5%</b>
<b>Others</b>	26.867	25.336	<b>27.032</b>	<b>28.607</b>	<b>5,8%</b>	<b>6,5%</b>
<b>World</b>	37.825	34.830	<b>37.375</b>	<b>38.960</b>	<b>4,2%</b>	<b>3,0%</b>
<b>% UE</b>	<b>29,0%</b>	<b>27,3%</b>	<b>27,7%</b>	<b>26,6%</b>		





**Tomato Europe's action for the collection of macrodata on trends in the production and consumption of processing tomatoes in the European Union.**

## **Macrodata:**

- **Annual production**
- **Evolution of stocks**
- **Export**
- **Import**

**Data expressed in a single unit of measure:**

**fresh tomato equivalent**



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**Annual production:  
Data already available**



**TomatoEurope's data collection on total stocks of processed tomato products  
(indicated in fresh tomato equivalent)**

## **GUIDELINES FOR THE NATIONAL ASSOCIATIONS**

**Goal:** gathering data on the physical stocks of processed tomato products present in the company's factories **(both produced and purchased)** on 1<sup>st</sup> June 2020, **indicated in fresh tomato equivalent,**

**Procedure:**

1. The stocks of the processed products, (indicated in **net weight**), need to be converted in fresh equivalents using the yield's standard coefficients, as defined based on the Brix of the final product (**see table hereunder**).
2. **Each company** should provide the following information to their **national association**
  - Company name: xyz
  - Total tomato processed in 2019: xxx (metric tonnes)
  - Total stocks on 1<sup>st</sup> June 2020, indicated in fresh tomato equivalent: xxx (metric tonnes)
3. **Each national association** gathers data from the companies in the way they deem the most appropriate
4. The national associations will define the **estimated stock level at national level**; the assessment is made based on the number of companies that provided the data and the detail of the information gathered.
5. This total is communicated to the **notary** who will cure the data collection on behalf of TomatoEurope, to guarantee the maximum level of confidentiality
6. The notary will provide to TomatoEurope the final, **aggregated level of stock at European level.**



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Product	Fresh Tomato Equivalent
Tomato Juice	1,05
Diced tomatoes 6/7 Brix	1,45
Peeled Tomatoes 6/7 Brix	1,45
Tomato Puree 7 Brix	1,60
Tomato Puree 8 Brix	1,80
Tomato Puree 9 Brix	2,00
Tomato Puree 10 Brix	2,20
Tomato Paste 12/14 Brix	2,70
Tomato Paste 14/16 Brix	3,10
Tomato Paste 16/18 Brix	3,50
Tomato Paste 18/20 Brix	3,90
Tomato Paste 20/22 Brix	4,30
Tomato Paste 22/24 Brix	4,70
Tomato Paste 24/26 Brix	5,10
Tomato Paste 26/28 Brix	5,50
Tomato Paste 28/30 Brix	5,90
Tomato Paste 30/32 Brix	6,30
Tomato Paste 32/34 Brix	6,70
Tomato Paste 36/38 Brix	7,50
Tomato Powder	20,00

CODE CN	Short Description	Conversion Coefficient (current)	Review (general)		Review (Manuel)	Counter-argument Guido	fxb
07129030	Dried Tomatoes (powder)	19,50	20,00	(1)			
20021010	Peeled tomatoes (Others)	1,13	1,15	(2)	1,15		
	Peeled tomatoes (Whole)		1,15	(2)	1,15		
20021090	Unpeeled tomates	1,13	1,15	(2)	1,15		
20029011	Tomatoes with dry matters < 12% and packaging >1 kg	1,30	2,45	(3)	2,45		
20029019	Tomatoes with dry matters < 12% and packaging < =1 kg (glass)	1,30	1,40	(4)	1,63	2,00	2,00
20029019	Tomatoes with dry matters < 12% and packaging < =1 kg (Brik)	1,30	1,40	(4)	1,40		
20029031	Tomatoes with dry matters 12-30% and packaging >1 kg	5,44	5,90	(5)	2,85	???	4,50
20029039	Tomatoes with dry matters 12-30% and packaging < =1 kg	5,44	5,00	(6)	5,00		
20029091	Tomatoes with dry matters > 30% and packaging >1 kg	8,50	7,50	(7)	6,70	7,00	7,00
20029099	Tomatoes with dry matters > 30% and packaging < =1 kg	8,50	7,00	(8)	7,00		
20095010	Tomato Juice < 7% with sugar	1,20	1,05		1,05		
20095090	Tomato Juice < 7%	1,20	1,05		1,05		
21032000	Ketchup and other sauces	1,30	1,50	(9)	1,50		



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## Notes on the proposed coefficients

(1) Part of the powder is classified by code 20029091

(2) Compromise proposal for greater presence of large formats in diced and slightly lower brix in whole

(3) The conversion coefficient is adjusted to the fact that the net weight is practically equivalent to the gross weight for this code and in this case it is considered a 12° Brix

(4) We take as a basis the yield of Passata as an average between Brik packaging and bottle packaging with different% of net weight

(5) We consider the transformation yield of the 28° Brix

(6) We consider the yield of a 26 ° Brix and the difference between net weight and gross weight

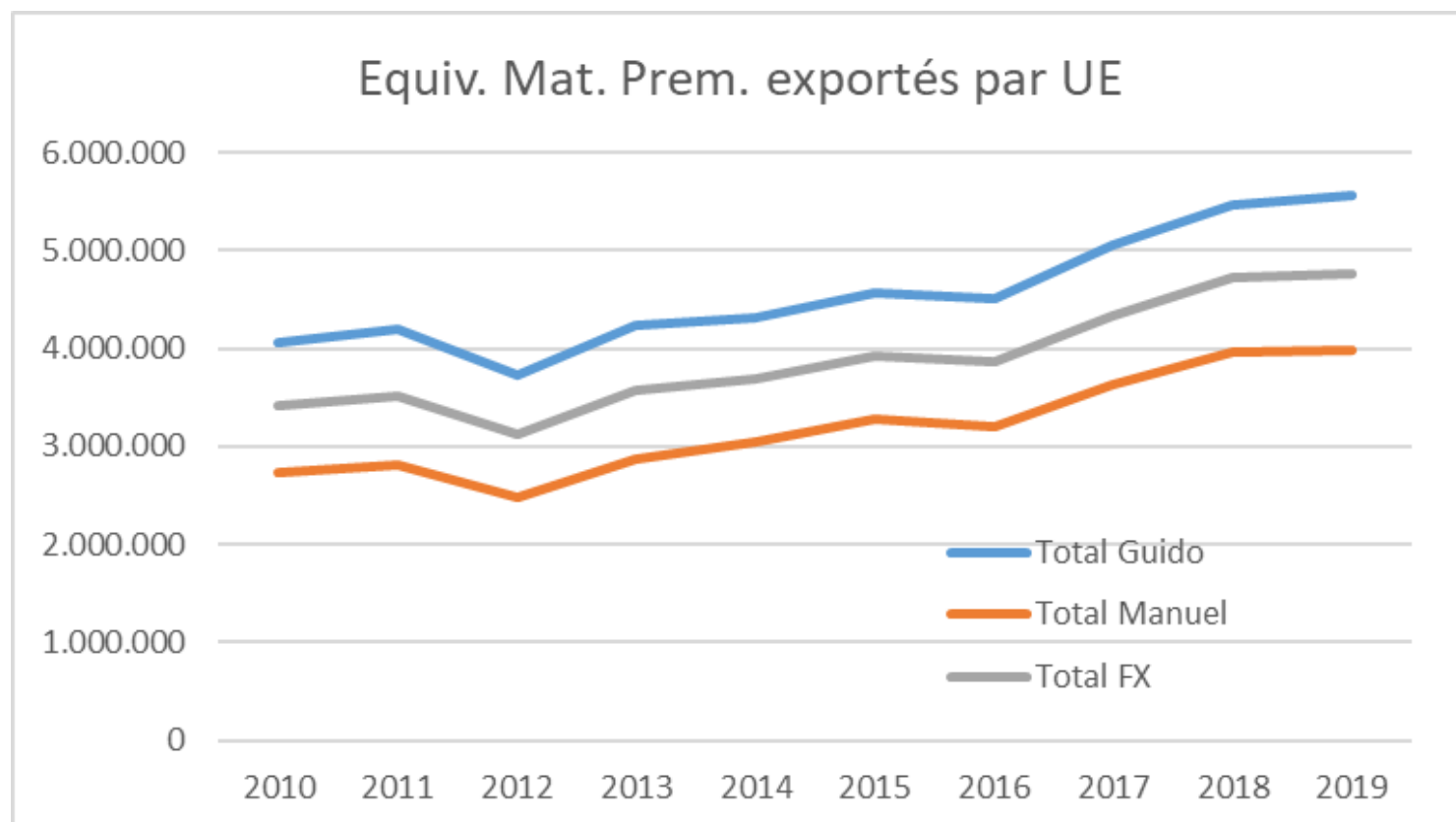
(7) In this case we consider 36°Brix

(8) For this code, in addition to the significant correction to adapt it to the real processing yield, the difference between gross and net weight is also considered.

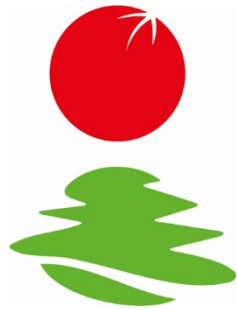
(9) We must consider the average% of tomato and the difference between net and gross weight (very variable)



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**Thanks for your attention**