



## **Tassos Haniotis**

Director for Strategy, simplification and policy analysis, DG Agriculture and Rural Development, European Commission



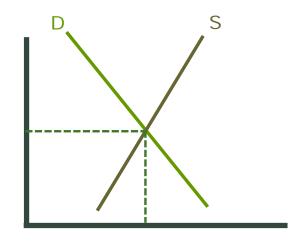


# WHAT'S IN A PRICE?

#### For non-economists

- Supply and demand interaction
  - Short-term impact, often unstable
- Consumer tastes and preferences
  - Medium-term impact, gradual but more stable changes
- Costs and technical progress
  - Long-term impact, linked to investement

### For economists





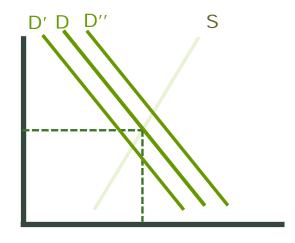


# THE DEMAND SIDE

#### For non-economists

- Consumption declines in some sectors
  - e.g. red meat in developed world (D')
- Consumption increases in some sectors
  - e.g. all meat in emerging economies (D")
- Demand shifts and «shakes»
  - Food globally up, but tastes and preferences globally differ

### For economists







# THE SUPPLY SIDE

#### For non-economists

- Factors increasing production costs
  - Environmental, climate, food safety and health standards (S')
- Factors decreasing production costs
  - Precision farming and better management (S")
- What **net** effect in supply?
  - Depends on adoption of new technologies and best practices

### For economists

