



Cereals, Oilseeds and Protein Crops

Market Situation

CROPS Market Observatory
30 September 2019

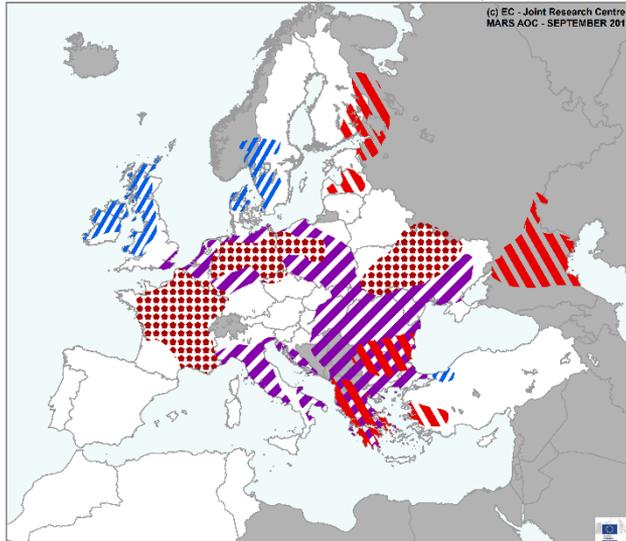


Agro-weather conditions

Areas of Concern

AREAS OF CONCERN - EXTREME WEATHER EVENTS

Based on weather data from 1 August 2019 until 10 September 2019



• Heatwave

- Large parts of Europe affected (FR, BE, LU, NL, south-eastern UK, northern DE, PL, IT, eastern HU, RO, BG)
- + **rain deficit** in south-eastern Europe (= summer crops impacted)

• Drought

- central and northern FR, northern DE, western PL, north-western CZ

• Rain surplus

- IE, parts of UK, DK, south-eastern SE

Areas of Concern – impacts on crops

AREAS OF CONCERN - SUMMER CROPS

Period considered: 1 August 2019 until 13 September 2019

(c) EC - Joint Research Centre
MARS AOC - SEPTEMBER 2019

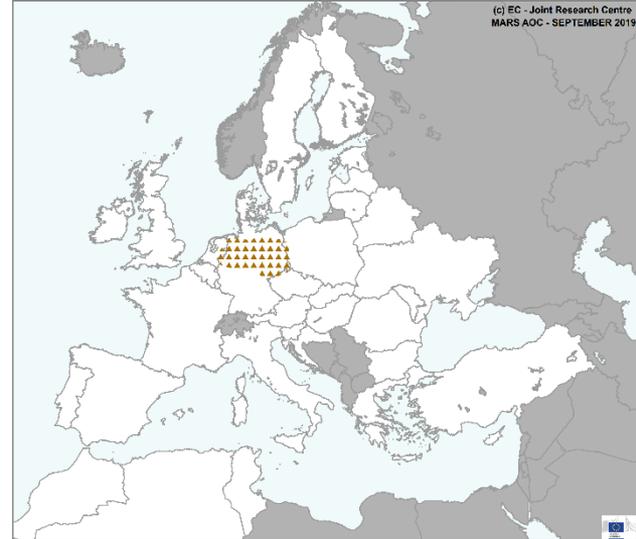


 Storage organs impacted

AREAS OF CONCERN - WINTER CROPS

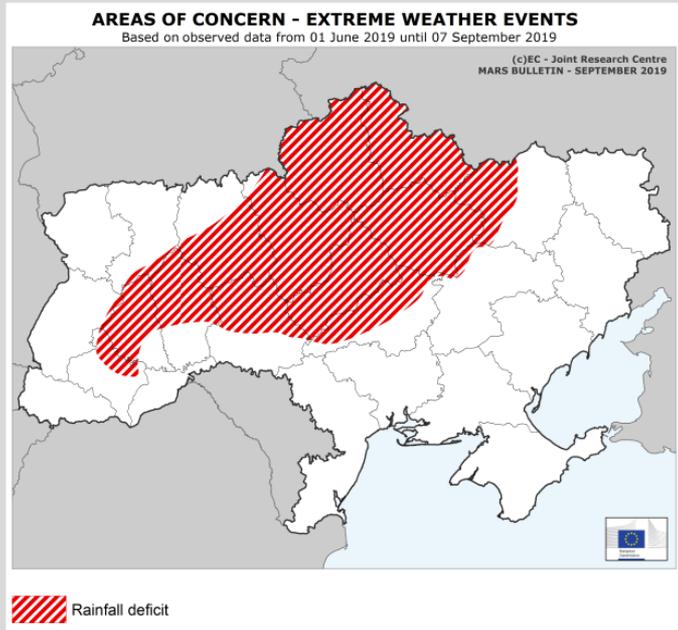
Period considered: 1 August 2019 until 13 September 2019

(c) EC - Joint Research Centre
MARS AOC - SEPTEMBER 2019



 Sowing impacted

Ukraine



- **Rain deficit**

- Central and western Ukraine
- Slightly impacted maize, lesser extent soybean
- May affect winter crops sowings and emergence

- **Winter and spring cereals**

- 2018/19 - Favourable season; very high yields, production +11% (wheat) and +14% (barley) y/y
- 2019/20 – difficult sowing conditions

- **Summer crops**

- 2018/19 - yields close to records; production well above 5-year av. (though slightly below last year)



EU market situation

- **Cereals**
- **Oilseeds**



Cereals

EU Cereals Production: 2019/20 forecast

| EVOLUTION OF THE EU CEREALS USABLE PRODUCTION | | | | |
|---|--------------|--------------|------------------------|-----------------------|
| Million tonnes | 2017/2018 | 2018/2019 | 2019/2020 Sept fcst | % change 2018/2019 |
| Total Cereals | 305.3 | 290.3 | 312.3 | 7.6 |
| Soft wheat | 142.0 | 128.8 | 145.0 | 12.6 |
| Durum wheat | 8.7 | 8.7 | 7.8 | -10.3 |
| Barley | 58.3 | 56.0 | 61.4 | 9.6 |
| Maize | 64.8 | 69.0 | 66.5 | -3.6 |
| Rye | 7.2 | 6.1 | 8.2 | 34.4 |
| Oats | 8.1 | 7.6 | 7.7 | 1.3 |

Sources : DG AGRI - G4

EU Usable Production:2019/2020 Forecast

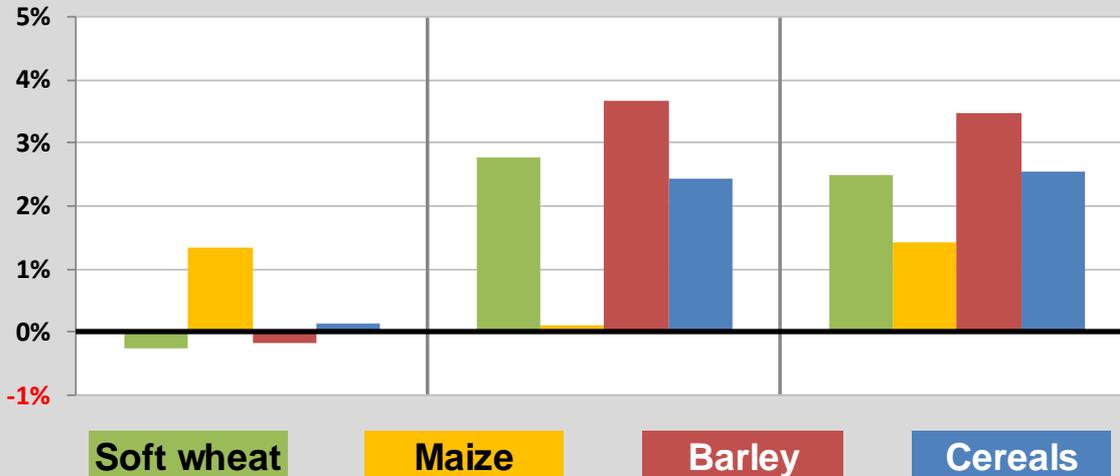
| Million tonnes | EC DG AGRI 26-Sep | Stratégie Grain 19-Sep | COCERAL 19-Sep | ADM 30-Aug |
|----------------------|----------------------------------|---------------------------------------|---------------------------|-----------------------|
| Total Cereals | 312.3 | 305.7 | 304.9 | 305.3 |
| Soft Wheat | 145.0 | 144.5 | 143.3 | 142.8 |
| Durum Wheat | 7.8 | 7.6 | 8.0 | 7.7 |
| Barley | 61.4 | 61.0 | 60.8 | 60.5 |
| Maize | 66.5 | 63.8 | 61.6 | 64.4 |
| Rye | 8.2 | 7.5 | 7.8 | 8.2 |

EU cereals production

2019/20 forecast: 312 million tonnes

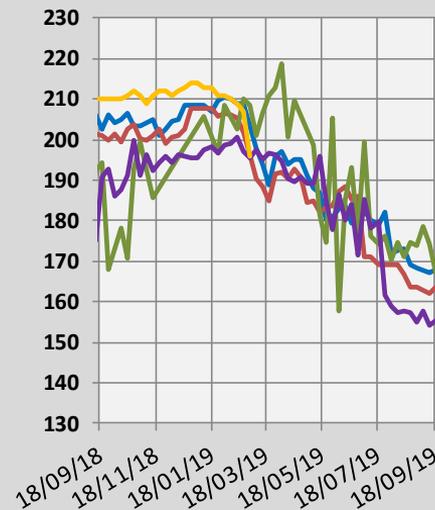
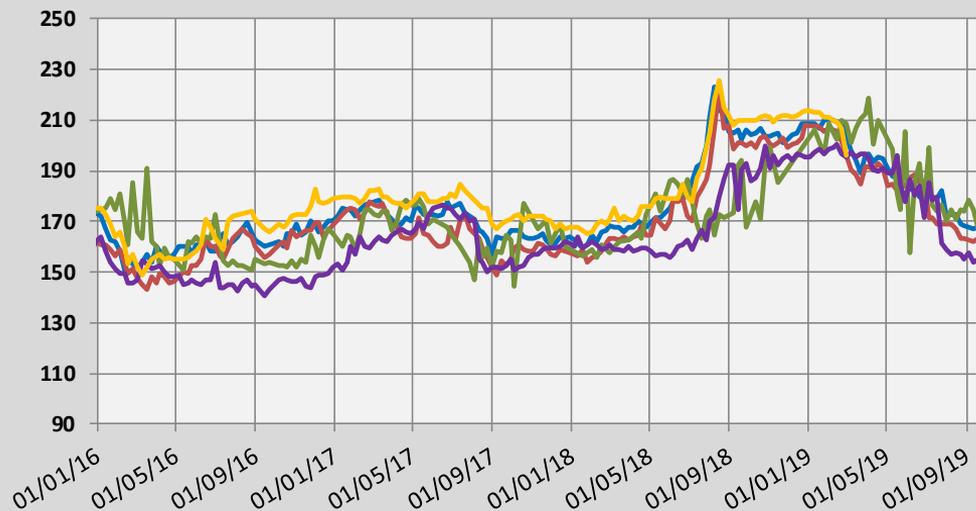
2019/20 vs 5 year-trimmed average

Area Yield Production



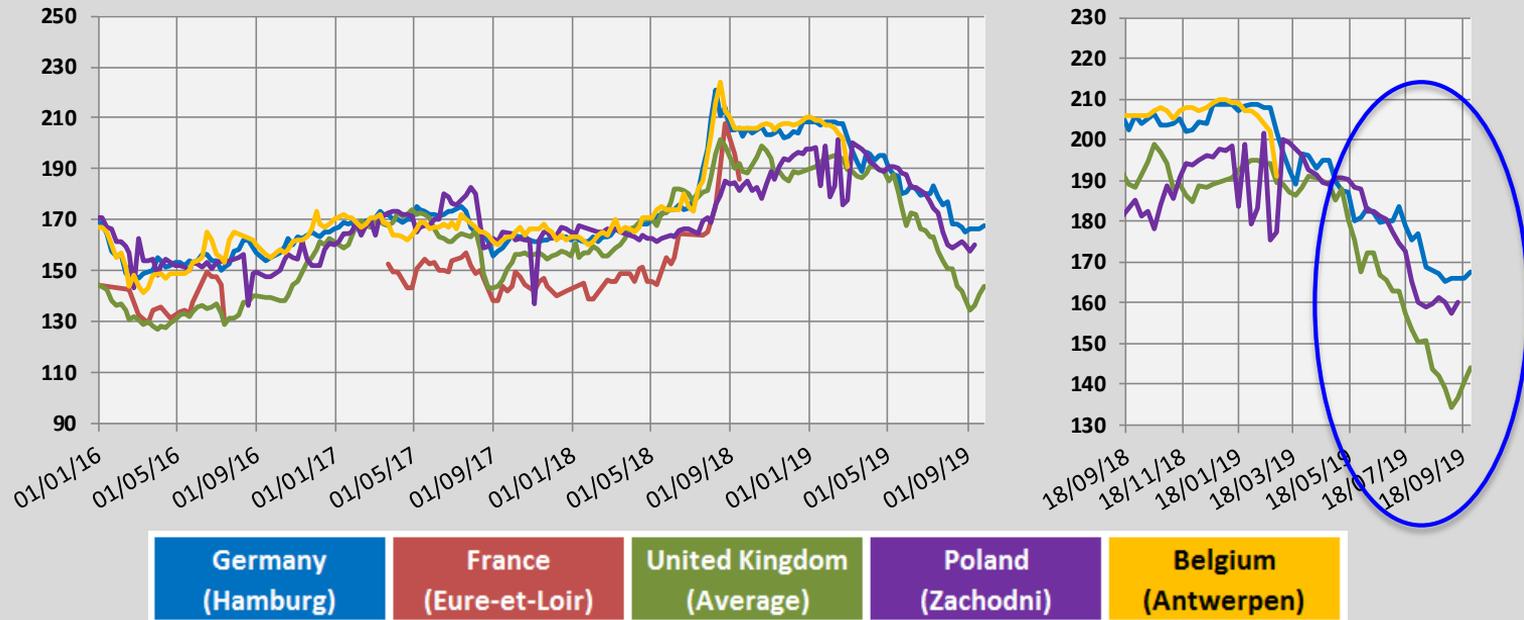
- Lower area for soft wheat and barley
- higher yields
- higher production

EU market prices for milling wheat (€/t)



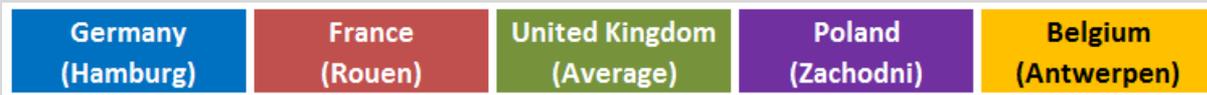
Source: Member States notification - Commission Implementing Regulation (EU) 2017/1185 Art.11, Annex I Point 1

EU market prices for feed wheat (€/t)



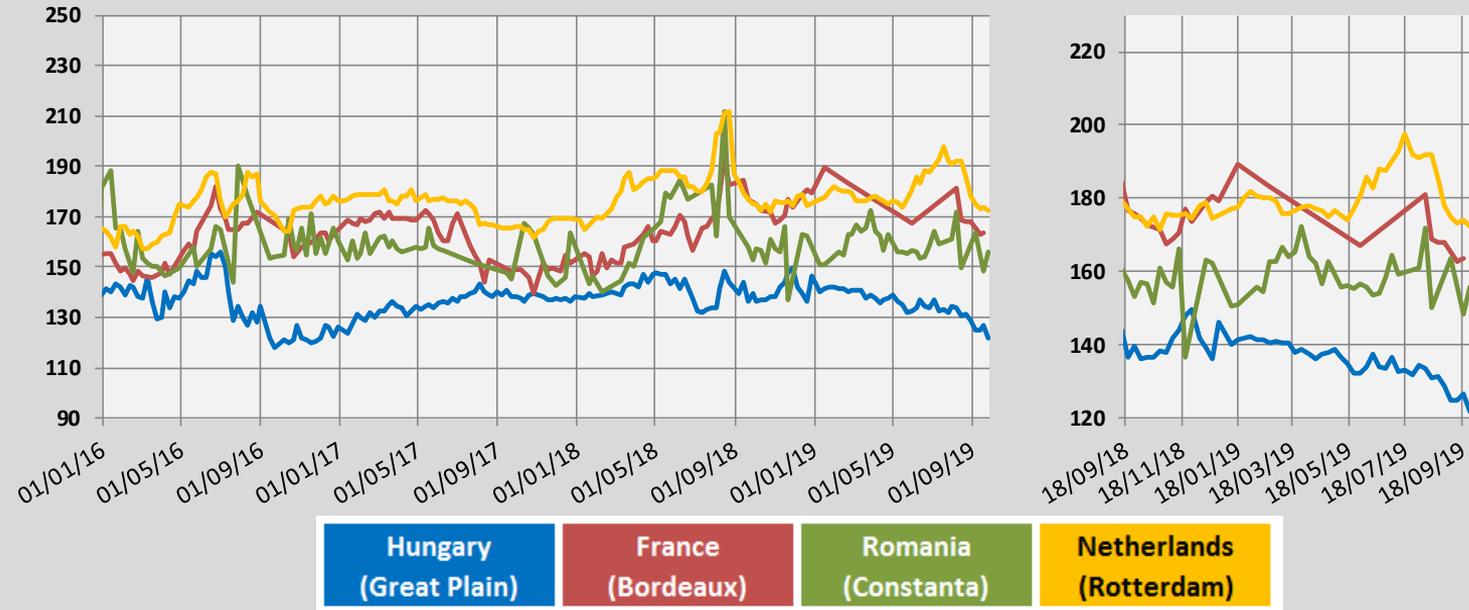
Source: Member States notification - Commission Implementing Regulation (EU) 2017/1185 Art.11, Annex I Point 1

EU market prices for feed barley (€/t)



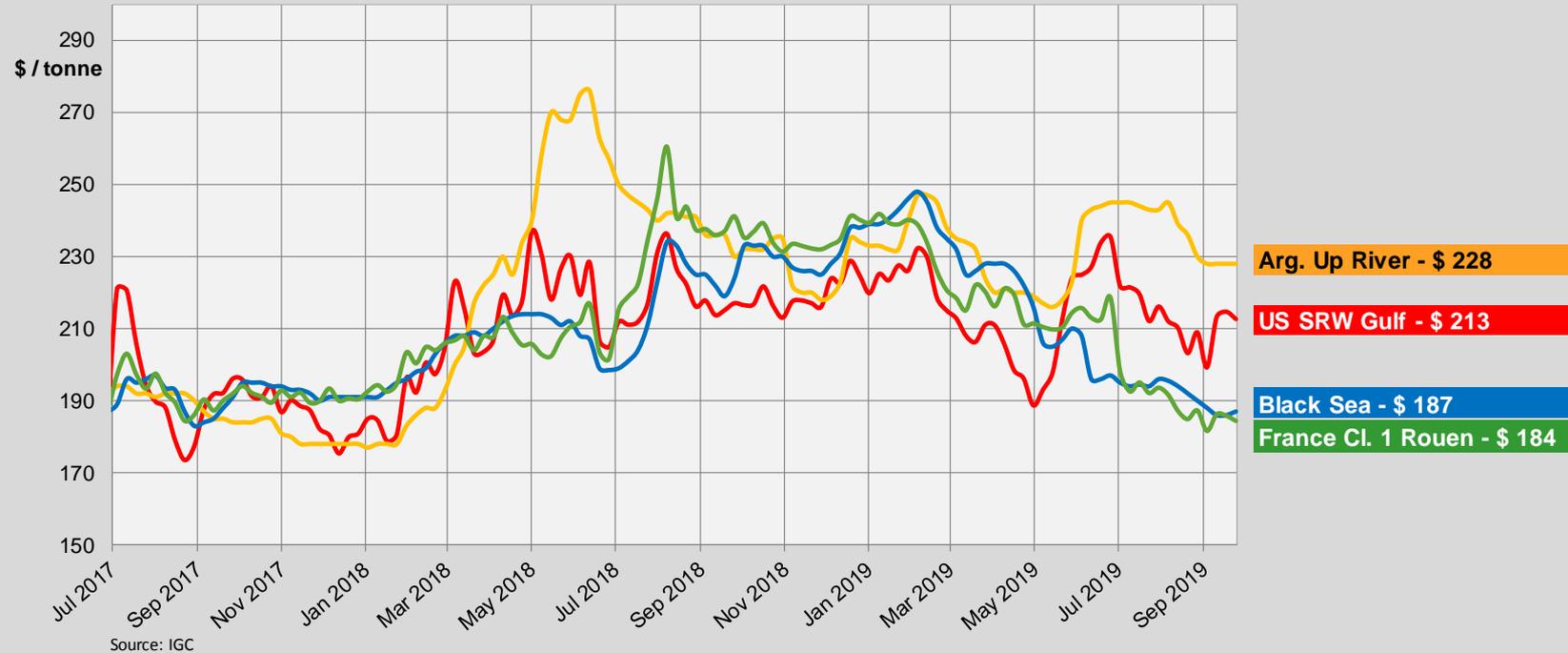
Source: Member States notification - Commission Implementing Regulation (EU) 2017/1185 Art.11, Annex I Point 1

EU market prices for maize (€/t)



Source: Member States notification - Commission Implementing Regulation (EU) 2017/1185 Art.11, Annex I Point 1

Milling Soft Wheat FOB export prices



Source: IGC

EU total cereals balance sheet

| LAST UPDATED: 26/09/2019 | | | | | |
|---|----------------|----------------|----------------|----------------|----------------|
| EU 28 total cereals balance sheet (thousand tonnes) | | | | | |
| | 2015/16 | 2016/17 | 2017/18 | 2018/19 est | 2019/20 fc |
| Beginning stocks | 46 387 | 43 789 | 37 359 | 47 575 | 46 931 |
| Usable production | 311 699 | 296 699 | 305 259 | 290 358 | 312 327 |
| <i>Area (thousand ha)</i> | 57 279 | 56 778 | 55 195 | 55 115 | 56 490 |
| <i>Yield (tonnes/ha)</i> | 5.4 | 5.2 | 5.5 | 5.3 | 5.5 |
| Imports (from third countries) | 20 829 | 19 309 | 24 544 | 30 997 | 23 376 |
| Total supply | 378 914 | 359 798 | 367 163 | 368 930 | 382 633 |
| Total domestic use | 284 279 | 284 212 | 285 950 | 287 837 | 289 979 |
| Human consumption | 65 231 | 65 444 | 65 605 | 65 679 | 65 913 |
| Seed | 9 466 | 9 466 | 9 317 | 9 274 | 9 683 |
| Industrial uses | 33 971 | 34 212 | 34 751 | 34 784 | 35 423 |
| <i>of which bioethanol/biofuel</i> | 11 989 | 12 197 | 12 613 | 12 659 | 13 295 |
| Animal feed | 173 400 | 172 880 | 174 068 | 175 890 | 176 750 |
| Losses | 2 210 | 2 210 | 2 210 | 2 210 | 2 210 |
| Exports (to third countries) | 50 846 | 38 226 | 33 637 | 34 162 | 38 699 |
| Total use | 335 125 | 322 438 | 319 588 | 321 999 | 328 678 |
| Ending stocks | 43 789 | 37 359 | 47 575 | 46 931 | 53 955 |
| Change in stocks | -2 597 | -6 430 | 10 216 | -644 | 7 024 |

EU cereals balance sheet

Thousand metric tonnes

| LAST UPDATED: 26/09/2019 | 2019/20 (forecast) | | | | | | | | | |
|------------------------------------|--------------------|---------------|---------------|----------------|--------------|--------------|--------------|---------------|--------------|----------------|
| | Common wheat | Barley | Durum wheat | Maize | Rye | Sorghum | Oats | Triticale | Others | TOTAL CEREALS |
| Beginning stocks | 12 198 | 5 240 | 2 287 | 24 924 | 205 | 654 | 158 | 1 216 | 50 | 46 931 |
| Usable production | 145 003 | 61 396 | 7 820 | 66 460 | 8 233 | 934 | 7 750 | 10 810 | 3 920 | 312 327 |
| <i>Area (thousand ha)</i> | <i>23 923</i> | <i>12 246</i> | <i>2 325</i> | <i>8 824</i> | <i>2 210</i> | <i>188</i> | <i>2 654</i> | <i>2 740</i> | <i>1 379</i> | <i>56 490</i> |
| <i>Yield (tonnes/ha)</i> | <i>6.1</i> | <i>5.0</i> | <i>3.4</i> | <i>7.5</i> | <i>3.7</i> | <i>5.0</i> | <i>2.9</i> | <i>3.9</i> | <i>2.8</i> | <i>5.5</i> |
| Imports (from third countries) | 3 379 | 500 | 2 000 | 17 000 | 80 | 259 | 4 | | 154 | 23 376 |
| Total supply | 160 579 | 67 135 | 12 107 | 108 384 | 8 518 | 1 847 | 7 912 | 12 027 | 4 124 | 382 633 |
| Total domestic use | 118 144 | 50 287 | 9 438 | 83 417 | 6 904 | 746 | 7 469 | 9 930 | 3 644 | 289 979 |
| Human consumption | 48 147 | 363 | 8 071 | 4 881 | 3 069 | 156 | 1 152 | 52 | 23 | 65 913 |
| Seed | 4 897 | 2 167 | 432 | 429 | 455 | 40 | 445 | 539 | 279 | 9 683 |
| Industrial uses | 11 600 | 9 156 | 95 | 12 507 | 1 311 | | 103 | 449 | 202 | 35 423 |
| <i>of which bioethanol/biofuel</i> | <i>5 000</i> | <i>437</i> | | <i>6 800</i> | <i>700</i> | | | <i>344</i> | <i>14</i> | <i>13 295</i> |
| Animal feed | 52 600 | 38 200 | 800 | 65 000 | 2 000 | 550 | 5 700 | 8 800 | 3 100 | 176 750 |
| Losses | 900 | 400 | 40 | 600 | 70 | | 70 | 90 | 40 | 2 210 |
| Exports (to third countries) | 25 534 | 8 824 | 900 | 3 085 | 154 | 4 | 187 | 2 | 8 | 38 699 |
| Total use | 143 678 | 59 111 | 10 338 | 86 502 | 7 059 | 750 | 7 656 | 9 932 | 3 653 | 328 678 |
| Ending stocks** | 16 901 | 8 024 | 1 769 | 21 882 | 1 460 | 1 097 | 256 | 2 095 | 472 | 53 955 |
| Change in stocks** | 4 704 | 2 785 | -518 | -3 041 | 1 255 | 443 | 98 | 879 | 422 | 7 024 |

* Marketing year: from July to June

** At the end of the marketing year



EU Cereals Market

- Focus on feed: competitiveness of different cereals (wheat – barley – maize)

EU cereals trade first two months of MY

| <i>Customs Surveillance</i> (tonnes) | 28 Member States 01/07/2019 - 31/08/2019 | | | | 28 Member States 01/07/2018 - 31/08/2018 | | 28 Member States 01/07/2017 - 31/08/2017 | |
|---------------------------------------|---|------------------|-----------|------------------|---|-----------|---|-----------|
| | Export | Y/Y variation | Import | Y/Y variation | Export | Import | Export | Import |
| Common wheat | 4 569 956 | ↑ +35% | 651 685 | ↓ -4% | 3 372 687 | 676 284 | 3 743 289 | 471 058 |
| Common wheat flour (grain equivalent) | 90 270 | → +0% | 4 711 | ↓ -14% | 90 012 | 5 488 | 162 063 | 6 273 |
| Durum wheat | 113 589 | ↑ +69% | 226 295 | ↑ +334% | 67 226 | 52 153 | 81 659 | 158 526 |
| Barley | 1 557 085 | ↑ +23% | 364 074 | ↑ +567% | 1 269 053 | 54 602 | 894 680 | 257 129 |
| Malt (grain equivalent) | 421 737 | ↓ -7% | 2 182 | ↑ +161% | 452 443 | 837 | 478 509 | 3 303 |
| Maize | 125 764 | ↑ +95% | 3 717 516 | ↑ +59% | 64 365 | 2 344 944 | 78 092 | 2 958 845 |



EU Cereals Trade

- How the higher freight rates can help the EU exports or rather put in a more disadvantageous position vs Black Sea?



Oilseeds



EU Oilseeds

EU OILSEEDS AREA

| Million ha | AVG 5 yrs trimmed | 2018/19 | 2019/20 September | change year on year | change on 5yrs AVG |
|--------------|-------------------|--------------|-------------------|---------------------|--------------------|
| Rapeseed | 6.67 | 6.93 | 5.61 | -19.0% | -15.8% |
| Sunflower | 4.20 | 4.12 | 4.35 | 5.5% | 3.6% |
| Soya Beans | 0.89 | 0.96 | 1.00 | 4.2% | 11.4% |
| TOTAL | 11.76 | 12.01 | 10.96 | -9% | -7% |

EU OILSEEDS PRODUCTION

| Million tonnes | AVG 5 yrs trimmed | 2018/19 | 2019/20 September | change 2018/19 | change AVG 5yrs |
|----------------|-------------------|--------------|-------------------|----------------|-----------------|
| Rapeseed | 21.31 | 20.04 | 16.93 | -15.6% | -20.6% |
| Sunflower | 9.33 | 9.96 | 9.95 | -0.2% | 6.7% |
| Soya Beans | 2.51 | 2.83 | 2.86 | 1.1% | 14.0% |
| TOTAL | 32.88 | 32.83 | 29.73 | -9.4% | -10.3% |

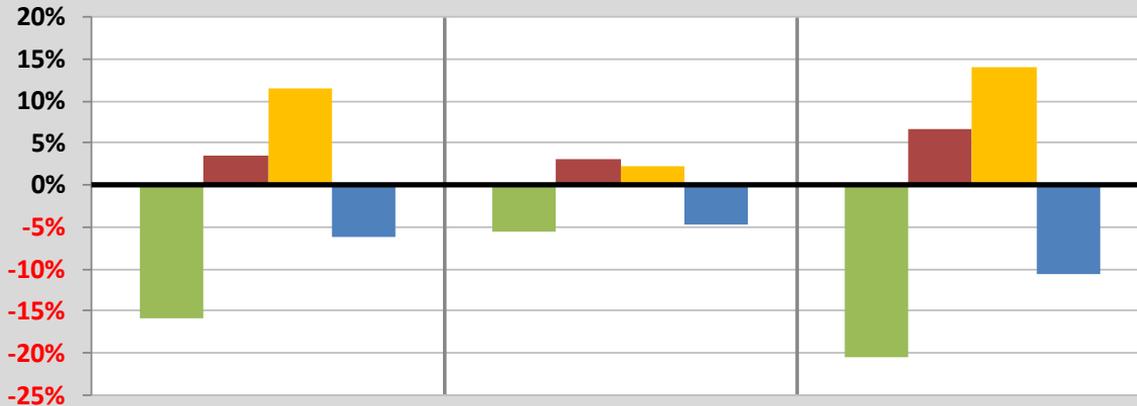
Sources : EC - DG AGRI

EU oilseeds production

2019/20 forecast: 29.7 million tonnes

2019/20 vs 5 year-trimmed average

Area Yield Production



lower area, yields and ultimately production for rapeseed

Rapeseed

Sunflower

Soya beans

Oilseeds

EU Rapeseed: MS

| Production Million tonnes | AVG 5 yrs trimmed | 2018/19 | 2019/20 September | change year on year | %change 5yrs trimmed |
|------------------------------|----------------------|--------------|----------------------|------------------------|-------------------------|
| TOTAL EU | 21.31 | 20.04 | 16.93 | -15.6% | -20.6% |
| France | 5.21 | 4.95 | 3.54 | -28% | -32% |
| Germany | 4.62 | 3.68 | 2.87 | -22% | -38% |
| Poland | 2.54 | 2.18 | 2.39 | 10% | -6% |
| UK | 2.23 | 2.07 | 1.71 | -18% | -24% |
| Czech Republic | 1.34 | 1.41 | 1.19 | -15% | -11% |
| Romania | 1.32 | 1.61 | 0.69 | -57% | -48% |
| Others | 4.04 | 4.14 | 4.54 | 10% | 12% |

Sources : DG AGRI G.4

EU Oilseeds Balance Sheet

Thousand metric tonnes

| OILSEED | 2018/19 est | | | | 2019/20 fc | | | |
|--------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | Rapeseed | Soybean | Sunflower | TOTAL | Rapeseed | Soybean | Sunflower | TOTAL |
| LAST UPDATED: 26/09/2019 | | | | | | | | |
| Beginning stocks | 2 287 | 2 296 | 937 | 5 520 | 1 520 | 2 140 | 891 | 4 551 |
| Usable production | 20 043 | 2 827 | 9 964 | 32 833 | 16 926 | 2 858 | 9 948 | 29 732 |
| Area (thousand ha) | 6 928 | 955 | 4 124 | 12 008 | 5 612 | 996 | 4 351 | 10 959 |
| Yield (tonnes/ha) | 2.9 | 3.0 | 2.4 | 2.7 | 3.0 | 2.9 | 2.3 | 2.7 |
| Imports (from third countries) | 4 232 | 15 076 | 521 | 19 830 | 5 500 | 15 100 | 513 | 21 113 |
| Total supply | 26 562 | 20 199 | 11 422 | 58 183 | 23 946 | 20 098 | 11 352 | 55 396 |
| Domestic use | 24 952 | 17 901 | 10 006 | 52 859 | 22 846 | 18 831 | 10 025 | 51 701 |
| of which crushing | 24 057 | 15 837 | 8 899 | 48 794 | 22 018 | 16 529 | 8 950 | 47 496 |
| Exports (to third countries) | 89 | 158 | 526 | 772 | 100 | 167 | 503 | 770 |
| Total use | 25 042 | 18 059 | 10 531 | 53 632 | 22 946 | 18 998 | 10 527 | 52 471 |
| Ending stocks | 1 520 | 2 140 | 891 | 4 551 | 1 000 | 1 100 | 825 | 2 925 |
| Change in stocks | -767 | -156 | -46 | -969 | -520 | -1 040 | -66 | -1 626 |

EU Oilseed meal Balance Sheet

Thousand metric tonnes

| OILSEED MEAL <small>LAST UPDATED: 26/09/2019</small> | 2018/19 est | | | | 2019/20 fc | | | |
|---|---------------|---------------|--------------|---------------|---------------|---------------|--------------|---------------|
| | Rapeseed | Soybean | Sunflower | TOTAL | Rapeseed | Soybean | Sunflower | TOTAL |
| Beginning stocks | 50 | 344 | 100 | 494 | 50 | 343 | 100 | 493 |
| Usable production | 13 713 | 12 511 | 4 894 | 31 119 | 12 550 | 13 058 | 4 923 | 30 530 |
| Imports (from third countries) | 521 | 18 022 | 3 468 | 22 011 | 368 | 18 700 | 3 452 | 22 520 |
| Total supply | 14 284 | 30 878 | 8 463 | 53 624 | 12 968 | 32 100 | 8 474 | 53 543 |
| Domestic use | 13 787 | 30 219 | 8 011 | 52 018 | 12 518 | 31 446 | 8 076 | 52 040 |
| Exports (to third countries) | 447 | 316 | 351 | 1 114 | 400 | 314 | 298 | 1 013 |
| Total use | 14 234 | 30 535 | 8 363 | 53 131 | 12 918 | 31 760 | 8 374 | 53 052 |
| Ending stocks | 50 | 343 | 100 | 493 | 50 | 340 | 100 | 490 |
| Change in stocks | - | -2 | - | -2 | - | -2 | - | -2 |

Oilseeds FOB export prices



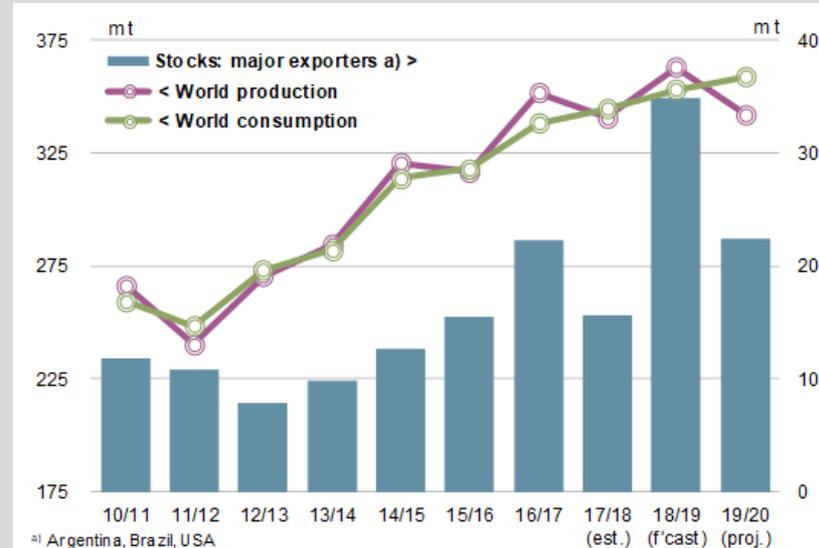
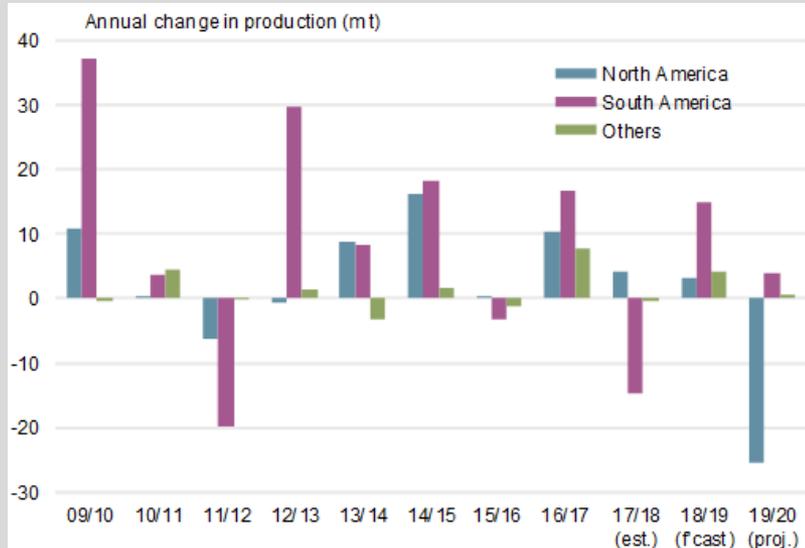
Source: IGC



EU oilseeds trade first two months of MY

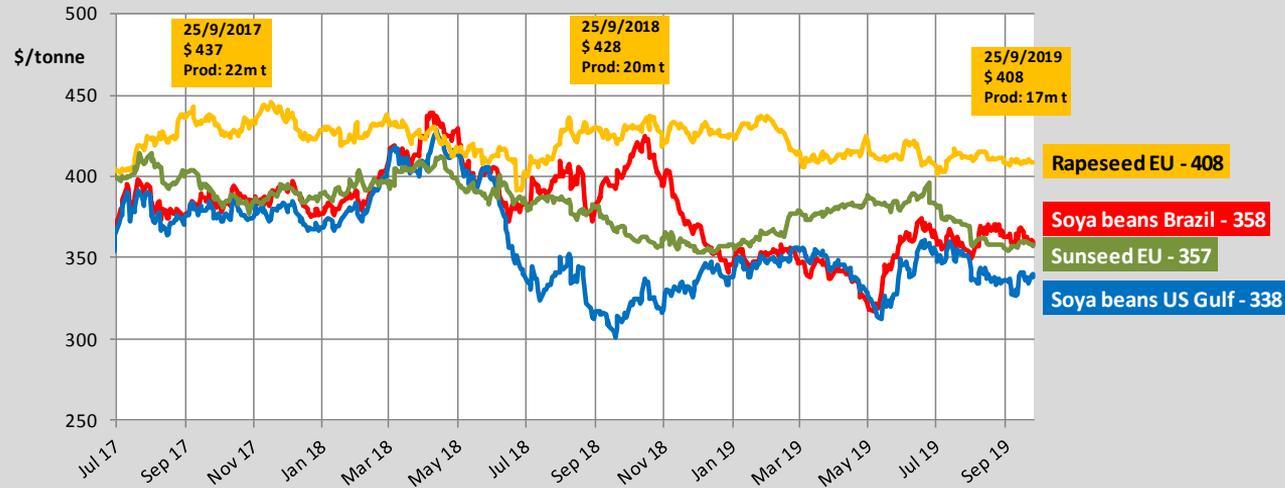
| <i>Customs Surveillance (tonnes)</i> | 28 Member States 01/07/2019 - 31/08/2019 | | | | 28 Member States 01/07/2018 - 31/08/2018 | | 28 Member States 01/07/2017 - 31/08/2017 | |
|--------------------------------------|---|----------|-----------|---------|---|-----------|---|-----------|
| | Export | Y/Y | Import | Y/Y | Export | Import | Export | Import |
| Soyabeans | 19 528 | ↑ +1019% | 2 429 732 | ↓ -8% | 1 746 | 2 649 850 | 7 534 | 2 280 721 |
| Rapeseed | 7 925 | ↓ -79% | 1 254 909 | ↑ +106% | 38 061 | 608 972 | 100 377 | 507 583 |
| Sunflowerseed | 46 779 | ↓ -6% | 20 286 | ↓ -7% | 49 665 | 21 714 | 12 259 | 55 828 |
| Soyameal | 62 808 | ↓ -8% | 3 581 740 | ↑ +19% | 67 908 | 3 013 688 | 86 172 | 3 577 154 |
| Rapeseed meal | 68 080 | ↓ -1% | 65 263 | ↑ +29% | 68 543 | 50 478 | 78 667 | 21 418 |
| Sunflowerseed meal | 44 273 | ↓ -2% | 507 036 | ↑ +36% | 45 107 | 373 488 | 46 437 | 558 270 |

How is the drop in US soya production and the uncertainty about Chinese needs influencing the market?



Source: IGC

Why are EU rapeseed prices not reflecting the current supply situation on the market? Has this influenced the sowing?



Source: IGC



Thank you for your attention!

**Market data for cereals, oilseeds and protein
crops are available at the
EU Crops Market Observatory**

**[https://ec.europa.eu/agriculture/market-
observatory/crops](https://ec.europa.eu/agriculture/market-observatory/crops)**