



EU COP balance sheets 2015/2016 and forecast 2016/17

AGRI C 4
Civil Dialogue Group Arable Crops
9 September 2016



Contents

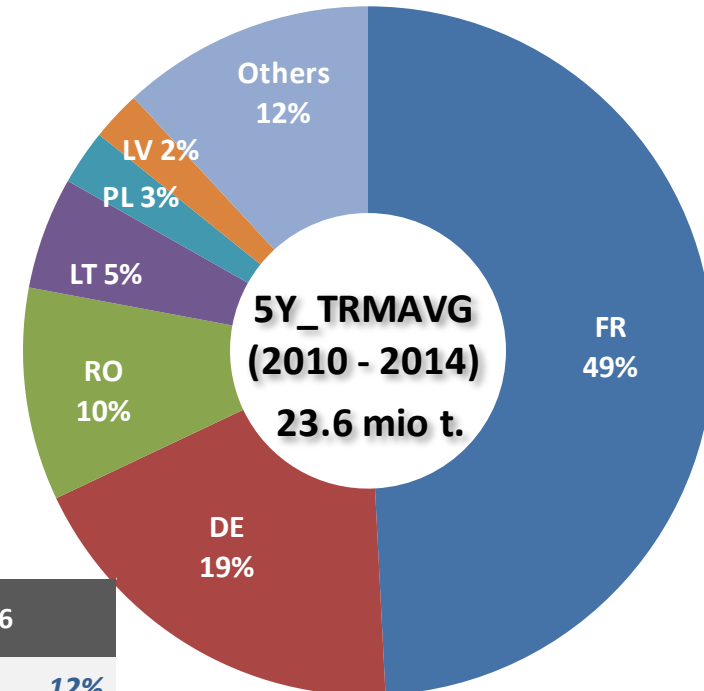
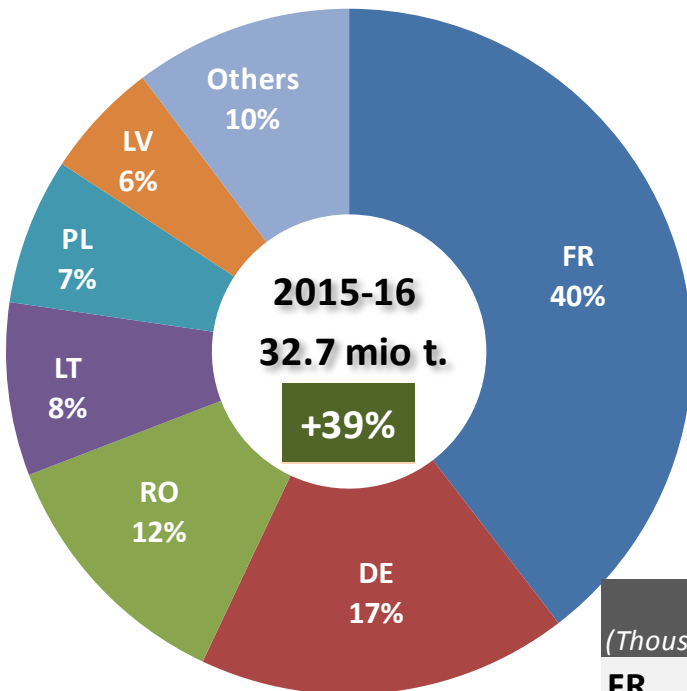
- 1. 2015/16 MY Cereals (trade and balance sheet)**
- 2. 2016/17 MY Cereals (production and balance sheet)**
- 3. Cereals prices**
- 4. 2016/17 MY Oilseeds and Protein Crops**



2015/16 Marketing Year

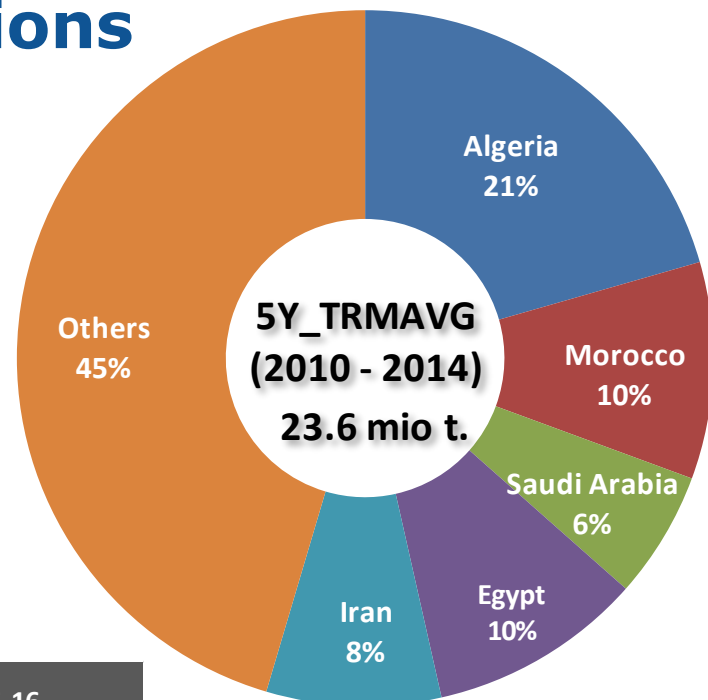
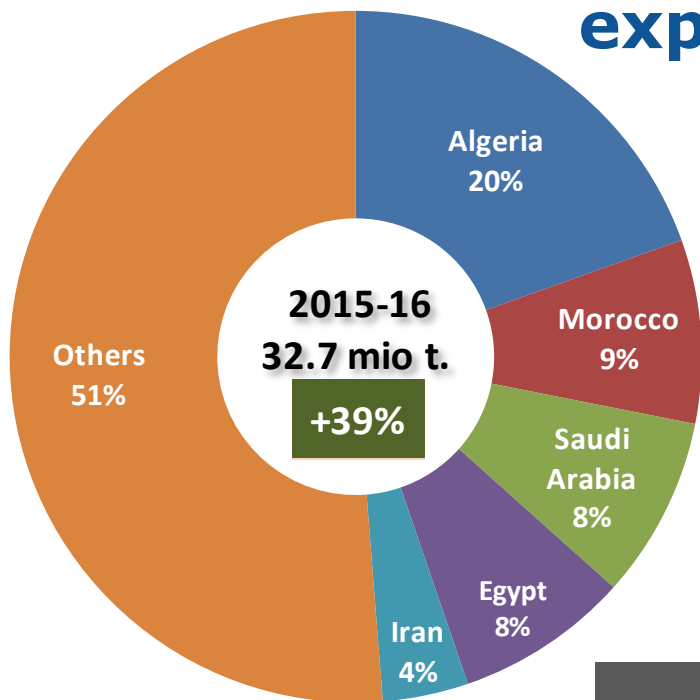
Cereals

EU MS exporting common wheat (incl. flour and groats)



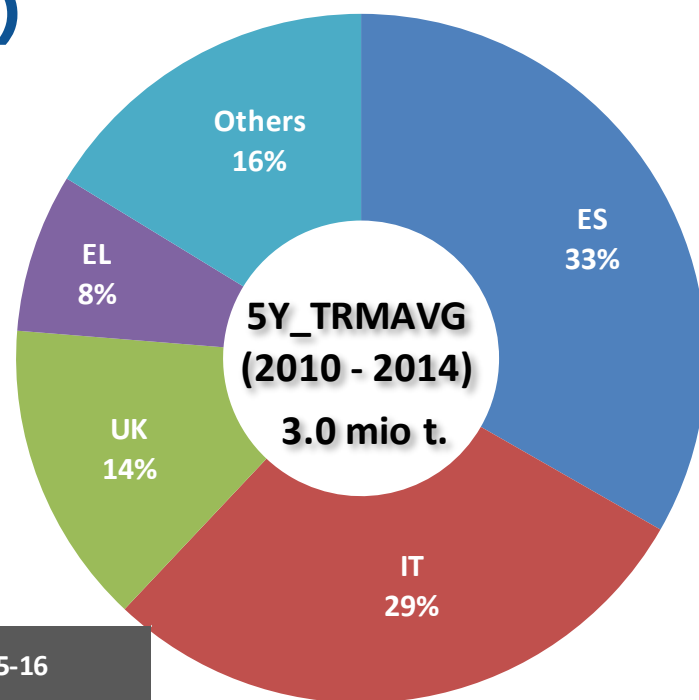
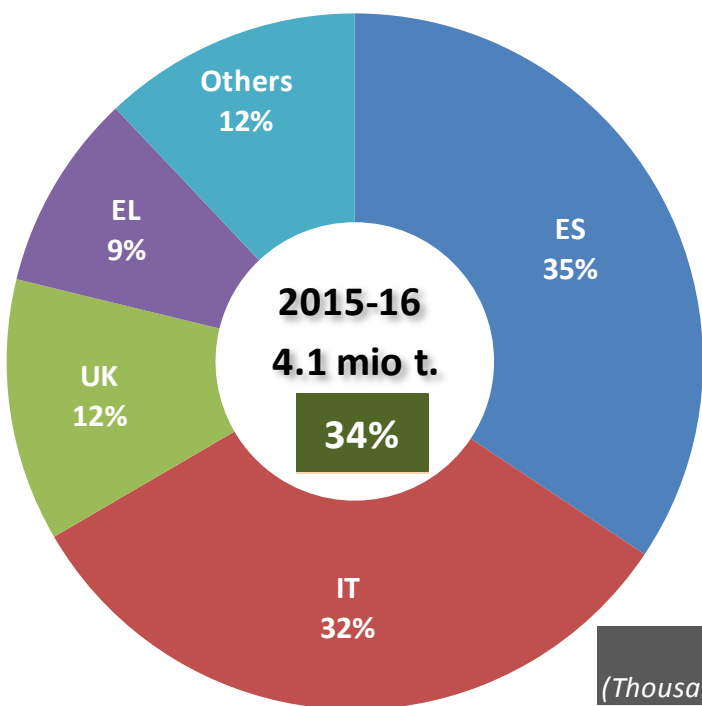
| | 5Y_TRMAVG (2010 - 2014) | 2015-16 | |
|--------|----------------------------|---------|--------|
| FR | 11 599 | 12 933 | ↑ 12% |
| DE | 4 427 | 5 713 | ↑ 29% |
| RO | 2 354 | 3 965 | ↑ 68% |
| LT | 1 240 | 2 669 | ↑ 115% |
| PL | 608 | 2 262 | ↑ 272% |
| LV | 551 | 1 799 | ↑ 226% |
| Others | 2 800 | 3 362 | ↑ 20% |

EU common wheat (incl. flour and groats) export destinations



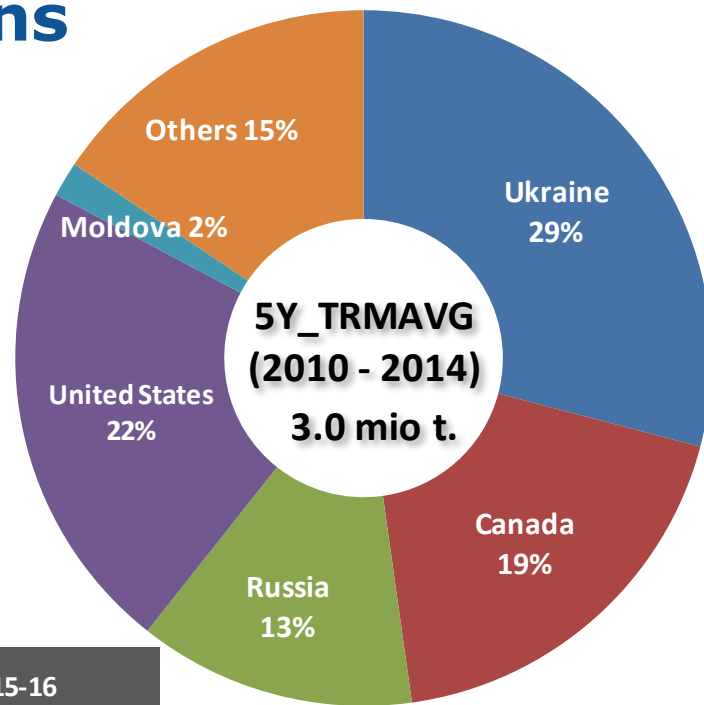
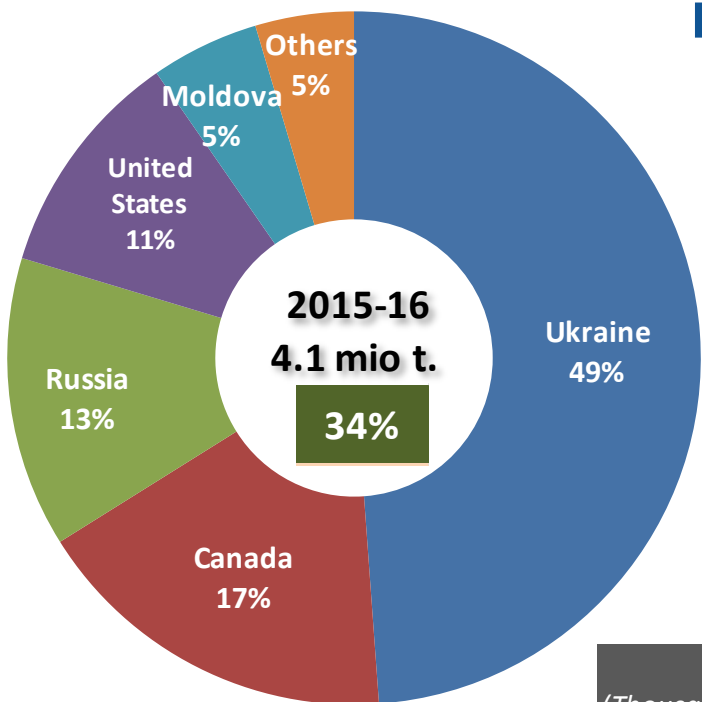
| | 5Y_TRMAVG (2010 - 2014) | 2015-16 | |
|-----------------|----------------------------|---------|--------|
| (Thousand tons) | | | |
| Algeria | 4 844 | 6 386 | ↑ 32% |
| Morocco | 2 376 | 2 808 | ↑ 18% |
| Saudi Arabia | 1 394 | 2 781 | ↑ 100% |
| Egypt | 2 344 | 2 658 | ↑ 13% |
| Iran | 1 911 | 1 310 | ↓ -31% |
| Others | 10 709 | 16 760 | ↑ 56% |

EU MS importing common wheat (incl. flour and groats)



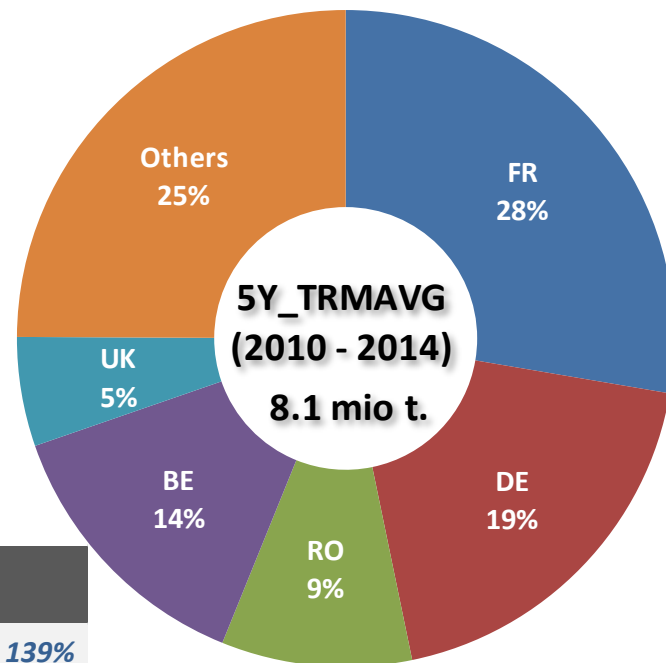
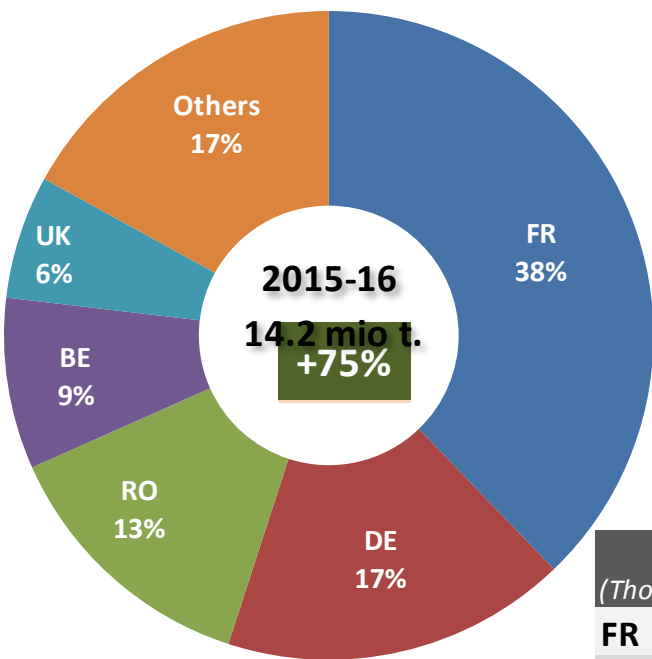
| | 5Y_TRMAVG (2010 - 2014) | 2015-16 | |
|--------|----------------------------|---------|-------|
| ES | 1 011 | 1 403 | ↑ 39% |
| IT | 873 | 1 316 | ↑ 51% |
| UK | 433 | 498 | ↑ 15% |
| EL | 226 | 374 | ↑ 65% |
| Others | 494 | 492 | → 0% |
| | | | |
| | | | |

EU common wheat (incl. flour and groats) import origins



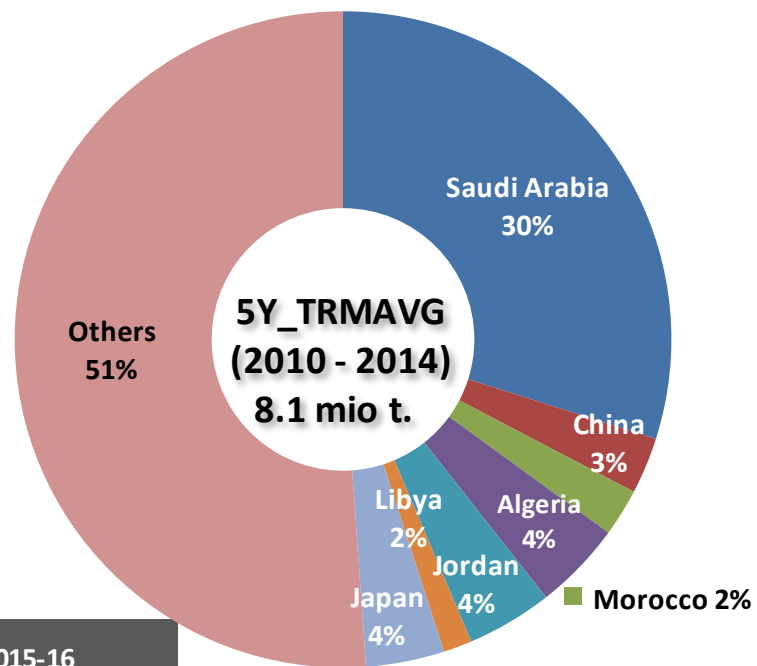
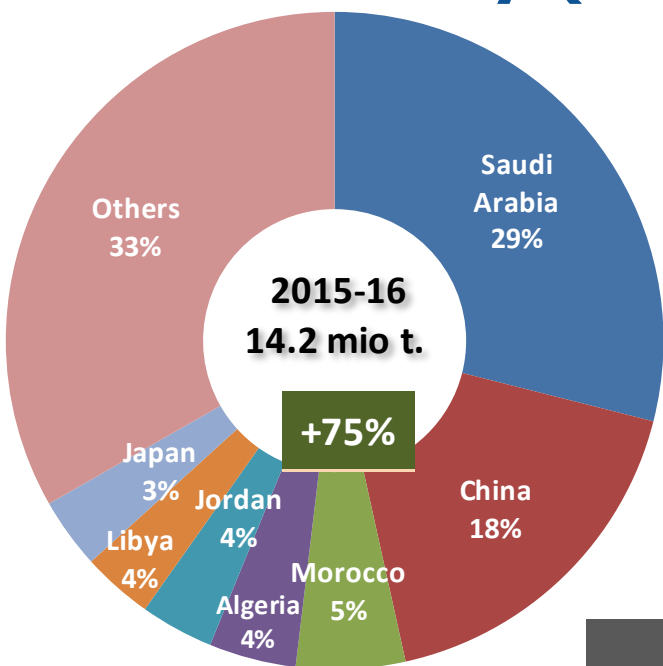
| | 5Y_TRMAVG (2010 - 2014) | 2015-16 |
|-----------------|----------------------------|---------------------------|
| (Thousand tons) | | |
| Ukraine | 884 | 1 995 ↑ 126% |
| Canada | 567 | 704 ↑ 24% |
| Russia | 391 | 553 ↑ 42% |
| United States | 672 | 437 ↓ -35% |
| Moldova | 50 | 206 ↑ 316% |
| Others | 473 | 188 ↓ -60% |

EU MS exporting barley (incl. malt)



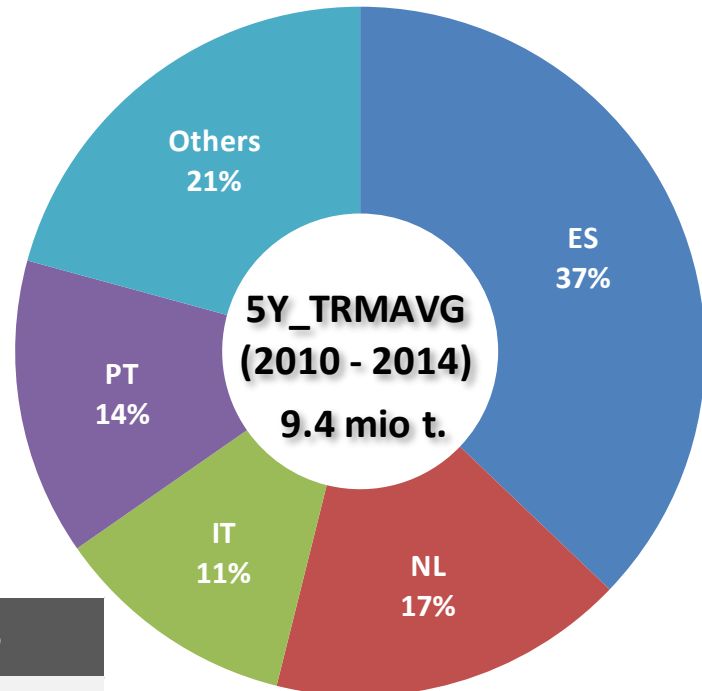
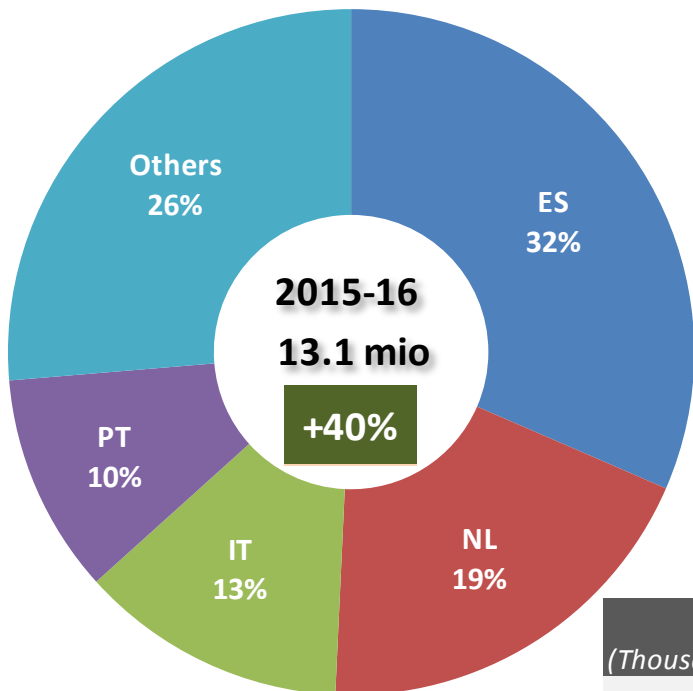
| | 5Y_TRMAVG (2010 - 2014) | 2015-16 | |
|-----------------|----------------------------|---------|--------|
| (Thousand tons) | | | |
| FR | 2 238 | 5 350 | ↑ 139% |
| DE | 1 543 | 2 434 | ↑ 58% |
| RO | 757 | 1 886 | ↑ 149% |
| BE | 1 098 | 1 207 | ↑ 10% |
| UK | 435 | 871 | ↑ 100% |
| Others | 2 016 | 2 404 | ↑ 19% |
| | | | |
| | | | |
| | | | |

EU barley (incl. malt) export destinations



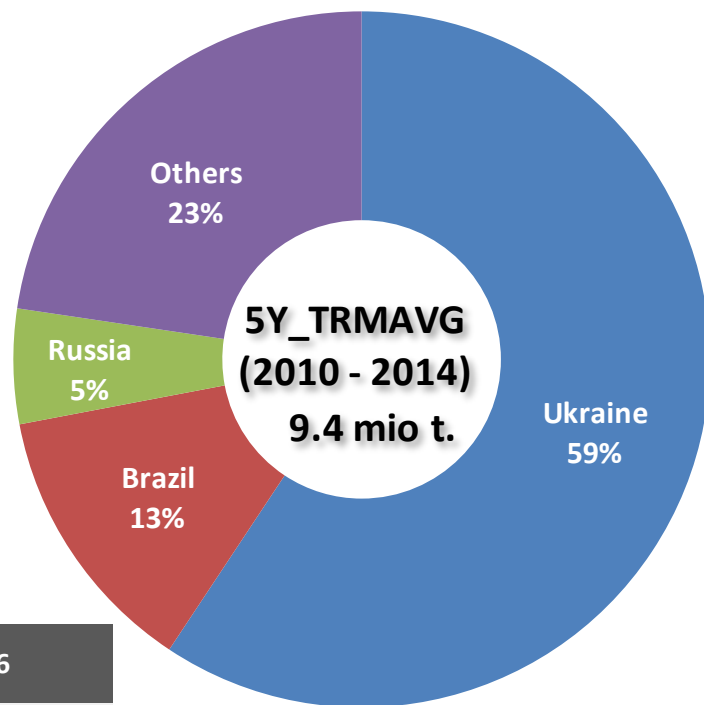
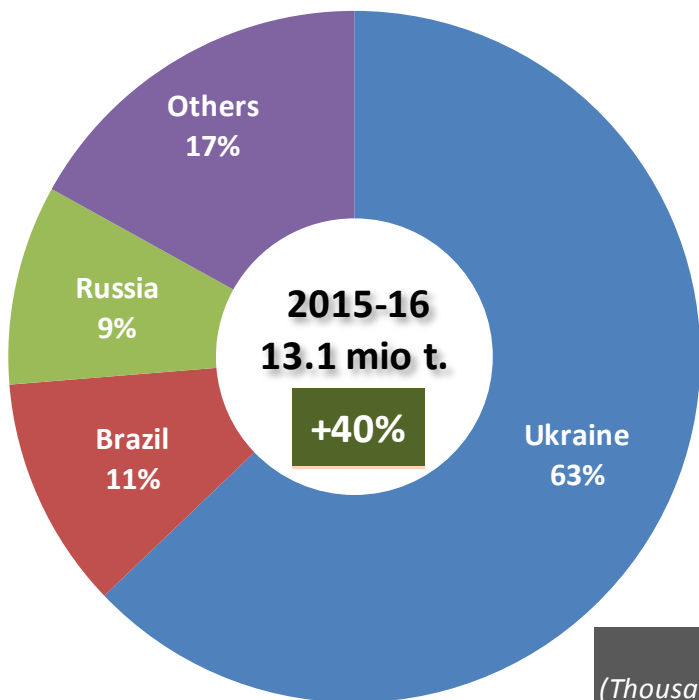
| | 5Y_TRMAVG (2010 - 2014) | 2015-16 | |
|-----------------|----------------------------|---------|-------|
| (Thousand tons) | | | |
| Saudi Arabia | 2 418 | 4 097 ↑ | 69% |
| China | 225 | 2 489 ↑ | 1007% |
| Morocco | 189 | 759 ↑ | 301% |
| Algeria | 353 | 606 ↑ | 72% |
| Jordan | 342 | 510 ↑ | 49% |
| Libya | 114 | 493 ↑ | 332% |
| Japan | 312 | 491 ↑ | 57% |
| Others | 4 134 | 4 707 ↑ | 14% |

EU MS importing maize (incl. Processed products)



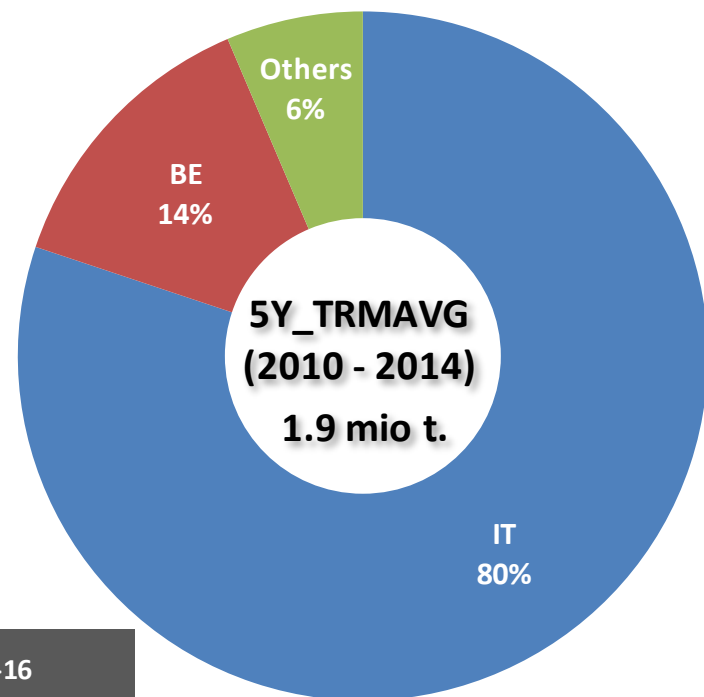
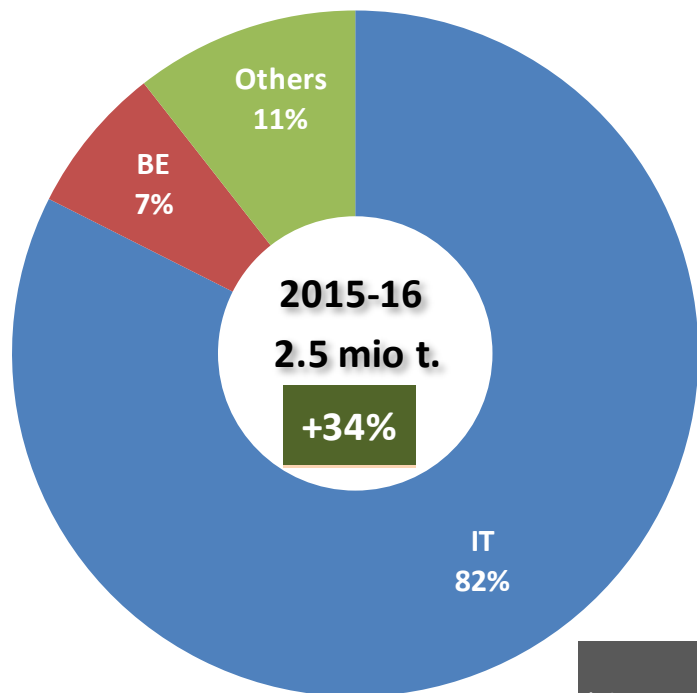
| | 5Y_TRMAVG (2010 - 2014) | 2015-16 | |
|--------|----------------------------|---------|-----|
| ES | 3 478 | 4 141 ↑ | 19% |
| NL | 1 570 | 2 527 ↑ | 61% |
| IT | 1 070 | 1 655 ↑ | 55% |
| PT | 1 305 | 1 361 ↑ | 4% |
| Others | 1 944 | 3 459 ↑ | 78% |
| | | | |
| | | | |
| | | | |

EU maize (incl. Processed products) import origins



| | 5Y_TRMAVG (2010 - 2014) | 2015-16 | |
|---------|----------------------------|---------|------|
| Ukraine | 5 556 | 8 260 ↑ | 49% |
| Brazil | 1 189 | 1 427 ↑ | 20% |
| Russia | 500 | 1 228 ↑ | 146% |
| Others | 2 122 | 2 227 ↑ | 5% |
| | | | |
| | | | |
| | | | |

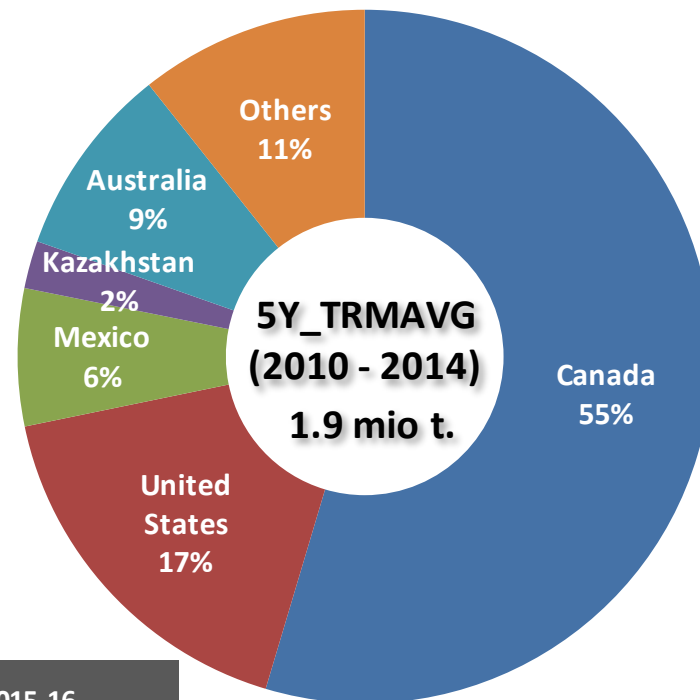
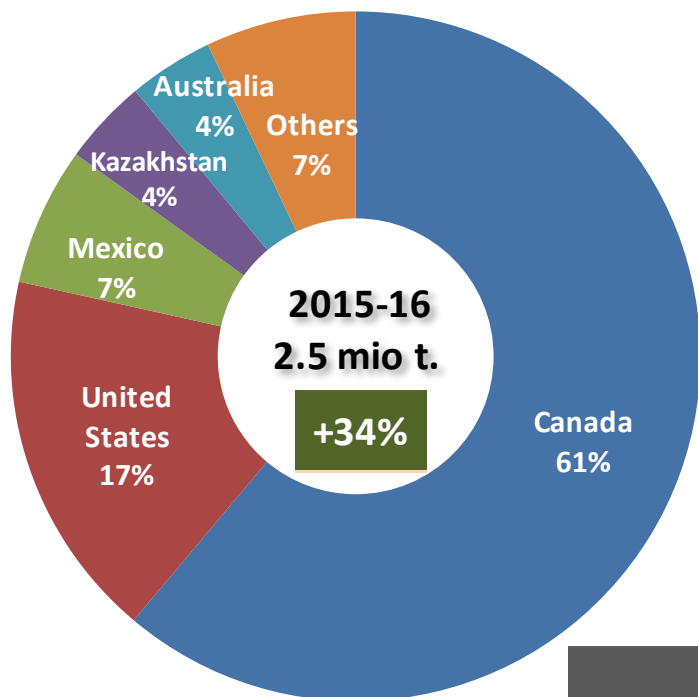
EU MS importing durum wheat (incl. flour)



| (Thousand tons) | 5Y_TRMAVG (2010 - 2014) | 2015-16 | |
|-----------------|----------------------------|----------------------|------|
| IT | 1 517 | 2 083 ↑ | 37% |
| BE | 255 | 177 ↓ | -31% |
| Others | 121 | 267 ↑ | 120% |
| | | | |
| | | | |

Source: EUROSTAT (COMEXT)

EU durum wheat (incl. flour) import origins



| (Thousand tons) | 5Y_TRMAVG (2010 - 2014) | 2015-16 | |
|-----------------|----------------------------|---------|--------|
| Canada | 1 034 | 1 545 | ↑ 49% |
| United States | 325 | 438 | ↑ 35% |
| Mexico | 121 | 164 | ↑ 35% |
| Kazakhstan | 42 | 102 | ↑ 141% |
| Australia | 169 | 101 | ↓ -41% |

| Cereals balance sheet:Marketing year: 2015/2016 | | | | | | | | | | | Million |
|--|--------|--------|-------|-------|-----|---------|------|-----------|--------|--|---------|
| <i>Aug-16</i> | Common | | | | | | | | | | tonnes |
| | wheat | Barley | Durum | Maize | Rye | Sorghum | Oats | Triticale | Others | | EUR 28 |
| Beginning stocks (01.07.2015) | 11,0 | 6,3 | 0,9 | 22,4 | 1,5 | 0,3 | 1,4 | 1,3 | 2,3 | | 47,3 |
| Usable production | 151,6 | 60,7 | 8,5 | 58,0 | 7,6 | 0,7 | 7,5 | 12,7 | 3,2 | | 310,5 |
| Import | 4,1 | 0,3 | 2,5 | 13,1 | 0,0 | 0,1 | 0,0 | 0,0 | 0,2 | | 20,4 |
| TOTAL AVAILABILITIES | 166,6 | 67,2 | 11,9 | 93,6 | 9,2 | 1,1 | 8,9 | 14,0 | 5,7 | | 378,2 |
| USE | | | | | | | | | | | |
| - Human | 48,0 | 0,4 | 8,1 | 5,0 | 3,0 | 0,2 | 1,2 | 0,1 | 0,0 | | 65,8 |
| - Seed | 4,7 | 2,3 | 0,4 | 0,5 | 0,5 | 0,0 | 0,5 | 0,5 | 0,3 | | 9,6 |
| - Industrial | 10,6 | 9,3 | 0,1 | 10,0 | 1,5 | 0,0 | 0,1 | 0,6 | 0,1 | | 32,3 |
| of which alcohol | | | | | | | | | | | 12,8 |
| o.w. bioethanol/biofuel | 4,5 | 0,7 | | 4,7 | 0,8 | | | 0,5 | | | 11,2 |
| - Animal feed | 55,5 | 37,0 | 0,1 | 59,0 | 3,0 | 0,7 | 4,8 | 11,2 | 3,2 | | 174,5 |
| TOTAL USE | 118,8 | 48,9 | 8,7 | 74,5 | 8,0 | 0,9 | 6,5 | 12,3 | 3,6 | | 282,2 |
| Losses (excl on-farm) | 0,9 | 0,4 | 0,1 | 0,6 | 0,1 | 0,0 | 0,1 | 0,1 | 0,0 | | 2,2 |
| Solde disponible | 47,0 | 17,9 | 3,2 | 18,6 | 1,1 | 0,2 | 2,3 | 1,6 | 2,0 | | 93,8 |
| Export | 32,7 | 14,2 | 1,2 | 2,2 | 0,2 | 0,0 | 0,2 | 0,0 | 0,0 | | 50,8 |
| Ending stocks (30.06.2016) | 14,3 | 3,8 | 2,0 | 16,3 | 0,9 | 0,2 | 2,1 | 1,6 | 2,0 | | 43,1 |

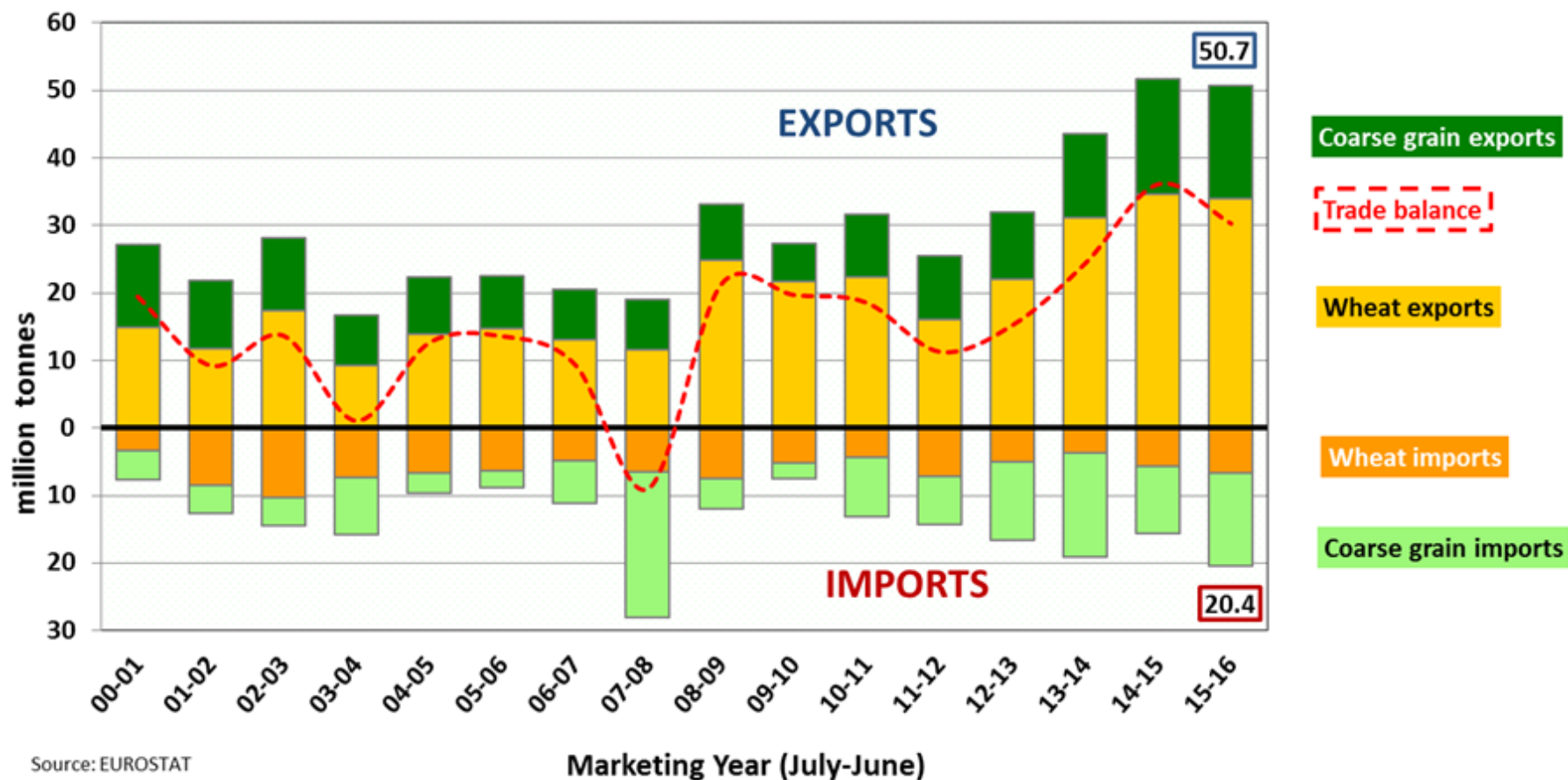


EU BALANCE SHEET 2015/2016

- Good level of harvest:
 - New record for wheat
 - High percentage of milling wheat
 - Lower feed grain
- High level of exports for total cereals including:
 - Record for barley (1st on world market)
 - Second highest level for wheat (1st on world market)
- Second highest level of import (after 2007/08 record)
- Decrease of total ending stocks (but increase for soft and durum wheat)

EU 28 - Cereals exports and imports

including flour and other processed products in grain equivalent



Source: EUROSTAT

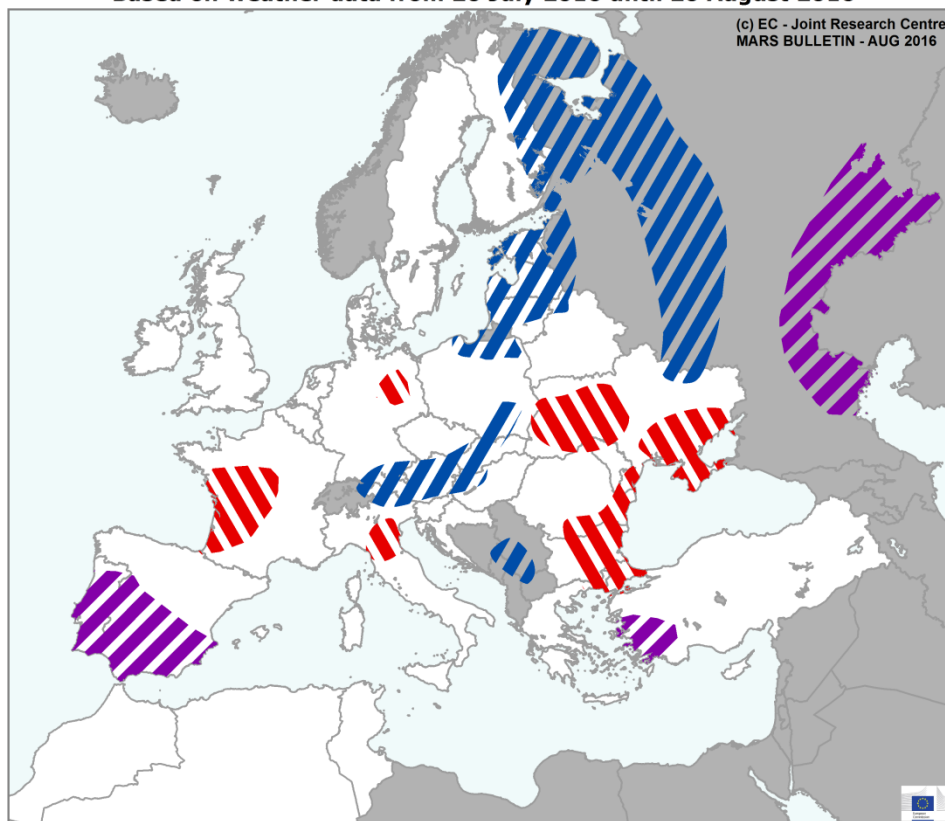


2016/17 Marketing Year

Cereals

AREAS OF CONCERN - EXTREME WEATHER EVENTS

Based on weather data from 20 July 2016 until 20 August 2016



Rain surplus



Rain deficit

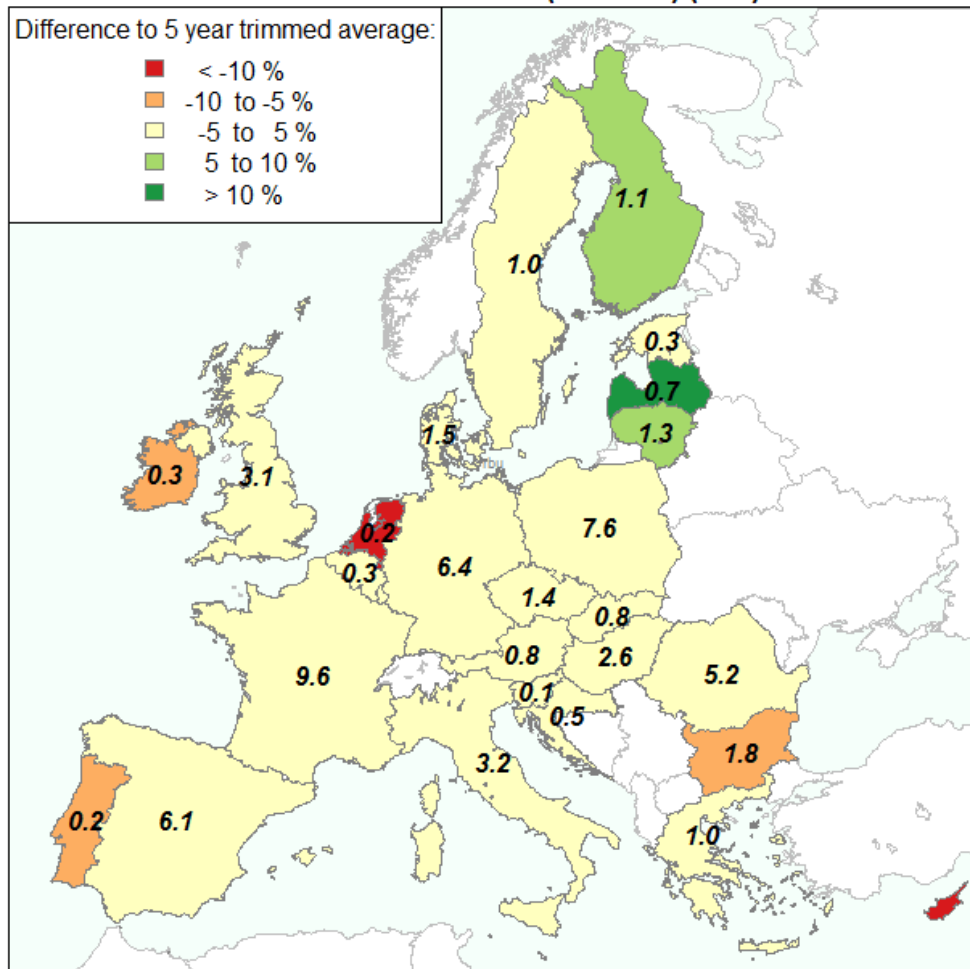


Heat wave

EU 28- 2016 Area Forecast

| EU EVOL CEREALS AREA | | | | | |
|------------------------|-------------|-------------|-------------|-------------|-----------|
| | 2014 | 2015 | 2016 | 2016 | % change |
| Million ha | | | July fcst | Aug fcst | 2015/2016 |
| TOTAL | 58,1 | 57,3 | 57,0 | 57,1 | -0,4 |
| Soft wheat | 24,4 | 24,3 | 23,9 | 24,1 | -1,0 |
| Durum wheat | 2,3 | 2,5 | 2,6 | 2,7 | 8,1 |
| Barley | 12,4 | 12,2 | 12,5 | 12,4 | 1,8 |
| Maize | 9,6 | 9,2 | 8,8 | 8,8 | -4,9 |
| Rye | 2,1 | 2,0 | 2,2 | 2,1 | 8,3 |
| Oats | 2,5 | 2,5 | 2,6 | 2,5 | 0,7 |
| Sources : DG AGRI - C4 | | | | | |

All cereals area 2016 (mio ha) (est.)



Calculations and cartography: European Commission DG AGRI C4 2016-08-23 © EuroGeographics for the administrative boundaries

EU28 area : 57.1 (mio ha) Difference to 5 year trimmed average: -1 %

EU 28- 2016 Production Forecasts

| EU EVOL CEREALS USABLE PRODUCTIONS | | | | | |
|------------------------------------|--------------|--------------|--------------|--------------|-------------|
| | 2014/2015 | 2015/2016 | 2016/2017 | 2016/2017 | %change |
| Million tonnes | | | July fcst | Aug fcst | 2015/2016 |
| TOTAL | 329,2 | 310,5 | 312,9 | 294,7 | -5,1 |
| Soft wheat | 148,7 | 151,6 | 144,5 | 133,3 | -12,1 |
| Durum wheat | 7,6 | 8,5 | 9,0 | 8,7 | 2,4 |
| Barley | 60,2 | 60,7 | 62,1 | 59,0 | -2,8 |
| Maize | 77,9 | 58,0 | 65,5 | 62,5 | 7,8 |
| Rye | 8,7 | 7,6 | 8,0 | 7,7 | 1,3 |
| Oats | 7,7 | 7,5 | 7,7 | 7,6 | 1,3 |
| Sources : DG AGRI -C4 | | | | | |

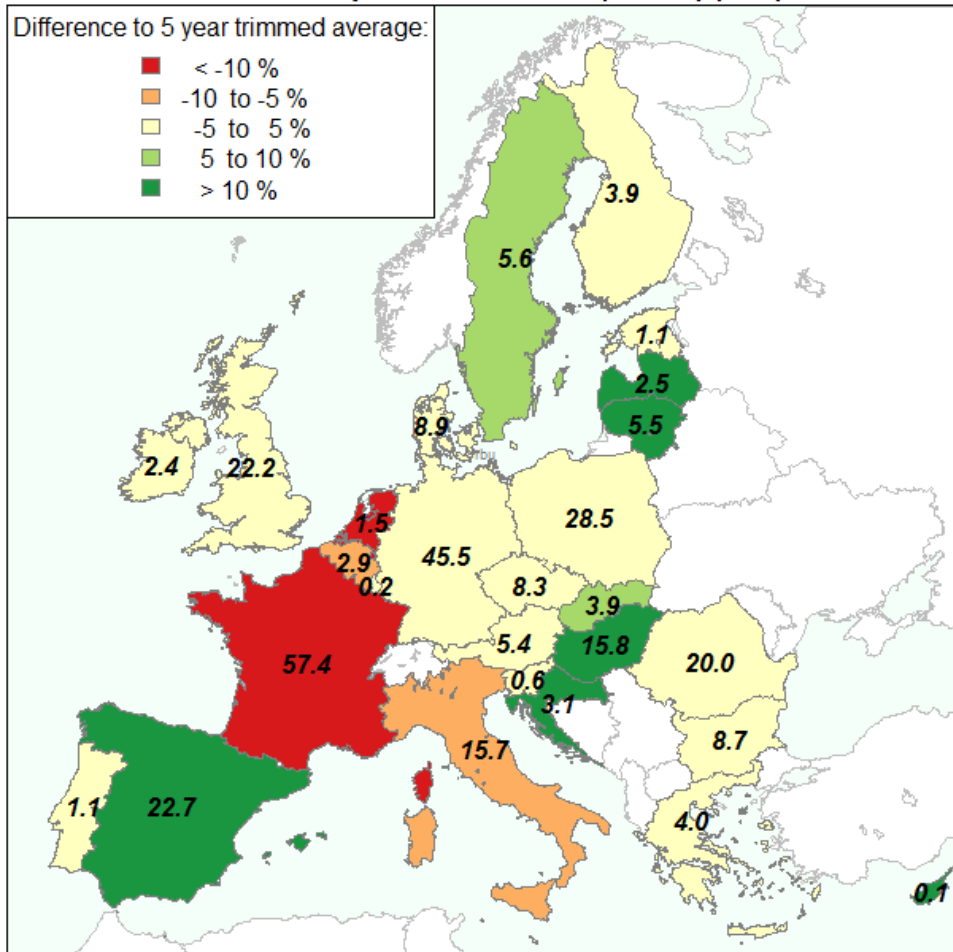
EU 28 - 2016 Production Forecast

| | | |
|--------------------------------------|--------|--|
| Most important producers | | |
| (80% of EU production) | | |
| total cereals prod changes 2015/2016 | | |
| | | |
| FR | -20,4% | |
| DE | -6,9% | |
| PL | 1,9% | |
| IT | -2,8% | |
| UK | -10,5% | |
| ES | 21,7% | |
| HU | 12,7% | |
| RO | 7,6% | |
| | | |

EU 28- 2016 Production Forecast

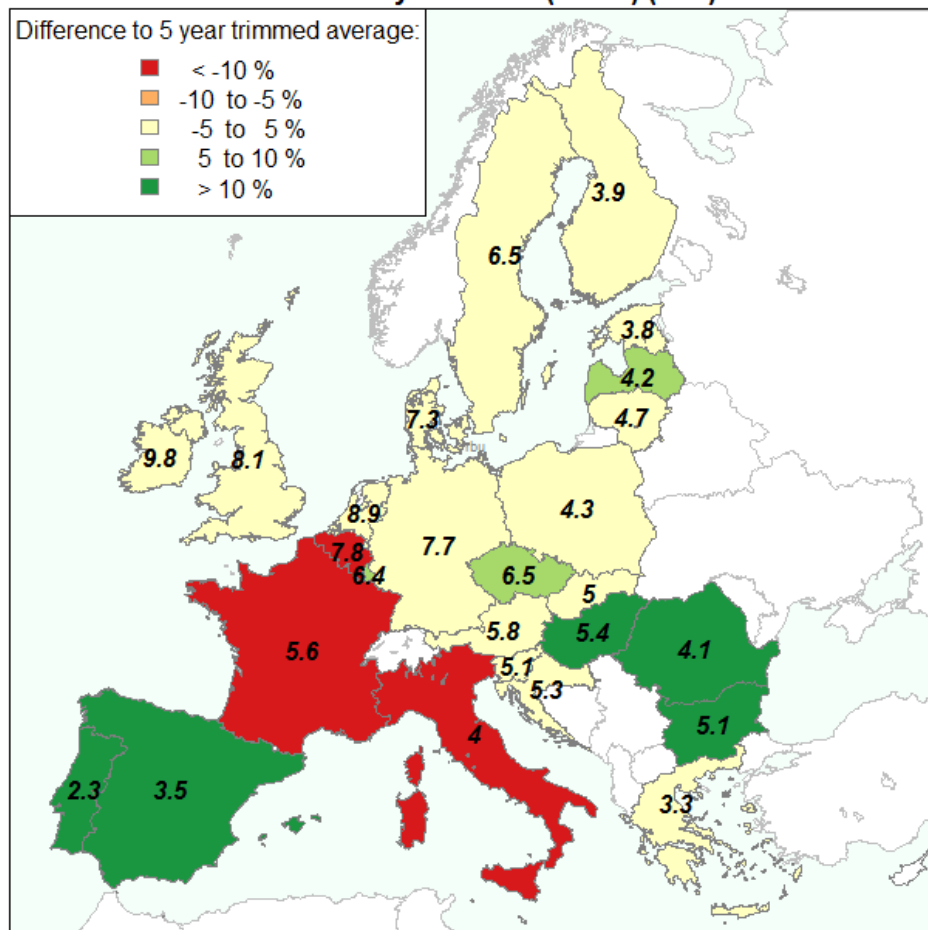
| 2016/2017 Marketing Year | | | | |
|--------------------------|-------------|-----------|-------|------------|
| | usable prod | | | |
| | EC | Stratégie | CCR | ADM Europe |
| Million tonnes | DG AGRI | Grain | | |
| | Aug | Aug | Aug | Aug |
| Cereals | 294,7 | 299,7 | 305,5 | 295,7 |
| Soft Wheat | 133,3 | 137,9 | 139,9 | 135,6 |
| Durum Wheat | 8,7 | 9,0 | 9,0 | 8,2 |
| Barley | 59,0 | 60,6 | 60,6 | 58,8 |
| Maize | 62,5 | 60,6 | 63,8 | 61,9 |
| Rye | 7,7 | 8,4 | 8,0 | 7,9 |
| | | | | |

All cereals production 2016 (mio t) (est.)



EU28 production : 294.7 (mio t) Difference to 5 year trimmed average: -2 %

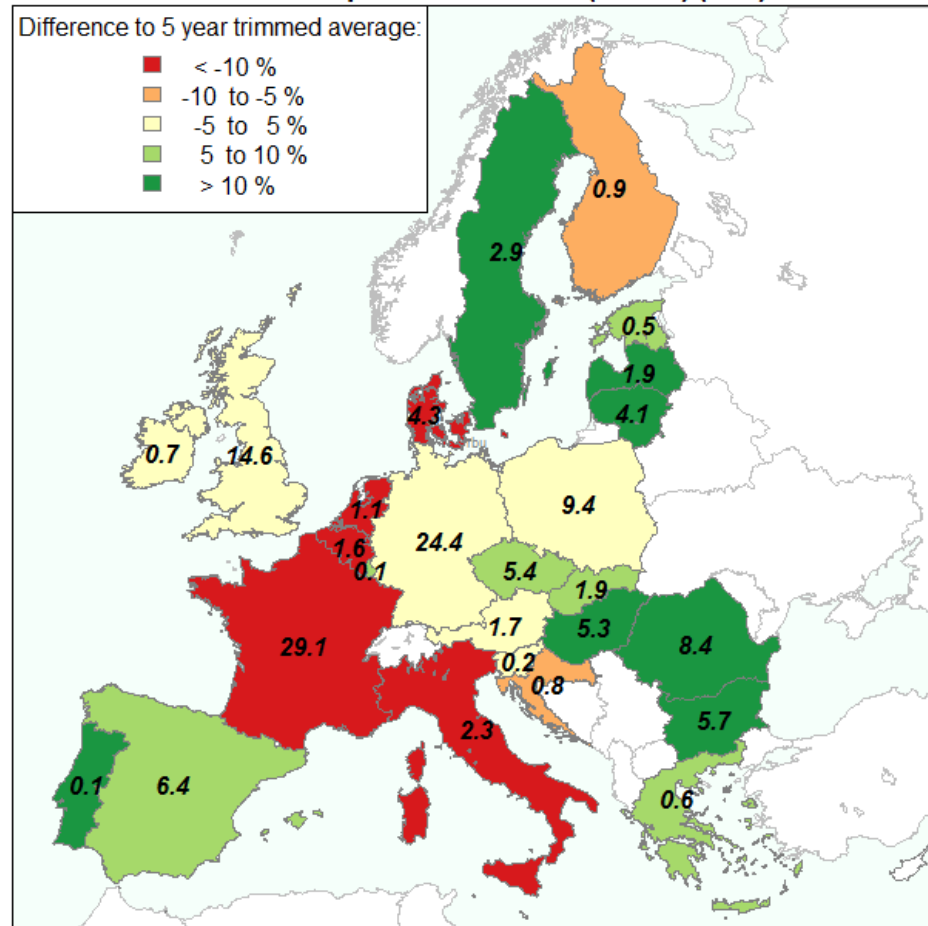
Soft wheat yield 2016 (t/ha) (est.)



Calculations and cartography: European Commission DG AGRI C4 2016-08-23 © EuroGeographics for the administrative boundaries

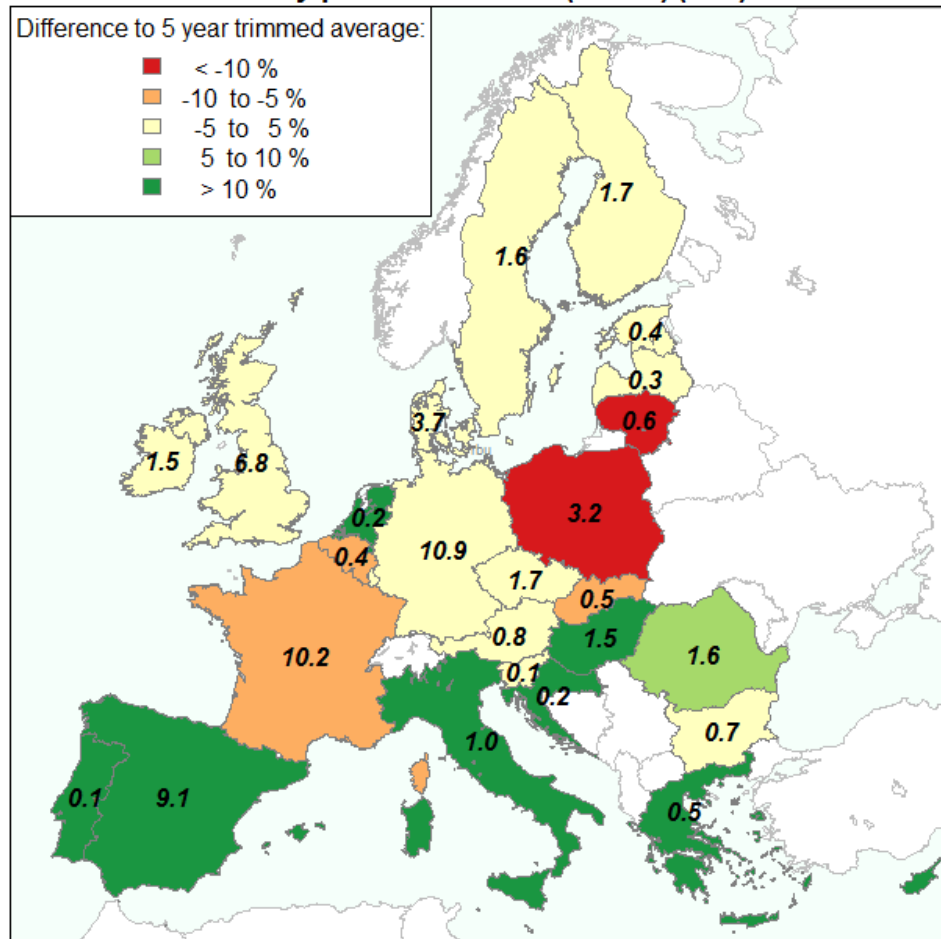
EU28 yield : 5.6 (t/ha) Difference to 5 year trimmed average: -4 %

Soft wheat production 2016 (mio t) (est.)



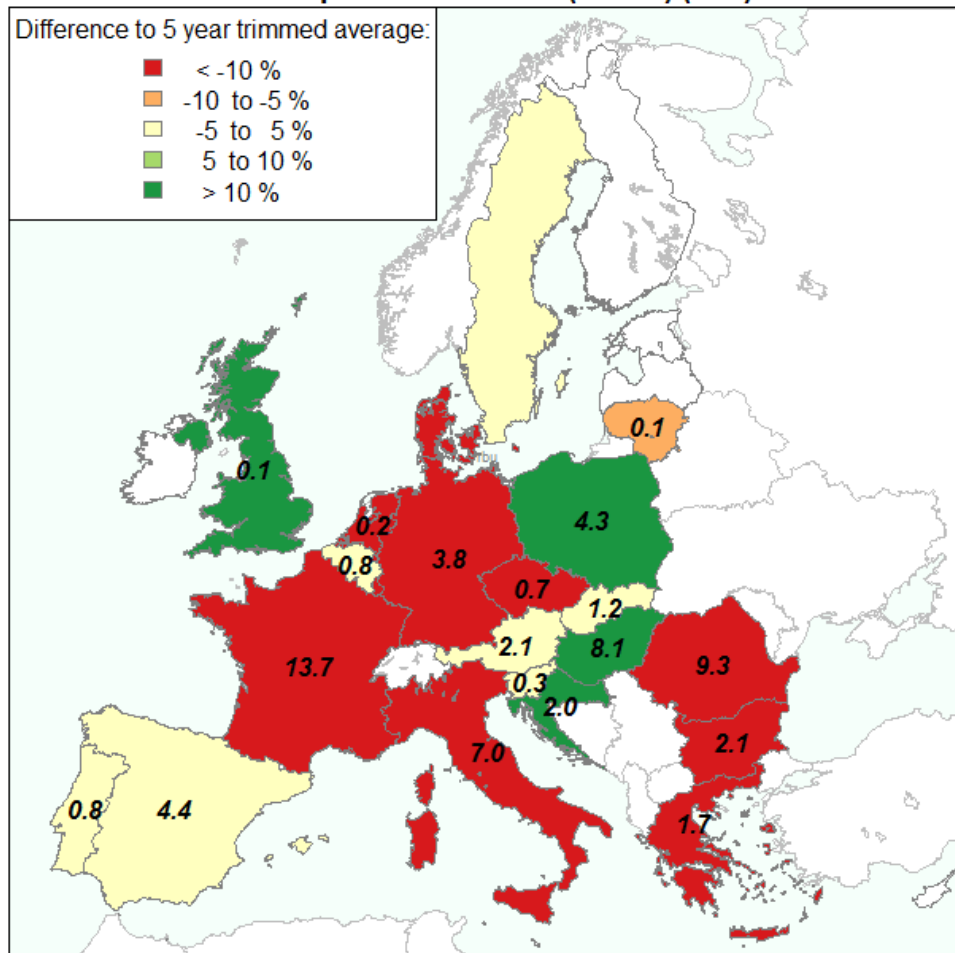
EU28 production : 133.3 (mio t) Difference to 5 year trimmed average: -3 %

Barley production 2016 (mio t) (est.)



EU28 production : 59.0 (mio t) Difference to 5 year trimmed average: 1 %

Maize production 2016 (mio t) (est.)



EU28 production : 62.5 (mio t) Difference to 5 year trimmed average: -5 %



TRADE MEASURES

- **Russia:** Government agreed to reduce to zero the wheat export tax from mid-September 2016 until 1/07/2018.
- **Egypt:** reinstated its zero-tolerance ergot policy

| | Cereals balance sheet:Marketing year: 2016/2017 | | | | | | | | | Million tonnes EUR 28 |
|-----------------------------------|--|-------------|-------------|-------------|------------|------------|------------|-------------|------------|-----------------------------|
| Aug-16 | Common wheat | Barley | Durum | Maize | Rye | Sorghum | Oats | Triticale | Others | |
| Beginning stocks (01.07.2016) | 14,3 | 3,8 | 2,0 | 16,3 | 0,9 | 0,2 | 2,1 | 1,6 | 2,0 | 43,1 |
| Usable production | 133,3 | 59,0 | 8,7 | 62,5 | 7,7 | 0,6 | 7,6 | 11,2 | 4,1 | 294,7 |
| Import | 3,6 | 0,2 | 2,1 | 13,0 | 0,1 | 0,1 | 0,0 | 0,0 | 0,1 | 19,2 |
| TOTAL AVAILABILITIES | 151,1 | 62,9 | 12,8 | 91,8 | 8,7 | 0,9 | 9,7 | 12,8 | 6,2 | 357,0 |
| USE | | | | | | | | | | |
| - Human | 48,0 | 0,4 | 8,1 | 5,0 | 3,0 | 0,2 | 1,2 | 0,1 | 0,0 | 65,9 |
| - Seed | 4,7 | 2,3 | 0,4 | 0,5 | 0,5 | 0,0 | 0,5 | 0,5 | 0,3 | 9,6 |
| - Industrial | 11,0 | 9,2 | 0,1 | 10,1 | 1,4 | 0,0 | 0,1 | 0,6 | 0,1 | 32,6 |
| of which alcohol | | | | | | | | | | 13,1 |
| o.w. bioethanol/biofuel | 4,9 | 0,6 | | 4,8 | 0,7 | | | 0,5 | | 11,5 |
| - Animal feed | 53,5 | 37,5 | 0,1 | 61,7 | 3,0 | 0,6 | 5,0 | 10,1 | 3,5 | 175,0 |
| TOTAL USE | 117,2 | 49,3 | 8,7 | 77,3 | 7,9 | 0,8 | 6,7 | 11,2 | 3,9 | 283,1 |
| Losses (excl on-farm) | 0,9 | 0,4 | 0,1 | 0,6 | 0,1 | 0,0 | 0,1 | 0,1 | 0,0 | 2,2 |
| Solde disponible | 33,0 | 13,2 | 4,1 | 13,9 | 0,8 | 0,1 | 2,9 | 1,4 | 2,3 | 71,7 |
| Export | 25,0 | 8,0 | 1,3 | 3,0 | 0,2 | 0,0 | 0,2 | 0,0 | 0,0 | 37,6 |
| Ending stocks (31.07.2016) | 73,4 | 29,4 | 5,7 | 19,8 | 4,3 | 0,4 | 5,2 | 6,0 | 1,8 | 146,0 |
| Ending stocks (30.06.2017) | 8,0 | 5,2 | 2,8 | 11,0 | 0,6 | 0,1 | 2,7 | 1,4 | 2,3 | 34,1 |

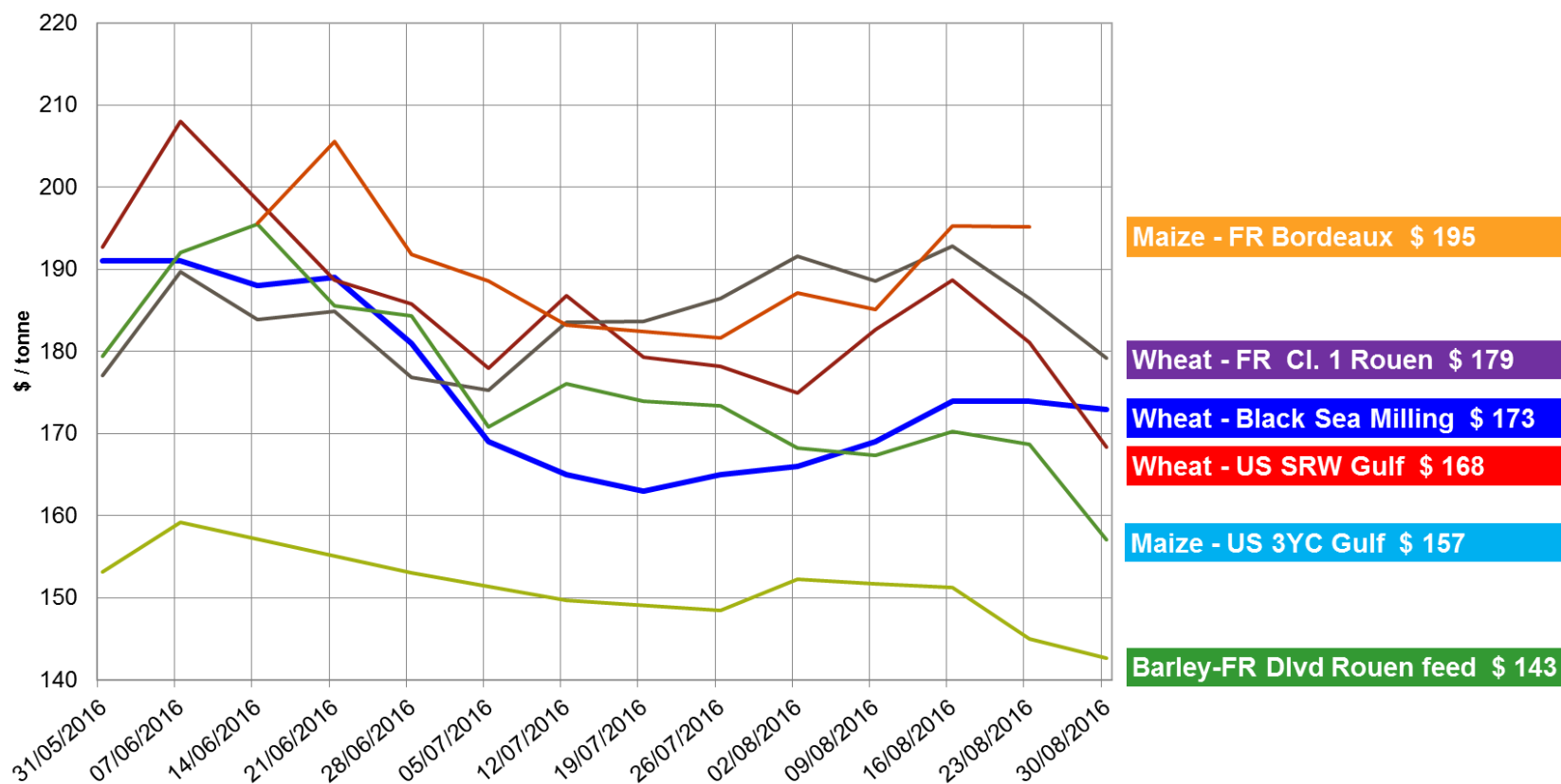


EU BALANCE SHEET 2016/17

- Harvest below average:
 - Disappointing soft wheat yields in Western Europe
 - Partially offset by increases in Southern and Eastern Europe
 - Mixed quality results for soft wheat (low specific weight and Hagberg index but high protein)
 - Maize prospect remain positive (ES, HU); concerns in FR, BG and RO (drought)
- Decrease of total exports
 - Steep fall in soft wheat and barley exports
- Steep decrease of total ending stocks

Cereals Prices

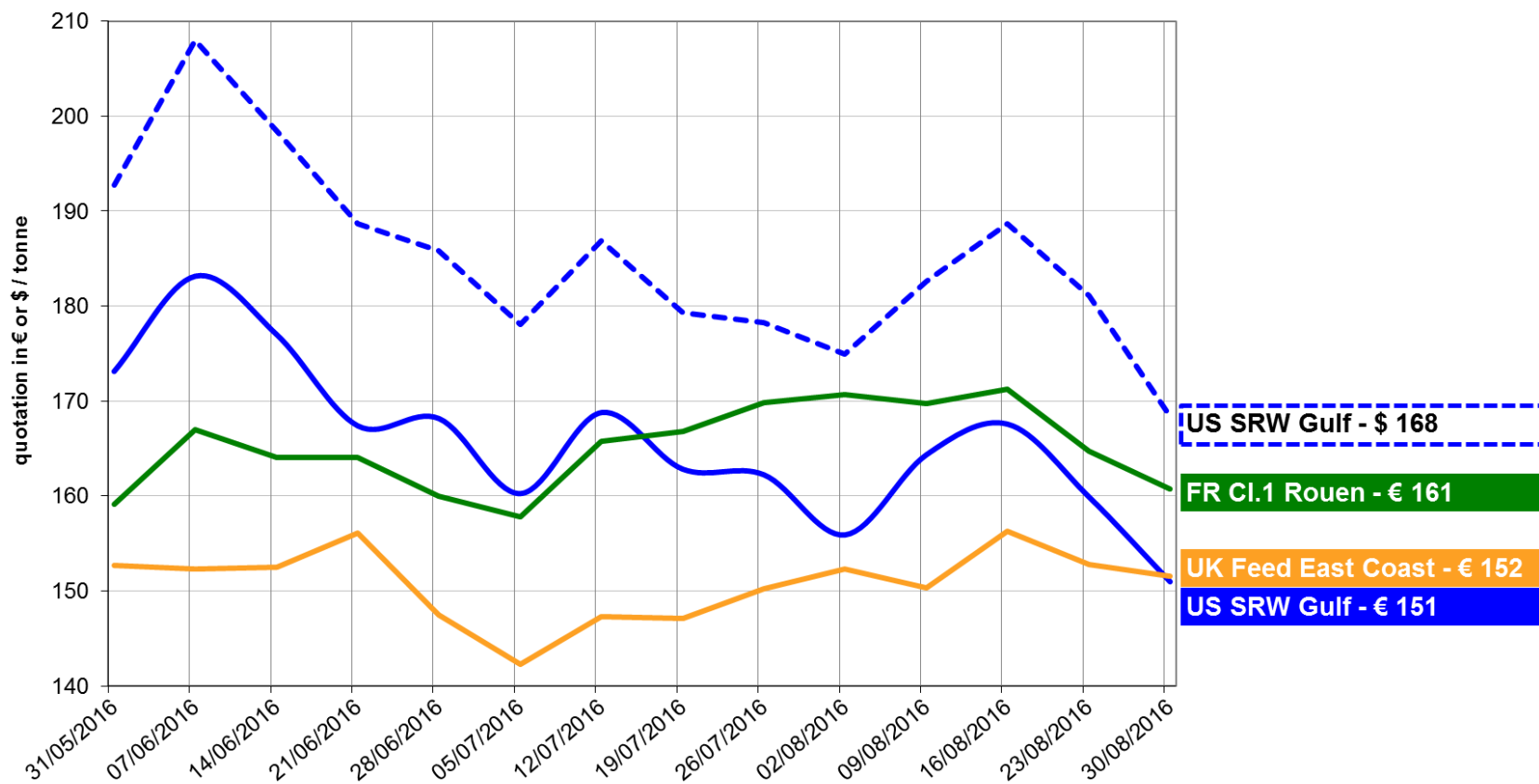
World cereal prices (\$/t)



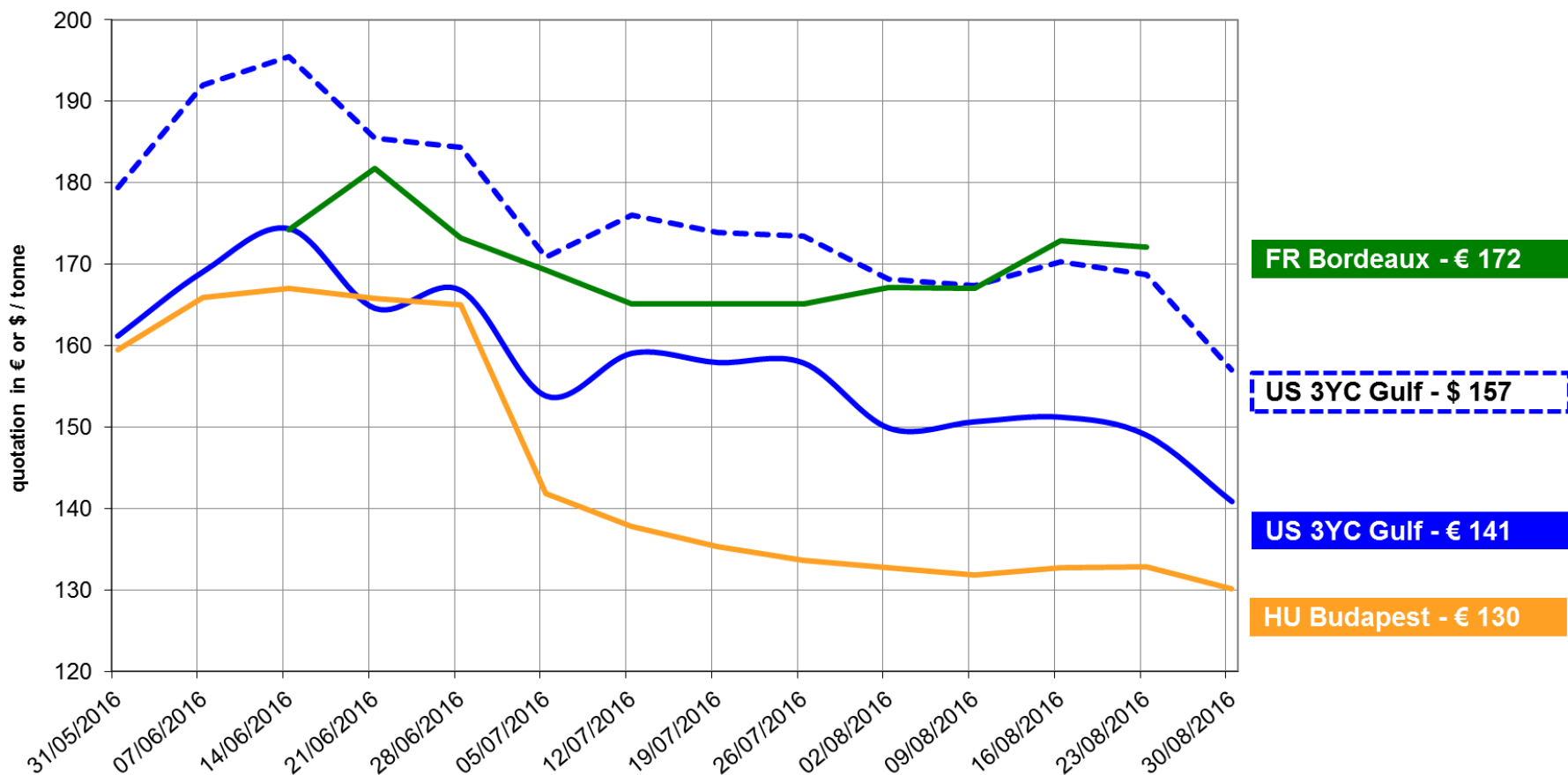


European
Commission

US vs. EU wheat export prices



US vs. EU maize prices





2016/17 Marketing Year

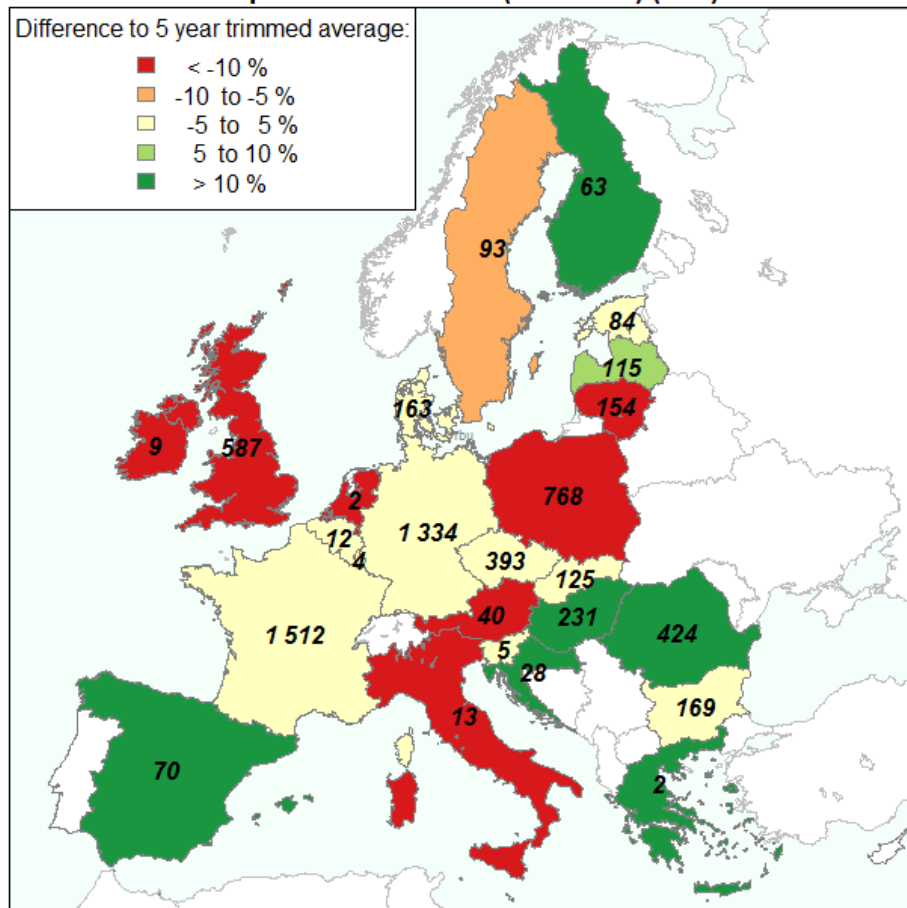
Oilseeds and Proteins

EU OILSEEDS & PROTEIN CROPS (Area)

| Mio ha | AVG 5 yrs trimmed | 2015/16 | 2016/17 July 2016 | 2016/17 Aug 2016 | %change 2015/16 | %change 5yrs trimmed |
|--------------|----------------------|--------------|----------------------|---------------------|--------------------|-------------------------|
| Rapeseed | 6,63 | 6,47 | 6,40 | 6,40 | -1,0 | -3,5 |
| Sunflower | 4,33 | 4,18 | 4,08 | 4,11 | -1,6 | -5,0 |
| Soja | 0,49 | 0,86 | 0,83 | 0,79 | -8,5 | 59,3 |
| Linseed | 0,07 | 0,07 | 0,06 | 0,07 | -5,1 | -9,7 |
| TOTAL | 11,52 | 11,57 | 11,38 | 11,36 | -1,8 | -1,4 |
| Field peas | 0,56 | 0,72 | 0,83 | 0,82 | 13,8 | 47,8 |
| Broad beans | 0,38 | 0,62 | 0,64 | 0,63 | 2,0 | 65,2 |
| Sweet lupins | 0,10 | 0,26 | 0,26 | 0,26 | 0,4 | 151,9 |
| TOTAL | 1,04 | 1,60 | 1,72 | 1,71 | 7,1 | 64,4 |

Sources : DG AGRI/C/4

Rapeseed area 2016 (1000 ha) (est.)



EU28 area : 6 401 (1000 ha) Difference to 5 year trimmed average: -3 %

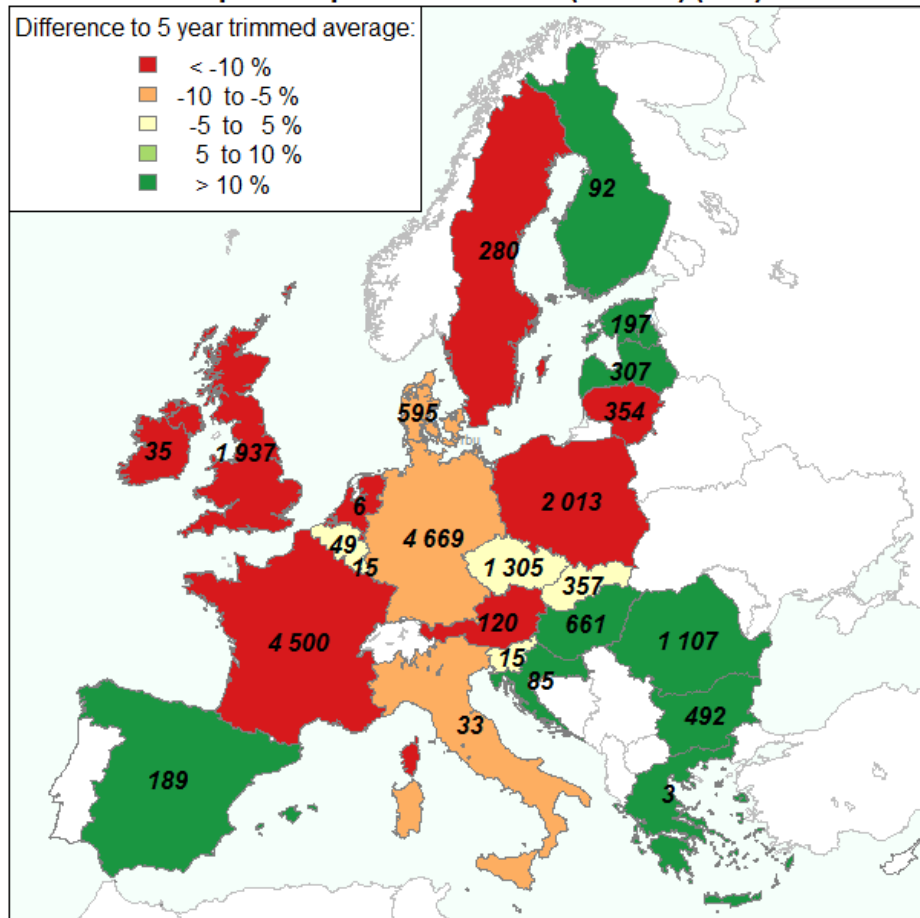
Calculations and cartography: European Commission DG AGRI C4 2016-08-24 © EuroGeographics for the administrative boundaries

EU OILSEEDS & PROTEIN CROPS PRODUCTION

| Mio t | AVG 5 yrs trimmed | 2015/16 | 2016/17 July 2016 | 2016/17 Aug 2016 | %change 2015/16 | %change 5yrs trimmed |
|--------------|----------------------|-------------|----------------------|---------------------|--------------------|-------------------------|
| Rapeseed | 20,6 | 21,6 | 20,5 | 19,4 | -10,1 | -5,8 |
| Sunflower | 8,6 | 7,8 | 8,5 | 8,4 | 7,6 | -1,9 |
| Soja | 1,4 | 2,3 | 2,3 | 2,1 | -8,6 | 45,7 |
| Linseed | 0,1 | 0,1 | 0,1 | 0,1 | -1,4 | -11,9 |
| TOTAL | 30,7 | 31,8 | 31,4 | 30,0 | -5,6 | -2,3 |
| Field peas | 1,4 | 2,0 | 2,1 | 1,9 | -4,0 | 39,9 |
| Broad beans | 1,1 | 1,9 | 1,8 | 1,8 | -8,7 | 56,7 |
| Sweet lupins | 0,2 | 0,4 | 0,4 | 0,4 | 10,2 | 143,0 |
| TOTAL | 2,7 | 4,3 | 4,3 | 4,1 | -4,9 | 53,4 |

Sources : DG AGRI/C/4

Rapeseed production 2016 (1000 t) (est.)



EU28 production : 19 418 (1000 t) Difference to 5 year trimmed average: -6 %



Conclusions

- **EU Cereals Harvest 2016 below average**
 - Further potential reduction
 - No major impact on EU cereals prices
 - Intense competition on export market
- **EU Oilseeds Harvest 2016 below average**
- **EU Protein Harvest 2016 far above average**



Thank you for your attention!

**Market presentations & Balance sheets
available at:**

http://ec.europa.eu/agriculture/cereals/index_en.htm