



Stone fruit market: Balances at MS-level

Presentation delivered as input for the F&V Market Observatory – Subgroup Stone Fruit (1 June 2022)

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Disclaimer: Preliminary results. Please, do not distribute or quote without the authors' permission. Statistical figures are based on the balances submitted to DG AGRI on May 25.

- Preliminary considerations
- Key figures for the peaches and nectarines market – fresh consumption (ES, GR, FR, IT)
- Key figures for the peaches and nectarines market – processed product (ES, GR, FR, IT)
- Questions for market experts

Preliminary considerations

- This is the first step to prepare the market outlook for peaches and nectarines at MS level
- The modelling framework is consistent with the approach used for other agricultural commodities included in the model
- This set of balances focuses on the key producers at EU level (ES, GR, IT and FR)
- **Market coverage (2020)**

Opportunity for collecting insights from experts and validate our database

Individual balances for fresh consumption versus for processing varieties

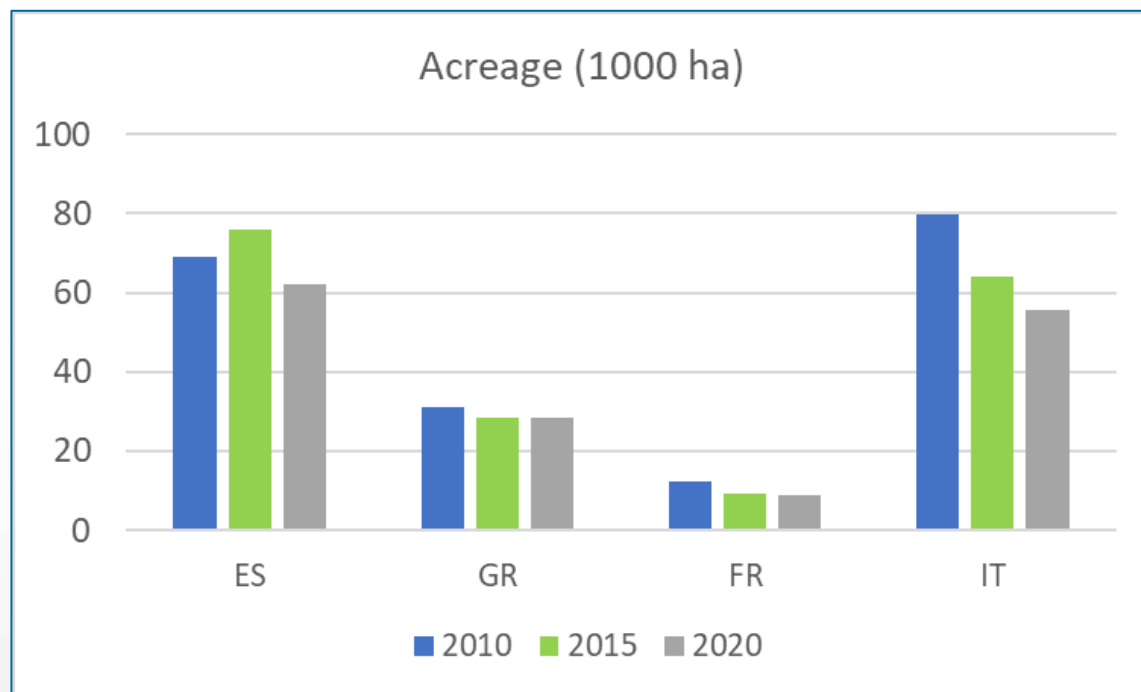
2020	Fresh consumption	For processing
Production	97%	98%
Consumption	76%	40%

Peaches and nectarines for fresh consumption



Key figures for the peaches and nectarines market – fresh consumption

Acreage

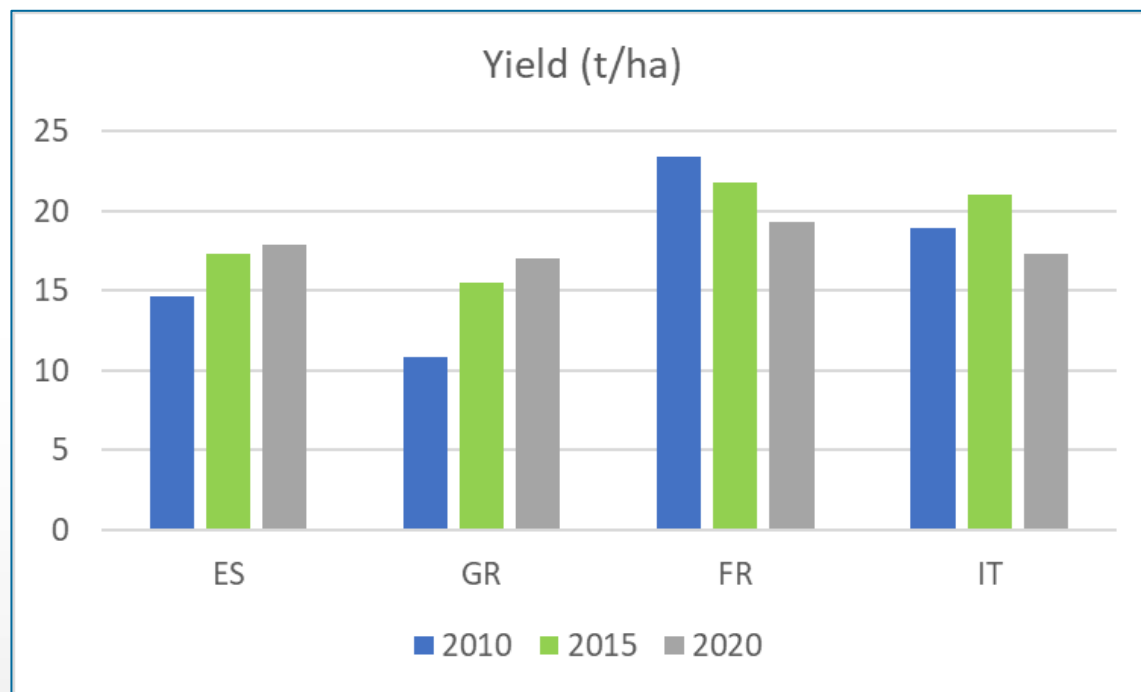


ES, IT, FR: Data prior to 2015 has been estimated due to limited information published by Eurostat

- Acreage has been steadily declining in GR, IT and FR
- Some decline has been registered in ES in the past 7 years
- In the case of ES acreage declines are explained by price developments (declining trends are making the crop less attractive)
- **QUESTION:** Is the data accurate? Do you have any market insights to expect different developments for the coming 10 years?

Key figures for the peaches and nectarines market – fresh consumption

Yields

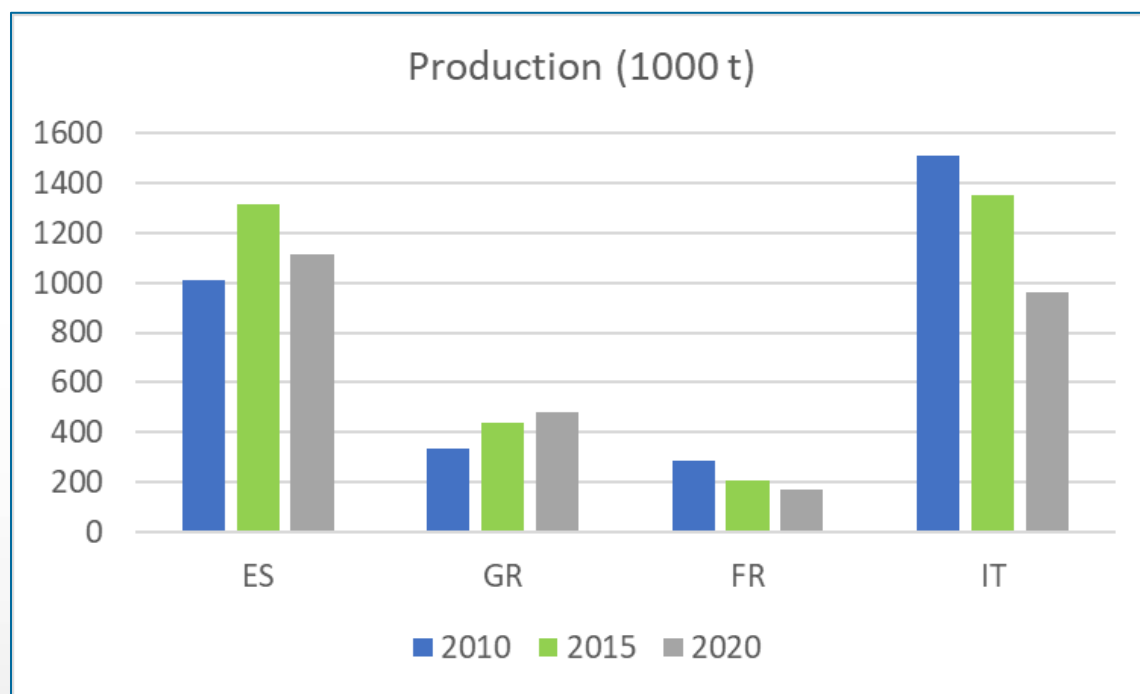


ES, IT, FR: Data prior to 2015 has been estimated due to limited information published by Eurostat

- Yields has been increasing in the past decade in ES and GR, being above 15 t/ha since 2015
- Declining yields were observed in FR and IT over the past decade
- In 2020, productivity differences were not as significant as at the beginning of the period
- **QUESTIONS:** Is there any room for yield improvements in ES and GR? If so, could you quantify it?

Key figures for the peaches and nectarines market – fresh consumption

Production

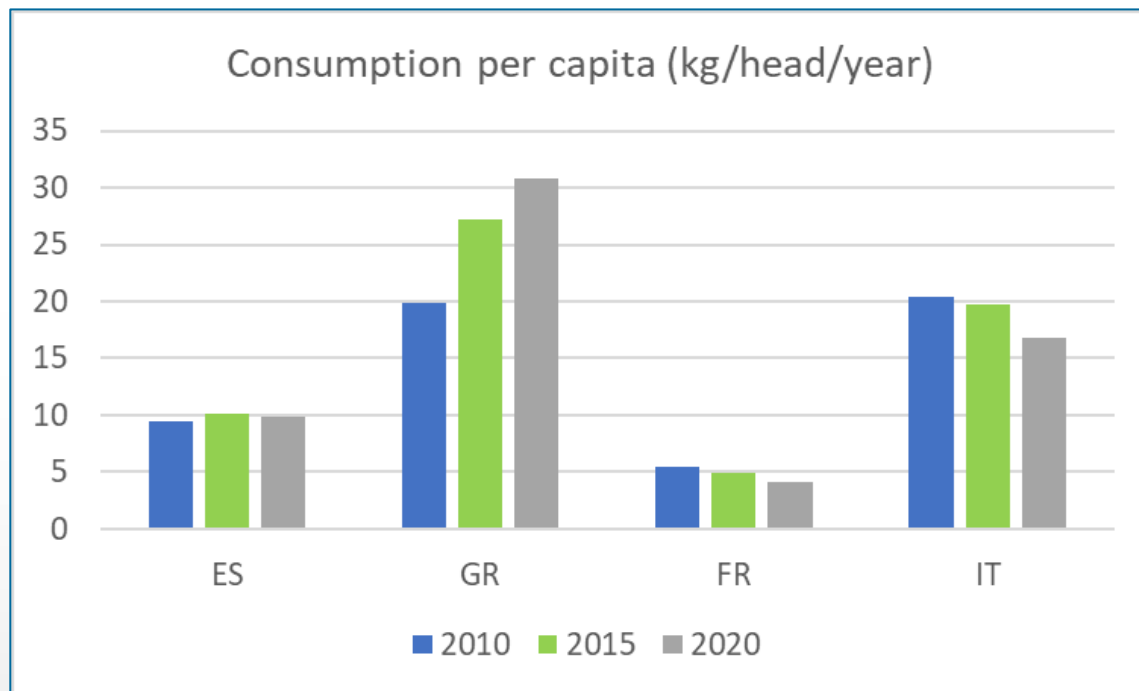


ES, IT, FR: Data prior to 2015 has been estimated due to limited information published by Eurostat

- In the AGMEMOD framework, production is calculated as acreage times yields
- Declining production in IT and FR results from declines in yields and cultivated areas
- In the case of GR, yield improvements compensated for the acreage decline leading to an increase in production
- In 2020, production in ES was above 1.1 million t

Key figures for the peaches and nectarines market – fresh consumption

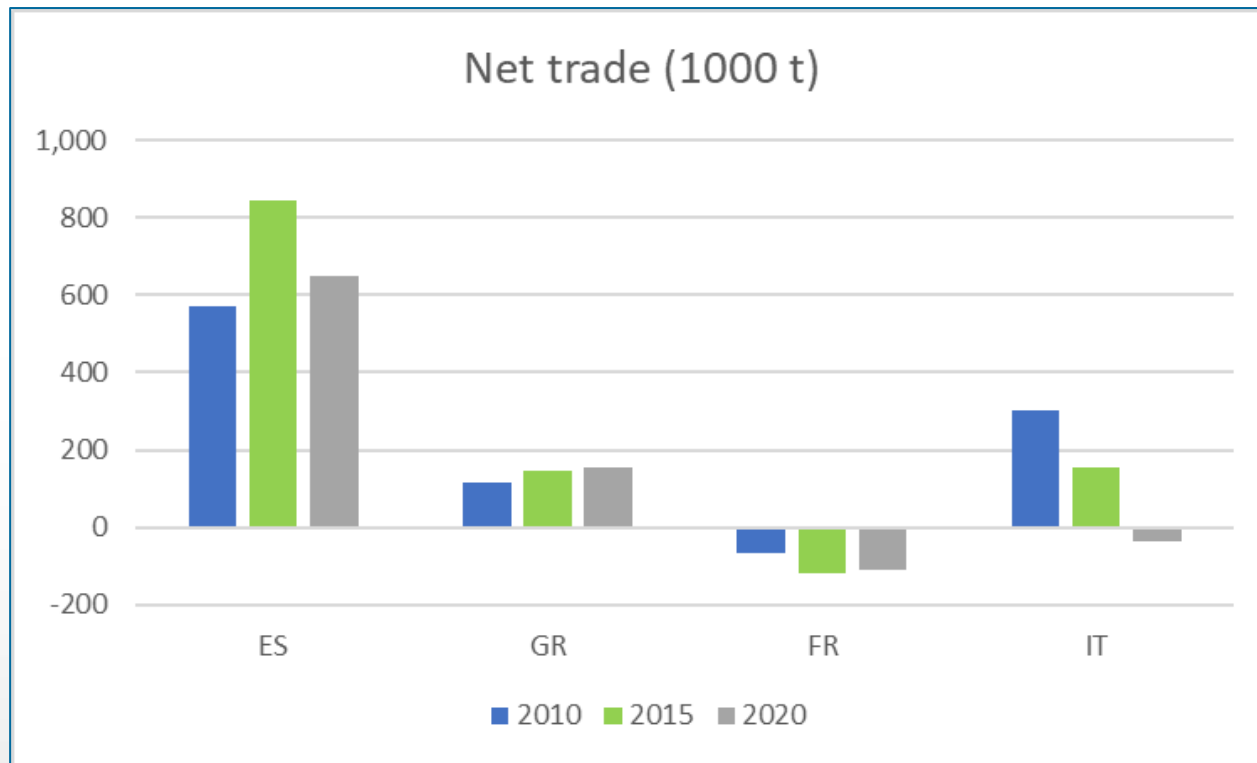
Per capita consumption (apparent)



- Per capita consumption in ES has remained quite stable for the last 10 years (nearly 10 kg/head)
- Consumption per capita in IT and FR has followed a declining trend, being around 17 kg/head and 4 kg/head respectively in 2020
- Consumption levels in GR have increased around 54%, over the past decade
- **QUESTION:** Do you have any trend information about future developments?

Key figures for the peaches and nectarines market – fresh consumption

Trade



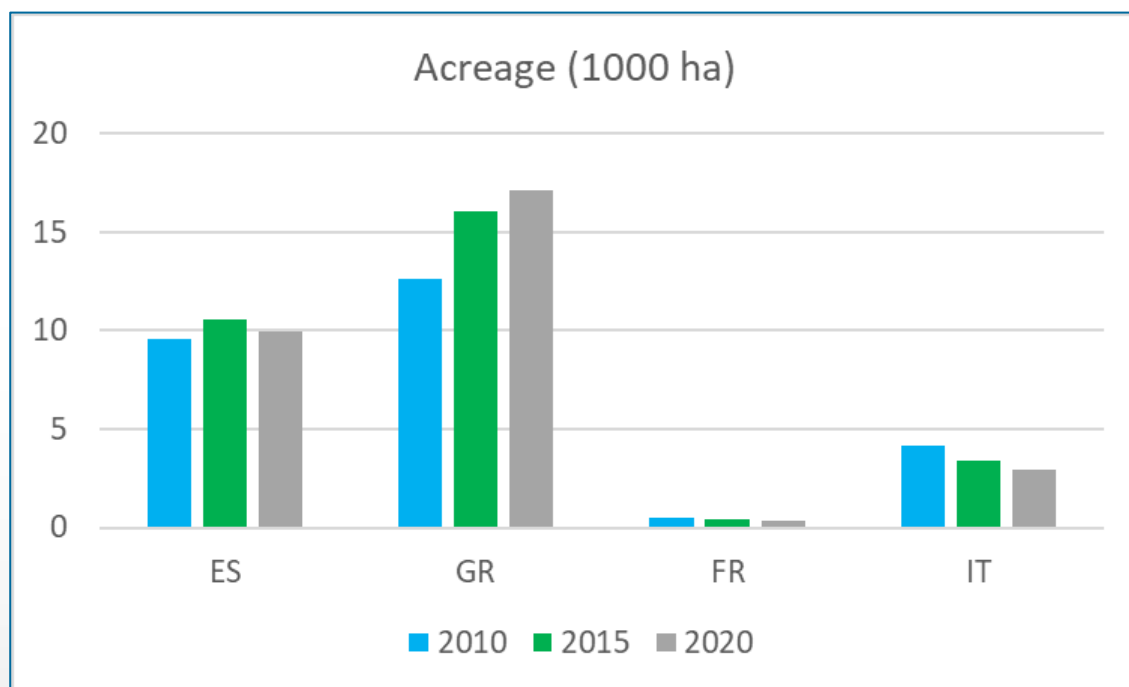
- IT has moved from an exporting to an importing role in 2020
- ES, GR and FR have maintained their trade position over the whole period, with ES and GR being the key exporting countries in 2020
- The Russian embargo forced ES producers to look for alternative markets, but the new markets do not seem sufficient to compensate for the loss of the Russian outlet

Peaches and nectarines for processing



Key figures for the peaches and nectarines market – for processing

Acreage

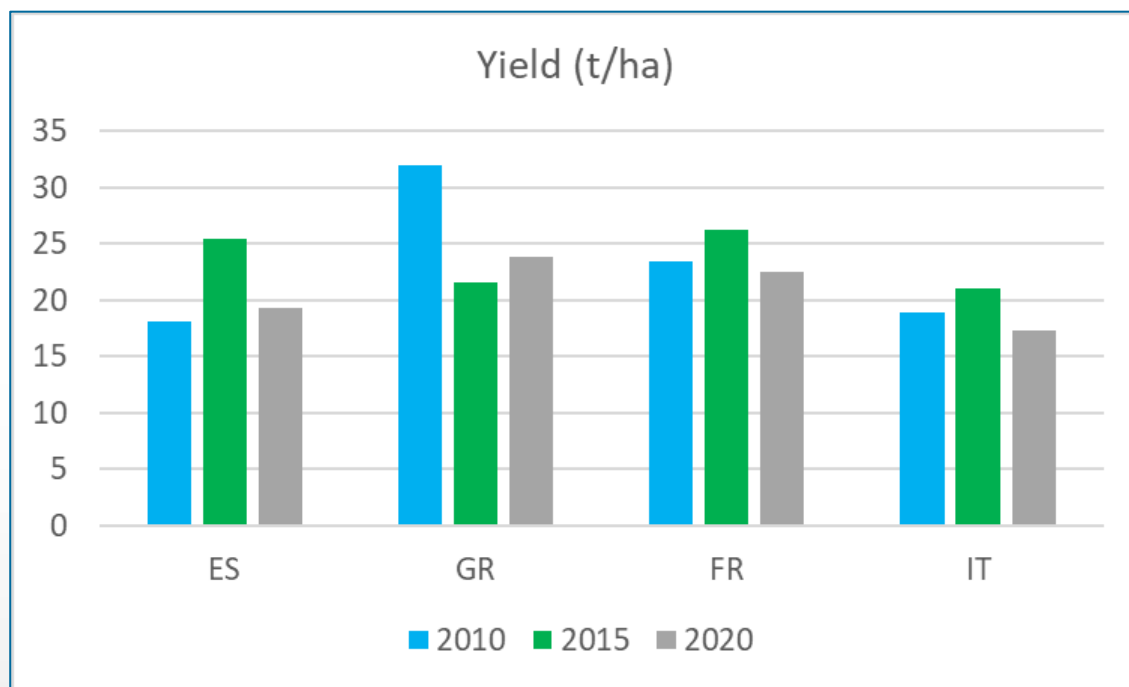


ES, IT, FR: Data has been estimated for most of the period due to limited information published by Eurostat

- In ES, acreage has remained around 10,000 ha over the past decade
- In GR, cultivated areas have continuously expanded over the period 2010-2020 (36% increase)
- In IT, acreage has been declining over the last 10 years (-3% p.a.)
- In FR, acreage has declined (driven by strong price competition with production in other MS)
- **QUESTION:** Are these figures accurate?

Key figures for the peaches and nectarines market – for processing

Yields

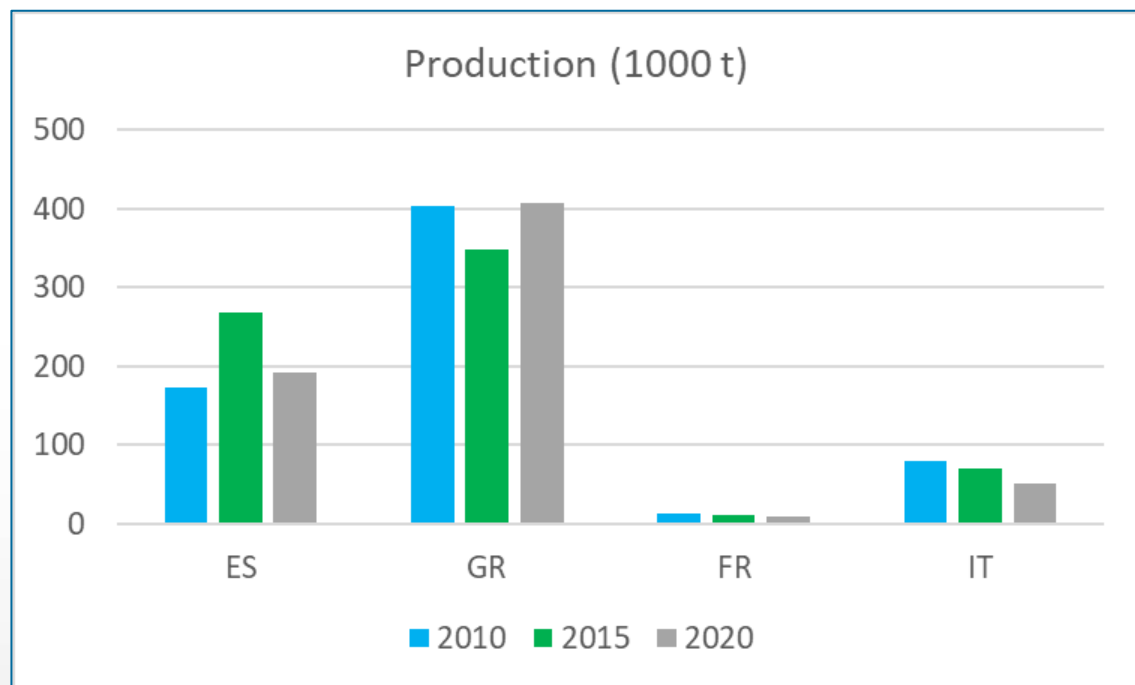


ES, IT, FR: Data has been estimated for most of the period due to limited information published by Eurostat

- Paves yields seem to be higher than the ones reported in the case of fresh consumption varieties (IT is an exception for this)
- Threats: unusual climatic conditions, water scarcity...
- **QUESTION:** Are these figures accurate in the case of IT? According to our calculations yields are similar to those reported for fresh consumption varieties

Key figures for the peaches and nectarines market – for processing

Production

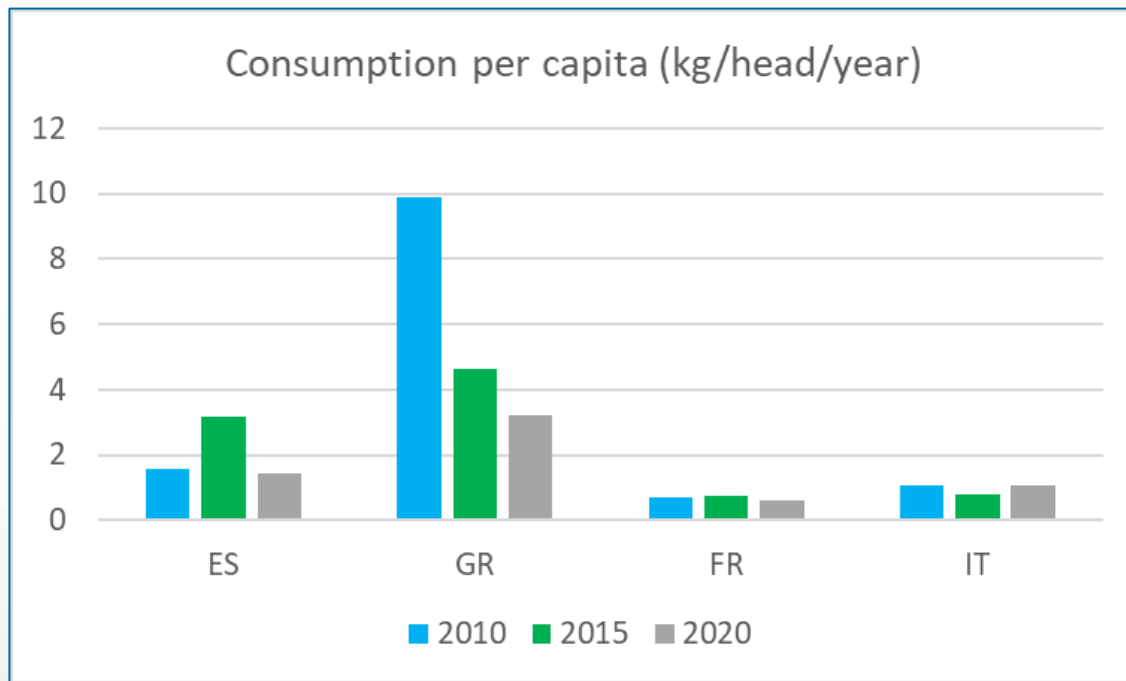


ES, IT, FR: Data has been estimated for most of the period due to limited information published by Eurostat

- Production is expected to decline in IT and FR, resulting from declines in acreage and yields in the last five years. Compared to the 2010 level, production has declined by more than 30%
- Production in GR has increased over the period 2015-20 (3% p.a.)
- **QUESTION:** Are these figures properly reflecting the market reality?

Key figures for the peaches and nectarines market – for processing

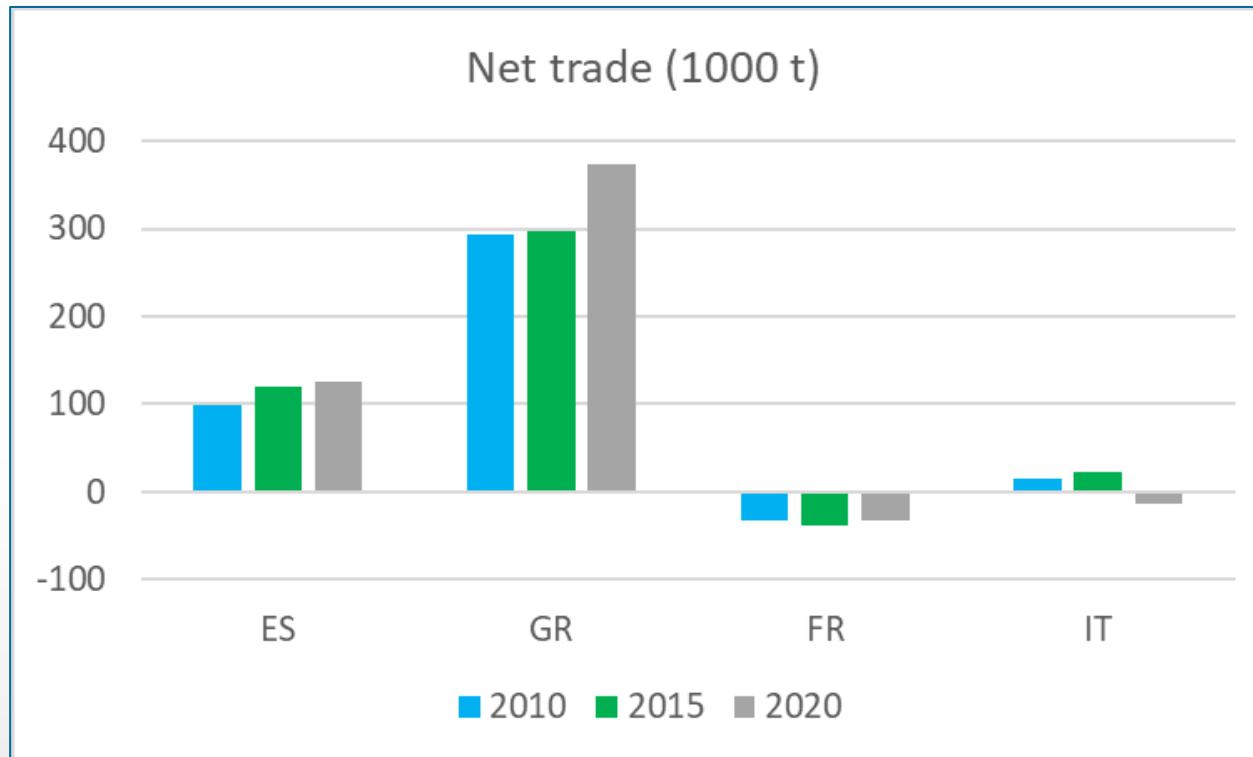
Per capita consumption (apparent)



- Per capita consumption has remained stable around the 2010 level in the case of ES and IT
- The data indicates an important decline in the case of GR, with an average annual decline of around 20%
- **QUESTION:** Is the reported decline in GR reflecting the country reality? Is it possible to validate the data for FR (according to some news items seems to be higher)?

Key figures for the peaches and nectarines market – for processing

Trade



- Similar developments as in the case of the product consumed in fresh form have been recorded for pavies
- At international level, top exporters are GR and ES
- Outside the EU, other key players are China, Chile and South Africa
- **Question:** Could the experts validate the data?

Questions for market experts




- Are the figures shown in the presentation properly representing the market reality?
- Are there are specific elements of local nature that should be considered in the case of each market?
- Which are the key drivers that could shape the development of the market?
- Do you have any specific insights in terms of (long-run) price developments that should be considered?
- Are there any national policies that should be included when modelling the market?

Questions for market experts



- Do you have any insights regarding consumption developments in the coming years? Is there any reason to expect a recovery?
- Concerns for peaches and nectarines growers
 - Labour shortages/labour costs
 - 'Adverse' climatic conditions
 - Water scarcity
 - Declining consumption within the EU (some varieties with higher yields are not of the taste of consumers)
 - Ukraine crisis

A blue callout bubble with a white border and a tail pointing towards the 'Adverse' climatic conditions bullet point.

QUESTION:
Any other concerns?

Thanks for your attention

