



Fruit and Vegetables
Egypt: Citrus Exports to the EU
Civil Dialogue Group Agricultural
markets, F&V, 12/04/2023

04/04/2023

Egypt : Export of oranges to the EU

*Evolution of the Export of citrus from TPP to the EU

- Growing trend citrus exports from TPP to EU-27 **(+35%)** (2014 -2021):
 - 1,49MTm. → **2MTm.** (=18% UE Citrus Production)
 - Of which, about **40%-45%** are **Oranges**
 - Of which, about **40%** are citrus from **South Africa**
- **South Africa:**
 - **Jun to Oct**
 - Growing: (2014) 445.000Tm. → **(2022) 789.000Tm.** (+77%)
 - 2014-2022: x1,2 oranges (383.000Tm.); **x4 SC** (125.000Tm.); **x8 Lemons** (205.000Tm.);
 - 2014-2022: **(sept + oct)- Oranges** 199.000 Tm. → 272.000 Tm. (+37%)
- Citrus imports, **also high and rising the rest of the year** → **EGYPT**

Growing citrus imports are stressing the internal market of the EU, where EU production is increasingly met with competition and overlaps from TPP.

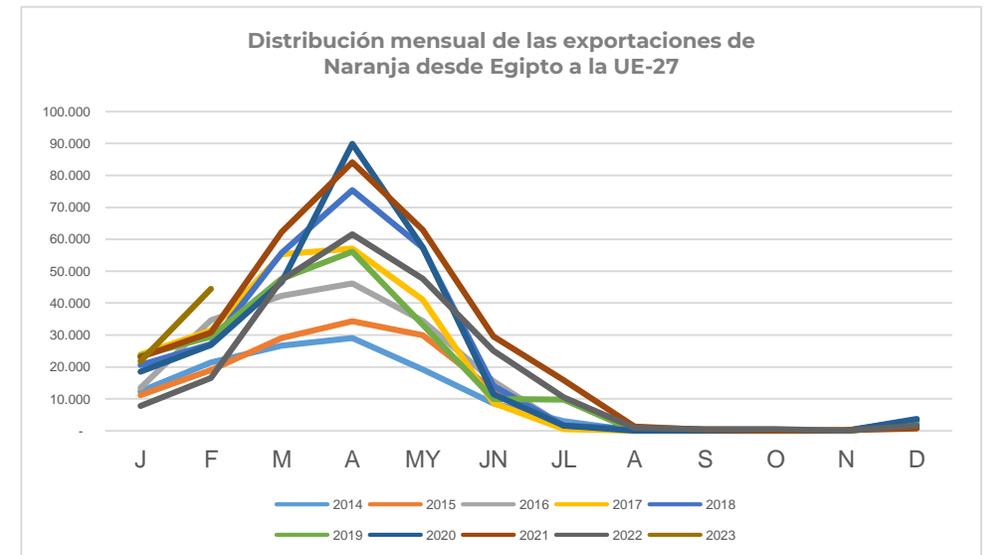
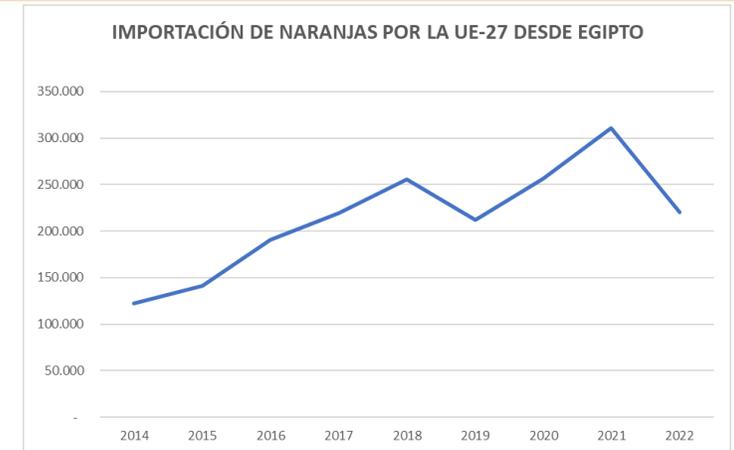


Egypt : Export of oranges to the EU

*EU Imports of Citrus from EGYPT

- Tripled in 8 years: (2013) 114.000Tm. →
→ **(2021) 341.000Tm.** (*exception 2022)
- Egypt is now second TP
- 90% **ORANGES**; 80% **Feb to May**
- 2021: 293.000Tm. Oranges in EU-27 Jan-Jun year.
- **2023: Jan + Feb = 66.000Tm. (+50% average)**

Egypt is prevailing and is seriously disturbing the 2nd half of the EU season (even in 2023, when EU harvest is shorter).



Fuente: elaboración propia a partir de datos EUROSTAT

Egypt : Export of oranges to the EU

* Under what conditions do this oranges arrive in the EU?

- Salaries **8-10 times lower**
- **Socio-labour** divergences
- **Envi and phytosanitary** standards well below the EU (**PPP banned in the EU**)
- **Much LOWER costs**
- **45-50 Cents/Kg. EU Port** (< Ex-warehouse Price!!)
- **NO effective tariff protection measures** (dismantled only in one direction...)

* Egypt's export pressure will increase

- **Growing trend in production** (expansion of irrigated area; new plantations...)
- **Increasingly competitive** (F2F: More and more costs + lower yields in the EU)
- **Redirect to the EU** the production that cannot enter other destinations (Russia)
- **Export favorable conditions:** devaluation of the Egyptian pound, normalization of freight rates.

"If it's cheap anything goes": "It might be legal competition, but it is unfair competition"...

IS THERE A SOLUTION.....??

Egypt : Export of oranges to the EU

* Requests to the EU:

1. **RECIPROCITY - MIRROR CLAUSES:** Let's play by the same rules: : *no tying up the European producer, no double standards* (Envi Protection and labor rights matters anywhere in the world...), **no putting the consumer at risk**
2. **No more envi constraints (F2F) on EU producers until there is such a FAIR PLAY** → “Global transition” (F2F)
3. **MRLs:**
 - Repeal “IMPORT MRLs”
 - Increase BORDER CONTROL / stablished MRL
 - Alerts for exceeding MRL → consequences in terms of CLOSING THE EU BORDER
4. **CONSUMER INFORMATION**
 - Commission should inform the CONSUMER about the “DIFFERENTIAL SUSTAINABILITY” OF *MADE IN THE EU*
 - Improve CONTROL of origin labelling
 - Banning citrus PACKAGING → will harm the possibility of giving information and convenience to the consumer and put in value quality and EU origin
5. **EU TRADE POLICY Review:** safeguarding European production systems

Today we talked about oranges & Egypt, but we could have talked about South Africa (N, PC, L), Turkey, Morocco (PC); ... and many other F&V that suffer similar import pressure and need EU reaction...

Apple Exports to Egypt

Export quantity (Kg) per MS to Egypt 2020-2022			
	2020	2021	2022
Austria	3.003.636	4.855.284	1.382.846
Belgium	116.532	17.576	0
Croatia	868.168	467.568	78.624
France	5.040.624	162.545	337.176
Germany	379.344	0	0
Greece	47.749.011,0	52.648.304,0	46.682.796,0
Hungary	674.856	1.583.885	1.131.348
Ireland	0	0	0
Italy	101.612.858	93.134.267	71.242.561
Poland	74.629.513	154.169.170	95.942.713
Portugal	584.724	148.176	105.840
Slovenia	1.032.042	1.455.093	1.031.398
Spain	1.397.717	179.403	60.480
EU27	237.089.025	308.821.271	217.995.782

Small Egyptians companies cannot buy or exchange foreign currencies as the central bank make it impossible who would like to buy apples from Poland

Source: DG Trade
Access2markets



Export of Apples from Poland EU/non-EU (Tonne) 2020-2022

PL Apple Exports (Tonne) EU/Non-EU 2020-2022			
	2020	2021	2022
EU	338,524	513,056	421,32
Non-EU	321,169	426,366	311,409
Total	659,693	939,422	732,729

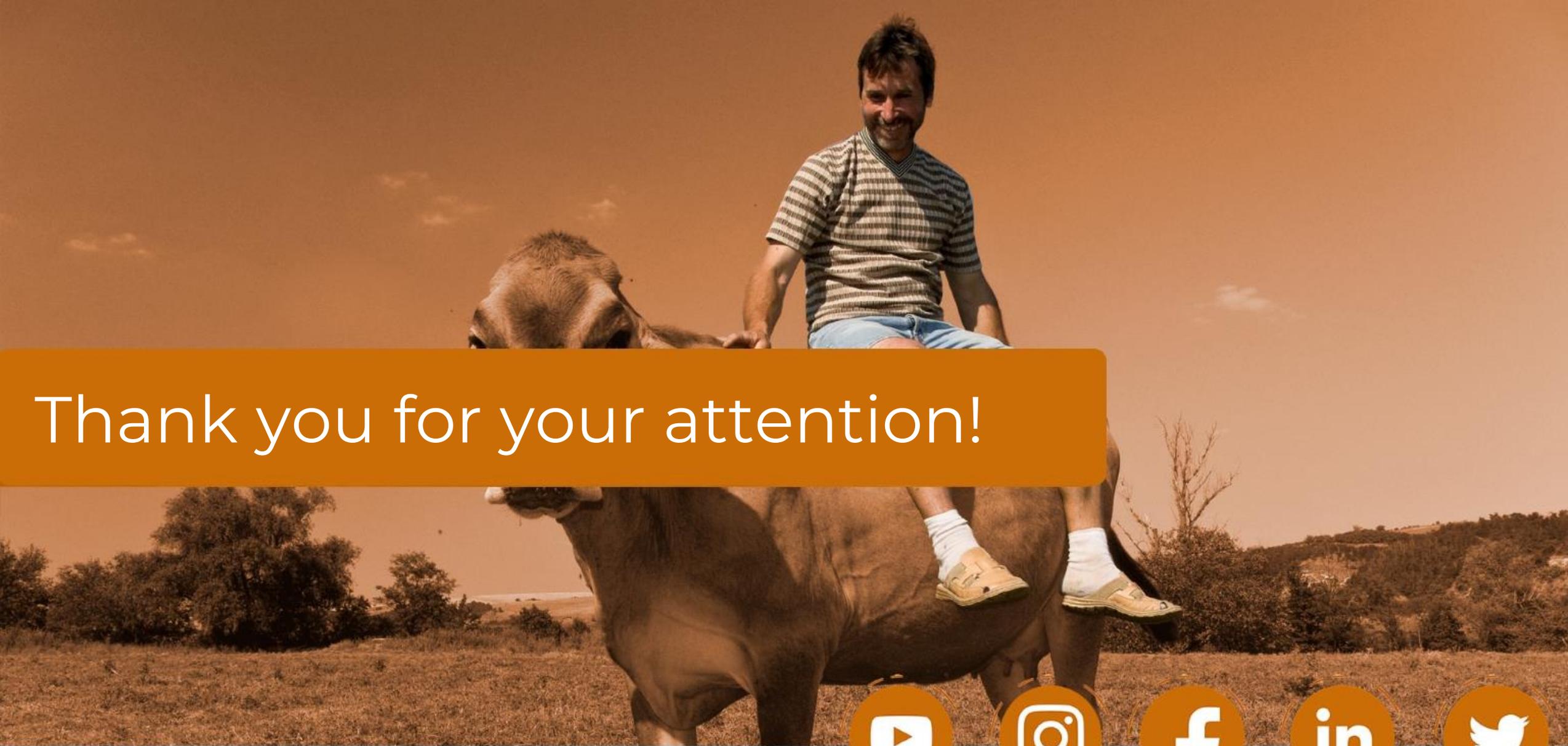


Poland: ratio export/production (%) 2020-2022

PL Apple Production (Mio Tonne) 2020-2022			
Production	3,410,000	4,300,000	4,495,000
% export/production	9,93%	21,85%	16,30%

Poland has not found alternative market to Egypt for its apple export





Thank you for your attention!



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