

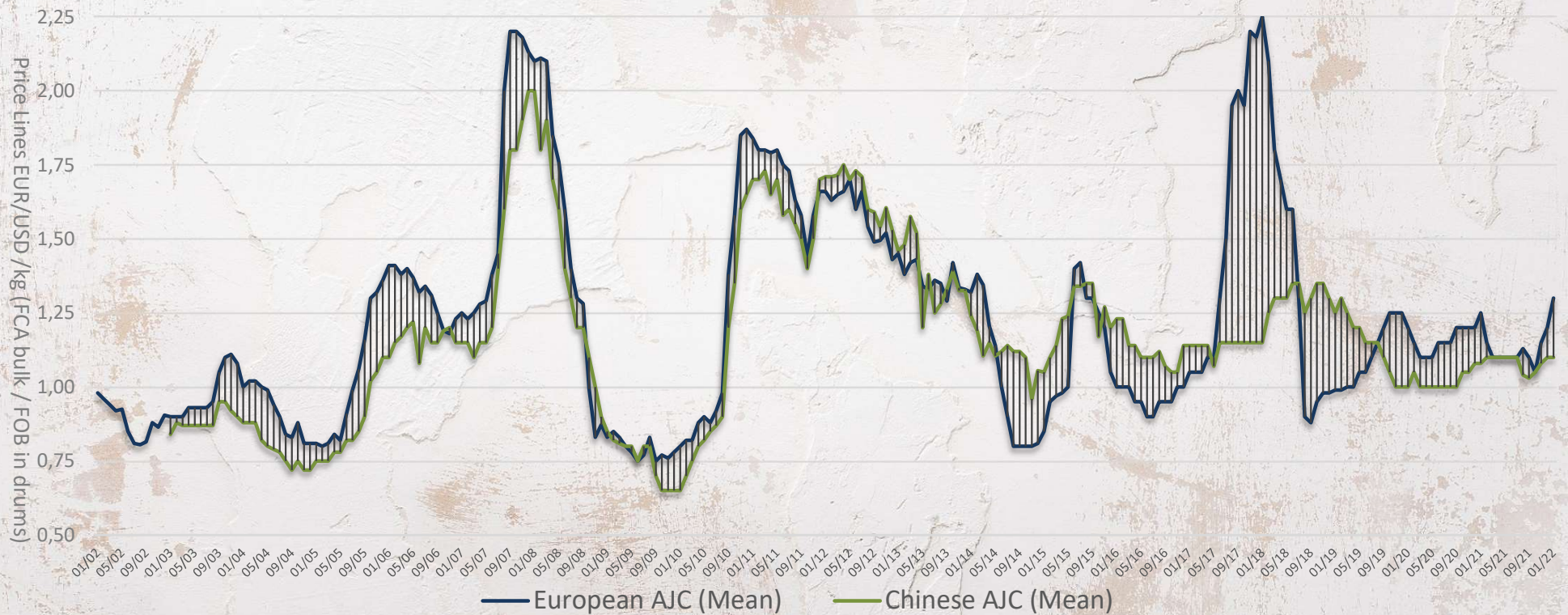


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Apple juice concentrate/processing apples
Franz Ennser

Apple Juice Concentrate (AJC) price development

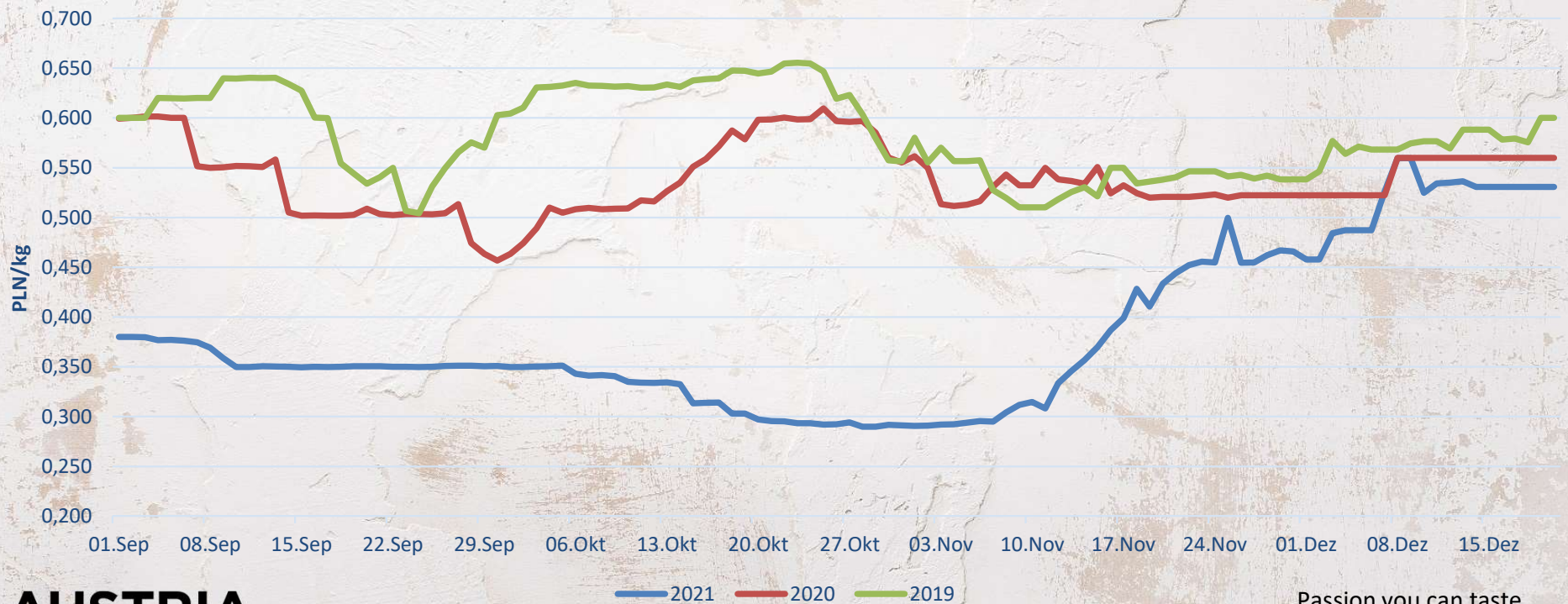
(January 2002 – January 2022)



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Raw material price development Poland 2019-2021



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Latest development impacting AJC global trade flow

	2019	2020	2021
China	385 573	420 396	419 099
Poland	347 104	209 019	226 787
Turkey	112 022	135 817	200 579
Chile	41 262	42 231	74 543
Ukraine	101 974	51 103	63 947
Austria	77 597	56 972	55 453
Hungary	42 180	33 466	40 338
Netherlands	23 216	21 025	32 981
Germany	38 697	27 182	25 617
Moldova	58 164	46 328	24 866

Latest development impacting AJC global trade flow

Ukraine AJC exports in Tonnes	2019	2020	2021
World	101 979	51 109	63 952
United States	36 372	10 190	23 398
Austria	18 049	14 218	9 825
Canada	11 799	630	9 172
Poland	19 560	13 106	8 240
Belarus	4 405	3 211	4 020
Germany	5 559	6 404	3 070
Netherlands	2 578	2 526	2 226


Shipments out of Ukraine to US/Canada in 2022 ??

Further impacts on global trade flow:

- AJC shipments out of **Moldova** (via UA ports to US/Can/RUS)
- AJC shipments to Russia (via China, EU,..)
- -> **disruptions for global AJC flow expected**

Outlook 2022 (Spring)

- **Significant volumes of apples available** in Poland for spring processing, current price levels (beginning of March) stable at 0,55- 0,60 PLN/kg
- **Additional volumes of apples for processing** might be available due to disruptions of export/import activities of Ukraine, Russia, Belorussia, Moldova
- **Normal crop expectation for southern hemisphere**, but lower volumes of AJC production expected (Chile)
- **Disruption of AJC trade flow**, potential default of contracts, impact of energy price increase



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