

Farmers

UNITAB	Crop 2019							Crop 2020						
	Contracted volumes (tons)							Contracted volumes (tons)						
Country	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total Unitab Members	Total country	Unitab vs Total Country	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total Unitab Members	Total country	Unitab vs Total Country
Italy	30.179	11.855	2.961	-	44.995	55.680	80,8%	27.964	11.362	2.907	-	42.234	52.773	80,0%
Spain	14.763	726	62	-	15.551	29.698	52,4%	14.640	665	19	-	15.324	27.906	54,9%
Poland	14.636	1.430	300	-	16.366	27.463	59,6%	10.111	1.170	208	-	11.489	27.937	41,1%
Greece	4.100	-	-	18.100	22.200	24.623	90,2%	3.975	-	-	14.725	18.700	20.633	90,6%
Bulgaria	1.516	685	-	6.885	9.086	10.676	85,1%	1.388	637	-	5.232	7.257	8.711	83,3%
France	3.700	1.540	10	-	5.250	5.250	100,0%	3.060	880	70	-	4.010	4.010	100,0%
Hungary	4.497	1.093	-	-	5.590	5.590	100,0%	3.355	737	-	-	4.092	4.092	100,0%
Germany	4.800	-	-	-	4.800	4.800	100,0%	4.000	-	-	-	4.000	4.000	100,0%
Belgium	-	5	55	-	60	60	100,0%	-	5	55	-	60	60	100,0%
Portugal	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	7.600	-	-	-	-	-	-	7.600	-
Romania	-	-	-	-	-	1.214	-	-	-	-	-	-	1.200	-
Total UNITAB (A)	78.191	17.334	3.388	24.985	123.898	172.654		68.493	15.456	3.259	19.957	107.166	158.922	
Total EU (B)	115.394	24.936	5.902	26.422	172.654			109.649	22.327	5.439	21.507	158.922		
Total UNITAB vs Total EU (A/B)	67,8%	69,5%	57,4%	94,6%	71,8%			62,5%	69,2%	59,9%	92,8%	67,4%		
Total EU ELTI (UNITAB) MS (C)	107.180	24.336	5.902	24.985	162.403			101.449	21.727	5.439	21.507	150.122		
Total UNITAB vs EU ELTI (UNITAB) MS (A/C)	73,0%	71,2%	57,4%	100,0%	76,3%			67,5%	71,1%	59,9%	92,8%	71,4%		

First Processors

FETRATAB	Crop 2019							Crop 2020						
	Contracted volumes (tons)							Contracted volumes (tons)						
Country	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total Fetratab Members	Total country	Fetratab vs Total Country	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total Fetratab Members	Total country	Fetratab vs Total Country
Italy	31.507	13.773	3.238	-	48.518	55.680	87,1%	30.928	14.279	2.938	-	48.145	52.773	91,2%
Spain	25.339	921	103	-	26.363	29.698	88,8%	25.231	803	19	-	26.053	27.906	93,4%
Poland	12.001	2.581	607	-	15.189	27.463	55,3%	12.182	2.099	509	-	14.790	27.937	52,9%
Greece	5.700	325	-	18.598	24.623	24.623	100,0%	5.312	274	-	15.047	20.633	20.633	100,0%
Bulgaria	-	-	-	5.475	5.475	10.676	51,3%	-	-	-	5.475	5.475	8.711	62,9%
France	-	-	-	-	-	5.250	-	-	-	-	-	-	4.010	-
Hungary	3.097	887	-	-	3.984	5.590	71,3%	2.409	600	-	-	3.009	4.092	73,5%
Germany	1.000	-	-	-	1.000	4.800	20,8%	400	-	-	-	400	4.000	10,0%
Belgium	-	-	-	-	-	60	-	-	-	-	-	-	60	-
Portugal	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Croatia	-	-	-	-	-	7.600	-	-	-	-	-	-	7.600	-
Romania	-	-	-	-	-	1.214	-	-	-	-	-	-	1.200	-
Total FETRATAB (A)	78.644	18.487	3.948	24.073	125.152	171.659		76.462	18.055	3.466	20.522	118.505	160.547	
Total EU (B)	115.394	24.936	5.902	26.422	172.654			109.649	22.327	5.439	21.507	158.922		
Total FETRATAB vs Total EU (C/B)	68,2%	74,1%	66,9%	91,1%	72,5%			69,7%	80,9%	63,7%	95,4%	74,6%		
Total EU ELTI (FETRATAB) MS (C)	107.180	24.336	5.902	24.985	162.403			101.449	21.727	5.439	21.507	150.122		
Total FETRATAB vs EU ELTI (UNITAB) MS (A/C)	73,4%	76,0%	66,9%	96,3%	77,1%			75,4%	83,1%	63,7%	95,4%	78,9%		

Country	= in grey background Countries where currently Unitab or Fetratab members does not exist
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**Farmers**

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered Producer Organisation		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
UNITAB	UNITAB (Italia)	OPTA	Scarl	14.451	118	1.428		15.997	13.431	105	1.363		14.898
		APC	Scarl	279	653	620		1.551	278	508	596		1.382
	ONT Italia	ONT Italia	Scarl	15.449	11.084	914		27.447	14.256	10.749	948		25.954
<b>Total UNITAB (A)</b>				30.179	11.855	2.961	-	<b>44.995</b>	27.964	11.362	2.907	-	<b>42.234</b>
<b>Total Italy (B)</b>				34.137	16.639	4.904	-	<b>55.680</b>	32.237	15.912	4.624	-	<b>52.773</b>
<b>% UNITAB vs Total Italy (A/B)</b>				88,4%	71,2%	60,4%		<b>80,8%</b>	86,7%	71,4%	62,9%		<b>80,0%</b>

**First Processors**

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered First Processor		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
FETRATAB	APTI	Deltafina (direct)	Srl	7.047	4.568			11.615	6.490	5.042			11.531
		Deltafina (service)	Srl	12.260	9.100			21.360	12.438	9.083			21.521
		TTI	Scarl	12.200	105			12.305	12.001	154			12.155
		MST	Spa			3.205		3.205			2.907		2.907
		CTMG	Scarl			32		32			31		31
Total FETRATAB (A)				31.507	13.773	3.238	-	48.518	30.928	14.279	2.938	-	48.145
Total Italy (B)				34.137	16.639	4.904	-	55.680	32.237	15.912	4.624	-	52.773
% FETRATAB vs Total Italy (A/B)				92,3%	82,8%	66,0%		87,1%	95,9%	89,7%	63,5%		91,2%

## Notes

UNITAB Italia = Unione Italiana Tabacco

APTI = Associazione Professionale Trasformatori Tabacchi Italiani

All figures are officially provided by the Italian MoA

**Farmers**

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered Producer Organisation		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
UNITAB	FNCT	AA TAB	S.A.T.	9.445	726	62		10.233	9.454	665	19		10.138
		Tabacos de Talayuela	S.A.T.	5.318	-	-		5.318	5.186	-	-		5.186
Total UNITAB (A)				14.763	726	62	-	15.551	14.640	665	19	-	15.324
Total Spain (B)				28.374	1.221	103	-	29.698	26.934	953	19	-	27.906
% UNITAB vs Total Spain (A/B)				52.0%	59.5%	60.2%		52.4%	54.4%	69.8%	100.0%		54.9%

**First Processors**

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered First Processor		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
FETRATAB	ANETAB	Cetarsa	S.A.	21.060	897	103		22.060	21.080	793	19		21.892
		Deltafina	Srl	4.279	24	-		4.303	4.151	10	-		4.161
Total FETRATAB (A)				25.339	921	103	-	26.363	25.231	803	19	-	26.053
Total Spain (B)				28.374	1.221	103	-	29.698	26.934	953	19	-	27.906
% FETRATAB vs Total Spain (A/B)				89,3%	75,4%	100,0%		88,8%	93,7%	84,3%	100,0%		93,4%

## Notes

FNCT = Federación Nacional de Cultivadores de Tabaco

AA TAB = Asociación Agrupada TAB

ANETAB = Asociación Nacional de Empresas Transformadoras de Tabaco

Tabacos de Talayuela is a non registered PO

*Farmers*

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered Producer Organisation		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
UNITAB	PZPT	OZPT w Kielcach		820	820	170		1.810	732	690	117		1.539
		OZPT w Krakowie		176	530	130		836	138	416	91		645
		OZPT w Leżajsku		9.005	30			9.035	9.241	24			9.265
		OZPT w Olesnicy		10	30			40		40			40
	KZPT	OZPT w Augustowie		450	20			470					-
		OZPT w Biłgoraju		4.175				4.175					-
Total UNITAB (A)				14.636	1.430	300	-	16.366	10.111	1.170	208	-	11.489
Total Poland (B)				23.805	2.828	830	-	27.463	24.937	2.329	671	-	27.937
% Total UNITAB vs Total Poland (A/B)				61,5%	50,6%	36,1%		59,6%	40,5%	50,2%	31,0%		41,1%

*First Processors*

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered First Processor		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
FETRATAB		ULT Poland (direct)	Spzoo	7.566	2.346	557		10.469	7.102	1.903	429		9.434
		ULT Poland (service)	Spzoo	1.735	85			1.820	2.880	96	50		3.026
		AOI Rotag	AG					-					-
		Lukowa Tobacco		2.700	150	50		2.900	2.200	100	30		2.330
Total FETRATAB (A)				12.001	2.581	607	-	15.189	12.182	2.099	509	-	14.790
Total Poland (B)				23.805	2.828	830	-	27.463	24.937	2.329	671	-	27.937
% Total FETRATAB vs Total Poland (A/B)				50,4%	91,3%	73,1%		55,3%	48,9%	90,1%	75,9%		52,9%

## Notes

PZPT = Polskiego Związku Plantatorów Tytoniu

KZPT = Krajowego Związku Plantatorów Tytoniu

ULT PL = Universal Leaf Tobacco Poland

**Farmers**

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered Producer Organisation	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	
UNITAB	K.K.S.E.K.E. "KAPNIKI"	"KAPNIKI" members	4.100	-		18.100	22.200	3.975	-		14.725	18.700	
Total UNITAB (A)			4.100	-	-	18.100	22.200	3.975	-	-	14.725	18.700	
Total Greece (B)			5.700	325		18.598	24.623	5.312	274		15.047	20.633	
% Total UNITAB vs Total Greece (A/B)			71,9%			97,3%	90,2%	74,8%			97,9%	90,6%	

**First Processors**

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered First Processor		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
FETRATAB	HATPI	SEKE	A.E.	2.919	62		5.768	8.749	3.384	84		5.141	8.609
		SOCOTAB	Eood				5.407	5.407				4.263	4.263
		MISSIRIAN	ABEE				6.711	6.711				5.052	5.052
		GLEOUDIS	A.E.	2.781	263		543	3.587	1.928	190		432	2.550
		NAXIADIS	A.E.				169	169				159	159
Total FETRATAB (A)				5.700	325	-	18.598	24.623	5.312	274	-	15.047	20.633
Total Greece (B)				5.700	325	-	18.598	24.623	5.312	274	-	15.047	20.633
% Total FETRATAB vs Total Greece (A/B)				100,0%	100,0%		100,0%	100,0%	100,0%	100,0%		100,0%	100,0%

**Notes**

K.K.S.E.K.E. = Central Branch Cooperative Union of Tobacco Growers - "KAPNIKI"; KAPNIKI is a 2<sup>nd</sup> degree cooperative grouping 20 local tobacco growers cooperatives

HATPI = Hellenic Association of Tobacco Processing Industries

SOCOTAB Eood is a Bulgarian company which also contracts Greek tobaccos; is not a direct member of HATPI, but of the Greek Raw Tobacco Interbranch Organization P.D.O.A.K. and also of Fetratab (Bulgaria branch)

*Farmers*

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered Producer Organisation		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
UNITAB	NAT-2010			1.516	685		6.885	9.086	1.388	637		5.232	7.257
Total UNITAB (A)				1.516	685	-	6.885	9.086	1.388	637	-	5.232	7.257
Total Bulgaria (B)				2.167	685		7.824	10.676	1.614	637		6.460	8.711
% Total UNITAB vs Total Bulgaria (A/B)				70,0%	100,0%		88,0%	85,1%	86,0%	100,0%		81,0%	83,3%

*First Processors*

Associations				Crop 2019					Crop 2019				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered First Processor		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
FETRATAB		Socotab BG	Eood				4.027	4.027				2.840	2.840
		AOI BG	Eood				1.448	1.448				1.354	1.354
Total FETRATAB (A)				-	-	-	5.475	5.475	-	-	-	4.194	4.194
Total Bulgaria (B)				2.167	685	-	7.824	10.676	1.614	637	-	6.460	8.711
% Total FETRATAB vs Total Bulgaria (A/B)							70,0%	51,3%				64,9%	48,1%

## Notes

NAT-2010 = НАЦИОНАЛНА АСОЦИАЦИЯ НА ТЮТЮНОПРОИЗВОДИТЕЛИТЕ = NAT-2010 National Association of Tobacco Growers

AOI BG = Alliance One Bulgaria

**Farmers**

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered Producer Organisation		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
UNITAB	F.N.P.T.		Coop	3.700	1.540	10		5.250	3.060	880	70		4.010
Total UNITAB (A)				3.700	1.540	10	-	5.250	3.060	880	70	-	4.010
Total France (B)				3.700	1.540	10	-	5.250	3.060	880	70	-	4.010
% Total UNITAB vs Total France (A/B)				100,0%	100,0%	100,0%		100,0%	100,0%	100,0%	100,0%		100,0%

**First Processors**

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered First Processor		GV 1 (Virginia)	GV 2 (Burley)	GV 3-4 (Dark,	GV 5-8	Total	GV 1 (Virginia)	GV 2 (Burley)	GV 3-4 (Dark,	GV 5-8	Total
FETRATAB		France Tabac - Sarlat	Usca				-	-					-
		LTR Industries		-	-	-	-	-	-	-	-	-	-
Total FETRATAB (A)				-	-	-		-	-	-	-	-	
Total France (B)				3.700	1.540	10	-	5.250	3.060	880	70	-	4.010
% Total FETRATAB vs Total France (A/B)													

FNPT = Fédération Nationale des Planteurs de Tabac, les membres sont 5 Cooperatives: CT2F, Dauphinoise, Midi Tabac, Tabac Garonne Adour

LTR Industries is a second processor (reconstituted tobacco)

**Farmers**

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered Producer Organisation		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
UNITAB	Madosz	NYIDOTER	Ltd.	3.097	887	-	-	3.984	2.409	600			3.009
		DOFER	Pte.Ltd.	1.400	206	-	-	1.606	946	137			1.083
Total UNITAB (A)				4.497	1.093	-	-	5.590	3.355	737	-	-	4.092
Total Hungary (B)				4.497	1.093	-	-	5.590	3.355	737	-	-	4.092
% Total UNITAB vs Total Hungary (A/B)				100,0%	100,0%			100,0%	100,0%	100,0%			100,0%

**First Processors**

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered First Processor		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
FETRATAB		ULT Hungary	Pte.Ltd.	3.097	887	-	-	3.984	2.409	600			3.009
Total FETRATAB (A)				3.097	887	-	-	3.984	2.409	600	-	-	3.009
Total Hungary (B)				4.497	1.093	-	-	5.590	3.355	737	-	-	4.092
% Total FETRATAB vs Total Hungary (A/B)				68,9%	81,2%			71,3%	71,8%	81,4%			73,5%

## Notes

Madosz = Magyar Dohánytermelők Országos Szövetsége

ULT HU = Universal Leaf Tobacco Hungary

Dofer makes individual contracts with the farmers. Dofer farmers do not belong to any tobacco growers' group but all farmers are members of Madosz.



*Farmers*

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered Producer Organisation		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
UNITAB	BdT	BdT members	e.V.	4.800				4.800	4.000				4.000
Total UNITAB (A)				4.800	-	-	-	4.800	4.000	-	-	-	4.000
Total Germany (B)				4.800	-	-	-	4.800	4.000	-	-	-	4.000
% Total UNITAB vs Total Germany (A/B)				100,0%				100,0%	100,0%				100,0%

*First Processors*

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered First Processor		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
FETRATAB		AOI Rotag	AG	1.000				1.000	400				400
Total FETRATAB (A)				1.000	-	-	-	1.000	400	-	-	-	400
Total Germany (B)				4.800	-	-	-	4.800	4.000	-	-	-	4.000
% Total FETRATAB vs Total Germany (A/B)				20,8%				20,8%	10,0%				10,0%

## Notes

BdT = Bundesverband Deutscher Tabakpflanzer e.V. - BdT d.V. is registered at Amtsgericht Mannheim (VR 100278) and represents 7 regional associations with approximately 100 growers, **resigned from Unitab in 2020**

AOI Rotag = Alliance One International Rotag

**Farmers**

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered Producer Organisation		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
UNITAB		AGRI						-					-
Total UNITAB (A)				-	-	-	-	-	-	-	-	-	-
Total Portugal (B)				-	-	-	-	-	-	-	-	-	-
% Total UNITAB vs Total Belgium (A/B)													

**First Processors**

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered First Processor		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
FETRATAB								-					-
Total FETRATAB (A)				-	-	-	-	-	-	-	-	-	-
Total Portugal (B)				-	-	-	-	-	-	-	-	-	-
% Total FETRATAB vs Total Belgium (A/B)													

**Notes**

In Portugal currently there are not Fetratab members

*Farmers*

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered Producer Organisation		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
UNITAB		TASYCA			5	55		60		5	55		60
Total UNITAB (A)				-	5	55	-	60	-	5	55	-	60
Total Belgium (B)					5	55		60		5	55		60
% Total UNITAB vs Total Belgium (A/B)					100,00%	100,00%		100,00%		100,00%	100,00%		100,00%

*First Processors*

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered First Processor		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
FETRATAB								-					-
Total FETRATAB (A)				-	-	-	-	-	-	-	-	-	-
Total Belgium (B)				-	5	55	-	60	-	5	55	-	60
% Total FETRATAB vs Total Belgium (A/B)													

## Notes

In Belgium currently there are not Fetratab members

National total volumes are TASYCA - Tabakssyndicaat best estimations, official figures are not available

**Farmers**

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered Producer Organisation		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
UNITAB		Udruga hrvatskih proizvođača duhana						-					-
		Udruga duhanskih proizvođača						-					-
Total UNITAB (A)													
Total Croatia (B)				7.000	600	-	-	7.600	7.000	600	-	-	7.600
% Total UNITAB vs Total Croatia (A/B)				-									

**First Processors**

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered First Processor		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
FETRATAB		Hrvatski duhan d.d. Virovitica		6.191	172			6.363	6.086	128			6.214
		Agroduhan d.o.o. Slatina						-					-
Total FETRATAB (A)													
Total Croatia (B)				7.000	800	-	-	7.800	7.000	800	-	-	7.800
% Total FETRATAB vs Total Croatia (A/B)													

## Notes

In Croatia currently there are not Unitab and Fetratab members

*Farmers*

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered Producer Organisation		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
UNITAB								-					-
Total UNITAB (A)				-	-	-	-	-	-	-	-	-	-
Total Romania (B)				1.214				1.214	1.200				1.200
% Total UNITAB vs Total Romania (A/B)													

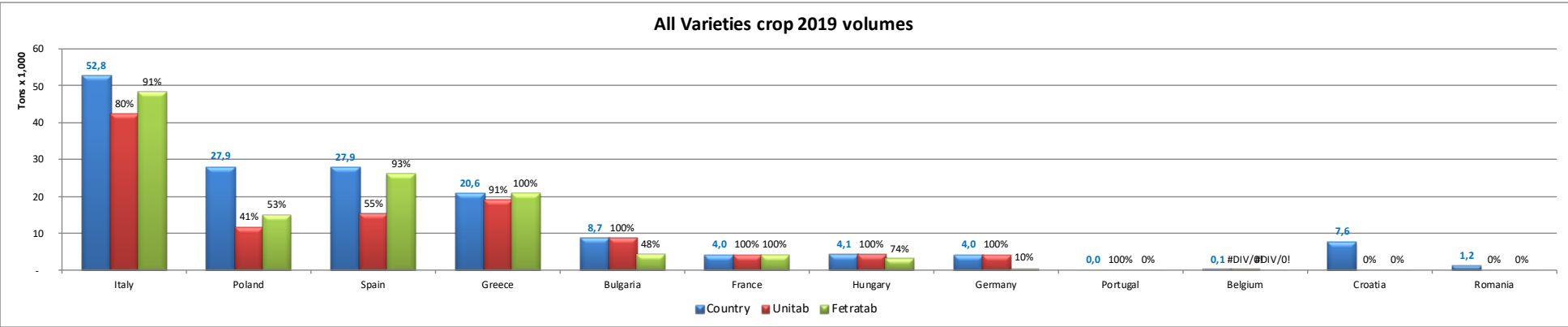
*First Processors*

Associations				Crop 2019					Crop 2020				
				Contracted volumes (tons)					Contracted volumes (tons)				
European	National	Registered First Processor		GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total	GV 1 (Virginia Bright)	GV 2 (Burley)	GV 3-4 (Dark, Dark Fired)	GV 5-8 (Orientals)	Total
FETRATAB								-					-
Total FETRATAB (A)				-	-	-	-	-	-	-	-	-	-
Total Romania (B)				1.214	-	-	-	1.214	1.200	-	-	-	1.200
% Total FETRATAB vs Total Romania (A/B)													

## Notes

In Romania currently there are not Unitab and Fetratab members

Country	Global	% vs Total EU	ELTI			
			Unitab	% Unitab vs Country	Fetratab	% Fetratab vs Country
Italy	52.773	33%	42.234	80%	48.145	91%
Poland	27.937	18%	11.489	41%	14.790	53%
Spain	27.906	18%	15.324	55%	26.053	93%
Greece	20.633	13%	18.700	91%	20.633	100%
Bulgaria	8.711	5%	8.711	100%	4.194	48%
France	4.010	3%	4.010	100%	4.010	100%
Hungary	4.092	3%	4.092	100%	3.009	74%
Germany	4.000	3%	4.000	100%	400	10%
Portugal	-		-	#DIV/0!	-	#DIV/0!
Belgium	60	0%	60	100%	-	
Croatia	7.600	5%	-		-	
Romania	1.200	1%	-		-	
Total EU	158.922	100%	108.620	68%	121.234	76%

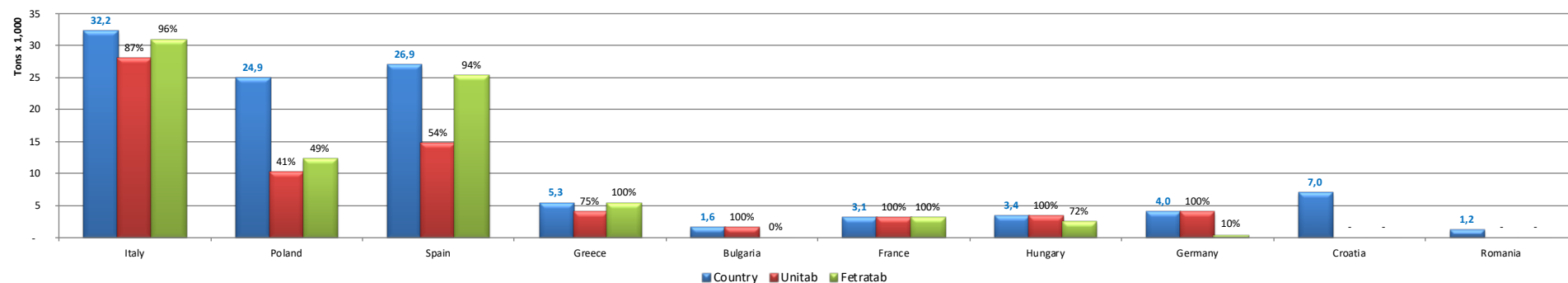


Virginia Bright crop 2017 volumes

Updated 15 February 2021

Country	Global	% vs Total EU	ELTI			
			Unitab	% Unitab vs Country	Fetratab	% Fetratab vs Country
Italy	32.237	29%	27.964	87%	30.928	96%
Poland	24.937	23%	10.111	41%	12.182	49%
Spain	26.934	25%	14.640	54%	25.231	94%
Greece	5.312	5%	3.975	75%	5.312	100%
Bulgaria	1.614	1%	1.614	100%	-	-
France	3.060	3%	3.060	100%	3.060	100%
Hungary	3.355	3%	3.355	100%	2.409	72%
Germany	4.000	4%	4.000	100%	400	10%
Croatia	7.000	6%	-	-	-	-
Romania	1.200	1%	-	-	-	-
<b>Total EU</b>	<b>109.649</b>	<b>100%</b>	<b>68.719</b>	<b>63%</b>	<b>79.522</b>	<b>73%</b>

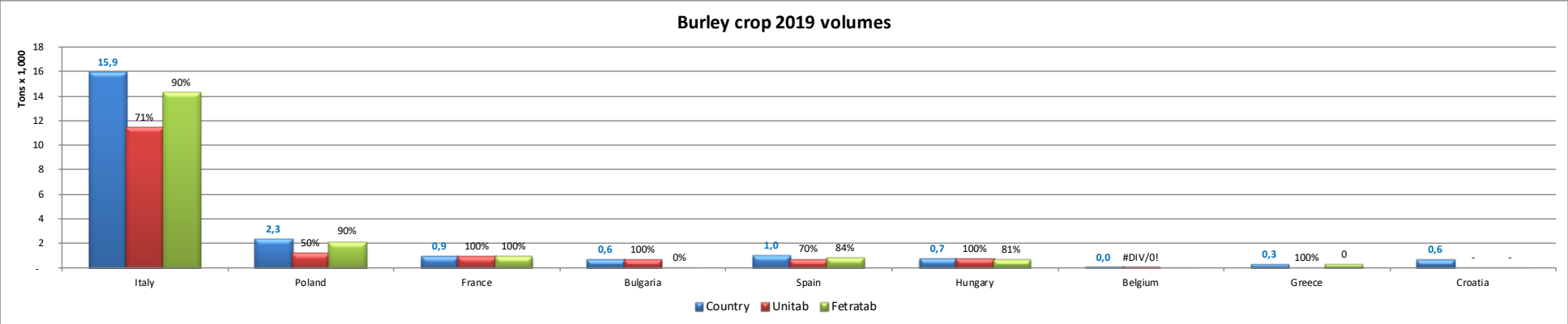
Virginia Bright crop 2019 volumes



Burley crop 2017 volumes

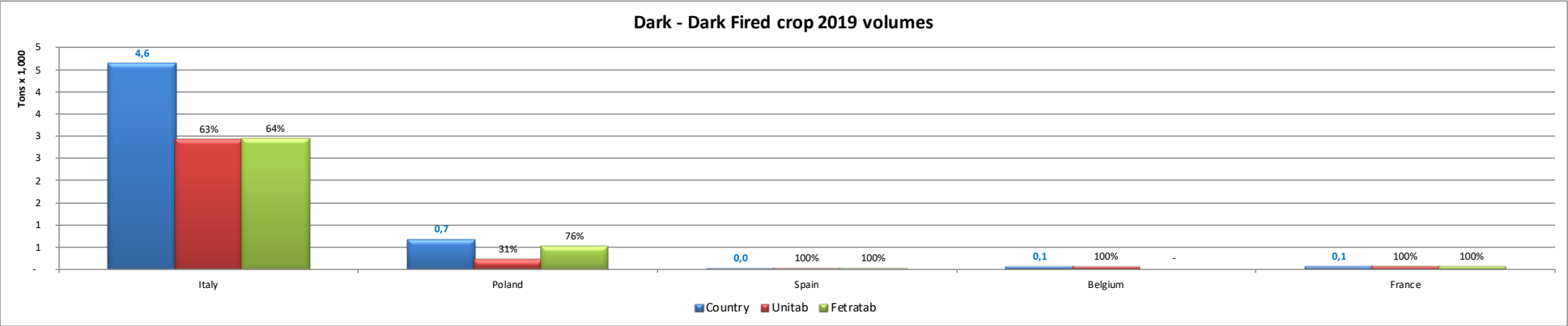
Updated 15 February 2021

Country	Global	% vs Total EU	ELTI			
			Unitab	% Unitab vs Country	Fetratab	% Fetratab vs Country
Italy	15.912	71%	11.362	71%	14.279	90%
Poland	2.329	10%	1.170	50%	2.099	90%
France	880	4%	880	100%	880	100%
Bulgaria	637	3%	637	100%	-	-
Spain	953	4%	665	70%	803	84%
Hungary	737	3%	737	100%	600	81%
Belgium	5	0%	5	100%	-	-
Greece	274	1%	-	-	274	100%
Croatia	600	3%	-	-	-	-
Total EU	22.327	100%	15.456	69%	18.935	85%





Country	Global	% vs Total EU	ELTI			
			Unitab	% Unitab vs Country	Fetratab	% Fetratab vs Country
Italy	4.624	85%	2.907	63%	2.938	64%
Poland	671	12%	208	31%	509	76%
Spain	19	0%	19	100%	19	100%
Belgium	55	1%	55	100%	-	100%
France	70	1%	70	100%	70	100%
Total EU	5.439	100%	3.259	60%	3.536	65%



Oriental's crop 2017 volumes

Updated 15 February 2021

Country	Global	% vs Total EU	ELTI			
			Unitab	% Unitab vs Country	Fetratab	% Fetratab vs Country
Greece	15.047	70%	14.725	98%	15.047	100%
Bulgaria	6.460	30%	6.460	100%	4.194	65%
Total EU	21.507	100%	21.185	99%	19.241	89%

