

EU SHEEP AND GOATMEAT FORECASTS GROUP

11 June 2018

CONFIDENTIAL

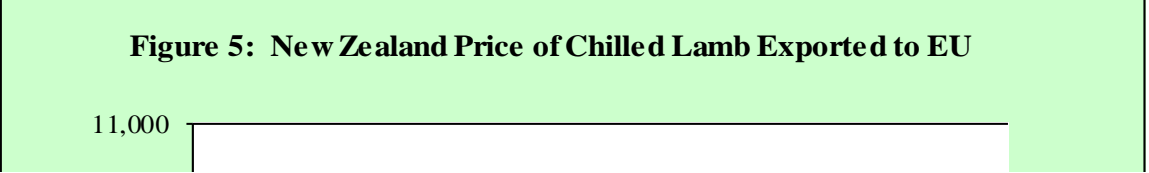
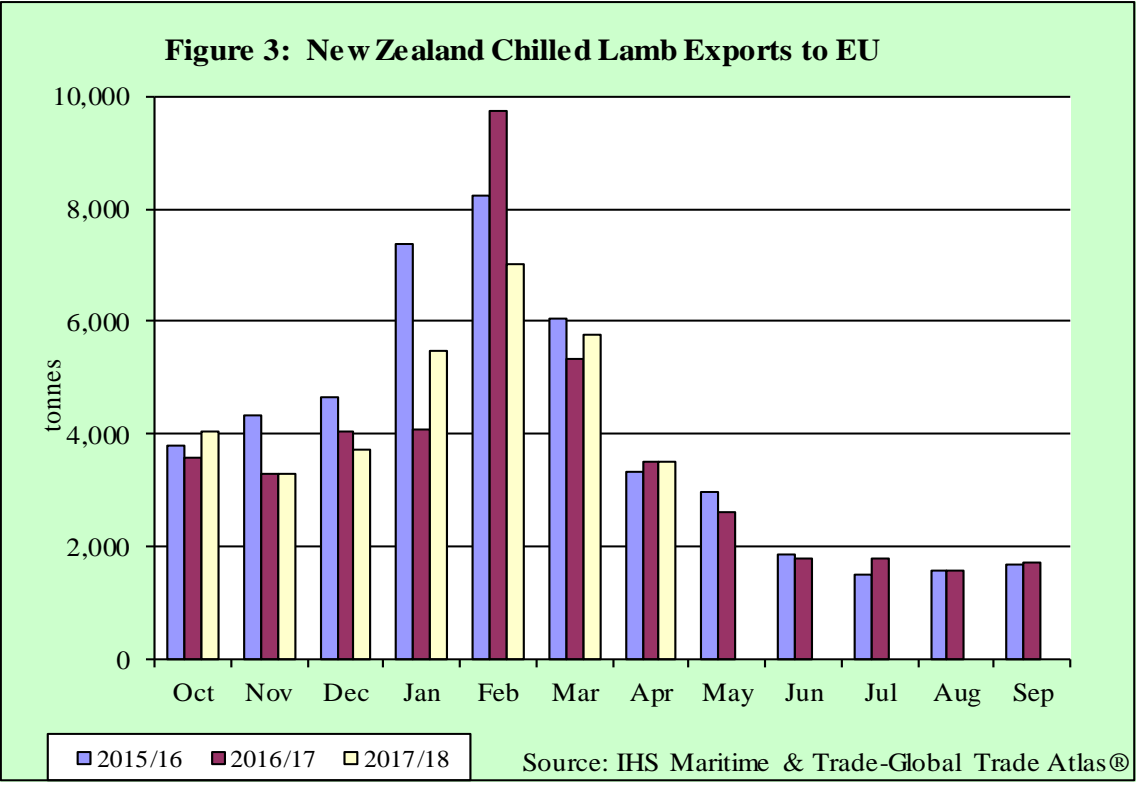
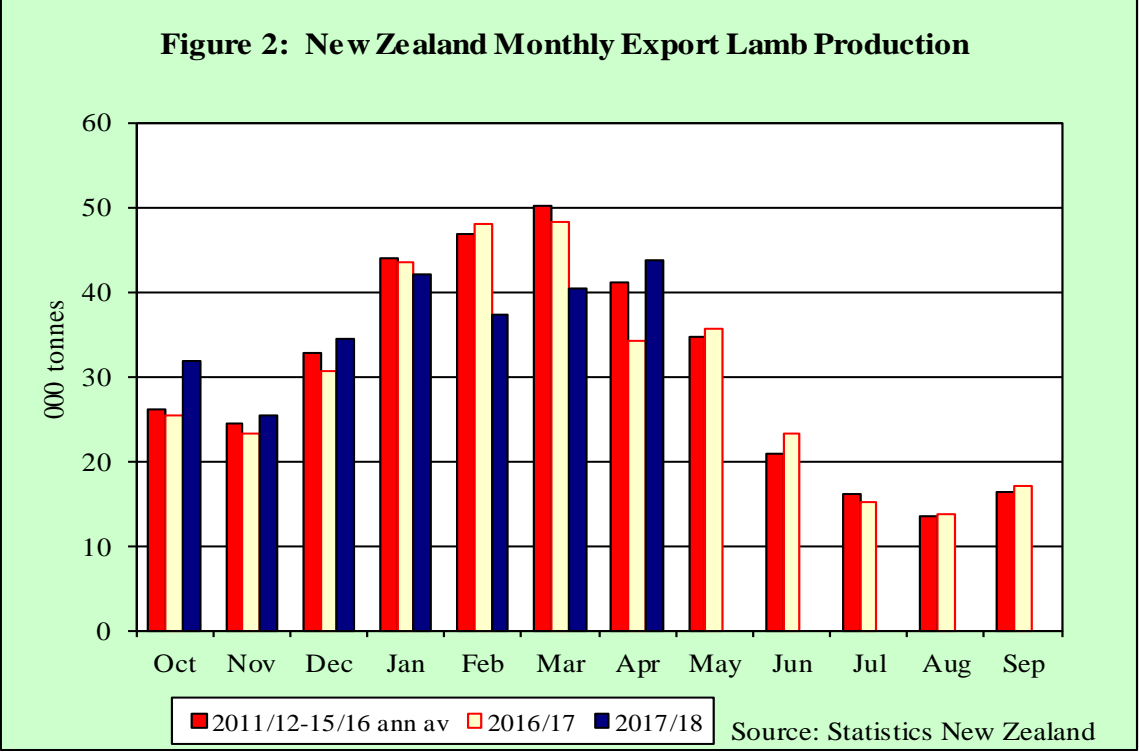
OUTLOOK FOR WORLD MARKET

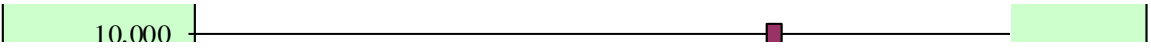
L. J. Colby
Meat Market Consultant
8, Salden Close
Drayton Parslow
Milton Keynes
MK17 OJY
United Kingdom
Tel: UK (44) 1296 720249
E-mail: lioneljcolby@gmail.com

Sheep meat exports from New Zealand and Australia

000 tonnes product wt.	2014	2015	2016	2017	2017	2018	% Change 2018/17
NEW ZEALAND					January-April		
Chilled Sheep Meat	66.2	68.5	69.1	66.9	31.0	29.7	-4.2%
EU-28	46.7	46.6	45.5	43.1	22.6	21.2	-6.4%
of which to:							
- UK	28.3	28.1	27.1	23.6	13.5	12.1	-10.2%
- France	6.7	6.1	5.7	5.8	3.0	2.4	-18.0%
- Germany	4.0	5.1	5.3	5.6	2.5	2.5	-1.4%
- Netherlands	5.0	4.7	5.1	5.1	2.2	2.9	32.2%
- Belgium	2.1	2.3	1.9	2.6	1.2	1.0	-15.7%
- Other EU	0.6	0.4	0.4	0.5	0.2	0.2	-4.2%
Non EU	19.4	21.9	23.6	23.7	8.4	8.5	1.8%
of which to:							
- United States	7.1	7.2	6.9	7.4	2.4	2.5	3.3%
- Other Non EU	12.3	14.7	16.6	16.3	5.9	6.0	1.2%
Total Sheep Meat	396.9	399.0	369.0	394.5	187.7	177.3	-5.5%
(lamb)	303.4	311.1	290.1	307.9	139.5	128.0	-8.3%
(mutton)	93.5	87.9	78.9	86.6	48.2	49.3	2.4%
EU-28	127.1	144.8	129.7	117.4	56.9	54.5	-4.2%
of which to:							
- UK	63.8	70.2	62.5	52.0	25.9	22.9	-11.5%
- Germany	17.1	20.5	18.9	18.6	8.9	9.1	3.0%
- France	13.2	13.6	11.6	10.7	5.0	3.8	-23.6%
- Netherlands	13.2	16.0	16.4	17.7	7.7	9.0	16.5%
- Belgium	5.7	6.9	5.1	5.7	2.7	2.6	-5.6%
- Sweden	2.8	3.4	2.9	3.3	1.3	1.2	-3.6%
- Italy	2.4	2.6	2.4	1.9	1.3	1.1	-16.0%
- Greece	3.1	3.4	3.6	3.0	1.8	2.1	13.8%
- Spain	1.6	3.5	2.2	0.8	0.4	0.5	40.0%
- Other EU	4.1	4.7	4.1	3.9	1.8	2.1	11.2%
Non EU	269.8	254.2	239.3	277.1	130.8	122.8	-6.1%
of which to:							
- China	158.2	138.4	128.4	154.6	75.4	76.0	0.7%
- United States	19.6	23.8	22.6	27.8	12.2	9.6	-21.5%
- Other Non EU	92.0	92.0	88.3	94.6	43.2	37.3	-13.7%
AUSTRALIA					January-March		
Total Sheep Meat	441.9	411.3	401.4	425.9	104.5	110.5	5.8%
(lamb)	248.3	249.9	259.8	263.8	65.8	66.5	1.0%
(mutton)	193.7	161.4	141.6	162.1	38.7	44.1	13.9%
EU-28	18.6	16.2	16.4	15.7	3.8	3.7	-2.8%
of which to:							
- UK	14.2	12.5	12.3	10.9	2.8	2.0	-29.2%
- France	2.2	2.0	2.2	1.7	0.5	0.5	-10.7%
- Other EU	2.2	1.8	1.9	3.1	0.5	1.2	162.5%
Non EU	423.3	395.1	385.0	410.2	100.7	106.9	6.1%
of which to:							
- China	107.8	74.5	78.1	108.5	23.5	27.8	18.6%
- United States	59.8	71.8	69.4	68.4	20.3	17.8	-12.5%
- United Arab Emirates	28.6	28.6	30.5	28.1	8.5	7.4	-12.3%
- Saudi Arabia	23.7	24.4	19.4	20.5	6.3	6.7	5.7%
- Malaysia	23.8	25.2	25.4	23.0	5.0	6.0	18.6%
- Other Non EU	179.5	170.6	162.2	161.7	37.2	41.2	10.9%

Source: IHS Maritime & Trade-Global Trade Atlas®, Agricultural and Horticultural Development Board©





New Zealand Lamb Forecasts

Year ended September	2013/14	2014/15	2015/16	2016/17	2017/18f	% Change	
						2016/17	2017/18
Sheep Flock							
June of first year (000 head)							
Total	30 787	29 803	29 121	27 584	27 369	-5.3%	-0.8%
Total breeding flock	22 232	21 851	20 824	19 832	19 655	-4.8%	-0.9%
- Breeding ewes put to ram	20 233	19 779	19 074	18 137	17 703	-4.9%	-2.4%
- Ewe hoggets put to ram	1 999	2 072	1 750	1 695	1 952	-3.1%	15.2%
Lambing Rate (%) (1)	112.3	118.2	118.0	120.8	120.1	2.4%	-0.6%
Lamb Crop (000 head)	24 977	25 833	24 570	23 966	23 600	-2.5%	-1.5%
Lamb Slaughter (000 head) (2)	20 643	21 293	20 261	19 439	19 700	-4.1%	1.3%
Carcase Wt. (kg.)	18.27	18.08	18.36	18.62	18.50	1.4%	-0.6%
Lamb Production (000 tons cwe.) (2)	377.2	384.9	371.9	361.9	364.5	-2.7%	0.7%
Lamb Exports (000 tons prod. wt.)	306.8	302.0	303.0	295.0	297.0	-2.6%	0.7%
- Average price (NZ\$ per tonne)	8 163	8 470	7 907	8 602	9 842	8.8%	14.4%
Farmgate Price (NZ\$/kg cwe)	5.48	5.19	5.09	5.72	6.61	12.4%	15.6%

(1) Lamb Crop divided by "Total breeding flock" (including ewe hoggets put to ram)
(2) Slaughterings and production data cover lambs graded for *both local and export* market.

Source: Based on Beef and Lamb New Zealand, Statistics New Zealand

Australian sheep meat forecasts

Calendar Year	2014	2015	2016	2017	2018f	2019f	% Change	
							2017/18	2018/19
Sheep Flock 30 June (000 head)								
Total	72 612	70 909	67 543	72 123	72 220	74 070	0.1%	2.6%
Slaughter (000 head)								
Lambs	22 251	22 876	22 956	22 431	22 850	22 700	1.9%	-0.7%
Adult sheep	10 086	8 487	6 965	7 536	7 800	7 400	3.5%	-5.1%
Carcase Wt. (kg.)								
Lambs	21.8	22.3	22.5	22.7	22.9	23.0	1.1%	0.3%
Adult sheep	23.2	23.8	24.4	24.9	24.6	24.7	-1.3%	0.5%
Production (000 tons cwe.)								
Lamb	486	509	516	509	524	522	2.9%	-0.4%
Mutton	234	202	170	188	192	183	2.1%	-4.7%
Exports (000 tons prod. wt.)								
Lamb	237	234	242	251	257	253	2.4%	-1.6%
Mutton	186	151	132	147	154	146	4.8%	-5.2%
Domestic Utilisation (000 tons cwe.)								
Lamb	207	231	226	207	215	218	3.9%	1.4%

Source: Meat and Livestock Australia