

Impact of the Covid-19 on the pip fruit sector

MEETING OF THE EXPERT GROUP FRUIT AND
VEGETABLES MARKET
OBSERVATORY - SUBGROUP PIP FRUIT
15TH MAY 2020, BRÜSSEL - BELGIUM

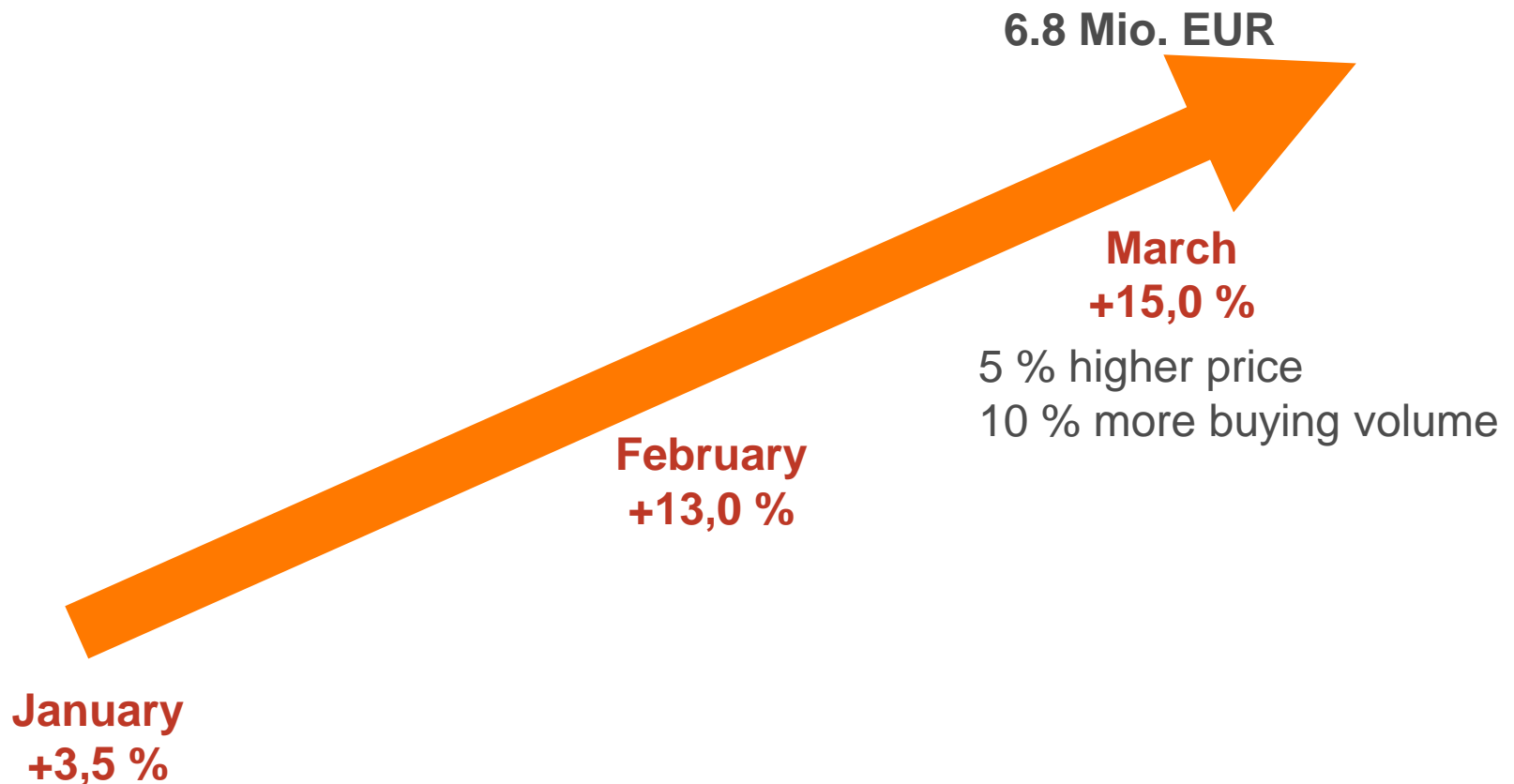
HELWIG SCHWARTAU, AMI, HAMBURG



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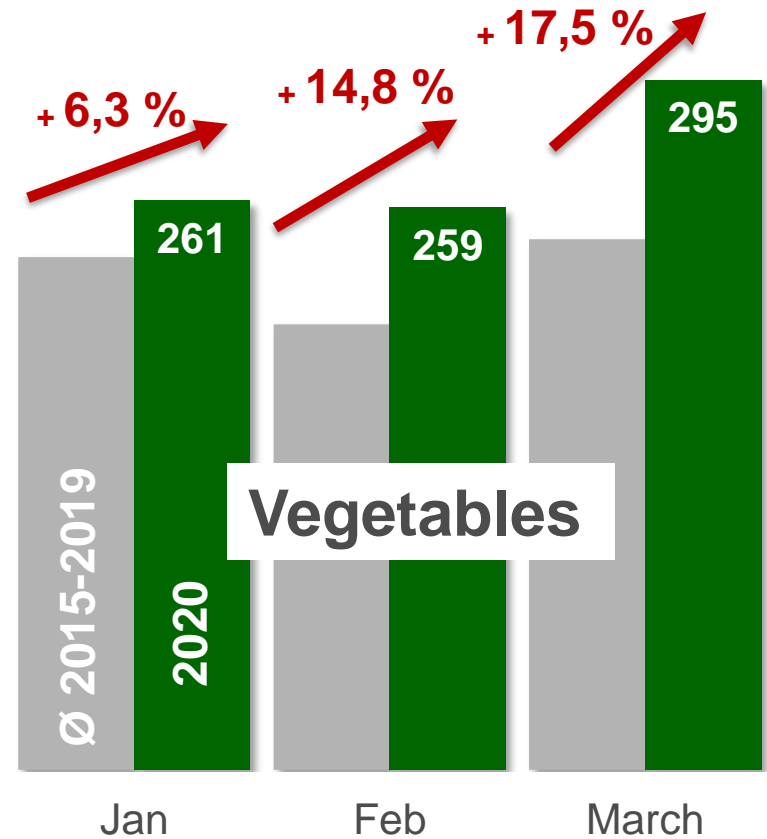
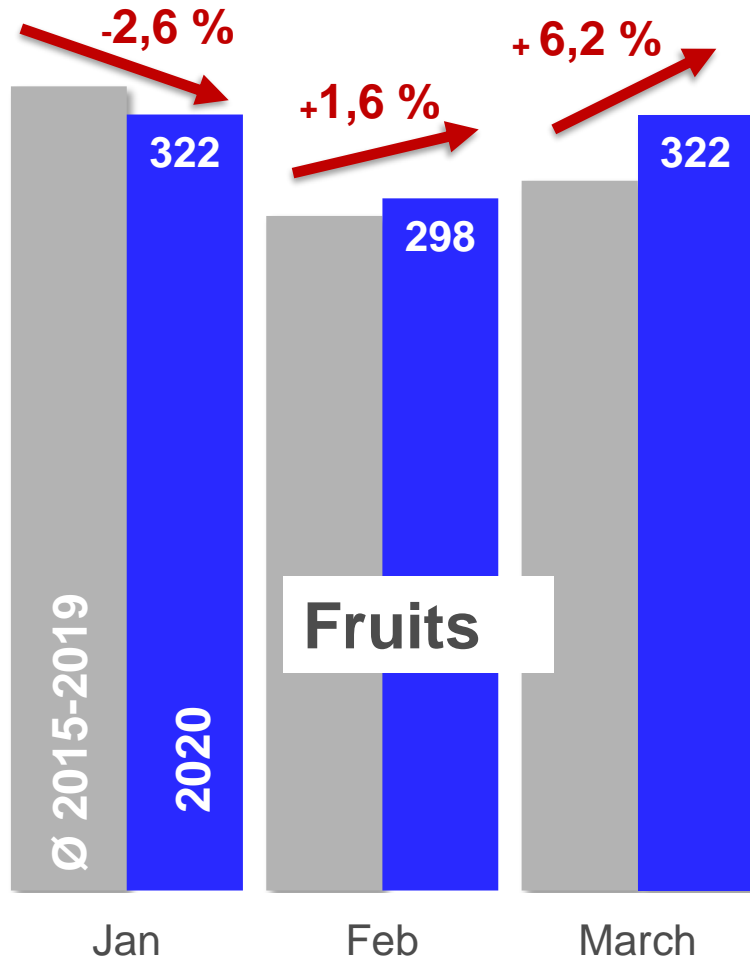
Corona crisis pushed turnover

Fresh Food in Germany - Monthly increasing turnover vs. previous year, in %



Corona crisis pushed buying volume

Monthly buying volume in Germany in supermarkets/discounter, in 1.000 t



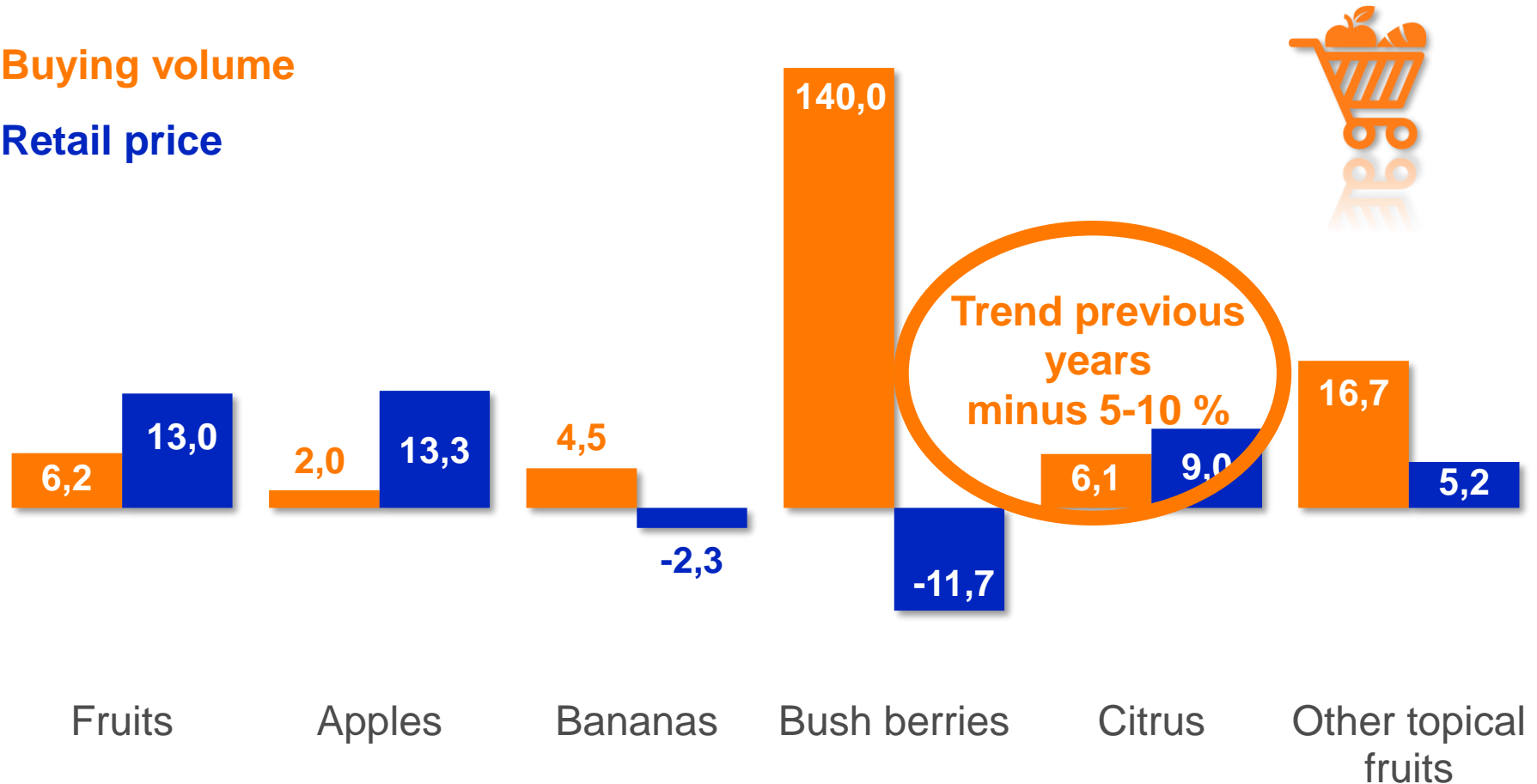
More fruits bought

Fruits - Buying volume and retail prices in Germany in March, shifting in % to March Ø 2015 - 2019

AMI

Buying volume

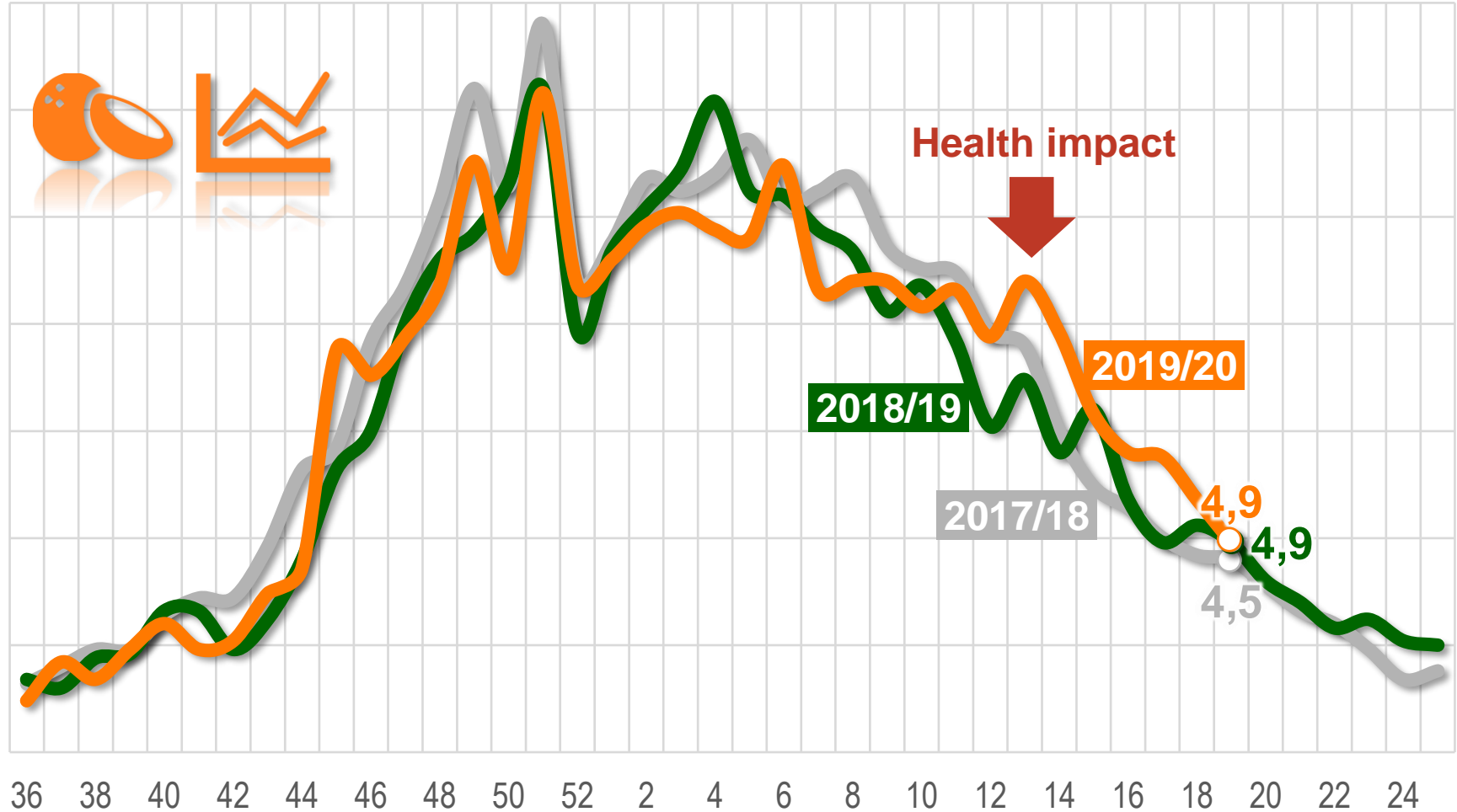
Retail price



Citrus - More buying volume



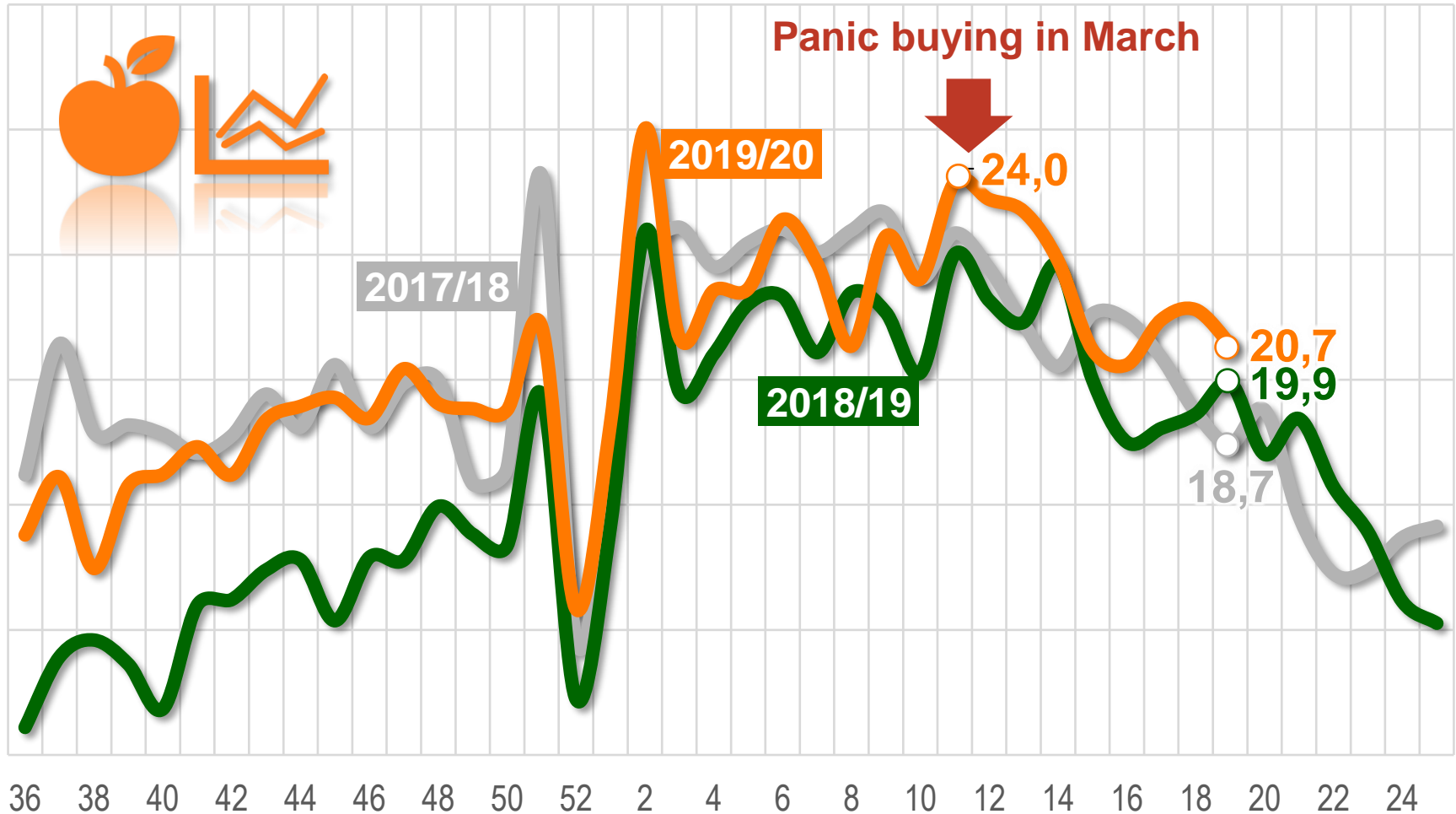
Weekly market penetration rate of oranges in Germany in %



Panic buying in all countries



Weekly market penetration rate of apples in Germany in %



Potential for price increases

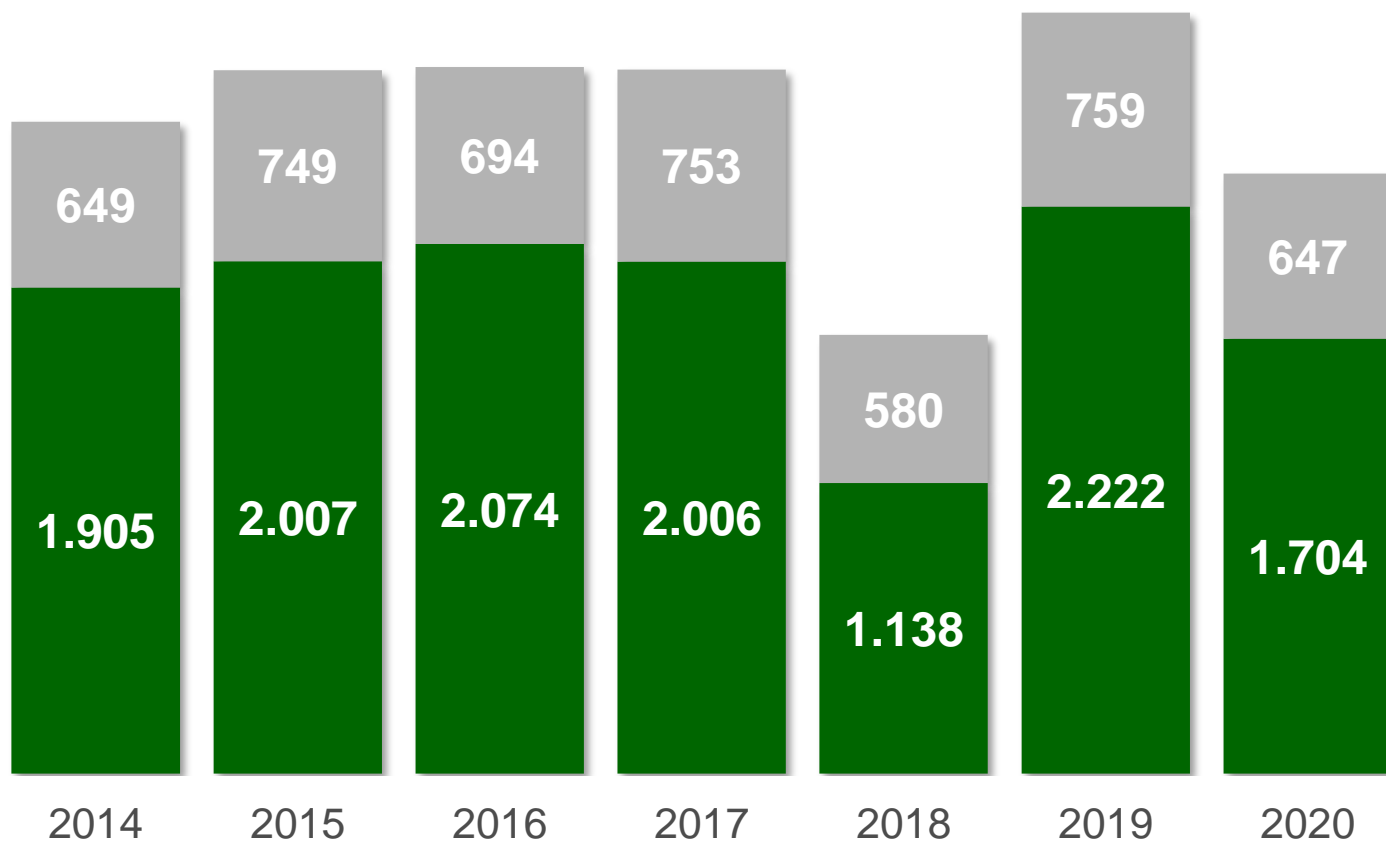


EU apple stocks 1st April and movement in March, in 1,000 t



**Movement -
March**

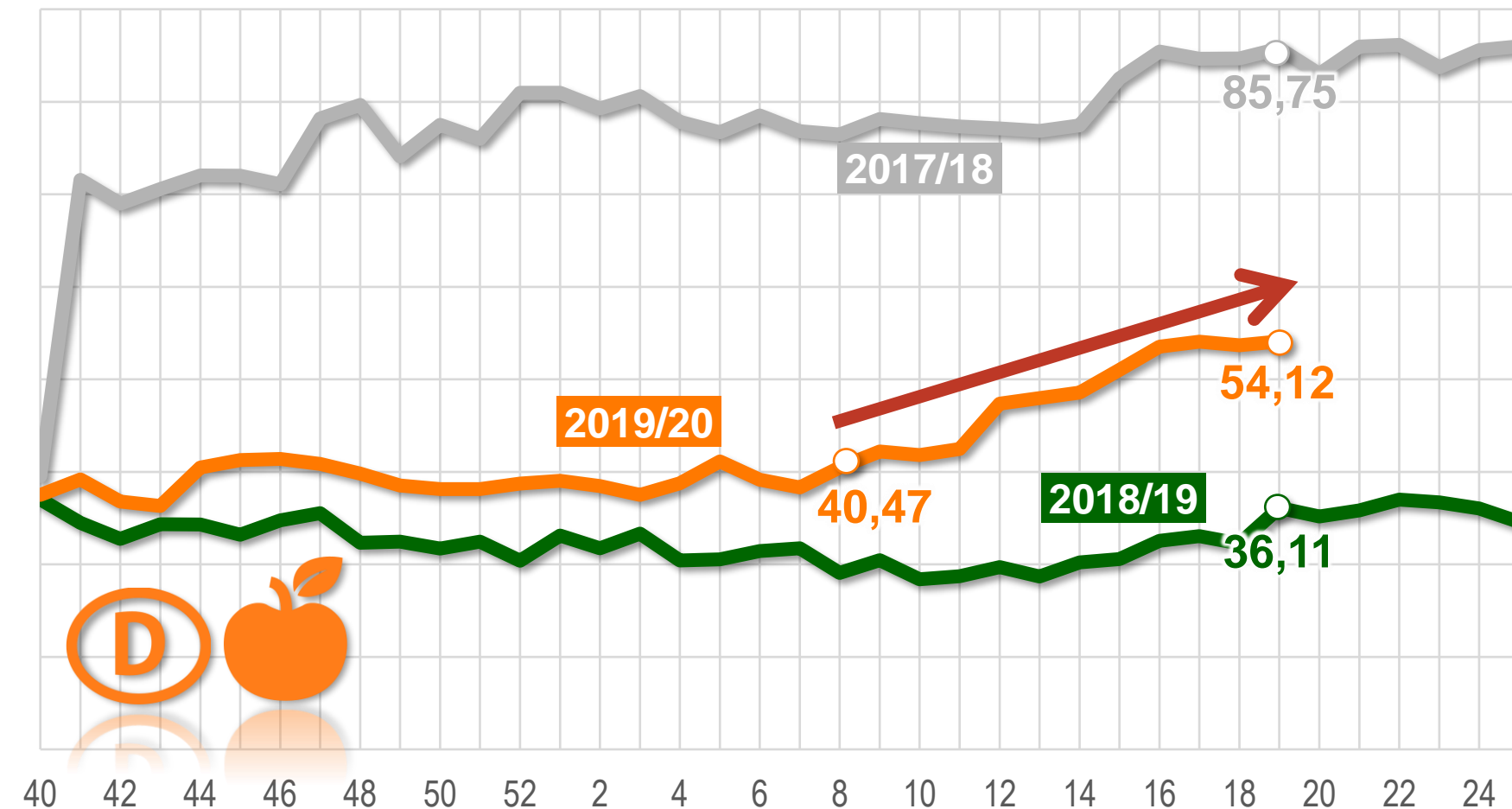
**EU - stocks
1 April**



Price rallye since March



Weekly price* ex region, class I, in Lower Elbe for Red Jonaprince /
Lake Constance for Jonagold, in EUR/100 kg

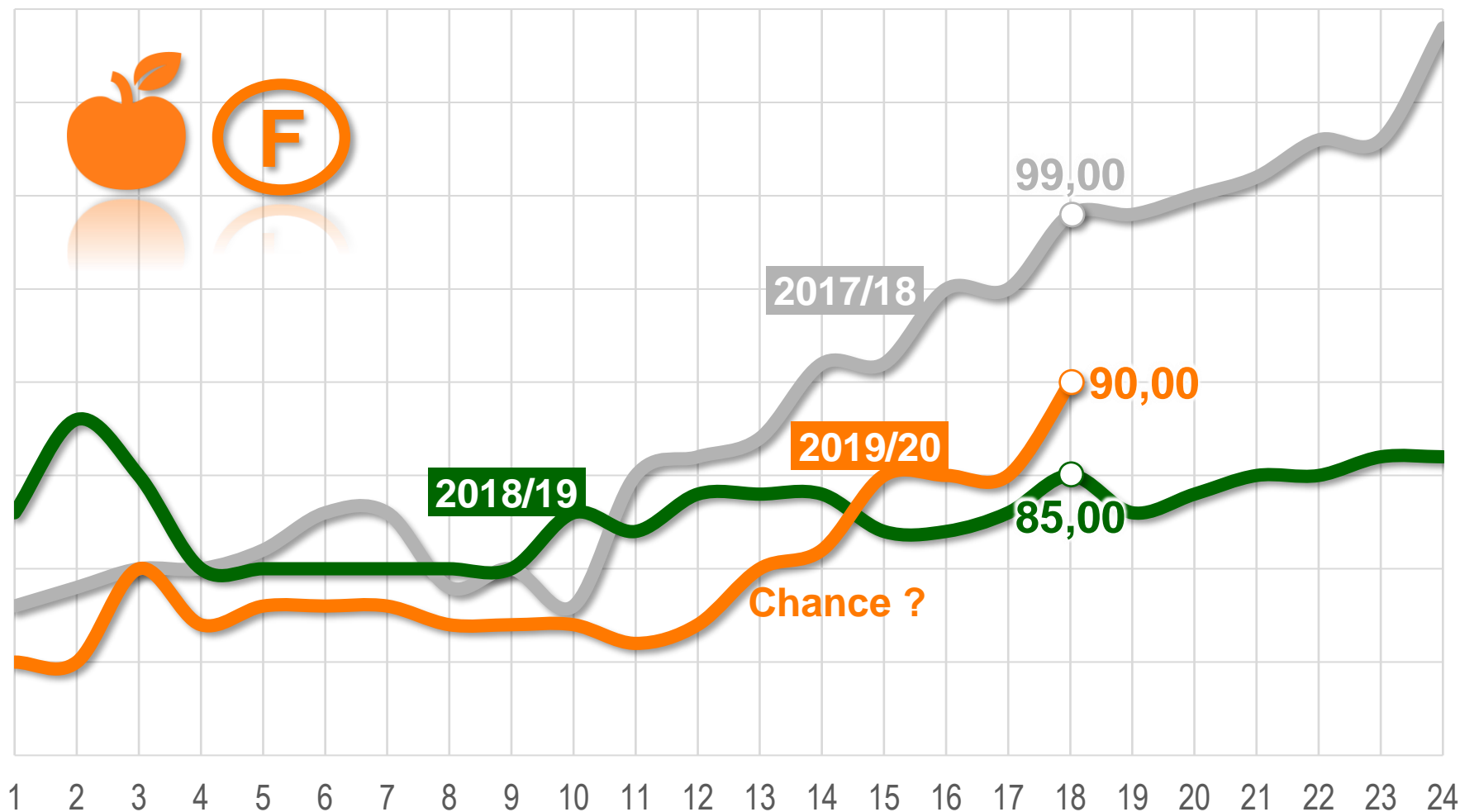


*Weighted average: Lake Constance = regional transfer prices, Lower Elbe = producer transfer prices

Impact Corona



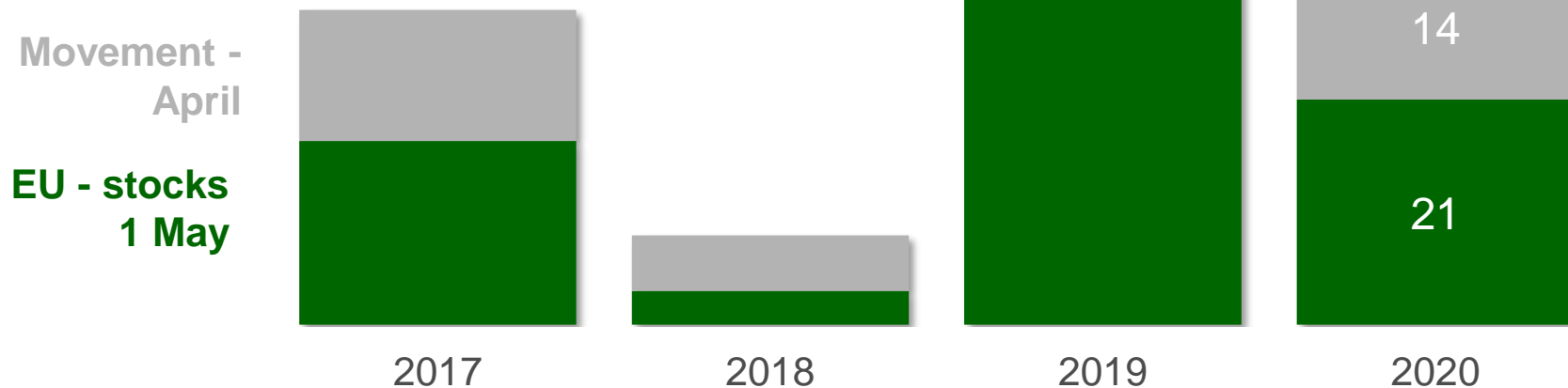
Weekly price ex region for Golden Delicious, class I, 70-75 mm, in France
in EUR/100 kg



Low stocks organic apples

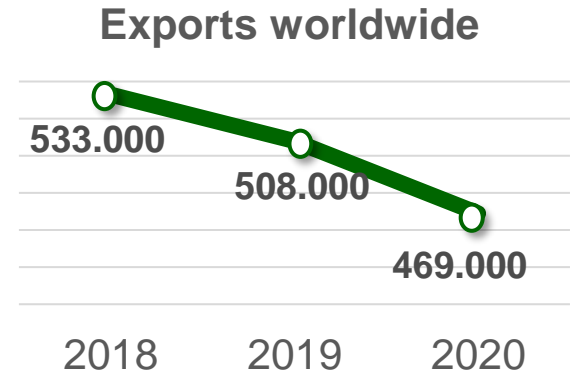
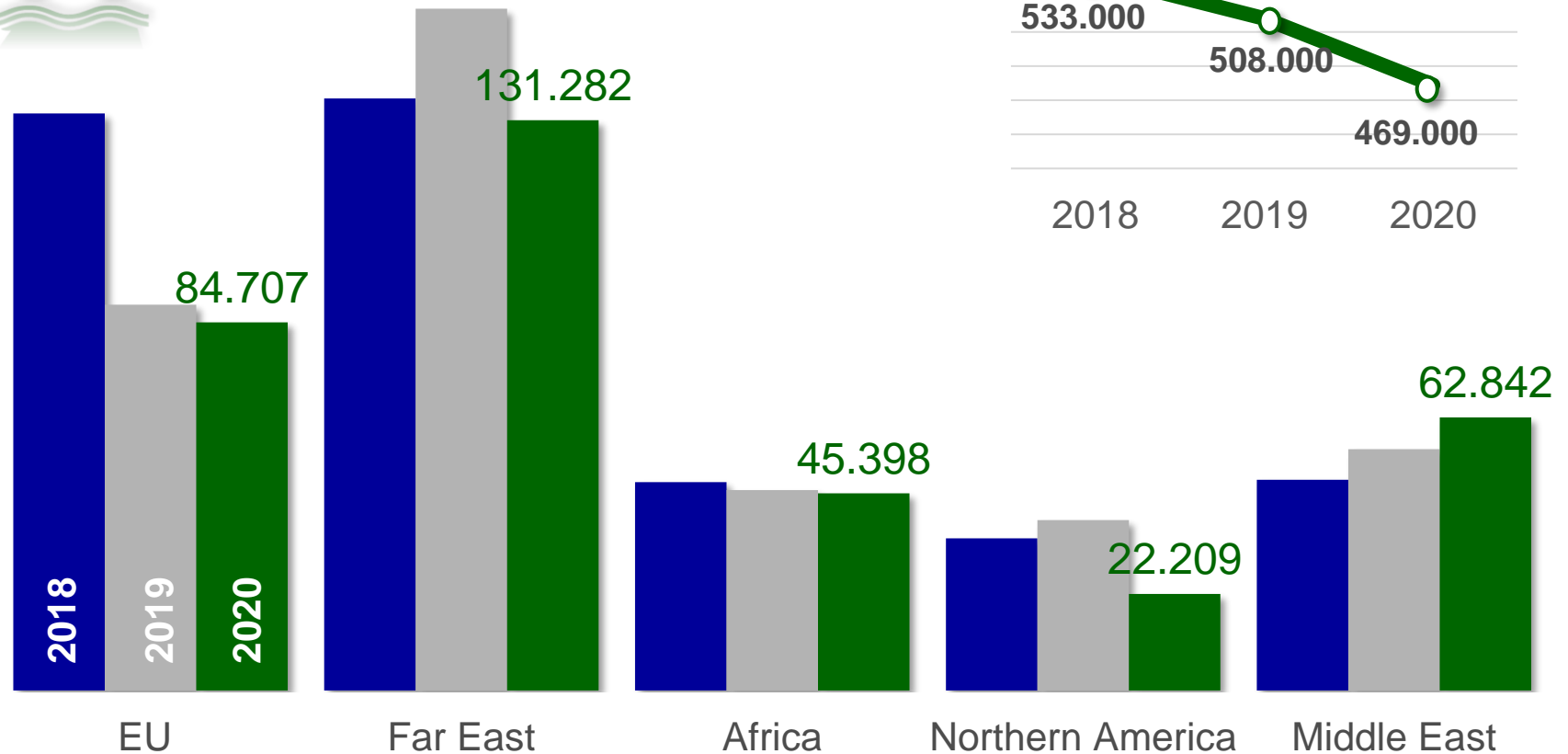


EU apple stocks 1st May and movement in April, in 1,000 t



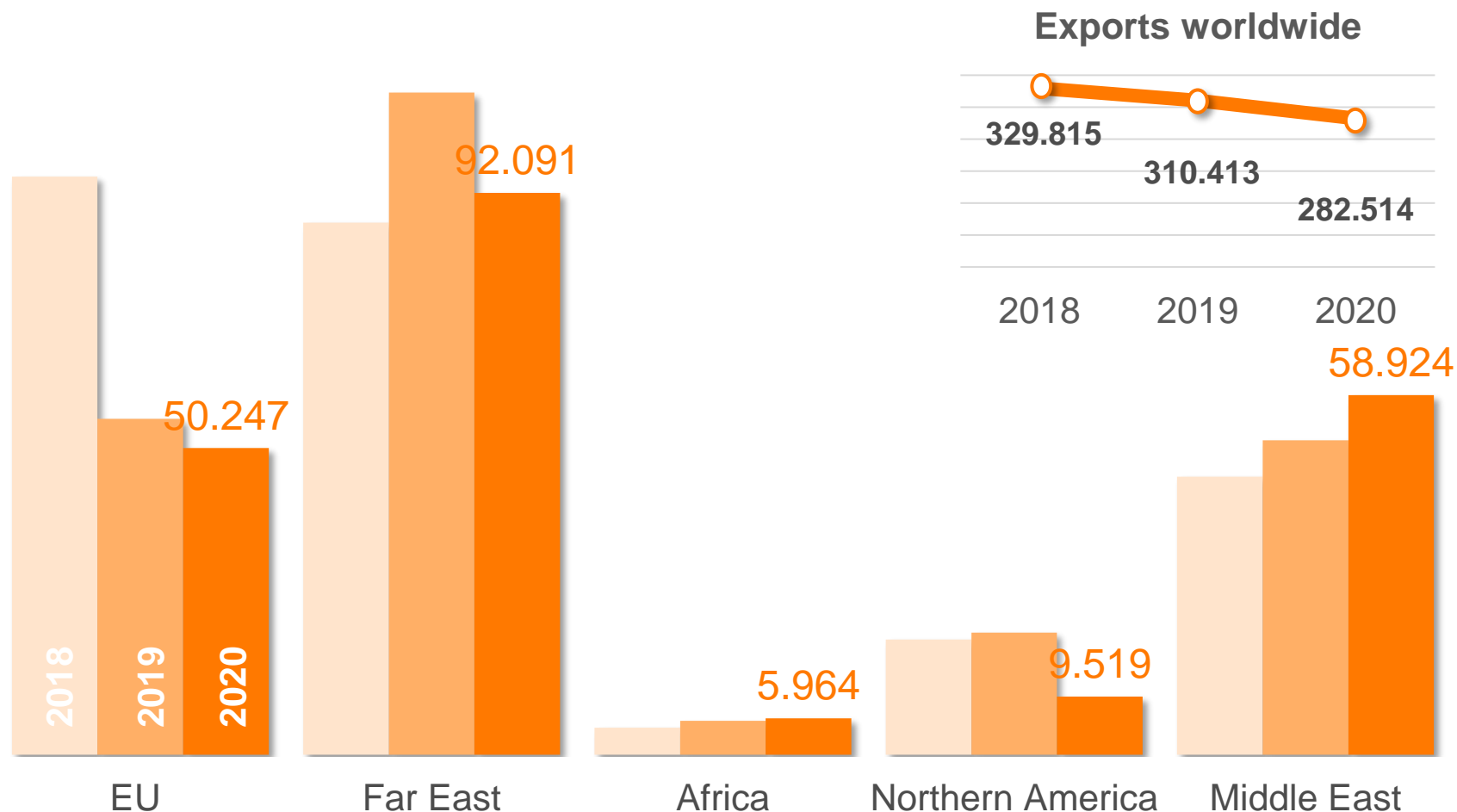
Less exported to Europe

Exports of apples from the Southern Hemisphere, season up to week 20, in tons



Less exported to Europe

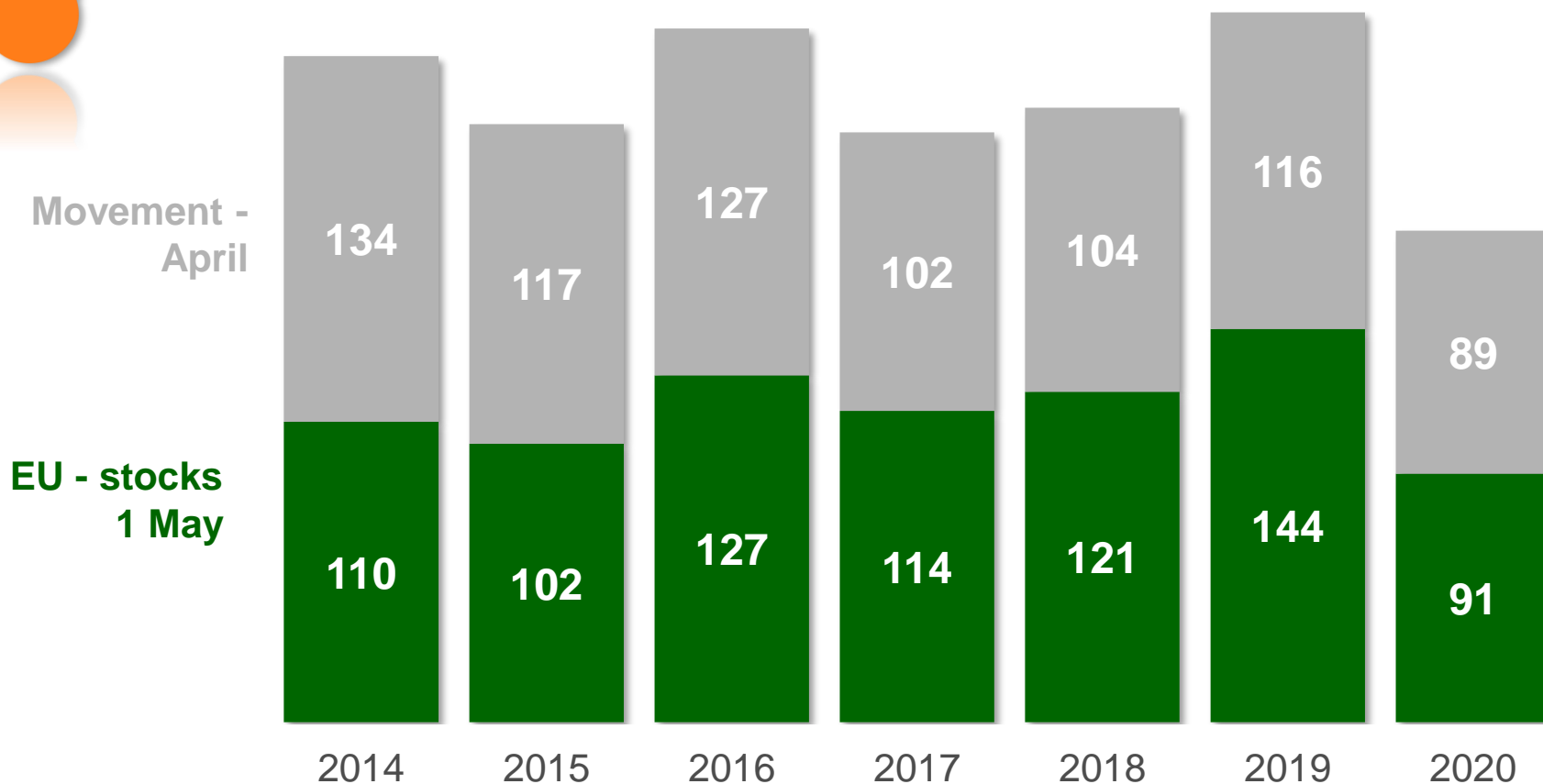
Exports of Gala apples from the Southern Hemisphere, season up to week 20, in tons



Lowest stock of previous years

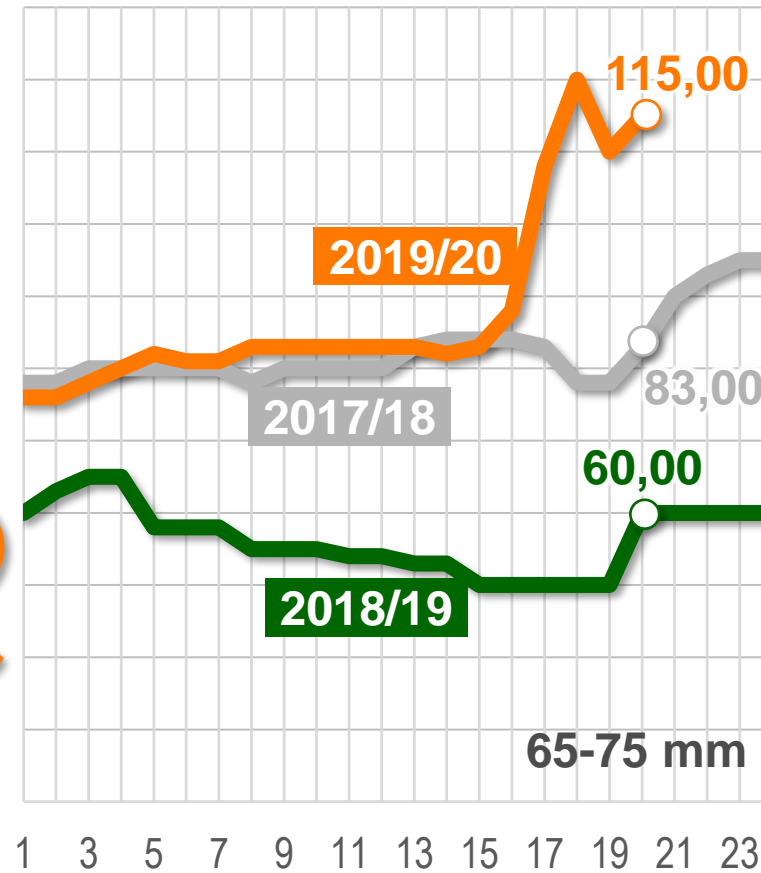
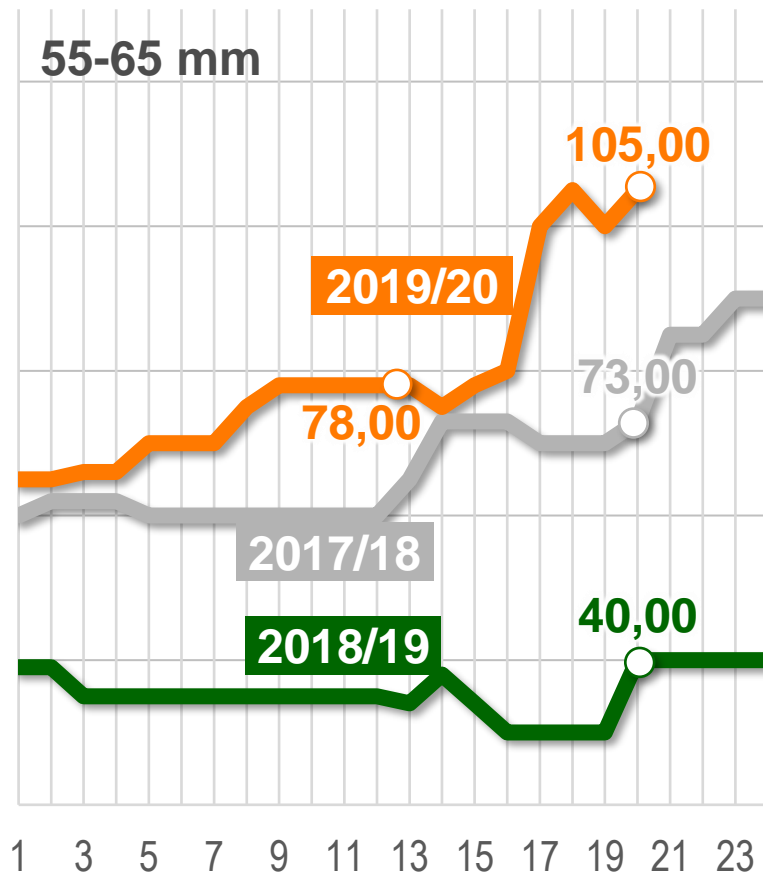


EU pear stocks 1st May and movement in April, in 1,000 t



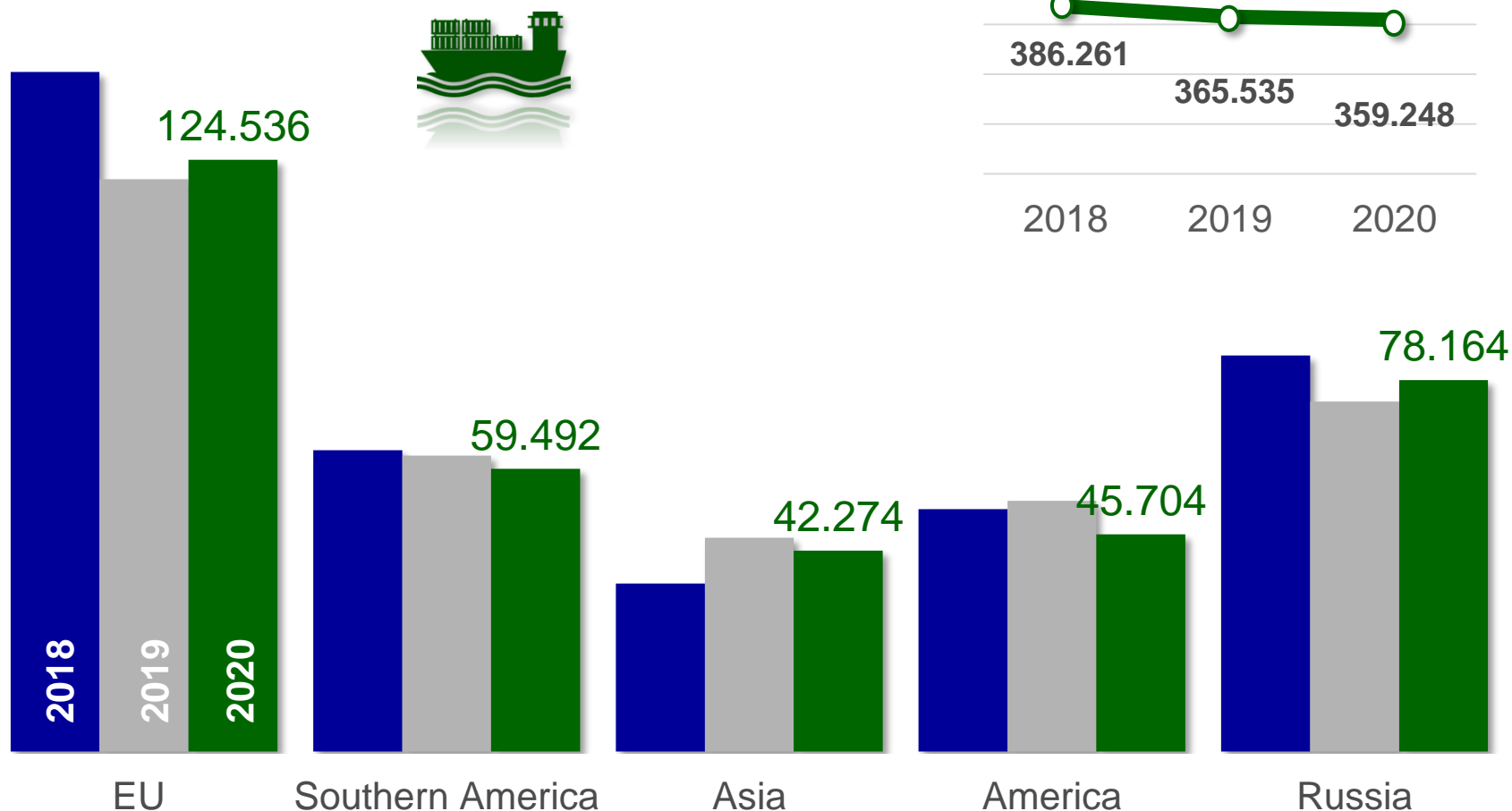
Strong increasing price

Weekly producer price for Dutch Conference, class I in EUR/100 kg

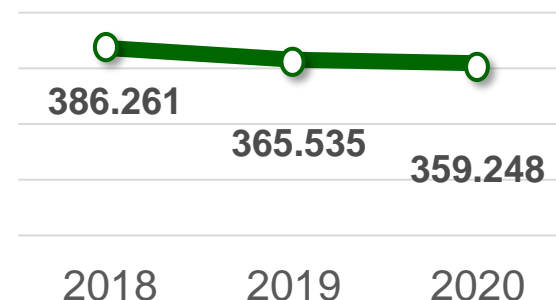


Exports at the 2019 level

Exports of pears from the Southern Hemisphere,
season up to week 20, in tons

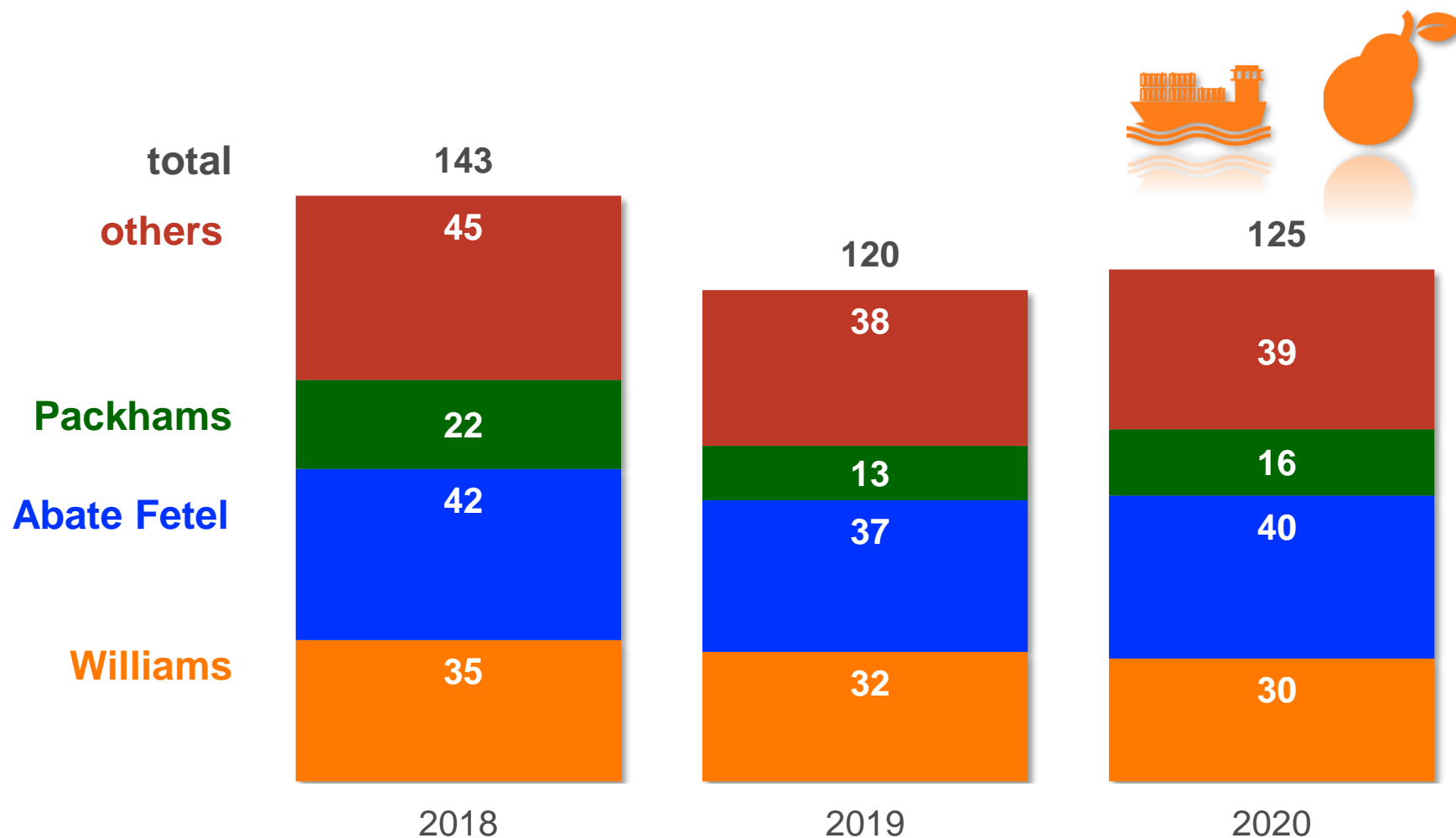


Exports worldwide



Mainly Abate Fetel imported

EU pear imports from overseas, up to week 20, in 1,000 t



Thank you for your attention

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