



Fourth **African Union - European Union** Agriculture Ministerial Conference

Partnership for sustainable agriculture and food system



THE AFRICA-EU PARTNERSHIP
LE PARTENARIAT AFRIQUE-UE



The Agriculture Financing Initiative by EDFI AgriFI

Impact investment facility in sustainable agriculture & forestry...



- AgriFI is one of the EU development blending instruments aiming to invest in sustainable agriculture projects with **high impact on smallholders**
- Towards co-investors: its flexible EU funding aims to **build partnerships** and **unlock, accelerate & catalyse investments in agriculture in developing countries**, demonstrating they can be both **sustainable and profitable**

... With 2 main positioning to catalyse additional investors

1. Market developer



- AgriFI role: Scale up high risk, low maturity but high potential agri-businesses with flexible commercial conditions, enabling them to **grow at appropriate stage** for (co-investors to join in the following 3-5 years)

2. De-risking Co-investor



- AgriFI role: Complete and/or incentivize **co-investments** with subordinated instruments de-risking investors' positioning in sustainable agriculture



Supporting sustainable smallholder farming

Our vision



A world where smallholders are included in the value chain and make a **fair living** out of agriculture, while **preserving natural resources**

Our mission

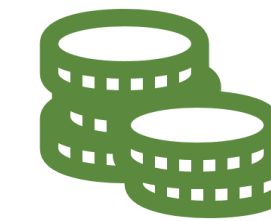


Build sustainable and inclusive agribusinesses & contribute to **improve smallholders' livelihood**

Key impact targets (non exhaustive)



of smallholder farmers impacted (#/year)



Smallholder farmers revenue increase (€/year)



Agricultural production (Tons/year)



Area under sustainable cultivation (Ha/year)



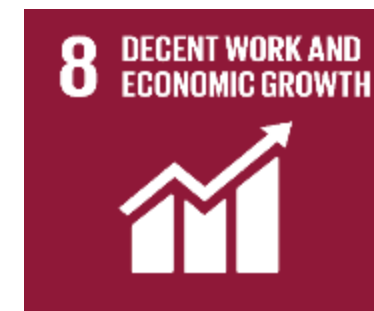
Net direct jobs created (#/year)



Leverage (# total investments catalysed / EDFI AgriFI contribution)

Contribution to SDG targets

2X challenge



Gender equality monitoring in each investment



Case study: Long term financing to support Kossam, subsidiary of La Laiterie du Berger collecting milk from herders in Senegal

EDFI AgriFI

9-year loan to finance milk collection activities



Buys and collects milk from farmers

Trains farmers and provides capacity building to their cooperative

Provides animal feed and veterinary services



Case study: Long term financing to support Kossam, subsidiary of La Laiterie du Berger collecting milk from herders in Senegal

Problem: Structural barriers to increase production

1. Dairy cows genetic



1-2 litres
per day



10 litres
per day

2. Access to animal feed (wet season of 3 months)

3. Scarcity of veterinary services

4. Lack of organised production (cooperatives, producers organisations)

5. Poor infrastructure and cold chain

The Project: Supporting Kossam in implementing a milk value chain

1. Scale up an integrated milk supply chain by increasing number of farmers collected, investing in “mini-farms” and fostering genetical improvement



2. Support and capacity building to farmers (training, access to veterinary services and animal feed)



3. Digitalisation (payment automation, herders financial inclusion, access to financial services and animal feed)

4. Empower the farmer's cooperative

I. Training program for administrators, implementation of governance principle



II. Allow the cooperative to participate in Kossam shareholding structure

A man in a blue robe is waving his right hand towards a herd of cows in a field. The cows are mostly white with some brown spots. The background shows a flat landscape with some trees under a clear sky.

Get in touch

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