

Meat MO Economic Board

13 June 2017

- o The 4th meeting of the Economic Board of the Meat Market Observatory (Meat MO) took place on 13 June 2017, with the participation of experts from the various steps in the meat supply chain.
- o DG AGRI services provided a presentation concerning data sourcing for improved market transparency (see Annex VI). The Group exchanged views on the use of the evolution of unit value for beef and pigmeat products subject to intra-EU exchanges in this sense.
- o DG AGRI services provided as well a presentation on ongoing information and promotion programmes for meat, as well as the promotion work programme for 2017 (See Annex VIII).
- o The exchange of views on the beef and veal and pigmeat market situation was based on factual presentations by DG AGRI (see Annexes I and II).
- o For pigmeat, the discussions showed that the sector is currently benefitting from high prices. Good export performance contributed to producers' price recovery and a re-balancing of the market. Low feed and production costs had also a positive impact on the sector.
- o Nevertheless, the sector is concerned by its high dependence on exports to China. Moreover, the competitiveness of the sector is eroding on export markets due to current high prices, vis-à-vis prices in the main competitors.
- o For beef and veal, discussions showed that the EU beef market regained its balance.
- o Positive aspects are relatively low feed costs and good export performance. Exports of live bovines are essential for the internal market balance.
- o Brexit and the impact of FTAs remain matters of major concern for both sectors.
- o UECBV provided a presentation on a newly developed index to monitor prices of pork cuts on a weekly basis (See Annex VII). Views were exchanged on the usefulness of such an index given the limitations of such an exercise.
- o ECVC provided a presentation on the Belgian supply chain agreement for the pig sector reached in August 2015 when the pig market was in difficulties (See Annex V).
- o Eurocommerce provided a presentation (See Annex IV) on trends in sales of meat products from a retail perspective.
- o The next meeting of the Meat MO Economic Board is scheduled for 3 October 2017.

Annex I



BEEF & VEAL MARKET SITUATION



Meat Market Observatory
13 June 2017

LIVESTOCK

DECEMBER SURVEY



EU EVOLUTION TOTAL BOVINE

Dec 1000 Hd	TOTAL LIVESTOCK				%Var 2016 2015	BOVINE < 1 Year				%Var 2016 2015	BOVINE 1-2 Year				%Var 2016 2015	BOVINE > 2 Year				%Var 2016 2015
	2013	2014	2015	2016		2013	2014	2015	2016		2013	2014	2015	2016		2013	2014	2015	2016	
BE	2 441	2 477	2 503	2 499	-0.2%	718	745	749	748	-0.1%	490	490	493	491	-0.4%	1 234	1 243	1 261	1 259	-0.2%
BG	586	562	561	571	+1.8%	150	121	109	120	+10.2%	62	65	64	63	-1.0%	374	376	388	388	-0.0%
CZ	1 332	1 373	1 366	1 340	-2.0%	390	413	403	397	-1.6%	300	311	309	295	-4.6%	642	649	654	648	-0.9%
DK	1 583	1 553	1 566	1 554	-0.8%	528	534	538	540	+0.4%	319	307	302	298	-1.3%	736	713	726	715	-1.5%
DE	12 686	12 742	12 635	12 467	-1.3%	3 878	3 909	3 836	3 795	-1.1%	3 015	3 011	2 993	2 960	-1.1%	5 793	5 823	5 806	5 712	-1.6%
EE	261	265	256	249	-3.0%	71	73	70	68	-3.6%	54	54	53	50	-4.6%	137	138	133	131	-2.1%
IE	6 309	6 243	6 422	6 613	+3.0%	1 893	1 886	2 026	2 077	+2.5%	1 714	1 649	1 660	1 778	+7.1%	2 701	2 709	2 737	2 759	+0.8%
EL	653	659	582	580	-0.3%	167	176	154	151	-1.9%	129	119	103	107	+3.9%	357	365	325	324	-0.3%
ES	5 802	6 079	6 183	6 255	+1.2%	2 068	2 302	2 325	2 360	+1.5%	735	746	786	795	+1.1%	2 999	3 031	3 072	3 099	+0.9%
FR	19 129	19 271	19 406	19 004	-2.1%	5 453	5 546	5 618	5 138	-8.5%	3 441	3 418	3 461	3 493	+0.9%	10 235	10 307	10 327	10 372	+0.4%
HR	442	441	455	462	+1.5%	145	132	148	154	+4.1%	92	88	88	89	+1.1%	205	221	219	219	idem
IT	6 249	6 125	6 156	6 315	+2.6%	1 680	1 654	1 678	1 745	+4.0%	1 457	1 366	1 379	1 448	+5.0%	3 112	3 106	3 099	3 122	+0.7%
CY	57	60	59			21	22	21			9	10	9			27	28	29		
LV	406	422	419	412	-1.6%	109	118	114	113	-0.5%	75	75	76	73	-4.8%	222	229	229	227	-1.1%
LT	714	737	723	695	-3.9%	187	192	185	179	-3.2%	144	149	152	142	-6.3%	383	395	385	373	-3.2%
LU	198	201	201	202	+0.9%	55	54	54	54	+1.2%	45	47	45	44	-0.5%	98	100	102	104	+1.3%
HU	782	802	821	838	+2.1%	212	219	220	232	+5.5%	179	176	180	173	-3.9%	393	407	421	434	+3.1%
MT	15	15	15	14	-4.4%	4	4	4	4	-6.9%	4	3	4	3	-12.6%	7	7	7	7	+1.2%
NL	4 090	4 169	4 315	4 294	-0.5%	1 653	1 676	1 707	1 666	-2.4%	627	657	660	644	-2.4%	1 810	1 836	1 948	1 985	+1.9%
AT	1 958	1 961	1 958	1 954	-0.2%	627	629	624	632	+1.2%	435	432	439	432	-1.6%	897	899	894	890	-0.4%
PL	5 590	5 660	5 763	5 985	+3.9%	1 409	1 450	1 617	1 718	+6.2%	1 372	1 445	1 532	1 637	+6.9%	2 809	2 765	2 614	2 630	+0.6%
PT	1 471	1 549	1 606	1 635	+1.8%	425	487	510	499	-2.1%	211	214	240	267	+11.0%	834	848	856	869	+1.6%
RO	2 022	2 069	2 092	2 058	-1.7%	454	463	475	466	-1.9%	238	254	261	257	-1.8%	1 331	1 352	1 357	1 335	-1.6%
SI	461	468	484	489	+1.0%	144	148	153	155	+1.7%	123	122	129	131	+1.1%	194	198	202	203	+0.3%
SK	468	466	457	449	-1.7%	133	130	130	131	+1.0%	98	93	91	85	-6.4%	238	243	236	233	-1.3%
FI	903	907	903	887	-1.8%	302	307	308	302	-1.9%	224	223	221	218	-1.3%	378	378	374	367	-2.0%
SE	1 444	1 436	1 428	1 436	+0.5%	469	473	467	468	+0.2%	342	334	342	344	+0.6%	632	629	619	624	+0.8%
UK	9 682	9 693	9 816	9 942	+1.3%	2 803	2 842	2 967	3 046	+2.7%	2 411	2 332	2 372	2 468	+4.0%	4 468	4 520	4 477	4 429	-1.1%
EU	87 734	88 406	89 152	89 199	+0.1%	26 148	26 705	27 209	26 958	-0.8%	18 342	18 189	18 445	18 786	+1.9%	43 246	43 514	43 498	43 458	-0.0%

Source : EStat Newcronos

EU %Var is calculated considering only countries available in 2015 AND 2016

16 June 2017

LIVESTOCK

DECEMBER SURVEY



EU EVOLUTION

COWS

Dec 1000 Hd	TOTAL COWS				%Var 2016 2015	DAIRY COWS				%Var 2016 2015	OTHER COWS				%Var 2016 2015
	2013	2014	2015	2016		2013	2014	2015	2016		2013	2014	2015	2016	
	BE	945	956	974	+1.3%	516	519	529	530	+0.2%	429	436	445	457	+2.6%
BE	353	351	359	365	+1.7%	313	302	283	280	-1.2%	40	49	76	86	+12.4%
BG	553	566	566	561	-1.0%	375	372	369	367	-0.5%	178	194	197	193	-1.9%
CZ	664	643	664	657	-1.1%	567	547	570	565	-0.9%	97	96	94	92	-2.1%
DK	4 941	4 969	4 966	4 887	-1.6%	4 268	4 296	4 285	4 218	-1.6%	673	674	681	670	-1.7%
DE	118	118	116	114	-1.4%	98	96	91	86	-4.7%	20	23	25	28	+10.8%
EE	2 168	2 169	2 293	2 337	+1.9%	1 082	1 128	1 240	1 295	+4.5%	1 085	1 041	1 053	1 042	-1.1%
IE	289	305	274	269	-1.8%	130	135	111	113	+1.8%	159	169	163	156	-4.3%
EL	2 633	2 669	2 763	2 780	+0.6%	844	845	844	820	-2.9%	1 789	1 824	1 919	1 960	+2.2%
ES	7 804	7 841	7 872	7 856	-0.2%	3 697	3 699	3 661	3 630	-0.8%	4 106	4 142	4 211	4 225	+0.3%
FR	181	180	171	167	-2.3%	168	159	152	147	-3.3%	13	21	19	20	+5.3%
HR	2 410	2 398	2 386	2 365	-0.9%	2 075	2 069	2 057	2 060	+0.2%	335	329	329	305	-7.5%
CY	25	25	26			25	25	26			0	0	0		
LV	194	200	201	199	-1.3%	165	166	162	154	-5.2%	29	34	39	45	+15.0%
LT	345	351	343	333	-2.9%	316	314	301	286	-4.9%	29	37	43	47	+11.0%
LU	78	75	77	80	+3.2%	48	47	49	52	+5.8%	30	29	28	28	-1.3%
HU	345	359	368	379	+3.0%	250	255	251	242	-3.6%	96	104	117	137	+17.1%
MT	6	7	7	7	+1.7%	6	7	6	6	+2.0%	1	0	0	0	-11.5%
NL	1 683	1 694	1 802	1 864	+3.4%	1 597	1 610	1 717	1 794	+4.5%	86	84	85	70	-17.6%
AT	766	768	758	757	-0.3%	530	538	534	540	+1.1%	237	230	224	217	-3.4%
PL	2 442	2 403	2 303	2 334	+1.4%	2 299	2 248	2 134	2 161	+1.2%	143	155	169	174	+2.9%
PT	677	697	719	724	+0.7%	231	234	243	239	-1.8%	446	463	476	485	+1.9%
RO	1 187	1 207	1 207	1 189	-1.6%	1 169	1 188	1 191	1 173	-1.5%	18	18	17	16	-4.2%
SI	166	168	170	171	+0.9%	110	108	113	108	-4.4%	56	60	57	64	+11.4%
SK	199	202	200	195	-2.1%	145	143	139	133	-4.6%	54	59	60	62	+3.6%
FI	338	340	339	333	-1.9%	282	283	282	275	-2.4%	56	57	57	57	+0.5%
SE	522	517	513	514	+0.2%	346	344	337	326	-3.2%	175	173	176	188	+6.7%
UK	3 371	3 419	3 469	3 490	+0.6%	1 817	1 883	1 918	1 920	+0.1%	1 554	1 536	1 551	1 570	+1.2%
EU	35 401	35 596	35 907	35 913	+0.1%	23 468	23 559	23 595	23 519	-0.2%	11 934	12 037	12 312	12 393	+0.7%

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Source : EStat Newcronos

Agriculture
and Rural
Development

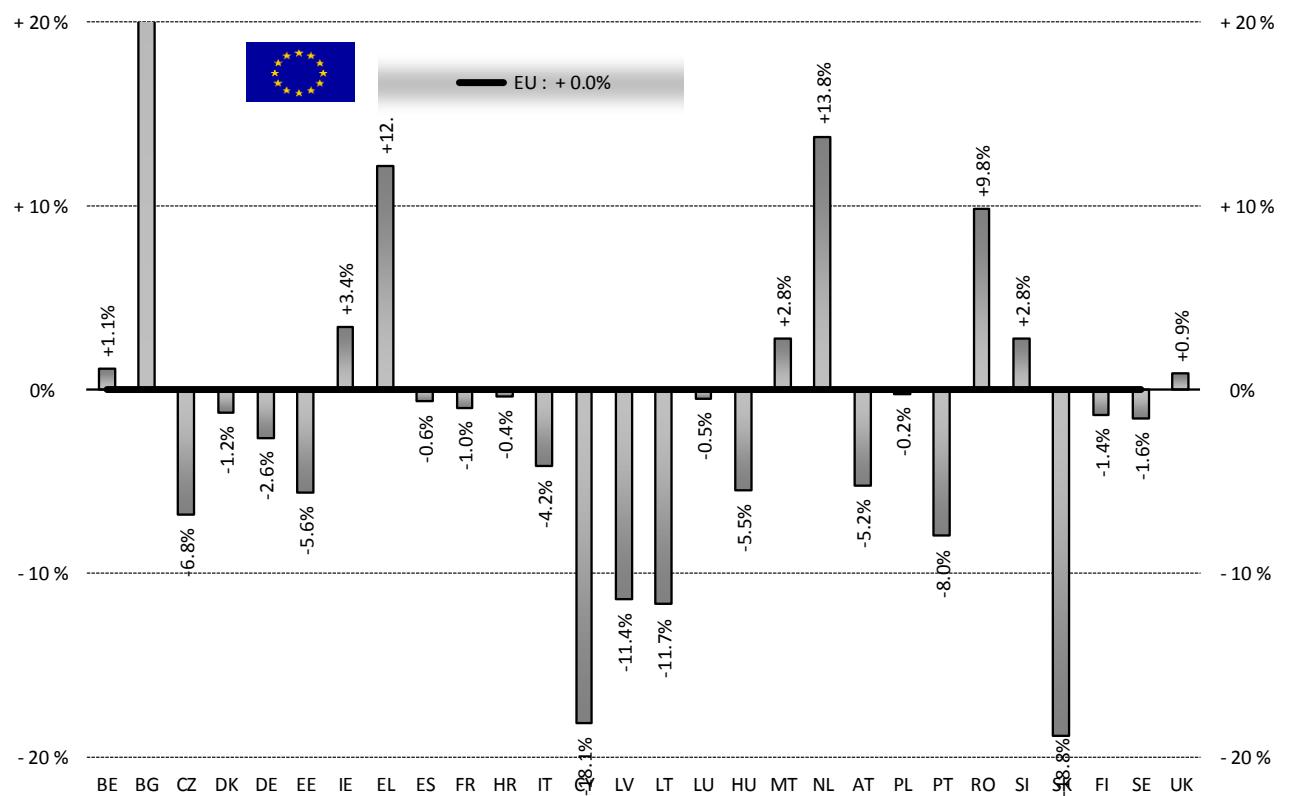
EU %Var is calculated considering only countries available in 2015 AND 2016

PRODUCTION

% EVOLUTION HEADS



HEADS	Jan-Feb 16/17	
	EU15	EU28
Bull	-3.9%	-3.2%
Bullock	-0.1%	-0.2%
Cow	+1.5%	+0.9%
Heifer	-0.1%	+0.1%
Calve	+2.7%	+2.2%
Young cattle	+1.9%	+2.0%
Meat of bovine animals	+0.1%	+0.0%



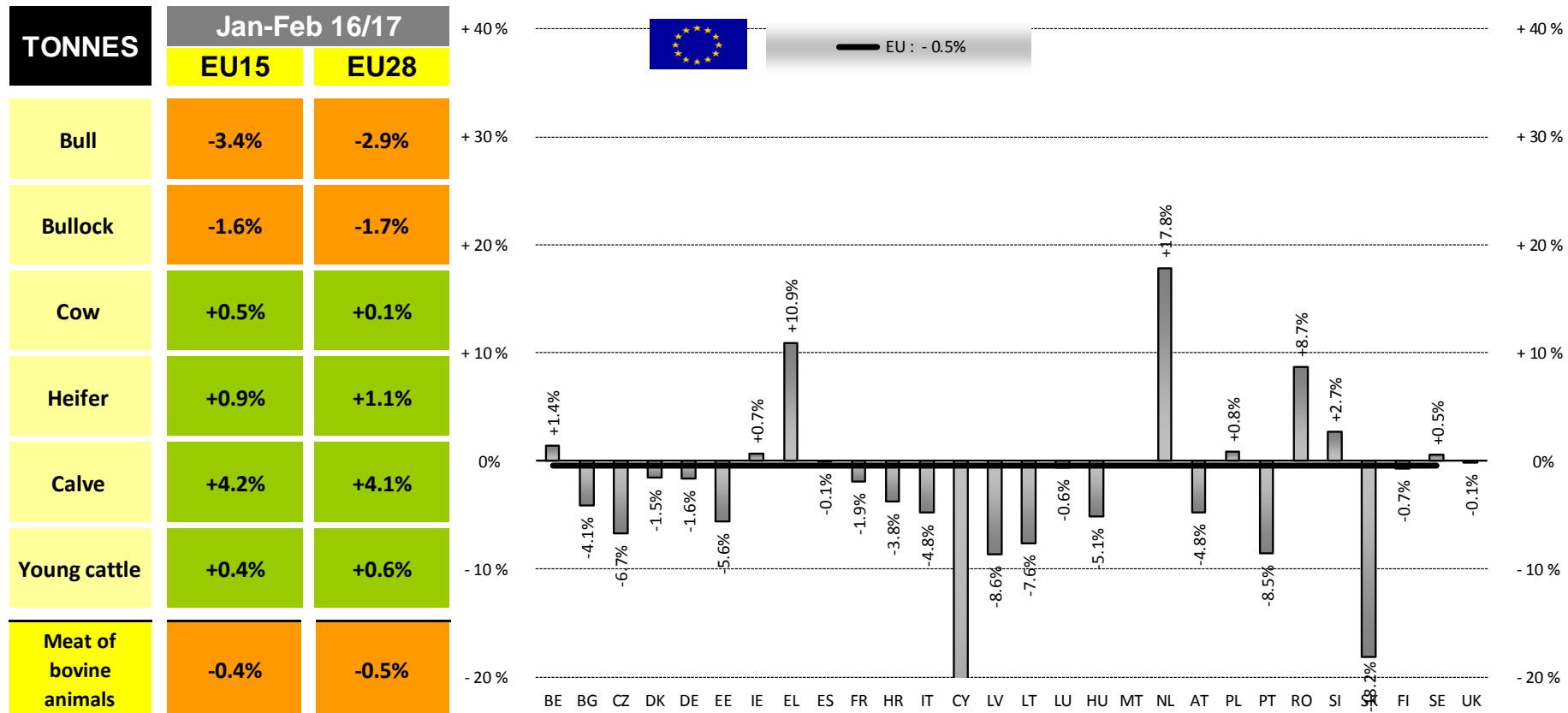
Estimates for last month of period : UK

Source : EStat - Newcronos

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PRODUCTION

% EVOLUTION TONNES



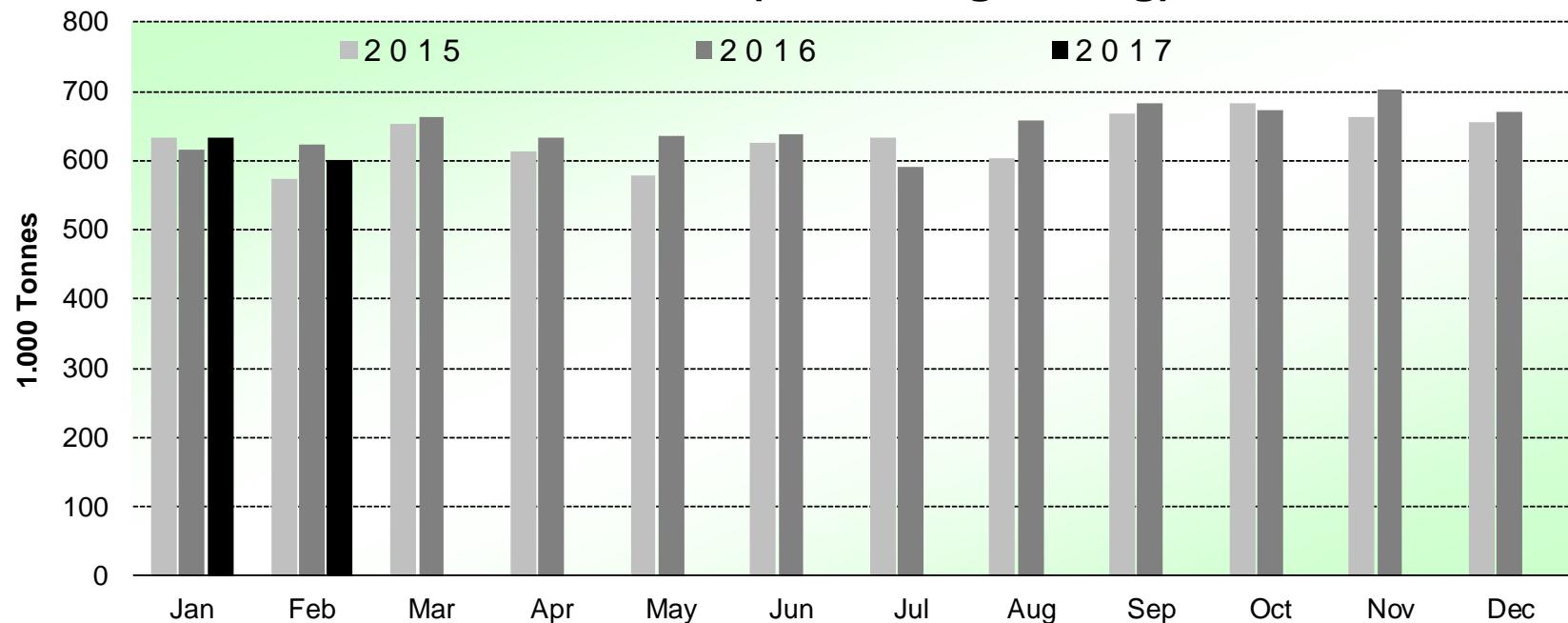
Estimates for last month of period : UK

Source : EStat - Newcronos

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Beef & Veal Production (E28 Slaughtering) - Tonnes



Source : EStat-Newcronos

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PRICES CARCASSES



Dashboard

EU Prices week	22		Evolution since last week	Evolution since last month	Evolution since last year
Average A/C/Z -R3	372.	€/100 kg	+ 0.2%	- 0.4%	+ 2.5%
Young Bovines (Z)	387.		+ 0.2%	+ 3.6%	+ 0.2%
Young Bulls (A)	365.		+ 0.3%	- 0.4%	+ 3.0%
Steers (C)	412.0		- 0.1%	+ 0.2%	+ 0.3%
Cows (D)	297.7		+ 0.6%	+ 2.4%	+ 7.4%
Heifers (E)	389.5		- 0.0%	+ 0.4%	+ 1.7%
Male Calves Dairy Type	123.4	€/head	+ 1.4%	+ 9.8%	+ 5.2%
Male Calves Beef Type	234.6		+ 0.2%	+ 5.8%	+ 0.2%
Young Store Cattle	2.37	€/kg	- 2.0%	- 2.4%	- 0.1%
Yearling Male Store Cattle	2.28		- 1.1%	- 2.2%	- 2.4%
Yearling Female Store Cattle	2.33		- 0.4%	- 1.5%	+ 1.1%
Calves slaughtered <8M	500.	€/100	- 0.5%	- 1.6%	+ 1.7%

Sources : MSs notifications (Regulation (EC) 1249/2008 and 807/2013

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Daily exchange rate of Pound Sterling compared to the Euro



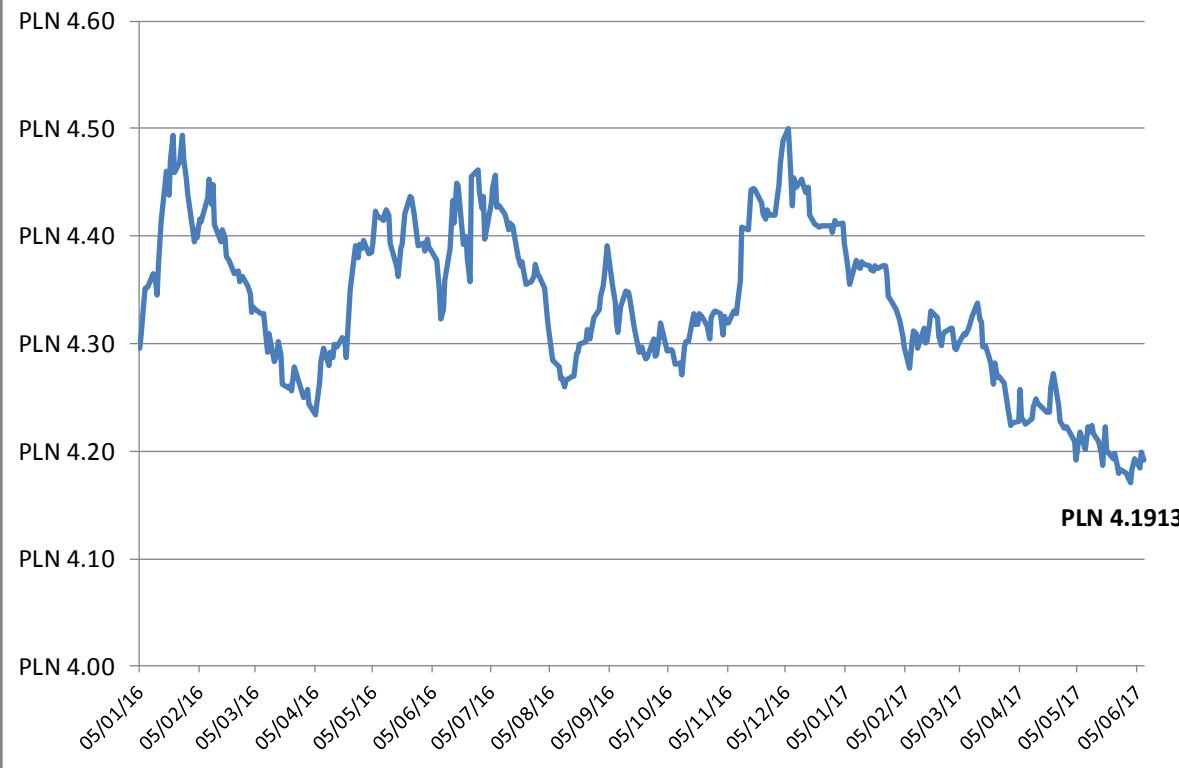
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Source : ECB



EXCHANGE RATE INDEX / Euro

Daily exchange rate of Polish Zloty



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PRICES CARCASSES

EU EVOLUTION
A/C/Z. R3



ACZ - R 3 > Wk.22-2017

% of Reference Price

190%

€/100 kg cwe

422.6

180%

400.3

170%

378.1

160%

355.8

150%

333.6

140%

311.4

130%

289.1

Source : Member States

ACZ - R 3 > Wk.22-2017

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

----- 2012-2016 Avg

——— 2015

——— 2016

—●— 2017

Price in week 22 : **372.34**

Average price in May 2017 : **371.73**

% change y/y : **+ 2.6%**

% change y/y : **+ 2.8%**

% Ref. Price in wk 22 : **167.4%**

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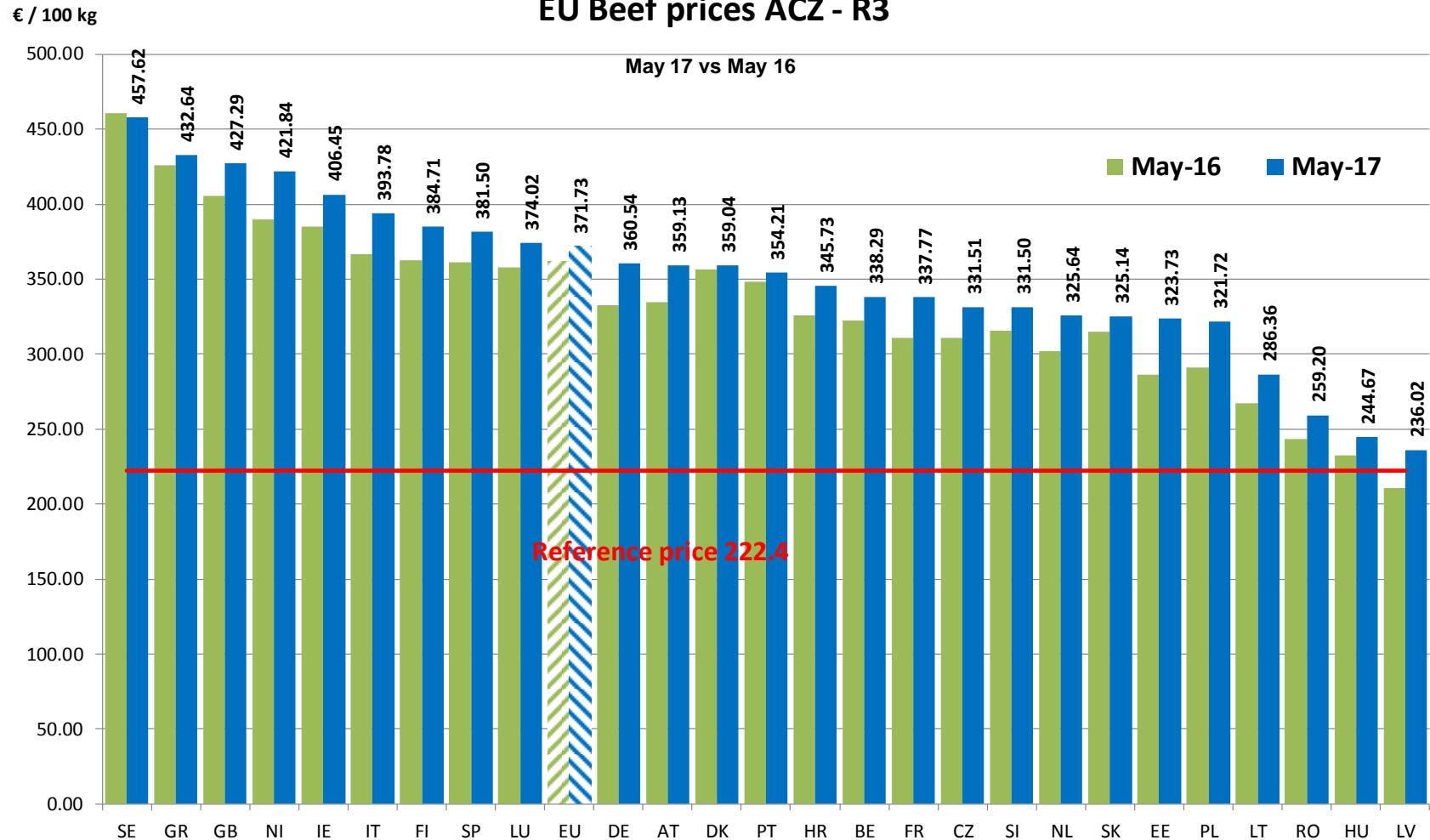
PRICES CARCASSES

EU EVOLUTION
A/C/Z. R3



EU Beef prices ACZ - R3

May 17 vs May 16



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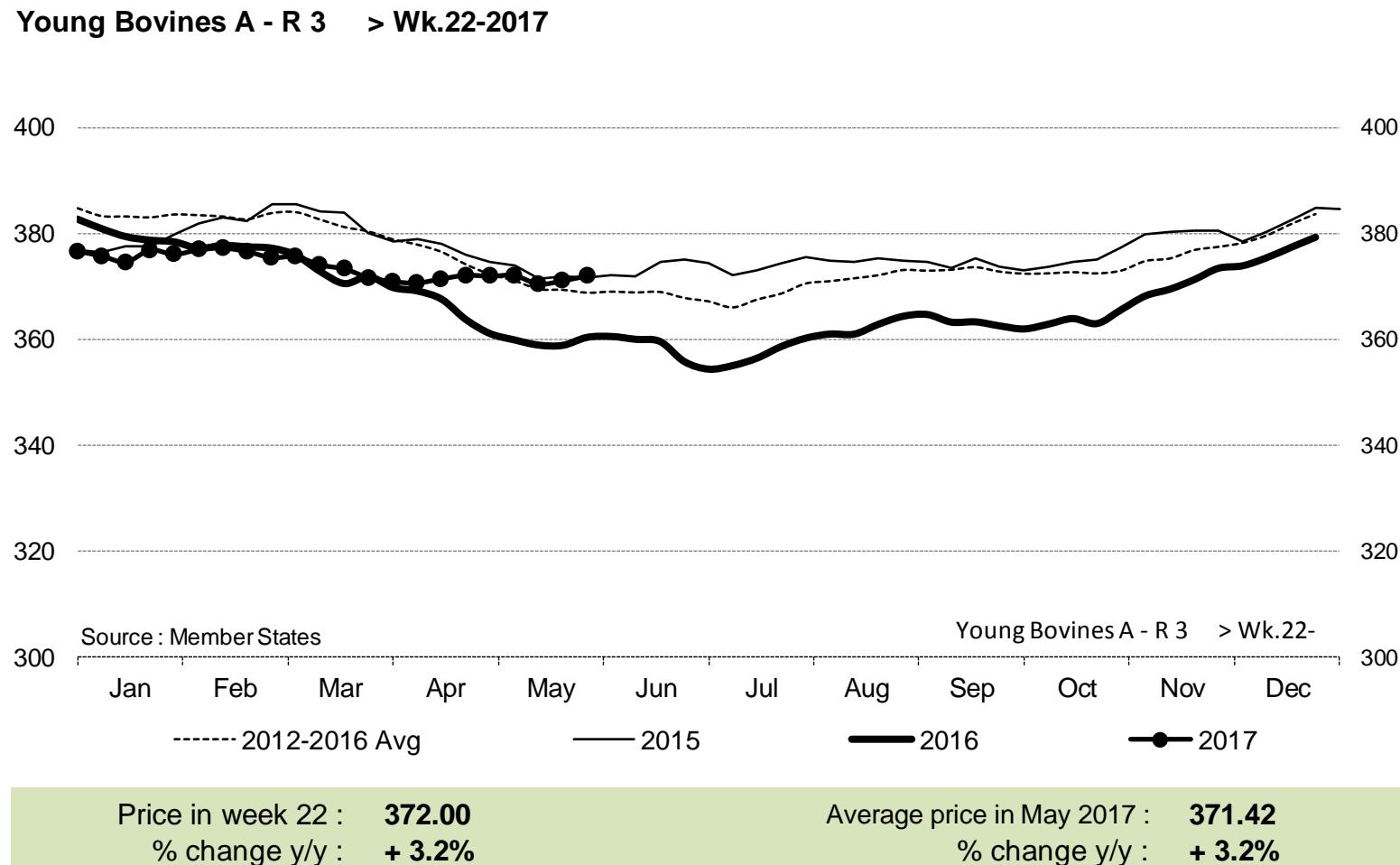
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EU EVOLUTION

YOUNG BULL – A.R3



Young Bovines A - R 3 > Wk.22-2017



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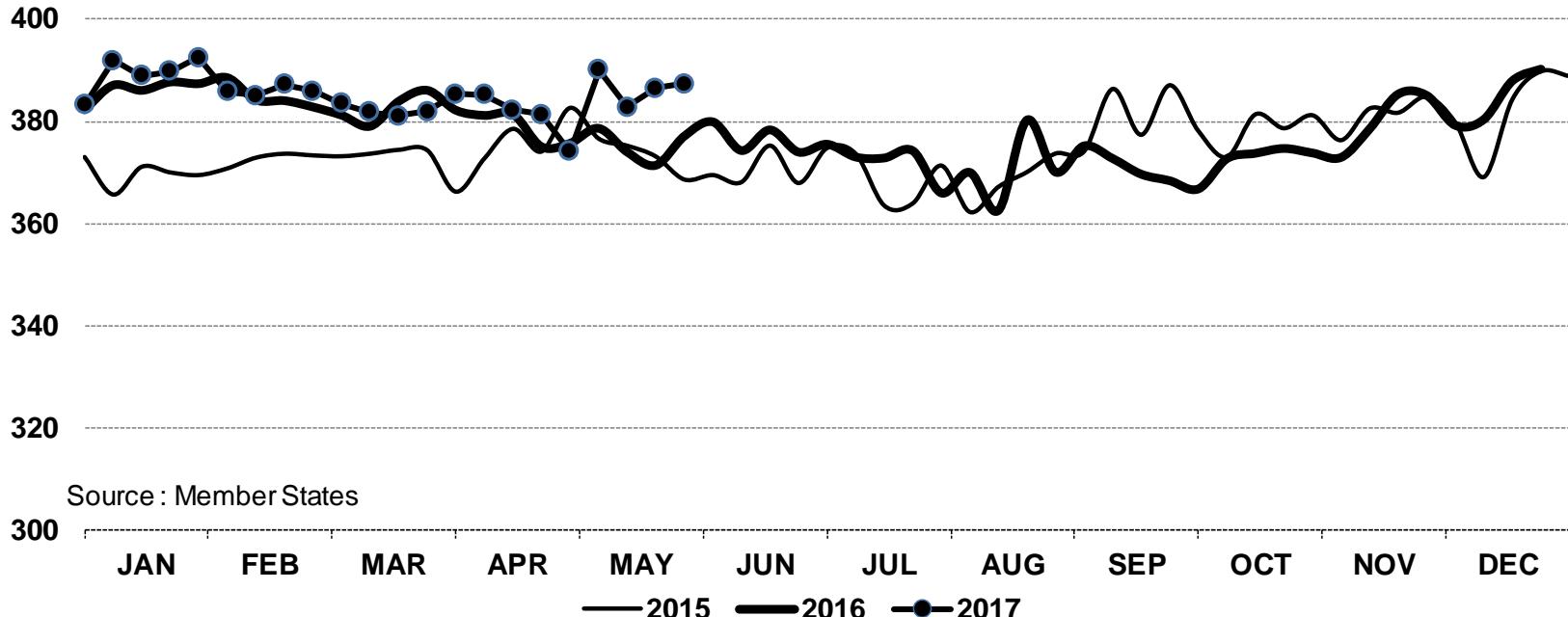
E.U. EVOLUTION



YOUNG BOVINE 8-12M-
Z.R3

In € / 100 kg

Young Bovines 8-12m Z - R 3 > Wk.22-2017



Source : Member States

300

JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC

— 2015 — 2016 —●— 2017

Price in week 22 : **387.37**
% change y/y : **+ 2.7%**

Average price in May 2017 : **383.73**
% change y/y : **+ 2.3%**

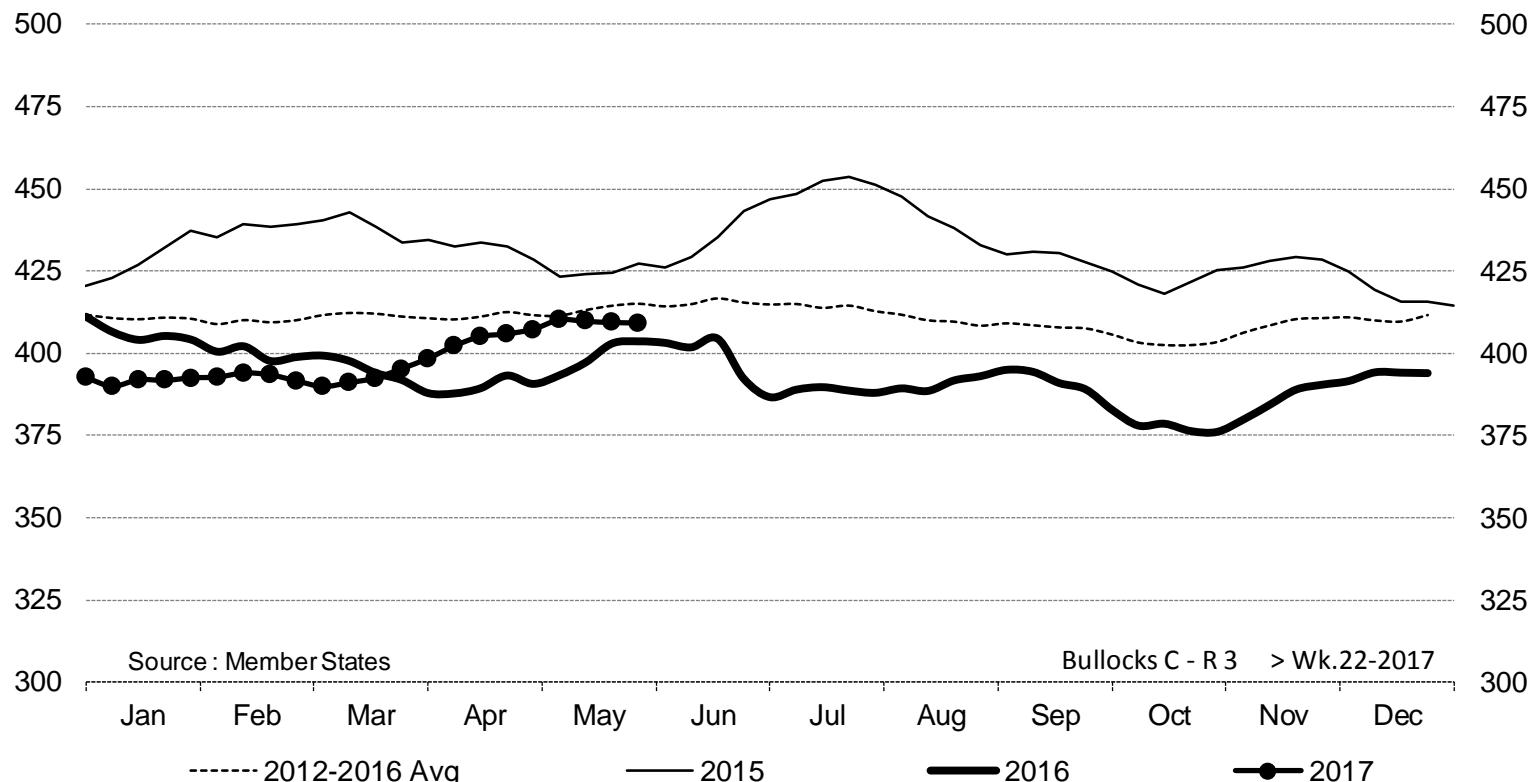
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PRICES CARCASSES

E.U. EVOLUTION STEER – C.R3



Bullocks C - R 3 > Wk.22-2017



Price in week 22 : **409.23**
% change y/y : **+ 1.4%**

Average price in May 2017 : **409.13**
% change y/y : **+ 3.2%**

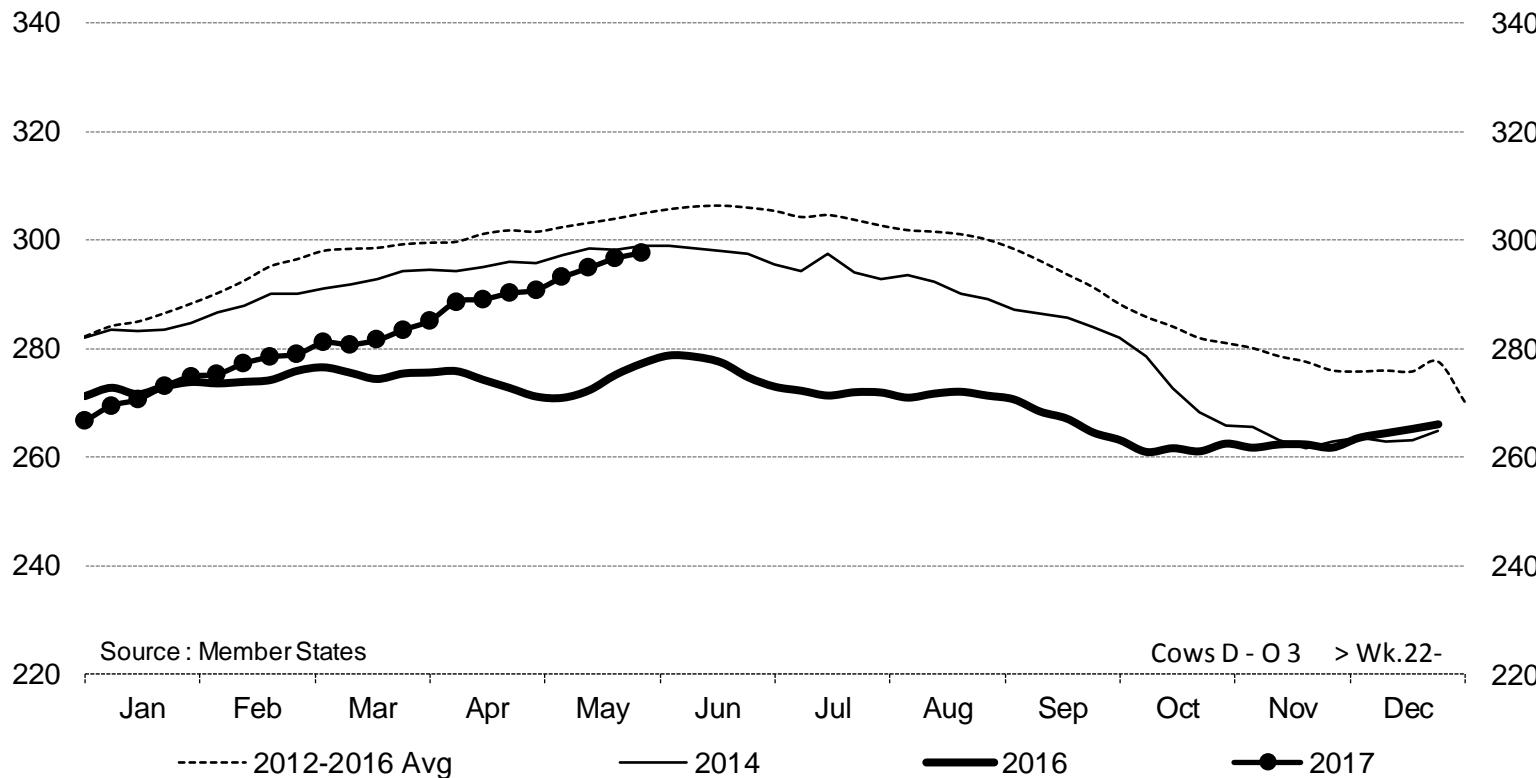
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PRICES CARCASSES

E.U. EVOLUTION COW – D.03



Cows D - O 3 > Wk.22-2017



Price in week 22 : **297.72**
% change y/y : **+ 7.4%**

Average price in May 2017 : **294.28**
% change y/y : **+ 7.9%**

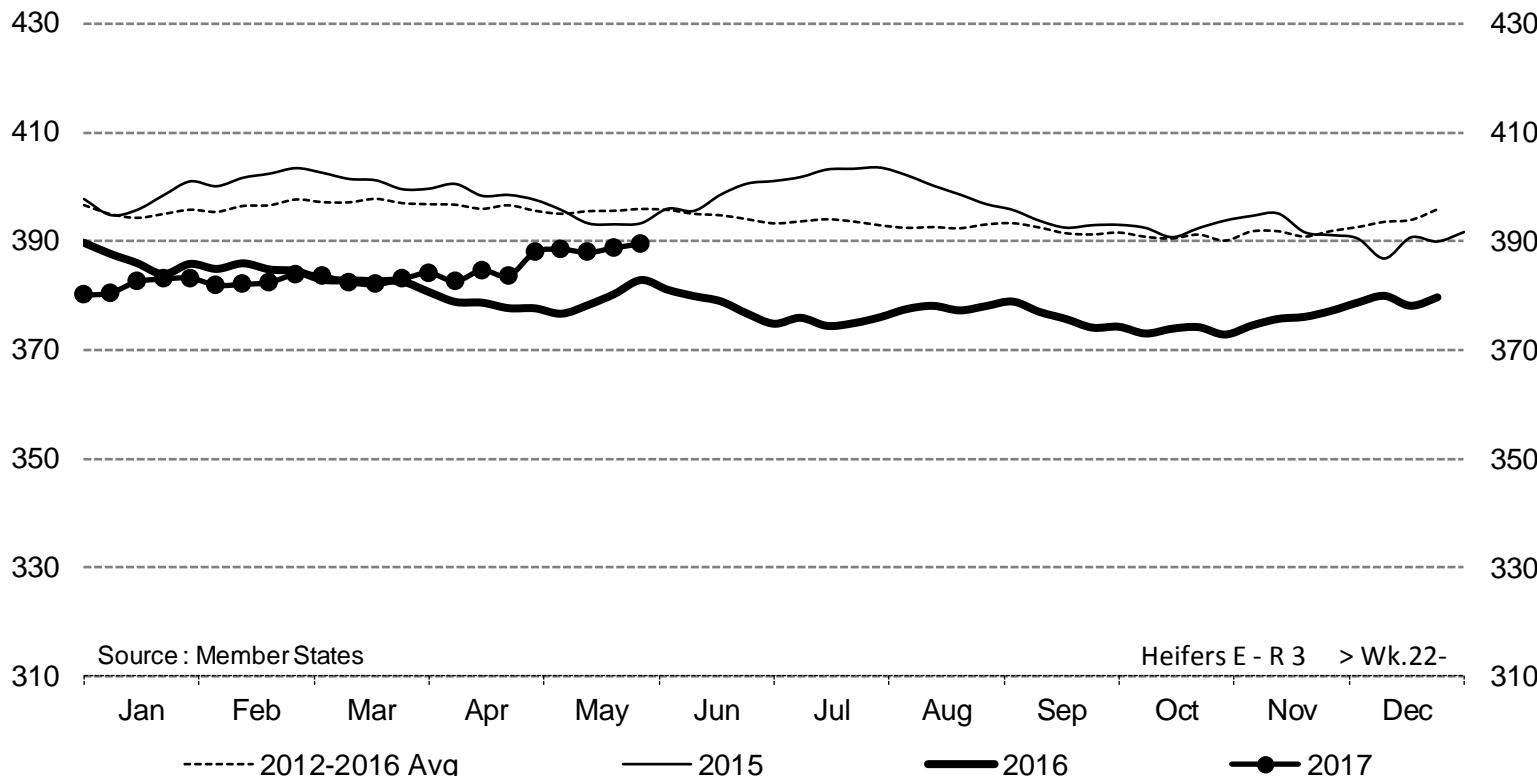
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PRICES CARCASSES

EU EVOLUTION HEIFER – E.R3



Heifers E - R 3 > Wk.22-2017



Source : Member States

Heifers E - R 3 > Wk.22-

310

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

----- 2012-2016 Avg

— 2015

— 2016

—●— 2017

Price in week 22 : **389.50**

% change y/y : **+ 1.7%**

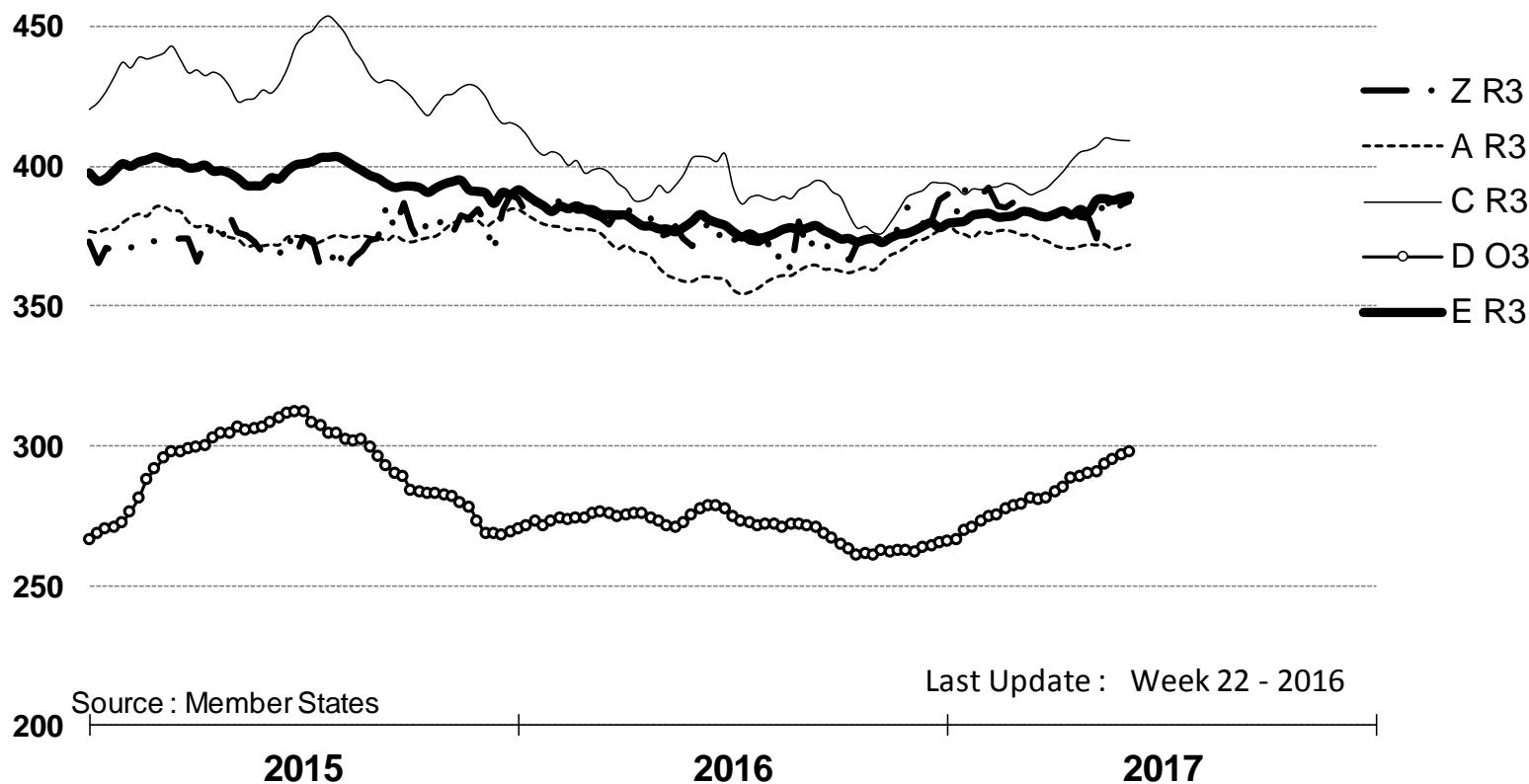
Average price in May 2017 : **388.40**

% change y/y : **+ 2.6%**

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PRICES CARCASSES

EU EVOLUTION
All CAT GLOBAL VIEW

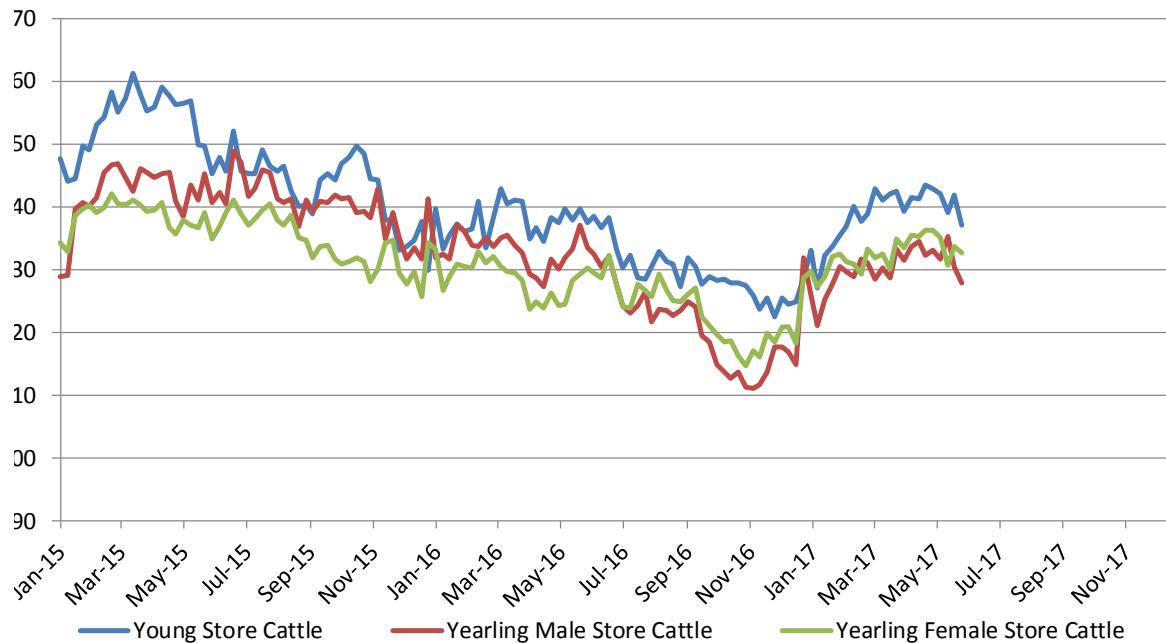


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Store cattle (€/100 kg live weight)

Young Store Cattle Prices



Young Store Cattle Price in Week 22	2.37	Yearling Male Store Cattle Price	2.28
Change y/y	-0.13%	Change y/y	-2.42%
Yearling Female Store Cattle Price	2.33		
Change y/y	+1.11%		

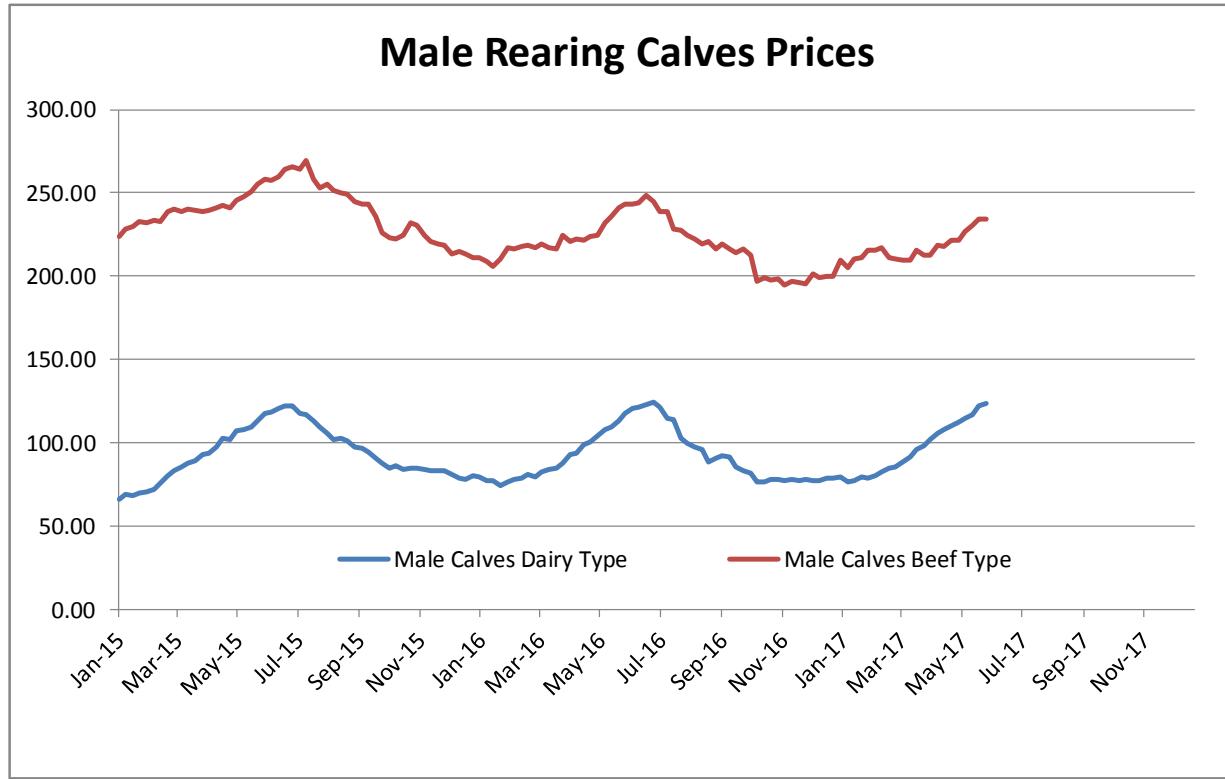
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PRICES LIVE BOVINES

EU EVOLUTION
Male Calves – 8D4W



Male calves aged between 8 days and 4 weeks (€/head)



Male Rearing Calves Beef type

Price in Week 22
Change y/y

234.63
-3.63%

Male Rearing Calves Dairy type

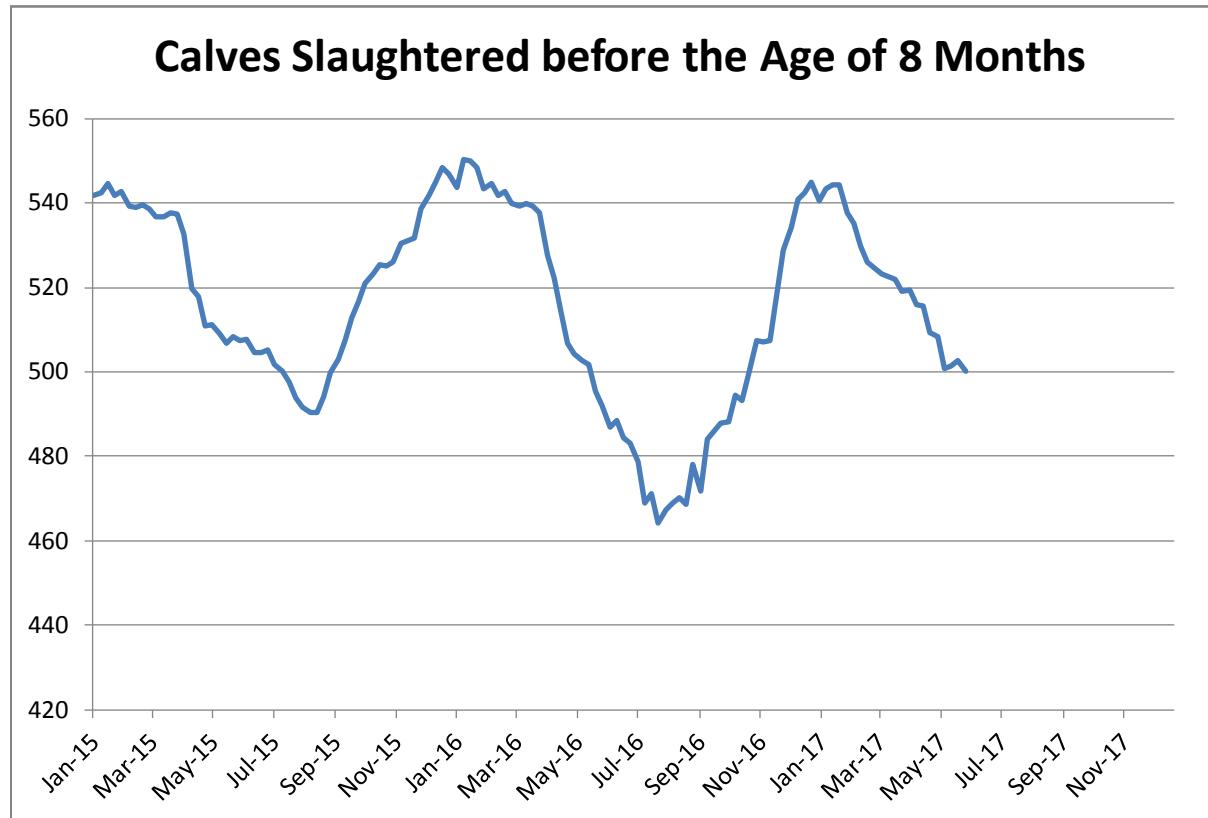
Price in Week 22
Change y/y

123.46
+5.18%

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Calves slaughtered before the age of less than 8 months (€/100 kg cw)

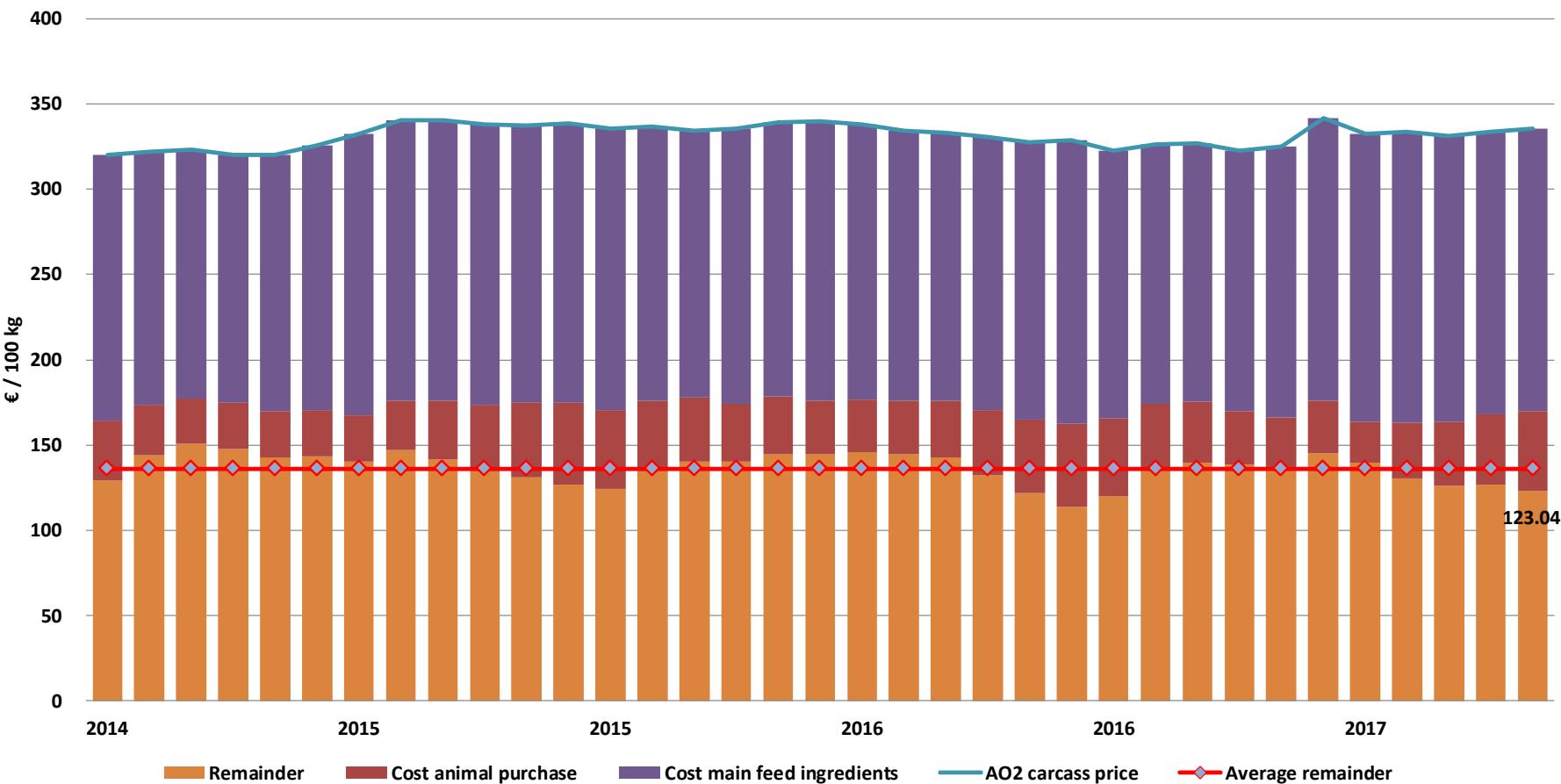


Price in Week 22 500.26 € / 100 kg of carcasse weight
 Change y/y +1.72%

REMAINDERS



Remainder for dairy calves fattening

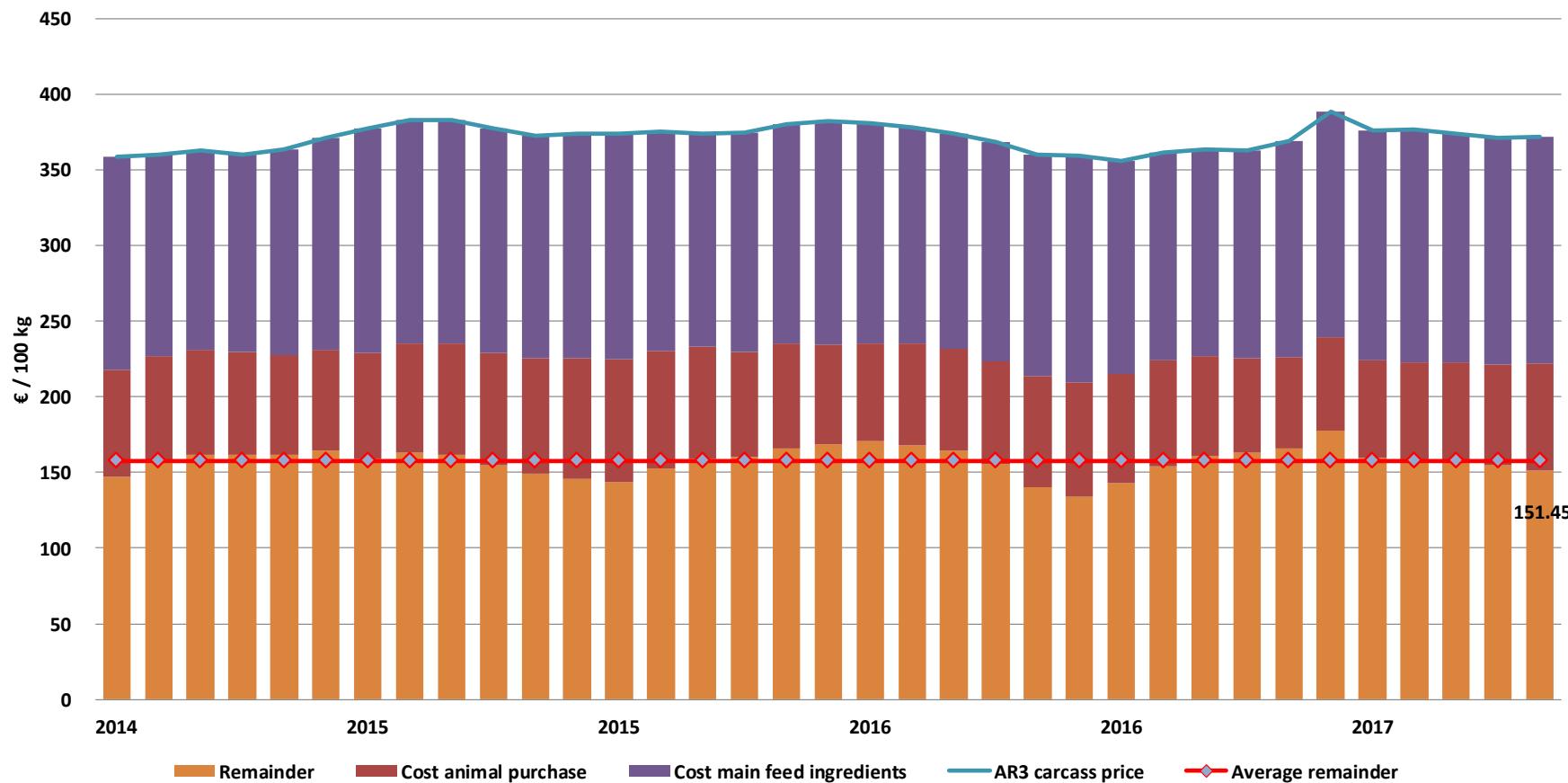


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REMAINDERS



Remainder for beef type calves fattening

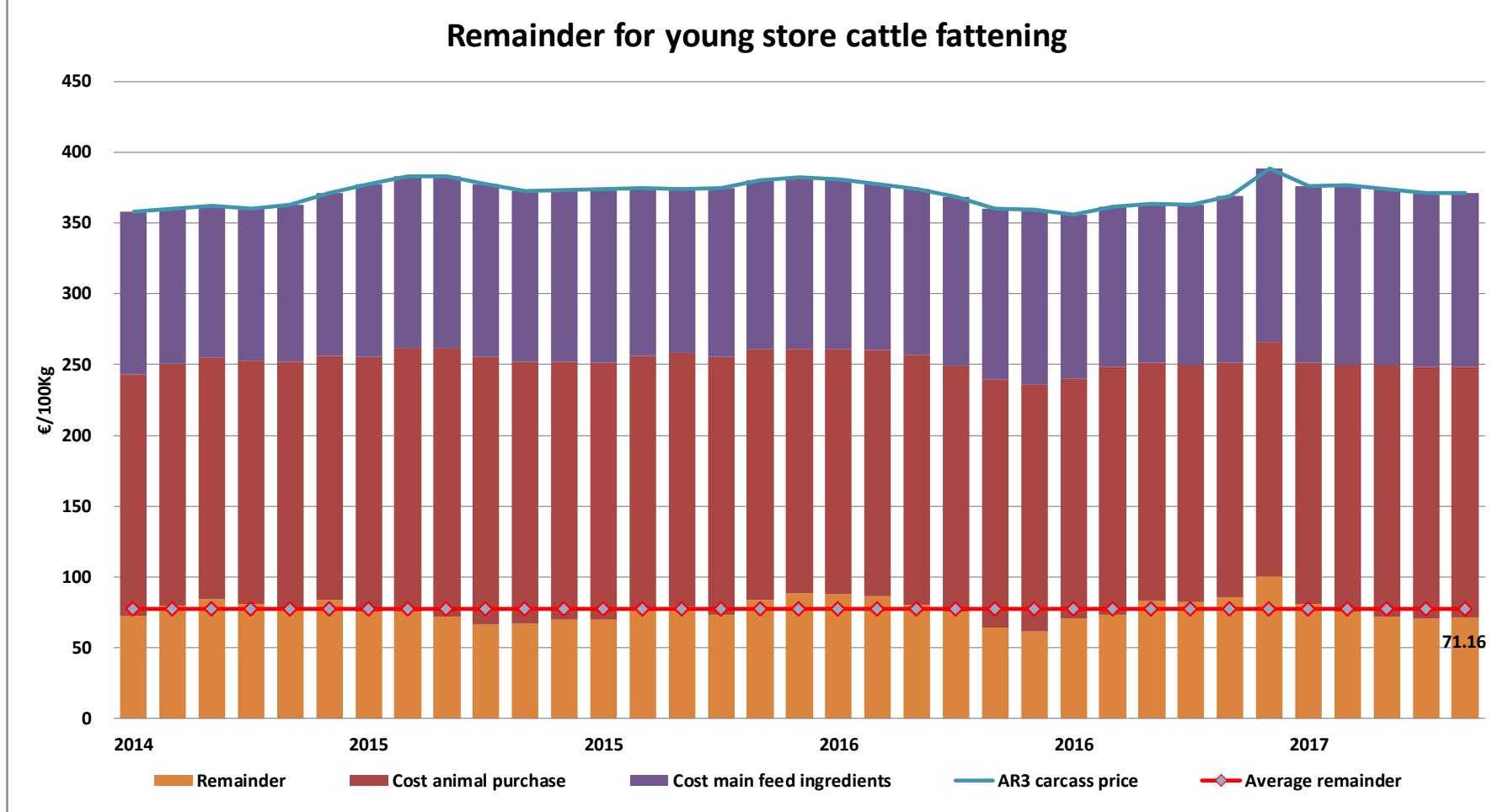


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REMAINDERS



Remainder for young store cattle fattening



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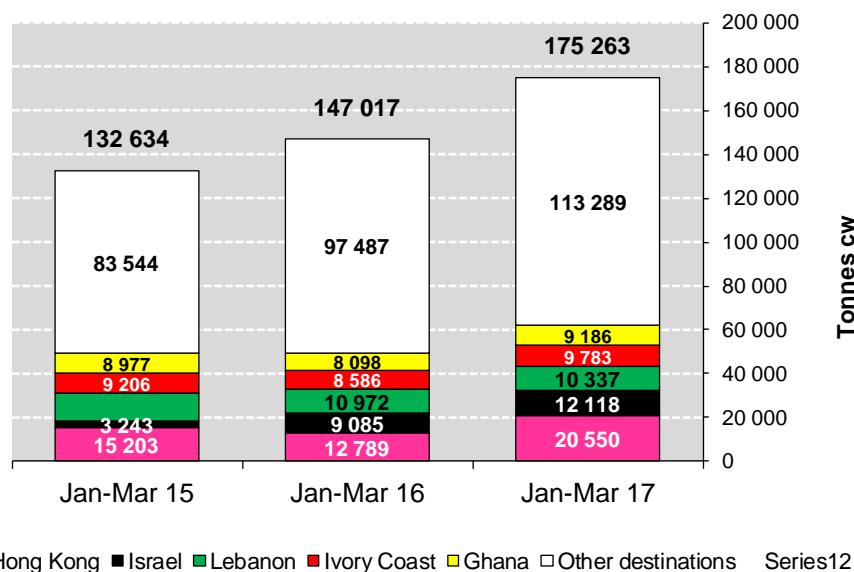
EU exports of beef and live animals (1): Trade figures (COMEXT – tonnes cwe)

Destinations	2013		2014		2015		2016		Jan-Mar 17		Compared to Jan-Mar 16
	tonnes	%	tonnes	%	tonnes	%	tonnes	%	tonnes	%	
Hong Kong	28 573	6.3%	65 112	11.6%	45 198	7.6%	58 350	8.3%	20 550	11.7%	+ 60.7%
Israel	9 378	2.1%	8 353	1.5%	18 851	3.2%	41 678	5.9%	12 118	6.9%	+ 33.4%
Lebanon	24 007	5.3%	37 984	6.8%	50 288	8.4%	47 061	6.7%	10 337	5.9%	- 5.8%
Ivory Coast	21 619	4.8%	28 839	5.2%	35 742	6.0%	36 713	5.2%	9 783	5.6%	+ 14.0%
Ghana	40 878	9.0%	33 255	5.9%	37 364	6.3%	35 351	5.0%	9 186	5.2%	+ 13.4%
Algeria	25 911	5.7%	18 499	3.3%	16 085	2.7%	25 004	3.6%	8 321	4.7%	+ 68.5%
Philippines	2 730	0.6%	11 839	2.1%	13 053	2.2%	24 247	3.5%	8 012	4.6%	+ 107.6%
Bosnia-Herz.	24 068	5.3%	34 104	6.1%	39 928	6.7%	38 929	5.5%	7 774	4.4%	+ 15.3%
Turkey	5 086	1.1%	8 098	1.4%	57 504	9.6%	71 198	10.1%	7 123	4.1%	- 43.3%
Switzerland	26 347	5.8%	26 634	4.8%	26 019	4.4%	25 670	3.7%	6 811	3.9%	+ 11.4%
Vietnam	3 175	0.7%	6 410	1.1%	11 627	1.9%	22 252	3.2%	6 234	3.6%	+ 17.7%
Libya	17 778	3.9%	14 280	2.6%	19 691	3.3%	29 503	4.2%	5 250	3.0%	+ 44.4%
Russia	72 281	16.0%	96 928	17.3%	13 546	2.3%	16 450	2.3%	4 767	2.7%	+ 93.9%
Norway	10 222	2.3%	7 879	1.4%	19 123	3.2%	18 375	2.6%	4 643	2.6%	- 17.6%
Angola	10 589	2.3%	14 587	2.6%	9 643	1.6%	13 549	1.9%	3 285	1.9%	+ 112.6%
Egypt	2 592	0.6%	2 763	0.5%	9 805	1.6%	15 924	2.3%	2 677	1.5%	- 21.2%
For.JRep.Mac	10 577	2.3%	11 370	2.0%	12 561	2.1%	11 781	1.7%	2 536	1.4%	+ 6.2%
Other Destinations	116 726	25.8%	132 305	23.7%	160 282	26.9%	170 303	24.2%	45 856	26.2%	
Extra-EU	452 537		559 238		596 310		702 337		175 263		
% change			+ 24%		+ 7%		+ 18%		+ 19.2%		

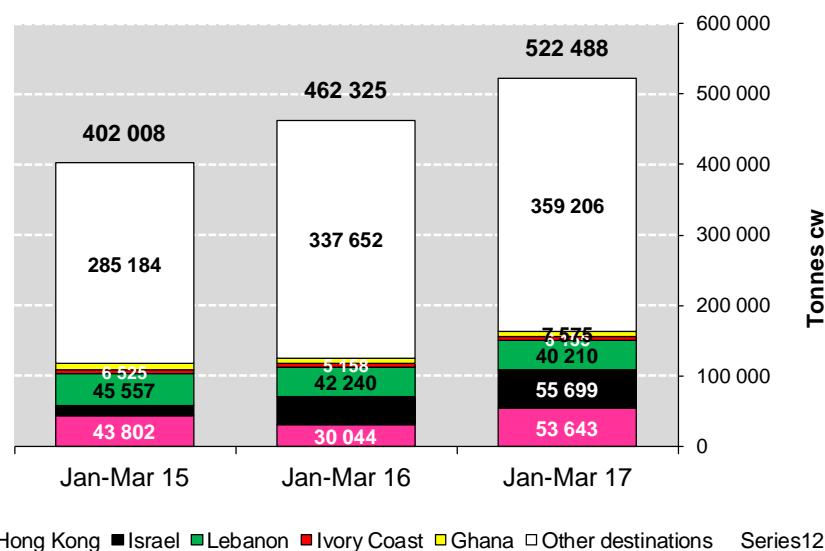


EU exports of beef and live animals: Trade figures (COMEXT)

EU EXPORTS of Beef & Veal (Tonnes cwe)

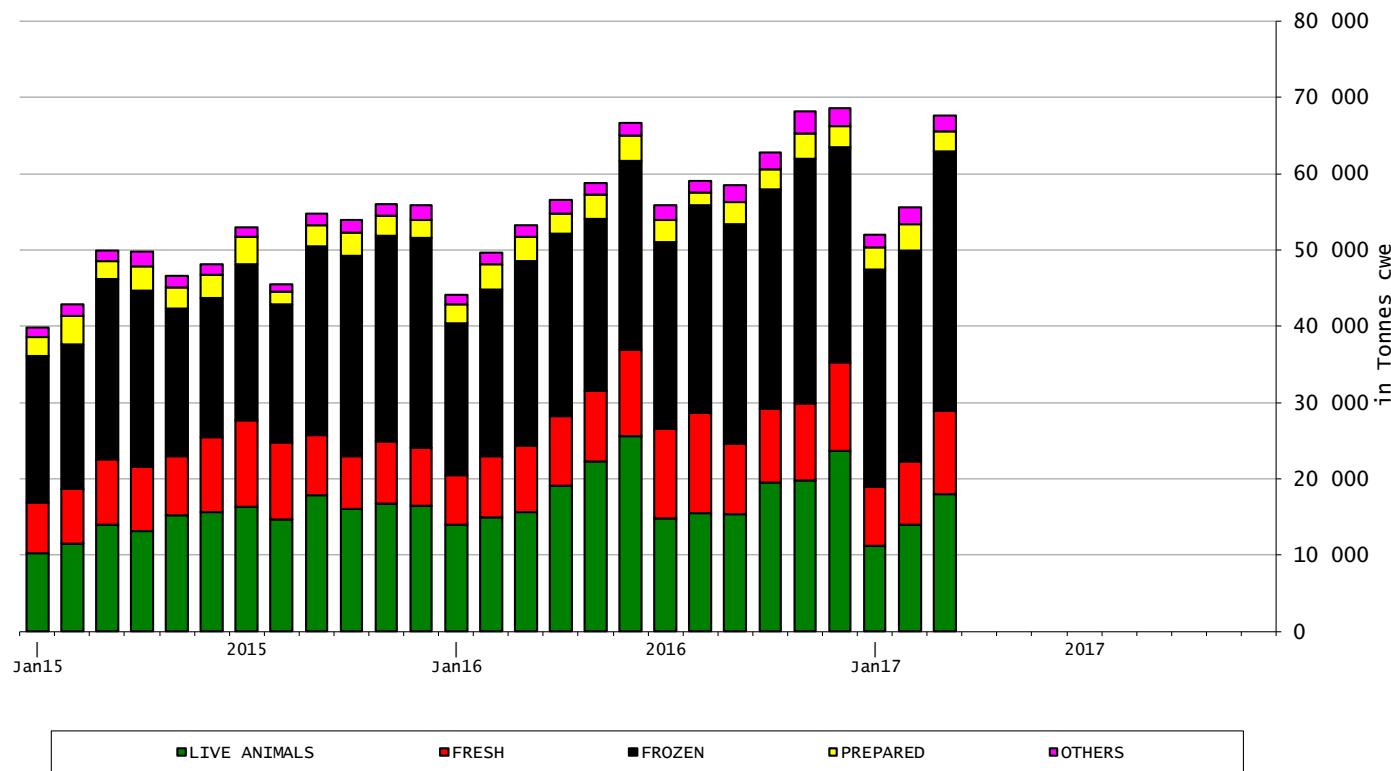


EU EXPORTS of Beef & Veal (1000 EUR)





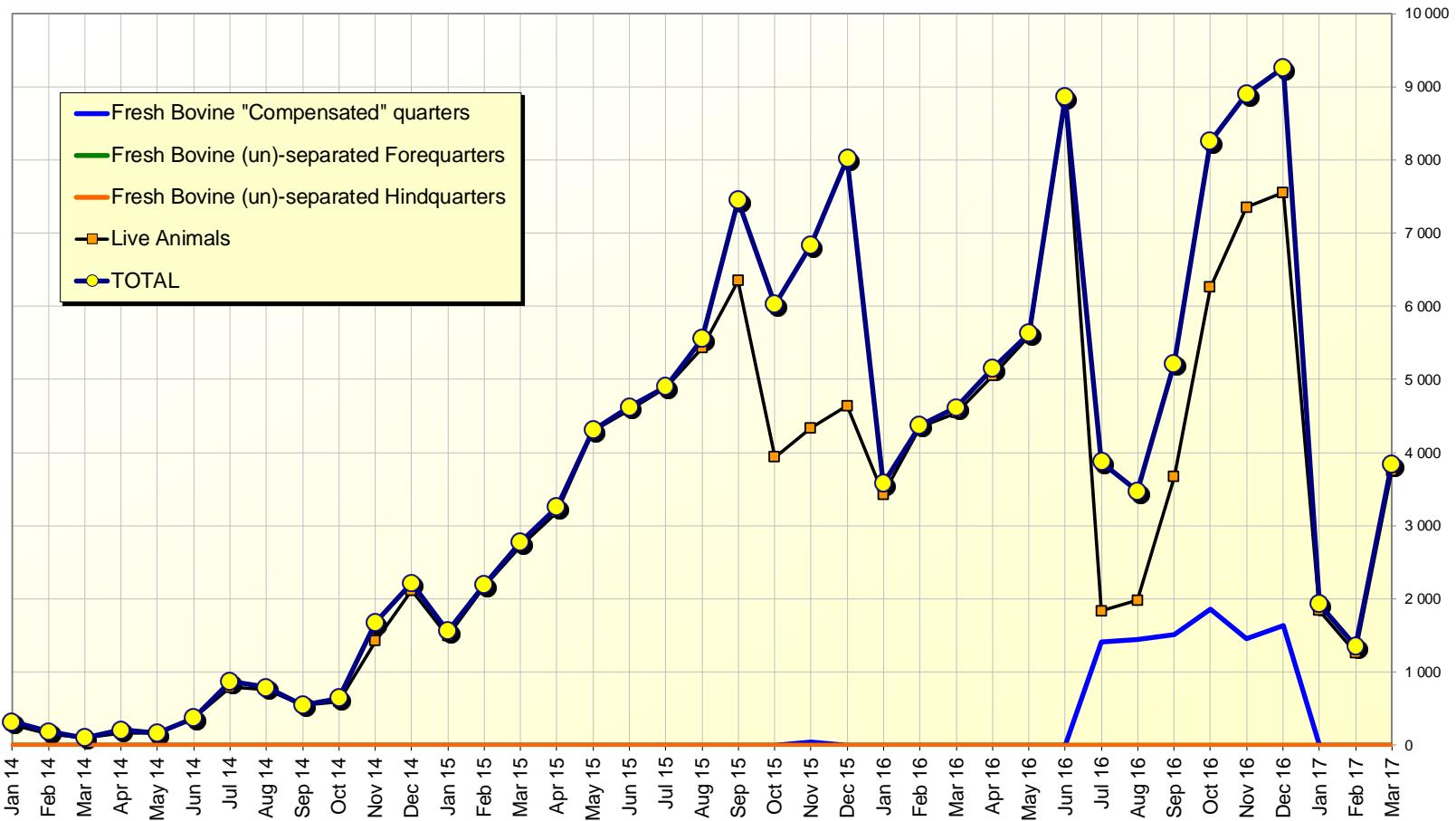
EU-28 Exports of BEEF products





EU beef Exports to TURKEY

Trade figures (COMEXT data) tonnes cwe

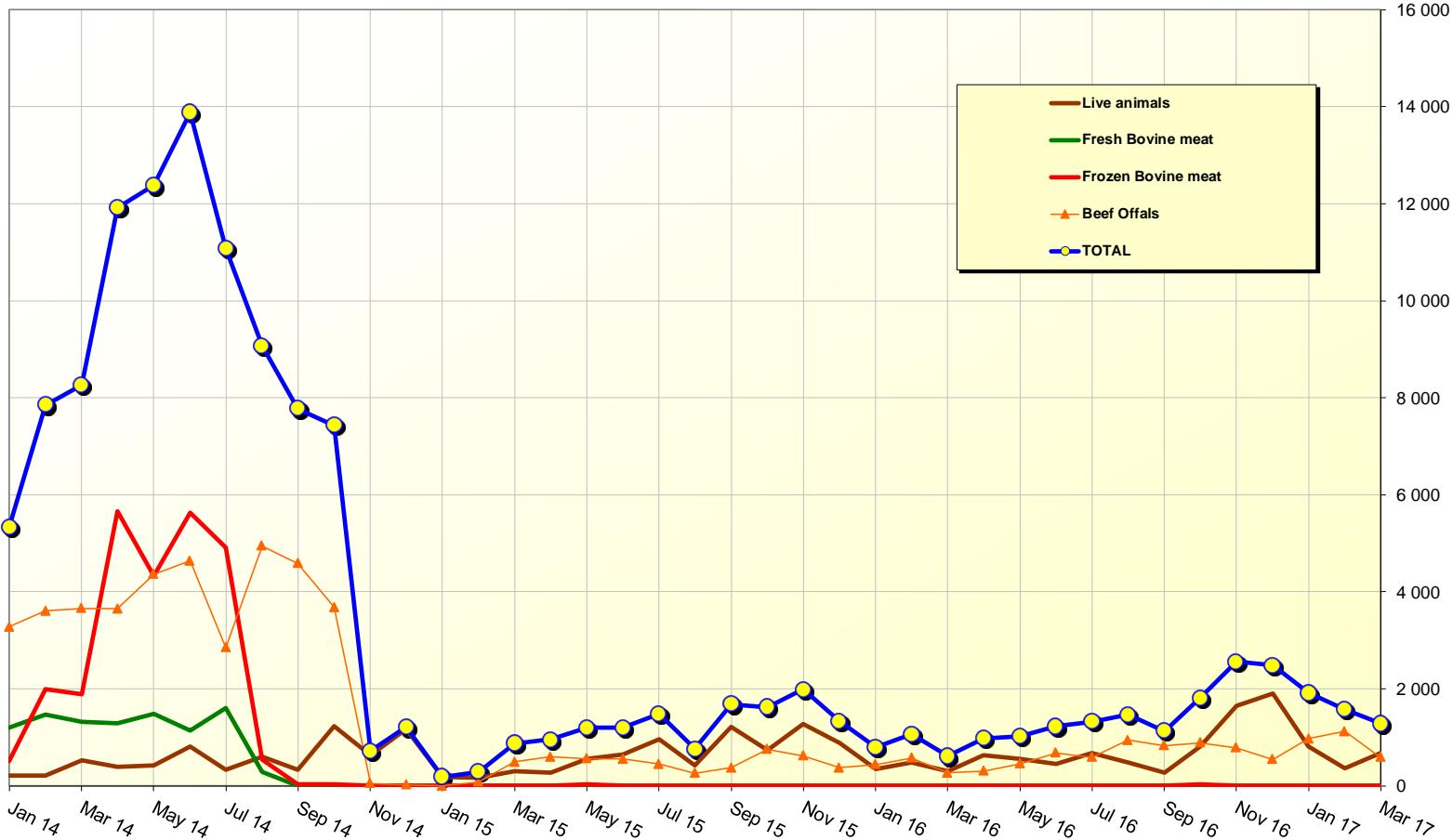


16 June 2017



EU beef Exports to RUSSIA

Trade figures (COMEXT data) tonnes cwe

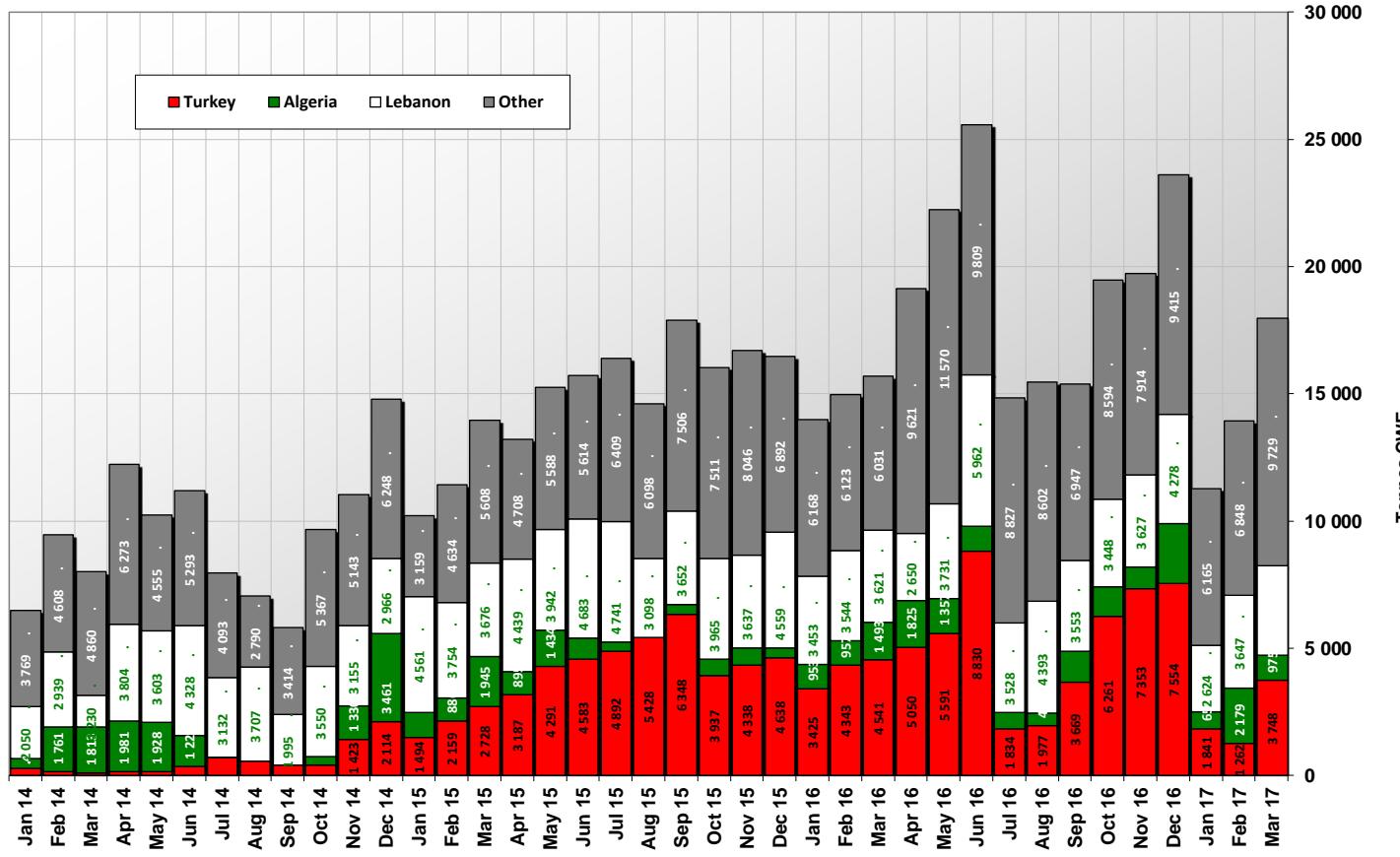


16 June 2017



EU-28 Exports of LIVE Bovine Animals

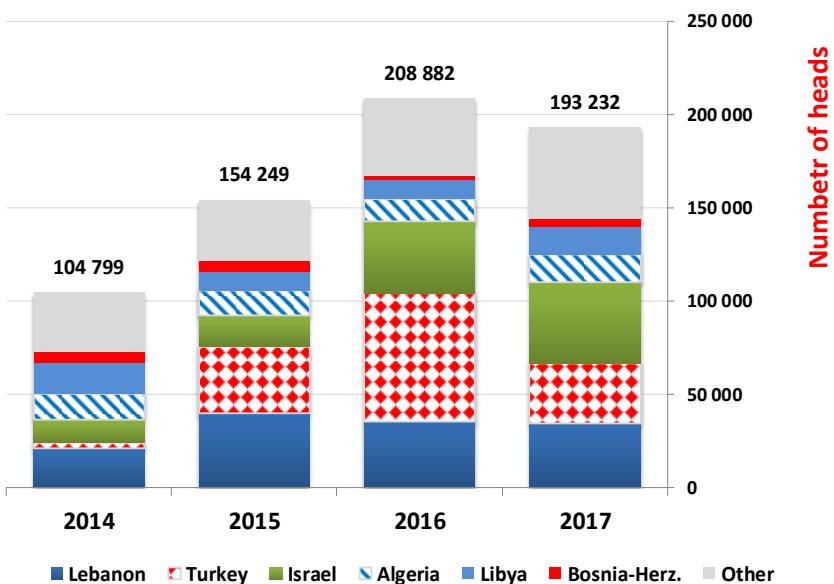
(Source COMEXT - Tonnes cwe)



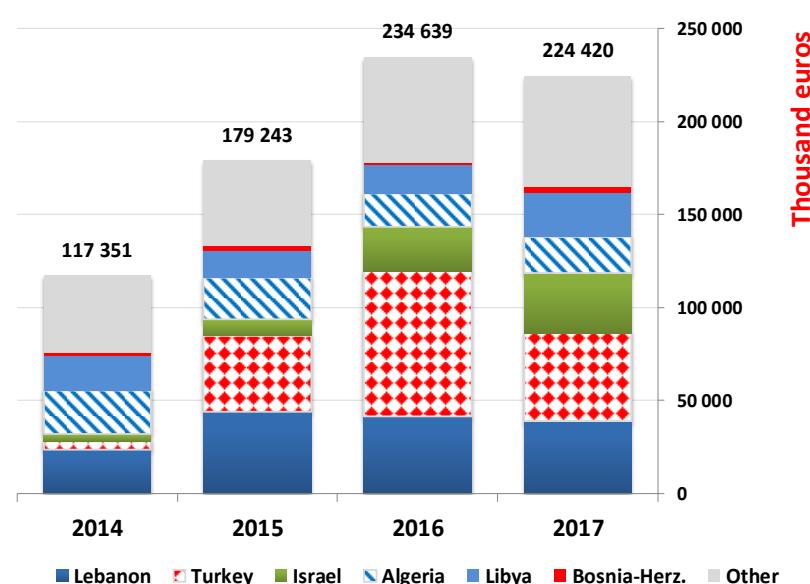
16 June 2017



EU Exports of BEEF live animals by partner for the period Jan-Mar 2017



EU Exports of BEEF live animals by partner for the period Jan-Mar 2017





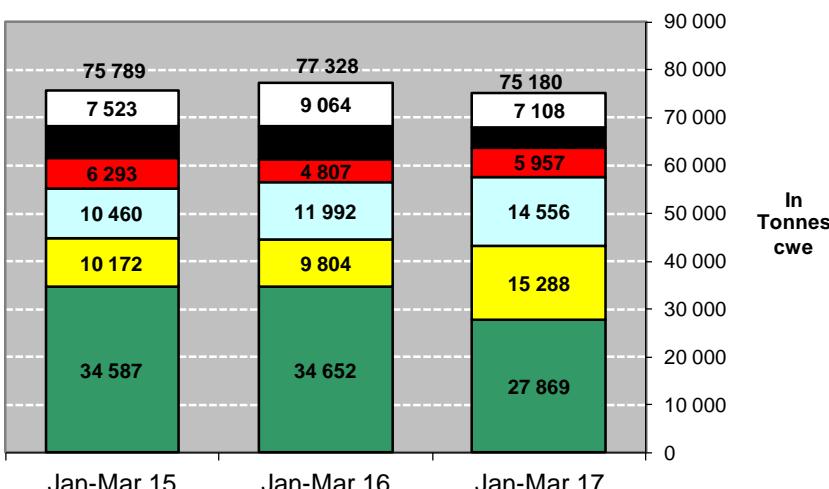
EU imports of beef and live animals (1): Trade figures (COMEXT – tonnes cwe)

Origins	2013		2014		2015		2016		Jan-Mar 17		Compared to Jan-Mar 16
	tonnes	%	tonnes	%	tonnes	%	tonnes	%	tonnes	%	
Brazil	145 435	43.5%	144 259	43.4%	136 803	42.3%	140 592	42.1%	27 869	37.1%	- 19.6%
Argentina	47 976	14.3%	42 074	12.7%	42 149	13.0%	43 521	13.0%	15 288	20.3%	+ 55.9%
Uruguay	51 377	15.4%	49 043	14.8%	46 287	14.3%	56 652	17.0%	14 556	19.4%	+ 21.4%
USA	22 297	6.7%	23 234	7.0%	24 132	7.5%	20 533	6.1%	5 957	7.9%	+ 23.9%
Australia	28 074	8.4%	32 653	9.8%	30 884	9.6%	27 749	8.3%	4 403	5.9%	- 37.2%
New Zealand	13 827	4.1%	14 432	4.3%	11 380	3.5%	9 902	3.0%	1 923	2.6%	- 24.4%
Switzerland	4 284	1.3%	5 456	1.6%	5 090	1.6%	5 498	1.6%	1 290	1.7%	- 11.2%
Paraguay	0	0.0%	0	0.0%	1 915	0.6%	5 947	1.8%	1 096	1.5%	- 14.6%
Botswana	6 280	1.9%	6 424	1.9%	9 258	2.9%	9 382	2.8%	1 091	1.5%	- 37.5%
Namibia	11 113	3.3%	9 994	3.0%	12 112	3.7%	10 685	3.2%	925	1.2%	- 33.6%
Ukraine	0	0.0%	570	0.2%	20	0.0%	317	0.1%	178	0.2%	+++
Serbia	619	0.2%	425	0.1%	439	0.1%	557	0.2%	160	0.2%	+ 45.0%
Canada	965	0.3%	780	0.2%	428	0.1%	425	0.1%	107	0.1%	- 12.0%
Japan	3	0.0%	100	0.0%	359	0.1%	497	0.1%	90	0.1%	+ 149.9%
Chile	537	0.2%	875	0.3%	713	0.2%	602	0.2%	68	0.1%	- 41.5%
Turkey									38	0.1%	- 5.4%
Norway	201	0.1%	347	0.1%	481	0.1%	274	0.1%	36	0.0%	- 53.4%
Other Origins	1 640	0.5%	1 695	0.5%	596	0.2%	849	0.3%	105	0.1%	
Extra-EU	334 630		332 362		323 043		333 981		75 180		
% change											

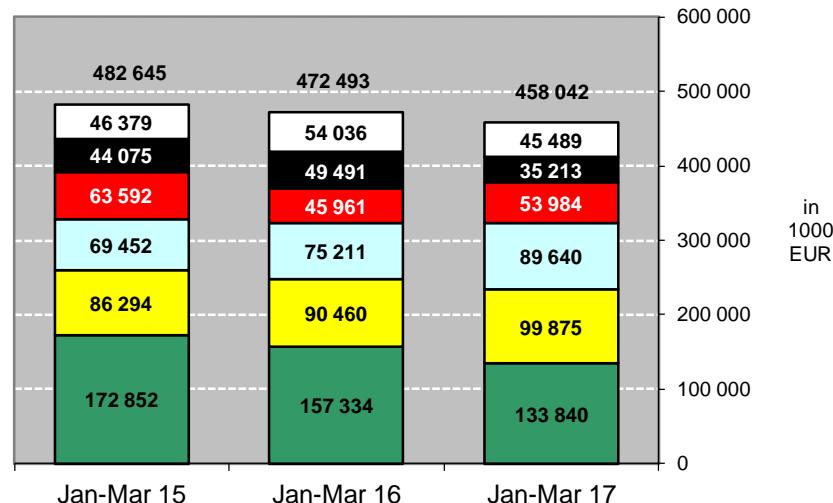


EU imports of beef and live animals (2): Trade figures (COMEXT)

IMPORTS of Beef & Veal into EU (Tonnes cwe)

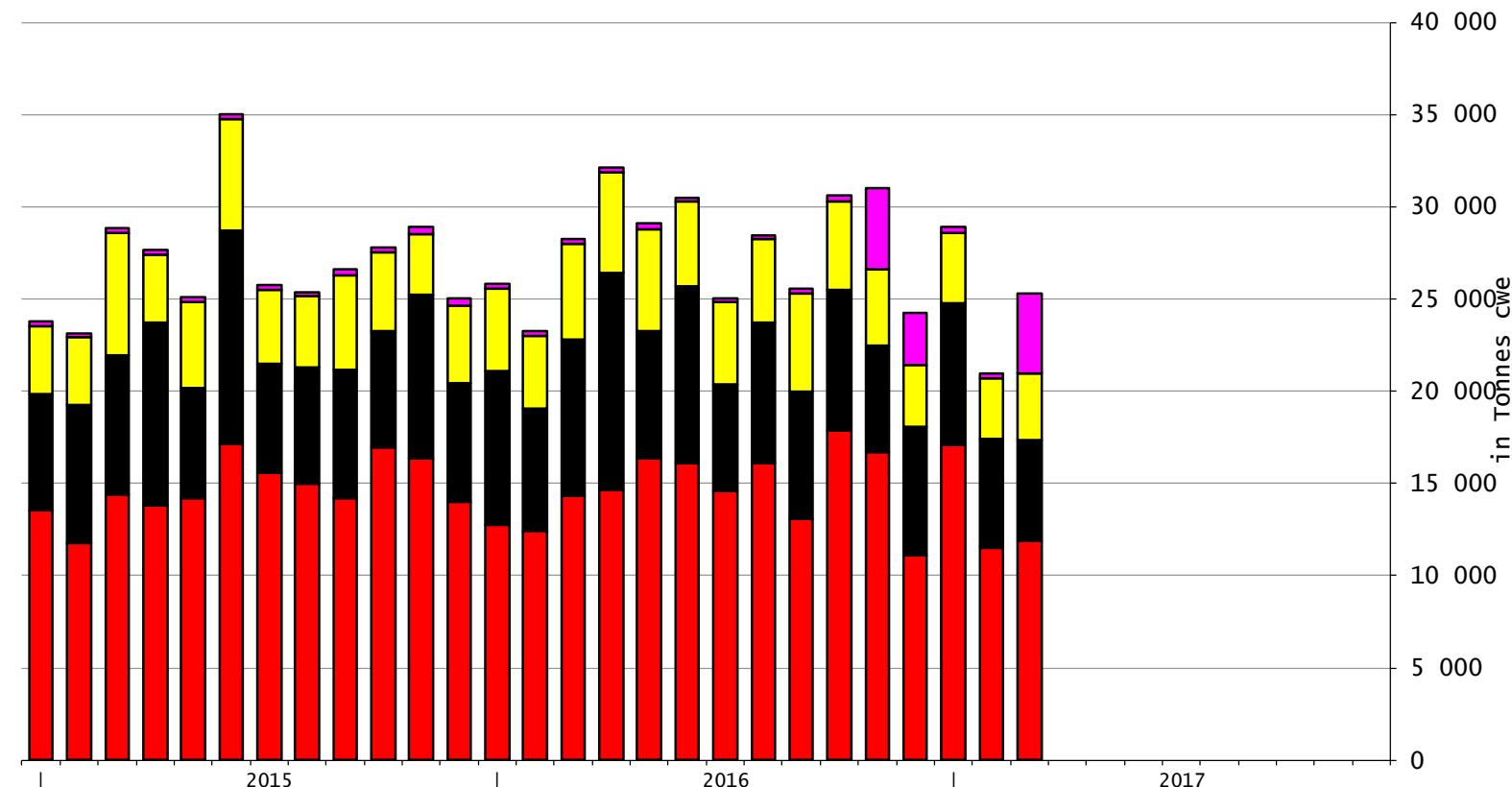


IMPORTS of Beef & Veal into EU (1000 EUR)





EU-28 Imports of BEEF products



■ FRESH

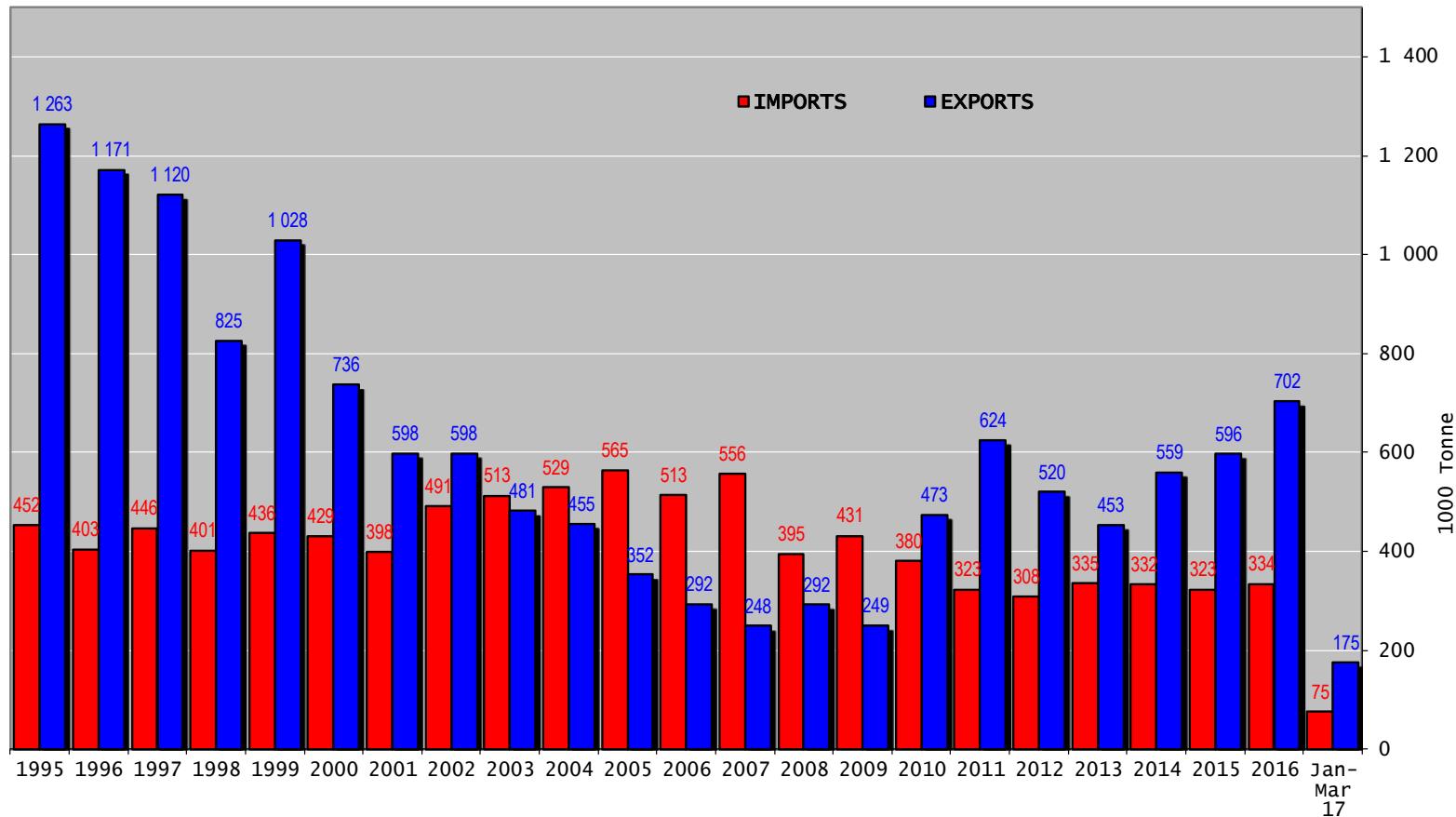
■ FROZEN

■ PREPARED

■ OTHERS

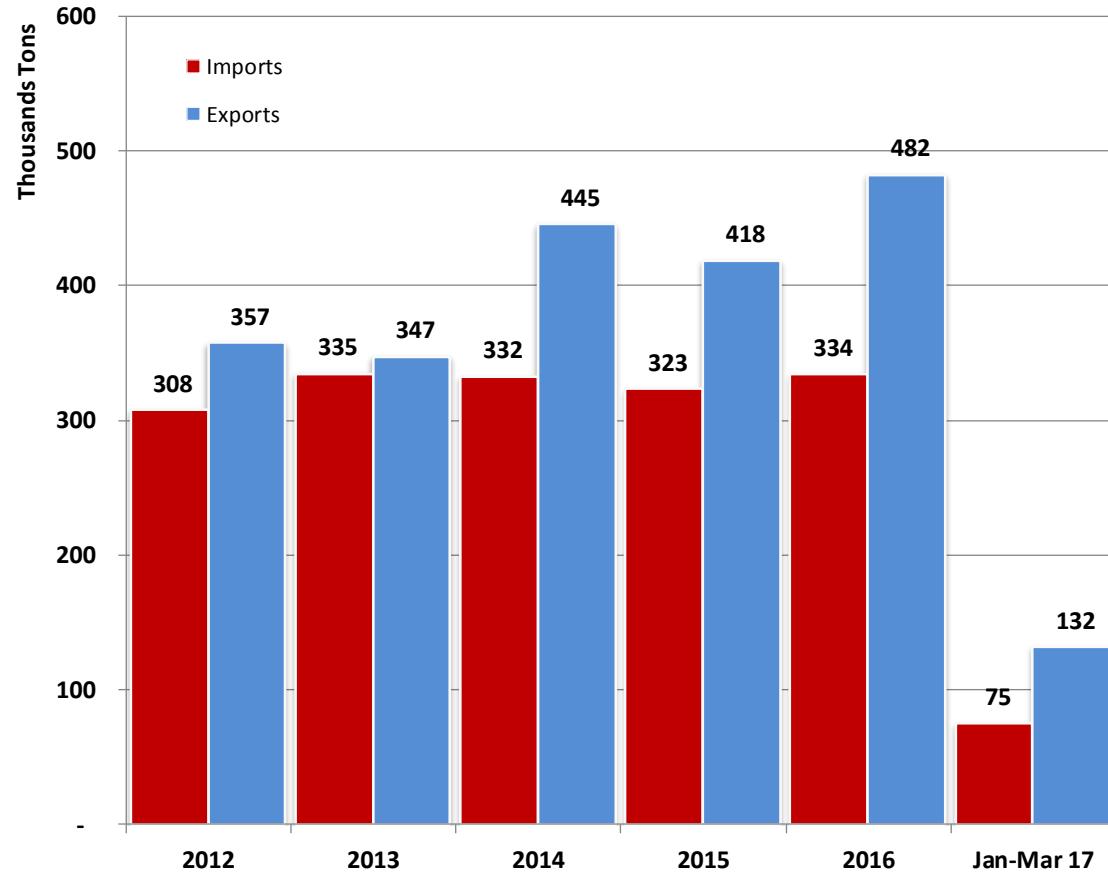


Trade balance of beef and live animals



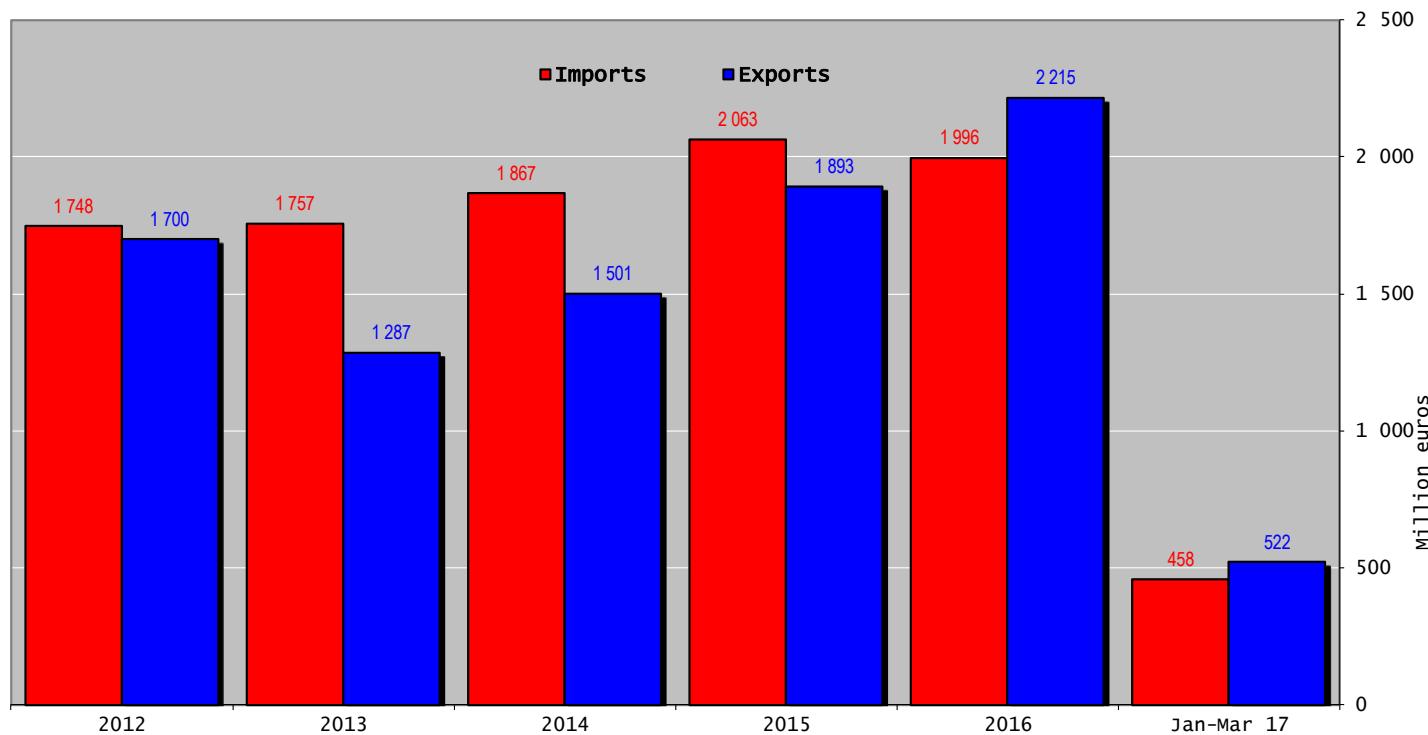


EU Trade of Beef Products (except Live Animals)



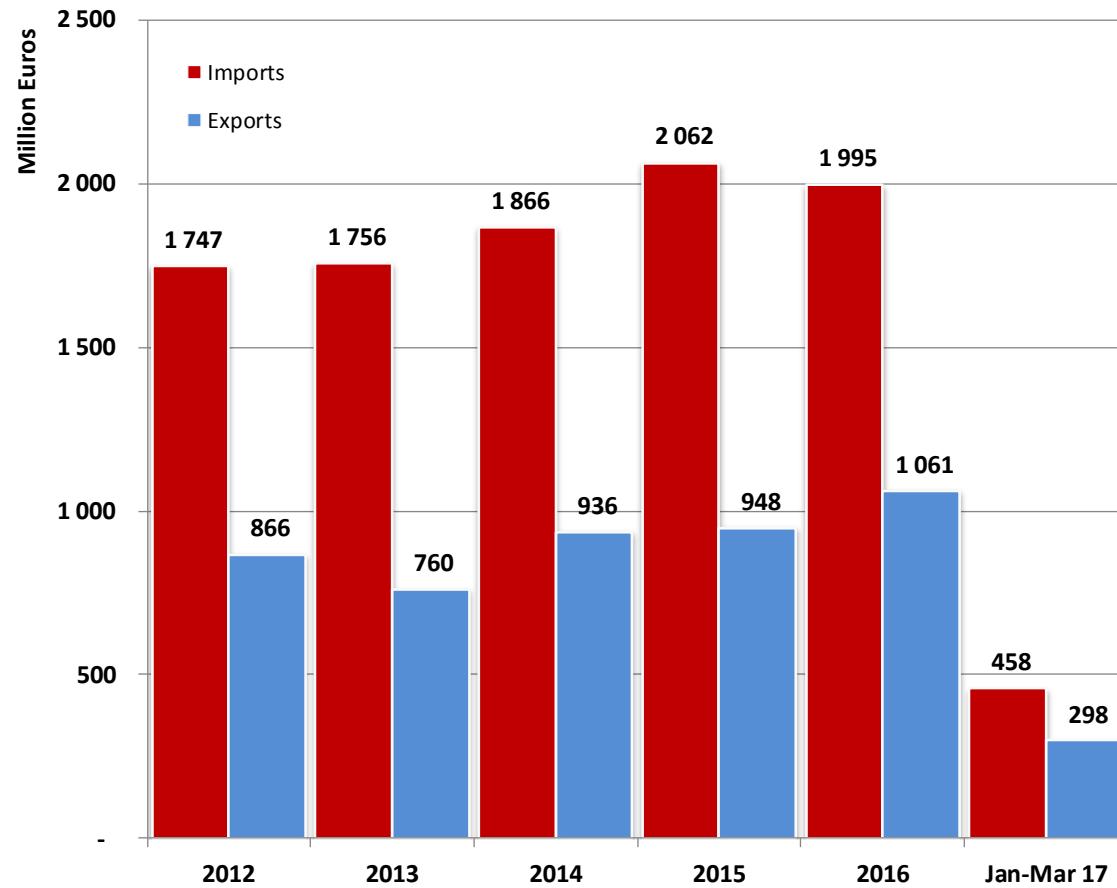


Trade balance of beef and live animals

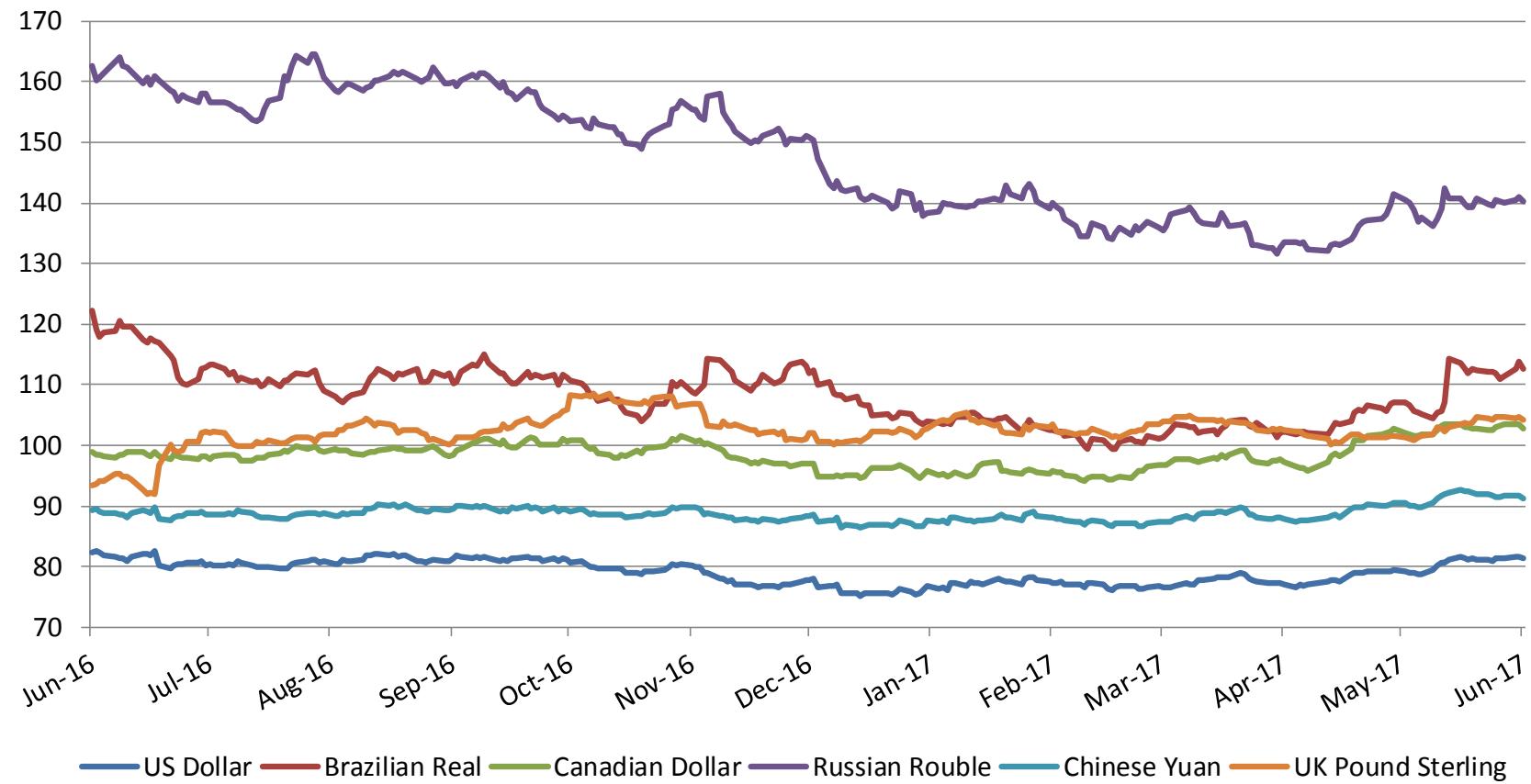




EU Trade of Beef Products (except Live Animals)



**Index of daily exchange rates of the main trading partners
compared to the Euro (02/01/14 = 100)**



WORLD BEEF MARKET

E.U. IMPORTS

BEEF MAIN IMPORTERS

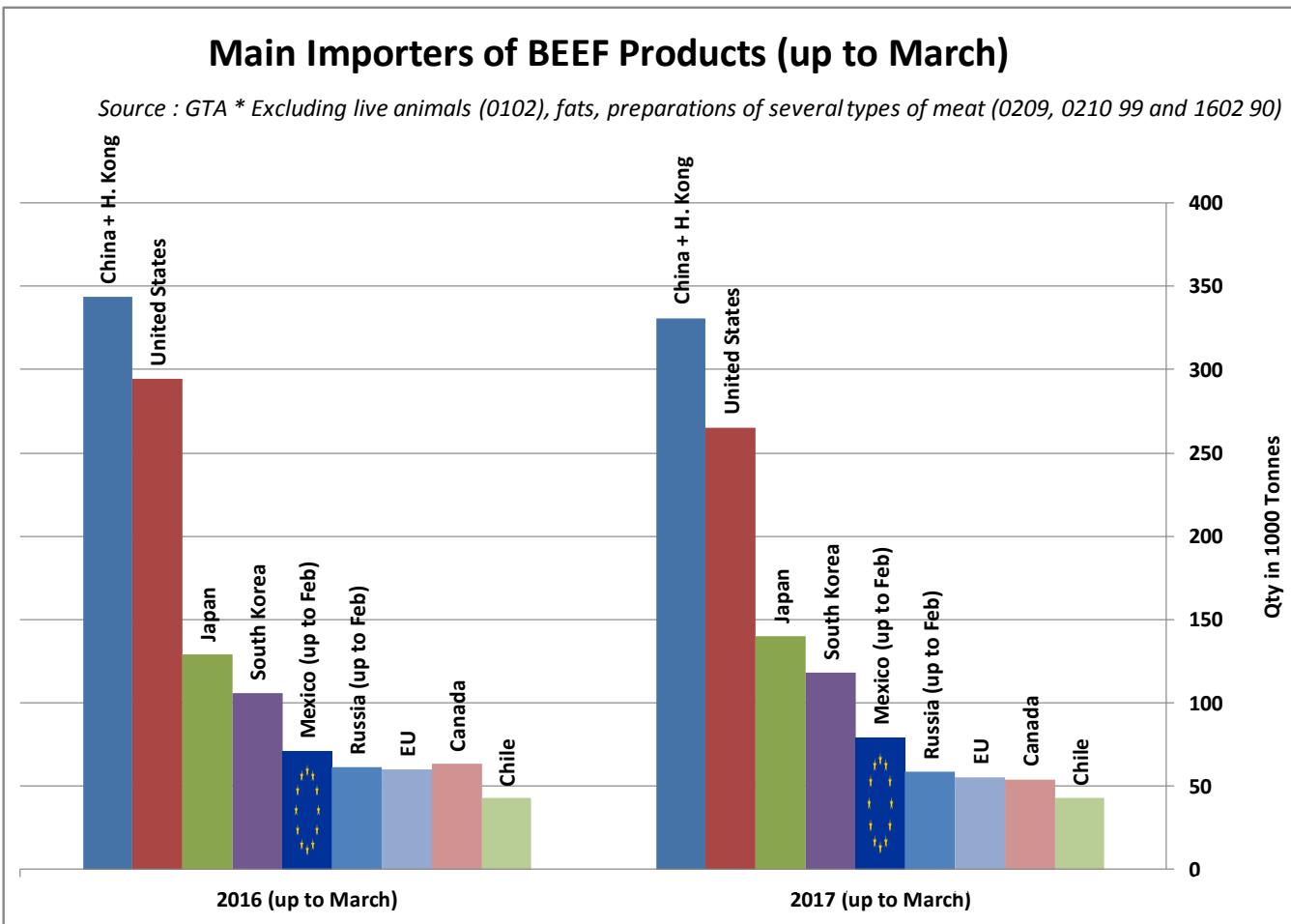


Source : GTA

* Excluding live animals (0102), fats, preparations of several types of meat (0209, 0210 99 and 1602 90)

Main Importers of BEEF Products (up to March)

Source : GTA * Excluding live animals (0102), fats, preparations of several types of meat (0209, 0210 99 and 1602 90)



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WORLD BEEF MARKET

E.U. EXPORTS



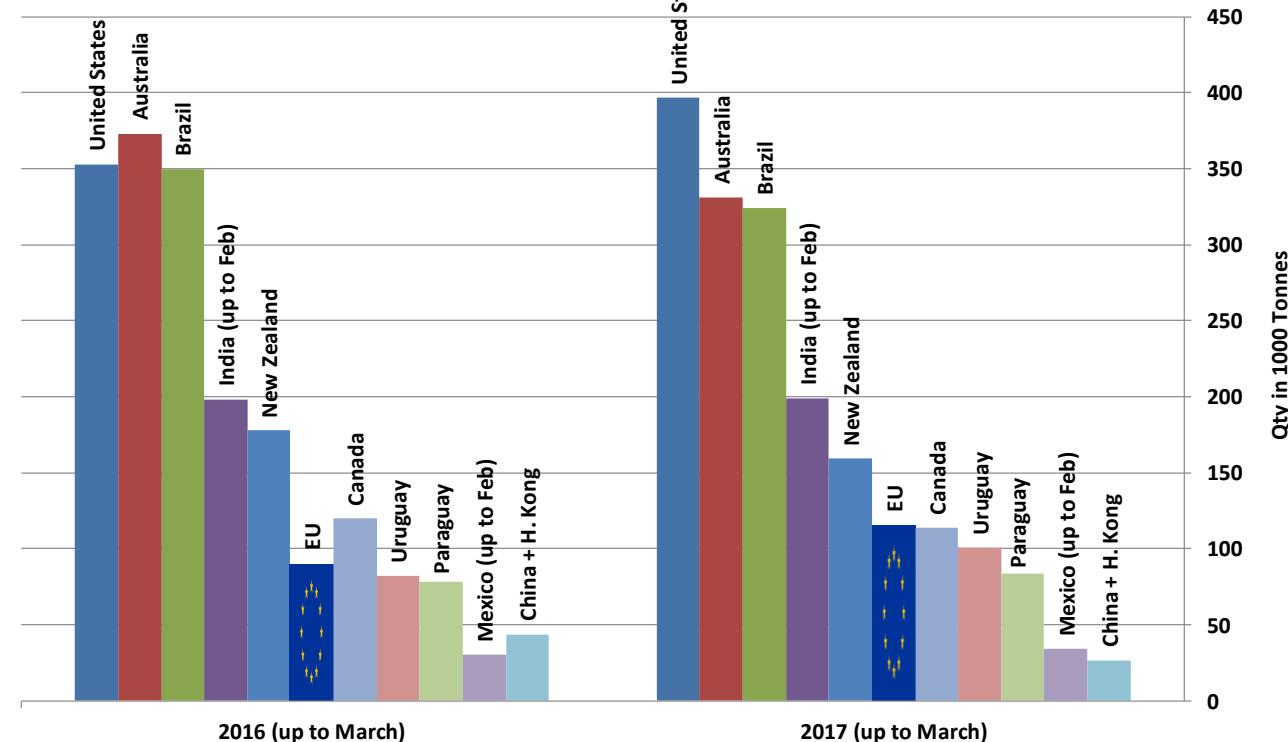
BEEF MAIN EXPORTERS

Source : GTA

* Excluding live animals (0102), fats, preparations of several types of meat (0209, 0210 99 and 1602 90)

Main Exporters of BEEF Products (up to March)

Source : GTA * Excluding live animals (0102), fats, preparations of several types of meat (0209, 0210 99 and 1602 90)

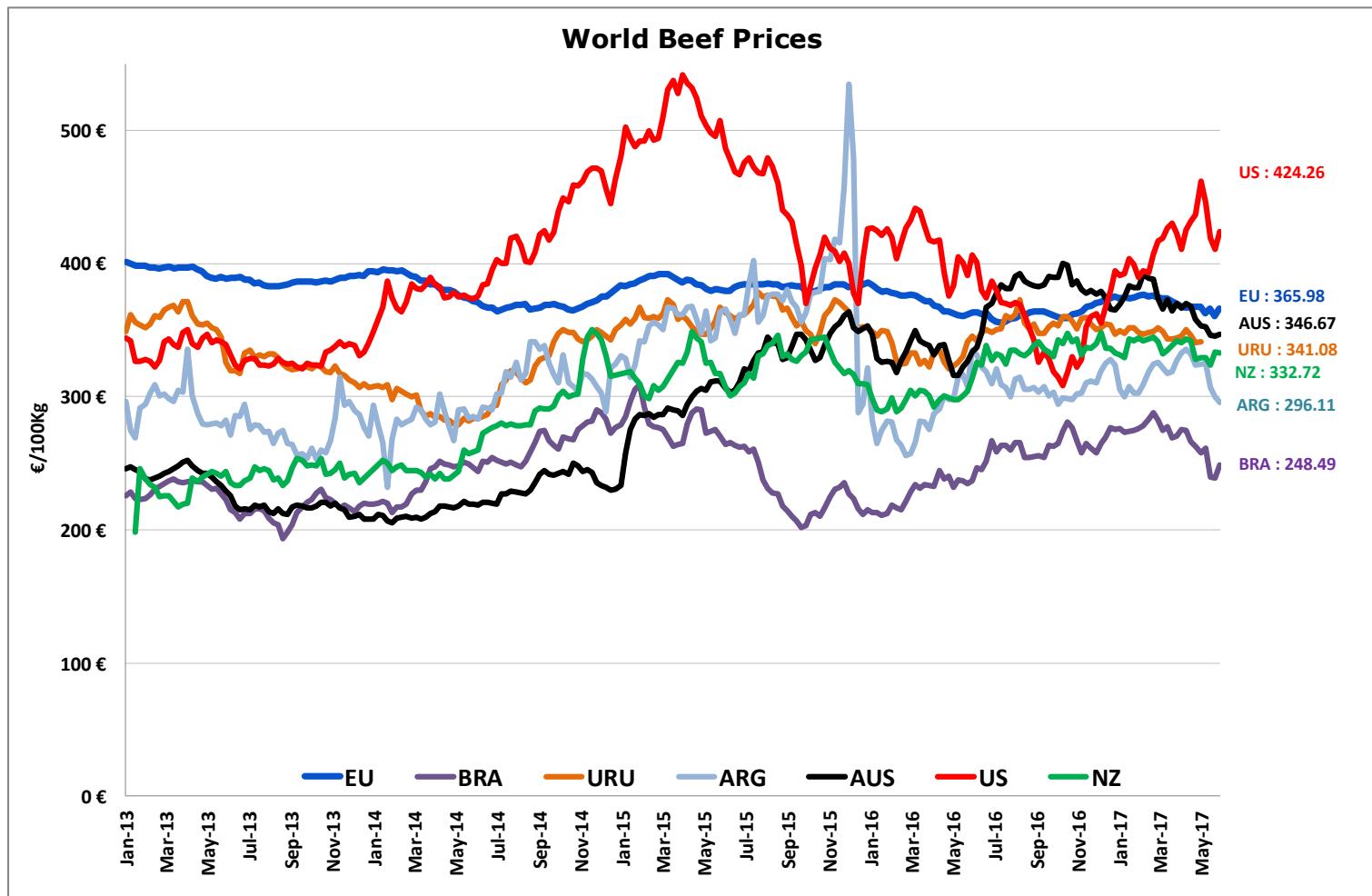


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WORLD BEEF MARKET



STEER PRICES
EU, US, AUS, NZ



BR
NZ

<http://www.pecuaria.com.br/cotacoes.php>

http://www.abc-consorcio.com.ar/Estadisticas/detalle/117/precios_comparativos_del_novillo.html

16 June 2017

High Quality Beef Import Quotas



Hilton Quota Regulation (EU) N° 593/2013

	Quantity allocated (Tons)	2013/2014		2014/2015		2015/2016		2016/2017*	
		Use		Use		Use		Use	
09.4001	Australia	2 250							
09.4004	Argentina	200	15.71	7.86%	9.46	4.73%	12.21	6.11%	10.83
09.4450	Argentina	29 500	23 663.86	80.22%	22 867.03	77.52%	22 350.61	75.76%	19 772.20
09.4451	Australia	7 150	7 138.89	99.84%	6 815.93	95.33%	6 749.85	94.40%	3 771.41
09.4452	Uruguay	6 300	6 278.75	99.66%	6 280.98	99.70%	6 249.09	99.19%	5 819.72
09.4453	Brazil	10 000	4 078.92	40.79%	7 989.89	79.90%	9 289.17	92.89%	7 911.36
09.4454	New Zealand	1 300	1 299.61	99.97%	1 299.45	99.96%	1 299.95	100.00%	1 037.30
09.4002	Canada/US	11 500	431.80	3.75%	353.46	3.07%	292.16	2.54%	414.10
09.4455	Paraguay	1 000		0.00%	12.13	1.21%	915.63	91.56%	865.06
Total Beef		66 750	42 891.83	64.26%	45 618.87	68.34%	47 146.46	70.63%	39 591.15
Total Buffalo		2 450	15.71	0.64%	9.46	0.39%	12.21	0.50%	10.83
Total		69 200	42 907.54	62.01%	45 628.33	65.94%	47 158.67	68.15%	39 601.98
57.23%*									

* up to 30/04/2017

16 June 2017

High Quality Beef Import Quotas



Quota ergaomnes

Regulation (EU) No 481/2012

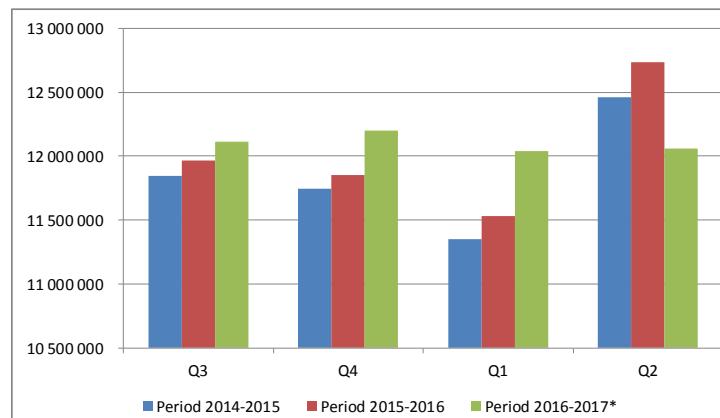
	2013-Q3	2013-Q4	2014-Q1	2014-Q2	TOTAL
Period 2013-2014	10 198 942	10 493 437	10 191 527	10 282 860	41 166 765
Available	12 050 000	12 050 000	12 050 000	12 050 000	48 200 000
Use	84.64%	87.08%	84.58%	85.33%	85.41%

	2014-Q3	2014-Q4	2015-Q1	2015-Q2	TOTAL
Period 2014-2015	11 842 700	11 745 231	11 353 830	12 457 389	47 399 150
Available	12 050 000	12 050 000	12 050 000	12 050 000	48 200 000
Use	98.28%	97.47%	94.22%	103.38%	98.34%
Available after transfer	12 050 000	12 257 300	12 562 069	13 258 240	
	98.28%	95.82%	90.38%	93.96%	

	2015-Q3	2015-Q4	2016-Q1	2016-Q2	TOTAL
Period 2015-2016	11 965 843	11 851 187	11 528 823	12 736 406	48 082 260
Available	12 050 000	12 050 000	12 050 000	12 050 000	48 200 000
Use	99.30%	98.35%	95.67%	105.70%	99.76%
Available after transfer	12 050 000	12 134 157	12 332 969	12 854 146	
	99.30%	97.67%	93.48%	99.08%	

	2016-Q3	2016-Q4	2017-Q1	2017-Q2	TOTAL
Period 2016-2017*	12 110 176	12 197 542	12 037 275	12 060 655	48 405 648
Available	12 050 000	12 050 000	12 050 000	12 050 000	48 200 000
Use	100.50%	101.22%	99.89%	100.09%	100.43%
Available after transfer	12 050 000	11 989 824	11 842 281	11 855 007	
	100.50%	101.73%	101.65%	101.73%	

* Until 08.06.2017



16 June 2017

TRADE EU27-UK



EU27 Trade with UK (Eurostat COMEXT data)

16 June 2017

TRADE EU27-UK

Share of EU27 exports

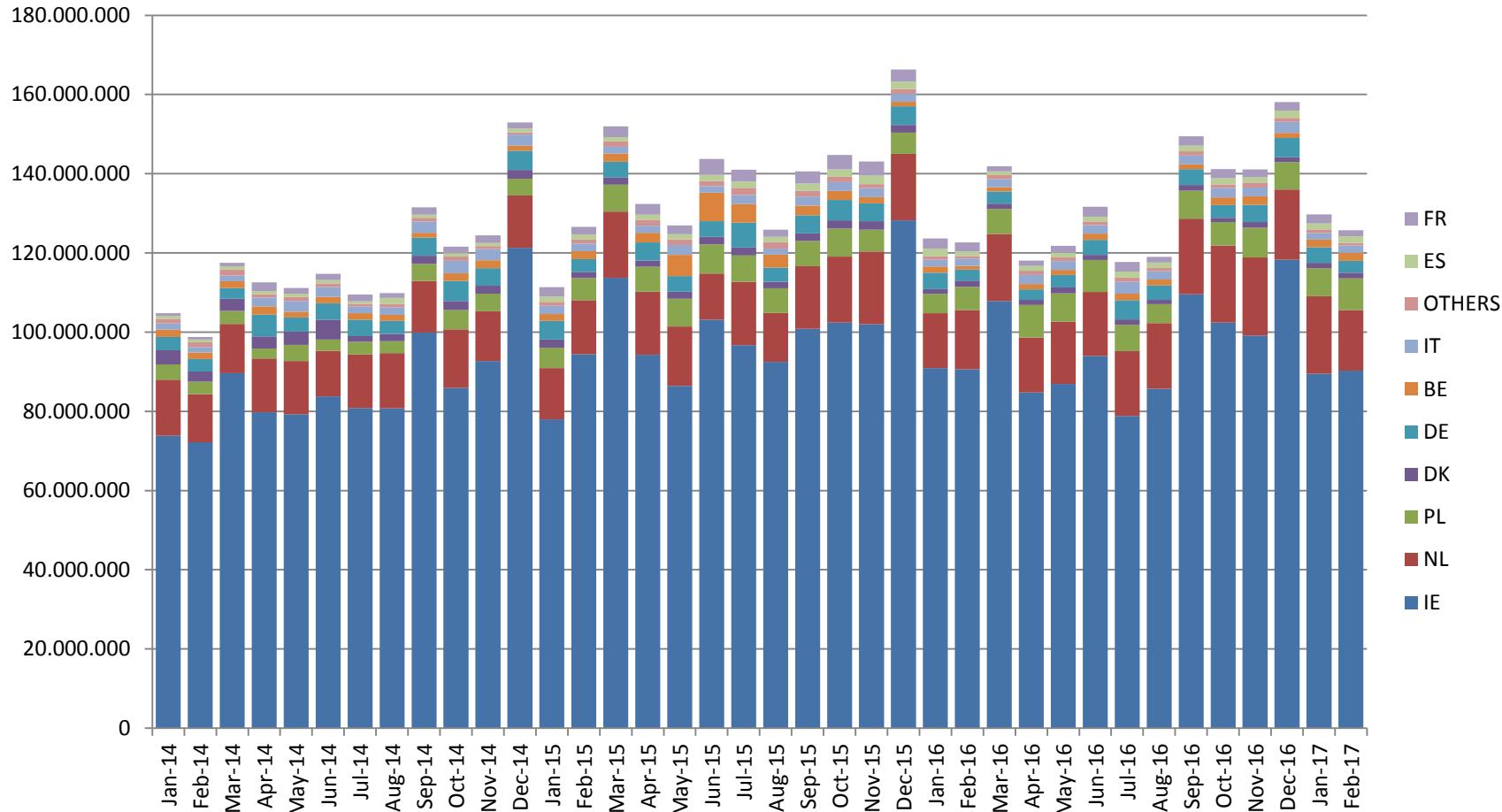


MEMBER STATE	EU27	EXTRA EU	UNITED KINGDOM
IE	37,37%	11,57%	51,06%
NL	83,27%	9,21%	7,52%
PL	82,14%	14,12%	3,74%
DE	81,84%	15,87%	2,29%
BE	88,73%	7,74%	3,53%
FR	87,91%	11,19%	0,90%
DK	84,13%	10,29%	5,58%
ES	66,77%	31,72%	1,52%
IT	76,39%	21,73%	1,88%
AT	79,47%	19,64%	0,90%
RO	47,66%	51,27%	1,06%
BG	30,41%	65,81%	3,78%
LU	98,30%	0,08%	1,62%
LT	73,64%	25,88%	0,48%
SE	90,60%	8,88%	0,51%
PT	72,23%	27,69%	0,08%
EL	79,09%	18,62%	2,29%
CZ	89,32%	10,66%	0,02%
LV	90,52%	9,40%	0,07%
EE	84,14%	15,76%	0,11%
HR	22,18%	77,79%	0,02%
HU	51,48%	48,50%	0,02%
MT	13,55%	86,21%	0,24%
SK	80,96%	19,04%	0,00%
SI	49,89%	50,11%	0,00%
CY	3,37%	96,63%	0,00%
FI	89,57%	10,43%	0,00%
Total EU27	74,57%	16,43%	9,00%

TRADE EU27-UK

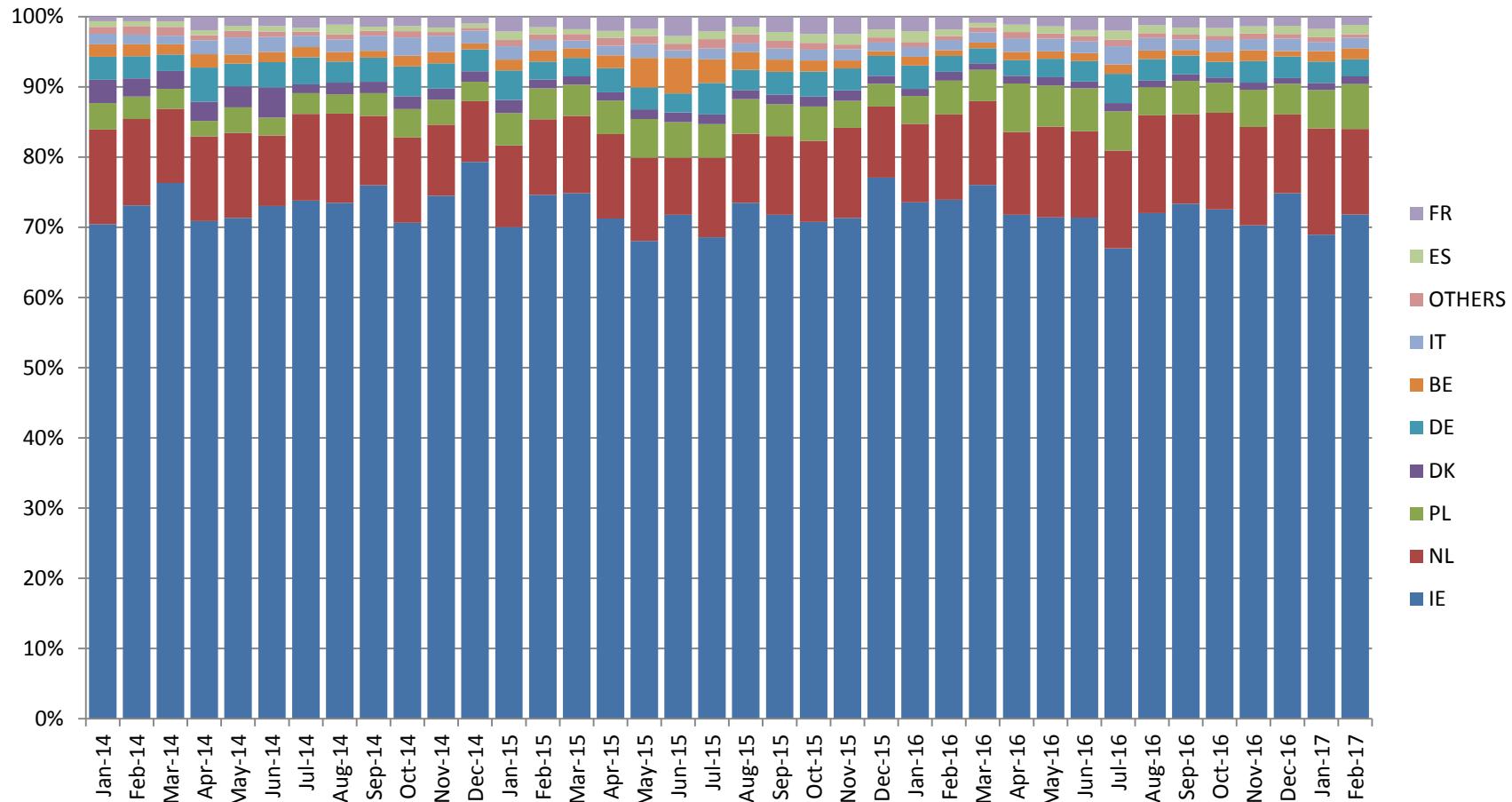


Evolution of EU27 exports to UK (Quantity in 100Kg)



TRADE EU27-UK

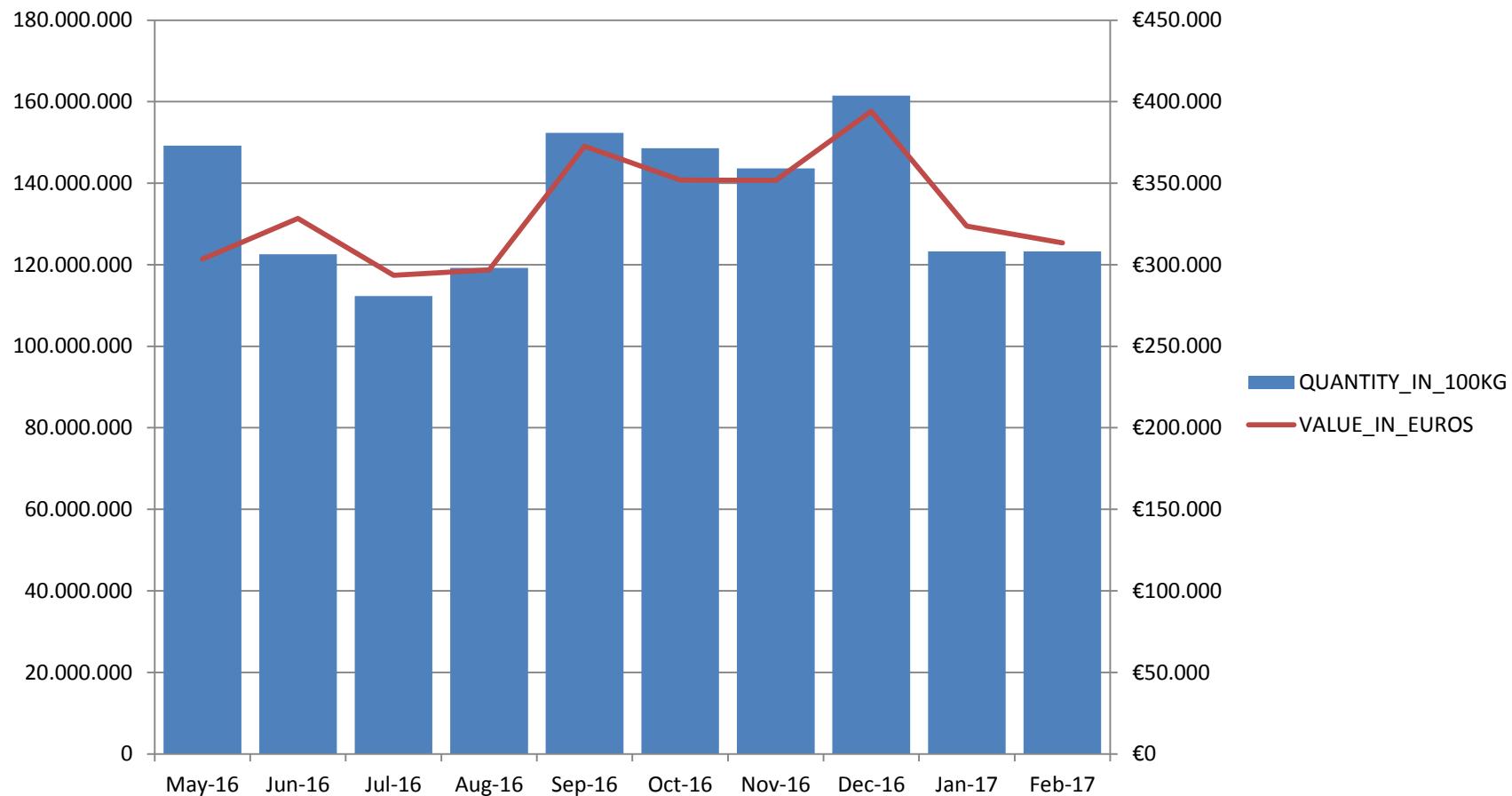
Evolution of EU27 exports to UK



TRADE EU27-UK



Evolution of EU27 exports to
UK (Quantity in 100Kg and
Value in EUR/100Kg)



Annex II



PIGMEAT MARKET SITUATION



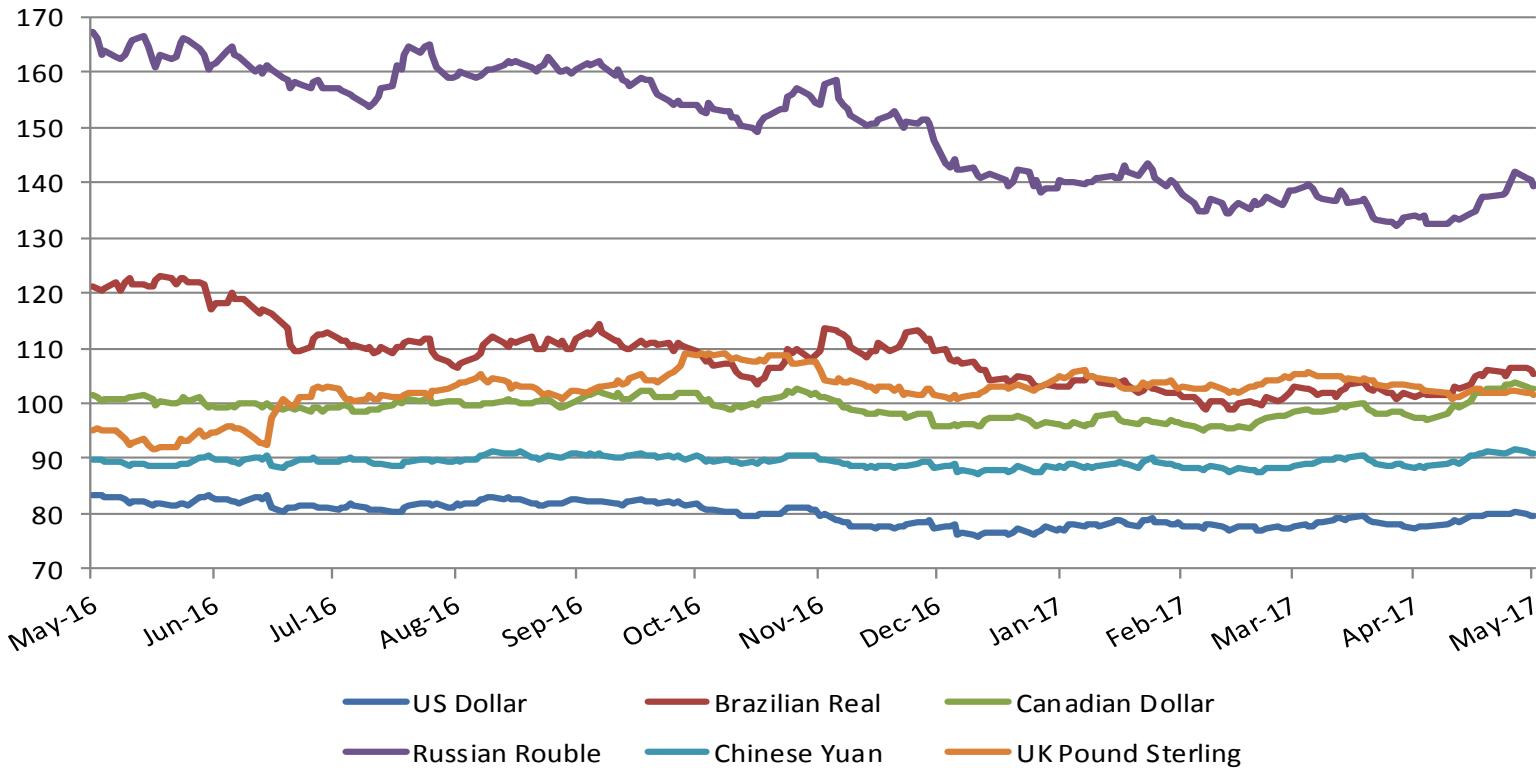
Meat Market Observatory – Economic Board Meeting

13 June 2017

EXCHANGE RATE INDEX/EURO



Index of daily exchange rates of the main trading partners compared to the Euro (02/01/14 = 100)

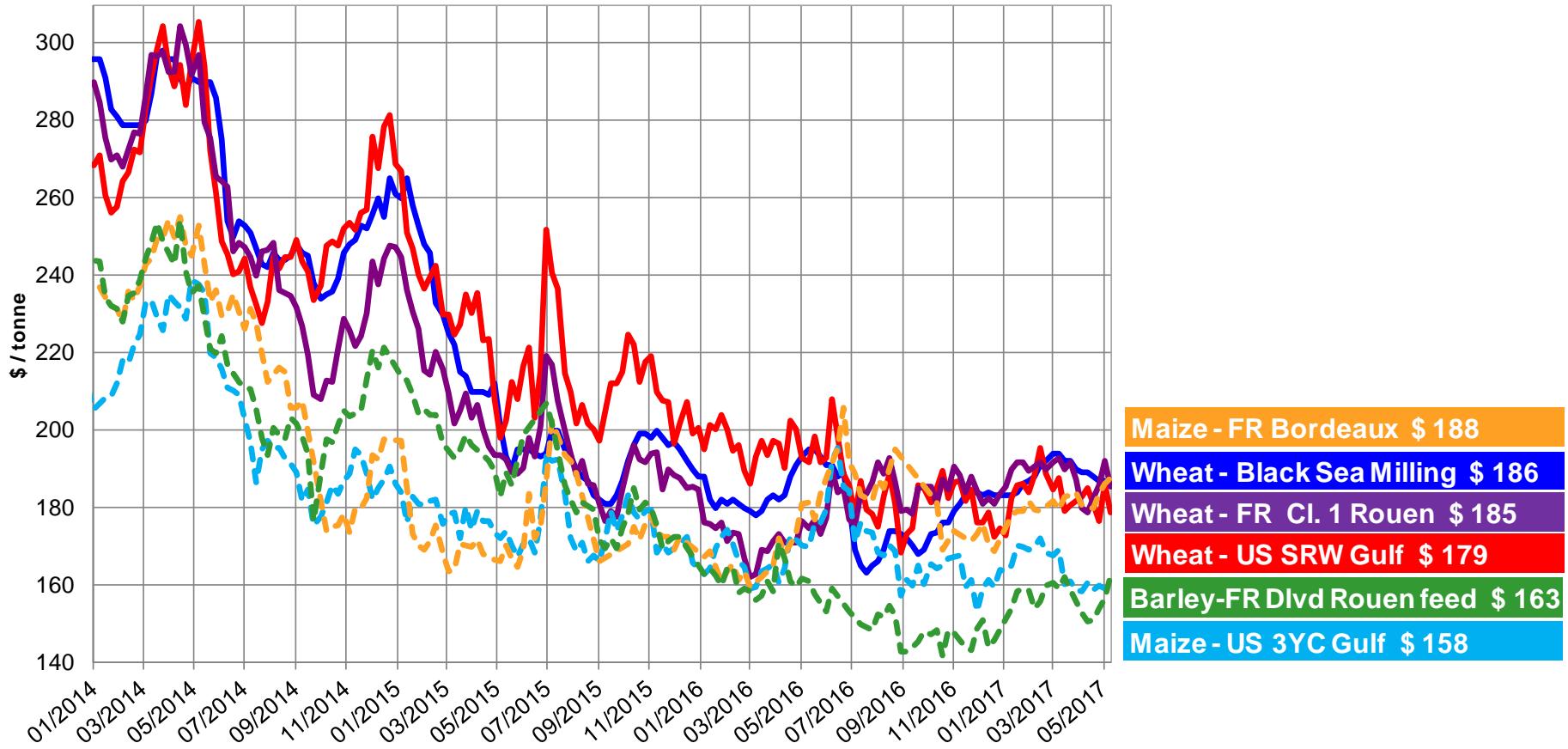




Feed costs

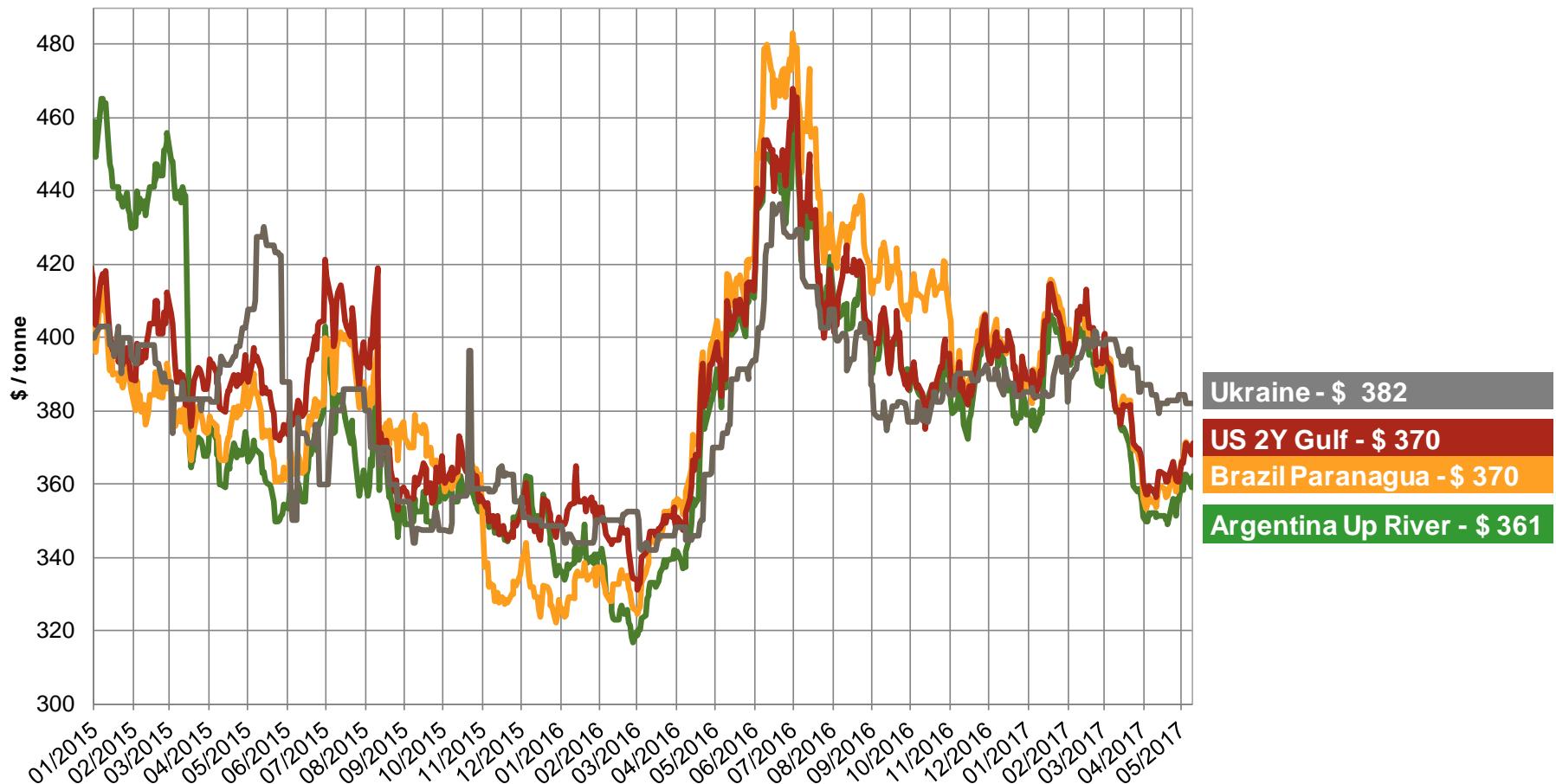


World cereal prices (\$/t)



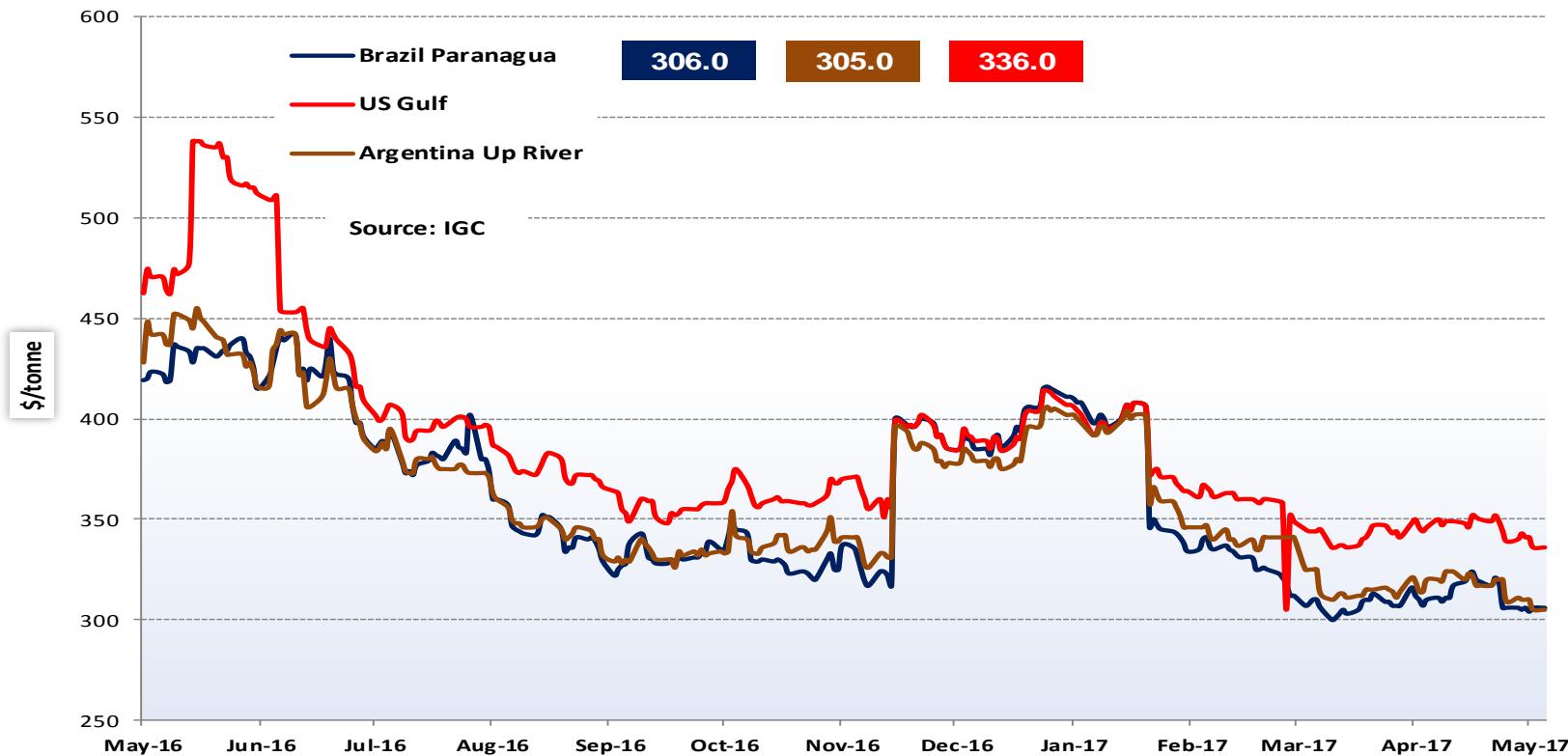


Soyabeans export prices \$/ton (fob)





Soyameal world quotations \$/ton

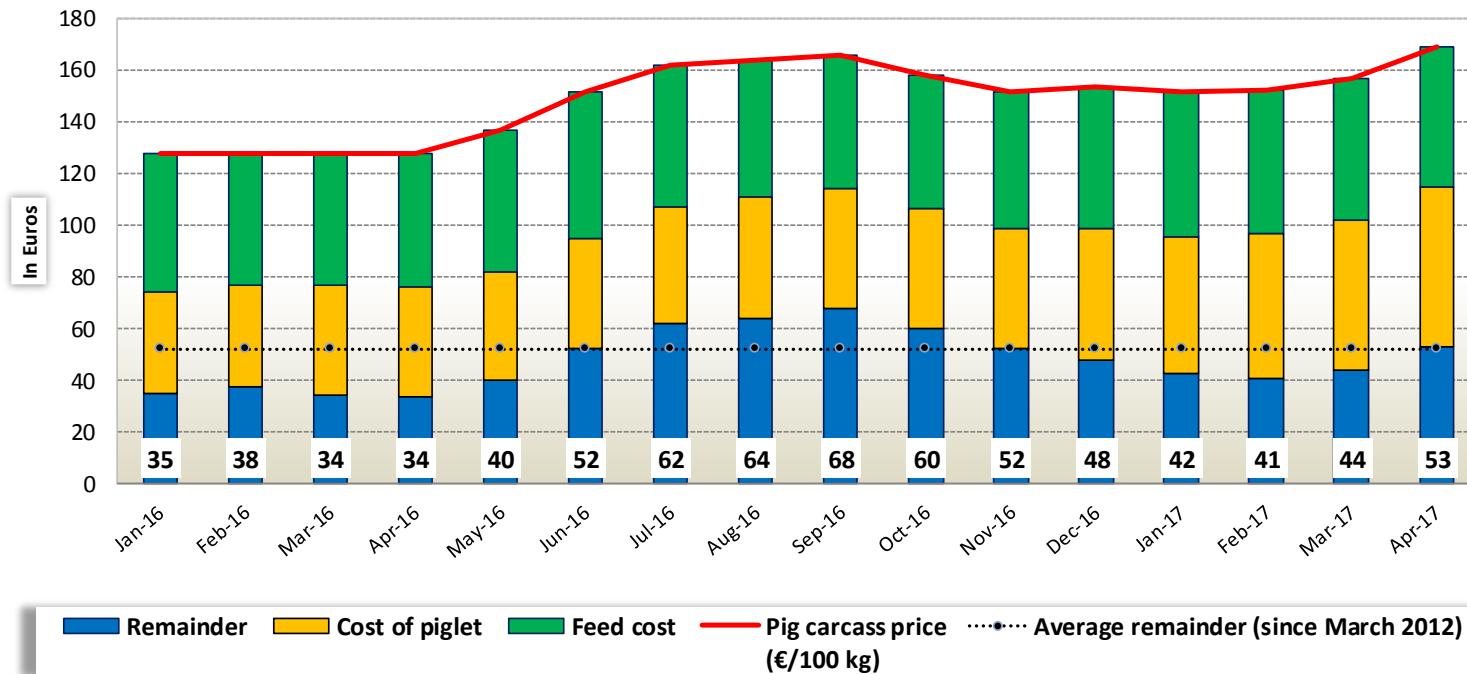


REMAINDER PIG



EU EVOLUTION

Remainder for pig fattening





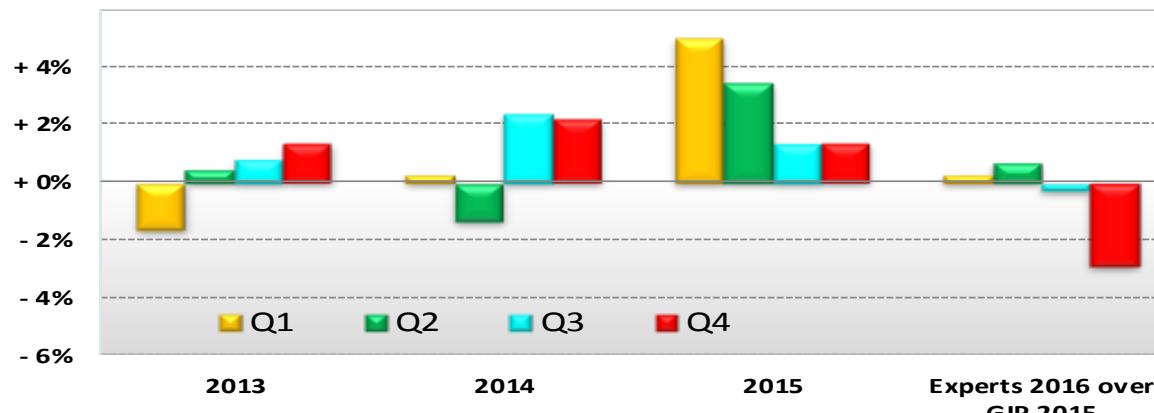
Production

PRODUCTION



IN HEADS
By quarter

Change in EU pigmeat slaughter (2016 forecast based on GIP and experts estimations)

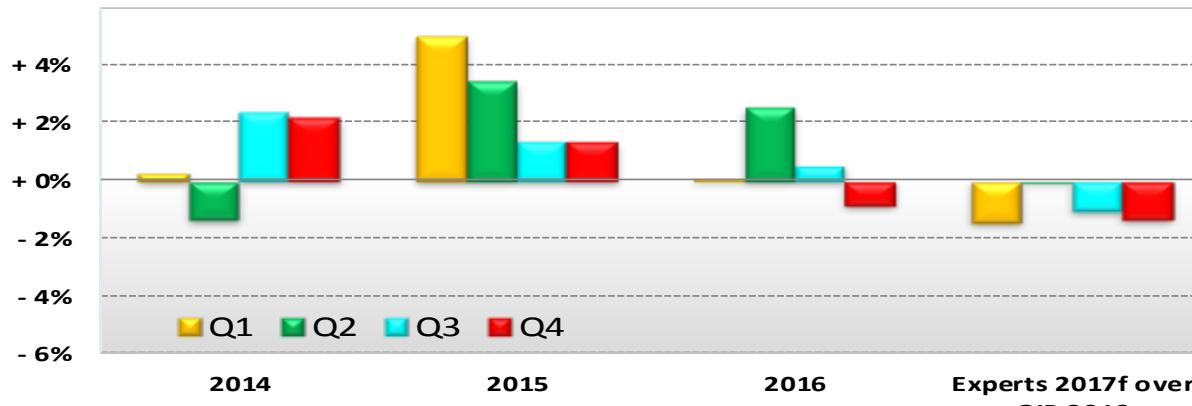


Experts 2016 over
GIP 2015

	R.Slaughter 2016 / R.Slaughter 2015	Experts GIP 2016 / GIP 2015
Q1	- 1.6%	+ 0.1% + 0.3%
Q2	+ 0.4%	+ 2.5% + 0.7%
Q3	+ 0.8%	+ 0.5% - 0.3%
Q4	+ 1.3%	- 0.8% - 2.9%
EU_28	+ 0.2%	+ 0.5% - 0.6%



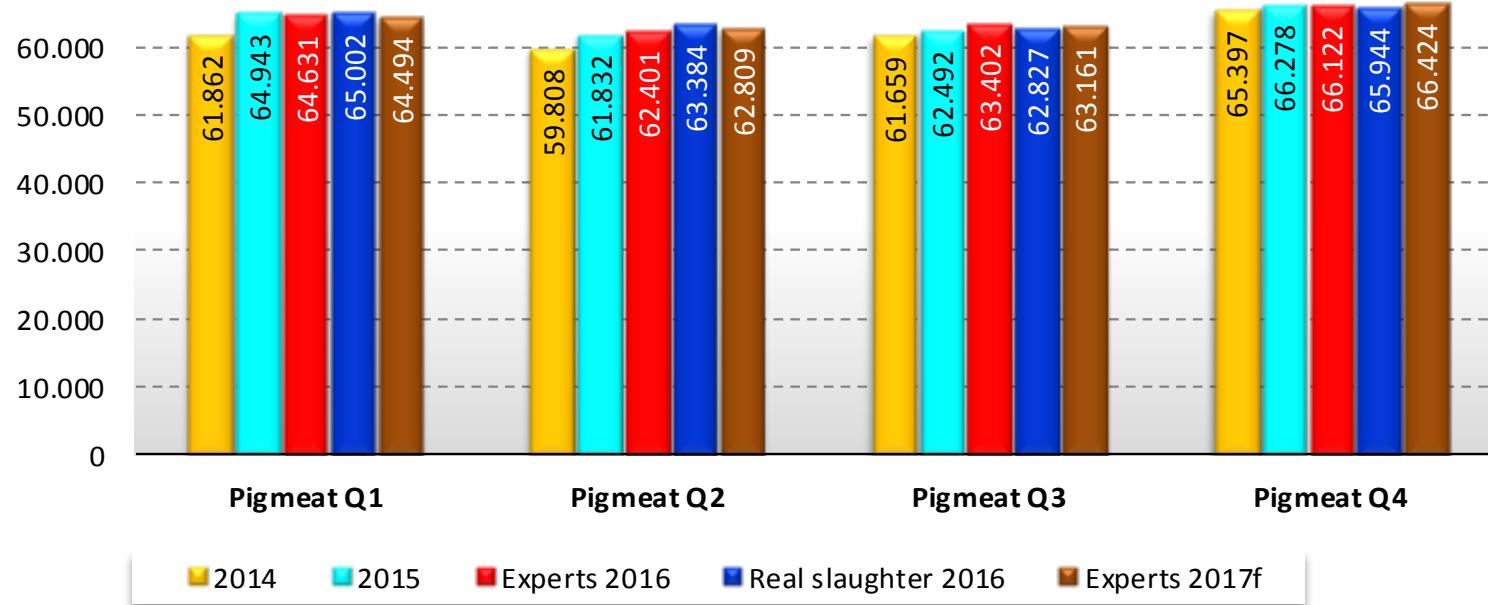
Change in EU pigmeat slaughter (2017 forecast based on GIP and experts estimations)



	R.Slaughter 2017 / R.Slaughter 2016	Experts GIP 2017 / GIP 2016
Q1	+ 0.3%	- 1.4%
Q2	- 1.3%	- 0.0%
Q3	+ 2.3%	- 1.0%
Q4	+ 2.2%	- 1.3%
EU_28	+ 0.9%	+ 2.7%
		+ 0.5%
		- 1.0%

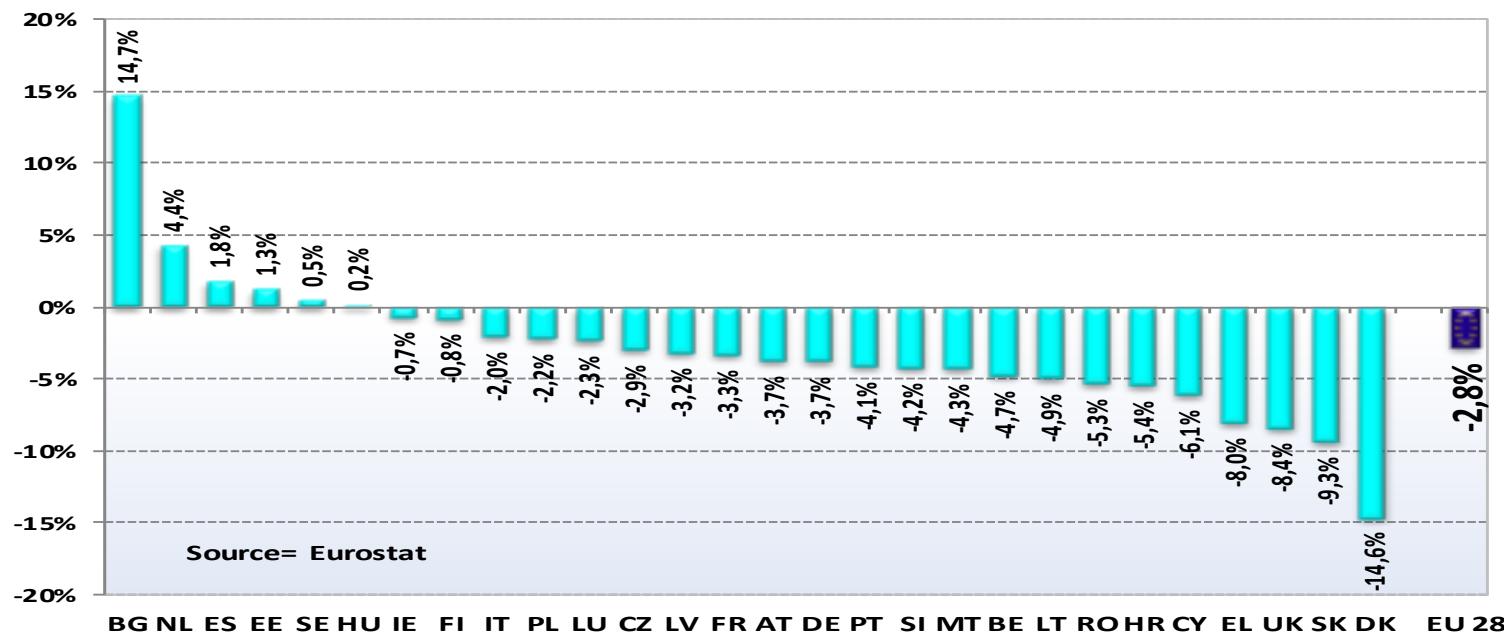


EU pigmeat slaughter (2017 forecast based on GIP and experts estimations)
('000 heads)



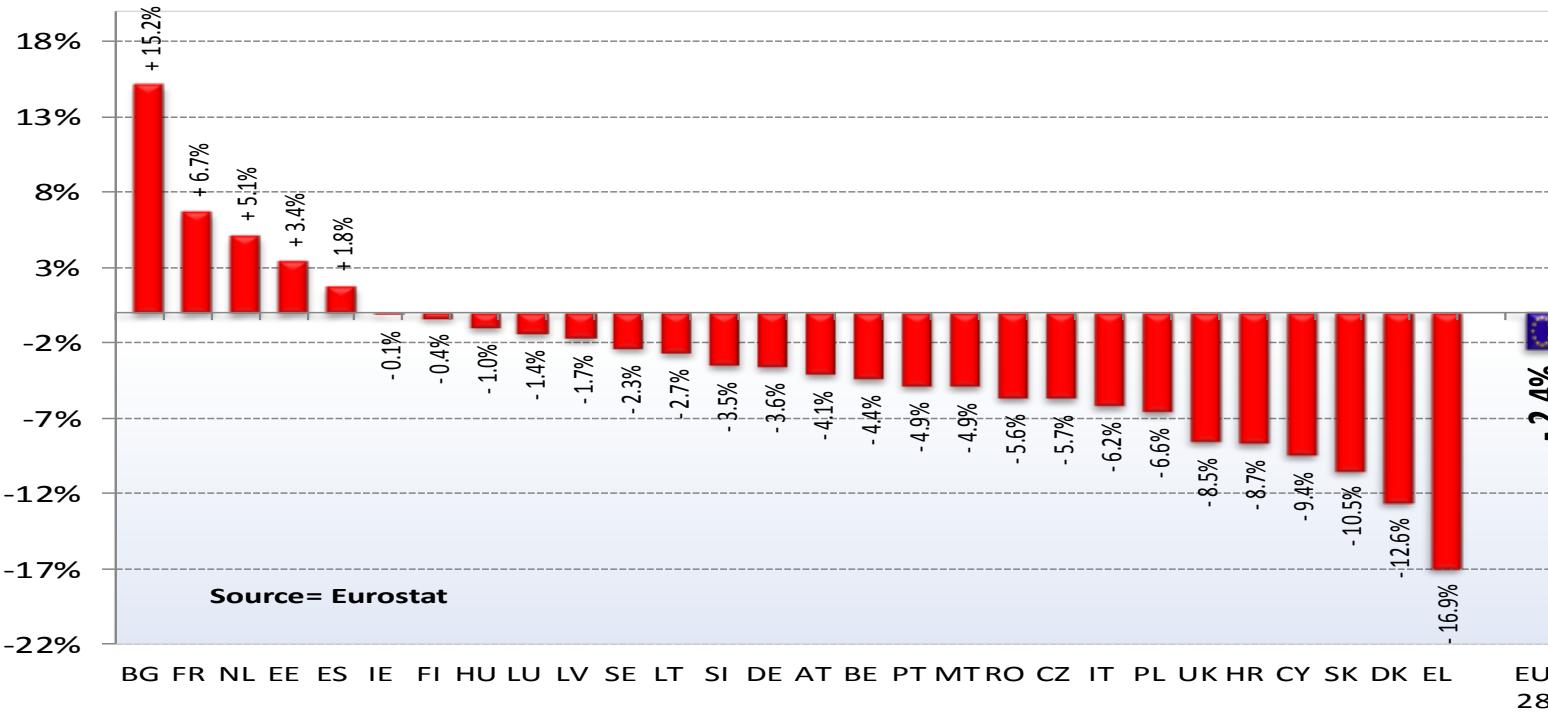


Change in Pig Slaughter ('000 heads) 2017/2016 (up to Feb)



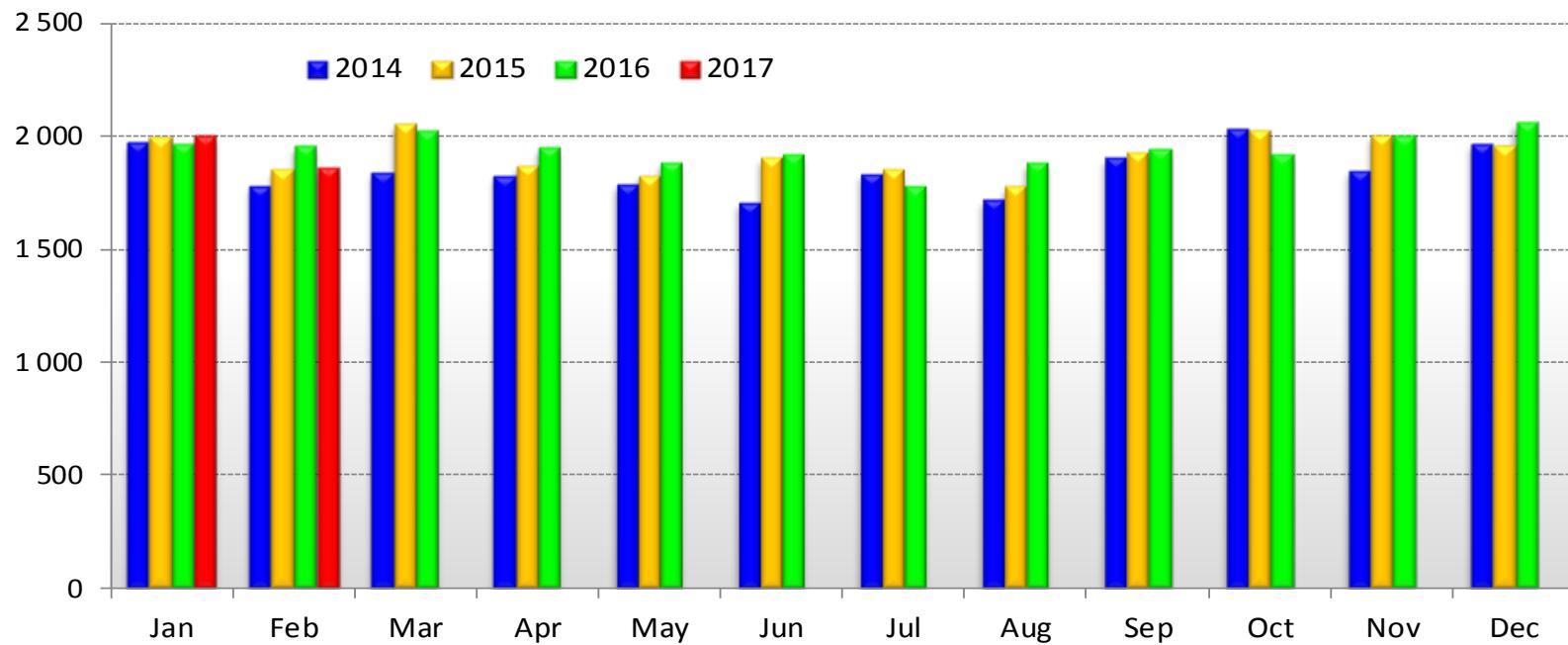


Change in Pig Slaughter ('000 tonnes) 2017/2016 (up to Feb)





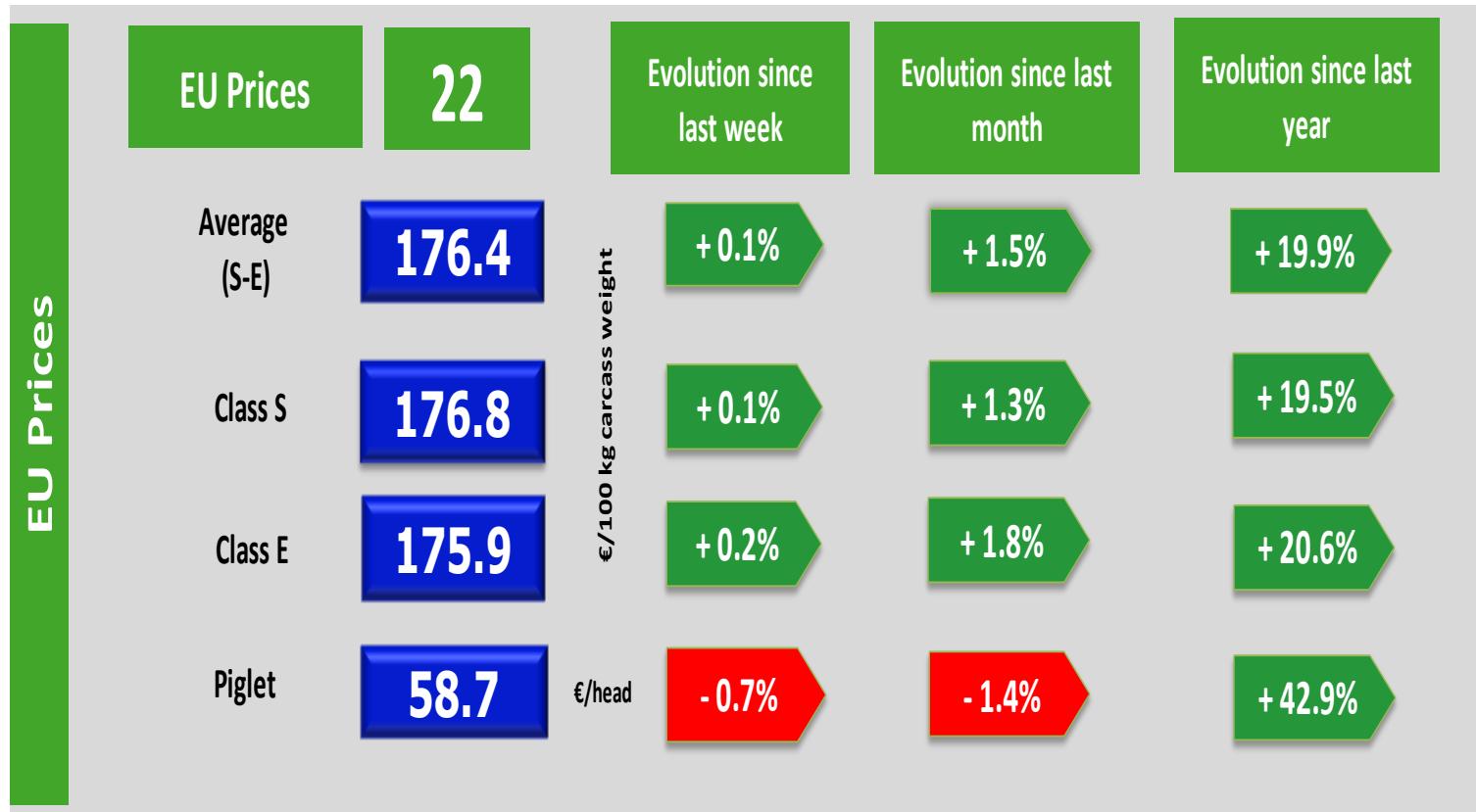
Pig Production (E28 Slaughtering) - Tonnes



Source - Estat-Newcronos



Prices



PRICES CARCASES

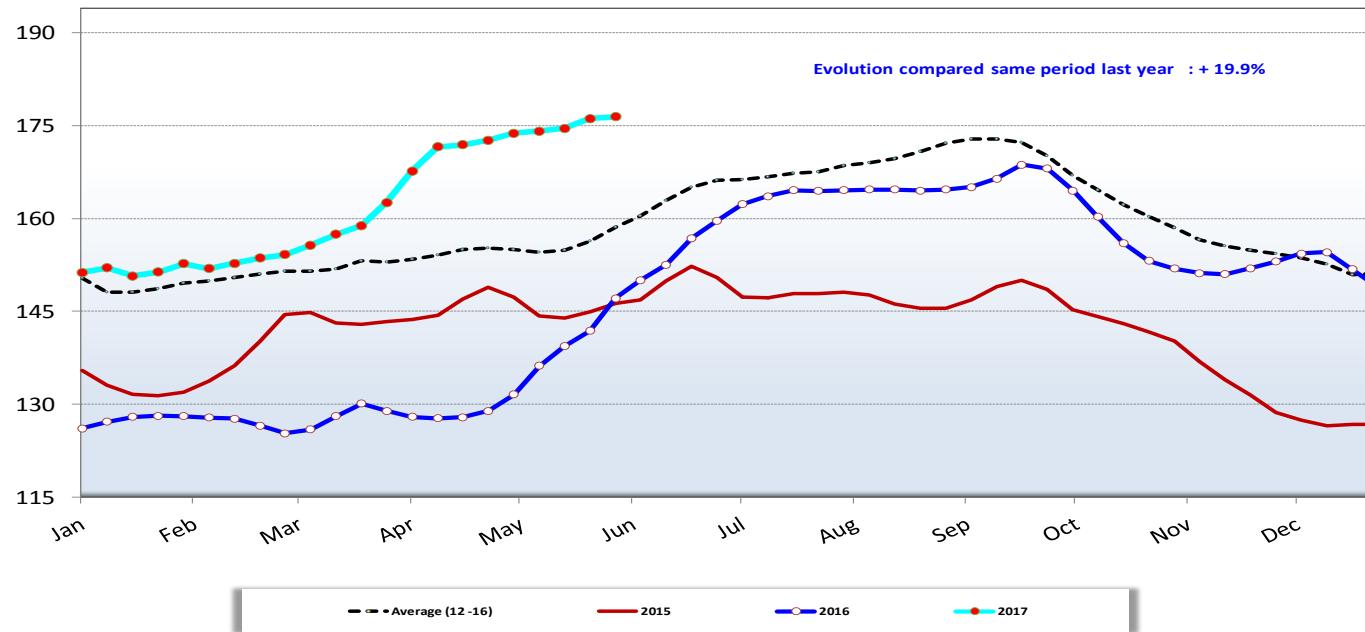
EU EVOLUTION



AVERAGE CLASSES S & E

EU evolution of the EU pig carcase prices
(€/ 100kg/cw)

Latest price ==> 176.41 EUR/100 kg/cw





Class E (monthly prices) (€/100 kg)



Apr-2016

Apr-2017

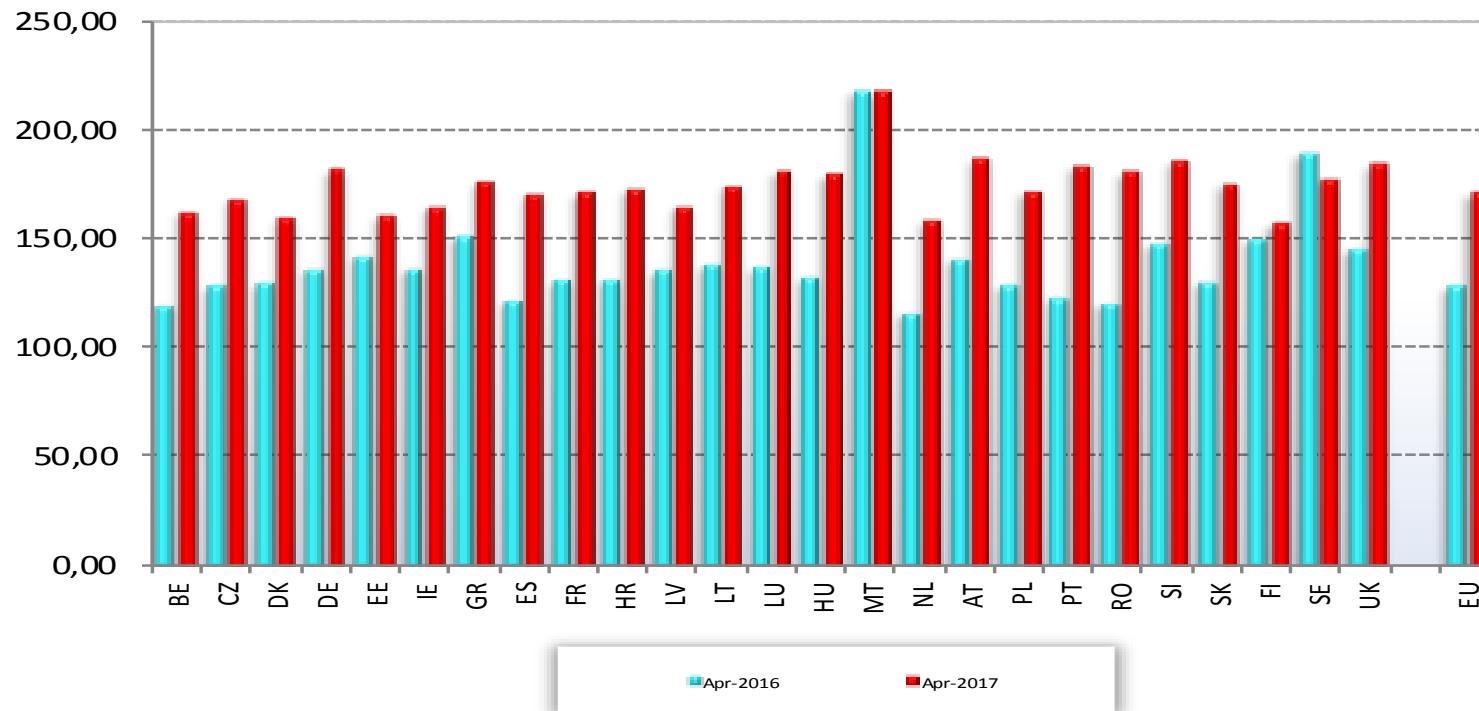
PRICES CARCASSES

EU EVOLUTION



MONTHLY PRICES – CLASS S

**Class S (monthly prices)
€/100 kg**

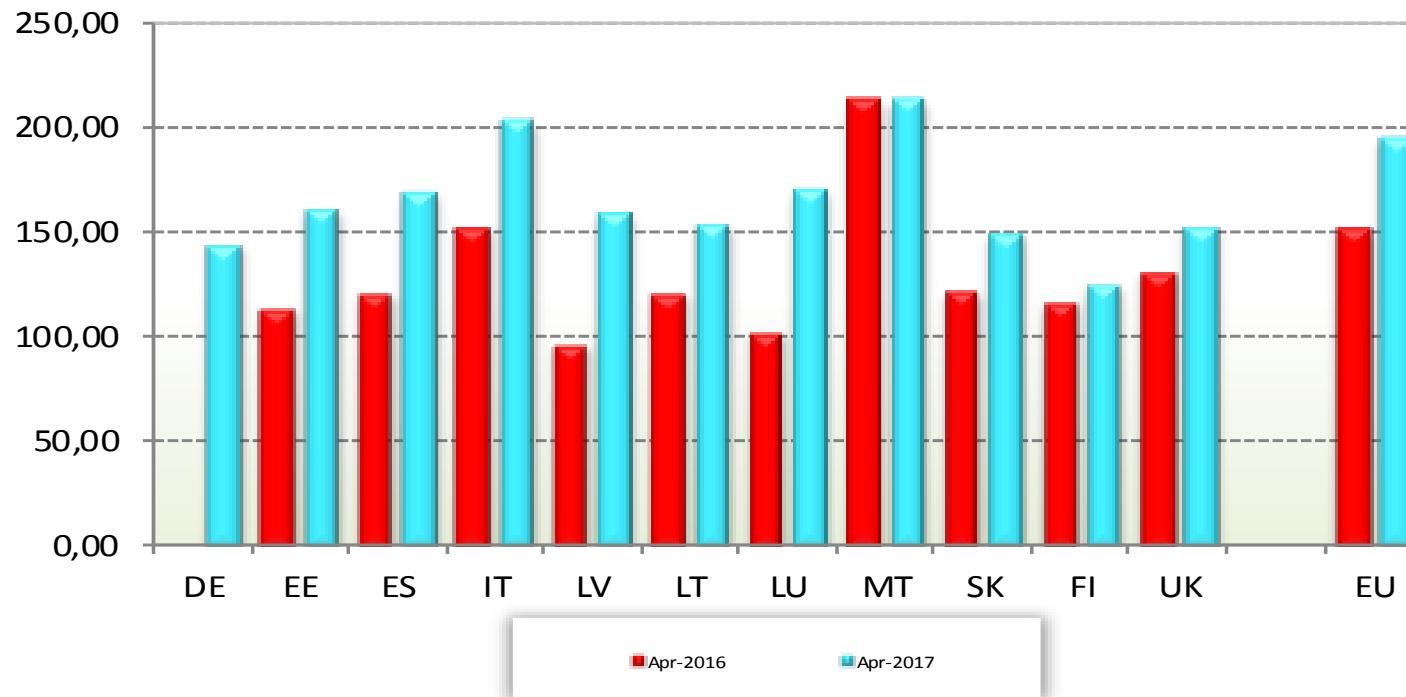


Apr-2016

Apr-2017



Class R (monthly prices)
(€/100 kg)



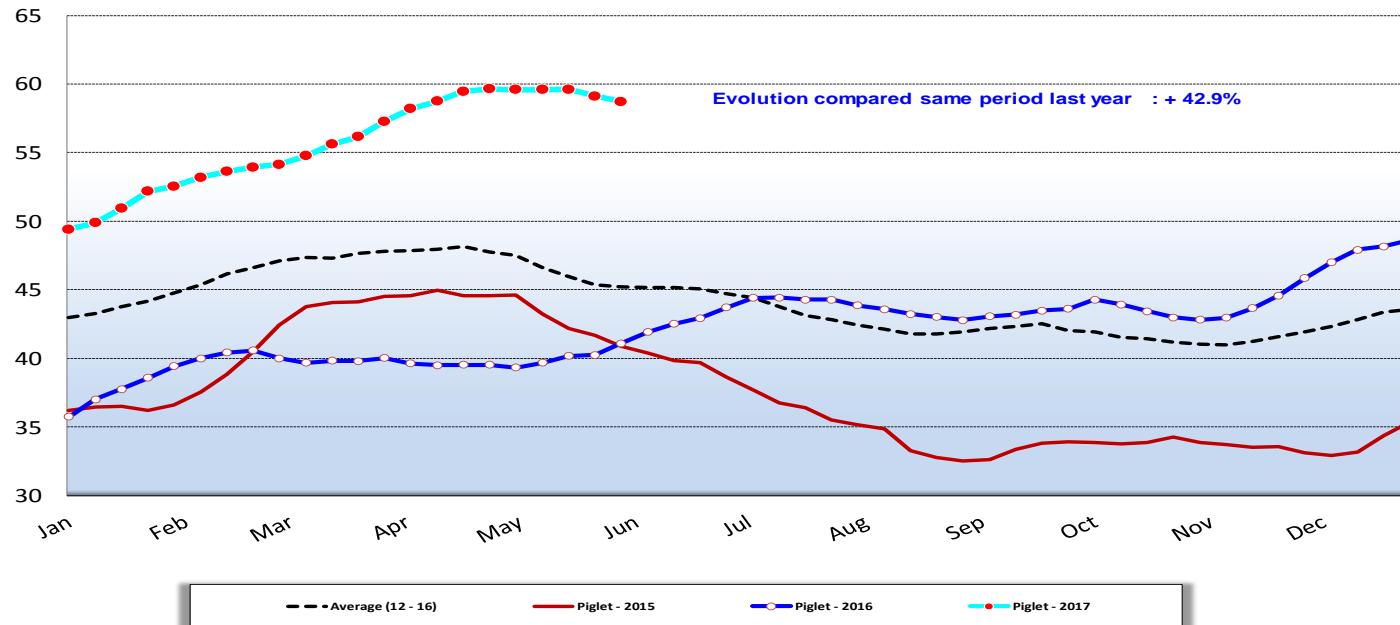
PRICES PIGLETS



EU EVOLUTION

EU evolution of the EU average piglet prices
(€/head)

Latest price ==> 58.73 EUR/head



WORLD PIG MARKET



PIG PRICES
EU, BR, CAN, US

World weekly average Pig prices 2015 - 2017 in Euro/ 100kg carcase (EU, Brazil, Canada and USA)



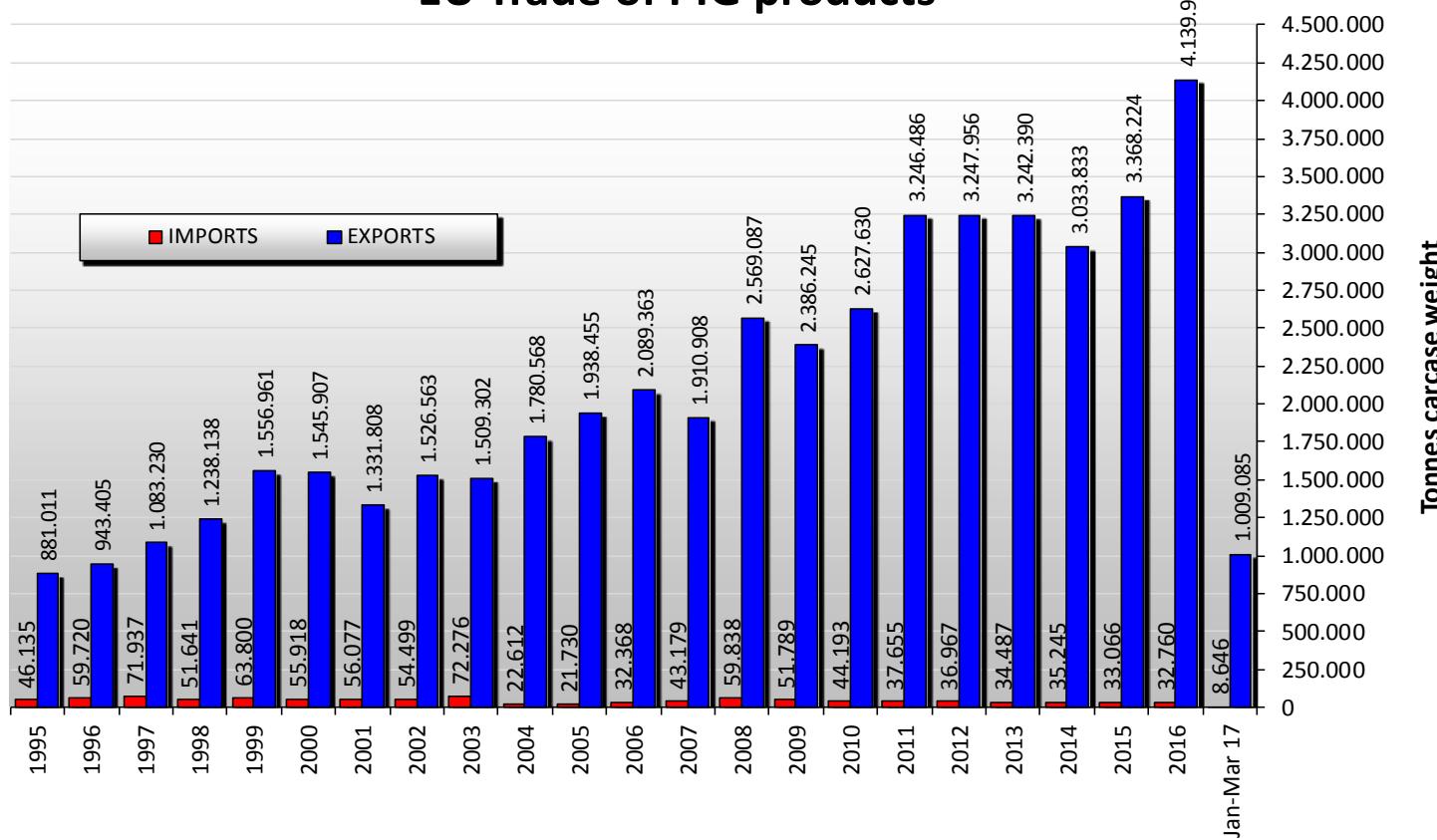


Trade



EU trade of PIG products

EU Trade of PIG products





EU imports of selected PIG products

Trade figures (COMEXT – tonnes carcass weight)

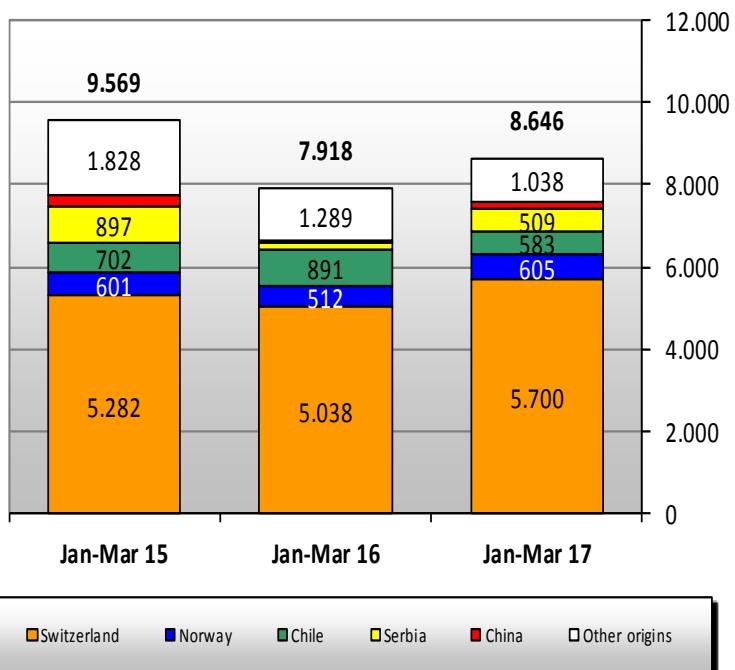
IMPORT

	2013		2014		2015		2016		Jan-Mar 17		Compared to Jan-Mar 16
	tonnes	%	tonnes	%	tonnes	%	tonnes	%	tonnes	%	
Switzerland	17.399	50%	18.207	52%	20.225	61%	22.257	68%	5.700	66%	13%
Norway	2.202	6%	3.192	9%	2.315	7%	1.965	6%	605	7%	18%
Chile	6.432	19%	3.416	10%	2.896	9%	2.958	9%	583	7%	-34%
Serbia	3.064	9%	3.662	10%	1.819	5%	614	2%	509	6%	+++
Other	5.390	16%	6.768	19%	5.812	18%	4.966	15%	1.249	14%	
Extra-EU	34.487		35.245		33.066		32.760		8.646		
% change			+ 2%		- 6%		- 1%		+ 9,2%		

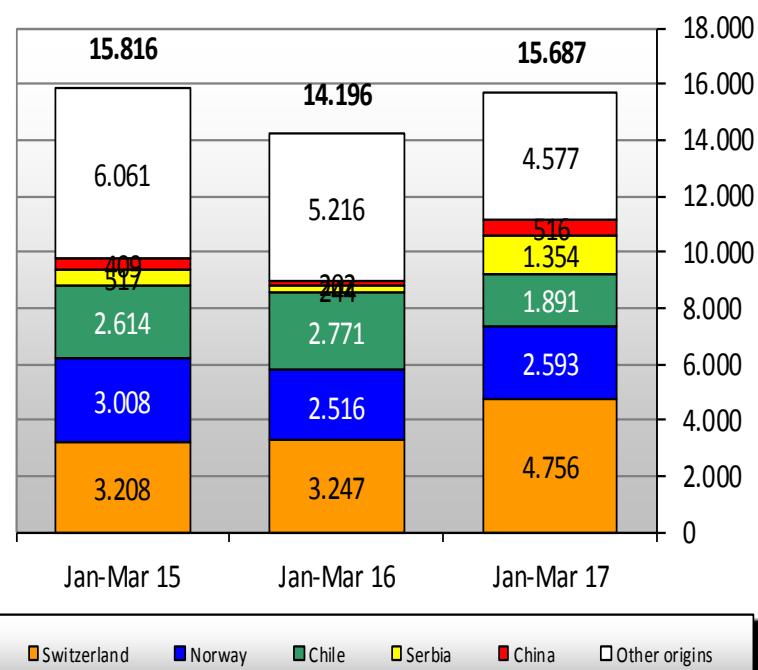


EU imports of selected PIG products Trade figures (COMEXT – tonnes carcass weight)

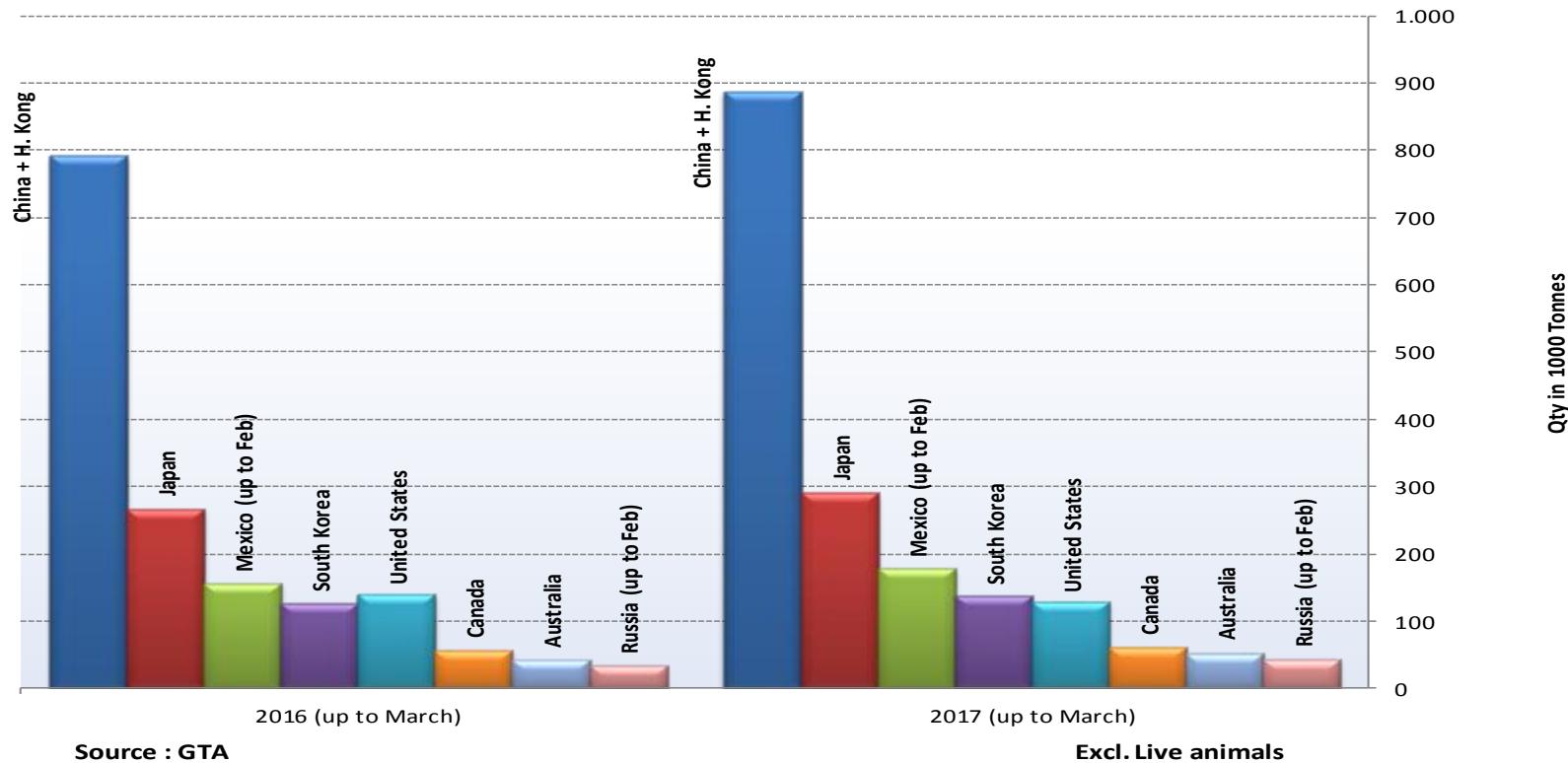
IMPORTS of PIG Meat into EU-28 (Tonnes c. weight)



IMPORTS of PIG Meat into EU-28 (1000 EUR)



Main Importers of PIG Products (up to March)





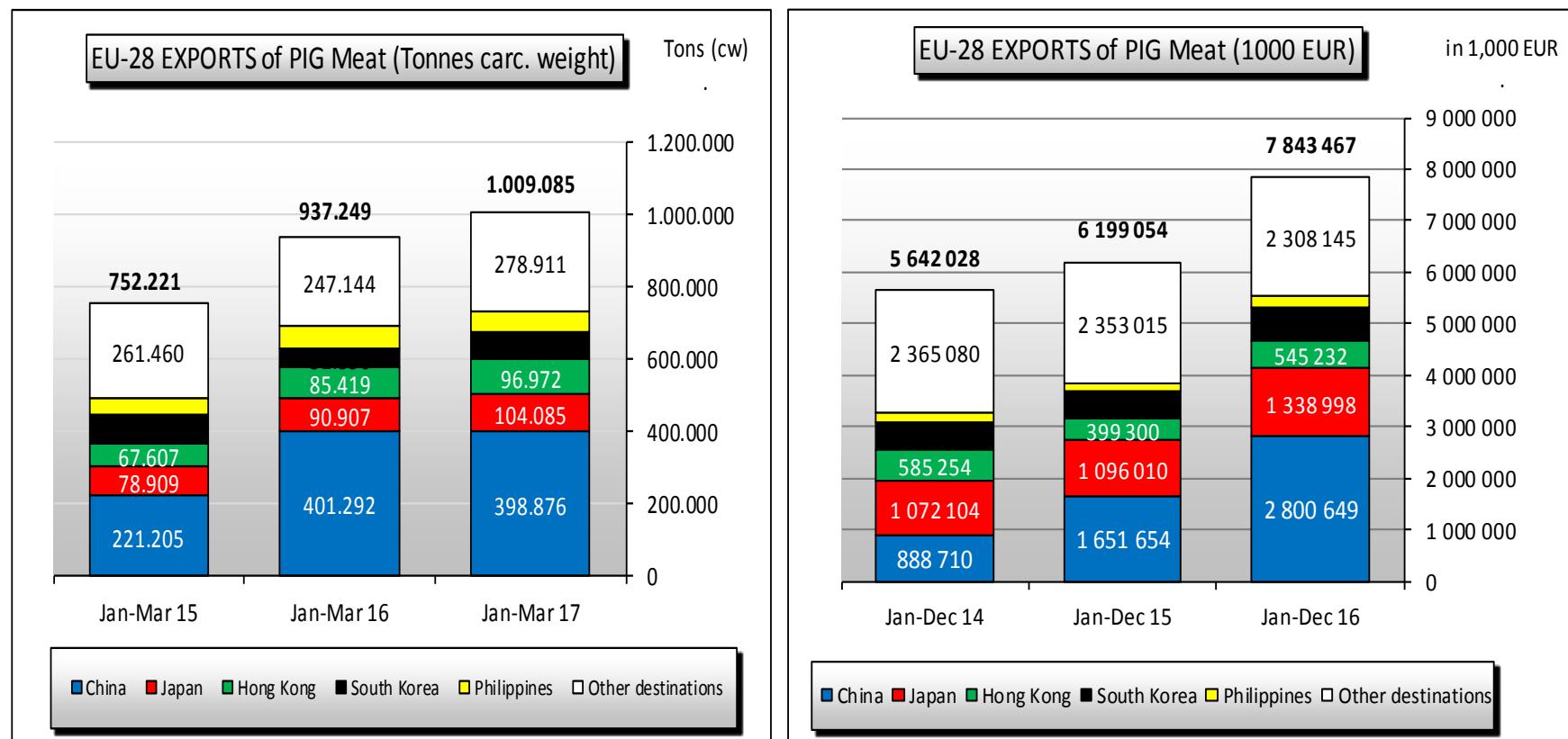
EU exports of selected PIG products: Trade figures (COMEXT – tonnes carcass weight)

	2013		2014		2015		2016		Jan-Mar 17		Compared to Jan-Mar 16
	tonnes	%	tonnes	%	tonnes	%	tonnes	%	tonnes	%	
China	668.386	20,6%	717.033	23,6%	1.141.306	33,9%	1.859.900	44,9%	398.876	39,5%	- 1%
Japan	261.324	8,1%	347.721	11,5%	364.746	10,8%	399.484	9,6%	104.085	10,3%	+ 14%
Hong Kong	388.049	12,0%	408.183	13,5%	292.372	8,7%	362.288	8,8%	96.972	9,6%	+ 14%
South Korea	108.482	3,3%	227.825	7,5%	241.568	7,2%	259.220	6,3%	73.897	7,3%	+ 42%
Philippines	102.348	3,2%	202.522	6,7%	191.876	5,7%	215.696	5,2%	56.343	5,6%	- 7%
USA	64.710	2,0%	90.985	3,0%	105.123	3,1%	116.122	2,8%	38.174	3,8%	+ 23%
Australia	51.467	1,6%	73.156	2,4%	102.645	3,0%	99.832	2,4%	28.930	2,9%	+ 19%
Ukraine	125.540	3,9%	106.780	3,5%	96.631	2,9%	75.759	1,8%	16.859	1,7%	- 17%
Taiwan	11.540	0,4%	52.970	1,7%	53.701	1,6%	47.888	1,2%	15.850	1,6%	+ 36%
Vietnam	3.269	0,1%	16.056	0,5%	38.290	1,1%	53.559	1,3%	15.256	1,5%	- 7%
Serbia	28.336	0,9%	62.905	2,1%	47.488	1,4%	41.164	1,0%	12.106	1,2%	+ 58%
Ivory Coast	35.107	1,1%	39.773	1,3%	49.766	1,5%	36.473	0,9%	10.283	1,0%	+ 7%
Other	1.393.832	43,0%	687.924	22,7%	642.711	19,1%	572.543	13,8%	141.454	14,0%	
Extra-EU	3.242.390		3.033.833		3.368.224		4.139.929		1.009.085		
% change			- 6%		+ 11%		+ 23%		+ 7,7%		

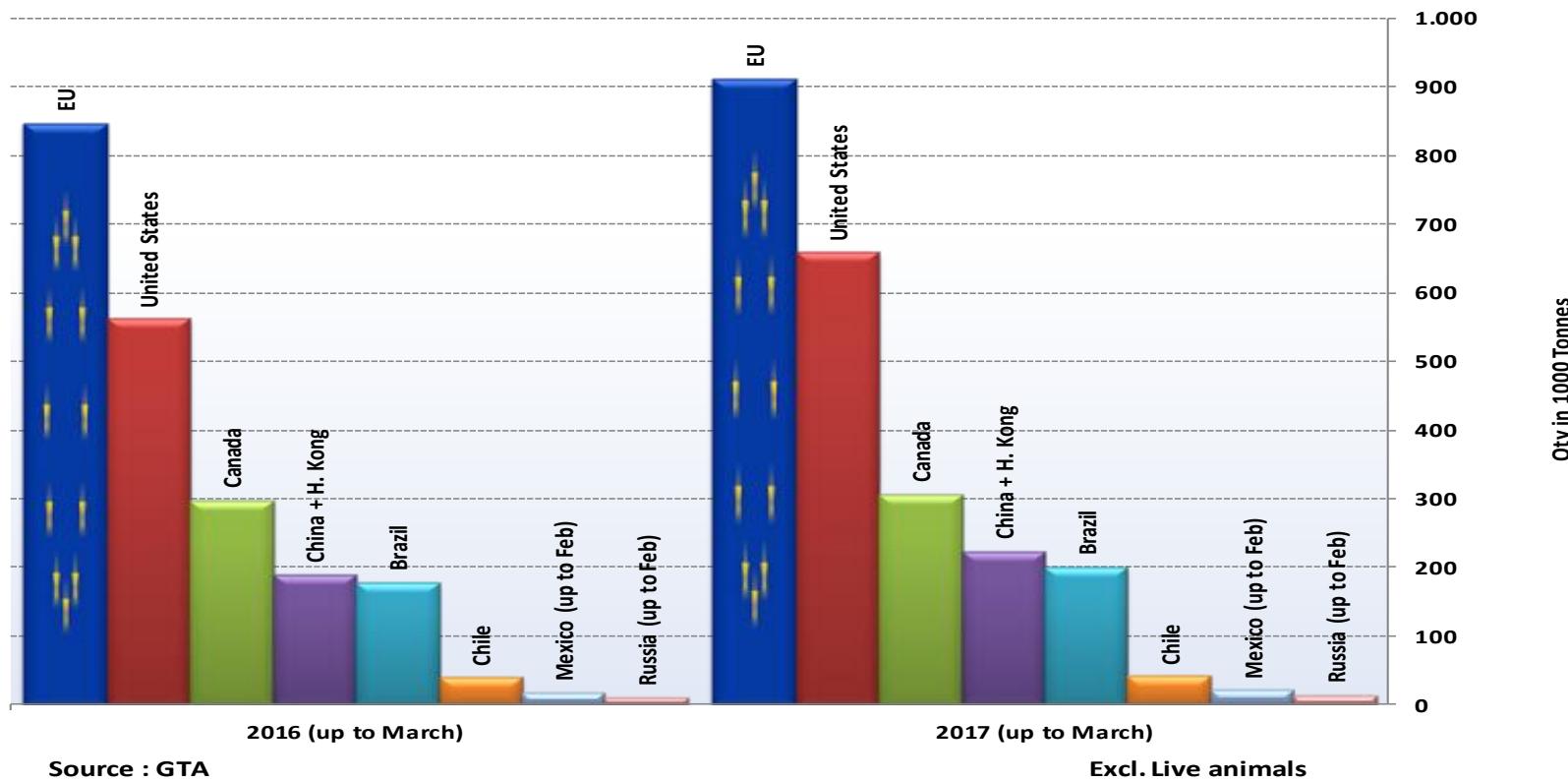


EU exports of selected PIG products

Trade figures (COMEXT – tonnes carcass weight)



Main Exporters of PIG Products (up to March)





EU27 Trade with UK

(Eurostat COMEXT database)

TRADE EU27 – UK

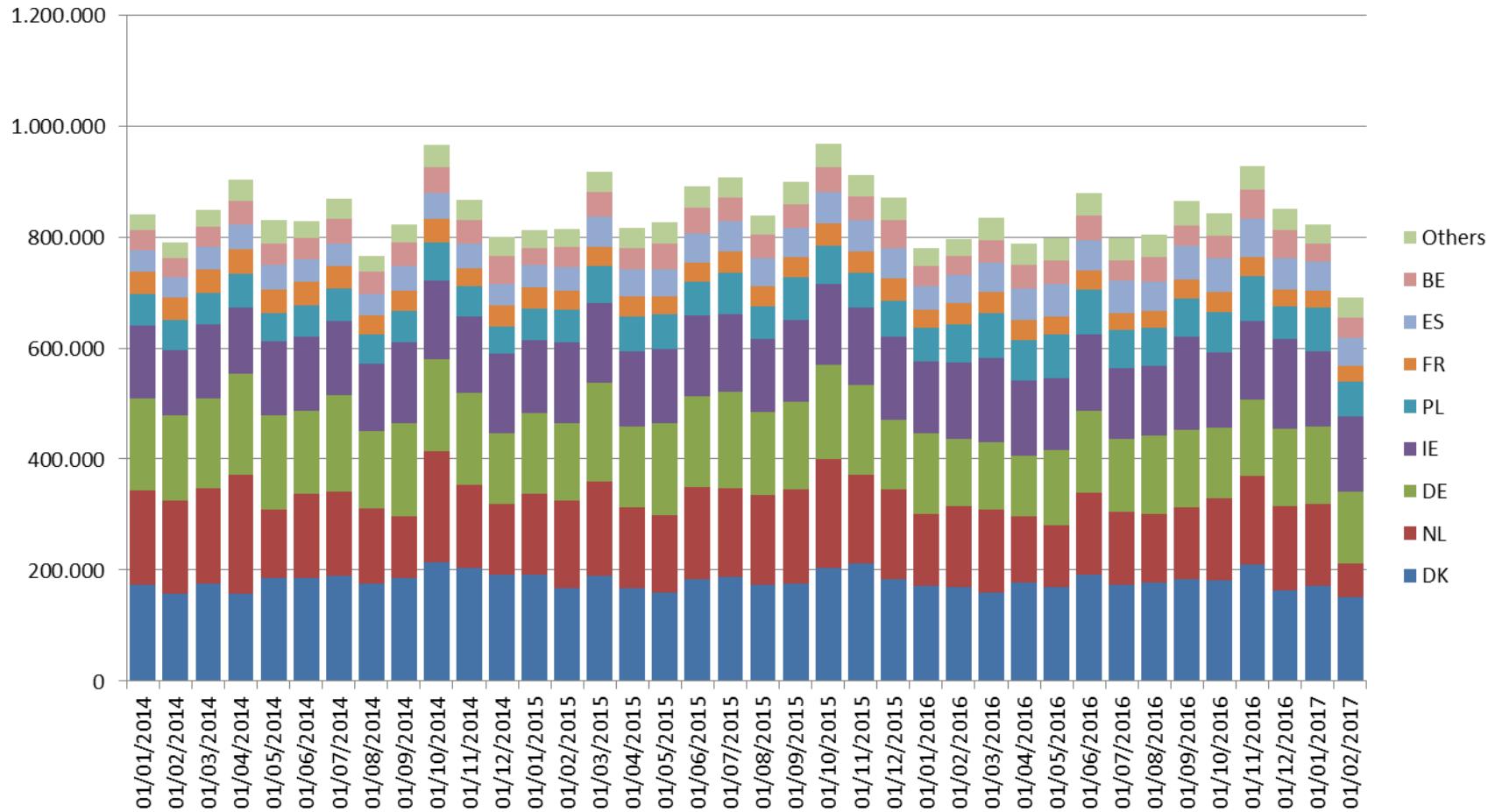
SHARE OF EU27 EXPORTS



EU27 MEMBER STATES	SHARE OF TOTAL EXPORTS EU27	EXPORTS TO		
		EU27	EXTRA EU	UNITED KINGDOM
DE	67,87%	26,52%	5,62%	
DK	59,28%	29,48%	11,23%	
ES	65,61%	31,07%	3,32%	
NL	67,42%	21,67%	10,91%	
BE	85,33%	9,62%	5,05%	
FR	64,67%	29,66%	5,67%	
PL	63,80%	25,60%	10,60%	
IT	66,74%	26,32%	6,94%	
AT	82,68%	16,05%	1,26%	
IE	16,38%	29,58%	54,05%	
HU	60,48%	38,49%	1,04%	
CZ	97,67%	1,66%	0,67%	
PT	49,77%	47,02%	3,22%	
SK	99,49%	0,41%	0,10%	
SE	73,63%	23,64%	2,73%	
LT	82,56%	14,03%	3,41%	
RO	79,66%	13,82%	6,53%	
FI	52,10%	47,09%	0,81%	
HR	55,11%	44,82%	0,07%	
EE	94,52%	5,42%	0,06%	
SI	44,45%	55,48%	0,07%	
LV	93,86%	4,64%	1,50%	
EL	64,68%	34,43%	0,90%	
LU	99,88%	0,12%	0,00%	
BG	74,00%	14,52%	11,48%	
CY	32,89%	66,72%	0,39%	
MT	73,33%	0,00%	26,67%	
Total	66,57%	25,59%	7,84%	

TRADE EU27 – UK

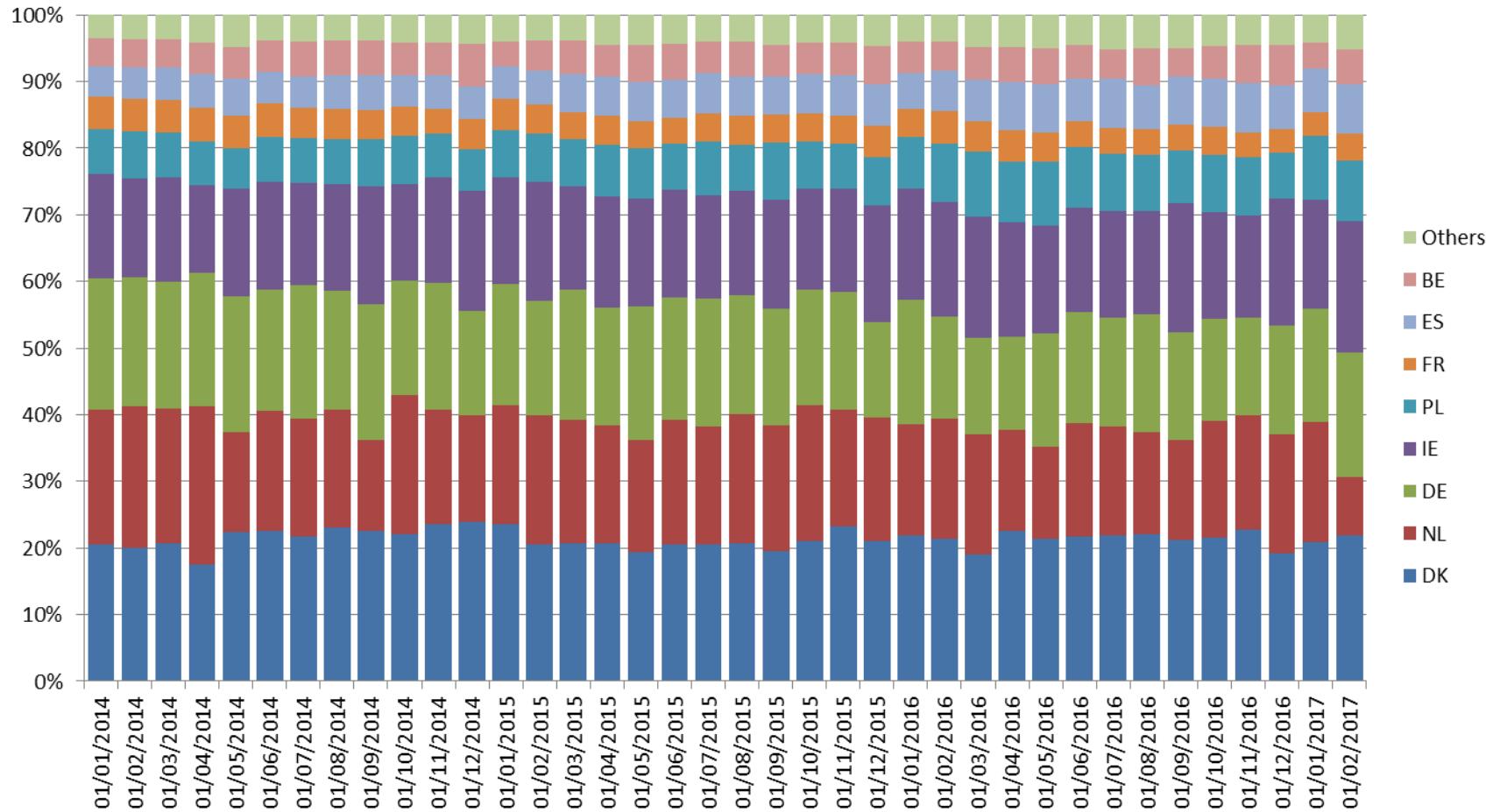
EVOLUTION OF EU27 EXPORTS TO UK (quantity in 100 kg)



TRADE EU27 – UK

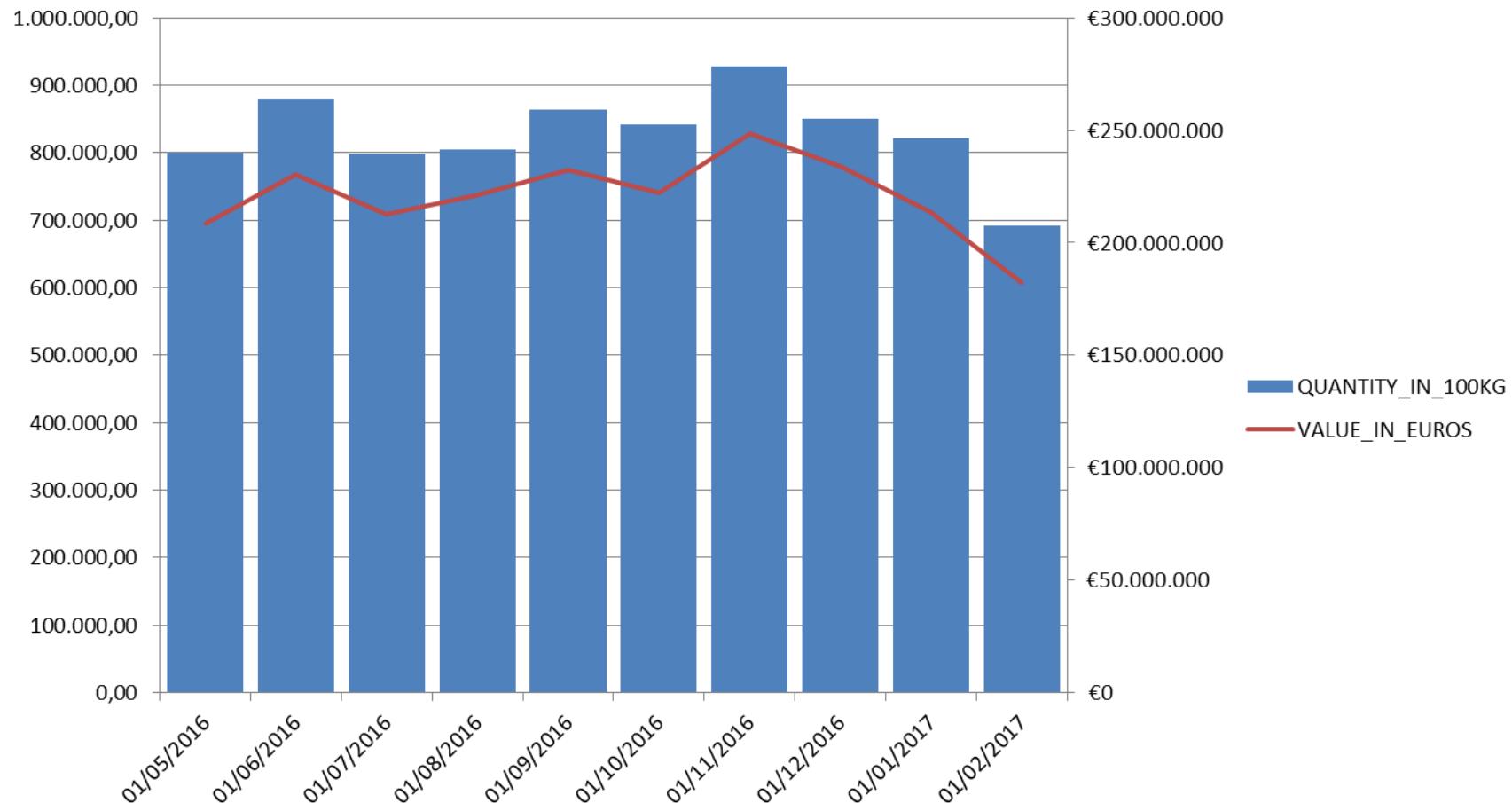


EVOLUTION OF EU27 EXPORTS TO UK



TRADE EU27 – UK

EVOLUTION OF EU27 EXPORTS TO UK (Quantity in 100kg & Value in EUR/100 kg)





Follow market updates via the Meat Market Observatory

http://ec.europa.eu/agriculture/market-observatory/meat/index_en.htm > Pigmeat

Annex III

Trade flows – Beef

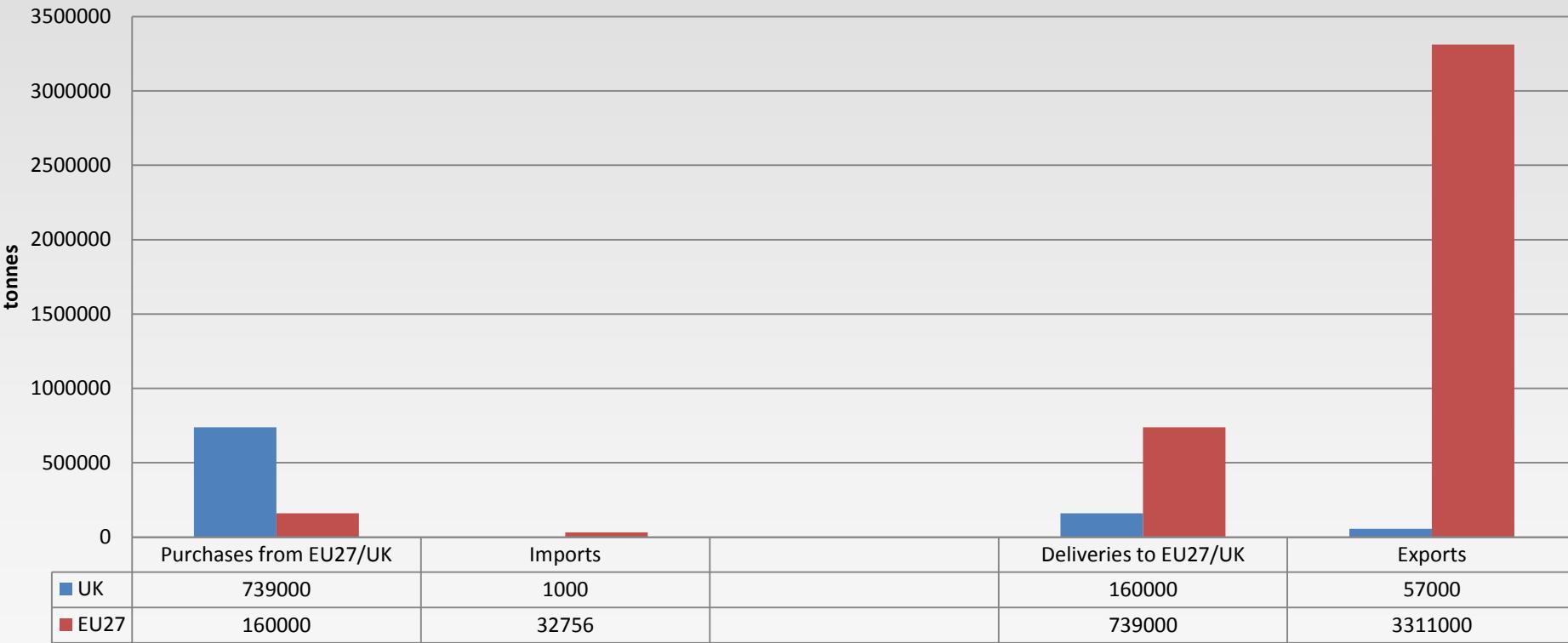
Beef - Trade flows UK / EU27 (t. carcass weight)



- Main partners for UK imports: Brazil, Uruguay, Argentina.
- Main EU partners for UK deliveries: Ireland, The Netherlands, France, Italy, Belgium.
- Main partners for UK exports: Turkey, Hong Kong, Lebanon.
- Main EU partners for UK purchases: Ireland, The Netherlands, Poland, Germany.

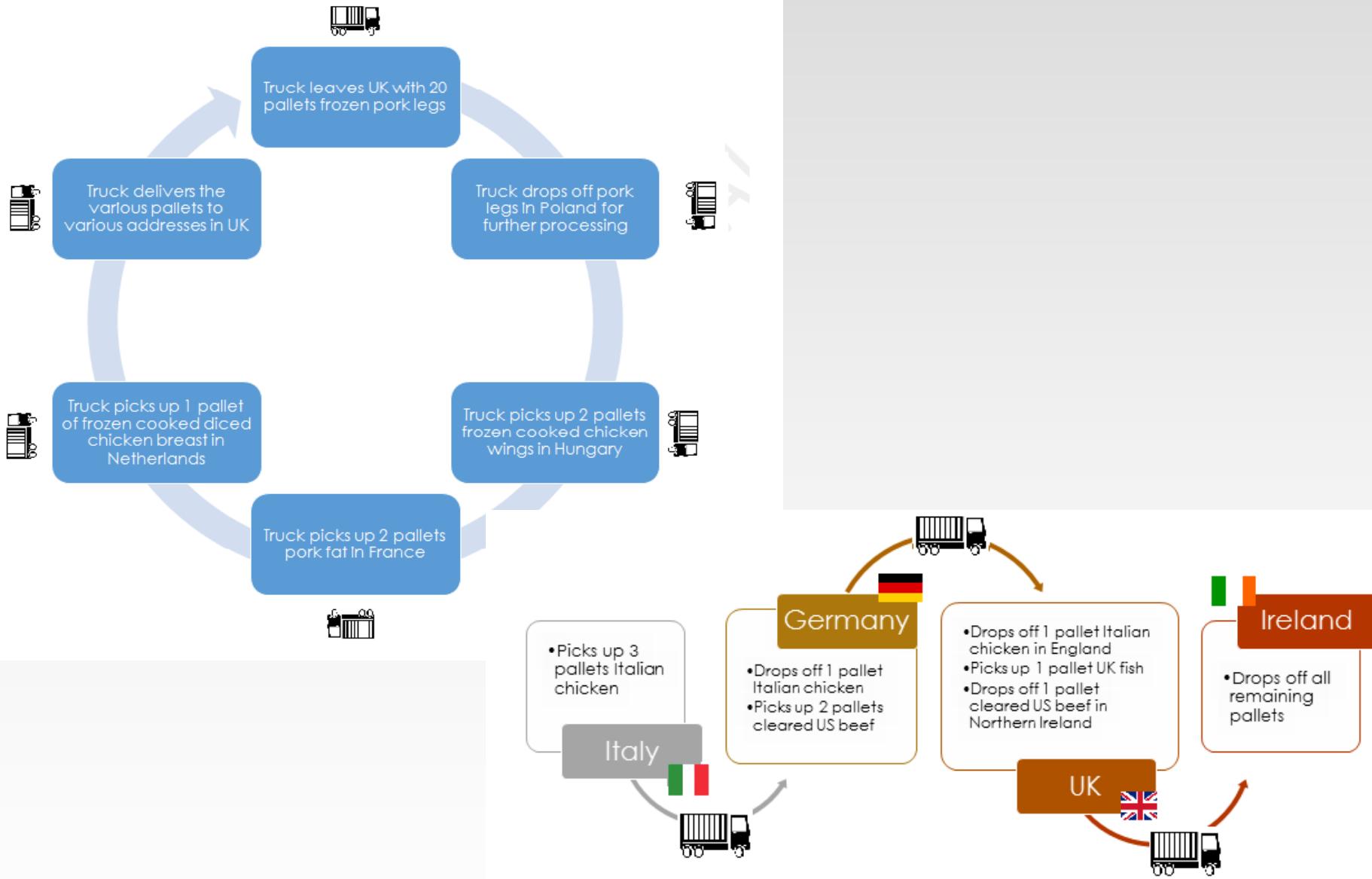
Trade flows – Pork

Pork - Trade flows UK / EU27 (t. carcass weight)



- Main partners for UK exports: China, Hong Kong, Japan.
- Main EU partners for UK deliveries: Germany, Ireland, Denmark, The Netherlands.
- Main EU partners for UK purchases: Denmark; Germany, The Netherlands, Belgium.

Border Formalities - Groupage



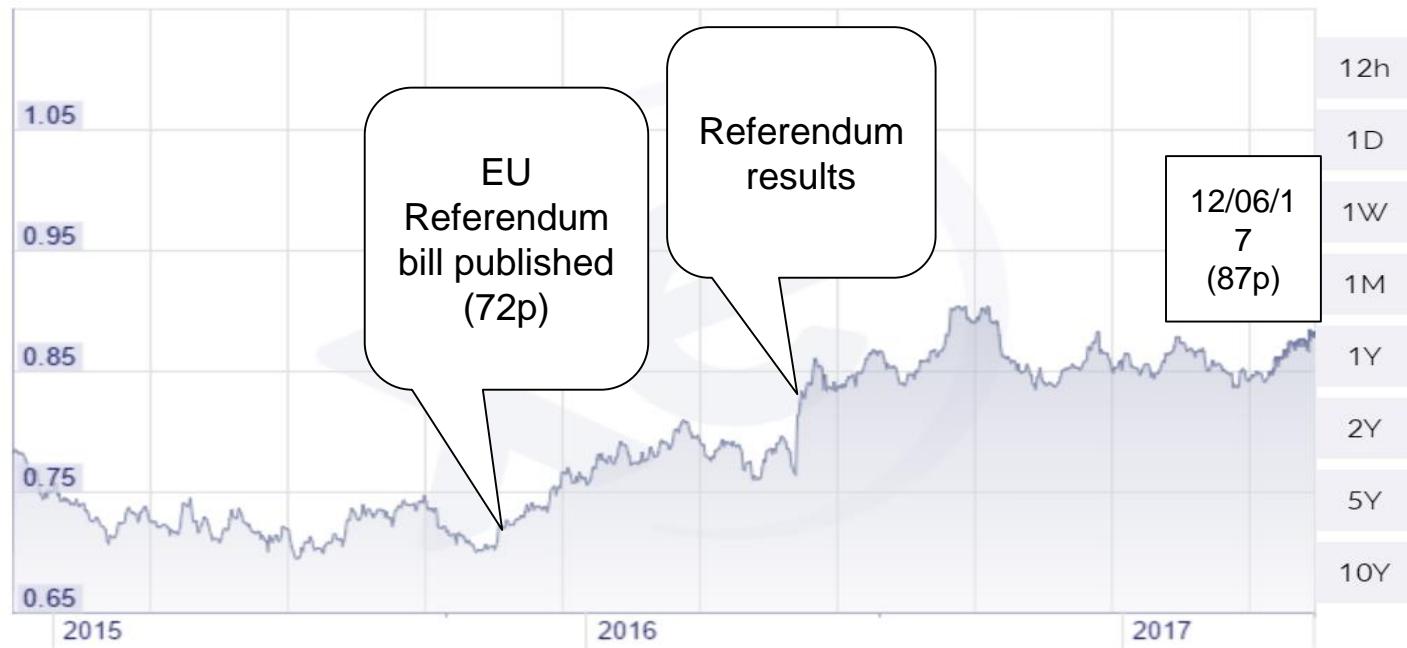
Pre/ Post-Brexit Self-sufficiency

	Consumption ('000t)			Imports UK ('000t)	Self-sufficiency		
	UK	EU	UK % in the EU		UK	EU28	EU27
Beef	1,160	8,086	14%	429	76%	102%	116%
Sheep	297	943	31%	101	101%	88%	82%
Pork	1,626	20,703	8%	992	55%	112%	117%

EUR/GBP Exchange rate fluctuations

EUR to GBP Chart

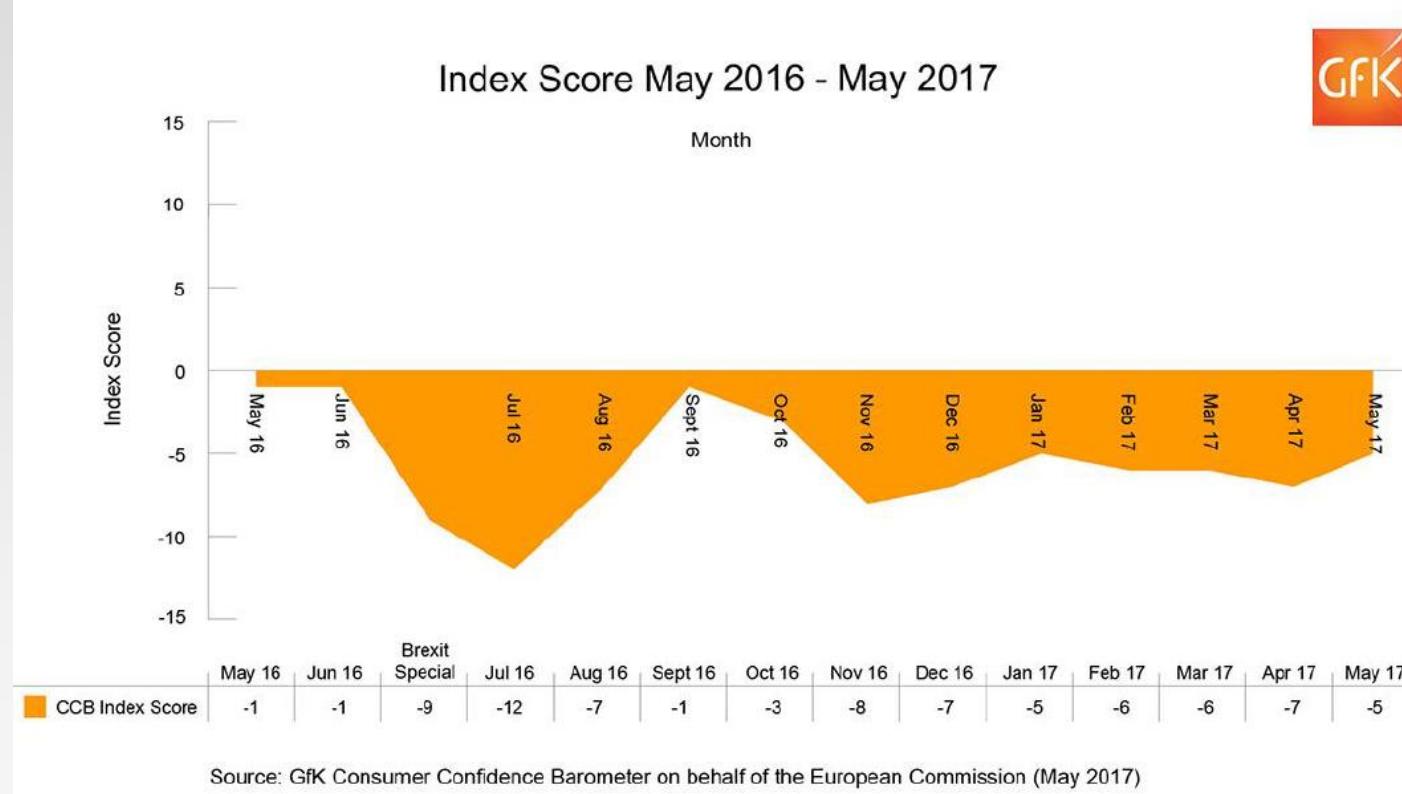
4 Jan 2015 00:00 UTC - 12 Jun 2017 08:42 UTC EUR/GBP close: 0.88039 low: 0.69410 high: 0.90353



Brexit is already having effects on business.

- Sterling fell overnight by 1.5% after the last election results, like it did after previous Brexit-related events.
- Latest figures from Eurostat reveal the UK economy was the worst performer in the European Union during the first quarter of 2017 with just 0.2% growth.

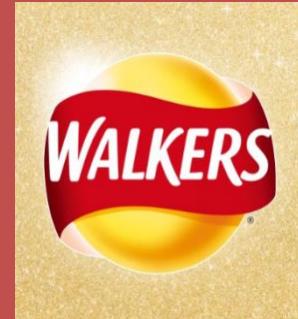
Consumer confidence



Brexit is already having effects on business.

- Consumer confidence at near lowest level since month after the EU referendum
- Unsecured borrowing reached record highs in May

Prices increases starting to emerge



Price of Unilever products up by average of 5.7% since Brexit vote

Birds Eye and Walkers ask supermarkets for up to 12% price rises

Now walkers blame Brexit as they hike crisps price by 10% - even though they are made in Britain from British potatoes

Brexit: Nestle hints at price rises after pound value crash

International Commitments: TRQ Issue

Parliamentary question on 13th July 2016:

CETA grants Canada two series of beef tariff quotas:

- *for fresh and refrigerated meat ;*
- *for frozen meat.*

The UK is to leave the EU in less than 2 years.

Question : Beef exports from Canada to the UK? Impact of Brexit on this TRQs?

Answer from the Commission: No exports from Canada to the UK, therefore no problem with TRQs.

However, the question remains for other products/ flows/ partners.

International Commitments: WTO

- Withdrawal of the UK from existing trade agreements between the EU and third countries
- Restoration of the status of the UK as a full member of the WTO
- UK / EU coordination on tariff quota allocation
- Negotiations with third countries for acceptance of this allocation

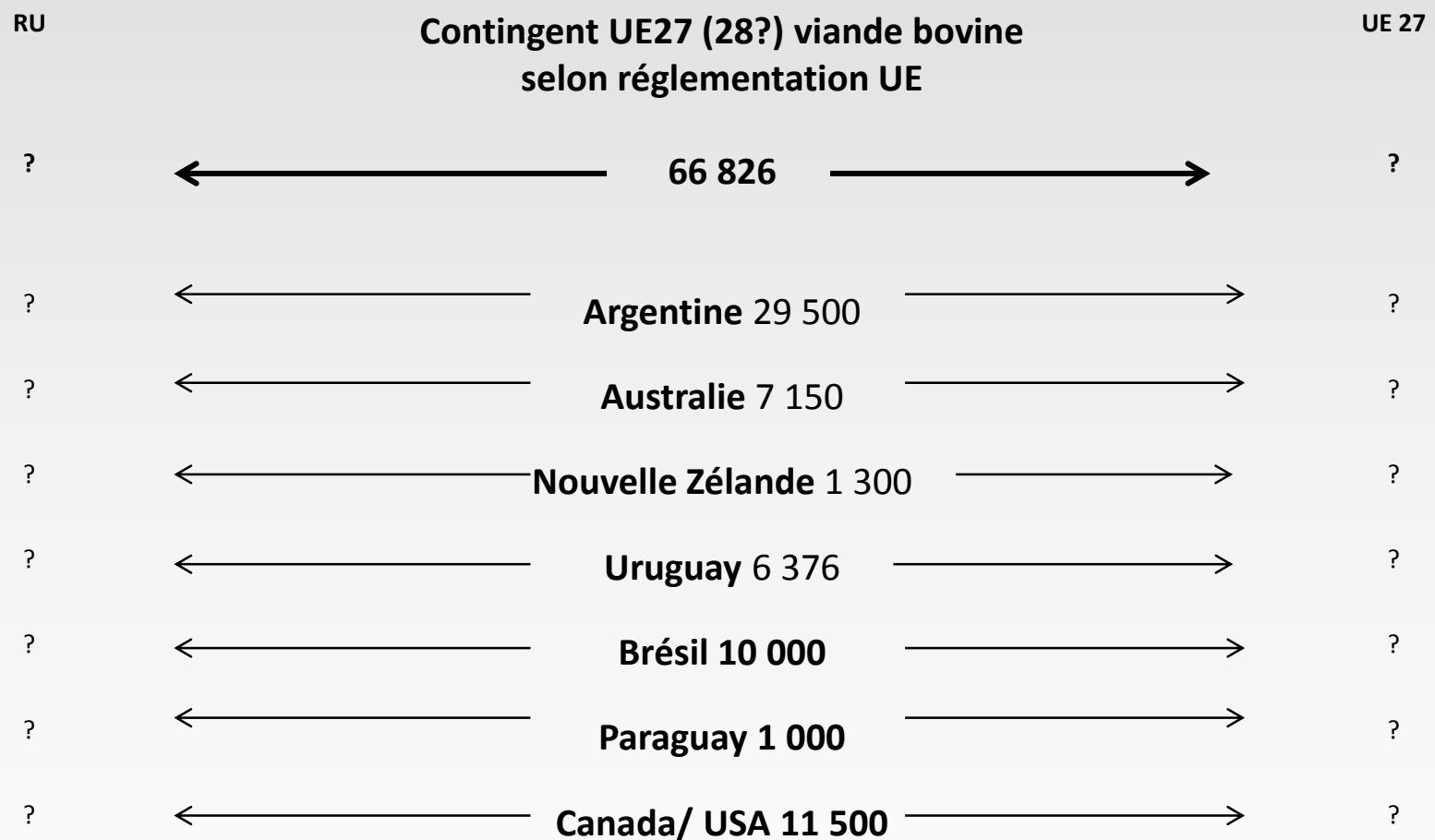
Conclusion: multi-partner negotiations



Exemple de contingent tarifaire – viande bovine UE27

Comment le contingent « viande bovine » de l'UE28 sera-t-il réparti entre le RU et l'UE27?

Et comment le RU et l'UE accèderont-ils à leurs contingents mutuels?



Annex IV



TRENDS IN SALES OF MEAT PRODUCTS

– A RETAIL PERSPECTIVE

Meat Market Observatory

13 June 2017

Belgium

Period ending May 2017

Product category	price (% change May 2017 vs May 2016)	price (% change Jan – May 2017 vs January – May 2016)
Total pigmeat	+3,3%	+2,5%
Delicatessen (salami, ham, prosciutto, etc)	+0,5%	+0,6%
Processed pork (élaborés de viande)	+2,5%	+1,6%
Total beef and veal	+1,8%	+1,6%

Source: Comeos

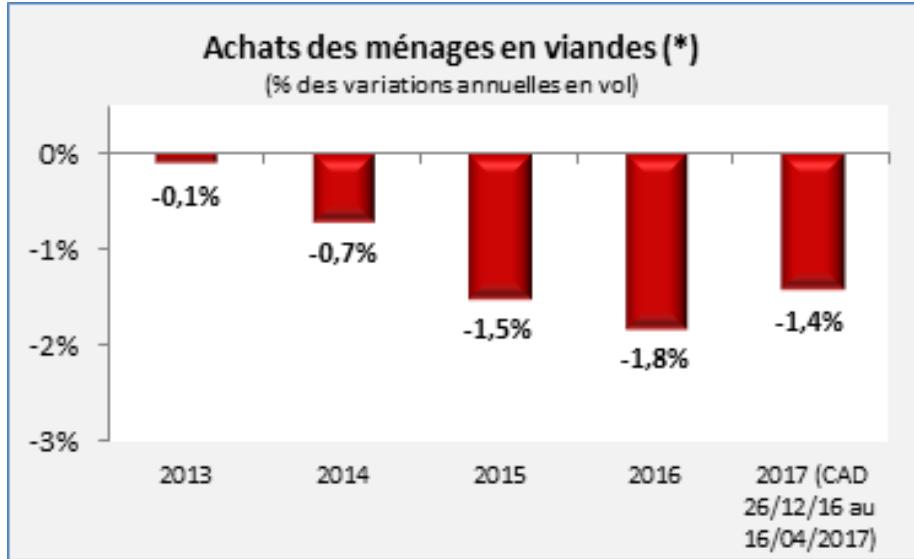
France

Period ending May 2017

Product category	volumes (% change year-to-date)	value (% change year-to-date)	price (% change year-to-date)	volumes (% change Year-to-year (52 weeks))	value (% change Year-to-year (52 weeks))	price (% change Year-to-year (52 weeks))
Fresh meat	-1,2%	-1,1%	0,0%	-1,8%	-2,0%	-0,2%
Fresh beef	-0,3%	-1,5%	-1,2%	-1,1%	-2,0%	-0,9%
Fresh veal	-5,0%	-4,5%	+0,6%	-5,7%	-5,0%	+0,8%
Fresh lamb	-0,4%	-0,8%	-0,4%	-2,9%	-3,3%	-0,4%
Fresh pork	-3,1%	-0,6%	+2,5%	-1,9%	-0,9%	+1,0%
Tripe Products	-4,3%	-3,4%	+0,9%	-1,3%	-1,9%	-0,6%
Poultry	-2,5%	-2,5%	+0,0%	-2,6%	-2,7%	-0,1%
Frozen Beef	-3,3%	-3,6%	-0,3%	-3,3%	-2,0%	+1,4%
Total beef	-0,9%	-1,7%	-0,8%	-1,6%	-2,0%	-0,4%

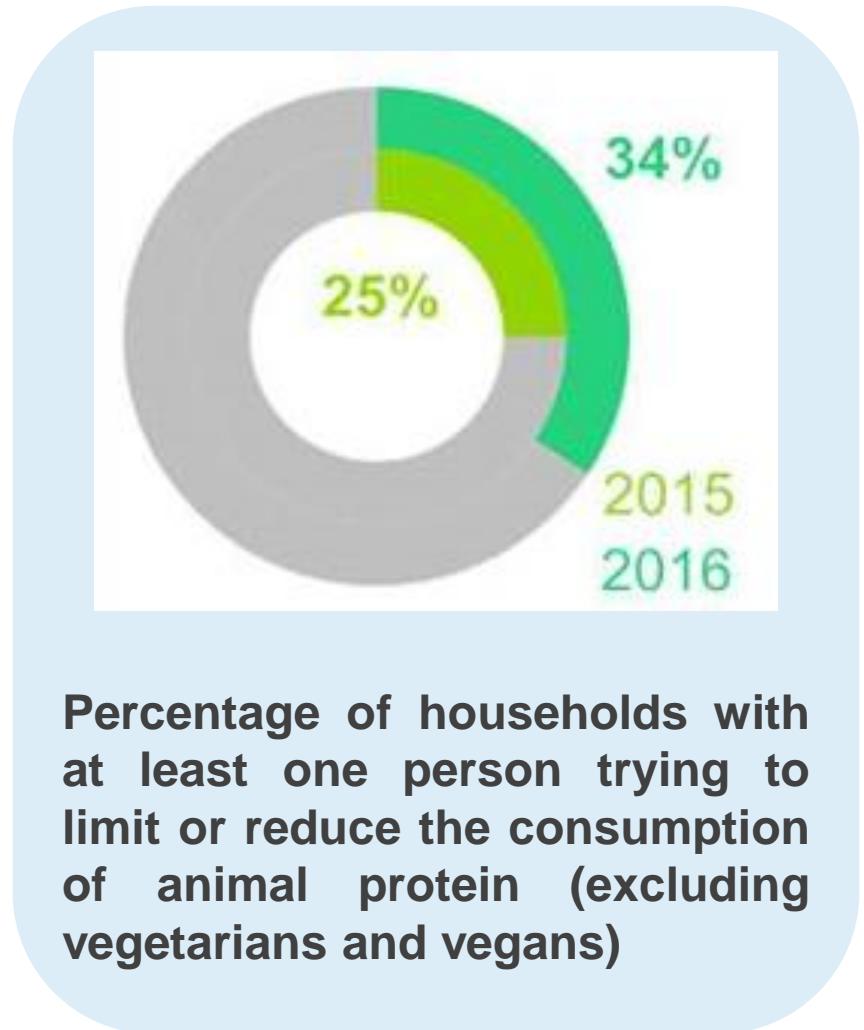
Source: Kantar Worldpanel

France

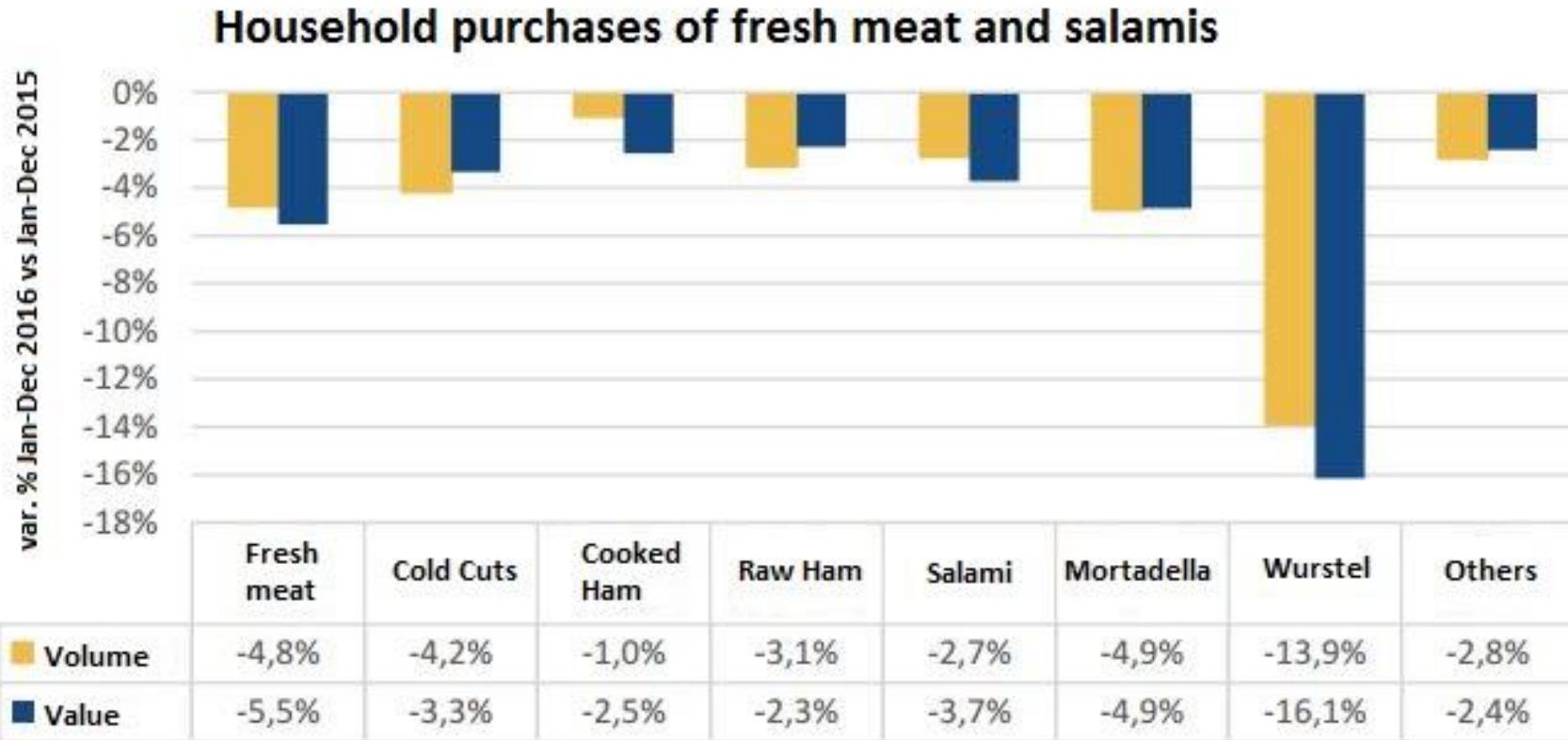


Period ending April 2017

Source: Kantar



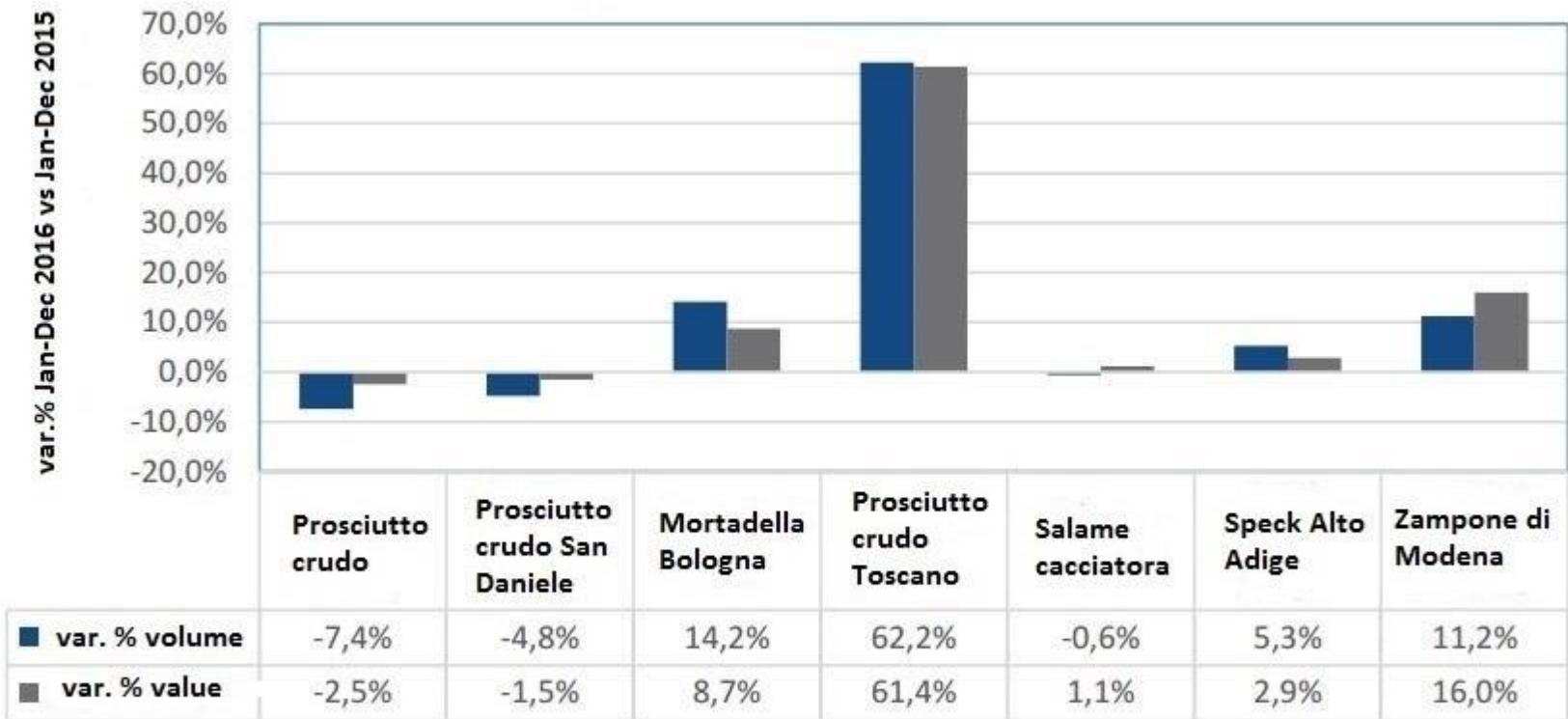
Italy – pigmeat



Source:ISMEA - Tendenze - Suino

Italy - pigmeat

Household purchases of PGI cold cuts



Fonte: Elaborazione su dati ISMEA Nielsen-Consumer Panel Service

Spain

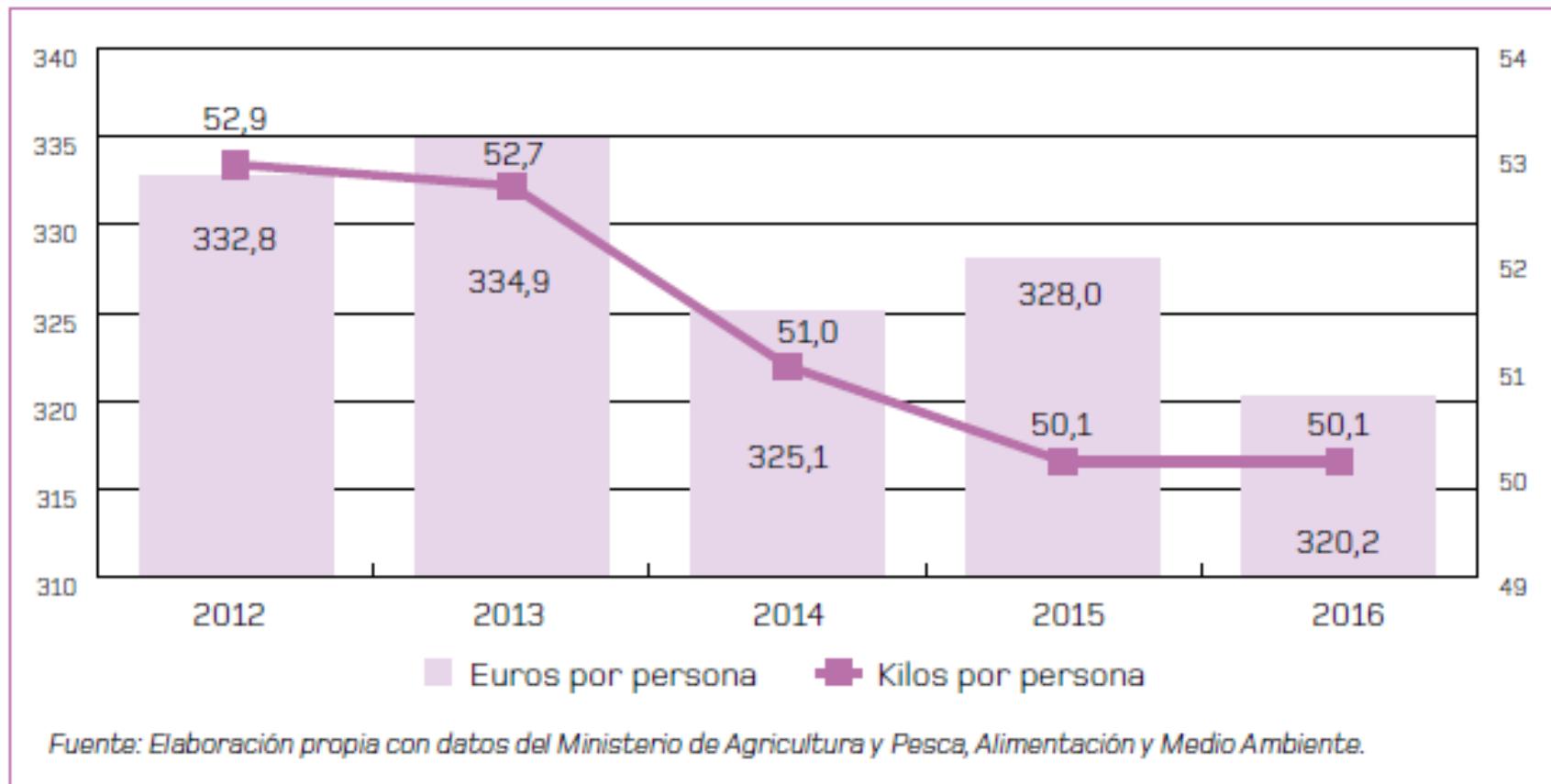
Period ending May 2017

Product category	Volumes (% change April 2016 - March 2017 vs 2015- 2016)	Volumes (% change March 2017 vs March 2017)	Value (% change April 2016 - March 2017 vs 2015- 2016)	Value (% change March 2017 vs March 2016)
Total meat	-1,0%	+1,8%	-4,2%	+3,4%
Pork	-2,9%	-0,5%	-5,5%	
Beef	-1,5%	-0,6%	-1,2%	
Frozen	-9,5%	-0,9%	-16,4%	
Processed (élaborés de viande)	+0,1%	+6,2%	+0,2%	

Source: http://www.magrama.gob.es/es/alimentacion/temas/consumo-y-comercializacion-y-distribucion_alimentaria/informemesamesalimentacionfebrero2016_tcm7-423844.pdf

Spain

Evolution of consumption and expenditure on meat and meat products, 2012-2016



United Kingdom: beef

Period ending	24th April 2017	4 weeks ended: 24th April 2017	12 weeks ended: 24th April 2017	52 weeks ended: 24th April 2017
Fresh & Frozen Beef				
Expenditure (£ million)	166,5	535,2	2.179,6	
annual change %	+6,0	+4,3	+1,3	
Volume (tonnes)	21.799	68.951	283.478	
annual change %	+5,0	+3,7	+3,5	
Average price (£/kg)	7,64	7,76	7,69	
Annual volume change %		4 weeks ended: 24th April 2017	12 weeks ended: 24th April 2017	52 weeks ended: 24th April 2017
Fresh & frozen beef	+5,0	+3,7	+3,5	
- Roasting	+74,3	+1,7	-1,7	
- Stewing	-10,3	+1,3	+4,1	
- Frying/grilling steak	-0,4	+12,4	+8,7	
- Mince	-9,0	+1,9	+3,5	
- Marinade	+11,2	+9,9	+4,6	
Burgers and grills	+23,1	+9,4	+3,1	
Chilled ready meals	+5,9	+8,4	+4,1	
Frozen ready meals	+8,1	+4,9	-3,9	
Fresh pre-packed hot pies	-12,4	+3,4	+1,8	
Fresh pre-packed pasties	+14,7	+0,3	-1,8	
Frozen pies/puddings	+15,3	+12,5	-4,9	

Please note Kantar data may be revised on a monthly basis.

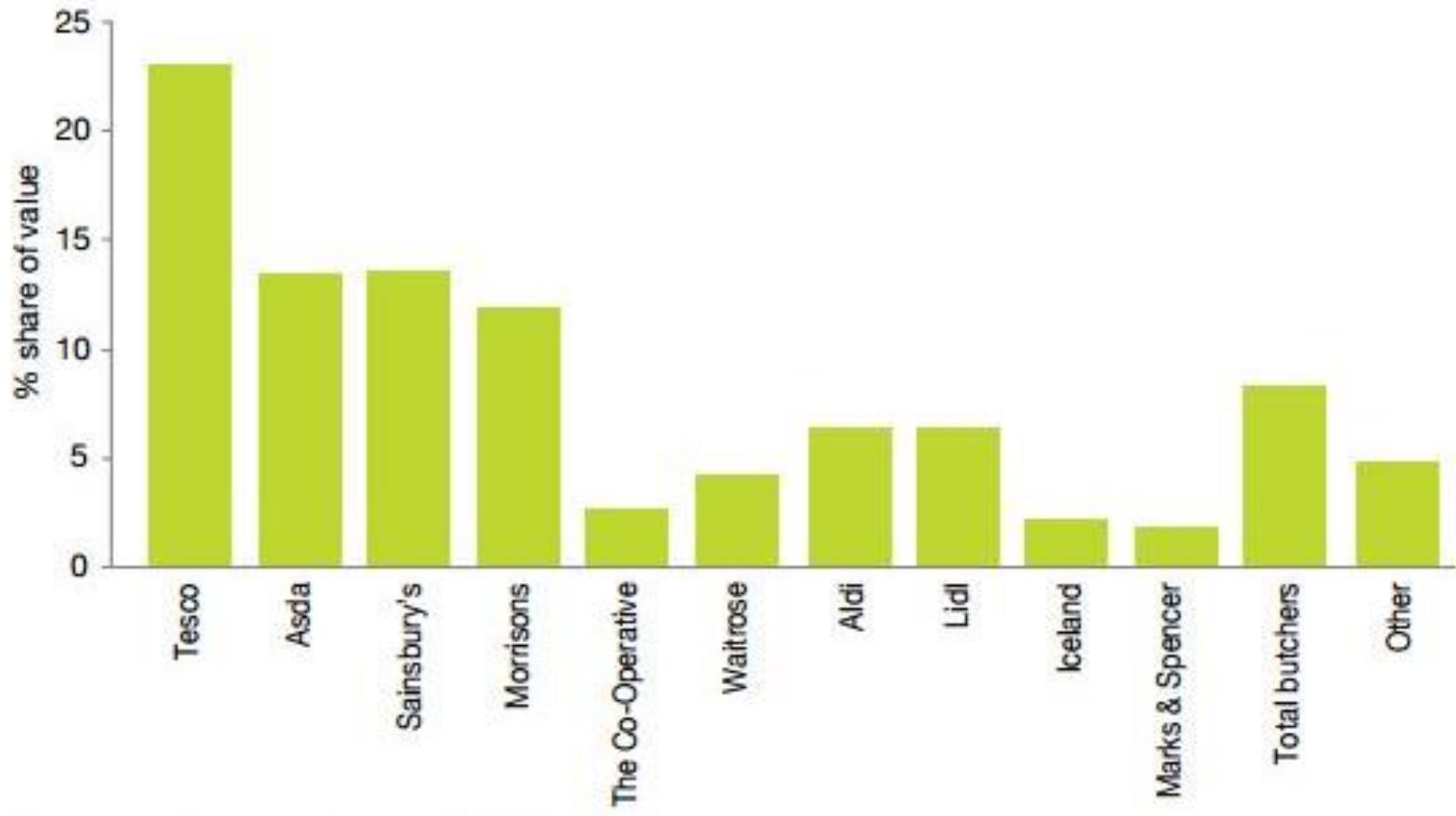
Source: <http://beefandlamb.ahdb.org.uk/markets/industry-reports/uk-statistics/>

United Kingdom: pigmeat

Period ending	24th April 2017	4 weeks ended: 24th April 2017	12 weeks ended: 24th April 2017	52 weeks ended: 24th April 2017
Fresh & Frozen Pork				
Expenditure (£ million)	55,0		172,6	723,2
annual change %	+1,1		+0,3	-7,2
Volume (tonnes)	12.281		38.537	161.793
annual change %	+0,6		-1,3	-3,7
Average price (£/kg)	4,48		4,48	4,47
Fresh & frozen pork		+0,6	-1,3	-3,7
- Belly		-1,2	+12,5	+2,4
- Chops/Steaks		-3,9	+3,7	-1,1
- Leg Roasting Joint		+4,6	-13,2	-2,8
- Loin Roasting		+7,9	-0,6	-6,1
- Shoulder Roasting Joint		-12,4	-20,8	-13,5
- Marinades		+12,2	-4,6	-14,5
- Pork Ribs		+17,5	+3,1	-10,5
- Mince		+19,2	+17,8	+2,1
Bacon		+3,1	+1,4	+1,7
Pork Sausages		+7,2	+3,0	+1,3
Fresh PP Pork Pies		-1,1	-6,5	-2,1
Fresh PP Sausage Rolls		+2,6	-2,6	+0,9
Pork Sliced Cooked Meats (incl Ham)		+4,1	+4,1	+0,1
Ready Meals (chilled)		+6,5	+4,5	+3,9

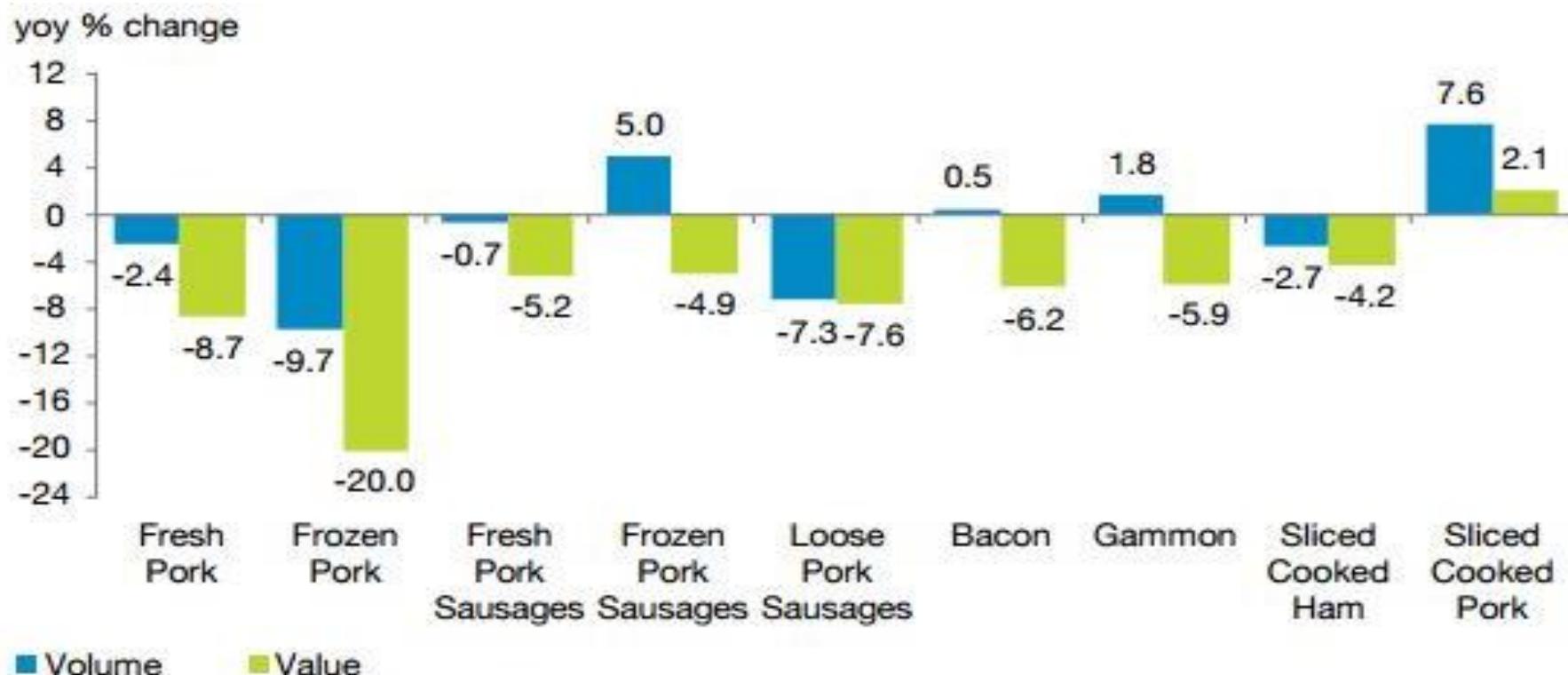
Please note Kantar data may be revised on a monthly basis.

GB retailer shares of pig meat market by value, 2016



Data covers 52 weeks ending 1 January 2017
Source: Kantar Worldpanel

Change in GB retail volume and value sales of pig meat products, 2016



Data covers 52 weeks ending early January of the following year.
Source: Kantar Worldpanel

Annex V



Secteur porcin: l'accord de la chaîne alimentaire de 2015 suite à la crise du porc



**Gwenaëlle Martin,
Coordinatrice politique à la FUGEA (Belgique)**
13 juin 2017

Etude de cas de la Belgique:

Crise du porc de 2015: négociations et accord sur le prix du porc



1- Crise du porc – manifestations en Belgique

2- Accord du 31 août 2015

3- négociations avec la chaîne sur le court terme

4- accord du 21 décembre 2015 sur le court terme

5- Mise en œuvre de l'accord

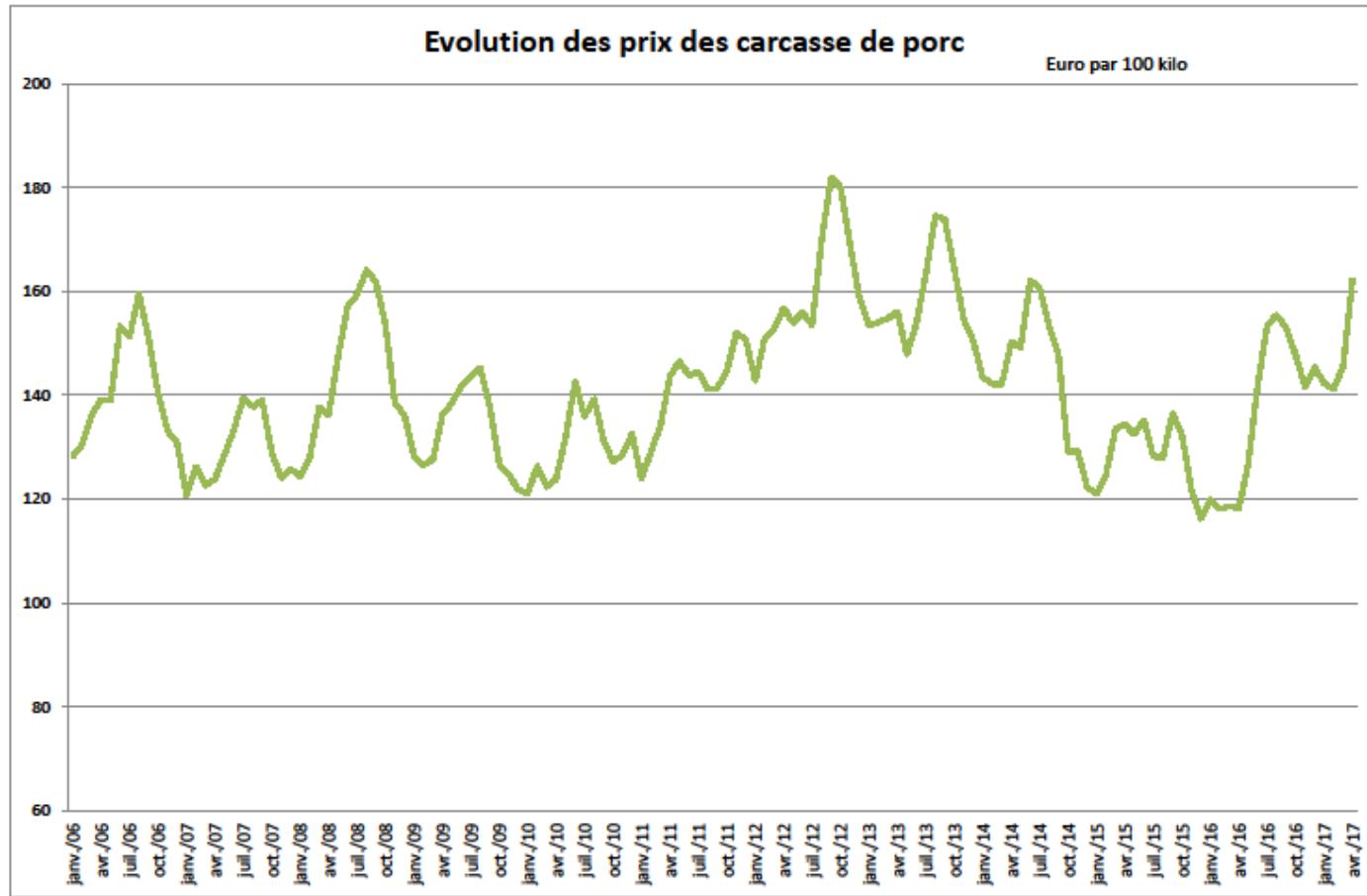
6- Bilan de l'accord

7- Notre position



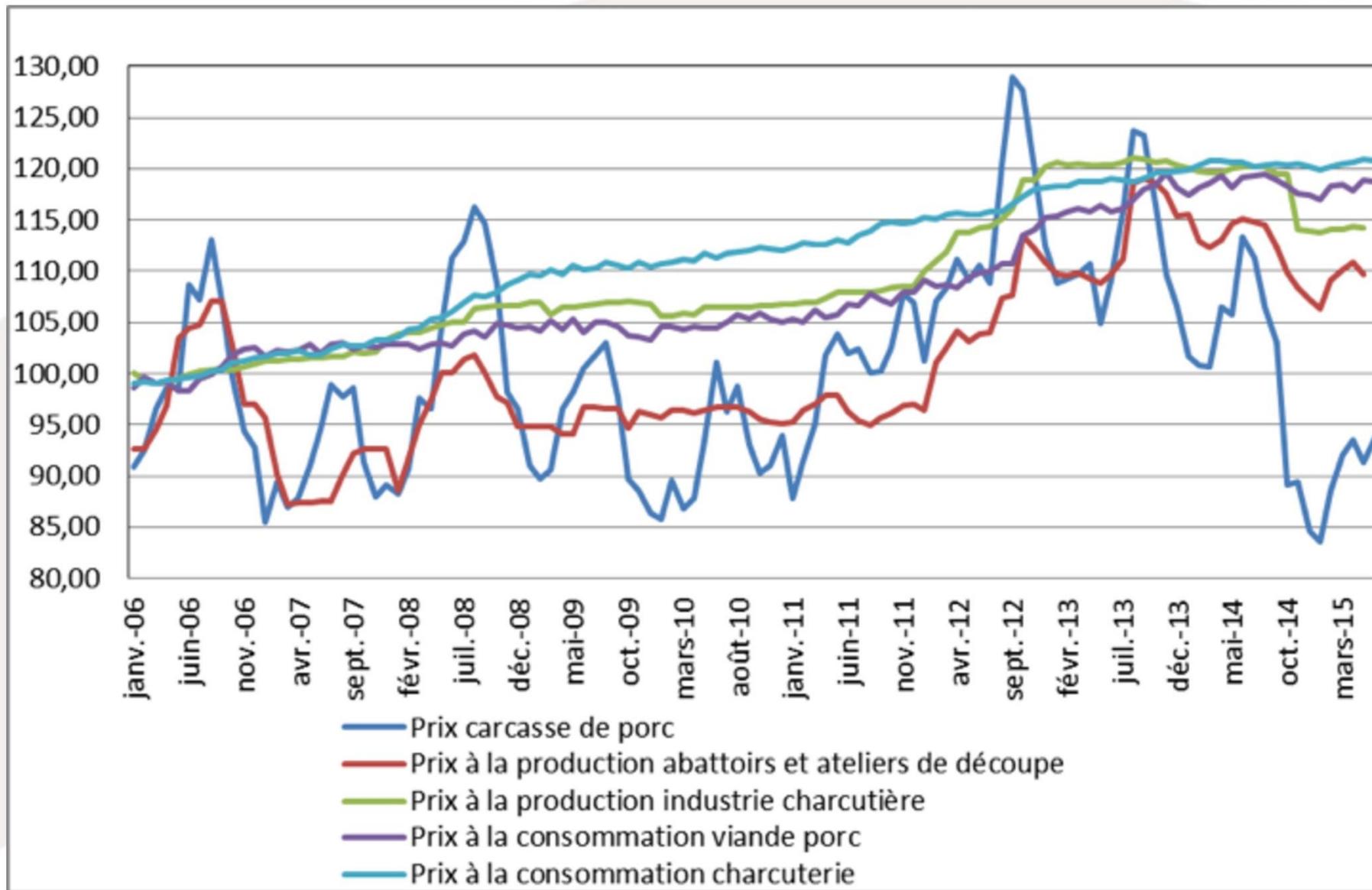
1- Crise du porc: manifestations en Belgique

Situation économique très difficile des éleveurs de porcs



B.3. Transmission des prix dans la filière porcine

Indice 2006=100





29, 30 & 31 juillet: blocage
des centrales de
distribution pour marquer
notre colère



2- Accord du 31 août historique sans précédent pour le secteur porcin

Signé par les partenaires de la Concertation belge de la chaîne agroalimentaire (organisations agricoles, industrie et grande distribution)

En étroite collaboration avec le Service Public Fédéral (administration)



2- Accord du 31 août historique sans précédent pour le secteur porcin

- **A court terme: aide temporaire pour le secteur laitier et porcin**
 - Une aide temporaire et directe à l'éleveurs de porcs pour atténuer les conséquences de la crise
 - Montant forfaitaire par truie présente
 - Aide limitée sur 6 mois (en raison des règles de la concurrence)
 - Budget de 30 millions d'euros dont 24 déjà dégagés



2- Accord du 31 août historique sans précédent pour le secteur porcin

- **A long terme: recherche d'un mécanisme de stabilisation**
 - Travailleur ensemble sur un mécanisme de stabilisation au cours des futurs mois
 - Mécanisme de stabilisation interprofessionnel (tous les acteurs impliqués)
 - Pouvant être appliqué pendant les périodes de crise aigüe
 - En collaboration avec l'administration
 - Travail sur les instruments prévus dans le 2^e pilier



3- Négociations avec les partenaires de la chaîne sur le court terme

- Entre le 31 août et le 21 décembre 2015: une dizaine de réunions de négociations organisées entre les agriculteurs, les transformateurs et la grande distribution pour mettre en œuvre l'accord et trouver les finances
- Quelle genre de prime? Prime à l'abattage...FUGEÀ contre
- Que permettent les autorités de la concurrence? Négociations difficiles en raison de la recherche de l'approbation des autorités de la concurrence
- Financement volontaire par les organisations



4- accord du 21 décembre 2015 sur le court terme

Préfinancement de 7,5 millions d'euros pour financer la prime à la truie

10 millions garantis pour arriver à 15 mio € max

Accord signé entre les organisations agricoles + les représentants du secteur de la viande + de l'alimentation animale + de la charcuterie+ grande distribution

Accord signé mais financement volontaire !



4- accord du 21 décembre 2015

= un accord limité par les autorités de la concurrence

En « temps normal » un tel accord n'aurait pas pu être conclu car considéré comme une entente sur les prix !

Accord autorisé mais avec des conditions très strictes :

- **Un accord à court terme**
- **Accord sur une période bien définie (financement sur 1 an max.)**
- **Non reconductible (même si la crise continue)**
- **Un accord avec un impact faible...donc pas d'opposition:**
- **Impact financier pour les éleveurs**



5- Mise en œuvre de l'accord

Préfinancement de 7,5mio € avancé par:

- 1/3 industrie de la viande
- 1/3 grande surface
- 1/3 firmes d'aliments

→ prime de 24,30€ à la truie aux éleveurs ayant des truies versée le
31.03.2016



5- Mise en œuvre de l'accord

La récupération des finances de 7,5mio (jusque 15 mio €) se fait:

- **via les abattoirs, ateliers de découpe et commerces de gros de la viande porcine**
- **sur une durée max de 12 mois**
- **Perception dans un fonds contrôlé par un organisme indépendant de:**
 - **10 cents /kg de viande de demi-carcasses et morceaux à désosser,**
 - **12 cents/kg de viande de morceaux désossés prêts à la découpe et**
 - **15 cents/kg pour les découpes et préparations de viande fraîche**



6- Bilan de l'accord

- **Un accord historique car signé par l'ensemble de la chaîne**
- **Bonne volonté et financement de certains mais pas tous les acteurs. Certains n'ont pas joué le jeu (les franchisés dans la grande distribution notamment ou l'industrie charcutière)**
- **Conditions strictes des autorités de la concurrence ont limité les portées de l'accord**
- **Accord largement insuffisant pour « sauver le secteur »: portée symbolique mais appréciée malgré tout par les éleveurs**
- **Préfinancement de 7,5 millions € mais au 31 mai 2017, le préfinancement n'a pas été atteint (approximativement 6,8 mio € dans le fonds)**



7- Notre position

Constat: manque de régulation dans le secteur porcin:

- l'Europe produit trop de porcs
- L'Europe dépend entièrement des marchés extérieurs pour écouler ses surplus
- Les autorités de la concurrence empêche le secteur de s'entre-aider durablement



7- Notre position

Besoin de mettre en place de la régulation dans le secteur porcin:

Pour cela, besoin de statistiques claires et précises: sur les marges, sur la situation des éleveurs...

Besoin d'une politique de protection des éleveurs:

Pour cela, il faut revoir les règles de concurrence concernant l'agriculture...pas seulement dans le cadre des OP.

+ stop aux accords de libre-échange qui font périr nos éleveurs, mettre en place une politique de protection des abattoirs de proximité, promotion du métier et de la viande...

Besoin d'une politique alimentaire de qualité:

non à la réintroduction des farines animales, à des alternatives à la castration des porcelets qui posent question, des étiquettes claires pour le consommateur...





Merci pour votre
attention



Annex VI



DATA SOURCING FOR IMPROVED MARKET TRANSPARENCY: Evolution of Unit Value of beef and pigmeat products subject to Intra-EU exchanges

**Meat Market Observatory
13 June 2017**



Main objective

- *Study on the evolution overtime (monthly) of the unit value (EUR/100Kg) of representative products in the beef and veal and pigmeat supply chains*
- *Assessment of trends*
- *To discuss the possibility to use it as indicator*



Main considerations

- *Data used:*
 - Eurostat COMEXT database
 - Intra EU exchanges (Volume and value)
- *Products:*
 - Specific CN codes considered as representative of different stages in the supply chain
- *Advantages:*
 - Public and comparable data
- *Limitations:*
 - Lack of specificity of products
 - Very limited representation of the overall market



Beef products

02011000	Carcases or half carcases
02012020	Compensated quarters
02012030	Forequarters
02012050	Hindquarters
02012090	Other bone-in cuts
02013000	Boneless cuts



Beef products: Intra EU exchanges in 2016

% In Total Intra EU exchanges		QUANTITY IN 100KG	VALUE IN EUROS
02011000	Carcases or half carcases	21,24%	15,54%
02012020	Compensated quarters	6,41%	4,16%
02012030	Forequarters	8,25%	4,83%
02012050	Hindquarters	12,13%	11,41%
02012090	Other bone-in cuts	9,95%	8,87%
02013000	Boneless cuts	42,02%	55,19%
Total		100,00%	100,00%



Beef products: Intra EU exchanges in 2016

		QUANTITY IN 100KG	VALUE IN EUROS	UNIT VALUE (EUR/100Kg)
02011000	Carcases or half carcases	8.026.401	€2.691.496.829	€335,33
02012020	Compensated quarters	2.421.013	€721.046.641	€297,83
02012030	Forequarters	3.116.601	€836.758.031	€268,48
02012050	Hindquarters	4.583.719	€1.975.708.373	€431,03
02012090	Other bone-in cuts	3.761.141	€1.535.731.921	€408,32
02013000	Boneless cuts	15.878.049	€9.559.560.226	€602,06



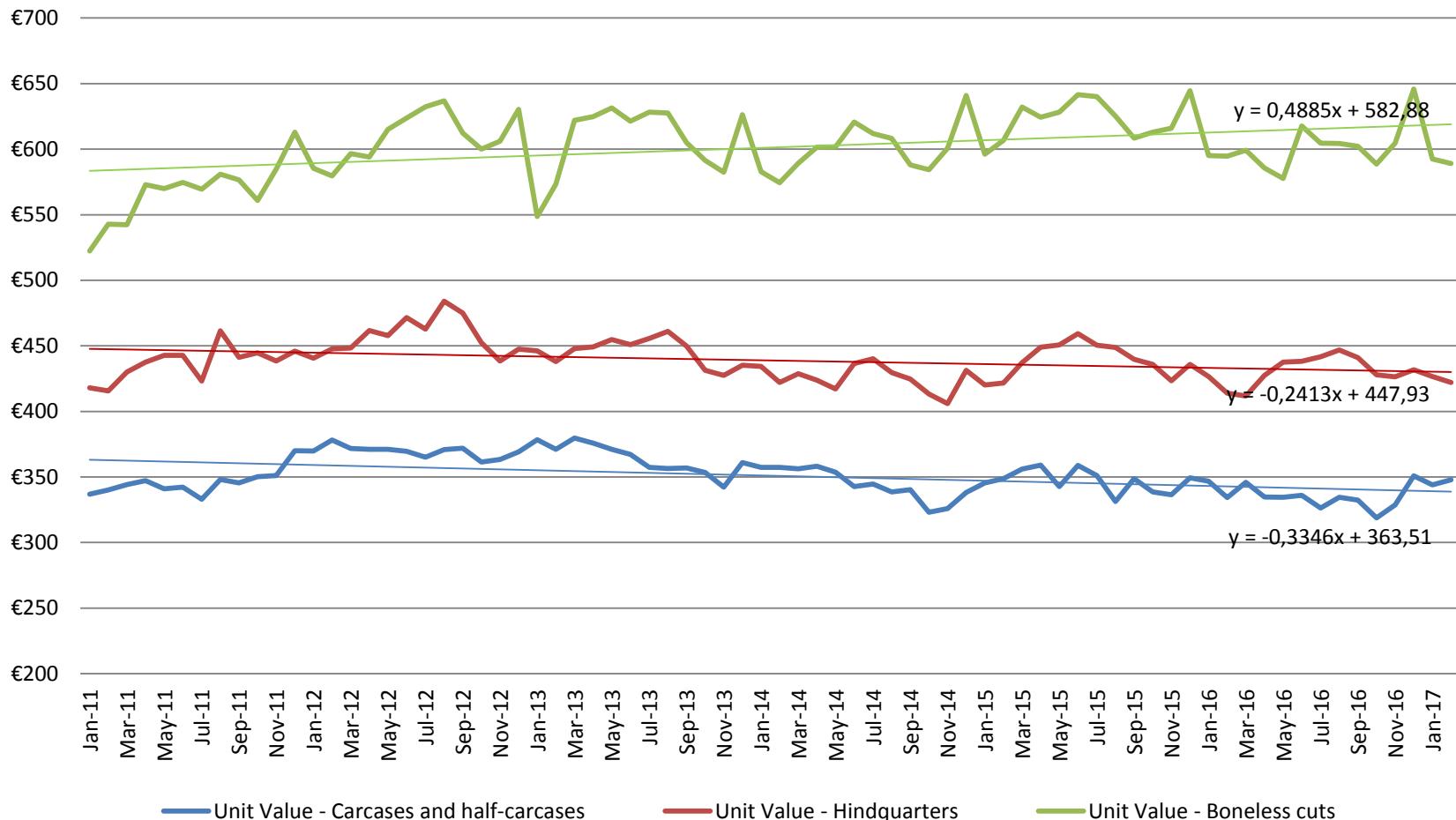
Beef products: Correlation Unit Value (Monthly Evolution from January 2011 to February 2017)

<i>Correlation Unit Value</i>	<i>Carcases and half-carcases</i>
Carcases and half-carcases	1
Compensated quarters	0,824545864
Forequarters	0,786215901
Hindquarters	0,588916592
Other bone-in cuts	0,613167841
Boneless cuts	0,213242426

- *Baseline: Carcasses and half carcasses*
- *Positive correlation with all lines*
- *Very weak correlation with boneless cuts*

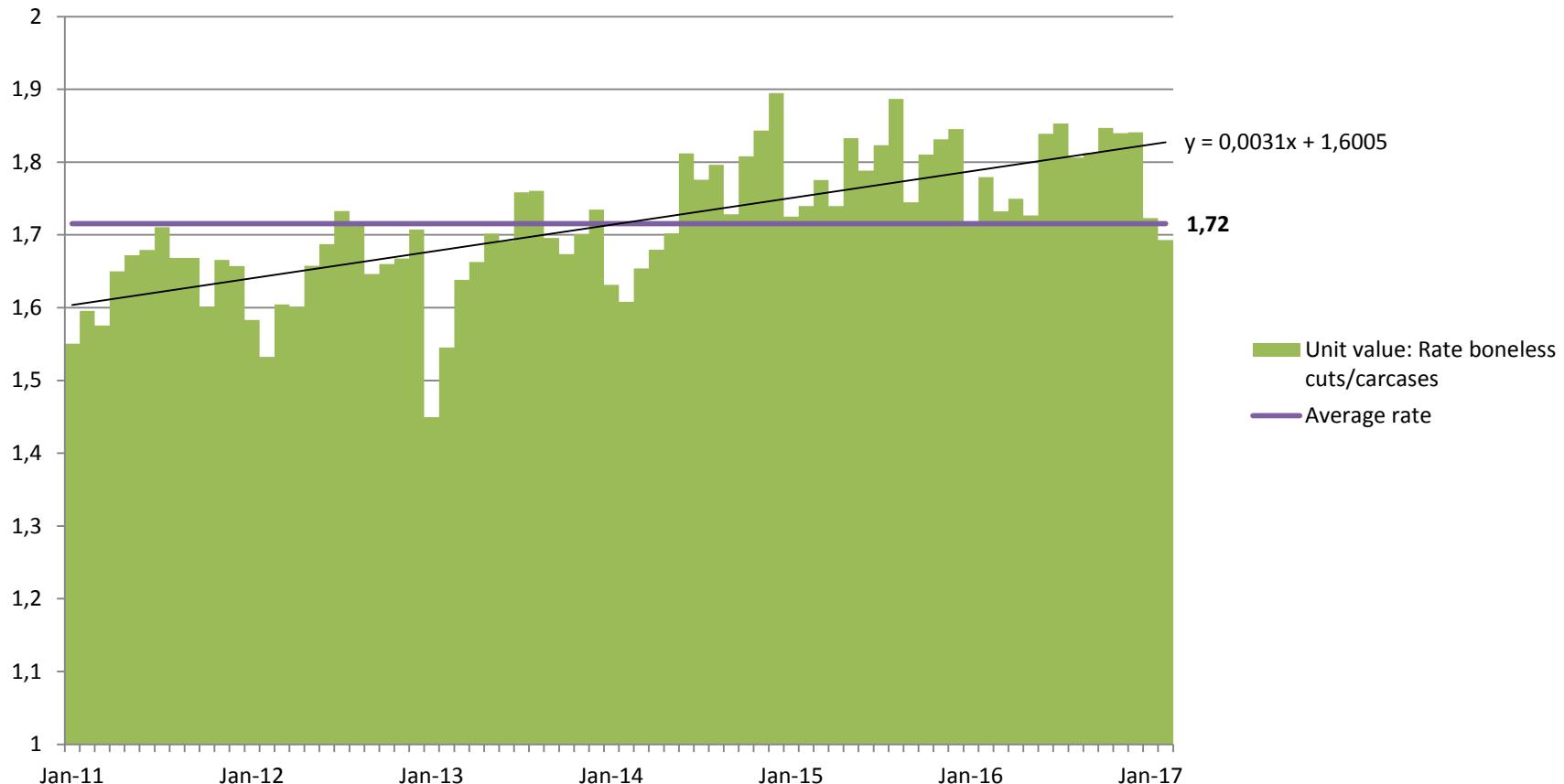


Beef products: Unit Value Evolution





Beef products: Evolution of Unit Value Rate



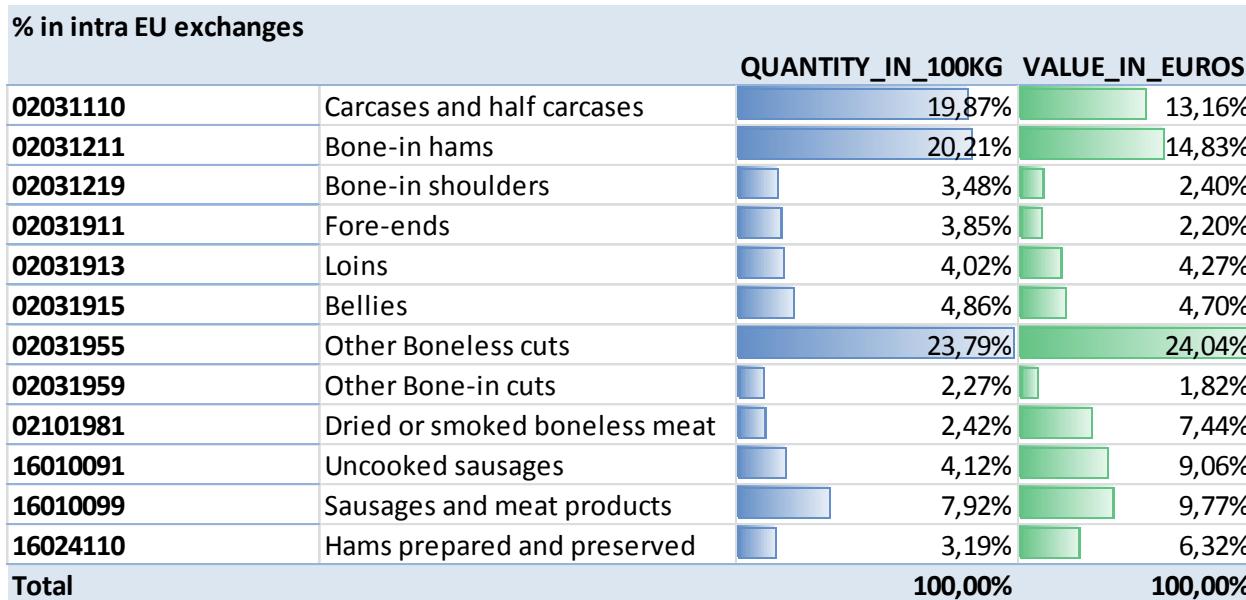


Pigmeat products

02031110	Carcases and half carcasses
02031211	Bone-in hams
02031219	Bone-in shoulders
02031911	Fore-ends
02031913	Loins
02031915	Bellies
02031955	Other Boneless cuts
02031959	Other Bone-in cuts
02101981	Dried or smoked boneless meat
16010091	Uncooked sausages
16010099	Sausages and meat products
16024110	Hams prepared and preserved



Pigmeat products: Intra EU exchanges in 2016





Pigmeat products: Intra EU exchanges in 2016

		QUANTITY_IN_100KG	VALUE_IN_EUROS	UNIT VALUE (EUR/100Kg)
02031110	Carcases and half carcasses	21.488.172	€3.387.038.168	€157,62
02031211	Bone-in hams	21.857.967	€3.816.810.006	€174,62
02031219	Bone-in shoulders	3.762.157	€616.803.746	€163,95
02031911	Fore-ends	4.166.094	€566.099.869	€135,88
02031913	Loins	4.347.887	€1.098.588.898	€252,67
02031915	Bellies	5.261.107	€1.209.917.172	€229,97
02031955	Other Boneless cuts	25.736.151	€6.188.673.164	€240,47
02031959	Other Bone-in cuts	2.453.587	€467.583.229	€190,57
02101981	Dried or smoked boneless meat	2.615.215	€1.915.913.572	€732,60
16010091	Uncooked sausages	4.457.418	€2.333.217.971	€523,45
16010099	Sausages and meat products	8.568.016	€2.513.868.656	€293,40
16024110	Hams prepared and preserved	3.455.100	€1.625.795.073	€470,55



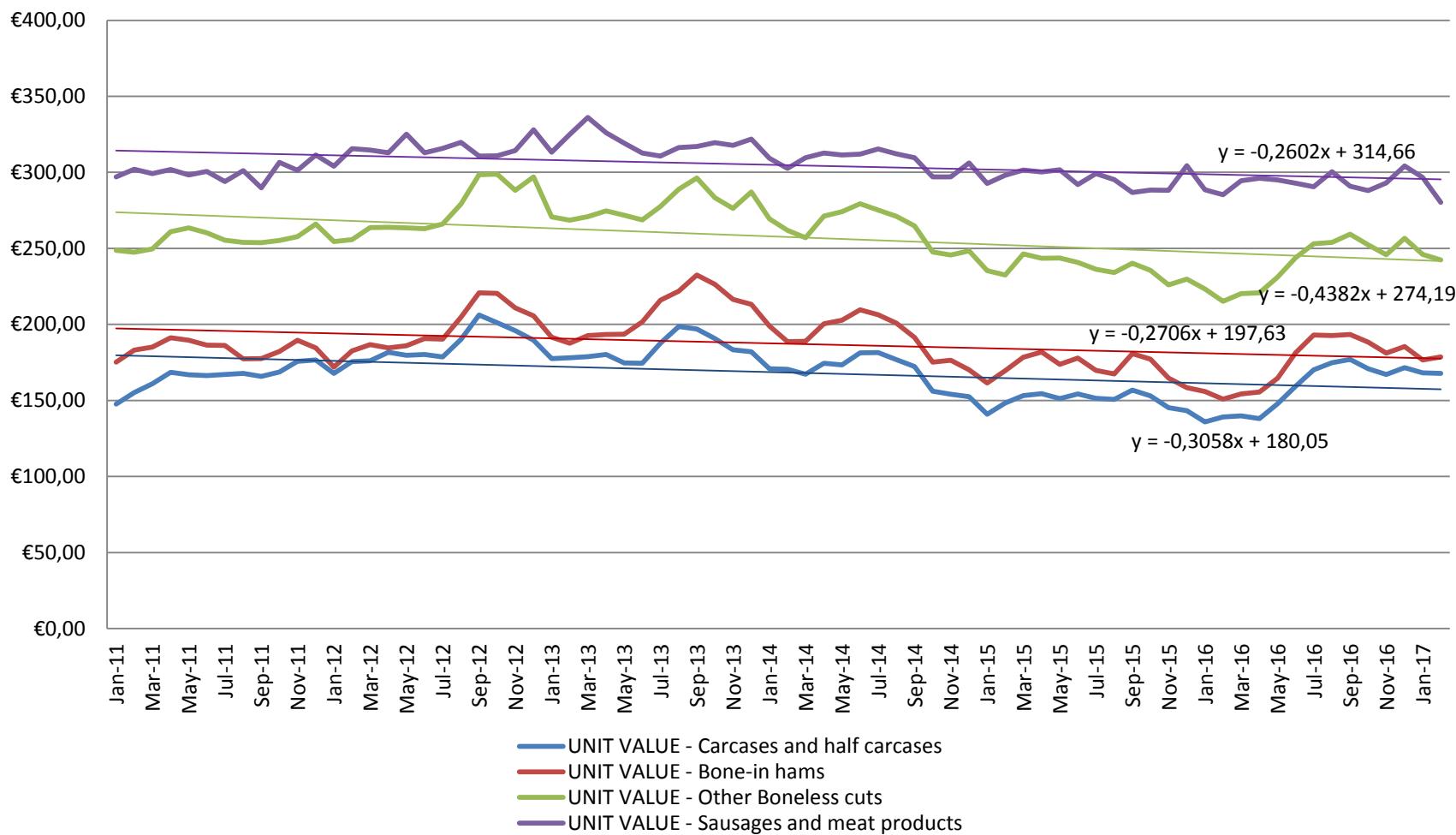
Pigmeat products: Correlation Unit Value (Monthly Evolution from January 2011 to February 2017)

<i>Correlation Unit Value</i>	<i>Carcases and half carcasses</i>
Carcases and half carcasses	1
Bone-in hams	0,91211012
Bone-in shoulders	0,971751295
Fore-ends	0,956177131
Loins	0,891753468
Bellies	0,685964974
Other Boneless cuts	0,945316366
Other Bone-in cuts	0,039416918
Dried or smoked boneless meat	0,182905372
Uncooked sausages	-0,03155936
Sausages and meat products	0,684008105
Hams prepared and preserved	0,123216176

- *Baseline: Carcasses and half carcasses*
- *Positive strong correlation with 1st stage of processing*

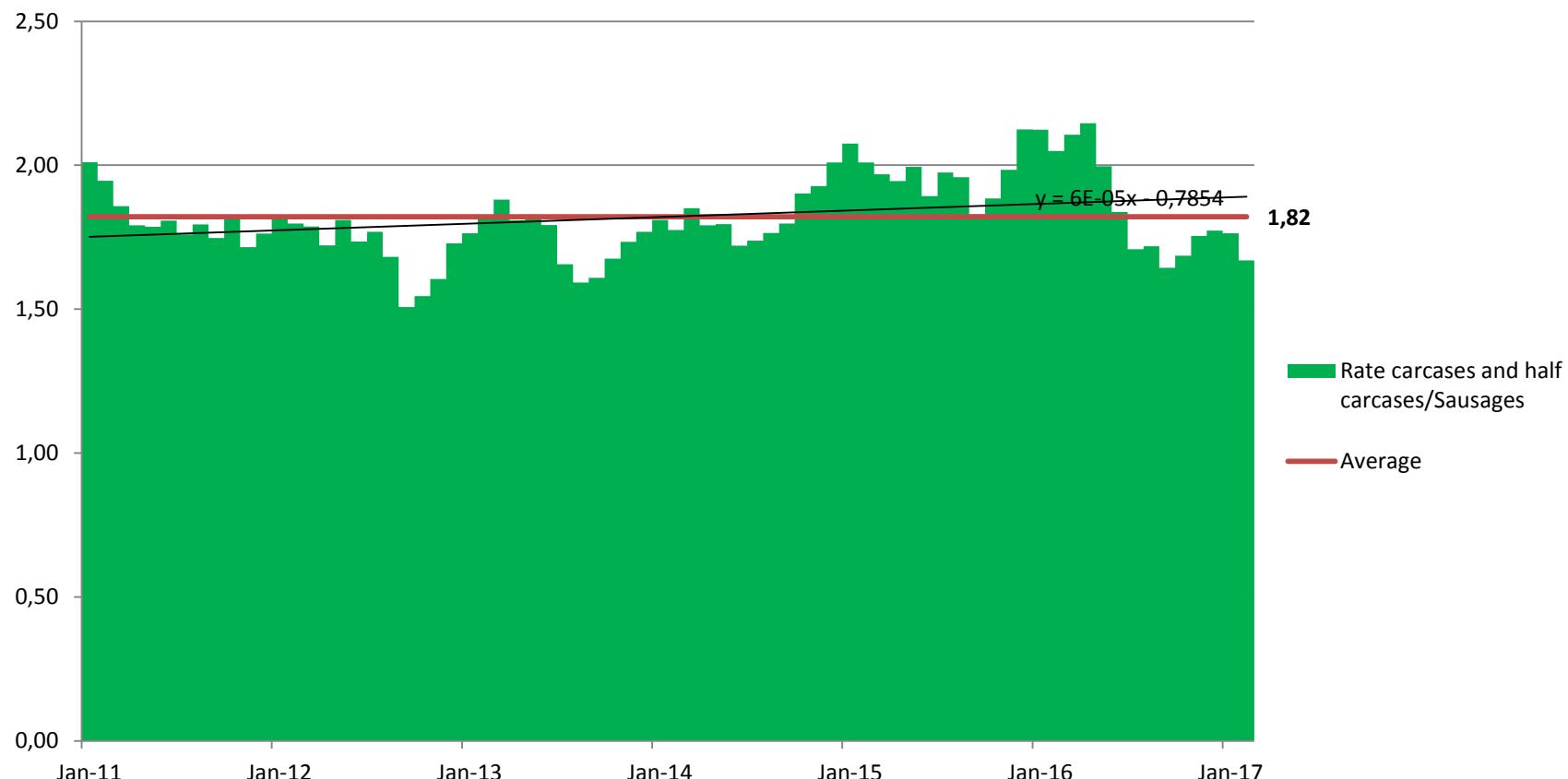


Pigmeat products: Unit Value Evolution





Pigmeat products: Evolution of Unit Value Rate





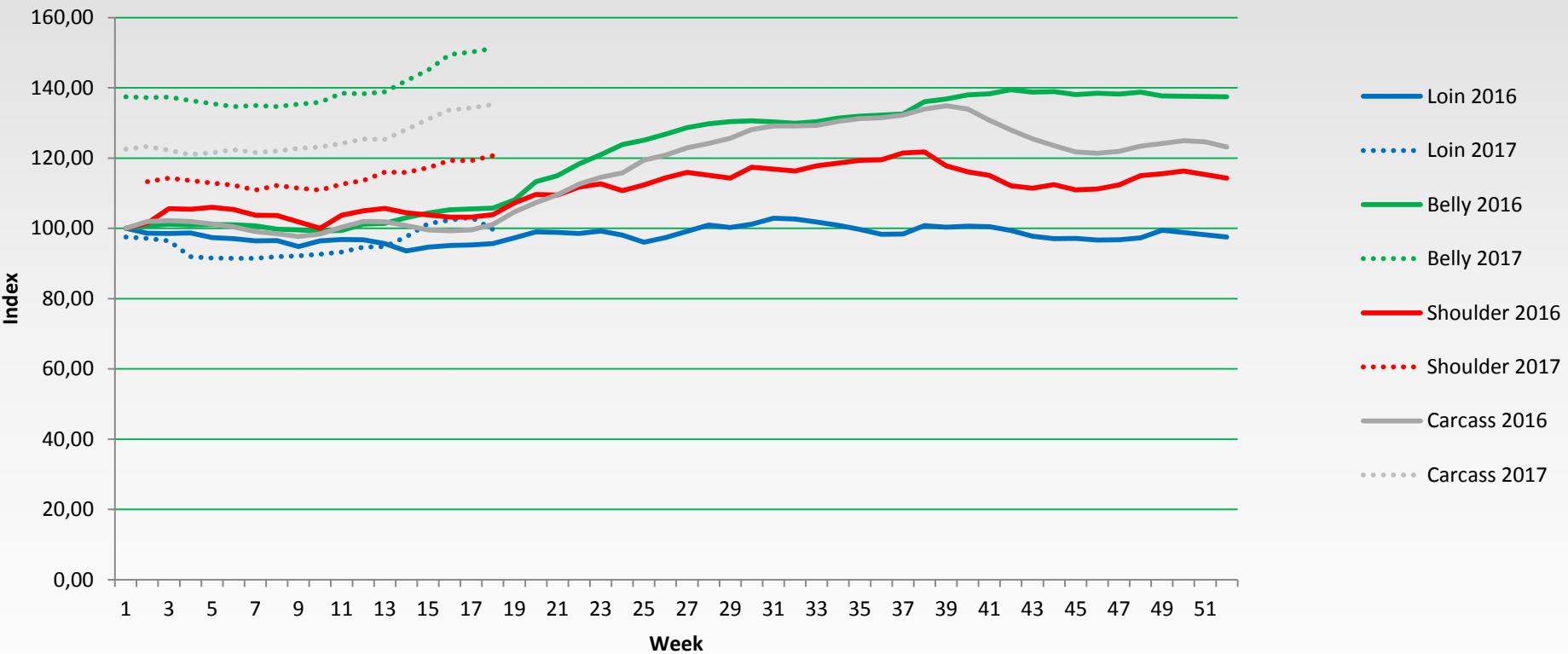
Thank you and happy to discuss

Annex VII

Building a meat cut prices index (pork)

STEP 6: Compute EU per-pork-cut Index

EU Index per cut - 16' / 17'



Annex VIII



ENJOY
IT'S FROM
EUROPE



INFORMATION AND PROMOTION PROGRAMMES FOR MEAT

Meat Market Observatory – Promotion,
13 June 2017

Promotion work programme for 2017

	%	Mio EUR
SIMPLE PROGRAMMES in Internal Market		
TOPIC 1. Quality Schemes	25%	22.5
TOPIC 2. Generic	55%	12.375
	45%	10.125
 SIMPLE PROGRAMMES in Third Countries		
TOPIC 3. China, Japan, South Korea, Taiwan, South East Asia, India	70%	63
TOPIC 4. USA Canada Mexico	23.4%	14.75
TOPIC 5. Africa, Middle East and Turkey	18.4%	11.6
TOPIC 6. Other Regions	13.4%	8.45
TOPIC 7. Dairy and Pigmeat	18.4%	11.6
TOPIC 8. Beef	20%	12.6
Market disturbance/additional call for proposals	6.3%	4
	5%	4.5
Total SIMPLE	100%	90
 MULTI PROGRAMMES		
TOPIC A. Programmes increasing the awareness of sustainable agriculture and the role of agriculture for climate action on the internal market.	35%	15.05
TOPIC B. Information on EU quality schemes (IM/TC)	35%	15.05
TOPIC C. Programmes highlighting the specific features of agricultural methods in the Union and the characteristics of EU agrifood products (IM/TC)	30%	12.9
Total MULTI	100%	43
 TOTAL SIMPLE and MULTI PROGRAMMES 2017		133
Commission own initiatives		9.5
 TOTAL PROMOTION PROGRAMMES 2017		142.5

Information and promotion programmes for meat

Running programmes in the internal market

Program Proposal Year	Market Type	Program Member State(s) String	Program Product(s) String	Program Target Country(s) String	Global Budget Amount	Global Financial Breakdown Amount
2013	Internal Market	IT	MEAT+WINES	DE+IT+GB+NSE	1.650.027,06	825.013,53
2014	Internal Market	BG	DAIRY+SHEEP	DE+GR+BG+HR	3.577.371,20	1.788.685,60
2014	Internal Market	DE	FRESH F&V+MEAT	DE	1.500.000,00	750.000,00
2014	Internal Market	ES	SHEEP	ES	4.155.000,00	2.077.500,00
2014	Internal Market	FR+IE+GB	SHEEP	DE+BE+DK+FR+IE+GB+NSE	6.451.464,00	3.225.732,00
2015	Internal Market	AT	MEAT	AT	1.898.446,40	949.223,20
2015	Internal Market	EE	MEAT	SE+LV	595.596,00	297.798,00
			BOVINE+CHEESE+DAIRY +EGGS+FRUIT+PORK+POULTRY+ SHEEP+VEGETABLES	DE+AT	3.000.000,00	2.100.000,00
2016	Internal Market	DE	PORK	DE+IT+AT		
			BOVINE+CHEESE+FRUIT+MEATP REPARATIONS +OLIVEOIL+OTHER+PREPARATIO NS	ES	948.202,00	663.741,40
2016	Internal Market	ES	MEATPREPARATIONS +PORK	DE+ES+FR+PT+GB	1.951.926,00	1.366.348,20
2016	Internal Market	ES	MEATPREPARATIONS	DE+FR+GB	548.030,60	383.621,42
2016	Internal Market	GR	SHEEP	ES+IT+GR	3.200.264,00	2.400.198,00
2016	Internal Market	IT	CHEESE+OLIVEOIL+PORK+WINE	DE+IT+GB	1.023.081,00	716.156,71
2016	Internal Market	IT	MEATPREPARATIONS+PORK	DE+IT	3.201.000,00	2.240.700,00
2016	Internal Market	SI	MEATPREPARATIONS	SI	633.136,00	443.195,20
2016	Internal Market	SI	MEATPREPARATIONS	SI	628.265,00	439.785,50
34.961.809,26 20.667.698,76						

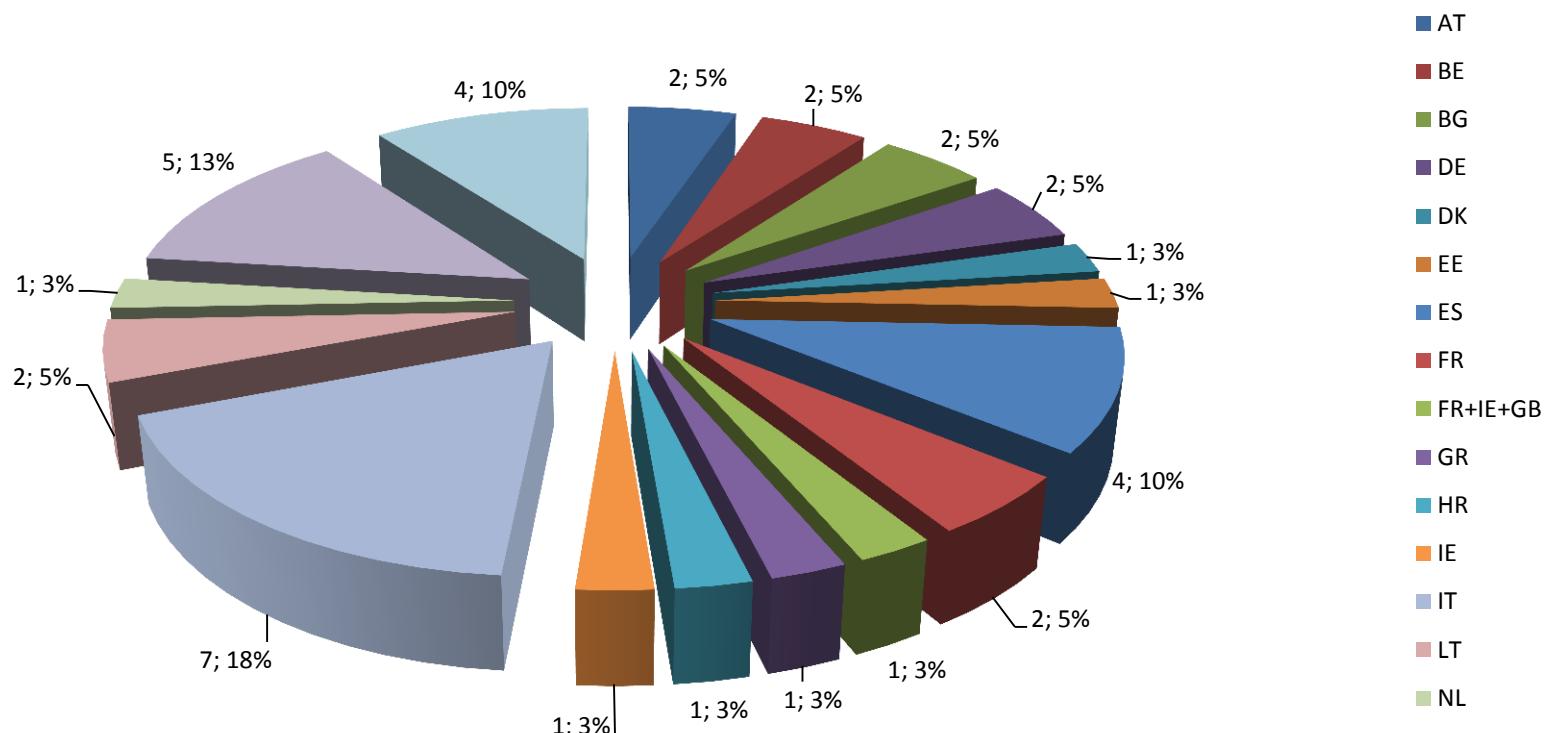
Information and promotion programmes for meat

Running programmes in third countries

Program Proposal Year	Market Type	Program Member State(s) String	Program Product(s) String	Program Target Country(s) String	Global Budget Amount	Global Financial Breakdown Amount
2013	Third Countries	LT	BEEF/VEAL/PIG	RU	3.641.926,00	1.820.963,00
2013	Third Countries	SI	Q. POULTRY	RS+ME+MK+BA+KO	1.570.425,12	785.212,56
2014	Third Countries	PL	BEEF/VEAL/PIG	TR	876.043,00	438.022,00
2015	Third Countries	BE	BEEF/VEAL/PIG	AU+CN+KR+JP+SEA	1.670.215,00	835.107,00
2015	Third Countries	BG	DAIRY+SHEEP	KZ+MEA	4.457.456,20	2.228.728,11
2015	Third Countries	DK	BEEF/VEAL/PIG	CN	4.624.550,00	2.312.275,00
2015	Third Countries	LT	BEEF/VEAL/PIG	AFR+NAM+MEA	2.804.085,00	1.402.042,50
2015	Third Countries	PL	BEEF/VEAL/PIG	AFR+KZ+NZ+SEA	2.341.877,00	1.170.938,00
2015	Third Countries	PL	BEEF/VEAL/PIG+FRESH F&V+PROC. F&V +Q. POULTRY	AFR+BY+CN	5.357.143,00	2.678.571,00
2015	Third Countries	PL	BEEF/VEAL/PIG	JP+NAM	906.806,00	453.403,00
2015	Third Countries	PL	Q. POULTRY	CN+SEA+MEA	4.192.470,00	2.096.235,00
2016	Third Countries	BE	MEATPREPARATIONS +POULTRY	PH+SG+VN	745.642,01	596.513,61
2016	Third Countries	FR	BOVINE+CHEESE+DAIRY+MEATPREPARATIONS +PORK+POULTRY+PREPARATIONS+(20)OTHER	CN	700.540,00	560.432,00
2016	Third Countries	FR	MEATPREPARATIONS	US	1.147.509,84	918.007,87
2016	Third Countries	HR	CHEESE+SHEEP	AE+QA	4.145.637,44	3.316.509,95
2016	Third Countries	IE	BOVINE+SHEEP	CN+JP	3.760.706,00	3.008.564,80
2016	Third Countries	IT	CHEESE+PORK+WINE	US	5.955.347,00	4.764.277,59
2016	Third Countries	IT	MEATPREPARATIONS+WINE	CA+US	1.295.005,01	1.036.004,00
2016	Third Countries	IT	CHEESE+MEATPREPARATIONS	CN+JP	5.904.500,00	4.723.600,00
2016	Third Countries	IT	CHEESE+MEATPREPARATIONS	CA+US	2.499.999,99	1.999.999,98
2016	Third Countries	NL	PORK	PH+TW+VN+CN+JP	1.999.100,00	1.599.280,00
2016	Third Countries	SI	MEATPREPARATIONS	RS	929.033,00	743.226,45
					61.526.016,61	39.487.913,42

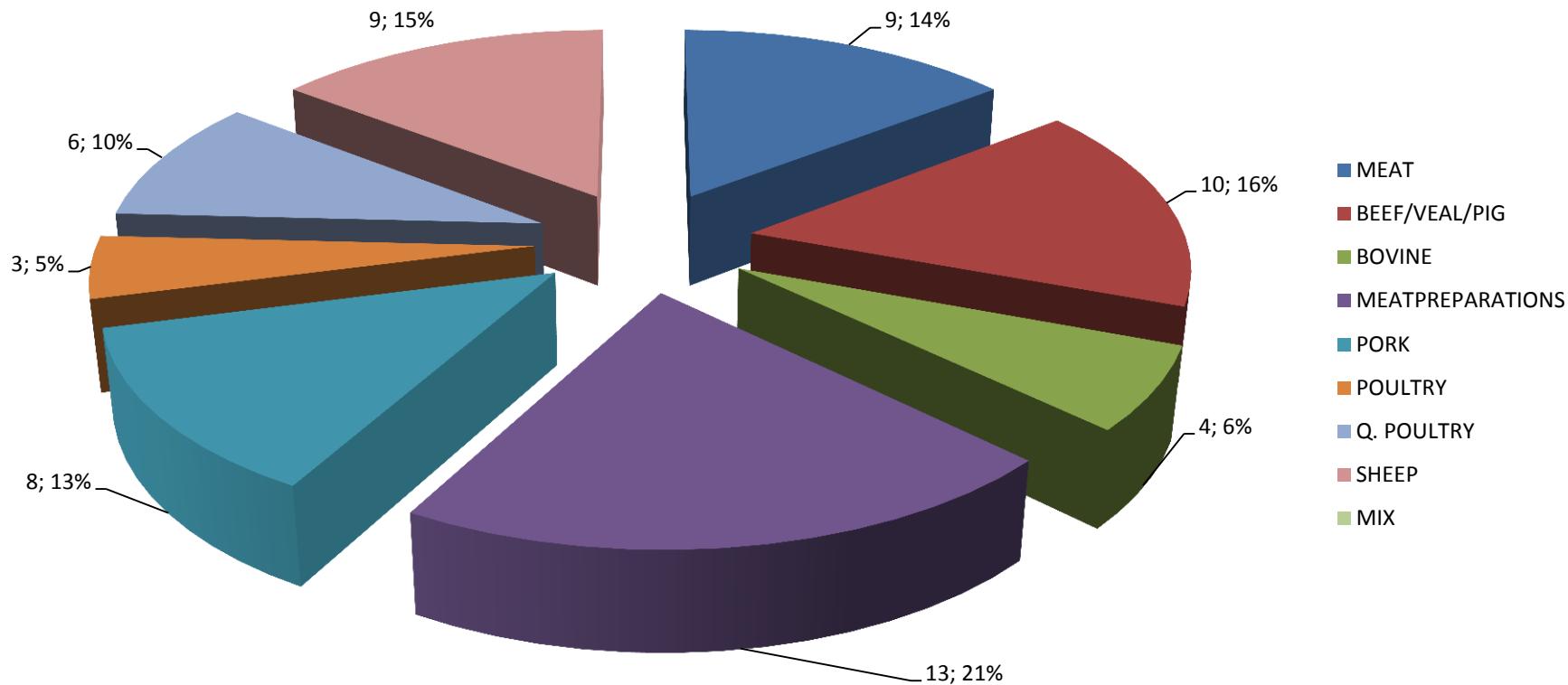
INFORMATION AND PROMOTION PROGRAMMES FOR MEAT

% of Meat Programmes by country for running programmes



INFORMATION AND PROMOTION PROGRAMMES FOR MEAT

MEAT PROGRAMMES by sub-sectors for running programmes





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