



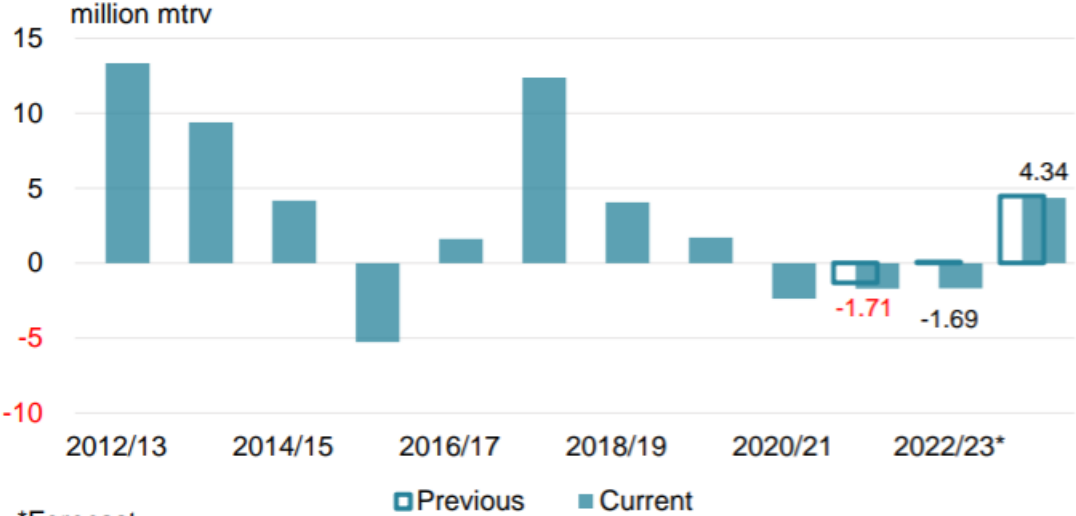
WORLD SUGAR

SUGAR MARKET OBSERVATORY
20 JUNE 2023

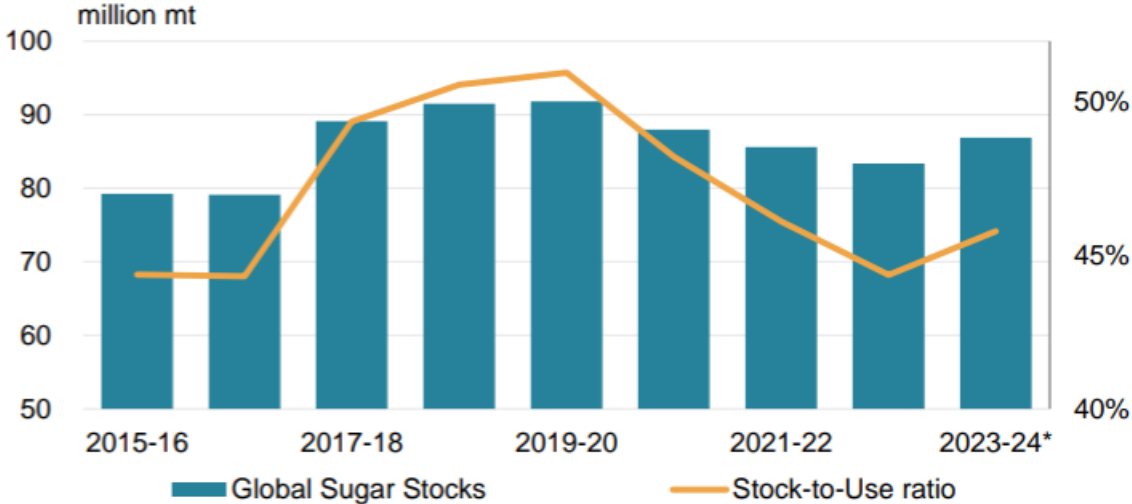
WORLD SUGAR BALANCE

S&D FOR 2022/23 – SLIGHT DEFICIT(?)

Global sugar balance



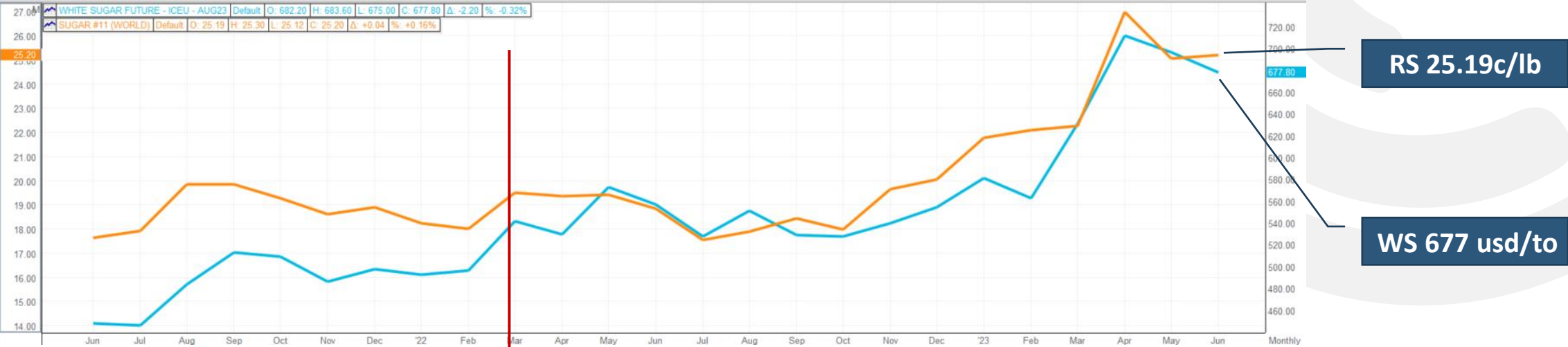
Global stocks and Stock-to-Use ratio



Source: S&P Global Commodity Insights

AVAILABILITY OF SUGAR

RAW & WHITE PRICES 2021/22 (@14.06.2023)

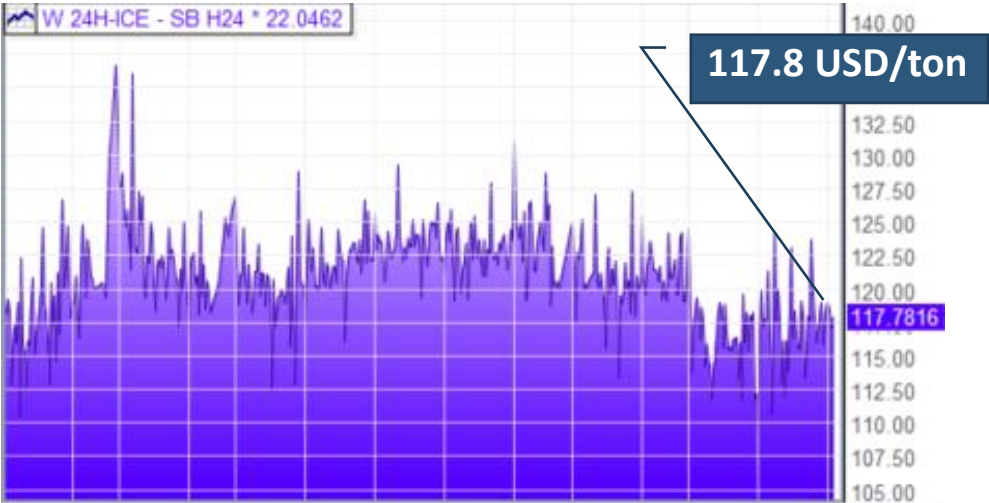


RUSSIA'S INVASION OF UKRAINE

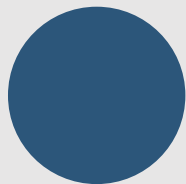
FX USD/EUR



WHITE PREMIUM March/March 24



INDIA



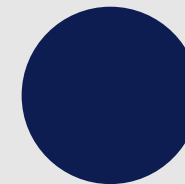
INDIAN PRODUCTION FORECAST
2022/23:

32.7 MILLION TONS

ETHANOL DIVERSION:

4.5 MILLION TONS

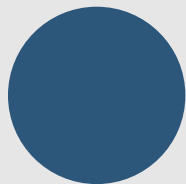
(+1.1 MILLION TONS Y.O.Y.)



EXPORT 2022/23: 6.15 MILLION
TONS

(PREVIOUS YEAR: 11.5 MILLION
TONS)

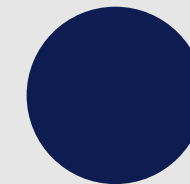
BRAZIL



2023/24 BRAZIL CS PRODUCTION:
38.3 MILLION TONS OF SUGAR
(+13.6%)

SUGAR/ETHANOL EST.: 49%/51%

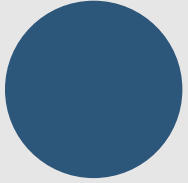
2023/24 FOR NNE BRAZIL
3.2 MILLION TONS OF SUGAR
(+2.4% Y.O.Y.)



BRAZIL'S EXPORTS 2022/23:
28.2 MILLION TONS

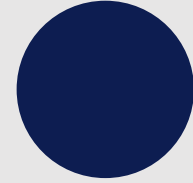
BRAZIL' EXPORTS 2023/24:
EST.>32 MILLION TONS

THAILAND



PRODUCTION 2022/23
94 MILLION TONS

EXPECTATION 2023/24:
74 MILLION TONS OF CANE



2022/23 EXPORTS
EST.11 MILLION TONS

OTHER SUGAR PRODUCERS

AUSTRALIA



Production 2022/23: expected 4.2 million tons

Forecast 2023/24: +0.2 million tons y.o.y.

Raw sugar exports 2022/23: 3.2 million tons

Expected exports 2023/24: +0.2 million tons

Sugar cane production 2023/24: 18.5 million tons (+3% y.o.y.)

WS production 2023/24: 2.2 million tons (+9% y.o.y.)

Exports 2023/24: 0.65 million tons (+2% y.o.y.)



SOUTH AFRICA

RUSSIA & UKRAINE

UKRAINE 2022/23



- Ukraine beet production expected: 1.1 million tons
- Consumption est.: < 0.9 million tons

2023/24 – increase of beet acreage to 245,000 ha
Export potential: > 0.6 – 0.7 million tons

- Ban on sugar exports until 15.09.2023 announced by Ukrainian Government

- Beet acreage 2022 increased to 1.03 million ha and expected to further increases in 2023 to 1.04 – 1.06 million ha
- Russia exports slightly higher y.o.y.: +0.1 mill tons y.o.y. (0.7 million tons)



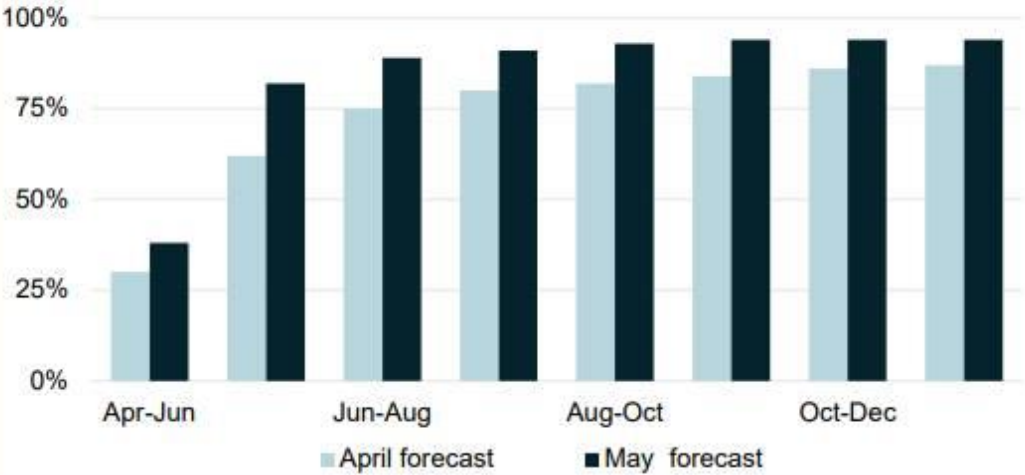
RUSSIA 2022/23

KEY FACTORS

FREIGHT INDEX



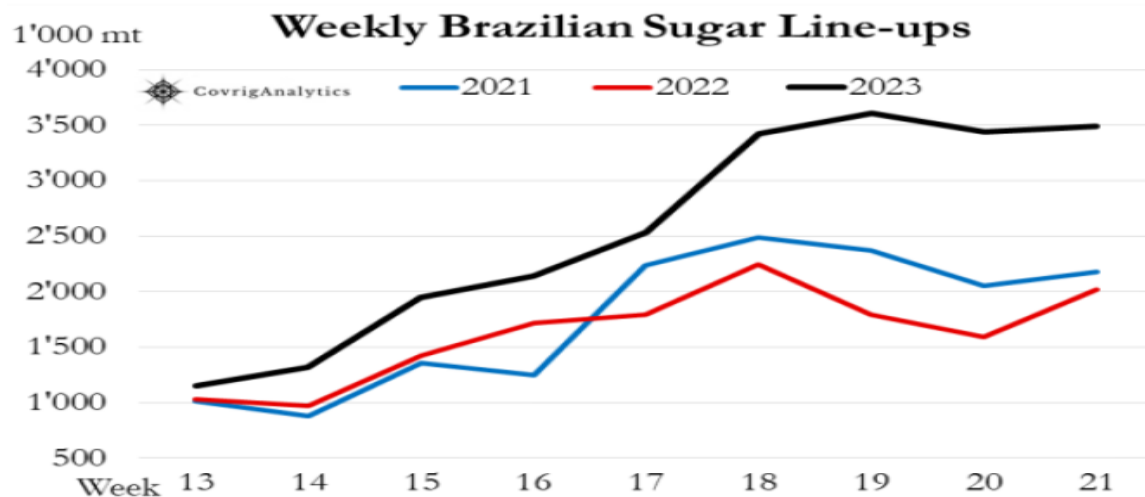
El Niño forecast evolution



EL NIÑO IS HERE

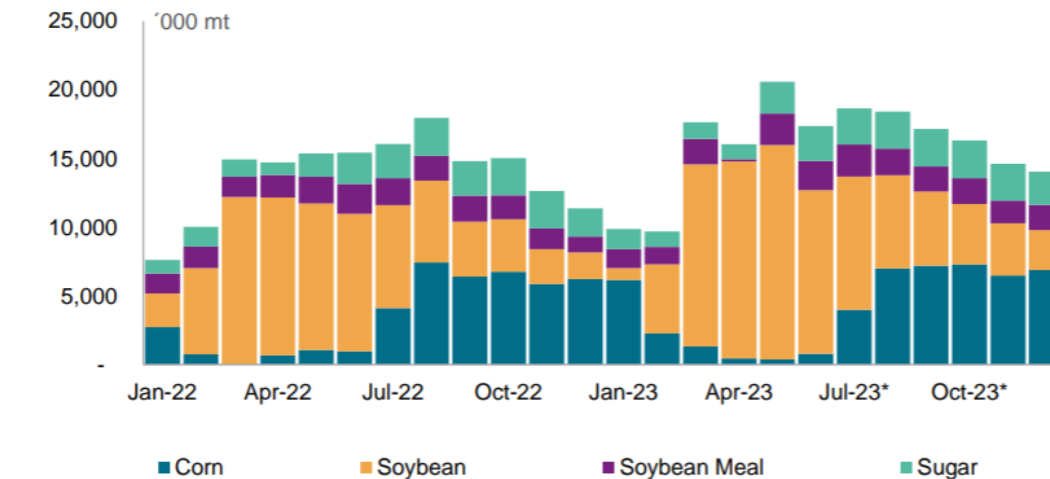
BRAZILIAN QUEUING FOR SUGAR

LINE VOLUME BY END OF MAY'23



Sources: Williams, INPE, CPTEC, INMET

Brazil raw sugar, soybean, soy meal, and corn monthly exports



*Forecast
Source: S&P Global Commodity Insights

TOUGH COMPETITION FOR EXPORT

MACRO ENVIRONMENT

- ECONOMIC RECESSION / ASIA'S DEMAND
- ECONOMIC AND TRADE SANCTIONS ON RUSSIA
- FUEL/GAS CALMING DOWN (FOR HOW LONG?)
- CONSUMPTION VS. INFLATION
- WEATHER / EL NIÑO

EFFECTS ON:

- INFLATION/PURCHASING POWER
- ONLY ONE SUPPLY ZONE – RISKS ON SHORT TERM
- TRADE ENHANCED BY LOWER TRANSPORT COSTS





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THANK YOU



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Where not mentioned, sources used in this presentation: ED&F Man Research, USDA Reports, Rabobank, Covrig Analytics, UNCA, ICE, Bloomberg