Common Market Organisation (CMO)
Fruit and vegetables sector

Debriefing on Market Observatory Meetings
Pip Fruit / Stone Fruit / Tomatoes

Unit G.2. - Wine, spirits, and horticultural products
DG Agriculture and Rural Development
European Commission

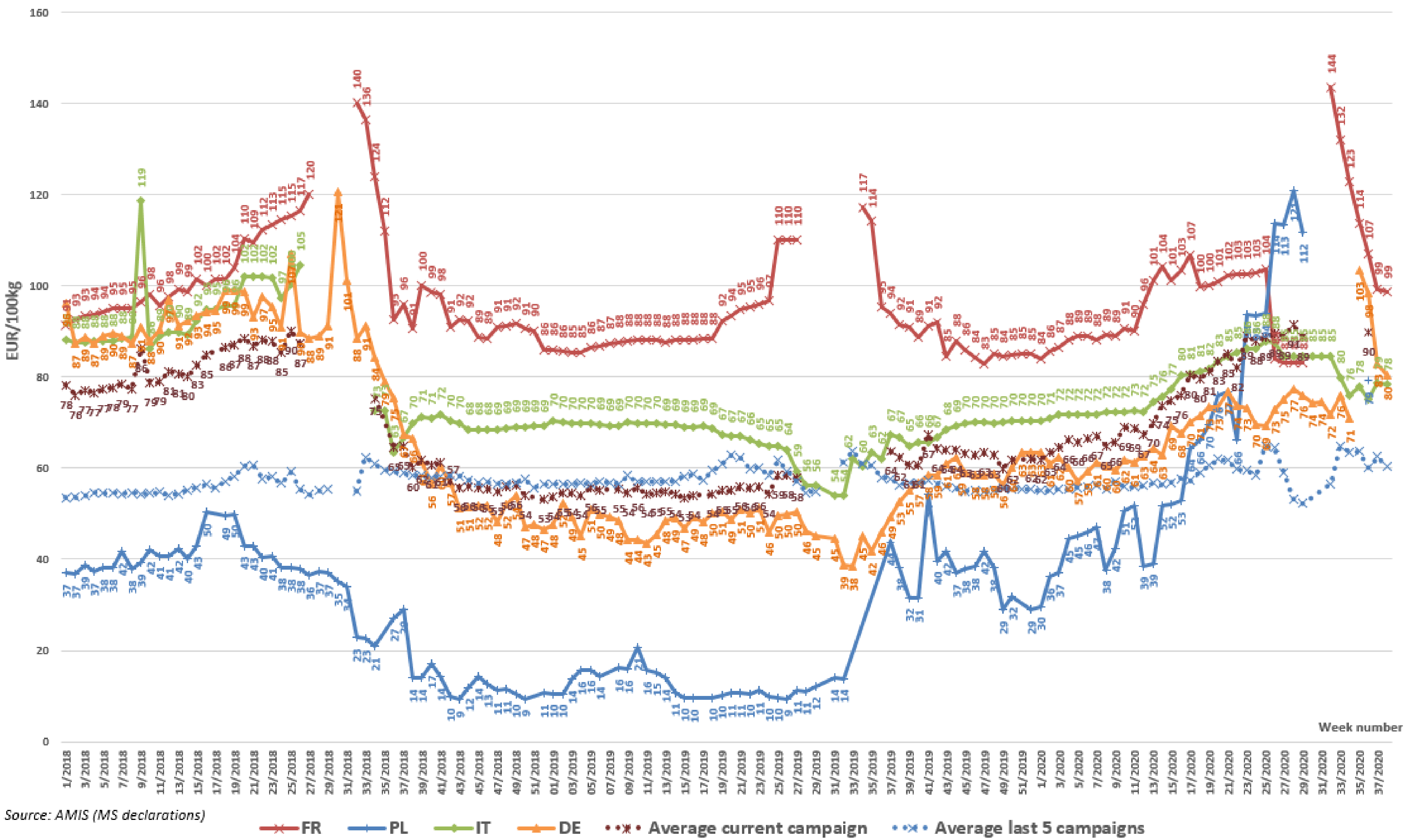
Civil Dialogue Group HOS – Fruit & Vegetables Sector – 25 September 2020

European Commission

Sub-group Pip Fruit – 15 May 2020

- ***Good marketing campaign for R2019 despite Covid crisis***
  - EU production: 10.6 million tonnes (-10% R2018)
  - High prices due to lower production and high demand
  - Extra-EU exports down during crisis (-34%) due to difficulties to reach these markets (e.g. India)
  - End of campaign stocks low

Weekly prices - APPLES
PL,DE,FR,IT (main producers for which prices are available)



Source: AMIS (MS declarations)

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Apple Stocks (Ton)	%2020/2019	Moved 2020	Moved 2019	01-06-2020	01-06-2019	01-06-2018	01-06-2017
Austria (Steiermark)	-55,0%	-8.990	-15.461	20.224	44.922	11.222	6.282
Belgium	28,6%	-11.845	-16.946	49.615	38.585	1.827	19.516
Czech Republic	-52,5%	-3.274	-7.940	4.630	9.738	2.668	3.662
Denmark	-100,0%	0	-1.652	0	1.464	0	580
France	6,7%	-76.813	-53.460	153.153	143.478	81.162	123.894
Germany	-56,6%	-33.022	-46.582	37.885	87.391	25.295	76.611
Italy	-32,4%	-145.791	-195.816	206.588	305.460	68.698	270.262
Poland	-75,6%	-105.000	-167.000	58.000	238.000	92.000	144.000
Portugal		0	0				
Spain (Catalonia)	30,5%	-34.839	-28.476	69.475	53.231	32.543	69.579
Switzerland	-36,8%	-7.267	-8.726	12.157	19.228	3.119	14.633
The Netherlands	3,1%	-28.776	-22.589	37.674	36.551	17.697	56.878
United Kingdom	5,2%	-12.246	-14.171	7.558	7.182	6.330	0
TOTAL	**-33,3%**	**-467.863**	**-578.819**	**656.959**	**985.230**	**342.561**	**785.897**

Pear Stocks (Ton)	%2020/2019	Moved 2020	Moved 2019	01-06-2020	01-06-2019	01-06-2018	01-06-2017
Belgium	-93,8%	-13.477	-26.047	815	13.085	3.525	1.914
Czech Republic	-100,0%	-200	-403	0	353	300	210
Denmark	-100,0%	0	121	0	121	0	0
France	-52,8%	-223	-67	322	682	449	32
Germany	682,1%	-6	-376	219	28	0	0
Italy		0	-15.977	0	0	4.564	0
Poland		0	0	0	0	0	0
Portugal	-100,0%	-12.058	-7.812	0	4.925		
Spain (Catalonia)	-4,1%	-7.540	-8.373	8.483	8.850	8.333	4.805
Switzerland	-28,6%	-851	-669	5	7	0	0
The Netherlands	-16,1%	-28.180	-31.839	31.456	37.476	33.424	39.922
United Kingdom		0	-46	0	0	0	0
TOTAL	**-37,0%**	**-62.535**	**-91.488**	**41.300**	**65.527**	**50.595**	**46.883**

Source: WAPA

Sub-group Pip Fruit – 15 May 2020

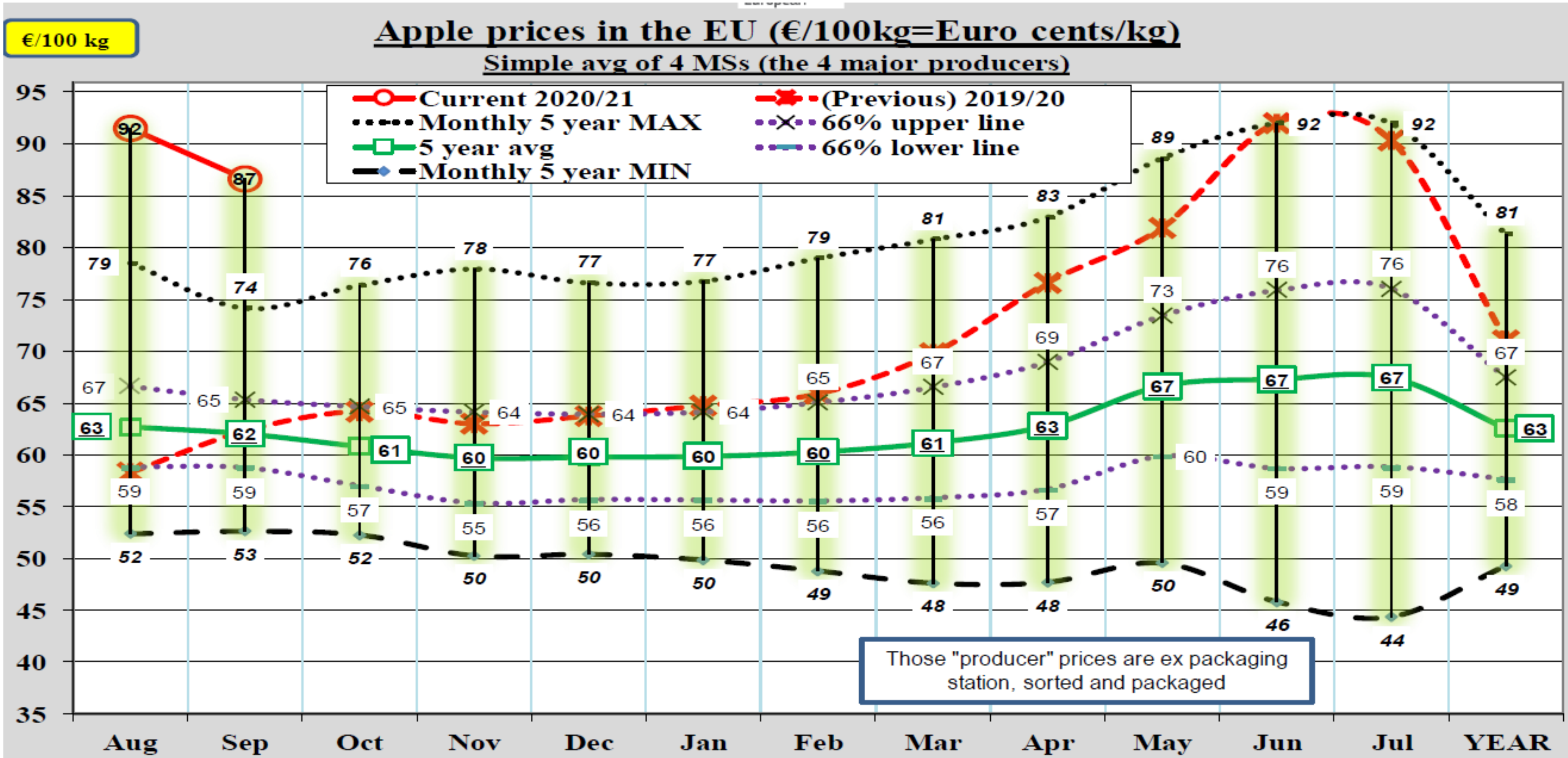
- ***Impact of Covid crisis***
  - High demand for long-shelf life products
  - Raising demand for local / organic / pre-packed products
  - Higher consumption through retail sales
  - Additional costs for protective measures and social distance
  - Logistical issues with transport and seasonal workers
  - Long-term uncertainty with closure of food services and contraction of spending

Sub-group Pip Fruit – 15 May 2020

- ***Forecast R2020***:

➢ Medium to low crop for both apples and pears in the EU (10.5M tonnes – confirmed at Prognosfruit conference)

➢ China: small decline expected for overall production due to frost and hailstorms + lower sizes/quality due to too many fruits on the trees

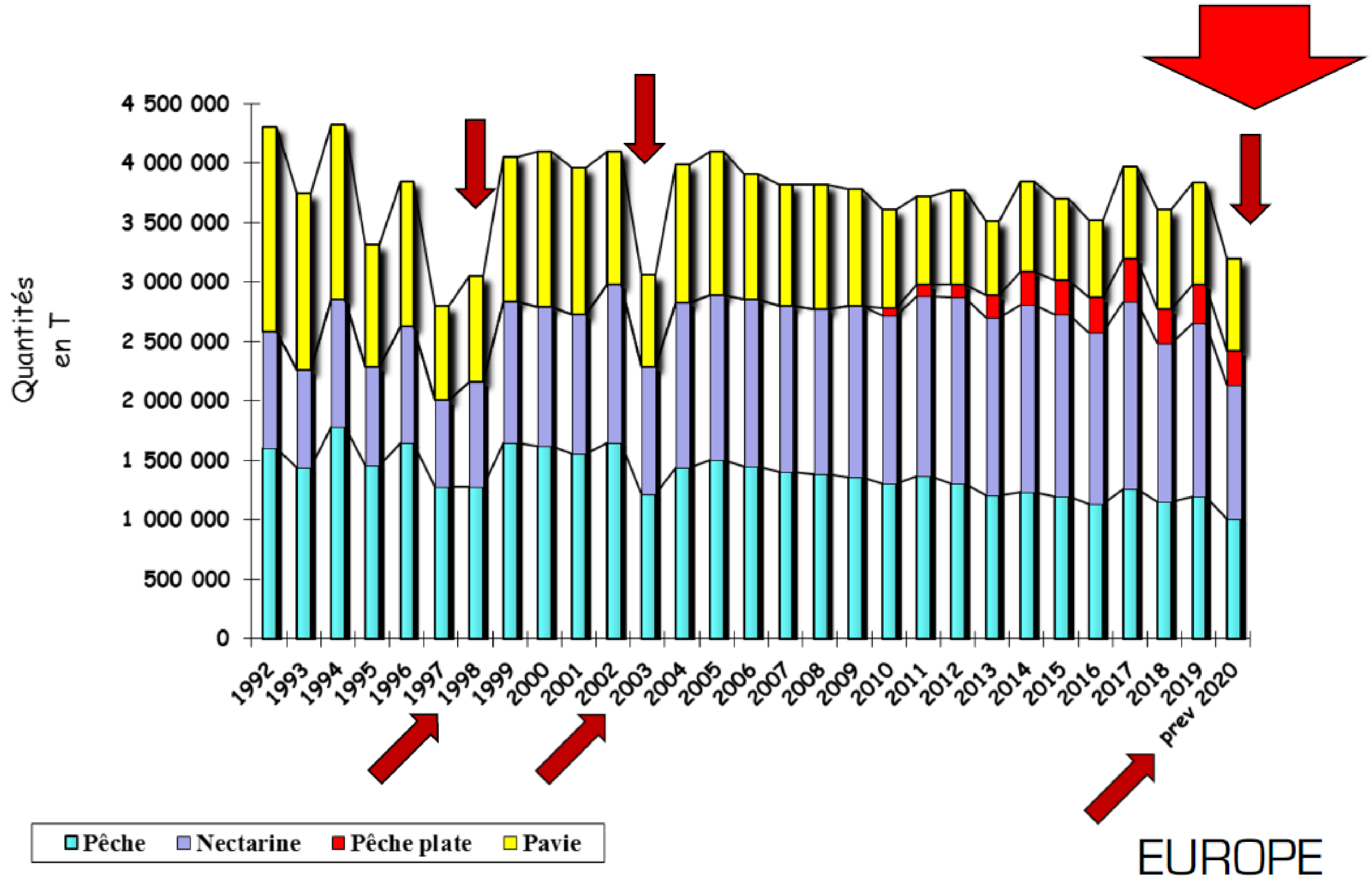


€/100 kg
Apple prices in the EU (€/100kg=Euro cents/kg)
Simple avg of 4 MSs (the 4 major producers)
Current 2020/21
(Previous) 2019/20
Monthly 5 year MAX
66% upper line
5 year avg
66% lower line
Monthly 5 year MIN
Those "producer" prices are ex packaging station, sorted and packaged
Aug
Sep
Oct
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
Jul
YEAR

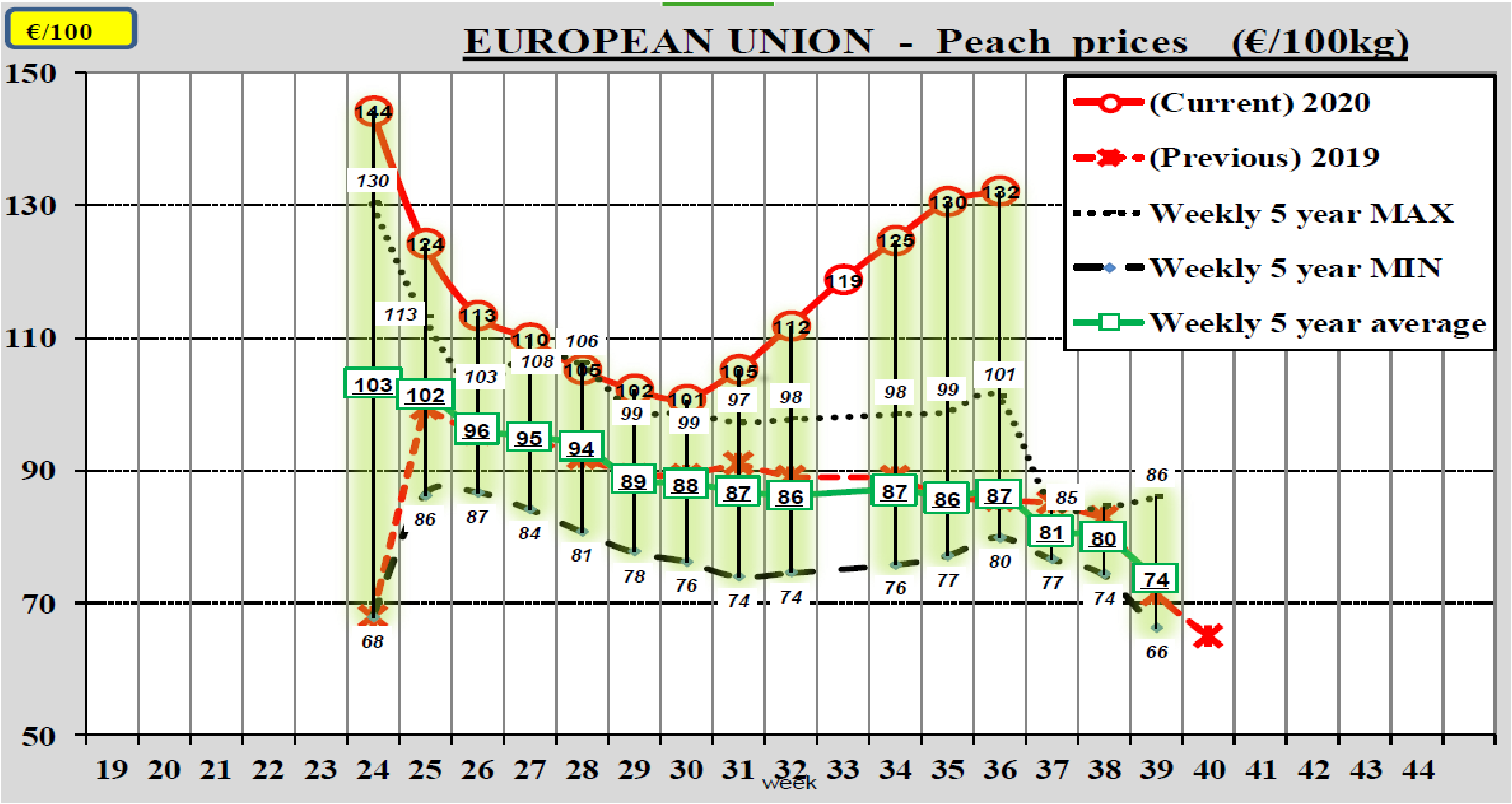
Sub-group Stone Fruit – 8 June 2020

- ***Taking stock of R2019***:
  - EU production P&N: 4 million tonnes (+6% R2018)
  - EU production apricots: 756 thousand tonnes (+7% R2018)
  - High price pressure during marketing campaign
- ***Forecast for R2020***:
  - Lowest production in 20 years for P&N: 3.2 million tonnes (-20% R2019)
  - Same for apricots: 400 thousand tonnes (-47% R2019)
  - Weather conditions (mild winter, frost in early Spring, hailstorms mid-June in ES) + reduction of surfaces in IT/ES
  - First prices promising (+10% peaches, +27% nectarines 5y average)
  - Processed peaches: 430 thousand tonnes

EVOLUTION DE LA PRODUCTION



Source: Europêch



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Sub-group Stone Fruit – 8 June 2020

- ***Price monitoring for P&N***: Include smaller sizes (category C) and other packaging sizes (other than 6-10kg trays)? Weighted average rather than simple average amongst MS?
- ***Reliability of production volumes?*** Differences between sector data and Eurostat data (e.g. ES and EL peach production)
- ***Trade of processed peaches:*** high exports towards the US (double vs 2018), difficult to maintain in 2020 with additional tariffs + concerns with Brexit
- ***Impact of Covid crisis:*** additional costs across supply chain, product quality affected with lack of experienced workers, reduced purchasing power of households, lots of uncertainties

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Sub-group Tomatoes – 24 June 2020

- ***Taking stock of R2019***:
  - ➢ EU production: 6.5 million tonnes (-4% R2018, ES 1.8, NL 0.9, PL 0.78, FR 0.53)
  - ➢ EU imports: 650 thousand tonnes (480 thousand tonnes Morocco)
  - ➢ Winter campaign in ES (Oct-May): low volumes, new costs with Covid, low profitability, -12% intra-EU exports R2018
  - ➢ ES producers turn to peppers/cucumbers + spring/summer production
- ***Fresh tomato trade***:
  - ➢ Competition on EU market mainly amongst EU producers
  - ➢ Pressure on prices from Moroccan imports; growing volumes from Turkey (double in 5y, 100 thousand tonnes in 2019)

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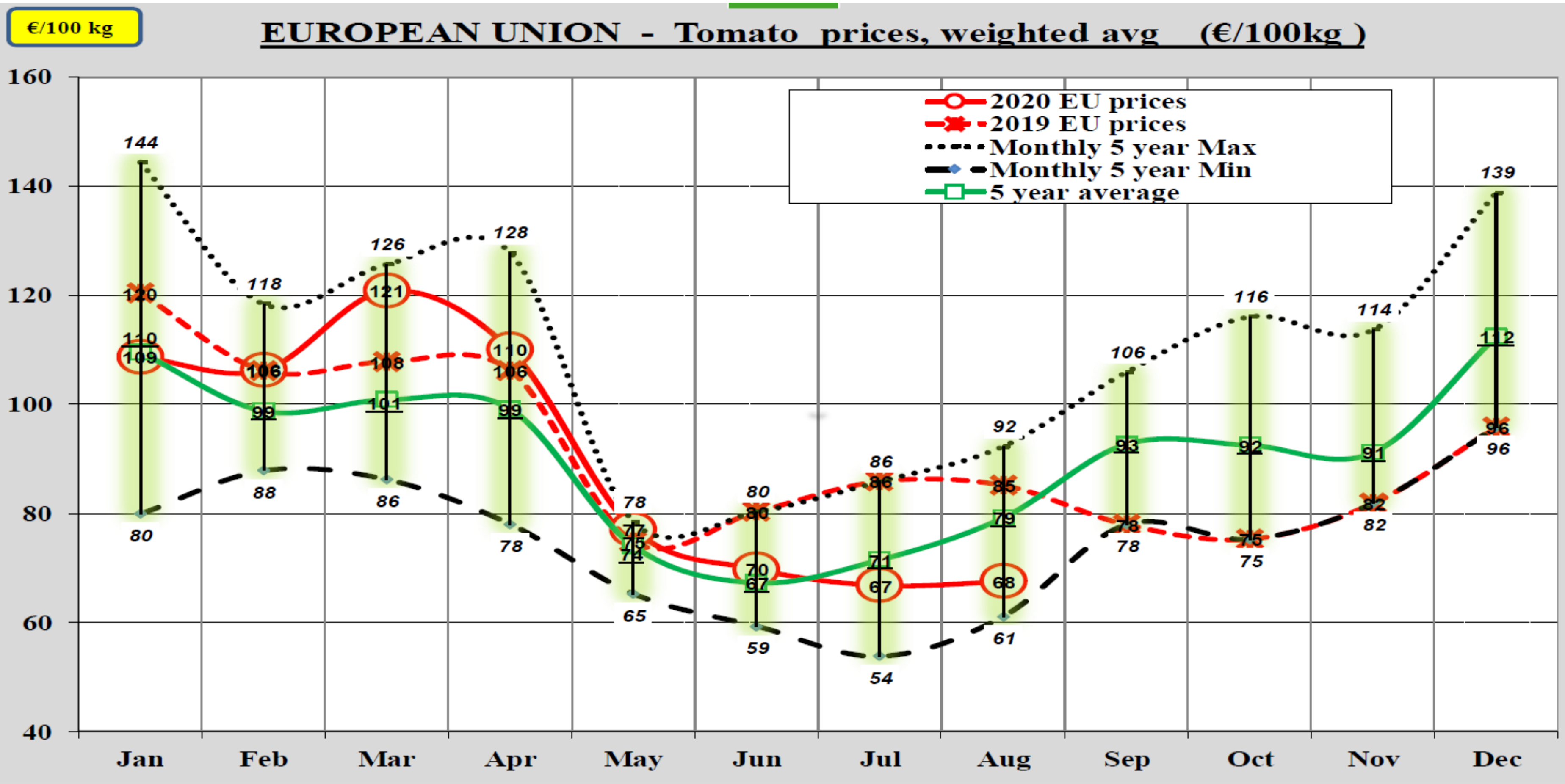

Sub-group Tomatoes – 24 June 2020

- ***Price monitoring*:**
  - Reflection still ongoing on “basket” for weighted average of EU price (round 85%, vine 14%, cherry 1%)
  - Concerns with calculation method of SIV, which includes all varieties, vs entry price based on round variety
- ***Impact of Covid crisis*:**
  - Additional costs, lower exports, higher demand for pre-packed
  - Spike in prices in FR at beginning of crisis due to high demand for local products
  - More stringent border checks intra-EU? (e.g. vegetables in BG due to MRLs)

Sub-group Tomatoes – 24 June 2020

- ***Processed tomatoes forecast for R2020*:**
  - Total EU: 10.3 million tonnes (stable vs R2019)
  - Total world: 39 million tonnes (+4.2% R2019)

	Average 2015/2019	2018 FINAL	2019 FINAL	2020 FORECAST	VARIATION 2020 vs 2019	VARIATION 2020 vs average 2015/2019
UE	10.958	9.494	**10.343**	**10.353**	**0,1%**	**-5,5%**
Others	26.867	25.336	**27.032**	**28.607**	**5,8%**	**6,5%**
World	37.825	34.830	**37.375**	**38.960**	**4,2%**	**3,0%**
% UE	**29,0%**	**27,3%**	**27,7%**	**26,6%**		

Source: World Processing Tomato Council

What’s next?

- **All presentations and meeting reports published on public F&V Market Observatory website:**
  https://ec.europa.eu/info/food-farming-fisheries/farming/facts-and-figures/markets/overviews/market-observatories/fruit-and-vegetables_en
- **Publication of fall short-term outlook for oranges and apples:**
  https://ec.europa.eu/info/food-farming-fisheries/farming/facts-and-figures/markets/outlook/short-term_en
- **Next F&V Observatory sub-group meetings in the Fall:**
  Tomatoes 9 October, Citrus 23 November, Pip Fruit 10 December

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What’s next?

New price reporting measures applicable as of 1.1.2021

- Ex-packaging station prices of tomatoes, apples, oranges, peaches and nectarines intended for the fresh market → MS producing or using more than 2 % of the total Union corresponding production or use
- Wholesale prices of bananas
- Farmgate prices of tomatoes, apples, oranges, peaches and nectarines and bananas intended for the fresh market
- Retail buying prices of tomatoes, apples, oranges, peaches and nectarines
- Monthly selling prices of organic tomatoes, apples, oranges, peaches and nectarines (higher threshold, 4% of production)
- Periodic prices of green bananas
- Periodic farmgate prices of prices of tomatoes, apples and oranges intended for processing

Thank you for your attention!

Unit G.2. - Wine, spirits, and horticultural products

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DG Agriculture and Rural Development
Directorate G. Markets and observatories