



# Workshop on "Market Segments in the EU Protein Sector"

Host: The Netherlands, 17-18 September 2018

Lelystad

Venue: Province Hall

## AGENDA

### 17 September

**13:30 – 14:00 Welcome Coffee**

**14:00 – 14:30**

**Introduction**

**Welcome**

Jan-Nico APPELMAN, Member of the executive board of King's Commissioner of the province of Flevoland

**Introduction DG AGRI (Fabien SANTINI, Karel VAN BOMMEL)**

- Report on EU Plant Proteins
- Preliminary results from the 3 workshops
- Policy context

**Dutch perspective on trends, developments and ambition**

Yvonne KOORENGEVEL, Ministry of Agriculture, Nature and Food Quality

**14:30 – 15:15**

**Market demand**

**The future of livestock and the role of protein plants** Anne MOTTET (FAO)

Q&A All participants

**15:15 – 15:30 Coffee break**

**14:30 – 15:15**

**Market study**

**Agrosynergie – presentation of the Market Study** - Thierry CLEMENT, Romain JOYA & Célie BRESSON

**16:15-18:00**

**Two parallel sessions on market segments**

**Session 1**

**Organic and non-GM feed**

(Rapporteur: Chris DE VISSER, WUR)

**Session 2**

**Protein crops as such**

(Rapporteur: Joris AERTSENS, Rikolto)

Recap supply chains

DG AGRI

Recap supply chains

DG AGRI

Organic feed demand

Adrian STEELE  
(IFOAM)

Demand from a traders  
perspective

TBC

Sustainability as a profit  
model

Oscar MEUFFELS  
(NZO)

Demand in a short supply  
chain

Laura SOLINAS  
(Slowfood Europe)

Q&A

All participants

Q&A

All participants

**19:00**

**Self paid dinner**

# 18 September

08:30-12:00

Field trip

**12:00 - 13:00      Lunch with innovative protein products**

Dutch protein transition

Jeroen WILLEMSSEN (Green Protein Alliance)

13:00 – 13:30

Key note

## The future of EU Protein Sectors – trends that will influence future market demand

Ruud TIJSSENS (Agrifirm)

**13:30-15:30      Two parallel panel discussions - Challenges and opportunities**

### EU sourced compound feed

(Rapporteur: Chris DE VISSER, WUR)

Trader perspective

Henk KANT (ADM)

Farmers perspective

Max SCHULMAN  
(Copa-Cogeca)

Feed Industry perspective

Karel VAN DER  
VELDEN (FEFAC)

Q&A

All participants

### Processed Protein Food

(Rapporteur: Joris AERTSENS, Rikolto)

Producers perspective

Peter SCHOUTEN  
(Schouten Europe)  
Donal MURPHY BOKERN  
(Donau Soja)

Supply chain perspective

Academic perspective

Karen HAMANN (IFAU)

Q&A

All participants

**15:30 – 15:45      Coffee break**

**15:45 – 16:30      Wrap up – official closure of the workshop series**

Report from parallel sessions on feed

Chris DE VISSER

Report from parallel sessions on food

Joris AERTSENS

Discussion

All participants

Final conclusions

Marie-Benoit MAGRINI, INRA, Main Rapporteur

Silke BOGER, DG AGRI

Yvonne KOORENGEVEL, Ministry of Agriculture, Nature  
and Food Quality